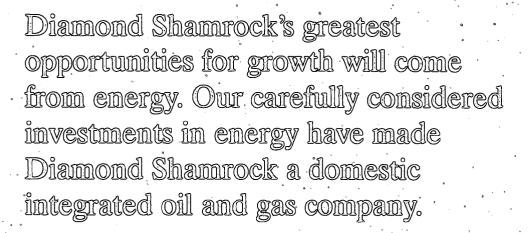
# EXHIBIT 5



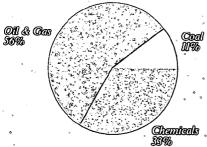


## Financial Highlights

| 6  |             |             |             |             |                 |
|--|-------------|-------------|-------------|-------------|-----------------|
| dollars in thousands, except per share)  | 1932        | 1931        | 1930        | 1979        | 1970            |
| Sales and operating revenues             | \$3,177,379 | \$3,376,215 | \$3,145,394 | \$2,312,635 | \$1,783,168     |
| lacome from continuing operations        | 149,543     | 230.156     | 213,246     | 160,439     | 123,437         |
| Vet income                               | 185,091     | 121,265     | 208,386     | 181,690     | 143,041         |
| Depreciation, depletion and amortization | 217,787     | 171,143     | 149,666     | 143,552     | 129,216         |
| apital expenditures and investments      | 660,193     | 590,945     | 449,832     | 310,413     | 381,408         |
| Research and development                 | 47,632      | 52,679      | 45,214      | 37,332      | 32.353          |
| tockholders' equity                      | 1,407,231   | 1,349,735   | 1,329,162   | 1,101,446   | <b>98</b> 4,A57 |
| er Common share,                         | v b         | 0           |             |             | ⊽ <b>⊘</b> .o   |
| Income from continuing operations        | \$ 2.37     | \$ 3.68     | \$ 3.48     | · \$. 2.72  | \$ `2.11        |
| Net income                               | . 2.94      | 1.94        | 3.40        | 3.08        | 2.45            |
| Stockholders' equity                     | 22.14       | 21.48       | 21.29       | 18.55       | 16.75           |
| Dividends paid                           | 1.76        | 1.70        | 1.62        | 1.51        | 1.42            |
| Market price range                       | 2514-1612   | 39%-23%     | 387ks-231ks | · 3112-19   | 29%-19          |
| werage Common shares outstanding         | 62,900,574  | 62,612,052  | 61,215,673  | 59,032,147  | 58,411,711      |
| Sumber of stockholders                   | 52,078      | 49,200      | 43,701      | 46,841      | 40,683          |
| Sumber of employees                      | 10,880      | 13,545      | 13,952      | 13,788      | 14,327          |
| <u>م</u>                                 |             |             | •           |             | •* *            |

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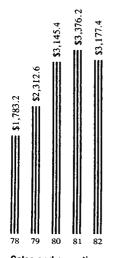


\* from continuing operations

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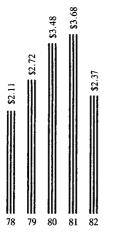
Coal B%

#### **Company Profile**

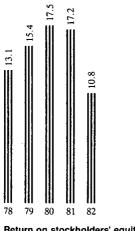




Sales and operating revenues (in millions)

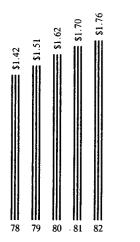


Earnings per Common share from continuing operations

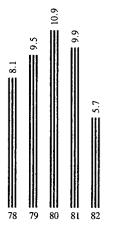


Return on stockholders' equity (percent)

r 78 79 80 81 82 . Income from continuing operations (in millions)



**Dividends per Common share** Indicated annual dividend = \$1.76



Return on capital employed (percent)

Diamond Shamrock is a domestic integrated oil and gas company. We produce crude oil, natural gas, and coal; refine and market petroleum products; and manufacture chemicals for broad industrial and commercial use.

Ongoing objectives:

• To make a sufficient profit to finance the growth of our company, and to provide our stockholders with an above-average return on their investment.

To provide our customers with high quality products at a competitive price.

To provide our employees a safe work environment, and offer them opportunities for personal growth.

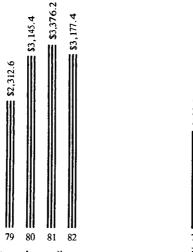
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To maintain a responsive attitude to the needs of those communities in which we operate.



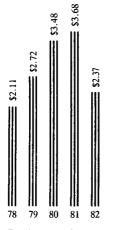
#### **Company Profile**



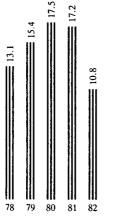
Sales and operating revenues (in millions)

**S1,783.2** 

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Earnings per Common share from continuing operations



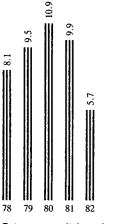
Return on stockholders' equity (percent)



Income from continuing operations (in millions)



**Dividends per Common share** Indicated annual dividend = \$1.76



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To maintain a responsive attitude to the needs of those communities in which we operate.



#### To Our Stockholders:



William H. Bricker

Recessionary conditions throughout 1982 affected many of our businesses, resulting in lower earnings for the year. For 1982, after-tax income from continuing operations was \$149.5 million, down 35% from the results of 1981.

We responded to these difficult conditions, in part, by intensifying our efforts to streamline operations and improve productivity. Our success in operating more efficiently during this period proved to be an important accomplishment. In fact, two of our four major businesses – refining and marketing, and coal – achieved record results.

Cash flow from operations for the year reached over 90% of the record level achieved during 1981. As a result, we were able to fund our businesses, support record capital spending, and maintain our dividend to stockholders, despite lower net income.

Of equal significance were two major accomplishments: our acquisition of Sigmor Corporation in January 1983 and our major investment in Alaska's Beaufort Sea. These two actions manifest our broadening oil and gas strategy for the '80s.

Sigmor, regarded as one of the most successful independent gasoline retailers, provides us with valuable in-house retail marketing expertise, as well as additional cash generating capacity. The combination of Diamond Shamrock's highly efficient refining operations with Sigmor's aggressive retailing organization, concentrated in one of the country's best gasoline markets, offers excellent profit potential.

Our successful bidding for several prime tracts in the Beaufort Sea has resulted in one of the most exciting exploratory prospects in Diamond Shamrock's history. Your company invested \$161 million to explore what the U.S. Geological Survey considers to be one of North America's most promising crude oil basins. This investment has the potential to significantly increase Diamond Shamrock's domestic reserves.

These and other strategic actions reflect our belief that worldwide energy demand will continue to grow, particularly as industrialized economies recover. In the United States alone, energy consumption in 1990 is projected to be approximately 15% higher than in 1980. At the same time, domestic oil and gas reserves will continue to be depleted. For the foreseeable future, the bulk of that demand will be supplied by conventional fuels – oil, natural gas and coal.

We are confident that our continuing investment in the energy industry offers our stockholders excellent profit opportunities. In anticipation of those opportunities, we have reduced our involvement in chemicals, while strengthening our oil and gas business. As a result, we have moved Diamond Shamrock into position as a domestic integrated oil and gas company. Today, the driving force behind our company is energy, generating nearly 70% of our revenues.

Capital expenditures for 1982 totaled \$660 million, with a major portion of this amount being used to strengthen our exploration and production business. In addition, we completed major capital projects in our commodity chemicals, refining, and coal operations in 1982 to improve operating efficiency and productivity.

During 1982, as crude oil prices fell, we indicated that an opportunity existed to acquire oil and gas reserves at attractive prices. We have evaluated several such opportunities, and expect to pursue the acquisition of energy assets in 1983.

We ended 1982 with a debt to total capitalization ratio of 35%. With the acquisition of Sigmor in January of 1983, this ratio increased to 40%. While reducing our debt level remains an important long-term objective, it may be prudent to accept a higher debt ratio in the near term, given the investment opportunities we now see in the energy area.

Given current recessionary conditions throughout the world, and their impact on the demand for energy products and chemicals, we view 1983 as a very challenging year in which to do business. Although there is evidence that an economic recovery is pending, the timing and intensity of that recovery are at present unpredictable. At this point, we believe that these conditions will cause operating results for the first half of 1983 to be substantially below those of 1982. Assuming a sustained economic recovery begins in the first half of 1983, we are more optimistic about operating results for the second half of the year.

Because our response to changing business and economic conditions has been timely, our businesses are positioned to weather near-term operating conditions. Longer term, they have the potential for exceptional growth.

**Exploration and Production: A source of solid growth.** Diamond Shamrock's exploration and production business has played a major role in our company's growing energy orientation, and should provide us with solid growth. Our strategy has been to capitalize on our exceptionally



strong position in natural gas, which accounts for 80% of our production and reserves. Because we have avoided expensive gas from deep wells, we have low-cost production and good margins, even with the current natural gas oversupply. This position should not be significantly affected by factors such as a price freeze, total decontrol, or a continuation of the Natural Gas Policy Act. In fact, under the most likely scenario-selective decontrol-our gas production should experience continued average price gains.

Longer term, because we expect natural gas to remain plentiful, profitability may decline somewhat, and a few higher cost producers may be forced out of business. However, we expect supply and demand to balance within two years, even without an economic recovery. With over 60 million cubic feet per day of unused natural gas capacity, we have supplies available for immediate production as demand and prices increase.

Our large acreage inventory provides us the flexibility to tailor our drilling program to changing conditions. In 1983, the objective of that program will be to increase our natural gas reserves in order to support future gas production. We also expect to begin drilling in late 1983 in the Beaufort Sea, where we are excited about the potential for a major oil find.

**Refining and Marketing: Strength to succeed in a competitive environment.** Continued energy conservation efforts and the current world crude oil surplus have brought new challenges to the downstream sector of the petroleum business. At the present time, these factors have sharply eroded profit margins in refining and marketing operations. Diamond Shamrock's carefully developed position as a competitive refiner and strong marketer should enable us to succeed in what has become a fiercely competitive environment.

Several factors account for our strength in refining and marketing. First, we have an efficient refining operation, with over 90% of our refined product volume being higher-value light products – such as gasoline and turbine and diesel fuels.

Second, our segment of the national market is the Southwest-one of the strongest gasoline markets in the country.

Third, we have a growing number of aggressive Diamond Shamrockbranded jobbers to distribute our products, together with over 550 highvolume, convenience-shopping stations as a result of our acquisition of Sigmor. Finally, we buy almost ten times as much refinery feedstock as we produce. Thus, crude oil price reductions should not adversely affect Diamond Shamrock's refining and marketing business.

**Coal: Solid profits over the near- and long-terms.** Diamond Shamrock's coal business reported record-breaking income in a very tough year for an increasingly competitive industry. This performance results from having quality reserves to serve the entire eastern United States, and our ability to produce coal at low cost. These factors are the key to our long-term contracts, which assure a reasonable market for our product in times of weak demand.

Assuming little or no economic recovery for the near term, our coal business will continue to provide solid profits and a high return on assets. However, as electricity and steel production increases, earnings should resume the steady growth that has brought operating profits from \$16.5 million in 1978 to almost \$52 million in 1982.

By the end of the decade, the amount of coal consumed and exported by the United States is expected to increase some 55% over the 1980 level. Because of our high quality reserves, and low-cost mining, we believe we have the ability to compete effectively in the worldwide coal market.

We are actively pursuing new long-term contracts in Europe and the Far-East for both steam and metallurgical coal. We can serve these markets now from our existing mines, and also have the ability, if necessary, to accelerate development of our Alaskan reserves to provide low-cost coal to customers in the Far East.

**Chemicals: Profitable, efficient operations; divestitures possible.** Operating results for our chemical business were off because of the worldwide economic downturn. However, in a year when many of our competitors experienced losses, and survival became an issue for some. Diamond Shamrock's chemical operations remained profitable.

In industrial chemicals, we lowered our break-even point. Our recently completed cogeneration plant has reduced energy costs at our largest chlor-alkali plant. These and other efficiencies have resulted in respectable earnings and solid eash flow from industrial chemicals. Over the next year or so, as building construction and industrial production increase, the profitability of this business should rebound to or surpass historical levels.



Allan J. Tomlinson





J. Avery Rush, Jr.

In accord with our practice of regularly evaluating all of our businesses against our financial and strategic objectives, we are studying the divestiture of our proprietary chemical businesses. Their ability to gain the size necessary to compete effectively and generate a strong return in the future will be an important factor in our evaluation.

**Diamond Shamrock: Potential for strong earnings growth.** In recent years, Diamond Shamrock has experienced rapid change and growth. Throughout that period, our primary objective has remained constant. Simply stated, we are in business to provide our stockholders with an aboveaverage return on their investment.

Among domestic integrated oil and gas companies, we are distinguished by several vital strengths.

- We have the know-how to operate each of our businesses for maximum efficiency and productivity.
- We have a competitive edge in each of our major businesses.
- We possess excellent growth potential in an economic recovery.
- We have the financial and management flexibility to respond to emerging business opportunities.

It is these strengths which attractively position us for the future. We are excited and confident about that future.

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William H. Bricker Chairman and Chief Executive Officer

Allan J. Tomlinson President and Chief Operating Officer

Rush Je

J. Avery Rush, Jr. Vice Chairman

February 17, 1983

#### **Exploration and Production**

**Earnings down slightly; growth potential enhanced.** 1982 was a difficult year for the exploration and production industry. Throughout the industry, as at Diamond Shamrock, reduced demand for natural gas and lower crude oil prices depressed sales and earnings.

For Diamond Shamrock's Exploration and Production Unit, sales were down 1% to \$254.5 million. Operating profit fell 6% to \$137.6 million.

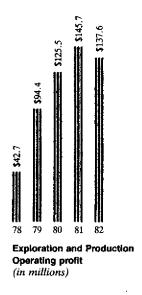
Despite difficult conditions, our exploration and production business continued to enhance its potential for substantial growth. Our steadily increasing size and expertise enabled us to make the largest single investment in petroleum leases in the company's history. In 1982, we invested \$161 million to participate in the exploration of a Beaufort Sea geologic basin considered one of the nation's most promising for crude oil production. This investment has the potential to significantly increase our total domestic reserves.

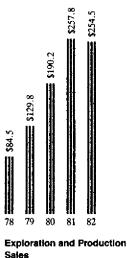
For the near future, we have excellent potential for growth in natural gas volumes and prices. To continue that momentum, our exploration program is concentrating on high potential areas. And we continue to look for opportunities to increase our crude oil volumes and reserves by acquisition.

In response to the significantly larger scope of our program, we established an Exploration and Production Unit in Amarillo. C. Barton Groves, previously an executive vice president of our former Oil and Gas Unit, was named president of this new unit and was elected a corporate vice president.

**Natural gas offers excellent earnings growth.** During 1982, our natural gas sales volumes dropped as customers curtailed purchases due primarily to the recession. Concurrently, this has created a temporary oversupply of natural gas.

Our near-term natural gas earnings stand to increase as this oversupply dissipates. Considering the pace at which the nation's natural gas reserves are being depleted, even at today's lower consumption rates, it will take only 18 to 24 months for supply to balance with or be exceeded by









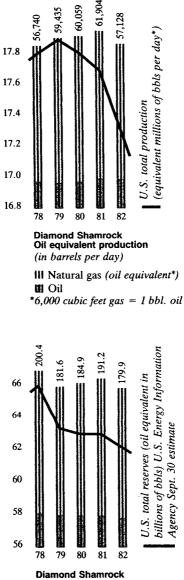


In exploration and production, we have achieved the size and expertise to take a major position in exploring. Maskab Reautort search his exemption poster has the periodial constraints markeds and domestic reserves.



Beneath Alaska's vast and frozen Beaufort Sea lies an immense geologic structure which could become one of North America's most significant petroleum reserves. Exploring this high-potential area lends balance to our lower risk exploration and development strategies

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Net proved reserves (millions of barrels)

III Natural gas (oil equivalent\*)
III Oil and condensate
\*6,000 cubic feet gas = 1 bbl. oil

demand. An economic recovery would accelerate this process. Because we are a low-cost producer of natural gas, and because approximately 20% of our deliverable production capacity is presently curtailed, we can profitably supply gas at competitive prices as demand improves.

We believe natural gas, which comprises 80% of our production, will be an excellent growth business for Diamond Shamrock through the end of the decade. There are three major reasons:

• Our sales volumes will increase substantially as the current imbalance in supply and demand ends.

Our strategy was not based on the assumption that prices would rise steadily; thus, we rejected the lure of expensive deep gas. We have been able to sell.our gas at marketable prices while keeping the cost of production low. This allows us to maintain strong profit margins.
 A significant portion of our production could command higher prices

in the event gas is deregulated.

**Oil production will increase.** Prices for our crude oil fell on average about \$4 per barrel during 1982, and sales volumes remained almost even with the previous year. Although our oil production in 1982 remained flat compared to 1981 – approximately 10,400 barrels per day – we expect production growth to resume in 1983 due to new drilling and completion of projects already under way. For example, in late 1982, production from 14 wells in the Gulf of Mexico came on stream at the Main Pass 72/74 platform complex in which we own a 21.73% interest. This new production could surpass 3,000 barrels of oil per day net to Diamond Shamrock from a total of 16 wells.

From our position, crude oil production will continue to be a profitable business. Although prices can be expected to decrease significantly from 1982 levels, this business offers the opportunity for solid earnings growth over the long term.

**Drilling program targets significant gas prospects.** The backbone of our current exploration and production program is a leasehold position of 4.7 million net acres in the United States. In 1983, we are selectively drilling specific targets that offer the prospects both for new oil and natural gas finds and for substantial development drilling around the discovery. At the same time, we will continue to drill in areas of established oil and gas fields with lower cost, lower risk development wells.

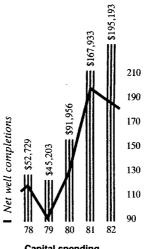
In addition, we are using more farmouts (allowing other companies to drill on our acreage in return for an interest in production) and joint ventures, which will expand our overall drilling program at reduced cash cost. Along the same lines, our large, low-cost leasehold position built over the last decade allows us to sell or trade acreage at a profit and redirect that cash into our best investment opportunities.

Current market conditions have led us to seriously consider opportunities to increase our worldwide reserves and production capacity. Among the means to achieve that objective are new oil and gas discoveries, and the acquisition of substantial interests in additional reserves.

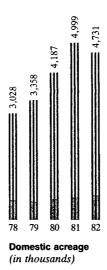
**Company takes major position in exploring Beaufort Sea.** In 1982, the company invested in a very exciting growth opportunity. Diamond Shamrock was among the handful of companies that acquired major stakes in the future exploration of Alaska's Beaufort Sea. Diamond Shamrock acquired an average 28% interest in four Diapir Field tracts and acquired a 100% interest in a fifth. Each tract encompasses 5,693 total acres.

The U.S. Geological Survey has estimated that the Beaufort Sea area, which is near the Prudhoe Bay Field, could contain between 500 million and 4.7 billion barrels of oil and 1.8 trillion cubic feet of natural gas. Following construction of a drilling island, first exploratory drilling is expected to begin in late 1983. If oil is found in producible quantities, developing the leases and connecting production to cross-country pipelines could take another eight to ten years.

In addition to our planned activity in the Beaufort Sea, we are exploring other areas where a significant find could greatly increase production. We continue to pioneer the exploration of more than 4.8 million net acres we have acquired offshore Australia, New Zealand, Indonesia, and Ireland.



Capital spending for exploration and development (in thousands; excludes leas, acquisition, waterfloods, production equipment)



III Undeveloped

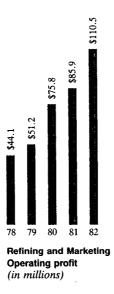


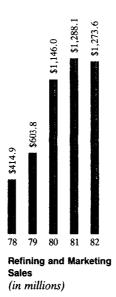


On average, each company-owned Sigmor station pumps three times more motor fuel than the average U.S. statton. Against the trend. Sigmor and our independent. branded jobbers have increased their number of fuel outlets by 20% in the last four years

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#### **Refining and Marketing**

**Earnings set record in a tough year.** Diamond Shamrock's refining and marketing business has historically been a major contributor to the company's profitability. In 1982, it generated \$110.5 million – record operating profit in a tough year for the industry.

