The following is a list of deferred compensation providers currently in good standing with the Division of Local Government Services. Inclusion on this list should not be considered an endorsement of the provider by the Division. The Division’s role is one of review and approval of deferred compensation plans for counties, municipalities and authorities to ensure compliance with State regulations. Further, the Division seeks to protect the integrity of local government deferred compensation plans, as well as the interests of the participants.

*N.J.A.C. 5:37-7.1 Award of service agreements*

(a) In seeking a contractor, the employer, notwithstanding the existence of one or more service agreements with other contractors, shall solicit written proposals from two or more contractors offering prototypical plans or service agreements. After reviewing the proposals, a service agreement shall be awarded by resolution of the governing body. The resolution shall include a written description of the method used to solicit proposals, identify the responding vendors and state the rationale for selecting a specific contractor.

**AXA Equitable**
Joseph DeMayo  
500 Plaza Drive, 7th Floor  
Secaucus, NJ 07094  
Joseph.DeMayo@axa-equitable.com  
Phone: 201-743-6815

**Great-West Life & Annuity Insurance Co.**
Daren M. Faller  
Account Executive  
15 Constitution Drive Suite 1J  
Bedford, NH 03110  
Toll Free: 1(800) 596-3384 ext 622  
Direct: (732) 409-4925  
www.gwrs.com

**ICMA-RC**
Joseph Teague  
Managing Vice President  
777 North Capitol Street, NE  
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202-962-4644  
www.icmarc.org

**Lincoln Retirement Services Company, LLC**
Stephen Ferrari  
130-480R Radnor Chester Road  
Radnor, PA  
nigovplans@lfg.com  
484-583-8538

**The Hartford**
Melissa Hoyt  
Regional Sales Consultant  
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860-835-9011

**Massachusetts Mutual Life Insurance Co.**
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MetLife
Elise Ornstein
Workplace Sales Director
MetLife Resources
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Mutual of America
Thomas MacMurry
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Nationwide Retirement Solutions, Inc.
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Prudential Insurance Company of America
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Variable Annuity Life Insurance Company
(VALIC)
Tom Morgan, District Vice President
VALIC Financial Advisors, Inc.
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VOYA
(Formerly ING Life Insurance & Annuity Company)
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