

**Average and median sales prices of new houses issued a new home warranty,  
2010, third quarter**

Source: New Jersey Department of Community Affairs

| <b>County</b> | <b>Region</b> | <b>Number of<br/>new houses</b> | <b>Total sales<br/>price</b> | <b>Average<br/>sales price</b> | <b>Median<br/>sales price</b> | <b>Average<br/>sales price<br/>rank</b> | <b>Median<br/>sales price<br/>rank</b> |
|---------------|---------------|---------------------------------|------------------------------|--------------------------------|-------------------------------|---|--|
| Atlantic      | South         | 96                              | \$40,873,542                 | \$425,766                      | \$274,646                     | 11                                      | 18                                     |
| Bergen        | North         | 112                             | 92,297,342                   | 824,083                        | 575,000                       | 1                                       | 2                                      |
| Burlington    | South         | 82                              | 34,260,825                   | 417,815                        | 428,750                       | 13                                      | 9                                      |
| Camden        | South         | 45                              | 12,724,188                   | 282,760                        | 257,990                       | 19                                      | 19                                     |
| Cape May      | South         | 126                             | 61,112,070                   | 485,016                        | 439,513                       | 9                                       | 7                                      |
| Cumberland    | South         | 37                              | 8,100,510                    | 218,933                        | 221,588                       | 21                                      | 21                                     |
| Essex         | North         | 63                              | 44,338,547                   | 703,786                        | 626,775                       | 4                                       | 1                                      |
| Gloucester    | South         | 106                             | 33,358,416                   | 314,702                        | 309,973                       | 17                                      | 16                                     |
| Hudson        | North         | 188                             | 103,476,623                  | 550,408                        | 487,000                       | 5                                       | 5                                      |
| Hunterdon     | Central       | 16                              | 6,631,636                    | 414,477                        | 333,582                       | 14                                      | 14                                     |
| Mercer        | Central       | 52                              | 27,171,893                   | 522,536                        | 377,206                       | 7                                       | 12                                     |
| Middlesex     | Central       | 133                             | 63,676,751                   | 478,773                        | 456,000                       | 10                                      | 6                                      |
| Monmouth      | Central       | 167                             | 85,574,418                   | 512,422                        | 424,482                       | 8                                       | 10                                     |
| Morris        | North         | 50                              | 37,405,013                   | 748,100                        | 535,950                       | 2                                       | 3                                      |
| Ocean         | Central       | 224                             | 92,149,823                   | 411,383                        | 354,123                       | 15                                      | 13                                     |
| Passaic       | North         | 13                              | 5,455,750                    | 419,673                        | 380,000                       | 12                                      | 11                                     |
| Salem         | South         | 7                               | 2,136,283                    | 305,183                        | 306,690                       | 18                                      | 17                                     |
| Somerset      | Central       | 98                              | 53,082,507                   | 541,658                        | 516,656                       | 6                                       | 4                                      |
| Sussex        | North         | 43                              | 12,112,438                   | 281,685                        | 229,000                       | 20                                      | 20                                     |
| Union         | North         | 36                              | 26,897,698                   | 747,158                        | 435,000                       | 3                                       | 8                                      |
| Warren        | North         | 17                              | 5,557,973                    | 326,940                        | 314,995                       | 16                                      | 15                                     |
| New Jersey    |               | 1,711                           | \$848,394,246                | \$495,847                      | \$397,000                     |   |  |

**Average and median sales prices of new houses issued a new home warranty,  
2010, first quarter**

Source: New Jersey Department of Community Affairs

| <b>County</b> | <b>Region</b> | <b>Number of<br/>new houses</b> | <b>Total sales<br/>price</b> | <b>Average<br/>sales price</b> | <b>Median<br/>sales price</b> | <b>Average<br/>sales price<br/>rank</b> | <b>Median<br/>sales price<br/>rank</b> |
|---------------|---------------|---------------------------------|------------------------------|--------------------------------|-------------------------------|---|--|
|---------------|---------------|---------------------------------|------------------------------|--------------------------------|-------------------------------|---|--|