Over the next few years, profit margins in the refining and marketing industry will continue to experience competitive pressures. Shutdowns of small and inefficient refineries and poorly located and operated service stations also will continue. These conditions, however, will provide growth opportunities to select companies – those with efficient refining, aggressive marketing, and a geographic advantage. Diamond Shamrock is one of those companies.

Acquisition enhances competitive abilities. To further strengthen this business, we acquired Sigmor Corporation in January 1983. With this acquisition, we established a Refining and Marketing Unit in San Antonio. Riley Epps, previously a group vice president with our former Oil and Gas Unit, has been named president of this new unit, and was elected a corporate vice president.

That unit has the following strengths:

■ Efficient refining. While nationwide refinery utilization rates in 1982 were approximately 70%, our McKee refinery operated at a rate in excess of 90%.

Over 90% of our McKee refinery output is in light products such as gasoline and turbine and diesel fuels. This is especially significant since the sale of light products should remain more profitable than the sale of heavier products such as residual fuel oil and asphalt. With the addition of Sigmor's refinery in South Texas, Diamond Shamrock has the capacity to refine over 110,000 barrels of crude oil per day.

Note: Totals from adding the operating results for exploration and production, refining and marketing, and natural gas liquids shown in the graphs and text will vary slightly from full Oil and Gas segment results, which include several small storage and transportation businesses. Full segment results are listed on page 37 of this report. ■ Aggressive marketing. The Sigmor acquisition adds a network of some 550 company-owned retail outlets to our long-standing and expanding base of Diamond Shamrock branded jobbers. Most of the Sigmor stations are the increasingly popular high volume, self-serve stations with convenience stores. On average, these stations sell approximately three times the amount of gasoline sold by the average U.S. retail outlet.

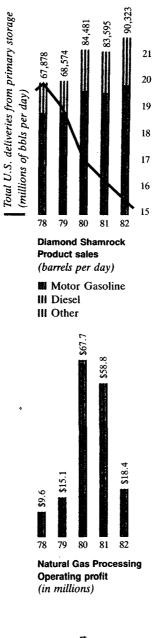
In 1982, Diamond Shamrock's marketing network increased to 151 independent jobbers with 1,739 branded retail outlets. This additional market penetration helped increase gasoline and diesel fuel sales by 6.1% and 15.1% respectively, and demonstrates the growing acceptance customers have for the Diamond Shamrock brand. As major oil companies withdraw from portions of our regional market, we will be presented with opportunities to selectively expand our retail and jobber network even further.

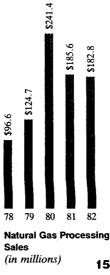
■ Geographic advantage. Our gasoline market is concentrated in one of the country's best gasoline consuming areas. Because the Southwest is leading the country in terms of economic growth, we expect continued growth.

**Natural gas processing outlook improves.** In natural gas processing, now part of the Refining and Marketing Unit, operating profit for the full year was \$18.4 million, a 68.7% decline from the near-record profits posted in the previous year. Improved market conditions for natural gas liquids during the second half of 1982 enabled this business to reverse the profit erosion experienced earlier in the year. This business has excellent potential for increased earnings in the future.

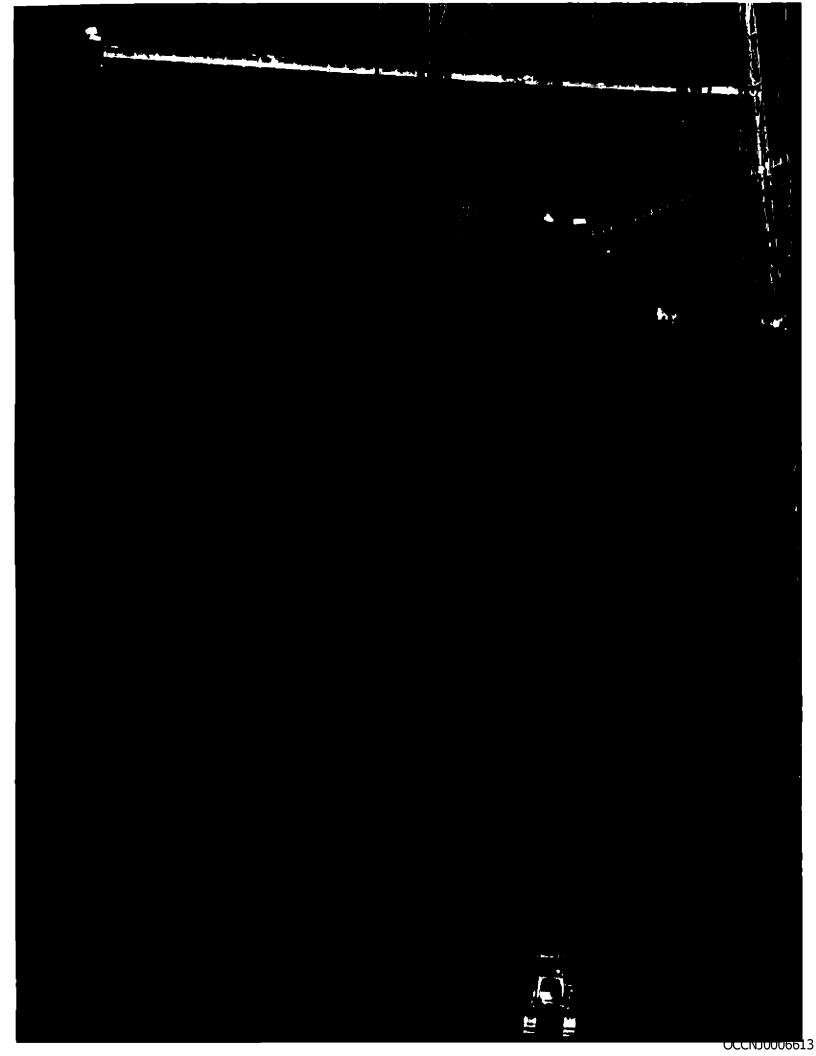
In propane marketing, our recently completed terminal in the Dallas-Fort Worth area improves our ability to move a significantly larger share of this product from the bulk market to the dealer market, thus improving margins.

Near term, despite the recession, the outlook for natural gas liquids is good. With a general economic recovery, this business is expected to return to excellent profitability.



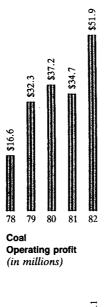


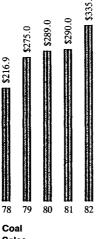




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Efficient coal-handling facilities and mining techniques mean we can competitively price our coal while maintaining adequate profit margins. The coal industry's largest consumption gains will come from electric utilities, to which most of our production is sold.





Sales (in millions)

**Spending increases capacity to deliver products.** In 1982, capital expenditures in refining and marketing totaled approximately \$25 million. These funds were used primarily in maintaining natural gas supplies for processing; construction of our Dallas-Fort Worth propane terminal; service station sign identification; and completion of our McKee refinery vacuum unit. The vacuum unit provides us with the flexibility to upgrade lower valued feedstocks such as topped crude purchased from outside suppliers.

In natural gas processing, we completed pipeline and compression additions to our Texas Panhandle natural gas gathering system. This extension enables us to bring gas from distant locations in the Panhandle to our McKee processing plant.

At our Three Rivers Refinery, acquired with Sigmor, construction of a deasphalting unit will begin in 1983. This unit will increase our ability to make higher value light products and minimize production of heavier products.

#### Coal

**Record earnings demonstrate competitive strengths**. During a poor year in the increasingly competitive coal industry, our Coal Unit achieved record sales and earnings, and maintained its standing as an industry leader in mining efficiency.

During 1982, operating profit increased 50% over the previous year to \$51.9 million, while sales increased 16% to \$335.1 million. (Sales and earnings in 1981 were depressed by an industrywide miners' strike.)

This performance clearly demonstrates our fundamental strengths: premium quality coal, cost-efficient operations, and a stable earnings base of long-term sales contracts.

We regard coal as a source of long-term earnings growth, by increasing export shipments and through the inevitable geographic expansion of domestic markets. Meanwhile, our coal business will continue to provide strong near-term earnings and cash flow.

For 1983, we expect industrywide demand and prices to be at least as depressed as in 1982. But we also expect another year of solid performance from our Coal Unit.

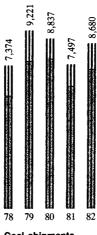
Long-term contracts provide earnings stability. Along with efficient mining, long-term sales contracts continue to play an important role in coal earnings. And obtaining additional long-term contracts will continue to be our primary marketing objective in order to assure our stable earnings base. In 1982, more than 87% of production was sold under long-term contracts, mostly with Eastern Seaboard and Midwestern electric utilities.

Success in competition for long-term contracts has resulted from our consistent leadership as a cost-efficient coal producer. We further improved cost efficiency during 1982, especially by implementing our innovative surface mining techniques at the Amherst properties in West Virginia. In Kentucky, we invested in additional fast-loading railroad facilities and an additional coal washing plant. Another such plant, which allows us to upgrade marginal quality coal, is being planned.

**Exports targeted for inceasing near- and long-term sales.** We believe exports provide among the greatest opportunities to substantially increase coal sales. With our competitive advantages as a low-cost supplier of lowsulfur, high-BTU coals and our proximity to East Coast ports, we are aggressively pursuing medium- and long-term contracts with foreign customers. For example, in the past, our Amherst Division's high quality metallurgical coals had been marketed in Japan through brokers. In 1982, we further penetrated this market on a direct contract basis with the sale of 300,000 tons for delivery in 1982-83. We believe these initial contracts will be the basis for long-term, profitable trade in this highly competitive market.

To further increase our competitiveness in the export market, we expect to conclude an agreement this year for use of a coal storage facility at Newport News, Va. Our customers can thereby avoid delays and demurrage caused by port congestion.

In Alaska, where we own a 50% interest in more than 350 million tons of recoverable reserves, mining and marketing feasibility studies are in full swing and indicate that production could begin in the late 1980s. These low-sulfur, sub-bituminous coal reserves are highly regarded as a source of future steam coal exports to rapidly expanding Pacific Rim countries such as Japan, Korea, and Taiwan.

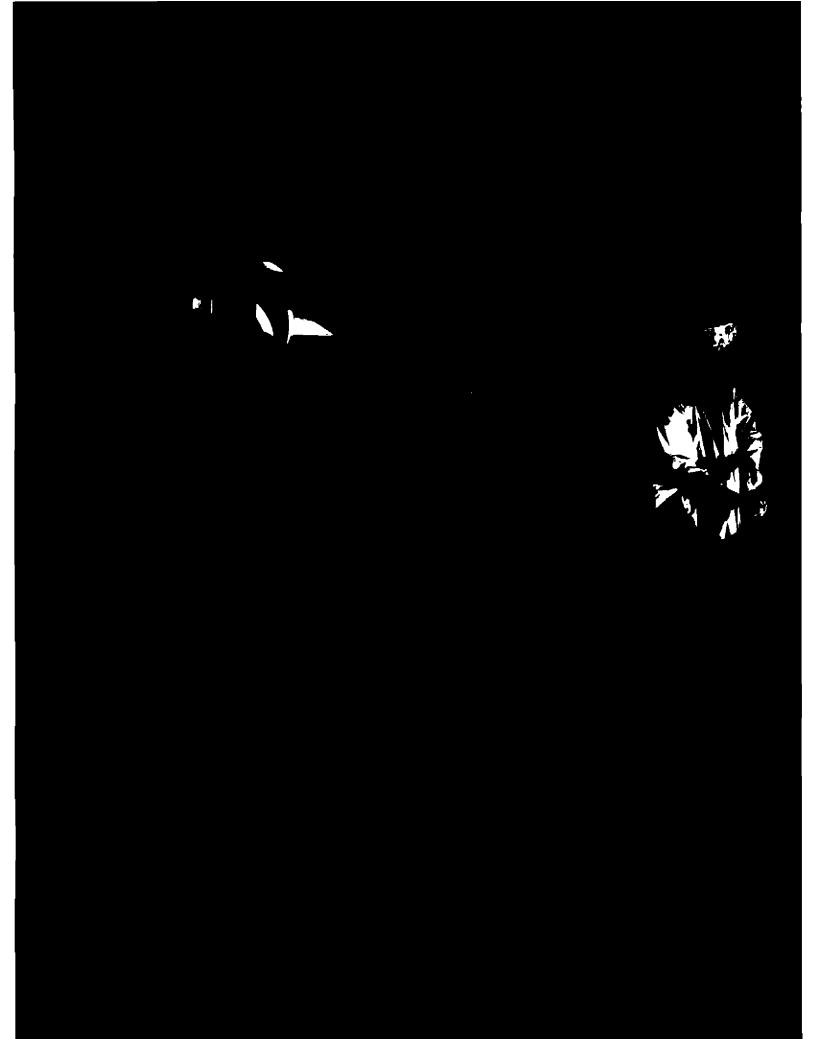


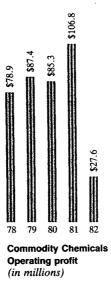
Coal shipments (tons in thousands) III Total shipments III Production

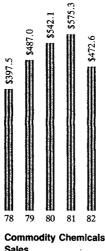




Our operating expertise and leading technology make our chlorine and caustic soda plants among the most efficient in the industry







Sales (in millions)

**U.S. coal consumption to increase.** In the United States, coal consumption should continue to increase throughout the '80s, although at slower rates than the previous five-year average. Weak economic conditions worldwide and conservation efforts constrained U.S. coal markets and production in 1982 and will continue to do so in 1983.

Diamond Shamrock and the coal industry in general have experienced intense competition for the business of the electric utilities, particularly as oil, natural gas, and nuclear and hydro energy compete with coal for a greater share of electricity's generating capacity. However, we are confident that the cost effectiveness of coal will enable it to maintain its growing role in electric power generation.

**Competitive edges assure earnings strength.** Even under current conditions, our Coal Unit has the competitive edges to continue as a strong net generator of cash, while our strengths of cost efficiency, and high quality, will provide strong potential for coal to contribute a growing portion of corporate profits through the decade.

#### Chemicals

**Economic conditions depress earnings.** For the chemical industry, 1982 was among the worst years ever. Worldwide, many chemical businesses operated at a loss, and poor business conditions forced some of our competitors to close plants.

Our Chemical Unit was not immune to those conditions. Operating profit fell 44.8% below the previous year to \$82.5 million. Sales were down 13% to \$995.6 million. However, all of our chemical business segments showed an operating profit and we continued to invest in cost-saving efficiencies.

**Operating efficiency: A fundamental competitive edge.** Operating efficiency has been and will continue to be the watchword in chemicals. At Diamond Shamrock, it is one of our strongest competitive edges – providing us stamina to withstand tough times, and potential for strong profit increases when the economy improves.

Strategies we have implemented over the past few years have enabled us to substantially lower our break-even point. These strategies include investing in more efficient operations and equipment, streamlining businesses through divestitures and discontinuation of marginally profitable product lines, and adjusting our organizational structure to better address markets on a world basis. **Recession hits hardest in commodities.** The recession hit especially hard in commodity chemicals, the bulk of our chemicals business, where operating profit was down 74%. Commodities, of course, depend primarily on building construction and on production of durable goods such as automobiles. However, we maintained profitability in 1982 despite operating rates averaging 58% – the lowest since 1971.

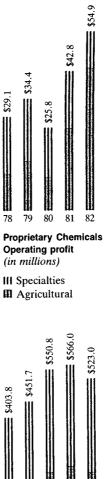
During 1982, our 200-megawatt cogeneration facility near Houston began to supply electricity and steam to our largest chlor-alkali plant. This facility, construction of which began in 1980, has significantly reduced energy costs for producing chlorine and caustic soda.

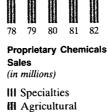
We maintained our standing as one of the nation's largest merchants of commodity chemicals. In tonnages of chlorine and caustic soda, silicates, and chrome chemicals, we are an industry leader. In chrome chemicals, Diamond Shamrock is also a leading world producer.

**Commodities offer dramatic profit potential.** Our performance in 1982 clearly demonstrates our ability to generate profits and good cash flow. We have the competitive edges of operating efficiency, market share, and strategically located plants and product terminals. Our lower break-even point and significant capacity hold dramatic profit potential as the economy improves. We believe that throughout the '80s, commodities will be a profitable, strong net cash generator for Diamond Shamrock.

**Earnings in proprietaries increase.** Our proprietary chemicals, which include products for plants, animals and industry, fared better than commodities. Operating profit in proprietaries as a group increased 28% over the previous year due to record earnings in our agricultural chemicals and animal health businesses.

Our proficiency in outpacing our competition in establishing sound toxicology data has given us a competitive edge in registering existing agricultural products for new uses and for entry into new markets. In 1982, 19 registrations of our agricultural chemicals were granted by domestic and foreign governments. For example, registration in late 1982 of Bravo<sup>®</sup> Fungicide for application on stone fruits such as peaches and cherries will allow additional uses for existing products.









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Construction of platforms to produce oil and natural gas from our Gulf of Mexico tracts is indicative of our continued financial strength Sound financial management meant we could invest in the future, while funding all our businesses In animal health chemicals, we continued to increase market penetration. In the United States, we licensed a well regarded European cure for swine dysentery. Available in 1983, Denagard<sup>®</sup> (Tiamulin) will be a profitable complement to our leadership in swine care products.

New markets were also opened in 1982 with the Canadian government's approval to use several of our insecticides and larvicides for livestock and pets. Increased market penetration was achieved in important developing nations. In Brazil, Ectrin<sup>®</sup> pesticide was approved for use as a livestock premises spray. Mexico approved use of our Dacoverm<sup>®</sup> cattle antibiotic.

Increasingly vigorous competition in proprietaries will require successful companies to improve efficiency and examine new business arrangements. Diamond Shamrock has already taken many key steps. We eliminated marginally profitable product lines. We also streamlined our workforce and made other productivity improvements.

**Divestitures in proprietaries considered.** Proprietary chemicals are among the businesses we have previously identified as growth businesses. We believe they continue to offer growth potential for the future. However, because of their inability to date to reach both the size and profitability levels we consider necessary, we are considering divestiture as an option for some or all of these businesses.

Many major corporations have targeted proprietary chemicals as their primary source of growth for the '80s. We are thoroughly investigating the possibility that some of our businesses might best realize their potential in that environment. To do otherwise would leave unexplored an option that may be in the best interests of Diamond Shamrock and the businesses themselves.

Looking toward the future, we believe our chemical operations have the strength to face increased worldwide competition and continued recessionary conditions. As the economy recovers, they stand to contribute substantially to earnings growth.

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#### **Report of the Company**

To the Stockholders Diamond Shamrock Corporation

The Company is responsible for all information and representations contained in the accompanying Consolidated Financial Statements and other portions of this Annual Report. In the preparation of the information contained in this Annual Report, necessary estimates and judgments have been based on data provided by the Company's accounting and control systems. The accompanying Consolidated Financial Statements have been prepared in conformity with generally accepted accounting principles and have been examined by Price Waterhouse, whose report thereon is included in this Annual Report.

In meeting its responsibility for the reliability of the Consolidated Financial Statements, the Company depends on its accounting and control system. These systems are designed to provide reasonable assurance that assets are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with the Company's authorizations and are recorded properly. The Company believes that its accounting and control systems provide reasonable assurance that errors or irregularities that could be material to the Consolidated Financial Statements are prevented or would be detected within a timely period.

The Board of Directors pursues its oversight role for the Consolidated Financial Statements through the Audit Committee which is composed solely of directors who are not officers or employees of the Company. The Audit Committee meets with the Company's financial management and operations auditors periodically to review the work of each and to monitor the discharge of each of their responsibilities. The Audit Committee also meets periodically with the Company's independent accountants, who have free access to the Audit Committee without representatives of the Company present, to discuss accounting, control, auditing and financial reporting matters. The independent accountants provide an objective, independent review as to the Company's discharge of its responsibilities insofar as they relate to the fairness of reported operating results and financial position. The Company has an active operations auditing program which monitors the functioning of the Company's accounting and control systems and provides assurance that the Company's operations are conducted in a manner which is consistent with applicable laws and which deals fairly with customers and suppliers.

