

CK09MERCER2008-23 JANITORIAL SUPPLIES FOR A PERIOD OF TWO YEARS WITH OPTION TO EXTEND ONE YEAR BASED UPON INDEX RATE

BID RESULTS

DATE: NOVEMBER 5, 2008

CONTRACT PERIOD: MARCH 27, 2009 - MARCH 26, 2011

OPEN END CONTRACTS AWARDED FOR A PERIOD OF TWO YEARS WITH OPTION TO EXTEND ONE YEAR BASED UPON THE INDEX RATE

RESOLUTION # 2009-161

NAME OF BIDDER	INTERBORO PACKAGING	KELLY'S JANITORIAL SERVICES INC.	ALL CLEAN JANITORIAL SUPPLY CO., INC.	ALL AMERICAN POLY	TAYLOR KELLY LLC
ADDRESS	114 BRACKEN ROAD	228 HAZEL AVENUE	990 SPRUCE STREET	40 TURNER PLACE	11 SETTER WAY
CITY, STATE, ZIP	MONTGOMERY, NY 12549	TRENTON, NJ 08638	LAWRENCEVILLE, NJ 08648	PISCATAWAY, NJ 08854	HAMILTON, NJ 08610
CONTACT	ABRAHAM JEREMIAS	KELLY J. MCKITHEN	JOSEPH A. MANFREDO	ZEKE ROSENWASSER	MAUREEN KELLY
TELEPHONE	845-457-2700	609 771 0365	609 695 5444	732-752-3200 EXT. 1124	609 581 9616
FAX	845-547-1927	609 538 0380	609 695 2727	732-752-2305	609 586 9107
E-MAIL	INTERBORO@FRONTIERNET.NET	KELLY@KELLYSJANITORIAL.COM	JOHN@ALLCLEANINC.COM	ZEKE@ALLAMPOLY.COM	MKEL319@AOL.COM
EXTEND TO COOP MEMBERS	YES	YES	YES	YES	YES
DELIVERY MUST BE ONE WEEK AFTER RECIEPT OF ORDER	OK	OK	OK	OK	OK
INSURANCE	NEED	NEED	NEED	NEED	NEED
BUSINESS REGISTRATION CERTIFICATE	OK	OK	OK	OK	OK
AFFIRMATIVE ACTION CERTIFICATE	9387 EXPIRES 1/15/13	18722 EXPIRES 3/15/12	40714 EXPIRES 9/15/14	4729 EXPIRES 4/15/11	NEED EXHIBIT A AND AA302
STOCKHOLDER DISCLOSURE	OK	OK	OK	OK	OK
SIGNED PROPOSAL PAGE	OK	OK	OK	YES	OK
TOTAL	LINE ITEMS ATTACHED	LINE ITEMS ATTACHED	LINE ITEMS ATTACHED	LINE ITEMS ATTACHED	LINE ITEMS ATTACHED
CATALOG DISCOUNT	50% INTERBORO CATALOG	NO	30%	10%	NO
GREEN PRODUCTS	NO	NO	YES	NO	YES
EXCEPTIONS	NONE	MINIMUM ORDER \$100.00	NO	FREIGHT ON ORDERS < \$500.00	NONE
FATAL FLAW	NO	NO	NO	NO	NO
NAME OF BIDDER	SAM TELL AND SON INC.	B4 BRANDS	PYRAMID SCHOOL PRODUCTS	THE LL CLEAN COMPANY DBA/TOWELS BY DOCTOR JOE	
ADDRESS	300 SMITH STREET	1001 N. WASHINGTON STREET	6510 NORTH 54TH STREET	PO BOX 114	
CITY, STATE, ZIP	FARMINGDALE, NY 11735	LISBON, IA 52253	TAMPA, FLORIDA 33610-1968	GIBBSBORO, NJ 08026	
CONTACT	FRED SMILOW	ANITA EHMCEN	KENNETH MILLER	LINDA J. GARTLAND	
TELEPHONE	631 501 9700 EXT 1112	319 455 3210	800 792 2644	800 944 3192	
FAX	631 501 9709	319 455 3402	813 621 7688	856 488 5200	
E-MAIL	FSMILOW@SAMTELL.COM	AE@B4BRANDS.COM	BIDS@PYRAMIDSP.COM	JOEGARTLAND@AOL.COM	
EXTEND TO COOP MEMBERS	YES	YES	YES	YES	
DELIVERY MUST BE ONE WEEK AFTER RECIEPT OF ORDER	30 DAYS	OK	OK	OK	
INSURANCE	NEED	NEED	NEED	NEED	
BUSINESS REGISTRATION CERTIFICATE	OK	OK	OK	OK	
AFFIRMATIVE ACTION CERTIFICATE	24324 EXPIRES 4/15/13	COMPLETED AA302	16019 EXPIRES 1/15/09	23606 EXPIRES 9/15/11	
STOCKHOLDER DISCLOSURE	OK	OK	OK	OK	
SIGNED PROPOSAL PAGE	OK	OK	OK	OK	
TOTAL	LINE ITEMS ATTACHED	LINE ITEMS ATTACHED	LINE ITEMS ATTACHED	LINE ITEMS ATTACHED	
CATALOG DISCOUNT	35% CONTINENTAL AND CARLISLE	ATTACHED PRICE LIST COST PLUS 15% SHIPPING FOR GREEN PRODUCTS	10% CONTINENTAL CATALOG	PRICING AS SUPPLIED ON PRICE LIST FOR TOWELS BY DOCTOR JOE CATALOG	
GREEN PRODUCTS	NO	YES - ONLY GREEN; NO TRADITIONAL	YES	NO	
EXCEPTIONS	30 DAY DELIVERY	IF AWARDED SOAP, VENDOR WILL PROVIDE DISPENSER AT NO CHARGE; PROVIDED ENVIRONMENTALLY SENSITIVE PRODUCTS	MUST REFERENCE BID NUMBER ON ALL ORDERS CK09MERCER2008-23 MERCER CO.	NONE	
FATAL FLAW	NO	NO	NO	NO	