|            |         |       |               |           |           |    |    |
|------------|---------|-------|---------------|-----------|-----------|----|----|
| Atlantic   | South   | 63    | \$19,709,438  | \$312,848 | \$253,960 | 16 | 17 |
| Bergen     | North   | 105   | 76,560,044    | 729,143   | 517,959   | 2  | 2  |
| Burlington | South   | 48    | 19,112,406    | 398,175   | 366,783   | 14 | 10 |
| Camden     | South   | 39    | 9,810,043     | 251,540   | 219,750   | 20 | 20 |
| Cape May   | South   | 54    | 25,745,008    | 476,759   | 317,500   | 10 | 15 |
| Cumberland | South   | 30    | 8,182,692     | 272,756   | 247,495   | 19 | 18 |
| Essex      | North   | 57    | 36,541,337    | 641,076   | 479,950   | 3  | 5  |
| Gloucester | South   | 91    | 26,414,531    | 290,270   | 254,750   | 17 | 16 |
| Hudson     | North   | 226   | 126,162,934   | 558,243   | 497,500   | 6  | 3  |
| Hunterdon  | Central | 10    | 4,768,511     | 476,851   | 490,000   | 9  | 4  |
| Mercer     | Central | 56    | 15,804,504    | 282,223   | 224,288   | 18 | 19 |
| Middlesex  | Central | 122   | 50,844,461    | 416,758   | 410,830   | 12 | 8  |
| Monmouth   | Central | 151   | 87,408,947    | 578,867   | 425,165   | 4  | 7  |
| Morris     | North   | 57    | 42,540,630    | 746,327   | 524,000   | 1  | 1  |
| Ocean      | Central | 184   | 76,931,742    | 418,107   | 381,559   | 11 | 9  |
| Passaic    | North   | 29    | 11,965,334    | 412,598   | 344,900   | 13 | 12 |
| Salem      | South   | 3     | 663,590       | 221,197   | 189,000   | 21 | 21 |
| Somerset   | Central | 54    | 30,352,939    | 562,091   | 467,412   | 5  | 6  |
| Sussex     | North   | 12    | 6,029,746     | 502,479   | 357,450   | 8  | 11 |
| Union      | North   | 49    | 25,077,061    | 511,777   | 318,000   | 7  | 14 |
| Warren     | North   | 12    | 4,155,207     | 346,267   | 329,825   | 15 | 13 |
| New Jersey |         | 1,452 | \$704,781,105 | \$485,386 | \$381,559 |    |    |
| check      |         | 1,452 | 704,781,105   |           |           |    |    |

### Average and median sales prices of new houses issued a new home warranty, 2009

Source: New Jersey Department of Community Affairs

June 2010

| County     | Region | Number of new houses | Total sales price | Average sales price | Median sales price | Average sales price rank | Median sales price rank |
|------------|--------|----------------------|-------------------|---------------------|--------------------|--------------------------|-------------------------|
| Atlantic   | South  | 541                  | \$206,677,919     | \$382,029           | \$275,900          | 16                       | 16                      |
| Bergen     | North  | 676                  | 458,254,465       | 677,891             | 475,000            | 1                        | 3                       |
| Burlington | South  | 435                  | 167,839,387       | 385,838             | 360,190            | 15                       | 14                      |
| Camden     | South  | 287                  | 84,447,003        | 294,240             | 247,010            | 19                       | 18                      |
| Cape May   | South  | 491                  | 274,552,392       | 559,170             | 421,600            | 6                        | 8                       |

|            |         |       |                 |           |           |    |    |
|------------|---------|-------|-----------------|-----------|-----------|----|----|
| Cumberland | South   | 214   | 49,827,729      | 232,840   | 226,774   | 21 | 21 |
| Essex      | North   | 427   | 258,990,516     | 606,535   | 410,000   | 5  | 10 |
| Gloucester | South   | 644   | 193,096,701     | 299,840   | 265,994   | 18 | 17 |
| Hudson     | North   | 931   | 504,311,291     | 541,688   | 445,401   | 7  | 4  |
| Hunterdon  | Central | 72    | 44,502,948      | 618,097   | 575,000   | 4  | 1  |
| Mercer     | Central | 351   | 139,975,177     | 398,790   | 230,548   | 14 | 20 |
| Middlesex  | Central | 721   | 299,784,499     | 415,790   | 380,000   | 12 | 12 |
| Monmouth   | Central | 873   | 472,015,121     | 540,682   | 432,873   | 8  | 6  |
| Morris     | North   | 326   | 214,233,559     | 657,158   | 433,906   | 3  | 5  |
| Ocean      | Central | 1199  | 515,233,538     | 429,719   | 375,000   | 11 | 13 |
| Passaic    | North   | 208   | 78,760,526      | 378,656   | 327,000   | 17 | 15 |
| Salem      | South   | 29    | 7,457,285       | 257,148   | 243,338   | 20 | 19 |
| Somerset   | Central | 328   | 216,988,146     | 661,549   | 548,197   | 2  | 2  |
| Sussex     | North   | 89    | 40,905,762      | 459,615   | 410,000   | 10 | 9  |
| Union      | North   | 248   | 128,352,920     | 517,552   | 380,000   | 9  | 11 |
| Warren     | North   | 71    | 28,895,837      | 406,984   | 425,000   | 13 | 7  |
| New Jersey |         | 9,161 | \$4,385,102,721 | \$478,671 | \$368,512 |    |    |