Richard M. Ahlstrom, Vice President, Finance Chief Financial Officer

Richard W. Arp, Controller Principal Accounting Officer

February 17, 1983

#### **Financial Section Contents**

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## Management's Discussion and Analysis of Financial Position and Operations

#### **Financial Position**

During 1982, total funds provided by operations were \$446.5 million, compared to \$462.9 million in 1981, and \$423.9 million in 1980. After covering dividends, operations provided \$336.2 million for capital spending and investment, compared with \$360 million in 1981, and \$332 million in 1980.

Maintenance of cash flow despite reduced earnings from continuing operations was due in large part to depreciation, depletion and amortization, which increased to \$217.8 million in 1982, compared with \$171.1 million and \$149.7 million in 1981 and 1980, respectively, reflecting high levels of capital investments in prior years, and an increasing amount of exploratory drilling for oil and gas.

The Company continued its substantial investment program in 1982, with capital spending and investment reaching \$660.2 million, compared to \$590.9 million in 1981 and \$449.9 million in 1980. The Company also purchased \$72.1 million of Diamond Shamrock Common Stock during the year as part of a stock repurchase program.

Capital spending included \$161.7 million to secure exploration rights on five Federal leases in the Beaufort Sea, off the north slope of Alaska. Although development of oil and gas properties in Arctic waters requires substantial investment, such investment would not occur on these leases unless commercial hydrocarbon deposits were first identified through exploratory drilling. Such drilling is planned for 1983 and 1984. Should exploration be successful, development costs would occur primarily during the latter half of this decade.

Additional funds were provided by an increase in total debt of \$67.3 million during the year. Total debt was 34.9% of total capitalization (including deferred taxes) at December 31, 1982, compared to 34.7% at year-end 1981, and 35.4% at year-end 1980. In January of 1983, the Company acquired Sigmor Corporation for Preferred Stock and \$71.5 million in cash, and assumed its debt, raising consolidated debt to 40% of total capitalization.

Lower sales, sale of receivables, and greater emphasis on inventory control programs contributed to a reduction in working capital during the year to \$313.3 million at yearend 1982, compared to \$472 million at year-end 1981 and \$535.2 million at year-end 1980. Primarily as a result of these factors, \$175.1 million of cash was generated during the year. In March 1982, the Company retired \$97.1 million principal amount of various sinking fund debentures in exchange for 3,035,000 shares of the Company's Common Stock, resulting in an extraordinary gain of \$35.5 million after related expenses. In addition, the sale of various investments and facilities provided \$69 million in 1982.

The Company's relationship of current assets to current liabilities (Current Ratio) was 1.7 at December 31, 1982, compared with 2.0 and 2.2 at December 31, 1981 and 1980, respectively. The relationship of cash and receivables to current liabilities (Quick Ratio) was 0.9 compared with 1.1 and 1.3 at year-end 1981 and 1980, respectively. The negative impact on these ratios at December 31, 1982, resulted principally from the reduced level of receivables and inventories at year-end.

In April 1982, the Company established a \$750 million revolving credit term loan agreement with a group of 32 banks throughout the world, replacing existing credit agreements and lines of credit which totalled \$300 million. At December 31, 1982, there were no borrowings under the revolving credit agreement.

The Company expects income from operations to continue to be adversely affected by present economic conditions. However, the Company's financial strength and ability to borrow will provide the Company with the capability to meet its financial needs during 1983.

A discussion of the effects of inflation on the Company is found under "Inflation Adjusted Financial Data" in the Supplementary Information section of this Annual Report.

#### **Operating Results**

During 1982, a deepening recession severely depressed industrial and construction activity worldwide. As a result, volumes and profit margins declined for many of the Company's products. Particularly affected were the Company's Industrial Chemicals segment, and the natural gas liquids business of its Oil and Gas segment.

Corporate sales and operating revenues declined 6% for the year, compared with a 7% increase in 1981 and a 36% increase in 1980. Income from continuing operations declined 35% in 1982, versus an 8% increase in 1981, and a 33% increase in 1980.

Industrial Chemicals segment contributions to total segment operating profit fell to 7% during 1982 from 21% in 1981, and 19% in 1980, reflecting a drop in year-to-year operating profits of \$79.1 million. Extremely weak demand for the segment's chlorine, caustic soda, and silicates products adversely affected both operating rates and prices. In the Oil and Gas segment, although natural gas liquids volumes were essentially level year-to-year, weakening demand significantly eroded prices while the cost of raw natural gas feedstocks increased. The resulting profit margin squeeze in natural gas liquids accounted for 92% of the \$43.9 million decline in Oil and Gas segment operating profit during 1982. Similarly, crude oil production volumes were flat, year-to-year, while prices declined, reflecting an overabundance of product on world markets.

Excess natural gas capacity in U.S. markets caused contract customers to reduce their purchases from the Company during the year. However, rising gas prices essentially offset lower gas volumes. Refined product volumes and margins posted increases in 1982, resulting in earnings gains for the Company's refining and marketing business. Pre-tax earnings were also positively affected by a gain of \$12 million from the sale of leases, and the contribution by the Company of an \$18 million oil and gas royalty interest to its pension plans in lieu of a cash contribution to the plans during 1982. Overall, the Oil and Gas segment contributed 65% of total segment operating profit during 1982, compared with 59% in 1981, and 62% in 1980.

In 1981 compared with 1980, prices and volumes increased for natural gas and crude oil, while higher prices and operating efficiencies more than offset a slight volume decline for refined products. Increased earnings due to higher demand for gas liquids storage offset earnings declines due to deteriorating prices for natural gas liquids.

The Company's Coal segment represented 13% of total segment operating profit in 1982, compared with 7% in 1981, and 8% in 1980, reflecting an operating profit increase of \$17.2 million from the prior year. In 1981, an industrywide miners' strike reduced production and shipments from the Company's mines. In 1982, production and shipment volumes essentially returned to 1980 levels. With volumes at more normal levels, the segment generated record earnings, primarily due to increased prices and improvements in mining efficiency.

Among the Company's proprietary products, the Specialty Chemicals segment contributed 3% of total segment operating profit during 1982, down from 4% in both 1981 and 1980. The decline reflected a \$6.2 million decrease in operating profit which resulted from decreased demand among the segment's industrial customers. The Company's decision to adopt the Financial Accounting Standards Board's Standard No. 52 for 1981, which permits many of the effects of foreign currency translation to be directly

applied to stockholders' equity instead of being reflected in operating profit, had its greatest impact (a gain of \$8.6 million) on Specialty Chemicals segment operating profit, which showed a modest gain from 1980. 1982 results were accounted for in accordance with FASB No. 52.

The Agricultural Chemicals segment, however, increased its contribution to total segment operating profit to 11% from 5% in 1981 and 2% in 1980. Overall product volumes for the segment declined as an explosion in 1981 at one of the Company's plants eliminated sales of a major herbicide product for most of 1982, although business interruption insurance mitigated the accident's effect on earnings. In addition, improved penetration of both domestic and international markets by many of the segment's other agricultural and animal health products generated a year-toyear increase of \$18.3 million in segment operating profit.

Equity earnings from the Company's investment in other companies declined in 1982 by \$18.9 million primarily due to depressed results in the Company's Brazilian chemical joint ventures and losses sustained by Sigmor Corporation in which the Company had a 21% equity interest prior to its acquisition in 1983. In 1981, equity earnings declined \$5 million from 1980, primarily due to depressed results at the Company's Brazilian chemical joint ventures.

The future of crude oil prices is uncertain. However, over the near term, prices can be expected to decrease significantly from 1982 levels. Since the Company buys significantly more crude oil for its refining and marketing operation than it produces, a price decrease, while unfavorable for exploration and production, would reduce the cost of feedstock to refining and marketing. Therefore, the impact on the Company would not necessarily be adverse.

On the basis of its operating results to date in 1983, the Company expects that its income from continuing operations for the first quarter of 1983 will be at approximately a break-even level, and that income from continuing operations for the first half of 1983 will be substantially below the level recorded in 1982. However, should a significant economic turnaround begin, volume growth for natural gas should accelerate, and increasing demand for industrial chemicals, natural gas liquids, coal, and motor fuel should favorably affect both volumes and margins for these products.



### **Consolidated Statement of Income**

|  | Year Ended December 31, |             |             |  |  |  |
|--|-------------------------|-------------|-------------|--|--|--|
| (dollars in thousands, except per share) | 1982                    | 1981        | 1980        |  |  |  |
| Revenues                                 |                         |             |             |  |  |  |
| Sales and operating revenues             | \$3,177,379             | \$3,376,215 | \$3,145,394 |  |  |  |
| Equity earnings                          | (11,684)                | 7,192       | 12,197      |  |  |  |
| Other revenues, net                      | 58,290                  | 22,509      | 31,944      |  |  |  |
|  | 3,223,985               | 3,405,916   | 3,189,535   |  |  |  |
| Cost and Expenses                        |                         |             |             |  |  |  |
| Cost of products sold                    | 2,644,649               | 2,671,104   | 2,519,193   |  |  |  |
| Selling and administrative               | 227,388                 | 230,436     | 215,109     |  |  |  |
| Research and development                 | 47,632                  | 52,679      | 45,214      |  |  |  |
| Interest                                 | 72,873                  | 75,441      | 64,260      |  |  |  |
|  | 2,992,542               | 3,029,660   | 2,843,776   |  |  |  |
| Income Before Tax Provision              | 231,443                 | 376,256     | 345,759     |  |  |  |
| Provision For Income Taxes               |                         |             |             |  |  |  |
| Current                                  | 10,469                  | 56,596      | 81,673      |  |  |  |
| Deferred                                 | 71,431                  | 89,504      | 50,840      |  |  |  |
|  | 81,900                  | 146,100     | 132,513     |  |  |  |
| Income From Continuing Operations        | 149,543                 | 230,156     | 213,246     |  |  |  |
| Loss From Discontinued Operations        | _                       | 108,891     | 4,860       |  |  |  |
| Extraordinary Item                       | 35,548                  | <u> </u>    |             |  |  |  |
| Net Income                               | \$ 185,091              | \$ 121,265  | \$ 208,386  |  |  |  |
| Per Common Share                         |                         |             |             |  |  |  |
| Income from continuing operations        | \$ 2.37                 | \$ 3.68     | \$ 3.48     |  |  |  |
| Loss from discontinued operations        |                         | 1.74        | .08         |  |  |  |
| Extraordinary item                       | .57                     |             |             |  |  |  |
| Net income                               | \$ 2.94                 | \$ 1.94     | \$ 3.40     |  |  |  |

The Financial Summary is an integral part of this and related Consolidated Financial Statements.

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### **Consolidated Balance Sheet**

|   |                        | December 31, |               |
|---|------------------------|--------------|---------------|
| (dollars in thousands)                                    | 1982                   | 1981*        | 1980*         |
| Assets  |                        |              |               |
| Current Assets  |                        |              | • • • • • • • |
| Cash and temporary cash investments                       | \$ 82,565              | \$ 66,176    | \$ 64,696     |
| Receivables, less doubtful receivables                    | 325,227                | 472,873      | 507,229       |
| Inventories   | 348,573                | 362,447      | 388,381       |
| Prepaids and other current assets                         | 32,212                 | 61,837       | 12,881        |
| Total Current Assets                                      | 788,577                | 963,333      | 973,187       |
| Properties and Equipment, less depreciation and depletion | 2,114,436              | 1,765,651    | 1,634,988     |
| Investments   | 193,306                | 182,521      | 182,769       |
| Intangible Assets, less amortization                      | 70,822                 | 82,835       | 85,764        |
| Deferred Charges  | 26,872                 | 22,045       | 18,749        |
|   | \$3,194,013            | \$3,016,385  | \$2,895,457   |
| Liabilities and Stockholders' Equity                      |                        |              |               |
| Current Liabilities                                       | <b>•</b> 10 <b>507</b> | ¢ 13 100     | ¢ 12.464      |
| Notes payable   | \$ 10,527              | \$ 13,188    | \$ 13,464     |
| Long-term debt payable within one year                    | 8,600                  | 8,964        | 7,464         |
| Accounts payable  | 301,015                | 299,128      | 269,060       |
| Taxes payable   | 68,524                 | 62,805       | 52,678        |
| Accrued liabilities                                       | 86,623                 | 107,241      | 95,318        |
| Total Current Liabilities                                 | 475,289                | 491,326      | 437,984       |
| Long-Term Debt  | 894,170                | 822,317      | 809,847       |
| Long-Term Capital Lease Obligations                       | 30,927                 | 32,412       | 35,128        |
| Deferred Income Taxes                                     | 364,094                | 305,993      | 259,614       |
| Other Liabilities and Deferred Credits                    | 22,302                 | 14,602       | 23,722        |
| Stockholders' Equity                                      |                        |              |               |
| Preferred Stock   |                        |              |               |
| Authorized shares, 15,000,000                             |                        |              |               |
| Issued shares – none                                      |                        |              |               |
| Common Stock, without par value                           |                        |              |               |
| Authorized shares – 150,000,000                           |                        |              | 252 044       |
| Issued shares – 63,565,110; 62,878,401; and 62,434,575    | 380,501                | 366,556      | 352,944       |
| Retained earnings   | 1,058,122              | 994,636      | 976,286       |
| Cumulative translation adjustment                         | (31,369)               | (10,847)     |               |
| Common Treasury Stock – 1,000; 24,345; and 5,063 shares   | (23)                   | (610)        | (68)          |
| Total Stockholders' Equity                                | 1,407,231              | 1,349,735    | 1,329,162     |
|   | \$3,194,013            | \$3,016,385  | \$2,895,457   |
| See "Commitments and Contingencies"                       |                        |              |               |

\*Certain amounts for 1981 and 1980 have been reclassified to conform to the presentation adopted in 1982.

The Financial Summary, which includes a description of the successful efforts method of accounting for the Company's oil and gas producing activities, is an integral part of this and related Consolidated Financial Statements.

## Consolidated Statement of Stockholders' Equity

|                                   | Common     | Common Stock    |    | Retained<br>Earnings | Cumulative<br>Translation<br>Adjustment | Common<br>Treasury Stock |        |         |
|-----------------------------------|------------|-----------------|----|----------------------|---|--------------------------|--------|---------|
| (dollars in thousands)            | Shares     | Stated<br>Value |    |                      |   | Shares                   | Amount |         |
| January 1, 1980                   | 59,398,745 | \$241,716       | \$ | 859,810              |   | (5,981)                  | \$     | (80)    |
| Net income                        |            |                 |    | 208,386              |   |                          |        |         |
| Cash dividends                    |            |                 |    | (91,910)             |   |                          |        |         |
| Acquisition of business           | 2,443,370  | 93,997          |    |                      |   |                          |        |         |
| Employee benefit plans' purchases | 351,095    | 11,082          |    |                      |   |                          |        |         |
| Exercise of stock options         | 241,365    | 6,149           |    |                      |   |                          |        |         |
| Deferred incentive awards         |            |                 |    |                      |   | 918                      |        | 12      |
| December 31, 1980                 | 62,434,575 | \$352,944       | \$ | 976,286              |   | (5,063)                  | \$     | (68)    |
| Net income                        |            |                 |    | 121,265              |   |                          |        |         |
| Cash dividends                    |            |                 |    | (102,915)            |   | (75, 500)                |        | ((10)   |
| Purchase of Common Stock          |            |                 |    |                      |   | (22,500)                 |        | (618)   |
| Employee benefit plans' purchases | 390,277    | 12,258          |    |                      |   | 2,255                    |        | 63      |
| Exercise of stock options         | 53,549     | 1,354           |    |                      |   | o ( <b>o</b>             |        | 10      |
| Deferred incentive awards         |            |                 |    |                      |   | 963                      |        | 13      |
| Translation adjustments           |            |                 |    |                      | <b>•</b> • • • • • •                    |                          |        |         |
| Beginning of year                 |            |                 |    |                      | \$ 3,791                                |                          |        |         |
| Current year                      |            |                 |    |                      | (14,638)                                | a<br>                    |        |         |
| December 31, 1981                 | 62,878,401 | \$366,556       | \$ | 994,636              | \$(10,847)                              | (24,345)                 | \$     | (610)   |
| Net income                        |            |                 |    | 185,091              |   |                          |        |         |
| Cash dividends                    |            |                 |    | (110,298)            |   |                          |        |         |
| Purchase of Common Stock          |            |                 |    |                      |   | (3,041,900)              | (      | 72,139) |
| Employee benefit plans' purchases | 673,875    | 13,832          |    |                      |   | 29,344                   |        | 697     |
| Exercise of stock options         | 12,834     | 113             |    |                      |   |                          |        |         |
| Deferred incentive awards         |            |                 |    |                      |   | 901                      |        | 23      |
| Sale of Common Stock              |            |                 |    | (11,307)             |   | 3,035,000                |        | 72,006  |
| Translation adjustments           |            |                 |    |                      | (20,522)                                |                          |        |         |
| December 31, 1982                 | 63,565,110 | \$380,501       | \$ | 1,058,122            | <u>\$(31,369</u> )                      | (1,000)                  | \$     | (23)    |

The Financial Summary is an integral part of this and related Consolidated Financial Statements.

# **Consolidated Statement of Changes in Financial Position**

|   | ieai i     | Year Ended December 31, |           |  |  |
|---|------------|-------------------------|-----------|--|--|
| (dollars in thousands)  | 1982       | 1981*                   | 1980*     |  |  |
| Funds Provided  |            |                         |           |  |  |
| Continuing operations   |            |                         |           |  |  |
| Income  | \$ 149,543 | \$230,156               | \$213,246 |  |  |
| Add — Income charges (credits) not requiring                  |            |                         |           |  |  |
| (providing) current resources:                                |            |                         |           |  |  |
| Depreciation, depletion and amortization                      | 217,787    | 171,143                 | 149,666   |  |  |
| Deferred income taxes   | 71,431     | 89,504                  | 50,840    |  |  |
| Equity (earnings) losses, net of dividends received           | 14,416     | (2,887)                 | (9,617    |  |  |
| Other, net  | (6,650)    | (222)                   | (4,518    |  |  |
| Continuing operations   | 446,527    | 487,694                 | 399,617   |  |  |
| Discontinued operations                                       |            | (24,795)                | 24,309    |  |  |
| Operations  | 446,527    | 462,899                 | 423,926   |  |  |
| Financing and other sources                                   | ,          | ·                       |           |  |  |
| Increase in long-term debt and capital lease obligations      | 736,076    | 181,827                 | 142,062   |  |  |
| Sale of Common Stock  | 75,364     | 13,688                  | 111,240   |  |  |
| Proceeds from sale of investments and facilities              | 69,059     | 138,271                 | 24,555    |  |  |
| Other, net  | (12,955)   | 4,713                   | (6,513    |  |  |
| Financing and Other Sources                                   | 867,544    | 338,499                 | 271,344   |  |  |
| Working capital   | ,          |                         |           |  |  |
| Decrease (increase) in receivables                            | 147,646    | 34,356                  | (43,310   |  |  |
| Decrease (increase) in inventories                            | 13,874     | 25,934                  | (67,942   |  |  |
| Decrease (increase) in prepaids and other current assets      | 29,625     | (48,956)                | (3,559    |  |  |
| Increase (decrease) in notes payable                          | (2,661)    | (276)                   | (14,728   |  |  |
| Increase (decrease) in long-term debt payable within one year | (364)      | 1,500                   | (31       |  |  |
| Increase (decrease) in accounts payable                       | 1,887      | 30,068                  | 29,826    |  |  |
| Increase (decrease) in taxes payable                          | 5,719      | 10,127                  | (23,755   |  |  |
| Increase (decrease) in accrued liabilities                    | (20,618)   | 11,923                  |           |  |  |
| Working Capital   | 175,108    | 64,676                  | (104,984  |  |  |
| Total Funds Provided  | 1,489,179  | 866,074                 | 590,286   |  |  |
| Funds Utilized  |            |                         |           |  |  |
| Expenditures for properties and equipment                     | 612,698    | 549,746                 | 394,748   |  |  |
| Investments and acquisitions of businesses                    | 47,495     | 41,199                  | 55,134    |  |  |
| Dividends   | 110,298    | 102,915                 | 91,910    |  |  |
| Purchase of Common Stock                                      | 72,139     | 618                     |           |  |  |
| Reduction of long-term debt and capital lease obligations     | 630,160    | 170,116                 | 48,003    |  |  |
| Total Funds Utilized  | 1,472,790  | 864,594                 | 589,795   |  |  |
| Increase in cash and temporary cash investments               | \$ 16,389  | \$ 1,480                | \$ 491    |  |  |

\*Certain amounts for 1981 and 1980 have been reclassified to conform to the presentation adopted in 1982.