**JANITORIAL SUPPLIES PRODUCT-VENDOR LIST
TRADITIONAL PRODUCTS
MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM**

ITEM #	JANITORIAL SUPPLIES DESCRIPTION	PACKAGING	TRADITIONAL BRAND	CASE/PACKAGING	VENDOR	PRICE
1	Air Freshener Cartridges Cormatic #0851 @24/cs Cherry Almond scent	24/Case	CORMATIC	24/CASE	ALL CLEAN	41.91
5	Bottle, Spray, 32 oz., w/trigger activated spray head, TOLCO #5912/40732	32 oz. Bottle	TOLCO	12/CASE	PYRAMID SCHOOL PRODUCTS	0.75
9	Brush, Deck, Hardwood Block With two holes for tapered end handle block 9 3/4" x 2 3/4", 12/cs	12/Case	CONTINENTAL	12/CASE	SAM TELL AND SON	31.20
10	Brush, Scrub, Hand, Hardwood Block, Palmetto, 8" x 2 3/4" x 1 1/8"	Each	CONTINENTAL	12	SAM TELL AND SON	2.28
12	Bucket, Plastic, 14 qt., with handle Rubbermaid #2614 Each	Each	CONTINENTAL	1	SAM TELL AND SON	8.81
13	Cabinet, Hooded top w/o doors, Green Only 26 1/2" x 23 1/8" x 12 1/8"h., Rubbermaid 256V Each	Each	RUBBERMAID	1	SAM TELL AND SON	122.61
16	Cleaner Degreaser, 32 oz. Bottle Spray head, Rough 'n' Ready #1071, @ 12/cs	12 Qts/Case	NCL 1071	12/CS	ALL CLEAN	20.42
20	Cleaner, Butcher "Bright", Disinfectant Foam, #4095230, 20 oz Aerosol, 12/cs	12/Case	SPRAY PAK	12/CS	ALL CLEAN	20.50
23	Cleaner, Floor Detergent / Degreaser TNT 4 / 1-gallon case	4 Gal/Case	BIG D	4 GAL/CASE	ALL CLEAN	17.95
34	Container, 56 Gal., Base, Brown Only, 25 7/8" x 22 7/8" x 31 1/2"h., Rubbermaid 256B	Each	RUBBERMAID	1	SAM TELL AND SON	125.05
35	Container, Plastic, 32 gallon, Rubbermaid #2632 w/ #2631 Lid	Each	CONTINENTAL	EACH	SAM TELL AND SON	23.46
36	Deodorant Blocks, Toilet, 4 oz. Snap-on individual wrap, Fresh Bowl #12-3.5 BB @ 48/cs	48/Case	FRESH	48/CS	ALL CLEAN	21.75
37	Deodorant Blocks, Urinal, NOT Snap-on, individual wrap, Para Deodorant Toss Block 4 oz. / 12 per box	12 / Box	FRESH	12/BOX	ALL CLEAN	4.56
40	Disinfect, Neutra Digest 4 gal/per case Eagle No. 24163	4 Gal/Case	NCL 1800	4/CS	ALL CLEAN	26.95
43	Dust pan, plastic, 8 1/8" x 12 1/4", Rubbermaid	Each	CONTINENTAL	12	SAM TELL AND SON	1.50
49	Floor machine pad, 20" diameter, Scrubbing MICROTRON SPECIAL, @5/case	5/Case	MICROTRON 20" SCRUB	5/CASE	PYRAMID SCHOOL PRODUCTS	12.39