### Average and median sales prices of new houses issued a new home warranty 2009, revised first quarter

Source: New Jersey Department of Community Affairs

June 2010

| County     | Region  | Number of<br>new houses | Total sales<br>price | Average<br>sales price | Median<br>sales price | Average<br>sales price<br>rank | Median<br>sales price<br>rank |
|------------|---------|-------------------------|----------------------|------------------------|-----------------------|--------------------------------|-------------------------------|
| Atlantic   | South   | 144                     | 49,088,976           | \$340,896              | \$275,653             | 17                             | 17                            |
| Bergen     | North   | 200                     | 106,605,830          | 533,029                | 376,300               | 8                              | 11                            |
| Burlington | South   | 108                     | 40,599,558           | 375,922                | 363,165               | 15                             | 13                            |
| Camden     | South   | 52                      | 16,203,504           | 311,606                | 243,500               | 18                             | 20                            |
| Cape May   | South   | 68                      | 35,121,735           | 516,496                | 400,000               | 9                              | 9                             |
| Cumberland | South   | 33                      | 7,991,968            | 242,181                | 227,725               | 21                             | 21                            |
| Essex      | North   | 72                      | 51,614,876           | 716,873                | 452,500               | 1                              | 6                             |
| Gloucester | South   | 122                     | 35,497,405           | 290,962                | 265,994               | 19                             | 18                            |
| Hudson     | North   | 204                     | 116,194,212          | 569,579                | 487,500               | 7                              | 4                             |
| Hunterdon  | Central | 17                      | 10,177,580           | 598,681                | 520,000               | 5                              | 3                             |
| Mercer     | Central | 36                      | 13,827,538           | 384,098                | 286,063               | 14                             | 16                            |
| Middlesex  | Central | 132                     | 55,723,933           | 422,151                | 382,500               | 12                             | 10                            |
| Monmouth   | Central | 141                     | 82,654,508           | 586,202                | 450,415               | 6                              | 7                             |
| Morris     | North   | 54                      | 36,565,907           | 677,146                | 596,670               | 2                              | 1                             |
| Ocean      | Central | 250                     | 105,036,428          | 420,146                | 370,594               | 13                             | 12                            |
| Passaic    | North   | 33                      | 12,023,339           | 364,344                | 299,900               | 16                             | 15                            |
| Salem      | South   | 8                       | 1,984,055            | 248,007                | 250,000               | 20                             | 19                            |
| Somerset   | Central | 74                      | 48,981,379           | 661,911                | 544,492               | 3                              | 2                             |
| Sussex     | North   | 15                      | 7,485,212            | 499,014                | 429,900               | 10                             | 8                             |
| Union      | North   | 38                      | 24,333,262           | 640,349                | 354,950               | 4                              | 14                            |
| Warren     | North   | 15                      | 6,381,596            | 425,440                | 454,691               | 11                             | 5                             |
|            |         | 1,816                   | \$864,092,801        | \$475,822              | \$369,150             |                                |                               |