The Financial Summary is an integral part of this and related Consolidated Financial Statements.

# **Financial Summary**

(dollar amounts in tables are in thousands, except per share)

The accompanying Consolidated Financial Statements have been prepared in conformity with generally accepted accounting principles, the most significant of which are described below. These, along with the remainder of the Financial Summary, are an integral part of the Consolidated Financial Statements.

# **Significant Accounting Policies**

**Consolidation and Equity Accounting.** The Consolidated Financial Statements include the accounts of Diamond Shamrock Corporation and all wholly-owned domestic and foreign subsidiaries ("the Company"). The Company uses the equity method to account for its investments in less than wholly-owned foreign subsidiaries, affiliates and corporate joint ventures ("associated companies"). Under the equity method, the Company recognizes its proportionate share of the net income or loss of associated companies currently, rather than when realized through dividends or disposal.

All significant intercompany accounts and transactions have been eliminated. Foreign wholly-owned subsidiaries and associated companies are included principally on the basis of fiscal years ending November 30.

Translation of Foreign Currencies. In 1982 and 1981, the foreign currency accounts of the Company and associated companies, not having the United States dollar as their functional currency, are translated into United States dollars as follows: asset and liability accounts at the prevailing year-end exchange rates; income and expense items at the average monthly exchange rates in effect during the year. In 1980, the foreign currency accounts of the Company and associated companies were translated into United States dollars at the prevailing year-end exchange rates, except for inventories, properties and equipment and deferred income taxes which were translated at historic exchange rates; income and expense items were translated at the average monthly exchange rates in effect during the year except for costs related to assets or liabilities translated at historic exchange rates. Translation gains and losses incurred prior to January 1, 1981 were reflected in earnings; those incurred subsequent to January 1, 1981 are included as a component of stockholders' equity. (See "Accounting Change".)

Inventory Valuation. Inventories are valued at the lower of cost or market. Cost for substantially all inventories is determined by the last-in, first-out ("LIFO") method, except for coal and foreign inventories which are valued at average cost.

**Properties and Equipment.** Properties and equipment are carried at cost. Major additions are capitalized; expenditures for repairs and maintenance are charged against earnings.

The Company uses the successful efforts method of accounting for the costs incurred in the acquisition, exploration, development and production of oil and gas reserves. Under this method, all geological and geophysical costs are expensed; all development costs, whether or not successful, are capitalized as costs of proved properties; exploratory drilling costs are initially capitalized, but if the effort is determined to be unsuccessful, the costs are then charged against earnings; depletion is computed based on an aggregation of properties with common geological structural features or stratigraphic conditions, such as reservoirs or fields; and unproved properties, both onshore and offshore, are periodically assessed and a valuation allowance (included as an element of depletion) is provided by a charge against earnings where impairment exists.

Interest. The Company capitalizes the interest cost associated with major property additions and mineral development projects while in progress, such amounts being amortized over the useful lives of the related assets.

**Depreciation, Depletion and Amortization.** Processing, transportation, marketing and general facilities are depreciated generally on the straight-line basis over their estimated useful lives. Coal, oil, gas and other raw material resources are depleted on the unit-of-production basis generally over estimated aggregate recoverable reserves. Intangible assets are amortized on a straight-line basis over their legal or estimated useful lives, not to exceed 40 years. Goodwill amounts which resulted from acquisitions prior to 1970 (\$17,436,000 at December 31, 1982) are not amortized.

**Pensions.** The Company has a number of trusteed pension plans, both contributory and noncontributory, covering substantially all full-time employees, other than employees engaged in the mining of coal who participate in miners' benefit plans. Pension cost is comprised of current service cost and amortization of past service cost over periods ranging from 10 to 40 years. Accrued pension cost is funded on a current basis.

**Income Taxes.** Income taxes are provided during the year in which transactions affect the determination of financial statement income, regardless of when they are recognized for tax purposes. Deferred income taxes are provided for timing differences, principally intangible drilling costs, accelerated depreciation and capitalized interest. Investment tax credits are accounted for using the flow-through method.

# **Acquisition of Sigmor Corporation**

Effective January 14, 1983, Sigmor Corporation, one of the United States' largest independent gasoline retailers, was merged into a wholly-owned subsidiary of the Company. Under the terms of the merger agreement, holders of 4,086,186 shares of Sigmor common stock elected to receive \$17.50 per share (a total of \$71,508,000) while other Sigmor shareholders elected to receive 0.44 of a share of the Company's \$2.07 Cumulative Convertible Preferred Stock for each share of Sigmor common stock owned (a total of 4,184,749 Preferred shares). The Company had owned 21 percent of Sigmor's common stock since 1978. The acquisition was accounted for as a purchase and, accordingly, the Company's 1983 Consolidated Financial Statements will include the results of Sigmor's operations from the date of acquisition.

Subsequent to its acquisition of Sigmor and as contemplated in the merger agreements, the Company sold to Tetco, Inc., a company wholly owned by the Turner family, the former majority owners of Sigmor, certain of the acquired Sigmor assets. The sales proceeds (\$43,201,000) were used to reduce the then outstanding borrowings under Sigmor's bank credit agreement. (See "Long-Term Debt and Credit Arrangements".)

Pro forma combined data (unaudited) for 1982 and at December 31, 1982 (as though the acquisition had taken place on January 1, 1982) would have been as follows:

| Sales and operating revenues                    | \$4,324,821 |                   |
|---|-------------|-------------------|
| Income from continuing operations               |             | 19,918            |
| Net income                                      | -           | 155,466           |
| Per Common share                                |             |                   |
| Income from continuing operations               | \$          | 1.79              |
| Net income                                      |             | 2.32              |
|   | Dece        | ember 31,<br>1982 |
| Working capital                                 | \$ 4        | 406,078           |
| Total assets                                    | 3,0         | 565,494           |
| The second states and second states to a second |             |                   |
| Long-term debt and capital lease                | 4           | 222,185           |
| obligations                                     | 1,          | 222,105           |

# **Acquisition of Amherst Coal Company**

At a special meeting held on August 4, 1981, the stockholders of Amherst approved an Agreement and Plan of Merger providing for the merger of a wholly-owned subsidiary of the Company into Amherst. Under the terms of the Agreement, each Amherst stockholder received 333.588 shares of the Company's Common Stock for each share of Amherst common stock owned (a total of 6,200,000 Common shares). The acquisition of Amherst was accounted for as a pooling of interests.

# Acquisition of Fallek Chemical Corporation

Effective May 20, 1980, the Company acquired, in exchange for approximately 2,443,000 shares of its Common Stock, all of the outstanding common stock of Fallek, and subsidiary companies, a domestic-based international chemical trading and manufacturing firm. The acquisition was accounted for as a purchase and, accordingly, the accompanying Consolidated Financial Statements include the results of Fallek's operations from the date of acquisition. The majority of the Fallek assets were cash and cash equivalents.

# **Discontinued Operations**

At June 30, 1981, the Company provided for estimated losses on the discontinuance of its Plastics and Animal Nutrition businesses, including \$69,177,000 for anticipated operating losses. The loss from discontinued operations in the accompanying Consolidated Statement of Income includes this provision and the results of operations prior to discontinuance. Sales and operating revenues of discontinued operations were \$187,572,000 in 1981.

The loss from discontinued operations was as follows:

|                               | 1981             | 1980     |
|-------------------------------|------------------|----------|
| Loss from operations, before  |                  |          |
| tax benefit                   | \$ 30,445        | \$ 7,285 |
| Income tax benefit            | _(13,060)        | (2,425)  |
| Loss from operations          | \$ 17,385        | \$ 4,860 |
| Estimated loss from disposal, |                  |          |
| before tax benefit            | \$134,775        |          |
| Income tax benefit            | (43,269)         |          |
| Estimated loss from disposal  | <u>\$ 91,506</u> |          |
| Loss from discontinued        |                  |          |
| operations                    | \$108,891        | \$ 4,860 |

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# **Accounting Change**

In December 1981, retroactive to January 1, 1981, the Company adopted the Financial Accounting Standards Board's Standard No. 52, which replaces Standard No. 8. In accordance with Standard No. 52, the foreign currency accounts of the Company and associated companies, not having the United States dollar as their functional currency, are translated into United States dollars as follows: asset and liability accounts at the prevailing year-end exchange rates; income and expense items at the average monthly exchange rates in effect during the year. Translation adjustments under Standard No. 52 are no longer included as an element of earnings but rather are accumulated as a separate component of stockholders' equity. The change increased net income for 1981 by \$10,102,000 (\$.16 per share). As permitted by Standard No. 52, the Company has chosen not to restate its Consolidated Financial Statements for years prior to 1981.

# Extraordinary Item — Early Extinguishment of Debt

On March 30, 1982, the Company entered into an Exchange Agreement and Plan of Reorganization with an underwriter to issue 3,035,000 shares of Common Treasury Stock in exchange for \$97,081,000 principal amount of various sinking fund debentures owned by the underwriter, which were subsequently retired. The exchange resulted in an extraordinary gain of \$35,548,000, after deducting related expenses. The transaction was nontaxable for Federal income tax purposes.

### Earnings

Income from continuing operations was \$149,543,000 in 1982, \$230,156,000 in 1981 and \$213,246,000 in 1980. Earnings per Common share from continuing operations were \$2.37 in 1982, \$3.68 in 1981 and \$3.48 in 1980.

Net income was \$185,091,000 in 1982, \$121,265,000 in 1981 and \$208,386,000 in 1980. Earnings per Common share were \$2.94 in 1982, \$1.94 in 1981 and \$3.40 in 1980.

Earnings per Common share were based on income from continuing operations or net income divided by the weighted average number of shares of Common Stock outstanding in each year (62,900,574 shares in 1982, 62,612,062 shares in 1981 and 61,215,673 shares in 1980).

### Dividends

Dividends have been paid on the Company's Common Stock for fifty consecutive years. The current indicated annual dividend rate is \$1.76 per Common share. The

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Company paid dividends of \$1.76 per Common share in 1982, \$1.70 per Common share in 1981 and \$1.62 per Common share in 1980. Total dividends paid were \$110,298,000 in 1982, \$102,915,000 in 1981 and \$91,910,000 in 1980, including dividends paid by Amherst of \$1,673,000 in 1981 and \$2,230,000 in 1980.

# **Business and Geographic Segments**

The Company's revenues are principally derived from six business segments: Oil and Gas, Coal, Industrial Chemicals, Specialty Chemicals, Agricultural Chemicals and Electrolytic Systems. Oil and Gas is engaged primarily in the exploration for and production, refining or processing of crude oil and natural gas and the sale of refined petroleum products and natural gas. Coal is engaged in the mining and sale of coal for steam generation and metallurgical applications. Industrial Chemicals is engaged in the manufacture and sale of a variety of commodity chemicals including chlorine, caustic soda, chlorinated solvents, chlorinated paraffin, sodium silicates, and chromates. Specialty Chemicals is engaged in the manufacture and sale of specialty chemicals, ion exchange resins, and the Company's proprietary protective metal coatings. Agricultural Chemicals is engaged in the manufacture and sale of fungicides and herbicides for the farm and turf markets and insecticides, antibiotics and larvicides for the animal health industry. Electrolytic Systems is engaged in the manufacture and marketing of the Company's patented electrochemical and electrometallurgical products and technology.

### **Geographic Segments**

|                     |               | <b>.</b>  | Consolidated<br>Financial |
|---------------------|---------------|-----------|---------------------------|
|                     | United States | Foreign   | Statements                |
| 1982                |               |           |                           |
| Sales and operating |               |           |                           |
| revenues            | \$2,898,022   | \$279,357 | \$3,177,379               |
| Operating profit    | 222,315       | 20,812    | 243,127                   |
| Assets<br>1981      | 2,909,018     | 284,995   | 3,194,013                 |
| Sales and operating |               |           |                           |
| revenues            | \$3,073,969   | \$302,246 | \$3,376,215               |
| Operating profit    | 335,749       | 33,315    | 369,064                   |
| Assets<br>1980      | 2,639,032     | 377,353   | 3,016,385                 |
| Sales and operating |               |           |                           |
| revenues            | \$2,827,921   | \$317,473 | \$3,145,394               |
| Operating profit    | 295,291       | 38,271    | 333,562                   |
| Assets              | 2,542,545     | 352,912   | 2,895,457                 |

**Business Segments** 

|                     | Oil<br>and Gas | Coal      | Industrial<br>Chemicals | Specialty<br>Chemicals | Agricultural<br>Chemicals | Electrolytic<br>Systems | Corporate<br>and Other | Consolidated<br>Financial<br>Statements |
|---------------------|----------------|-----------|-------------------------|------------------------|---------------------------|-------------------------|------------------------|---|
| 1982                |                |           |                         |                        |                           |                         |                        |   |
| Sales and operating |                |           |                         |                        |                           |                         |                        |   |
| revenues            | \$1,785,063    | \$335,058 | \$472,565               | \$298,873              | \$224,147                 | \$ 39,525               | \$ 22,148              | \$3,177,379                             |
| Operating profit    | 257,490        | 51,860    | 27,644                  | 11,062                 | 43,800                    | 5,501                   | (154,230)              | 243,127                                 |
| Equity earnings     | (7,705)        | (431)     | (2,543)                 | 419                    | 623                       | (1,479)                 | (568)                  | (11,684                                 |
| Assets              | 1,593,459      | 252,311   | 579,098                 | 194,874                | 250,289                   | 36,084                  | 287,898                | 3,194,013                               |
| Expenditures for    |                |           |                         |                        |                           |                         |                        |   |
| properties and      |                |           |                         |                        |                           |                         |                        |   |
| equipment           | 463,652        | 30,405    | 61,953                  | 12,039                 | 26,961                    | 1,993                   | 15,695                 | 612,698                                 |
| Depreciation,       | ,              | ,         | ,                       |                        |                           | ,                       | ·                      |   |
| depletion and       |                |           |                         |                        |                           |                         |                        |   |
| amortization        | 133,936        | 14,617    | 33,750                  | 9,585                  | 12,776                    | 3,746                   | 9,377                  | 217,787                                 |
| 1981                | ,              |           | ,                       | ,                      | ,                         | ,                       | ,                      | ,                                       |
| Sales and operating |                |           |                         |                        |                           |                         |                        |   |
| revenues            | \$1,855,634    | \$290,018 | \$575,311               | \$325,038              | \$240,998                 | \$ 63,801               | \$ 25,415              | \$3,376,215                             |
| Operating profit    | 301,423        | 34,656    | 106,768                 | 17,300                 | 25,479                    | 23,871                  | (140,433)              | 369,064                                 |
| Equity earnings     | 6,939          | 276       | (4,644)                 | 978                    | 2,699                     | 279                     | 665                    | 7,192                                   |
| Assets              | 1,313,626      | 221,292   | 608,200                 | 221,109                | 245,823                   | 113,925                 | 292,410                | 3,016,385                               |
| Expenditures for    | , ,            | ,         | ,                       | ,                      | ,                         | ,                       | 2                      | , ,                                     |
| properties and      |                |           |                         |                        |                           |                         |                        |   |
| equipment           | 358,214        | 25,948    | 119,988                 | 8,461                  | 8,764                     | 3,238                   | 25,133                 | 549,746                                 |
| Depreciation,       |                | ,         | ,                       |                        |                           | ,                       |                        |   |
| depletion and       |                |           |                         |                        |                           |                         |                        |   |
| amortization        | 95,320         | 8,743     | 29,710                  | 10,235                 | 12,121                    | 7,597                   | 7,417                  | 171,143                                 |
| 1980                | ,              | ,         | ,                       |                        |                           |                         |                        |   |
| Sales and operating |                |           |                         |                        |                           |                         |                        |   |
| revenues            | \$1,674,794    | \$288,981 | \$542,105               | \$328,666              | \$222,123                 | \$ 58,143               | \$ 30,582              | \$3,145,394                             |
| Operating profit    | 275,475        | 37,216    | 85,287                  | 15,608                 | 10,184                    | 21,347                  | (111,555)              | 333,562                                 |
| Equity earnings     | 5,295          | 100       | 1,758                   | 926                    | 4,193                     | 150                     | (225)                  | 12,197                                  |
| Assets              | 1,037,909      | 180,714   | 506,383                 | 237,771                | 266,423                   | 114,881                 | 551,376                | 2,895,457                               |
| Expenditures for    | -,,            |           | ,                       | ,                      | ,                         |                         |                        | _,,                                     |
| properties and      |                |           |                         |                        |                           |                         |                        |   |
| equipment           | 225,305        | 15,580    | 76,345                  | 13,595                 | 22,716                    | 10,930                  | 30,277                 | 394,748                                 |
| Depreciation,       | ,_ 00          | 20,000    | ,                       |                        | ,: 10                     | 20,700                  |                        |   |
| depletion and       |                |           |                         |                        |                           |                         |                        |   |
| amortization        | 74,905         | 15,641    | 25,688                  | 9,103                  | 11,747                    | 6,040                   | 6,542                  | 149,666                                 |



Sales and operating revenues by segment are sales to and operating revenues from unaffiliated customers. Intersegment sales and operating revenues were not significant.

Operating profit is sales and operating revenues less applicable segment operating expenses. In determining operating profit none of the following is included: equity earnings, interest, Corporate expense and discontinued operations.

Identifiable assets, expenditures for properties and equipment, and depreciation, depletion and amortization relate to those assets that are utilized by the respective segment. Corporate assets are principally cash, investments and other assets that cannot be directly associated with the operations or activities of a segment, including the assets of discontinued operations.

Sales to Sigmor Corporation, an associated company, amounted to \$419,140,000 in 1982, \$501,649,000 in 1981 and \$432,062,000 in 1980, 13%, 15% and 14% of consolidated sales and operating revenues, respectively. (See "Acquisition of Sigmor Corporation".)

Net foreign assets, including the Company's investment in associated companies accounted for by the equity method were \$221,674,000 at December 31, 1982, \$271,770,000 at December 31, 1981 and \$255,691,000 at December 31, 1980.

Earnings from foreign operations, after applicable local taxes, which include earnings of wholly-owned subsidiaries and associated companies, included in income from continuing operations amounted to a loss of \$4,496,000 in 1982 and earnings of \$2,488,000 in 1981 and \$19,458,000 in 1980. Foreign currency transaction and/or translation gains and losses, resulting from fluctuations in exchange rates, reflected in current earnings amounted to a loss of \$2,030,000 in 1982, and gains of \$367,000 in 1981 and \$433,000 in 1980.