50	Floor machine pad, 20" diameter, Ultra High speed polishing, MICROTRON SPECIAL @5/case	5/Case	MICROTRON 20" HISPEED	5/CASE	PYRAMID SCHOOL PRODUCTS	12.39
61	Mop bucket with wheels, 26 qt. Plastic oval Rubbermaid #6111	Each	CONTINENTAL	1	SAM TELL AND SON	27.45
63	Mop Dust, looped end cotton yarn, size 5" x 18", BOURAS #7080 @ 12/cs	12/Case	RUBBERMAID	12/CASE	KELLY'S JANITORIAL	10.13
64	Mop head, Sponge, 3" x 8", Quickie Refill #0442@12/cs	12/Case	CONTINENTAL	12/CASE	SAM TELL AND SON	36.00
65	Mop Wringer, Downward pressure	Each	CONTINENTAL	EACH	PYRAMID SCHOOL PRODUCTS	44.95
68	Mop, wet, 8 ply cotton string, No.1 grade, 1 1/4" head band 24 oz., WILEN #2148-20, 12/cs	12/Case	CONTINENTAL	12/CASE	SAM TELL AND SON	31.44
72	Pads, scouring, 6" x 9", MICROTRON #096 @ 60/cs	60/Case	CONTINENTAL/ MICROTRON	60/CASE	SAM TELL AND SON & PYRAMID SCHOOL PRODUCTS	11.99
85	Soap Bar, 1.25 oz, wrapped, 500/cs	500/Case	STAHL	500/CS	ALL CLEAN	53.50
86	Soap, Bar, 2 1/2 oz., wrapped, @ 200/cs	200/Case	STAHL	200/CS	ALL CLEAN	44.95
87	Soap, Bar, 3.0 oz., Not wrapped, WHITE, FLOATING, @200/cs	200/Case	STAHL	200/CS	ALL CLEAN	50.00
89	Soap, dishwashing liquid, pink lotionized, LERRO #3074 @ 4 gal/cs	4 Gal/Case	P&G	4 GAL/CASE	KELLY'S JANITORIAL	13.52
96	Soap, Powder, CAPCO#3061, 5 lb/box, @10 boxes/cs	10 Box/Case	TMT	10 BOX/CS	ALL CLEAN	42.23
98	Sponge, Scrubbing, 6 1/4" x 3 1/2" x 1", 12/cs	12/Case	HYDRA#P2C	12/CASE	PYRAMID SCHOOL PRODUCTS	5.28
99	Squeegee, Floor, 24" w/handle, - ALL PLASTIC, 12/cs	12/cs	CARLISLE	6	SAM TELL AND SON	165.12
100	Squeegee, Floor, 24" w/handle, straight CONTICO #2400	Each	ABCO#BH14002	EACH	PYRAMID SCHOOL PRODUCTS	8.99
101	Squeegee, Window, 12" Steel w/integral handle, ETTORRE #2255	Each	ABCO#BH15006	EACH	PYRAMID SCHOOL PRODUCTS	4.99
109	Trash Can Liners, Large (60 gallon) Heavy Duty Black 36 x 60	200/case		200/CS	ALL AMERICAN POLY	33.24
110	Trash Can Liners, Large (50-55 gallon) Heavy Duty Black	100/case		100/CS	ALL AMERICAN POLY	16.06
111	Trash Can Liners, Medium (32 gallon)- bags	250/Case		250/CS	ALL AMERICAN POLY	22.85