### Average and median sales prices of new houses issued a new home warranty 2009, revised second quarter

Source: New Jersey Department of Community Affairs

June 2010

Average Median

| County     | Region  | Number of new houses | Total sales price | Average sales price | Median sales price | sales price rank | sales price rank |
|------------|---------|----------------------|-------------------|---------------------|--------------------|------------------|------------------|
| Atlantic   | South   | 154                  | 69,624,644        | \$452,108           | \$295,480          | 11               | 18               |
| Bergen     | North   | 142                  | 118,907,240       | 837,375             | 551,388            | 1                | 3                |
| Burlington | South   | 99                   | 39,618,636        | 400,188             | 379,750            | 15               | 13               |
| Camden     | South   | 72                   | 22,942,125        | 318,641             | 235,000            | 19               | 21               |
| Cape May   | South   | 194                  | 110,725,760       | 570,751             | 452,500            | 8                | 6                |
| Cumberland | South   | 58                   | 14,385,152        | 248,020             | 237,949            | 21               | 20               |
| Essex      | North   | 116                  | 76,897,074        | 662,906             | 499,450            | 3                | 5                |
| Gloucester | South   | 142                  | 46,242,803        | 325,654             | 305,370            | 18               | 17               |
| Hudson     | North   | 230                  | 134,273,463       | 583,798             | 428,750            | 7                | 8                |
| Hunterdon  | Central | 19                   | 11,907,202        | 626,695             | 670,000            | 4                | 1                |
| Mercer     | Central | 59                   | 34,848,422        | 590,651             | 364,696            | 5                | 15               |
| Middlesex  | Central | 182                  | 77,797,286        | 427,458             | 385,000            | 14               | 11               |
| Monmouth   | Central | 272                  | 145,004,497       | 533,105             | 411,250            | 9                | 10               |
| Morris     | North   | 67                   | 47,369,830        | 707,012             | 574,650            | 2                | 2                |
| Ocean      | Central | 344                  | 148,049,202       | 430,376             | 377,014            | 13               | 14               |
| Passaic    | North   | 52                   | 19,252,532        | 370,241             | 324,950            | 17               | 16               |
| Salem      | South   | 10                   | 2,880,952         | 288,095             | 247,411            | 20               | 19               |
| Somerset   | Central | 69                   | 40,752,145        | 590,611             | 539,640            | 6                | 4                |
| Sussex     | North   | 18                   | 9,499,750         | 527,764             | 415,380            | 10               | 9                |
| Union      | North   | 61                   | 27,255,414        | 446,810             | 380,000            | 12               | 12               |
| Warren     | North   | 15                   | 5,818,153         | 387,877             | 449,489            | 16               | 7                |
| New Jersey |         | 2,375                | \$1,204,052,282   | \$506,969           | \$382,382          |                  |                  |

**Average and median sales prices of new houses issued a new home warranty  
2009, revised third quarter**

Source: New Jersey Department of Community Affairs

June 2010

| County     | Region  | Number of new houses | Total sales price | Average sales price | Median sales price | Average sales price rank | Median sales price rank |
|------------|---------|----------------------|-------------------|---------------------|--------------------|--------------------------|-------------------------|
| Atlantic   | South   | 124                  | \$48,406,678      | \$390,376           | \$277,688          | 12                       | 17                      |
| Bergen     | North   | 147                  | 106,893,029       | 727,163             | 571,000            | 3                        | 3                       |
| Burlington | South   | 120                  | 42,804,991        | 356,708             | 345,813            | 16                       | 13                      |
| Camden     | South   | 70                   | 21,129,408        | 301,849             | 263,700            | 19                       | 19                      |
| Cape May   | South   | 157                  | 86,781,526        | 552,749             | 405,000            | 7                        | 9                       |
| Cumberland | South   | 65                   | 14,554,799        | 223,920             | 219,900            | 21                       | 20                      |
| Essex      | North   | 131                  | 72,831,013        | 555,962             | 290,790            | 6                        | 15                      |
| Gloucester | South   | 169                  | 52,529,307        | 310,824             | 273,480            | 18                       | 18                      |
| Hudson     | North   | 266                  | 139,535,410       | 524,569             | 464,000            | 9                        | 5                       |
| Hunterdon  | Central | 14                   | 9,074,167         | 648,155             | 722,159            | 4                        | 1                       |
| Mercer     | Central | 130                  | 44,437,236        | 341,825             | 217,622            | 17                       | 21                      |
| Middlesex  | Central | 236                  | 91,302,314        | 386,874             | 347,438            | 13                       | 12                      |
| Monmouth   | Central | 227                  | 126,493,178       | 557,239             | 445,000            | 5                        | 7                       |
| Morris     | North   | 85                   | 65,732,586        | 773,325             | 528,423            | 2                        | 4                       |
| Ocean      | Central | 285                  | 128,150,290       | 449,650             | 388,000            | 11                       | 11                      |
| Passaic    | North   | 60                   | 21,430,669        | 357,178             | 307,450            | 15                       | 14                      |
| Salem      | South   | 3                    | 829,800           | 276,600             | 287,000            | 20                       | 16                      |
| Somerset   | Central | 91                   | 71,698,552        | 787,896             | 571,400            | 1                        | 2                       |
| Sussex     | North   | 25                   | 12,533,514        | 501,341             | 445,900            | 10                       | 6                       |
| Union      | North   | 71                   | 39,152,645        | 551,446             | 429,900            | 8                        | 8                       |
| Warren     | North   | 18                   | 6,765,572         | 375,865             | 395,778            | 14                       | 10                      |