# Taxes

Income before tax provision was comprised of earnings from the following:

| · · · · · · · · · · · · · · · · · · · | 1982      | 1981      | 1980      |
|---------------------------------------|-----------|-----------|-----------|
| United States                         |           | \$355,619 |           |
| Foreign                               | 16,930    | 20,637    | 35,766    |
|                                       | \$231,443 | \$376,256 | \$345,759 |

The provision for income taxes was comprised of the following:

|                  | 1982      | 1981      | 1980      |
|------------------|-----------|-----------|-----------|
| Current          |           |           |           |
| Federal          | \$(9,561) | \$ 35,971 | \$65,268  |
| State and local  | 3,983     | 4,090     | 3,170     |
| Foreign          | 16,047    | 16,535    | 13,235    |
|                  | \$10,469  | \$ 56,596 | \$ 81,673 |
| Deferred         |           |           |           |
| Federal          | \$67,964  | \$ 87,002 | \$ 47,479 |
| State and local  | 3,417     | • 4,842   | 4,552     |
| Foreign          | 50        | (2,340)   | (1,191    |
|                  | \$71,431  | \$ 89,504 | \$ 50,840 |
|                  | \$81,900  | \$146,100 | \$132,513 |
| Per Common share | \$ 1.30   | \$ 2.33   | \$ 2.16   |

The principal reasons for the difference between the statutory Federal income tax rate and the Company's effective income tax rate were:

|   | 1982              |                          | 198            | 1                        | 198            | 0                        |
|---|-------------------|--------------------------|----------------|--------------------------|----------------|--------------------------|
|   | Amount            | % of<br>Pretax<br>Income | Amount         | % of<br>Pretax<br>Income | Amount         | % of<br>Pretax<br>Income |
| Tax provision at statutory Federal rate             | \$106,463         | 46.0                     | \$173,078      | 46.0                     | \$159,049      | 46.0                     |
| Reductions resulting from<br>Investment tax credits | 20,601            | 8.9                      | 28,418         | 7.6                      | 12,762         | 3.7                      |
| Excess statutory percentage depletion               | 9,907<br>4 367    | 4.2<br>1.9               | 6,948<br>2,349 | 1.8<br>.6                | 8,810<br>1,118 | 2.5<br>.3                |
| Capital gains<br>Other, net                         | 4,367<br>(10,312) | (4.5)                    | (10,737)       | <u>(3.0</u> )            | 3,846          | 1.0                      |
| ,<br>,  | \$ 81,900         | 35.5                     | \$146,100      | 39.0                     | \$132,513      | 38.5                     |

The provision for deferred income taxes was comprised of the tax effects of timing differences as follows:

|                           | 1982     | 1981     | 1980     |
|---------------------------|----------|----------|----------|
| Intangible drilling costs | \$28,630 | \$52,263 | \$28,634 |
| Accelerated depreciation  | 29,581   | 20,337   | 13,009   |
| Capitalized interest      | 15,109   | 10,879   | 5,523    |
| Development wells         |          |          |          |
| and related items         | 7,460    | (1,036)  | 695      |
| Coal minimum royalties    | 6,405    | 3,197    | 1,744    |
| Other, net                | (15,754) | 3,864    | 1,235    |
|                           | \$71,431 | \$89,504 | \$50,840 |

At December 31, 1982, there were accumulated undistributed earnings after applicable local taxes of whollyowned foreign subsidiaries, associated companies and the Company's domestic international sales corporations of \$76,380,000 for which no provision was necessary for foreign withholding or other income taxes because that amount had been reinvested in properties and equipment and working capital.

Taxes other than income taxes were comprised of the following:

|                            | 1982     | 1981      | 1980     |
|----------------------------|----------|-----------|----------|
| Windfall profit            | \$18,159 | \$ 32,583 | \$12,883 |
| Gross production           | 26,904   | 22,941    | 20,957   |
| Real and personal property | 18,836   | 20,621    | 17,583   |
| Payroll                    | 19,165   | 18,640    | 17,698   |
| Other                      | 13,641   | 10,540    | 9,914    |
|                            | \$96,705 | \$105,325 | \$79,035 |

# Pensions

The charge against earnings for pension cost was \$27,126,000 in 1982, \$23,694,000 in 1981 and \$24,632,000 in 1980 of which approximately 90% related to United States employees.

In March, the Company contributed its overriding royalty interest in certain properties located in Henderson County, Texas (the Opelika field) to the collective investment trust for several of its employee pension plans. The overriding royalty interest had a fair market value of \$18,000,000 as determined by a firm of independent petroleum engineers. Prior to consummating this transaction, the Company received an opinion from an independent fiduciary that the contribution would be in the best interests of the plans' participants and that the terms of the transaction were at least as favorable to the plans as those an unrelated party would receive in an arms-length transaction. The effect of the contribution was to increase the Company's 1982 income before tax provision by \$18,000,000 (included in other revenues, net) and to reduce the Company's accrued pension liability by the same amount.



In 1981, for its United States Retirement Income Pension Plan, the Company changed its actuarial cost method from "Entry Age Normal" to "Projected Unit Credit". The effect of the change was to reduce 1981 pension cost by \$3,444,000 and increase net income by approximately \$1,860,000 (\$.03 per share).

In 1980, for all United States pension plans, the Company changed the investment return assumption from 6% to 8% and pay increase assumption from 4% to 6%. The effect of the changes was to reduce 1980 pension cost by \$2,316,000 and increase net income by approximately \$1,251,000 (\$.02 per share).

A comparison of accumulated plan benefits and plan net assets as of the latest valuation date for the Company's United States pension plans was as follows:

|  | December 31,<br>1982 |
|--|----------------------|
| Actuarial present value of accumulated |                      |
| plan benefits, at an 8% assumed        |                      |
| rate of return                         |                      |
| Vested                                 | \$129,752,000        |
| Nonvested                              | 6,595,000            |
|  | \$136,347,000        |
| Net assets available for benefits      | \$129,283,000        |

The Company's foreign pension plans are not required to report to United States governmental agencies pursuant to the Employee Retirement Income Security Act and do not otherwise determine the actuarial present value of accumulated plan benefits. For foreign plans, the actuarially computed value of vested benefits was substantially fully funded.

# **Performance Incentive Plan**

The Company's Performance Incentive Plan, administered by a committee of the Board of Directors, provides for incentive payments to officers and key employees based upon an annually approved formula related to return on stockholders' equity, with no incentive fund being available in any year in which such return is less than 10%.

In 1982, of the \$3,542,000 available for incentive payments, \$3,211,000 in awards were granted; in 1981, of the \$7,183,000 available for incentive payments, \$6,135,000 in awards were granted; in 1980, of the \$6,326,000 available for incentive payments, \$5,858,000 in awards were granted.

# **Employee Savings Plan**

Under the Company's Employee Savings Plan, eligible participating employees may elect to contribute up to 6% of their salaries to a trust for investment in either a corporate stock fund (Common Stock of the Company) or a government securities fund. The Company contributes an amount equal to 50% of the participant's monthly contribution, which is invested in the corporate stock fund. The Company contributions are fully vested to the participant after three years of continued employment. The Company's contributions to the Plan amounted to \$3,565,000 in 1982, \$3,121,000 in 1981 and \$3,025,000 in 1980.

The Plan Trustee may purchase shares of the Company's Common Stock for the corporate stock fund from the Company at a price equal to the closing market price on the New York Stock Exchange on the date of purchase. At December 31, 1982, 972,512 Common shares were reserved for issuance under the Plan.

# Receivables

In December 1982, the Company entered into an agreement with a financial institution whereby the Company has the right to sell undivided fractional interests in designated receivables on an ongoing basis, without recourse, as evidenced by receivable certificates (not to exceed \$100,000,000 at any time). During the period December 8 through December 31, 1982, proceeds totalling \$195,508,000 were received (\$100,000,000 from the original sale and \$95,508,000 from subsequent reinvestment of collected receivables by the financial institution). Losses totalling \$1,741,000 were recognized on these sales.

|  | December 31, |           |           |  |
|--|--------------|-----------|-----------|--|
|  | 1982         | 1981      | 1980      |  |
| Notes and accounts<br>receivable<br>Less — Allowance for | \$328,333    | \$476,899 | \$511,881 |  |
| doubtful receivables                                     | 3,106        | 4,026     | 4,652     |  |
|  | \$325,227    | \$472,873 | \$507,229 |  |

A summary of the changes in the allowance for doubtful receivables follows:

| <u> </u>                  | 1982    | 1981    | 1980    |  |
|---------------------------|---------|---------|---------|--|
|                           | 1962    | 1901    | 1960    |  |
| January 1,                | \$4,026 | \$4,652 | \$5,774 |  |
| Additions charged against |         |         |         |  |
| earnings                  | 2,497   | 1,562   | 2,338   |  |
| Write-offs, net of        |         |         |         |  |
| recoveries                | (3,417) | (2,188) | (3,460) |  |
| December 31,              | \$3,106 | \$4,026 | \$4,652 |  |

### Inventories

|                         | December 31, |           |           |  |  |  |
|-------------------------|--------------|-----------|-----------|--|--|--|
|                         | 1982         | 1981      | 1980      |  |  |  |
| Finished and in-process |              |           |           |  |  |  |
| materials               | \$215,319    | \$185,079 | \$235,626 |  |  |  |
| Supplies                | 70,725       | 65,803    | 58,006    |  |  |  |
| Raw materials           | 62,529       | 111,565   | 94,749    |  |  |  |
|                         | \$348,573    | \$362,447 | \$388,381 |  |  |  |

The current cost of inventories valued under the LIFO cost method (approximately 64%, 60% and 57% of total inventories at December 31, 1982, 1981 and 1980, respectively) exceeded their LIFO carrying values by \$118,510,000, \$111,675,000 and \$97,323,000 at December 31, 1982, 1981 and 1980, respectively.

During 1982, the Company reduced certain of its inventory quantities. The reduction resulted in a liquidation of LIFO inventory quantities carried at the lower costs that prevailed in prior years. The effect of the inventory reduction was to increase 1982 income from continuing operations by \$883,000 (\$.01 per share).

# **Properties and Equipment**

|                       |             | December 31, |             |
|-----------------------|-------------|--------------|-------------|
|                       | 1982        | 1981         | 1980        |
| Coal, oil, gas and    |             |              |             |
| other raw             |             |              |             |
| material              |             |              |             |
| resources             | \$1,466,323 | \$1,062,569  | \$ 788,094  |
| Processing facilities | 1,255,656   | 1,104,720    | 1,324,750   |
| Transportation,       |             |              |             |
| marketing and         |             |              |             |
| general facilities    | 336,847     | 315,994      | 258,491     |
| Construction in       |             |              |             |
| progress              | 122,747     | 237,376      | 178,167     |
|                       | \$3,181,573 | \$2,720,659  | \$2,549,502 |
| Less —                |             |              |             |
| Accumulated           |             |              |             |
| depreciation          |             |              |             |
| and depletion         | 1,067,137   | 955,008      | 914,514     |
|                       | \$2,114,436 | \$1,765,651  | \$1,634,988 |

Substantial expenditures were made for lease acquisition and renewal and production equipment for continued oil and gas development, including \$161,700,000 to acquire oil and gas leasehold interests in five tracts in the Beaufort Sea, off the north slope of Alaska. Significant projects under construction or completed in 1982 were a combined cycle power plant at the Company's chemical complex near Houston, Texas; a sodium bichromate expansion at Castle Hayne, North Carolina; a Dacthal<sup>®</sup> herbicide plant at Greens Bayou, Texas; and a coal preparation plant in Knott County, Kentucky.

Authorized expenditures under approved appropriations for additions to properties and equipment over the next several years were \$71,448,000 at December 31, 1982, after deducting expenditures through that date.

The provision for depreciation and depletion was \$210,531,000 in 1982, \$163,785,000 in 1981 and \$142,818,000 in 1980. The charge against earnings for maintenance and repairs was \$110,729,000 in 1982, \$119,096,000 in 1981 and \$118,517,000 in 1980.



# Investments

Effective June 30, 1982, the Company and Switzerlandbased Chemnor Corporation formed an electrochemical technology joint venture, Eltech Systems Corporation. The Company holds a 49% interest in the joint venture, to which it either sold or contributed various assets including the stock of subsidiary corporations, manufacturing facilities, electrochemical technology and international marketing expertise. The joint venture also assumed various liabilities. On formation of the joint venture, the Company realized \$65,000,000 in cash. The Company retained the patents and licenses related to its metallic catalytically activated electrodes. Eltech and its affiliates are, however, licensees of that technology.

|   | December 31, |           |           |  |
|---|--------------|-----------|-----------|--|
|   | 1982         | 1981      | 1980      |  |
| Investments and advances to associated companies, at equity |              |           |           |  |
| Unincorporated  |              |           |           |  |
| Montco Coal Partnership (3/3)                               | \$ 14,913    | \$ 10,000 | \$ 4,582  |  |
| Diamond Shamrock Chuitna Coal Joint Venture (1/2)           | 14,627       | 5,361     |           |  |
| Tenneco Entex Falcon Joint Venture (1/4)                    | 10,333       | 8,282     | 6,482     |  |
| Incorporated  |              |           |           |  |
| Sigmor Corporation (21%)                                    | 40,645       | 48,983    | 42,785    |  |
| Carbocloro S.A. Industrias Quimicas (50%)                   | 37,276       | 37,244    | 37,071    |  |
| Eltech Systems Corporation (49%)                            | 10,408       |           |           |  |
| Showa Diamond Chemical K.K. (50%)                           | 6,171        | 6,455     | 5,315     |  |
| Hawkeye Coal Company (50%)                                  | 5,179        | 5,567     | —         |  |
| Diamond Shamrock Alberta Gas Ltd. (50%)                     |              |           | 16,116    |  |
| Other   |              | 35,712    | 19,182    |  |
|   | \$169,807    | \$157,604 | \$131,533 |  |
| Investments, at cost, and long-term receivables             | 23,499       | 24,917    | 51,236    |  |
|   | \$193,306    | \$182,521 | \$182,769 |  |

Effective January 14, 1983, the Company acquired the remaining 79% of Sigmor Corporation. (See "Acquisition of Sigmor Corporation".)

Investments accounted for by the equity method, other than Sigmor, Eltech and coal joint ventures, are predominantly foreign and relate principally to the Company's industrial chemicals, specialty chemicals and agricultural chemicals businesses.



# **Intangible Assets**

|                          | December 31, |               |           |  |  |
|--------------------------|--------------|---------------|-----------|--|--|
|                          | 1982         | 1981          | 1980      |  |  |
| Intangibles resulting    |              |               |           |  |  |
| from acquisitions —      |              |               |           |  |  |
| excess of cost over fair |              |               |           |  |  |
| value of net tangible    |              | A A A A A A A | A 20.000  |  |  |
| assets acquired          | \$ 31,481    | \$ 38,643     | \$ 39,080 |  |  |
| Patents, trademarks,     |              |               |           |  |  |
| formulae, processes,     |              |               |           |  |  |
| etc., purchased          | 76,615       | 85,063        | 80,331    |  |  |
|                          | \$108,096    | \$123,706     | \$119,411 |  |  |
| Less — Amortization      | 37,274       | 40,871        | 33,647    |  |  |
|                          | \$ 70,822    | \$ 82,835     | \$ 85,764 |  |  |

The provision for amortization was \$7,256,000 in 1982, \$7,358,000 in 1981 and \$6,848,000 in 1980.

# Long-Term Debt and Credit Arrangements

|                         |           | December 31, |           |
|-------------------------|-----------|--------------|-----------|
|                         | 1982      | 1981         | 1980      |
| Sinking Fund Debentures |           |              |           |
| 5% due 1986-1987        | \$ 5,231  | \$ 5,231     | \$ 5,231  |
| 7¾% due 1983-1994       | 28,904    | 31,489       | 33,184    |
| 8¼% due 1985-1996       | 40,753    | 47,053       | 50,820    |
| 9% due 1985-1999        | 70,195    | 75,000       | 75,000    |
| 9¼%% due 1985-2000      | 100,000   | 100,000      | 100,000   |
| 7.70% due 1991-2001     | 88,687    | 125,000      | 125,000   |
| 8½% due 1997-2008       | 99,663    | 148,964      | 148,937   |
| Notes                   |           |              |           |
| 4.65% due 1983-1989     | 10,500    | 12,000       | 13,500    |
| 41/8% due 1983-1987     | 1,875     | 2,250        | 2,625     |
| Pollution control/      |           |              |           |
| Industrial revenue      |           |              |           |
| financings              | 53,736    | 45,314       | 52,531    |
| Bank term loan/credit   |           |              |           |
| agreement               | 200,000   | 200,000      |           |
| Commercial paper sup-   |           |              |           |
| ported by unused        |           |              |           |
| portions of revolving   |           |              |           |
| credit agreements       | 177,150   | 9,961        | 129,856   |
| Revolving credit        |           |              |           |
| agreements              |           |              | 25,000    |
| Other loans             | 26,076    | 29,019       | 55,627    |
|                         | \$902,770 | \$831,281    | \$817,311 |
| Less — Due within one   |           | , -          | ,         |
| year                    | 8,600     | 8,964        | 7,464     |
|                         | \$894,170 | \$822,317    | \$809,847 |

The loan agreements and indentures covering Notes and Debentures contain conventional restrictions on declaration and payment of dividends and acquisition of the Company's Common Stock. The most restrictive of these provisions relate to the 91%% Sinking Fund Debentures due November 15, 2000; under such provisions the amount of consolidated retained earnings free of such restrictions was approximately \$919,849,000 at December 31, 1982. Included in the Company's consolidated retained earnings at December 31, 1982, were undistributed equity earnings of associated companies of \$34,267,000.

The aggregate maturities of long-term debt outstanding at December 31, 1982 for the next five years were as follows: 1983 - \$8,600,000; 1984 - \$7,939,000; 1985 -\$19,282,000; 1986 - \$24,998,000; and 1987 - \$20,416,000.

In April 1982, the Company entered into a Revolving Credit and Term Loan Agreement, replacing a domestic Bank Credit Agreement which was to expire July 2, 1984 and a Eurodollar Credit Agreement that was to expire June 30, 1982. The April 1982 Agreement provides for the borrowing of up to \$750,000,000 on a revolving credit basis and matures April 14, 1987. Borrowings outstanding at the maturity date are convertible, at the option of the Company, into a three-year term loan. Interest on borrowings is based upon, at the Company's option, the prime rate, Eurodollar rate or certificate of deposit rate. The 1982 Revolving Credit and Term Loan Agreement also provides for a commitment fee of 3/8% for the first \$250,000,000 of unused commitment and 1/4% for the remainder. At December 31, 1982, there were no borrowings outstanding under this Agreement.

In November 1982, in anticipation of its acquisition of Sigmor, the Company entered into a second Revolving Credit and Term Loan Agreement with a group of financial institutions that were parties to a similar credit agreement with Sigmor. The November 1982 Agreement which became effective at the time of the Sigmor acquisition, provides for the borrowing of up to \$200,000,000 on a revolving credit basis and matures December 31, 1987. Borrowings outstanding at the maturity date are convertible, at the option of the Company, into a three-year term loan. Interest on borrowings is based upon, at the



Company's option, the prime rate, Eurodollar rate or certificate of deposit rate. The Agreement also provides for a commitment fee of 3%% for the first \$70,000,000 of unused commitment and 14% for the remainder. On January 14, 1983, concurrent with its acquisition of Sigmor, the Company borrowed \$151,157,000 under the Agreement to refund the then outstanding balance of Sigmor's credit agreement with those same financial institutions.

In June 1981, the Company entered into a Bank Term Loan/Credit Agreement. The term loan provides for the borrowing of up to \$200,000,000. Borrowings can be repaid at any time with a final maturity at the earlier of June 15, 1987 or the date on which the unpaid principal amount thereunder is less than \$50,000,000. The Agreement provides that at maturity any outstanding borrowings under the term loan are convertible, at the Company's option, into a four-year credit loan repayable in four equal annual installments. Interest on such borrowings is based upon, at the Company's option, the prime rate, Eurodollar rate or certificate of deposit rate. At December 31, 1982 and 1981 there were borrowings outstanding of \$200,000,000 under the Agreement.

Notes payable at December 31, 1982, 1981 and 1980 consisted of debt obligations of wholly-owned foreign subsidiaries at an average interest rate of 18.5%, 14.1% and 17.5%, respectively. The maximum amount of notes payable outstanding, principally short-term bank debt in 1982 and the Company's commercial paper in 1981 and 1980, was \$77,040,000 during 1982, \$143,943,000 during 1981 and \$103,824,000 during 1980. The average amount of notes payable outstanding was \$13,634,000 during 1982, \$56,112,000 during 1981 and \$47,633,000 during 1980 at an average interest rate of 12.2%, 16.5% and 14.3%, respectively.

