

Covered Lives Under Contracts Issued Directly By the Carriers

	Carrier	1Q16 Total	4Q15 Total	1Q16					1Q16 - 4Q15					# (+/-)	Market Share		
				A/50-D			Catastrophic		A/50-D			Catastrophic					
				HMO	PPO/POS	EPO	PPO/POS	HMO	EPO	HMO	PPO/POS	EPO	PPO/POS			HMO	EPO
1	Aetna Inc. (Insurance)	496	742	-	-	496	-	-	-	-	-	(246)	-	-	-	(246)	0.46%
2	AmeriHealth Inc. (Insurance and HMO)	19,389	18,892	4,545	6,882	7,922	-	-	40	(58)	326	245	-	-	(16)	497	18.09%
3	CIGNA HealthCare of NJ Inc.	46	29	46	-	-	-	-	-	17	-	-	-	-	-	17	0.04%
4	Health Republic Ins of NJ	8,777	7,066	-	-	8,750	-	-	27	-	-	1,699	-	-	12	1,711	8.19%
5	Horizon BCBSNJ (Service Corp and HMO)	70,787	68,612	1	-	68,173	-	-	2,613	(1)	-	2,778	-	-	(602)	2,175	66.04%
6	Oscar Ins Corp of NJ	3,346	1,025	-	-	2,786	-	-	560	-	-	2,004	-	-	317	2,321	3.12%
7	Oxford Health Plans (Insurance and HMO)	4,344	6,820	1,451	-	2,893	-	-	-	(1,084)	-	(1,392)	-	-	-	(2,476)	4.05%
Totals		107,185	103,186	6,043	6,882	91,020	-	-	3,240	(1,126)	326	5,088	-	-	(289)	3,999	100.00%
Change in covered lives		3,999	3.88%														

Covered Lives Under Contracts Issued Through the Marketplace

	Carrier	1Q16 Total	4Q15 Total	1Q16					1Q16 - 4Q15					# (+/-)	Market Share		
				A/50-D			Catastrophic		A/50-D			Catastrophic					
				HMO	PPO/POS	EPO	PPO/POS	HMO	EPO	HMO	PPO/POS	EPO	PPO/POS			HMO	EPO
1	Aetna Inc. (Insurance)																
2	AmeriHealth Inc. (Insurance and HMO)	56,358	34,897	12,401	3,302	40,632	-	-	23	3,516	(892)	18,837	-	-	-	21,461	22.37%
3	CIGNA HealthCare of NJ Inc.																
4	Health Republic Ins of NJ	17,580	37,475	-	-	17,572	-	-	8	-	-	(19,897)	-	-	2	(19,895)	6.98%
5	Horizon BCBSNJ (Service Corp)	149,191	105,321	-	-	148,559	-	-	632	-	-	44,115	-	-	(245)	43,870	59.21%
6	Oscar Ins Corp of NJ	21,214	1,775	-	-	20,398	-	-	816	-	-	18,942	-	-	497	19,439	8.42%
7	Oxford Health Plans (HMO)	7,645	8,259	7,645	-	-	-	-	-	(614)	-	-	-	-	-	(614)	3.03%
Totals		251,988	187,727	20,046	3,302	227,161	-	-	1,479	2,902	(892)	61,997	-	-	254	64,261	100.00%
Change in covered lives		64,261	34.23%														

Contracts Issued Directly By The Carriers

	% of Covered Lives
Standard Plans	
HMO	5.64%
A/50-D PPO/POS	6.42%
A/50-D EPO	84.92%
Catastrophic - PPO/POS	0.00%
Catastrophic - HMO	0.00%
Catastrophic - EPO	3.02%
Total	100.00%

Contracts Issued Through the Marketplace

	% of Covered Lives
Standard Plans	
HMO	7.96%
A/50-D PPO/POS	1.31%
A/50-D EPO	90.15%
Catastrophic - PPO/POS	0.00%
Catastrophic - HMO	0.00%
Catastrophic - EPO	0.59%
Total	100.00%

Total Covered Lives

	First Quarter 2016	Fourth Quarter 2015	# Change	% Change	First Quarter 2015	# Change	% Change
Directly By The Carriers	107,185	103,186	3,999	3.88%	111,887	(4,702)	-4.20%
Marketplace	251,988	187,727	64,261	34.23%	214,641	37,347	17.40%
Total	359,173	290,913	68,260	23.46%	326,528	32,645	10.00%