New Jersey 2,494 \$1,203,066,684 \$482,384 \$370,873

**Average and median sales prices of new houses issued a new home warranty,  
2009, revised fourth quarter**

Source: New Jersey Department of Community Affairs

June 2010

| County     | Region  | Number of<br>new houses | Total sales<br>price | Average<br>sales price | Median<br>sales price | Average<br>sales price<br>rank | Median<br>sales price<br>rank |
|------------|---------|-------------------------|----------------------|------------------------|-----------------------|--------------------------------|-------------------------------|
| Atlantic   | South   | 119                     | \$39,557,621         | \$332,417              | \$259,990             | 17                             | 16                            |
| Bergen     | North   | 187                     | 125,848,366          | 672,986                | 425,000               | 1                              | 5                             |
| Burlington | South   | 108                     | 44,816,202           | 414,965                | 386,079               | 13                             | 9                             |
| Camden     | South   | 93                      | 24,171,966           | 259,914                | 252,500               | 19                             | 17                            |
| Cape May   | South   | 72                      | 41,923,371           | 582,269                | 477,500               | 4                              | 3                             |
| Cumberland | South   | 58                      | 12,895,810           | 222,342                | 216,688               | 20                             | 21                            |
| Essex      | North   | 108                     | 57,647,553           | 533,774                | 377,500               | 6                              | 10                            |
| Gloucester | South   | 211                     | 58,827,186           | 278,802                | 246,975               | 18                             | 18                            |
| Hudson     | North   | 231                     | 114,308,206          | 494,841                | 415,000               | 8                              | 7                             |
| Hunterdon  | Central | 22                      | 13,343,999           | 606,545                | 560,998               | 2                              | 1                             |
| Mercer     | Central | 126                     | 46,861,981           | 371,920                | 229,500               | 15                             | 20                            |
| Middlesex  | Central | 171                     | 74,960,966           | 438,368                | 399,748               | 10                             | 8                             |
| Monmouth   | Central | 233                     | 117,862,938          | 505,850                | 429,900               | 7                              | 4                             |
| Morris     | North   | 120                     | 64,565,236           | 538,044                | 348,970               | 5                              | 12                            |
| Ocean      | Central | 320                     | 133,997,618          | 418,743                | 364,000               | 12                             | 11                            |
| Passaic    | North   | 63                      | 26,053,986           | 413,555                | 330,000               | 14                             | 13                            |
| Salem      | South   | 8                       | 1,762,478            | 220,310                | 231,273               | 21                             | 19                            |
| Somerset   | Central | 94                      | 55,556,070           | 591,022                | 494,975               | 3                              | 2                             |
| Sussex     | North   | 31                      | 11,387,286           | 367,332                | 325,000               | 16                             | 14                            |
| Union      | North   | 78                      | 37,611,599           | 482,200                | 316,000               | 9                              | 15                            |
| Warren     | North   | 23                      | 9,930,516            | 431,762                | 415,000               | 11                             | 6                             |
| New Jersey |         | 2,476                   | \$1,113,890,954      | \$449,875              | \$348,721             |                                |                               |