Total interest costs incurred were as follows:

|                      | 1982      | 1981     | 1980     |
|----------------------|-----------|----------|----------|
| Interest expense     | \$ 72,873 | \$75,441 | \$64,260 |
| Capitalized interest | 32,846    | 23,650   | 12,007   |
|                      | \$105,719 | \$99,091 | \$76,267 |

# **Preferred Stock**

At the Annual Meeting of Stockholders held on April 15, 1982, stockholders approved an amendment to the Company's Restated Certificate of Incorporation, increasing the Company's authorized Preferred Stock to 15,000,000 shares. At December 31, 1982, 1981 and 1980, there were no shares of Preferred Stock outstanding. The rights and preferences of such Preferred Stock are to be established by the Company's Board of Directors at the time of issuance.

In conjunction with its acquisition of Sigmor, the Company's Board of Directors authorized the creation of a series of Preferred Stock to consist of a maximum of 5,982,680 shares, without par value, being designated the \$2.07 Cumulative Convertible Preferred Stock. Each of the 4,184,749 shares issued to complete the Sigmor acquisition is entitled to one vote, is convertible at any time into Common Stock on a one-for-one basis, shall receive a cash dividend of \$.34 per share during the first year such shares are outstanding and \$2.07 per share thereafter and has a liquidation value of \$31.82 per share. (See "Acquisition of Sigmor Corporation".)

# **Common Stock**

At the Annual Meeting of Stockholders held on April 15, 1982, stockholders approved an amendment to the Company's Restated Certificate of Incorporation, increasing the Company's authorized Common Stock to 150,000,000 shares, without par value. At December 31, 1982, 1981 and 1980, 63,565,110, 62,878,401 and 62,434,575 shares, respectively, were issued.

### **Common Treasury Stock**

At its meeting on October 15, 1981, the Board of Directors authorized the purchase of up to 2,000,000 shares of the Company's Common Stock. During 1981, the Company purchased 22,500 shares of its Common Stock at an average price of \$27.46 per share. On February 9, 1982, the Company completed the purchase of the remaining 1,977,500 shares in open market transactions at an average price of \$25.02 per share. On March 1, 1982, the Board of Directors authorized the purchase of up to 2,000,000 additional shares of the Company's Common Stock. During 1982, the Company purchased 1,064,400 shares of its Common Stock in open market transactions at an average price of \$21.29 per share. (See "Extraordinary Item — Early Extinguishment of Debt".)

# **Stock Options**

The Company's 1980 Long-Term Incentive Plan, administered by a committee of the Board of Directors, is intended to provide officers and key employees with an incentive to remain in the employ of and enhance the long-term performance of the Company through the use of stock options, Stock Appreciation Rights ("SARs") and Performance Units. Under the terms of the 1980 Plan, stock options are granted at prices equal to the market price of the Company's Common Stock at the dates of grant, and become exercisable in varying installments and expire 10 years from date of grant. Options and SARs may no longer be granted under the superseded 1971 Stock Option Plan; however, any options or SARs outstanding thereunder remain in effect.

The holder of an option which includes any SARs may surrender such option, when exercisable, and receive, at the discretion of the Company, Common Stock and/or cash equal to the difference between the option price and the Common Stock's market price on the date of surrender. Options surrendered upon exercise of SARs are not available for regrant. Performance Units were granted concurrently with certain stock options and SARs for an award period of three years, with an achievable value which cannot exceed the fair market value of the Company's Common Stock at the date of grant. The value actually assigned the Performance Units upon completion of the ensuing award period is contingent on achieving specific performance objectives exceeding minimum targets.

The grant or exercise of an option does not result in a charge against the Company's earnings. However, any excess of Common Stock market price over the option price of options which include SARs does result in a charge against the Company's earnings; a subsequent decline in market price results in a credit to earnings, but only to a maximum of the earnings charges incurred in prior years. The credit to earnings for SARs was \$308,000 in 1982, \$1,049,000 in 1981, and the charge against earnings for SARs was \$1,159,000 in 1980. There was no charge against earnings for Performance Units, as the Units earned no value in the 1982 award period.

At December 31, 1982, 983,360 Common shares were reserved for future grants under the 1980 Plan, and options representing 1,036,715 Common shares were exercisable. Detail of options outstanding follows:

|              |           | Shares    |           |
|--------------|-----------|-----------|-----------|
|              | 1982      | 1981      | 1980      |
| January 1,   | 1,375,562 | 1,160,386 | 1,102,597 |
| Granted      | 419,750   | 303,430   | 340,030   |
| Exercised    | (12,834)  | (53,549)  | (241,365  |
| Cancelled    | (101,856) | (34,705)  | (40,876   |
| December 31, | 1,680,622 | 1,375,562 | 1,160,386 |

Exercise prices of options outstanding at December 31, 1982 ranged from \$16.88 to \$38.69 per share.

# Lease Commitments

The Company leases certain transportation and marketing facilities, office space and machinery and equipment under cancellable and non-cancellable leases, most of which expire within 20 years and may be renewed by the Company.

The Company's properties and equipment under capital lease were as follows:

|   | December 31, |          |          |  |  |
|---|--------------|----------|----------|--|--|
|   | 1982         | 1981     | 1980     |  |  |
| Processing facilities                               | \$26,326     | \$26,788 | \$30,201 |  |  |
| Transportation, marketing<br>and general facilities | 26,529       | 26,010   | 27,189   |  |  |
|   | \$52,855     | \$52,798 | \$57,390 |  |  |
| Less — Accumulated                                  |              |          |          |  |  |
| depreciation  | 27,775       | 26,061   | 29,344   |  |  |
| -   | \$25,080     | \$26,737 | \$28,046 |  |  |

Included in the provision for depreciation and depletion of properties and equipment was depreciation applicable to assets under capital lease of \$2,481,000 in 1982, \$2,749,000 in 1981, and \$2,737,000 in 1980. Minimum annual rentals at December 31, 1982 were as follows:

|                                     | Capital<br>Leases | Operating<br>Leases |
|-------------------------------------|-------------------|---------------------|
| 1983                                | \$ 5,761          | \$ 78,362           |
| 1984                                | 4,897             | 73,773              |
| 1985                                | 5,018             | 68,965              |
| 1986                                | 4,888             | 56,901              |
| 1987                                | 4,902             | 40,966              |
| 1988 and thereafter                 | 28,659            | 288,948             |
|                                     | \$54,125          | \$607,915           |
| Less —                              |                   |                     |
| Executory costs                     | 104               |                     |
| Interest equivalents                | 19,777            |                     |
| Present value                       | \$34,244          |                     |
| Less — Currrent portion             | 3,317             |                     |
| Long-term capital lease obligations | \$30,927          |                     |

Rental expense for operating leases was as follows:

|                        | 1982     | 1981     | 1980     |  |  |
|------------------------|----------|----------|----------|--|--|
| Total rentals          | \$82,437 | \$62,680 | \$50,232 |  |  |
| Less — Sublease rental |          |          |          |  |  |
| income                 | 3,957    | 1,847    | 1,183    |  |  |
| Rental expense         | \$78,480 | \$60,833 | \$49,049 |  |  |
|                        |          |          |          |  |  |

### **Commitments and Contingencies**

The Company owns a 50% interest in Diamond Shamrock Alberta Gas Ltd. (DSAG), an associated company in Canada. DSAG is engaged in the production and sale of polyvinyl chloride resins and has been included in discontinued operations. DSAG has arranged financing in the amount of \$72,680,000 with two United States insurance companies, the loan being secured by a mortgage of DSAG'S plant and equipment. In addition, the Company and its venture partner have committed to the lenders that they will purchase from DSAG all of the polyvinyl chloride resin produced.

The Company also owns a 50% interest in Carbocloro S.A. Industrias Quimicas, an associated company in Brazil which is engaged in the production and sale of chlorine and caustic soda. Carbocloro has completed an

expansion to double its capacity for the production of those products. Carbocloro has arranged financing for the expansion in the amount of \$100,000,000 with a group of international banks. Upon completion of the project, which includes specific production and financial criteria which at December 31, 1982, had not been achieved, the loan will be secured by a mortgage of the assets acquired for the expansion. In connection with the expansion, the Company and its venture partner have committed to the lenders that the expansion will be completed and that the specified production and financial criteria will be achieved as contemplated in the loan agreement.

At December 31, 1982, the Company was a party to several coal leases, production from which has not commenced. The agreements, having terms of generally 20 years, call for aggregate minimum royalty payments (whether or not coal is produced) of approximately \$12,800,000 annually. Such minimum royalty payments may be offset against future production royalties.

The Company, together with several other companies, is a defendant in a number of lawsuits alleging liability as a result of the manufacture and sale to the United States Government of a defoliant known as "Agent Orange" used by the United States in Vietnam. The plaintiffs are veterans who served in Vietnam, and in some instances members of their families, who allege that personal injuries resulted from exposure to Agent Orange. The suits, some of which contain class action allegations, have been consolidated for certain pre-trial discovery and trial of certain issues in the United States District Court for the Eastern District of New York. In late 1979, that court ruled that certain issues, particularly those of applicable statutes of limitations, liability and causation, would be decided under principles of Federal common law. In late 1980, the United States Court of Appeals for the Second Circuit reversed the latter ruling, holding that Federal common law was not applicable to these claims. The United States Supreme Court determined not to hear an appeal. As a result, the applicable law governing these issues will be the state law appropriate in each particular case. The District Court has ruled that the defendants are entitled to a separate trial on their defense that as government contractors they are entitled to share in the immunity of the United States Government from suit. This trial is scheduled to commence in June of 1983. The District Court is currently reconsidering its tentative decision to grant class certification and a final decision is

expected shortly. In view of the numerous unresolved issues, it is not possible to make any informed judgment as to the outcome or to quantify the potential liability, if any, of the Company. The Company intends to defend the litigation vigorously, because it believes strongly in the merits of its case which have not yet been fully addressed.

The Company and The B.F. Goodrich Company are parties to a Federal Trade Commission administrative complaint that alleges that the acquisition by Goodrich of the Company's Plastics subsidiary would illegally reduce competition in the domestic production of vinyl chloride monomer and polyvinyl chloride resins. The Company and Goodrich believe the sale was entirely lawful and they are contesting the complaint vigorously. The Company has agreed, however, that if a final judgment of a Federal appeals court requires Goodrich to divest itself of the acquired assets and they are not sold to a third party, the Company will reacquire them.

The Company is also a party to a number of other lawsuits, the outcomes of which are not expected to have a material effect on the Company's operations or financial position.

Loan guarantees associated with indebtedness of associated companies and other entities amounted to \$2,387,000 at December 31, 1982.

The Company's commitments for future purchases are for quantities not in excess of anticipated requirements and at prices which will not result in a loss. The Company anticipates that it will sustain no losses in the fulfillment of its sale commitments.

# **Report of Independent Accountants**

To the Stockholders and Board of Directors Diamond Shamrock Corporation

In our opinion, the accompanying consolidated balance sheet and the related consolidated statements of income, stockholders' equity and changes in financial position present fairly the financial position of Diamond Shamrock Corporation and its subsidiaries at December 31, 1982, 1981 and 1980, and the results of their operations and the changes in their financial position for the years then ended, in conformity with generally accepted accounting principles consistently applied during the period except for the change, with which we concur, in the method of accounting for translation of foreign currencies as described in the Financial Summary. Our examinations of these statements were made in accordance with generally accepted auditing standards and accordingly included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

nice Waterhouse

Dallas, Texas February 17, 1983



# Supplementary Information (unaudited)

(dollar amounts in tables are in thousands, except per share)

# **Quarterly Data**

|  |       |         |                 |                                    | · · · · · · · · · · · · · | 1982               |           |             |                   |             |   |         |
|--|-------|---------|-----------------|------------------------------------|---------------------------|--------------------|-----------|-------------|-------------------|-------------|---|---------|
|  | Marc  | ch 31,  | Ju              | ne 30,                             | Septe                     | mber 30,           | Decer     | nber 31,    | For               | the Year    |   |         |
| Sales and operating revenues                 | \$793 | 1,135   | \$85            | 7,709                              | \$77                      | 3,196              | \$75      | 5,339       | \$3,              | 177,379     |   |         |
| Gross profit                                 | 113   | 111,595 |                 | 1,595 141,25                       |                           | 1,259              | 130,910   |             | ,910 148,966      |             | 4 | 532,730 |
| Income from continuing operations            | 29    | 29,149  |                 | 31,926                             |                           | 2,272              | 46,196    |             | 149,543           |             |   |         |
| Extraordinary item                           | 35    | 5,548   |                 |                                    | -                         |                    |           |             |                   | 35,548      |   |         |
| Net income                                   | 64    | 4,697   | 3               | 1,926                              | 4                         | 2,272              | 4         | 6,196       |                   | 185,091     |   |         |
| Per Common share                             |       |         |                 |                                    |                           |                    |           | · .         |                   |             |   |         |
| Continuing operations                        | \$    | .47     | \$              | .51                                | \$                        | .66                | \$        | .73         | \$                | 2.37        |   |         |
| Extraordinary item                           |       | .57     |                 |                                    | -                         |                    |           |             |                   | .57         |   |         |
| Net income                                   |       | 1.04    |                 | .51                                |                           | .66                |           | .73         |                   | 2.94        |   |         |
| Dividends                                    |       | .44     |                 | .44                                |                           | .44                |           | .44         |                   | 1.76        |   |         |
| Market price                                 |       |         |                 |                                    |                           |                    |           |             |                   |             |   |         |
| High   |       | 25¾     |                 | 225/8                              |                           | 201⁄8              |           | 24¾         |                   | 25¾         |   |         |
| Low  |       | 191⁄8   |                 | 171⁄4                              |                           | 161/2              |           | 185/8       |                   | 16½         |   |         |
|  |       | 17.00   |                 | 1                                  |                           | 1981               |           | 10/0        |                   | 10/2        |   |         |
|  | Marc  | :h 31,  | Ju              | ne 30,                             |                           | nber 30,           | Decer     | nber 31,    | For               | the Year    |   |         |
| Sales and operating revenues                 |       | 2,650   |                 | 0,448                              | • • • • •                 | 0,569              |           | 2,548       |                   | 376,215     |   |         |
| Gross profit                                 |       | 4,593   |                 | 59,487                             |                           | 7,897              |           | 3,134       |                   | 705,111     |   |         |
| Income from continuing operations            |       | 0,774   |                 | 5,248                              |                           | 4,401              |           | 9,733       |                   | 230,156     |   |         |
| (Loss) from discontinued operations          |       | 9,656)  |                 | 9,235)                             | 5                         |                    |           |             |                   |             |   |         |
| Net income (loss)                            | •     | 1,118   | -               | 13,987)                            | 5                         | 4,401              | 5         | 9,733       | (108,89<br>121,26 |             |   |         |
| Per Common share                             | 5     | 1,110   | (45,987) 54,401 |                                    | 4,401                     | 39,733             |           | 59,755 12   |                   |             |   |         |
| Continuing operations                        | \$    | .97     | \$              | .88                                | \$                        | .87                | \$        | .96         | \$                | 3.68        |   |         |
| Discontinued operations                      | Ψ     | (.15)   | Φ               | (1.59)                             | ψ                         | .07                | Ψ         | .90         | φ                 | (1.74)      |   |         |
| Net income                                   |       | .82     |                 | (.71)                              |                           | .87                |           | .96         |                   | 1.94        |   |         |
| Dividends                                    |       | .42     |                 | .42                                |                           | .42                |           | .90<br>.44  |                   | 1.70        |   |         |
| Market price                                 |       | . 72    |                 | .72                                |                           | .72                |           | .44         |                   | 1.70        |   |         |
| High   |       | 36¾     |                 | 395%                               |                           | 381/8              |           | 29¾         |                   | 395/8       |   |         |
| Low  |       | 30      |                 | 27 <sup>3</sup> /4                 |                           | 23 <sup>3</sup> /4 |           | 251/4       |                   | 233/4       |   |         |
| Low  |       | 30      |                 | 2174                               |                           |                    |           | 2374        |                   | 2574        |   |         |
|  | Marc  | h 31,   |                 | ne 30,                             |                           | 1980<br>nber 30,   | Deeer     | nber 31,    | <b>.</b>          | the Year    |   |         |
| Salas and operating revenues                 | •••   |         |                 |                                    | •                         |                    |           |             |                   |             |   |         |
| Sales and operating revenues<br>Gross profit |       | 9,059   |                 | 73,676 \$773,955<br>55,583 157,904 |                           |                    | \$848,704 |             |                   | 145,394     |   |         |
| •  |       | 8,519   |                 | 5,583                              |                           |                    |           | 4,195       |                   | 526,201     |   |         |
| Income from continuing operations            |       | 4,092   | 3               | 4,951                              |                           | 9,626              |           | 4,577       | 4                 | 213,246     |   |         |
| Income (loss) from discontinued operations   | 4,735 |         | -               | 3,072                              |                           | 5,325)             |           | 7,342)      |                   | (4,860      |   |         |
| Net income                                   | 30    | 8,827   | 2               | 8,023                              | 4                         | 4,301              | 4         | 7,235       | 4                 | 208,386     |   |         |
| Per Common share                             | ¢     | 01      | <b></b>         | 00                                 | ۴                         | 00                 | <b>*</b>  |             | <u>^</u>          | <b>a</b> 10 |   |         |
| Continuing operations                        | \$    | .91     | \$              | .90                                | \$                        | .80                | \$        | .87         | \$                | 3.48        |   |         |
| Discontinued operations                      |       | .08     |                 | .05                                |                           | (.09)              |           | (.12)       |                   | (.08        |   |         |
| Net income                                   |       | .99     |                 | .95                                |                           | .71                |           | .75         |                   | 3.40        |   |         |
| Dividends                                    |       | .40     |                 | .40                                |                           | .40                |           | .42         |                   | 1.62        |   |         |
| Market price                                 |       | 2621    |                 | 2017                               |                           | o                  |           | <b>aa</b> : |                   |             |   |         |
| High   |       | 363/4   |                 | 321/4                              |                           | 34¼                |           | 38%         |                   | 381/8       |   |         |
| Low  |       | 231/8   |                 | 251/8                              |                           | 271/8              |           | 311/4       |                   | 231/8       |   |         |

Price Waterhouse have made a limited review of the quarterly data presented above, in accordance with standards established by the American Institute of Certified

Public Accountants. However, such limited review procedures do not constitute an examination in accordance with generally accepted auditing standards and accordingly Price Waterhouse express no opinion thereon.

# **Oil and Gas Producing Activities**

In November 1982, the Financial Accounting Standards Board (FASB) issued Standard No. 69, "Disclosures about Oil and Gas Producing Activities". This Standard continues the previous disclosure requirements of the FASB and the Securities and Exchange Commission (SEC) concerning proved oil and gas reserve quantities, capitalized costs, costs incurred and the method of accounting used, and requires new disclosures about the results of operations from oil and gas producing activities and a standardized measure of discounted future net cash flows relating to proved oil and gas reserves. The SEC no longer considers Reserve Recognition Accounting ("RRA") as a potential method of accounting for oil and gas activities, but continues to require RRA for any years in which disclosures are not made in accordance with Standard No. 69. The Company has chosen to adopt Standard No. 69 and to restate prior years.