**JANITORIAL SUPPLIES PRODUCT-VENDOR LIST
TRADITIONAL PRODUCTS
MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM**

112	Trash Can Liners, Small (24" x 31") 250 Per Case	250/Case	INT-2433-REG	250/CASE	INTERBORO	7.32
114	Waste Receptacle, plastic, Rubbermaid Brute #2634, 32 gallon with dolly	Each	CONTINENTAL	1	SAM TELL AND SON	38.65
115	Waste Receptacle, plastic, Rubbermaid Brute, 50 gallon	Each	CONTINENTAL	1	SAM TELL AND SON	40.64

**JANITORIAL SUPPLIES PRODUCT-VENDOR LIST
ALTERNATIVE GREEN PRODUCTS
MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM**

ITEM #	JANITORIAL SUPPLIES DESCRIPTION	PACKAGING	GREEN BRAND	GREEN CASE/PACKAGING	VENDOR	PRICE
6	Broom, corn, 100%, Heavy Duty, wire bound, 32 lb./doz, Hamburg #9115 @3/box	3 Per Box	ABCO 00308NB	3/BX	PYRAMID SCHOOL PRODUCTS	17.97
12	Bucket, Plastic, 14 qt., with handle Rubbermaid #2614 Each	Each	CONTINENTAL #8114	EACH	PYRAMID SCHOOL PRODUCTS	6.99
14	Cleaner, Bathroom SaniPlus Blue Non-Acid Disinfectant 32 oz. 12qt./case	12 Qts/Case	GREEN KEY	12/CS	ALL CLEAN	24.04
19	Cleaner, Bathroom, WEPAK Non-Acid Disinfectant 12 qt/cs	12 Qts/Case	GREEN KEY	12/CS	ALL CLEAN	24.04
23	Cleaner, Floor Detergent / Degreaser TNT 4 / 1-gallon case	4 Gal/Case	GREEN KEY	4/CS	ALL CLEAN	30.36
28	Cleaner, Glass, spray, @12 x 1 qt./cs,	12 Qts/Case	GREEN KEY	12/CS	ALL CLEAN	19.00
32	Cleaner, Window, qt., Spray bottle, C-All#1316 @ 12/cs	12 Qts/Case	GREEN WORKS	12/CS	TAYLOR KELLY	36.00
41	Disinfectant, Aerosol spray, 16 oz. can SST #TS223 @ 12/cs	12/Case	CHASE #4104	12/CASE	PYRAMID SCHOOL PRODUCTS	26.95
59	Insect spray, Bee, Wasp & Hornet, 16 oz. Aerosol Spray, Golden Jet C-012 @12/cs	12/Case	CHASE #4108	12-15OZ./CASE	PYRAMID SCHOOL PRODUCTS	39.45
61	Mop bucket with wheels, 26 qt. Plastic oval Rubbermaid #6111	Each	CONTINENTAL #226-3	EACH	PYRAMID SCHOOL PRODUCTS	29.95
92	Soap, Hand, Liquid, 15% Coconut oil base, w/lanolin, MISCO 4-1 @ 6 gal/cs	6 Gal/Case	ATEWA	4-1GAL JUG/CASE	B4* GREEN PRODUCTS	57.63
93	Soap, Hand, refill 1200m Eagle Pink #16812 8/1200ml per case	8/1200 ml/Case	ATEWA	8-1000ML/CASE	B4* GREEN PRODUCTS	45.32

**JANITORIAL SUPPLIES CATALOG LIST
MERCER COUNTY COOPERATIVE CONTRACT PURCHASING SYSTEM**

CATALOG	VENDOR	DISCOUNT
ALL CLEAN JANITORIAL FOOD SERVICE & PAPER 2008 CATALOG	ALL CLEAN	30%
B4 BRANDS PRODUCT CATALOG (Q4-2007) & GSA PRICE LIST (DATED 07/15/08)	B4 BRANDS	PRICE LIST COST PLUS 15% SHIPPING FOR GREEN PRODUCTS
CARLISLE	SAM TELL AND SON, INC.	35%
CONTINENTAL	SAM TELL AND SON, INC.	35%
GARBAGE CAN LINERS & PLASTIC GLOVES PRICE LIST	INTERBORO	NONE
INTERBORO CATALOG	INTERBORO	50%
TOWELS BY DOCTOR JOE CATALOG	THE L.L. CLEAN COMPANY	PRICING AS SUPPLIED ON PRICE LIST