**Average and median sales prices of new houses issued a new home warranty,**

2008

Source: New Jersey Department of Community Affairs

June 2009

| County     | Region  | Number of new houses | Total sales price | Average sales price | Median sales price | Average sales price rank | Median sales price rank |
|------------|---------|----------------------|-------------------|---------------------|--------------------|--------------------------|-------------------------|
| Atlantic   | South   | 743                  | 307,256,410       | \$413,535           | \$305,331          | 16                       | 18                      |
| Bergen     | North   | 840                  | 675,247,771       | 803,866             | 603,750            | 1                        | 2                       |
| Burlington | South   | 574                  | 252,875,367       | 440,549             | 401,888            | 15                       | 12                      |
| Camden     | South   | 422                  | 139,003,235       | 329,392             | 289,995            | 19                       | 19                      |
| Cape May   | South   | 744                  | 445,699,328       | 599,058             | 480,625            | 6                        | 7                       |
| Cumberland | South   | 292                  | 75,044,418        | 257,001             | 246,828            | 21                       | 21                      |
| Essex      | North   | 661                  | 376,691,847       | 569,882             | 439,000            | 9                        | 9                       |
| Gloucester | South   | 841                  | 286,803,275       | 341,026             | 319,703            | 18                       | 17                      |
| Hudson     | North   | 2,619                | 1,506,203,748     | 575,106             | 530,000            | 8                        | 3                       |
| Hunterdon  | Central | 106                  | 66,497,226        | 627,332             | 605,000            | 5                        | 1                       |
| Mercer     | Central | 363                  | 211,277,377       | 582,031             | 415,506            | 7                        | 11                      |
| Middlesex  | Central | 1,075                | 481,204,673       | 447,632             | 434,900            | 13                       | 10                      |
| Monmouth   | Central | 967                  | 655,820,287       | 678,201             | 521,250            | 3                        | 5                       |
| Morris     | North   | 547                  | 394,678,222       | 721,532             | 484,800            | 2                        | 6                       |
| Ocean      | Central | 1,512                | 672,252,732       | 444,612             | 389,950            | 14                       | 13                      |
| Passaic    | North   | 386                  | 157,216,848       | 407,298             | 379,900            | 17                       | 15                      |
| Salem      | South   | 48                   | 15,589,740        | 324,786             | 260,144            | 20                       | 20                      |
| Somerset   | Central | 418                  | 263,396,889       | 630,136             | 524,464            | 4                        | 4                       |
| Sussex     | North   | 140                  | 63,450,790        | 453,220             | 382,750            | 11                       | 14                      |
| Union      | North   | 463                  | 225,052,774       | 486,075             | 350,000            | 10                       | 16                      |
| Warren     | North   | 80                   | 36,206,811        | 452,585             | 474,750            | 12                       | 8                       |
| New Jersey |         | 13,841               | \$7,307,469,768   | \$527,958           | \$425,000          |                          |                         |

**Average and median sales prices of new houses issued a new home warranty**

2008, revised first quarter

Source: New Jersey Department of Community Affairs

June 2009

| County     | Region  | Number of new houses | Total sales price | Average sales price | Median sales price | Average sales price rank | Median sales price rank |
|------------|---------|----------------------|-------------------|---------------------|--------------------|--------------------------|-------------------------|
| Atlantic   | South   | 200                  | \$77,089,691      | \$385,448           | \$299,950          | 17                       | 18                      |
| Bergen     | North   | 215                  | 166,502,217       | 774,429             | 550,880            | 1                        | 4                       |
| Burlington | South   | 130                  | 60,332,415        | 464,096             | 415,000            | 13                       | 12                      |
| Camden     | South   | 99                   | 32,344,715        | 326,714             | 295,000            | 19                       | 19                      |
| Cape May   | South   | 170                  | 101,255,779       | 595,622             | 471,750            | 6                        | 9                       |
| Cumberland | South   | 70                   | 20,679,717        | 295,425             | 277,094            | 21                       | 20                      |
| Essex      | North   | 242                  | 123,746,458       | 511,349             | 420,000            | 9                        | 11                      |
| Gloucester | South   | 190                  | 64,573,133        | 339,859             | 302,950            | 18                       | 17                      |
| Hudson     | North   | 962                  | 517,937,506       | 538,397             | 488,442            | 8                        | 7                       |
| Hunterdon  | Central | 27                   | 16,035,258        | 593,898             | 605,000            | 7                        | 3                       |
| Mercer     | Central | 101                  | 64,639,560        | 639,996             | 508,288            | 5                        | 6                       |
| Middlesex  | Central | 255                  | 102,553,113       | 402,169             | 366,120            | 16                       | 16                      |
| Monmouth   | Central | 184                  | 133,466,693       | 725,362             | 527,000            | 2                        | 5                       |
| Morris     | North   | 144                  | 102,027,928       | 708,527             | 647,500            | 3                        | 2                       |
| Ocean      | Central | 311                  | 143,885,402       | 462,654             | 399,515            | 14                       | 14                      |
| Passaic    | North   | 102                  | 46,892,184        | 459,727             | 461,434            | 15                       | 10                      |
| Salem      | South   | 21                   | 6,445,445         | 306,926             | 254,000            | 20                       | 21                      |
| Somerset   | Central | 69                   | 46,103,491        | 668,167             | 652,865            | 4                        | 1                       |
| Sussex     | North   | 44                   | 20,545,105        | 466,934             | 378,500            | 11                       | 15                      |

|            |       |       |                 |           |           |    |    |
|------------|-------|-------|-----------------|-----------|-----------|----|----|
| Union      | North | 85    | 42,422,848      | 499,092   | 410000    | 10 | 13 |
| Warren     | North | 16    | 7,430,738       | 464,421   | 482250    | 12 | 8  |
| New Jersey |       | 3,637 | \$1,896,909,396 | \$521,559 | \$432,900 |    |    |