**Results of Operations.** Results of operations from oil and gas producing activities are as follows:

|                            |               | 1982     |           |
|----------------------------|---------------|----------|-----------|
|                            | United States | Foreign  | Worldwide |
| Sales                      | \$235,184     | \$19,347 | \$254,531 |
| Transfers                  | 128,680       |          | 128,680   |
|                            | 363,864       | 19,347   | 383,211   |
| Production costs           |               |          | -         |
| Windfall profit tax        | 18,159        |          | 18,159    |
| Gross production tax       | 19,429        | 3,046    | 22,475    |
| Other                      | 31,658        | 750      | 32,408    |
| Exploration costs          | 76,783        | 4,194    | 80,977    |
| Depreciation and depletion | 120,975       | 714      | 121,689   |
| Gain on sale of leases     |               |          |           |
| Opelika field              | (18,000)      |          | (18,000)  |
| Other                      | (12,101)      |          | (12,101)  |
|                            | 236,903       | 8,704    | 245,607   |
| Income before tax          |               |          |           |
| provision                  | 126,961       | 10,643   | 137,604   |
| Provision for income taxes | 46,076        | 7,266    | 53,342    |
| Results of operations      | \$ 80,885     | \$ 3,377 | \$ 84,262 |

|  |   | 1981                               |  |
|--|---|------------------------------------|--|
|  | United States   | Foreign                            | Worldwide  |
| Sales  | \$239,558   | \$18,256                           | \$257,814  |
| Transfers  | 114,544   |                                    | 114,544  |
|  | 354,102   | 18,256                             | 372,358  |
| Production costs   | ,   |                                    |  |
| Windfall profit tax  | 32,583  |                                    | 32,583   |
| Gross production tax   | 18,880  | 2,865                              | 21,745   |
| Other  | 26,024  | 586                                | 26,610   |
| Exploration costs  | 58,765  | 5,273                              | 64,038   |
| Depreciation and depletion   | 84,198  | 636                                | 84,834   |
| Gain on sale of leases   | (3,116)   |                                    | (3,116)  |
|  | 217,334   | 9,360                              | 226,694  |
| Income before tax  |   |                                    |  |
| provision  | 136,768   | 8,896                              | 145,664  |
| Provision for income taxes   | 58,955  | 6,083                              | 65,038   |
| Results of operations  | \$ 77,813   | \$ 2,813                           | \$ 80,626  |
|  |   | 1980                               |  |
|  | United States   | Foreign                            | Worldwide  |
| Sales  | \$173,243 •   | \$17,001                           | \$190,244  |
| Transfers  | 92,760  |                                    | 92,760   |
|  |   |                                    |  |
|  | 266,003   | 17,001                             | 283,004  |
| Production costs   | 266,003   | 17,001                             |  |
| Production costs<br>Windfall profit tax  | 266,003<br>12,883   | 17,001                             |  |
|  |   | 17,001<br><br>2,583                | 283,004  |
| Windfall profit tax  | 12,883<br>15,100<br>20,026  | <br>2,583<br>811                   | 283,004<br>12,883<br>17,683<br>20,837  |
| Windfall profit tax<br>Gross production tax  | 12,883<br>15,100<br>20,026<br>41,178                              | <br>2,583                          | 283,004<br>12,883<br>17,683<br>20,837<br>42,317                              |
| Windfall profit tax<br>Gross production tax<br>Other<br>Exploration costs<br>Depreciation and depletion  | 12,883<br>15,100<br>20,026<br>41,178<br>62,727                    | <br>2,583<br>811                   | 283,004<br>12,883<br>17,683<br>20,837  |
| Windfall profit tax<br>Gross production tax<br>Other<br>Exploration costs  | 12,883<br>15,100<br>20,026<br>41,178                              | <br>2,583<br>811<br>1,139          | 283,004<br>12,883<br>17,683<br>20,837<br>42,317                              |
| Windfall profit tax<br>Gross production tax<br>Other<br>Exploration costs<br>Depreciation and depletion  | 12,883<br>15,100<br>20,026<br>41,178<br>62,727                    | <br>2,583<br>811<br>1,139          | 283,004<br>12,883<br>17,683<br>20,837<br>42,317<br>63,808                    |
| Windfall profit tax<br>Gross production tax<br>Other<br>Exploration costs<br>Depreciation and depletion  | 12,883<br>15,100<br>20,026<br>41,178<br>62,727<br>(53)            | 2,583<br>811<br>1,139<br>1,081     | 283,004<br>12,883<br>17,683<br>20,837<br>42,317<br>63,808<br>(53)            |
| Windfall profit tax<br>Gross production tax<br>Other<br>Exploration costs<br>Depreciation and depletion<br>Gain on sale of leases                      | 12,883<br>15,100<br>20,026<br>41,178<br>62,727<br>(53)            | 2,583<br>811<br>1,139<br>1,081     | 283,004<br>12,883<br>17,683<br>20,837<br>42,317<br>63,808<br>(53)<br>157,475 |
| Windfall profit tax<br>Gross production tax<br>Other<br>Exploration costs<br>Depreciation and depletion<br>Gain on sale of leases<br>Income before tax | 12,883<br>15,100<br>20,026<br>41,178<br>62,727<br>(53)<br>151,861 | 2,583<br>811<br>1,139<br>1,081<br> | 283,004<br>12,883<br>17,683<br>20,837<br>42,317<br>63,808<br>(53)<br>157,475 |



**Capitalized Costs.** Included in properties and equipment are capitalized amounts applicable to the Company's oil and gas producing activities. Such capitalized amounts include the cost of mineral interests in properties, completed and incomplete wells, and related support equipment as follows:

Ξ

| dwide |
|-------|
| 0,716 |
| 9,150 |
| 9,866 |
|       |
| 3,410 |
| 6,456 |
|       |
| dwide |
| 3,027 |
| 0,635 |
| 3,662 |
|       |
| 8,836 |
| 4,826 |
|       |
| dwide |
| 6,498 |
| 2,128 |
| 8,626 |
|       |
| 2,417 |
|       |
|       |

**Costs Incurred.** Costs incurred by the Company in its oil and gas producing activities (whether capitalized or expensed) were as follows:

|                            |               | 1982     |           |
|----------------------------|---------------|----------|-----------|
|                            | United States | Foreign  | Worldwide |
| Property acquisition costs | \$190,879     | \$ —     | \$190,879 |
| Exploration costs          | 113,977       | 8,632    | 122,609   |
| Development costs          | 165,584       | 3,226    | 168,810   |
|                            | \$470,440     | \$11,858 | \$482,298 |
|                            |               | 1981     |           |
|                            | United States | Foreign  | Worldwide |
| Property acquisition costs | \$ 90,563     | \$ —     | \$ 90,563 |
| Exploration costs          | 92,175        | 5,331    | 97,506    |
| Development costs          | 149,671       | 1,087    | 150,758   |
|                            | \$332,409     | \$ 6,418 | \$338,827 |
|                            |               | 1980     |           |
|                            | United States | Foreign  | Worldwide |
| Property acquisition costs | \$ 67,171     | \$       | \$ 67,171 |
| Exploration costs          | 62,041        | 911      | 62,952    |
| Development costs          | 86,706        | 359      | 87,065    |
|                            | \$215,918     | \$ 1,270 | \$217,188 |

**Oil and Gas Reserves.** The Company's net interests in estimated quantities of proved developed and undeveloped reserves of crude oil, including condensate (in thousands of barrels), and natural gas (in millions of cubic feet) at December 31, 1982, 1981 and 1980, and changes in such estimated quantities in 1982, 1981 and 1980 were as follows:

|   | United  | United States |      | reign   | Worl            | dwide     |
|---|---------|---------------|------|---------|-----------------|-----------|
|   | Oil     | Gas           | Oil  | Gas     | Oil             | Gas       |
| Proved developed and undeveloped reserves   |         |               |      |         |                 |           |
| January 1, 1980                             | 37,209  | 846,894       | 60   | 18,994  | 37,269          | 865,888   |
| Revisions of previous estimates             | (889)   | 45,118        | 34   | 10,382  | (855)           | 55,500    |
| Extensions, discoveries and other additions | 3,055   | 76,600        | 13   | 6,446   | 3,068           | 83,046    |
| Production                                  | (3,499) | (106,918)     | (14) | (3,896) | (3,513)         | (110,814) |
| Sale of reserves in place                   | (8)     | (127)         |      |         | (8)             | (127)     |
| December 31, 1980                           | 35,868  | 861,567       | 93   | 31,926  | 35,961          | 893,493   |
| Revisions of previous estimates             | (746)   | (17,609)      | 4    | 1,293   | (742)           | (16,316)  |
| Extensions, discoveries and other additions | 4,599   | 151,885       | 30   | 14,921  | 4,629           | 166,806   |
| Production                                  | (3,806) | (108,975)     | (12) | (3,684) | <u>(3,818</u> ) | (112,659) |
| December 31, 1981                           | 35,915  | 886,868       | 115  | 44,456  | 36,030          | 931,324   |
| Revisions of previous estimates             | (6,287) | (8,990)       | (18) | (8,502) | (6,305)         | (17,492   |
| Extensions, discoveries and other additions | 7,354   | 70,181        | 7    | 1,020   | ° 7,361         | 71,201    |
| Production                                  | (3,793) | (98,791)      | (11) | (3,489) | (3,804)         |           |
| Sale of reserves in place                   | (17)    | (3,252)       |      |         | (17)            | (3,252    |
| December 31, 1982                           | 33,172  | 846,016       | 93   | 33,485  | 33,265          | 879,501   |
| Proved developed reserves                   |         |               |      |         |                 |           |
| January 1, 1980                             | 22,300  | 749,157       | 60   | 18,994  | 22,360          | 768,151   |
| December 31, 1980                           | 25,948  | 785,175       | 80   | 25,480  | 26,028          | 810,655   |
| December 31, 1981                           | 30,963  | 820,605       | 86   | 30,025  | 31,049          | 850,630   |
| December 31, 1982                           | 26,403  | 807,160       | 82   | 30,882  | 26,485          | 838,042   |



Future Net Cash Flow. Presented below is the standardized measure of discounted future net cash flow ("standardized measure") relating to the Company's proved oil and gas reserves. The Company cautions that this standardized measure is not a measure of fair market value, and that the standardized measure presented for the Company's proved oil and gas reserves is not representative of their value. The standardized measure is intended to assist financial statement users in making comparisons between companies. The Company believes that the fair market value of its proved oil and gas reserves is substantially in excess of such standardized measure.

As prescribed by Standard No. 69, the standardized measure has been prepared assuming year-end selling prices adjusted for future fixed and determinable contractual price changes, year-end development and production costs, year-end statutory tax rates adjusted for future tax rates already legislated and a 10% annual discount rate.

|   | December 31, 1982      |                      |                          |  |  |  |
|---|------------------------|----------------------|--------------------------|--|--|--|
|   | United States          | Foreign              | Worldwide                |  |  |  |
| Future revenues<br>Future production                          | \$3,244,994            | \$179,719            | \$3,424,713              |  |  |  |
| and development<br>costs<br>Future income taxes               | (924,865)<br>(989,558) | (50,905)<br>(56,957) | (975,770)<br>(1,046,515) |  |  |  |
| Future net cash flow<br>Annual discount at                    | 1,330,571              | 71,857               | 1,402,428                |  |  |  |
| 10% rate  | (508,466)              | (23,686)             | (532,152)                |  |  |  |
| Standardized measure<br>of discounted future<br>net cash flow | \$ 822,105             | \$ 48,171            | \$ 870,276               |  |  |  |

|   |     | Dec          | ember 31, 198 | 81          |
|---|-----|--------------|---------------|-------------|
|   | Un  | ited States  | Foreign       | Worldwide   |
| Future revenues   | \$2 | ,803,318     | \$203,764     | \$3,007,082 |
| Future production<br>and development                          |     |              |               |             |
| costs   |     | (689,753)    | (45,131)      | (734,884    |
| Future income taxes   |     | (886,731)    | (74,493)      | (961,224    |
| Future net cash flow<br>Annual discount at                    | 1   | ,226,834     | 84,140        | 1,310,974   |
| 10% rate  |     | (470,489)    | (34,976)      | (505,465    |
| Standardized measure<br>of discounted future<br>net cash flow | \$  | 756,345      | \$ 49,164     | \$ 805,509  |
|   |     | Dec          | ember 31, 198 | 10          |
|   | Ur  | nited States | Foreign       | Worldwide   |
| Future revenues<br>Future production<br>and development       | \$2 | 2,468,874    | \$102,293     | \$2,571,167 |
| costs   |     | (654,084)    | (12,815)      | (666,899    |
| Future income taxes   |     | (766,954)    | (41,922)      | (808,876    |
| Future net cash flow<br>Annual discount at                    | 1   | ,047,836     |               | 1,095,392   |
| 10% rate  |     | (398,900)    | (17,519)      | (416,419    |
| Standardized measure<br>of discounted future                  |     |              |               |             |
| net cash flow   | \$  | 648,936      | \$ 30,037     | \$ 678,973  |

The following are the principal sources of change in the standardized measure of discounted future net cash flow:

|  | 1982       | 1981       | 1980       |
|--|------------|------------|------------|
| January 1,   | \$ 805,509 | \$ 678,973 | \$ 549,608 |
| Sales and transfers of oil and gas produced, net of production costs | (310,284)  | (291,599)  | (231,786)  |
| Net changes in prices and production costs                           | 159,502    | 154,711    | 437,132    |
| Extensions, discoveries, and improved recovery, less related costs   | 165,982    | 276,210    | 159,088    |
| Previously estimated development costs                               | 50,790     | 46,682     | 35,792     |
| Revisions of previous quantity estimates                             | (45,680)   | (59,700)   | 6,200      |
| Accretion of discount  | 137,244    | 116,672    | 94,380     |
| Net change in income taxes   | (57,565)   | (79,184)   | (93,551)   |
| Windfall profit tax  |            | 732        | (284,086)  |
| Opelika field  | (18,000)   |            |            |
| Other  | (17,222)   | (37,988)   | 6,196      |
| December 31,   | \$ 870,276 | \$ 805,509 | \$ 678,973 |

# **Coal Reserves**

The Company's estimated quantities (in thousands of tons) of recoverable proved and probable coal reserves

(excluding lignite) at December 31, 1982, 1981 and 1980 and changes in such estimated quantities and average realized price in 1982, 1981 and 1980 were as follows:

|                                  | The Company |          |         | Ass     | ociated Compar | nies    |
|----------------------------------|-------------|----------|---------|---------|----------------|---------|
|                                  | 1982        | 1981     | 1980    | 1982    | 1981           | 1980    |
| January 1,                       | 630,623     | 475,204  | 418,637 | 382,418 | 202,955        | —       |
| Revisions of previous estimates  |             | (3,434)  |         | 8,041   | —              |         |
| Purchase of reserves in place    | 31,907      | 190,008  | 64,145  |         | 179,701        | 203,000 |
| Production                       | (7,134)     | (6,123)  | (7,578) | (541)   | (238)          | (45)    |
| Sale of reserves in place        | (1,187)     | (25,032) |         |         |                |         |
| December 31,                     | 654,209     | 630,623  | 475,204 | 389,918 | 382,418        | 202,955 |
| Average realized price (per ton) | \$36.25     | \$33.85  | \$30.13 | \$42.42 | \$57.29        | \$47.38 |

Average realized price reflects sales of both steam and metallurgical coal (excluding sub-bituminous coal, none of which was sold) at a wide range of prices.

# Inflation Adjusted Financial Data

In the opinion of some, inflation of the magnitude that has existed in recent years prior to 1982 has reduced the usefulness and comparability of the historical dollar financial statements that companies have traditionally prepared. In an effort to enhance usefulness, as well as provide comparability by mitigating the impact of inflation, the Financial Accounting Standards Board issued its Standard No. 33 which requires the presentation of specific financial data adjusted to a constant dollar and current cost basis. The constant dollar basis adjusts historical cost into dollars having the same general purchasing power. The constant dollar data presented was arrived at by restating the Company's historical cost inventories, properties and equipment, cost of products sold and depreciation and depletion to average 1982 dollars by applying the "Consumer Price Index for All Urban Consumers".

The current cost basis adjusts historical costs to reflect changes in specific prices of the assets consumed by the Company's operations, as if all products sold were produced in the current year and as if all properties and equipment were completely revalued and depreciation and depletion calculated on those current year prices. The current cost of properties and equipment, excluding mineral resources, was calculated by using engineering estimates and external industry price indexes. For mineral resources, external industry price indexes were used as well as engineering estimates and the current price of similar leaseholds. Depreciation and depletion was computed by the same method as was used in preparing the historical Consolidated Financial Statements. Inventories were adjusted to current prices by using gross inventories, before deduction of the LIFO reserve. Income from continuing operations adjusted for changing prices follows:

|   | 1982                                    |                                      |   |  |
|---|---|--------------------------------------|---|--|
|   | Consolidated<br>Financial<br>Statements | Adjusted<br>for General<br>Inflation | Adjusted for<br>Changes in<br>Specific prices |  |
|   | (Historical Cost)                       | (Constant Dollar)                    | (Current Cost)                                |  |
| Sales and operating revenues  | \$3,177,379                             | \$3,177,379                          | \$3,177,379                                   |  |
| Other revenues  | 46,606                                  | 46,606                               | 46,606  |  |
|   | 3,223,985                               | 3,223,985                            | 3,223,985                                     |  |
| Less —  |   |                                      | • • •   |  |
| Cost of products sold   | 2,644,649                               | 2,725,036                            | 2,769,209                                     |  |
| Selling and administrative  | 227,388                                 | 227,388                              | 227,388                                       |  |
| Research and development  | 47,632                                  | 47,632                               | 47,632  |  |
| Interest  | 72,873                                  | 72,873                               | 72,873  |  |
| Provision for income taxes  | 81,900                                  | 81,900                               | 81,900  |  |
|   | 3,074,442                               | 3,154,829                            | 3,199,002                                     |  |
| Income from continuing operations   | 149,543                                 | 69,156                               | 24,983  |  |
| Gain from decline in purchasing power of net amounts owed<br>Decrease in excess of specific prices over general inflation |   | 48,185                               | 48,185  |  |
| Inventories   |   |                                      | (9,177)                                       |  |
| Properties and equipment  |   |                                      | (116,018)                                     |  |
| Net change in stockholders' equity from the above   | \$ 149,543                              | \$ 117,341                           | \$ (52,027)                                   |  |
| Per Common share  | \$ 2.37                                 | \$ 1.87                              | \$ (.83)                                      |  |

An oversupply in the oil field tubular goods market resulted in a significant decline in prices during 1982 and consequently a decrease in the price index used in the current cost valuation. The current cost value of pipe inventory, pipelines, and gas gathering systems was lower, therefore, at December 31, 1982 than the prior year end. This is the primary cause of the decrease in the excess of specific prices over general inflation of \$9,177,000 for inventories and \$116,018,000 for properties and equipment as shown above.

Income from continuing operations for 1982 was reduced by \$80,387,000 or 54% on a constant dollar basis, and by \$124,560,000 or 83% on a current cost basis. The reductions were attributable to the increased depreciation and depletion charged against earnings from the upwards revaluation of properties and equipment from historical dollars to dollars as measured on the constant dollar and current cost bases. The Company's use of the LIFO method of valuing inventories charges current costs against earnings, and mitigates the differences between earnings reported on the historical, constant dollar and current cost bases. Also, since the current Federal income tax regulations do not allow for the deduction of depreciation on an inflation adjusted basis, the Company's effective income tax rate increased to 54% on a constant dollar basis and 77% on a current cost basis, both in excess of the statutory Federal income tax rate of 46%.

The gain of \$48,185,000 in 1982 from the decline in the purchasing power of net amounts owed is a measure of the impact of inflation on monetary items that will be converted into fixed amounts of dollars regardless of price changes. As the Company was in a net monetary liability position, a gain was reported since its obligations will be repaid with dollars having less purchasing power. This gain partially offsets the reduction in earnings on a constant dollar basis and on a current cost basis.

