Oversight of SBA Disaster Assistance in Wake of Hurricane Sandy



Agenda

- SBA Disaster Assistance
- SBA-OIG Disaster Assistance Audit Program
- SBA-OIG Disaster Assistance Investigative Program
- Fraud Indicators and Investigative Case Studies



SBA Background

- Created in 1953
- Mission = growing business and creating jobs
- Four major programs:
 - Credit
 - Counseling
 - Contracting
 - Disaster Assistance ***

*** to businesses, homeowners, and renters to preserve jobs and help return small business to operation



SBA Disaster Assistance

- SBA's sole direct lending program
- Borrower must demonstrate qualified loss and repayment ability
- For uninsured or underinsured losses
- Low, long-term, fixed interest rates



Three Types of SBA Disaster Assistance Loans

Home Physical Disaster Loans

Personal property (\$40,000 to repair/replace furniture, clothing, autos)

Real property (\$200,000)

Business Physical Disaster Loans

(\$2 million; any business regardless of size)

Economic Injury Disaster Loans

(\$2 million; small businesses only)



SBA Hurricane Sandy Assistance in NJ

| As of Oct 2013 | Home Loans Approved | Home Loans Disbursed | Business Loans Approved | Business Loans Disbursed |
|----------------|------------------------|-------------------------|----------------------------|-----------------------------|
| New Jersey | \$635,549,000 | \$135,772,400 | \$197,622,900 | \$54,949,100 |
| Total | \$1,962,353,300 | \$436,576,400 | \$483,921,600 | \$149,058,900 |



SBA-OIG Disaster Assistance Audit Oversight

- Two disaster assistance audit teams
- Loan reviews
 - Analysis of repayment ability
 - Verification of loss
- Performance audits
 - Application approval process
 - Disbursement process
 - Liquidation process
 - Duplication of benefits



SBA-OIG Investigative Program Areas

- Business Loan Fraud
- Government Contracting Fraud
- Disaster Loan Fraud
- Internal Affairs



Commonly Charged Federal Criminal Offenses

- Fraud in connection with major disaster or emergency benefits (18 U.S. Code Sec. 1040)
- Offenses relating to SBA programs (15 U.S. Code Sec. 645)
 - false statements
 - misappropriation of SBA funds or collateral
- Others (bribery, false statements, false claims, mail fraud, wire fraud, bank fraud)



Disaster Loan Opportunities for Fraud

Disaster Loan Application



Disbursement of Funds



Servicing or Liquidation

- Submission of false financial information, tax returns or other documents
- ❖ False claim of residence
- Overstatement of repair costs
- Misstatement of income
- False claim of ownership
- False assets claimed as collateral

- Misuse of Proceeds
- False negotiation of joint payee checks

Typically when the fraud is discovered.



Fraud Indicators

| | Invoices lacking or having altered | | Quotes submitted vs. paid invoices |
|---|--|------------------------------|---|
| | serial numbers | | Writing on check differs from bank encoding |
| П | Checks or invoices issued out of sequence | | |
| • | Altered or missing address on | | Ready-made lease agreements |
| | invoice letterhead | ☐ Ready-made invoices | |
| | No federal ID or tax number | ☐ Unsupported checks to cash | |
| | Credit check reveals variations on | | |
| | name and SSNs | | Checks to 3 rd parties endorsed bac |
| | Borrow refuses to sign IRS waiver | to borrowers | |
| | Does square footage of property align with claimed loss? | | Cancelled checks to businesses not endorsed by name stamp |
| | Unsigned letters | | |



Case Example – False Invoices and Cancelled Checks

- Houston real estate broker and bank director owned numerous rental properties he claimed were damaged following Hurricane lke
- Claimed one property was destroyed by lightening strike in storm;
 records showed property burned down the week before
- Submitted \$850,000 in false invoices and cancelled checks from brother's construction company
- At trial, defendant claimed SBA had valuable collateral for loans; investigation revealed defendant submitted inflated appraisals to the court



Case Example – False Claim of Ownership

- New Orleans resident obtained \$75,000 SBA disaster home loan and other federal aid
- Husband had lost the property a year before because of unpaid taxes and blight and city had sold the property to 3rd party
- Defendant applied for federal aid claiming ownership and residence
- Defendant submitted false quit-claim deed purported to show tax sale of property from city to Defendant



Case Example – Falsification of Loan Collateral

- Jupiter FL business owner applied for SBA Economic Injury Business Disaster Ioan
- Defendant claimed business negatively affected due to a cancelled contract
- In the loan application, defendant submitted false title reports showing no undisclosed liens against five properties pledged as collateral
- Investigation revealed contract was terminated prior to storm and the existence of multiple judgments, liens and foreclosures



Referrals

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