### Average and median sales prices of new houses issued a new home warranty 2008, revised second quarter

Source: New Jersey Department of Community Affairs

June 2009

| County     | Region  | Number of<br>new houses | Total sales<br>price | Average<br>sales price | Median<br>sales price | Average<br>sales price<br>rank | Median<br>sales price<br>rank |
|------------|---------|-------------------------|----------------------|------------------------|-----------------------|--------------------------------|-------------------------------|
| Atlantic   | South   | 178                     | \$81,018,028         | \$455,157              | \$324,000             | 13                             | 18                            |
| Bergen     | North   | 260                     | 197,537,821          | 759,761                | 582,236               | 1                              | 2                             |
| Burlington | South   | 174                     | 76,645,700           | 440,493                | 387,406               | 16                             | 15                            |
| Camden     | South   | 120                     | 39,289,540           | 327,413                | 283,015               | 19                             | 19                            |
| Cape May   | South   | 281                     | 164,212,740          | 584,387                | 495,270               | 8                              | 6                             |
| Cumberland | South   | 70                      | 17,117,705           | 244,539                | 245,833               | 21                             | 21                            |
| Essex      | North   | 173                     | 99,109,074           | 572,885                | 452,000               | 9                              | 9                             |
| Gloucester | South   | 215                     | 77,617,318           | 361,011                | 349,245               | 18                             | 17                            |
| Hudson     | North   | 1,034                   | 665,271,506          | 643,396                | 584,750               | 5                              | 1                             |
| Hunterdon  | Central | 31                      | 18,815,951           | 606,966                | 500,000               | 7                              | 5                             |
| Mercer     | Central | 93                      | 59,652,979           | 641,430                | 465,900               | 6                              | 8                             |
| Middlesex  | Central | 322                     | 146,373,590          | 454,576                | 444,303               | 14                             | 10                            |
| Monmouth   | Central | 283                     | 203,770,783          | 720,038                | 573,750               | 2                              | 3                             |
| Morris     | North   | 178                     | 123,915,536          | 696,155                | 425,000               | 3                              | 11                            |
| Ocean      | Central | 408                     | 200,100,961          | 490,444                | 409,950               | 10                             | 12                            |
| Passaic    | North   | 104                     | 40,976,840           | 394,008                | 403,272               | 17                             | 13                            |
| Salem      | South   | 9                       | 2,595,466            | 288,385                | 278,606               | 20                             | 20                            |
| Somerset   | Central | 116                     | 76,651,226           | 660,786                | 539,950               | 4                              | 4                             |
| Sussex     | North   | 40                      | 18,130,621           | 453,266                | 399,950               | 15                             | 14                            |
| Union      | North   | 133                     | 64,545,390           | 485,304                | 349,900               | 11                             | 16                            |
| Warren     | North   | 18                      | 8,726,124            | 484,785                | 474,750               | 12                             | 7                             |
| New Jersey |         | 4,240                   | \$2,382,074,899      | \$561,810              | \$475,000             |                                |                               |

### Average and median sales prices of new houses issued a new home warranty 2008, revised third quarter

Source: New Jersey Department of Community Affairs

June 2009

| County     | Region  | Number of<br>new houses | Total sales<br>price | Average<br>sales price | Median<br>sales price | Average<br>sales price<br>rank | Median<br>sales price<br>rank |
|------------|---------|-------------------------|----------------------|------------------------|-----------------------|--------------------------------|-------------------------------|
| Atlantic   | South   | 175                     | 79,087,239           | \$451,927              | \$310,000             | 13                             | 18                            |
| Bergen     | North   | 227                     | 196,784,591          | 866,892                | 650,000               | 1                              | 2                             |
| Burlington | South   | 143                     | 63,652,460           | 445,122                | 418,000               | 15                             | 11                            |
| Camden     | South   | 115                     | 35,476,240           | 308,489                | 285,000               | 20                             | 19                            |
| Cape May   | South   | 185                     | 118,205,053          | 638,946                | 510,000               | 7                              | 6                             |
| Cumberland | South   | 75                      | 18,035,388           | 240,472                | 229,375               | 21                             | 21                            |
| Essex      | North   | 157                     | 101,650,027          | 647,452                | 475,000               | 6                              | 7                             |
| Gloucester | South   | 235                     | 78,920,613           | 335,832                | 319,440               | 19                             | 17                            |
| Hudson     | North   | 310                     | 156,710,313          | 505,517                | 475,000               | 9                              | 8                             |
| Hunterdon  | Central | 28                      | 18,705,716           | 668,061                | 669,500               | 4                              | 1                             |
| Mercer     | Central | 77                      | 39,736,124           | 516,054                | 380,000               | 8                              | 13                            |
| Middlesex  | Central | 264                     | 124,282,761          | 470,768                | 449,158               | 11                             | 9                             |