Selected supplementary financial data (in historical dollars unless otherwise indicated) follows:

|  | 1982       | 1981        | 1980        | 1979        | 1978        |
|--|------------|-------------|-------------|-------------|-------------|
| Sales and operating revenues                     | 53,177,379 | \$3,376,215 | \$3,145,394 | \$2,312,635 | \$1,783,168 |
| Constant dollar                                  | 3,177,379  | 3,584,527   | 3,685,773   | 3,076,498   | 2,639,089   |
| Depreciation and depletion                       | 210,531    | 163,785     | 142,818     | 136,854     | 122,994     |
| Constant dollar                                  | 290,918    | 255,844     | 272,920     | 273,293     |             |
| Current cost                                     | 335,091    | 296,575     | 314,983     | 303,789     |             |
| Income from continuing operations                | 149,543    | 230,156     | 213,246     | 160,439     | 123,487     |
| Constant dollar                                  | 69,156     | 162,403     | 144,315     | 122,196     |             |
| Current cost                                     | 24,983     | 121,672     | 102,252     | 91,700      |             |
| Income from continuing operations, per Common    | ,          |             |             |             |             |
| share  | 2.37       | 3.68        | 3.48        | 2.72        | 2.11        |
| Constant dollar                                  | 1.10       | 2.59        | 2.36        | 2.07        |             |
| Current cost                                     | .40        | 1.94        | 1.67        | 1.55        |             |
| Dividends per Common share                       | 1.76       | 1.70        | 1.62        | 1.51        | 1.42        |
| Constant dollar                                  | 1.76       | 1.81        | 1.90        | 2.01        | 2.10        |
| Inventories                                      | 348,573    | 362,447     | 388,381     | 320,439     | 243,507     |
| Constant dollar                                  | 439,088    | 457,154     | 539,635     | 487,725     |             |
| Current cost                                     | 467,083    | 494,326     | 566,560     | 508,104     |             |
| Properties and equipment, net                    | 2,114,436  | 1,765,651   | 1,634,988   | 1,410,697   | 1,344,120   |
| Constant dollar                                  | 2,732,962  | 2,496,771   | 2,531,414   | 2,350,305   |             |
| Current cost                                     | 3,333,977  | 3,213,804   | 2,954,619   | 2,749,586   |             |
| Excess of current cost over constant dollar cost | , ,        |             |             |             |             |
| Inventories                                      | 27,995     | 37,172      | 26,925      | 20,379      |             |
| Properties and equipment, net                    | 601,015    | 717,033     | 423,205     | 399,281     |             |
| Long-term debt and capital lease                 |            |             |             |             |             |
| obligations at December 31,                      | 925,097    | 854,729     | 844,975     | 750,916     | 713,411     |
| Gain from decline in purchasing power            |            |             |             |             |             |
| of net amounts owed                              | 48,185     | 96,364      | 120,898     | 134,634     |             |
| Total assets at December 31,                     | 3,194,013  | 3,016,385   | 2,895,457   | 2,514,541   | 2,214,575   |
| Stockholders' equity at December 31,             | 1,407,231  | 1,349,735   | 1,329,162   | 1,101,446   | 984,457     |
| Per Common share                                 | 22.14      | 21.48       | 21.29       | 18.55       | 16.75       |
| Constant dollar                                  | 2,116,272  | 2,175,562   | 2,376,842   | 2,208,340   |             |
| Per Common share                                 | 33.30      | 34.62       | 38.08       | 37.20       |             |
| Current cost                                     | 2,745,282  | 2,929,767   | 2,826,972   | 2,628,000   |             |
| Per Common share                                 | 43.20      | 46.63       | 45.30       | 44.27       |             |
| Market price per Common share at December 31,    | 20.88      | 25.38       | 35.38       | 31.50       | 19.25       |
| Constant dollar                                  | 20.88      | 26.06       | 39.59       | 39.63       | 27.43       |
| Average consumer price index                     |            |             |             |             |             |
| (1967 equals 100)                                | 289.2      | 272.4       | 246.8       | 217.4       | 195.4       |

The change in stockholders' equity on both the constant dollar and current cost bases results from the revaluation of inventories and properties and equipment.

The Company is constantly seeking ways to cope with the impact of inflation, including periodically assessing the performance goals which it has established for its businesses and the adoption, where appropriate, of accounting methods (e.g. LIFO) that better match current costs with current revenues.

Since constant dollar and current cost are subjective data, the Company cautions that it be used as a relative measure of performance rather than as a precise measure of performance between business entities.



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# Historical Information — Continuing Operations (dollars in thousands, except per share)

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|   | 1982        | 1981        | 1980        |
|---|-------------|-------------|-------------|
| Operations  |             |             |             |
| Sales and operating revenues                              | \$3,177,379 | \$3,376,215 | \$3,145,394 |
| Earnings  | 149,543     | 230,156     | 213,246     |
| Financial Position  |             |             |             |
| Current assets  | \$ 788,577  | \$ 963,333  | \$ 973,187  |
| Current liabilities                                       | 475,289     | 491,326     | 437,984     |
| Properties and equipment, less depreciation and depletion | 2,114,436   | 1,765,651   | 1,634,988   |
| Total assets  | 3,194,013   | 3,016,385   | 2,895,457   |
| Capital Structure   |             |             |             |
| Long-term debt  | \$ 894,170  | \$ 822,317  | \$ 809,847  |
| Long-term capital lease obligations                       | 30,927      | 32,412      | 35,128      |
| Deferred income taxes                                     | 364,094     | 305,993     | 259,614     |
| Stockholders' equity                                      | 1,407,231   | 1,349,735   | 1,329,162   |
| Total   | \$2,696,422 | \$2,510,457 | \$2,433,751 |
| Other Data  |             |             |             |
| Capital expenditures and investments                      | \$ 660,193  | \$ 590,945  | \$ 499,882  |
| Dividends   | 110,298     | 102,915     | 91,910      |
| Depreciation, depletion and amortization                  | 217,787     | 171,143     | 149,666     |
| Funds provided by operations                              | 446,527     | 487,694     | 399,617     |
| Per Common Share  |             |             |             |
| Earnings  | \$ 2.37     | \$ 3.68     | \$ 3.48     |
| Dividends   | 1.76        | 1.70        | 1.62        |
| Book value  | 22.14       | 21.48       | 21.29       |
| Financial Ratios  |             |             |             |
| Current ratio   | 1.7         | 2.0         | 2.2         |
| Earnings as a percent of sales and operating revenues     | 4.7%        | 6.8%        | 6.8%        |
| Total debt as a percent of total capital                  | 34.9        | 34.7        | 35.4        |
| Dividends per share as a percent of earnings per share    | 74.3        | 46.2        | 46.6        |
| Percent return on average capital employed                | 5.7         | 9.9         | 10.9        |
| Percent return on average stockholders' equity            | 10.8        | 17.2        | 17.5        |
| Effective tax rate  | 35.5        | 39.0        | 38.5        |

| 1979        | 1978        | 1977        | 1976        | 1975        | 1974       | 1973      |
|-------------|-------------|-------------|-------------|-------------|------------|-----------|
|             |             |             |             |             | ¢ 071 422  | ¢(30 707  |
| \$2,312,635 | \$1,783,168 | \$1,595,008 | \$1,361,765 | \$1,161,375 | \$ 971,423 | \$620,707 |
| 160,439     | 123,487     | 169,005     | 146,698     | 130,009     | 101,555    | 36,291    |
| \$ 857,885  | \$ 667,914  | \$ 585,526  | \$ 510,035  | \$ 445,128  | \$ 369,319 | \$283,982 |
| 428,157     | 321,837     | 275,626     | 249,659     | 201,665     | 241,199    | 171,892   |
| 1,410,697   | 1,344,120   | 1,176,807   | 948,700     | 724,922     | 622,865    | 467,789   |
| 2,514,541   | 2,214,575   | 1,941,050   | 1,607,623   | 1,269,024   | 1,088,150  | 852,554   |
| \$ 712,544  | \$ 672,628  | \$ 569,881  | \$ 439,986  | \$ 366,709  | \$ 269,288 | \$196,780 |
| 38,372      | 40,783      | 41,629      | 39,226      |             |            |           |
| 198,523     | 164,572     | 131,775     | 92,401      | 74,743      | 58,443     | 55,018    |
| 1,101,446   | 984,457     | 894,780     | 759,310     | 609,276     | 502,701    | 412,943   |
| \$2,050,885 | \$1,862,440 | \$1,638,065 | \$1,330,923 | \$1,050,728 | \$ 830,432 | \$664,741 |
| \$ 310,413  | \$ 381,408  | \$ 438,579  | \$ 400,058  | \$ 213,182  | \$ 216,939 | \$132,993 |
| 78,809      | 65,263      | 55,515      | 44,535      | 37,532      | 30,798     | 24,646    |
| 143,582     | 129,216     | 97,052      | 92,024      | 76,686      | 53,215     | 51,149    |
| 310,380     | 255,883     | 280,782     | 260,267     | 216,746     | 147,999    | 82,447    |
| \$ 2.72     | \$ 2.11     | \$ 3.06     | \$ 2.69     | \$ 2.51     | \$ 1.98    | \$.60     |
| 1.51        | 1.42        | 1.175       | .95         | .80         | .6125      | .512      |
| 18.55       | 16.75       | 15.38       | 13.83       | 11.85       | 10.54      | 8.51      |
| 2.0         | 2.1         | 2.1         | 2.0         | 2.2         | 1.5        | 1.7       |
| 2.0<br>6.9% | 2.1<br>6.9% | 10.6%       | 10.8%       | 11.2%       | 10.5%      | 5.9%      |
| 37.8        | 40.1        | 38.2        | 37.5        | 35.6        | 36.8       | 33.4      |
| 55.5        | 67.3        | 38.4        | 35.3        | 31.9        | 30.9       | 85.4      |
| 9.5         | 8.1         | 12.8        | 13.5        | 15.0        | 14.6       | 5.8       |
| 9.5<br>15.4 | 13.1        | 20.4        | 21.4        | 23.4        | 22.2       | 9.0       |
| 34.0        | 31.0        | 38.0        | 38.5        | 37.5        | 37.5       | 30.0      |



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# **Corporate Officers**

### William H. Bricker

Chairman of the Board and Chief Executive Officer, joined Diamond Shamrock in 1969 as vice president and general man ager of the Biochemicals Division. He has served as corporate vice president. and president of the corporation's chemical company. executive vice president, chief operating officer, and president and chief executive officer. Mr. Bricker. 51, earned B S, and M S degrees from Michigan State University

### Allan J. Tomlinson

President and Chief Operating Officer, joined Diamond Shamrock in 1968 as manager of corpo rate planning. He became director of corporate plan ning, corporate vice president for planning and development, and corporate executive vice president and president of the International and Diversified Jechnology Unit Mr. Tomhuson, 50, is a graduate of Texas Tech University and has an-M.B.A. from Harvard

### J. Avery Rush, Jr.

Vice Chairman of the Board, joined Shamrock Oil and Gas Corp. in 1983. as an attorney. He became general counsel, vice presi dent, and executive vice president. In 1967, he was elected vice president. finance. Diamond Shamrock, and subse quently president of the Oil and Gas Unit and cor porate executive vice president. He was elected vice chairman of the Board in August 1982 Mr. Rush 69, has B.A. and I.L.B. degrees from The University of Texas.

### J. L. Jackson

Corporate Executive Vice President and President of the Coal Unit assumed his position upon the merger with Falcon Seaboard. Inc., in 1979. At Falcon Seaboard he served as corporate vice president, president of the Falcon Coal Co-subsidiary, director of the parent company, and corporate executive vice president. Millackson [51, has a B.S. from The University of Texas.

#### Charles E. Stewart

Corporate Executive Vice President and President of the Chemical Unit, joined Diamond Alkali Co. in 1957 as a sales trainee. He served in several manage. ment positions in the lifer tro Chemicals and Soda Products divisions, includ ing vice president and general manager of Soda-Products and vice president and general manager of the Process Chemicals. Division. He has been corporate vice president for plaining and development and president of the laternational lechnology Unit. Mr. Stewart, 47, is a graduate of Marquette University

### Richard M. Ahlstrom

Vice President Finance, joined Diamond Alkali Co. in 1960 as a trainee. He has served in several financial and planning positions, as chief financial officer and treasurer of a South American subsidiary, manager of administration in the Specialty Chemicals Division. assistant treasurer of the corporation, freasurer, and vice president and treasurer, Mr. Alilstrom, 48. received an A.B. from Harvard

#### Gerald G. Cariton

Vice President, joined Diamond Alkali Co. in 1961 as an accountant. He subsequently held several employee relations positions within the company's chemical operations before being named a group employee relations manager, then corporate director of employee relations. Mr Carlton, 47, is a graduate of Ohio University.

### Riley M. Epps

Corporate Vice President and President of the Refining and Marketing Unit, joured Shamrock Oil and Gas Corp. in 1959 as assistant to the vice president in charge of sales. He became general manager of marketing, vice president in charge of sales, and m 1974 was named group vice president sales and raw materials. He was named president of the newly formed Refining and Marketing Unit in August-1982 Mi. Epps. 54, holds a B.S. degree from Texas A & M University.

### C. Barton Groves

Corporate Vice President and President of the Exploration and Production Unit, joined Diamond Shamrock in 1973 as a geophysicist. He became division exploration manager, vice president exploration, and executive vice president of the Oiland Gas Unit. He was named president of the newly formed Exploration and Production Unit in August 1982, Mr. Groves, 45, holds a B.S. degree from Texas Tech University.

### James F. Kelley

Vice President and General Counsel, joined Diamond Shamrock in 1981. He was previously deputy general counsel of United Technologies Corporation, having served that corporation as vice president and general counsel of its United Technologies International subsidiary and as chief administrative officer of that subsidiary. A graduate



William H. Bricker



Allan J. Tomiinson



J. Avery Rush, Jr.

of Yale University, Mr Kelley, 41, has a J.D. from the University of Chicago.

### C. Dale McDoulett, Jr.

Vice President, Development, came to Diamond Shanirock in 1979 as vice president, administration of the Coal Unit upon the merger of Falcon Seaboard into Diamond Shaniroek He became vice president, marketing and development for the unit, director, corporate development; and was elected vice president, development for the



J. L. Jackson



Charles E. Stewart



Richard M. Ahlstrom

corporation in August 1982, Mr. McDoulett, 38, holds B.B.A. and J.D. degrees from the University of Oklahoma.

Edmund M. Olivler

Vice President, Technology and Planning, joined Diamond Shamrock in 1980 Previously, Mr. Olivier was vice president and general manager of the Science Products Division and director, corporate planning at Corning Glass Works. He has been managing director and director of marketing, Conoco Chemicals Europe Mt Oliviet, 45, has B S, de-



Gerald G. Cariton



Riley M. Epps



grees from Rice University and an M.B.A. from Harvard.

#### **Richard W. Arp**

Controller, joined Diamond Alkali Co. in 1961 as a tax accountant and served in similar capacities for TRW, Inc., and DeSoto, Inc., from 1965 to 1969, Named assistant tax managet for Diamond Shamrock in 1969, Mr. Arp became manager of tax administration, corporate tax manager, corpo-



James F. Kelley



C. Dale McDoulett, Jr.



Edmund M. Olivier

rate director of taxes, assistant controller, and assistant division manager of plastics. Mr. Arp, 46, has a B.S. degree from Kent State University and an M.B.A. from Western Reserve University.

### **Timothy J. Fretthold**

Secretary, joined the company in 1977 following service as an attorney and adviser for the Securities and Exchange Commission. He has served as a corporate attorney and assistant secretary. Mr Fretthold, 33, has a B.A. from Yale University and a J.D. from Case Western Reserve University.



**Richard W. Arp** 



Timothy J. Fretthold



**Donald C. Mielke** 

### Donald C. Mielke

Treasurer, joined the company in 1963 as a trainee. He has served as an accountant in the Industrial Chemicals Division, financial analyst for the Electro Chemicals Division, manager of administration of the Electrode Corporation subsidiary, staff assistant in the Treasury Department, and assistant treasurer. Mr. Miełke, 40, is a graduate of Penn State University.



# **Board of Directors**

### **B. Charles Ames**

President and Chief Executive Officer of Acme-Cleveland Corporation, machine tools manufacturer, Cleveland, Ohio; director since 1979; age 57. (1\*, 2)

#### J. David Barnes

Chairman and Chief Executive Officer of Mellon National Corporation and Mellon Bank, Pittsburgh, Pennsylvania; director since 1971; age 53. (3, 4)

# William H. Bricker

Chairman and Chief Executive Officer of Diamond Shamrock Corporation, Dallas, Texas; director since 1974; age 51. (1, 4\*, 5\*)

# W. L. Lyons Brown, Jr.

President and Chief Executive Officer and Director of Brown-Forman Distillers Corporation, distiller, importer, and marketer of wines and spirits, Louisville, Kentucky; director since 1977; age 46. (3\*, 4)

### Philip E. Coldwell

Financial consultant to banks and other financial organizations, Washington, D. C.; former member of the Board of Governors, Federal Reserve System; director since 1980; age 60. (1, 2)

### Gene Edwards

Chairman and Chief Executive Officer of The First National Bank of Amarillo, Amarillo, Texas; director since 1979, age 58. (1, 2\*)

### Raymond A. Hay

Chairman and Chief Executive Officer of The LTV Corporation, engaged in the steel, aerospace, and energy businesses, Dallas, Texas; director since 1979; age 54. (2, 4, 5)

# Allen C. Holmes

National Managing Partner of Jones, Day, Reavis & Pogue, law firm, Cleveland, Ohio; director since 1977; age 62. (3, 5)

### John T. Kimbell

Independent business consultant; former Vice Chairman and Director of Baxter Laboratories, manufacturer of medical care products, Lake Forest, Illinois; director since 1974; age 57. (2, 4)

### J. Avery Rush, Jr.

Vice Chairman of the Board of Diamond Shamrock Corporation, Dallas, Texas; director since 1982; age 60. (4)

### Allan J. Tomlinson

President and Chief Operating Officer of Diamond Shamrock Corporation, Dallas, Texas; director since 1980; age 50. (1, 4, 5)

### W. Thomas York

Chairman and Chief Executive Officer of AMF Incorporated, manufacturer of leisure and industrial products, White Plains, New York; director since 1978; age 49. (1, 3)

- 1 Member of the Board
- Composition Committee 2 Member of the Audit
- Committee 3 Member of the
- **Compensation Committee** 4 Member of the Executive
- Committee
- 5 Member of the Administration Committee \*Committee chairman

# **General Information**

# Stockholder information line.

Stockholder Services: For information about your stockholder account, the dividend reinvestment program, or other stockholder services, call the toll-free number below and ask for Stockholder Services.

Investor Relations: For general information about Diamond Shamrock, for investment data, or for information about the company's business performance, ask for Investor Relations.

The toll-free numbers are 800/527-7822 (outside Texas) and 800/442-7289 (in Texas).

Annual Meeting. Diamond Shamrock stockholders are encouraged to attend the company's Annual Meeting in the Plaza Ballroom, Plaza of the Americas Hotel, 703 North Pearl Boulevard, Dallas, Texas, at noon Dallas time, Thursday, April 21, 1983. Proxy statements and proxy forms for the meeting have been mailed to stockholders with this annual report.

Annual Report Supplement and Form 10-K. Additional operating statistics and information, together with the company's 1982 Annual Report to the Securities and Exchange Commission on Form 10-K, are available in a Supplement to this Annual Report. Stockholders may obtain free of charge a copy of the Supplement and Form 10-K by writing to: Director, Investor Relations, Diamond Shamrock Corporation, World Headquarters, 717 North Harwood Street, Dallas, Texas 75201.

**Principal markets**. Market symbol (Common stock): *DIA* New York Stock Exchange Pacific Stock Exchange

Frankfurt Stock Exchange (Federal Republic of Germany) Zurich Stock Exchange (Switzerland) Geneva Stock Exchange (Switzerland) Basel Stock Exchange (Switzerland) **Transfer agent and registrar.** AmeriTrust Company 900 Euclid Avenue Cleveland, Ohio 44101

**Equal opportunity employer.** Diamond Shamrock fully supports the concept and practice of providing equal employment opportunities for all persons. It is our policy to recruit, hire, compensate, train, promote, transfer, and retain all qualified employees without regard to race, color, religion, sex, age, national origin, or handicap or veteran status.

# General offices.

Diamond Shamrock Corporation World Headquarters Diamond Shamrock Tower 717 North Harwood Street Dallas, Texas 75201 Telephone 214/922-2000 (effective April 1); 214/745-2000 (before April 1)

Independent accountants. Price Waterhouse Dallas, Texas Diamond Shamrock

Diamond Shamrock Corporation World Headquarters Diamond Shamrock Tower 717 North Harwood Street Dallas, Texas 75201 U.S.A.