**JANITORIAL VENDOR CONTACT LIST
MERCER COUNTY COOPERATIVE CONTRACT SYSTEM**

VENDOR	ADDRESS	CITY, STATE, ZIP	CONTACT	PHONE
ALL AMERICAN POLY	40 TURNER PLACE	PISCATAWAY, NJ 08854	ZEKE ROSENWASSER	732-752-3200 EXT. 1124
ALL CLEAN JANITORIAL SUPPLY CO., INC.	990 SPRUCE STREET	LAWRENCEVILLE, NJ 08648	JOSEPH A. MANFREDO	609 695 5444
B4 BRANDS	1001 N. WASHINGTON STREET	LISBON, IA 52253	ANITA EHMTEN	319 455 3210
INTERBORO PACKAGING	114 BRACKEN ROAD	MONTGOMERY, NY 12549	ABRAHAM JEREMIAS	845-457-2700
KELLY'S JANITORIAL SERVICES INC.	228 HAZEL AVENUE	TRENTON, NJ 08638	KELLY J. MCKITHEN	609 771 0365
PYRAMID SCHOOL PRODUCTS	6510 NORTH 54TH STREET	TAMPA, FLORIDA 33610-1968	KENNETH MILLER	800 792 2644
SAM TELL AND SON INC.	300 SMITH STREET	FARMINGDALE, NY 11735	FRED SMILOW	631 501 9700 EXT 1112
TAYLOR KELLY LLC	11 SETTER WAY	HAMILTON, NJ 08610	MAUREEN KELLY	609 581 9616
THE LL CLEAN COMPANY DBA/TOWELS BY DOCTOR JOE	PO BOX 114	GIBBSBORO, NJ 08026	LINDA J. GARTLAND	800 944 3192

SPECIFICATIONS FOR JANITORIAL SUPPLIES FOR THE COUNTY OF MERCER AND COOPERATIVE CONTRACT PURCHASING SYSTEM FOR A PERIOD OF TWO (2) YEARS WITH OPTION TO EXTEND ONE YEAR BASED UPON THE INDEX RATE

GENERAL CONDITIONS

The County of Mercer requests bids for Janitorial Supplies for all county agencies for a period of two (2) years. All references to brand names shall be interpreted as brand name or equivalent. Bidders shall provide alternate pricing for "environmentally friendly" or "green" products (if available) with the following attributes or qualities:

- Made of recycled materials, maximizing post-consumer content
- Non-toxic or minimally toxic, preferably biodegradable
- Can be recycled, but if not recyclable, may be disposed of safely
- Made from raw materials obtained in an environmentally sound sustainable manner
- Manufactured in an environmentally sound, sustainable manner by companies with good environmental track records
- Cause minimal or no environmental damage during normal use or maintenance
- Shipped with minimal packaging (consistent with care of the product), preferably made of recycled and/or recyclable materials
- Produced locally or regionally (to minimize the environmental costs associated with shipping)

BIDDERS MUST PROVIDE PRICING BASED UPON THE COUNTY OF MERCER PACKAGING REQUIREMENTS. MULTIPLE OPEN END CONTRACTS SHALL BE AWARDED BASED UPON UNIT PRICING. Vendors bidding equivalent products are to indicate manufacturers' name and product number. Vendors shall provide a discount from list price for items not specified.

All items shall be delivered or shipped F.O.B. destination within one week from receipt of purchase order and prices shall remain firm for the full term of the contract. No escalation of prices will be permitted during the term of the contract. It is estimated that the total amount of contract, based on prior year averages exceeds the current bid threshold of \$17,500.00. Please refer to the following locations for delivery. The County reserves the right to add or remove locations as necessary. Vendors shall provide delivery within one week from receipt of purchase order.

(Open-End Contracts): The County has attempted to identify the item(s) and no guarantees are made as to items or quantities to be purchased. The right is reserved to decrease or increase the quantities pursuant to N.J.A.C. 5:30-11.2 and 11.10. . NO MINIMUM PURCHASE IS IMPLIED OR GUARANTEED. The prices offered shall prevail for the life of the contract regardless of the actual amount expended.

Note: M.S.D.S (material safety data sheets) must be supplied with every chemical delivery. Product will not be accepted without.