|            |         |       |                 |           |           |    |    |
|------------|---------|-------|-----------------|-----------|-----------|----|----|
| Monmouth   | Central | 267   | 189,189,867     | 708,576   | 525,000   | 2  | 3  |
| Morris     | North   | 138   | 97,425,313      | 705,981   | 428,433   | 3  | 10 |
| Ocean      | Central | 407   | 180,906,932     | 444,489   | 400,000   | 16 | 12 |
| Passaic    | North   | 85    | 31,901,551      | 375,312   | 340,000   | 18 | 15 |
| Salem      | South   | 9     | 4,230,150       | 470,017   | 260,387   | 12 | 20 |
| Somerset   | Central | 91    | 59,212,990      | 650,692   | 515,000   | 5  | 4  |
| Sussex     | North   | 30    | 11,761,296      | 392,043   | 352,788   | 17 | 14 |
| Union      | North   | 164   | 73,178,466      | 446,210   | 325,370   | 14 | 16 |
| Warren     | North   | 22    | 10,959,622      | 498,165   | 513,906   | 10 | 5  |
| New Jersey |         | 3,204 | \$1,690,012,712 | \$527,470 | \$405,000 |    |    |

**Average and median sales prices of new houses issued a new home warranty,  
2008, revised fourth quarter**

Source: New Jersey Department of Community Affairs

June 2009

| County     | Region  | Number of<br>new houses | Total sales<br>price | Average<br>sales price | Median<br>sales price | Average<br>sales price<br>rank | Median<br>sales price<br>rank |
|------------|---------|-------------------------|----------------------|------------------------|-----------------------|--------------------------------|-------------------------------|
| Atlantic   | South   | 190                     | 70,061,452           | \$368,744              | \$292,056             | 17                             | 18                            |
| Bergen     | North   | 138                     | 114,423,142          | 829,153                | 630,000               | 1                              | 2                             |
| Burlington | South   | 127                     | 52,244,792           | 411,376                | 375,000               | 13                             | 13                            |
| Camden     | South   | 88                      | 31,892,740           | 362,418                | 308,750               | 18                             | 16                            |
| Cape May   | South   | 108                     | 62,025,756           | 574,313                | 450,000               | 5                              | 6                             |
| Cumberland | South   | 77                      | 19,211,608           | 249,501                | 239,000               | 21                             | 20                            |
| Essex      | North   | 89                      | 52,186,288           | 586,363                | 410,000               | 4                              | 11                            |
| Gloucester | South   | 201                     | 65,692,211           | 326,827                | 303,915               | 19                             | 17                            |
| Hudson     | North   | 313                     | 166,284,423          | 531,260                | 460,000               | 9                              | 4                             |
| Hunterdon  | Central | 20                      | 12,940,301           | 647,015                | 613,652               | 3                              | 3                             |
| Mercer     | Central | 92                      | 47,248,714           | 513,573                | 272,261               | 10                             | 19                            |
| Middlesex  | Central | 234                     | 107,995,209          | 461,518                | 444,170               | 12                             | 7                             |
| Monmouth   | Central | 233                     | 129,392,944          | 555,335                | 455,000               | 7                              | 5                             |
| Morris     | North   | 87                      | 71,309,445           | 819,649                | 680,000               | 2                              | 1                             |
| Ocean      | Central | 386                     | 147,359,437          | 381,760                | 366,496               | 15                             | 14                            |
| Passaic    | North   | 95                      | 37,446,273           | 394,171                | 365,000               | 14                             | 15                            |
| Salem      | South   | 9                       | 2,318,679            | 257,631                | 170,000               | 20                             | 21                            |
| Somerset   | Central | 142                     | 81,429,182           | 573,445                | 438,750               | 6                              | 8                             |
| Sussex     | North   | 26                      | 13,013,768           | 500,530                | 401,284               | 11                             | 12                            |
| Union      | North   | 81                      | 44,906,070           | 554,396                | 424,900               | 8                              | 10                            |
| Warren     | North   | 24                      | 9,090,327            | 378,764                | 427,673               | 16                             | 9                             |
| New Jersey |         | 2,760                   | \$1,338,472,761      | 484,954                | \$380,000             |                                |                               |