

**Individual Health Coverage Program**

**Historical Comparison of Enrollment**

**Small Employer Health Benefits Program**

Quarter	Individual Health Coverage Program							Small Employer Health Benefits Program							Combined				
	Plans	Covered Lives					Plans	Covered Lives					Lives						
		Pre-Ref	Standard	B&E	Total	Change		% +/-	Non-Std	Standard	EEs	Dps	Total	Change	% +/-	Total	% +/-		
4Q93		134,837	21,728		156,565														
1Q94		121,097	51,648		172,745	16,180	10.33%												
2Q94		111,687	71,982		183,669	10,924	6.32%												
3Q94		106,726	84,832		191,558	7,889	4.30%												
4Q94		97,889	112,964		210,853	19,295	10.07%	504,662	189,650	340,184	354,128	694,312				905,165			
1Q95		69,444	136,949		206,393	-4,460	-2.12%	496,021	248,749	355,647	389,123	744,770	50,458	7.27%	951,163	0.00%			
2Q95		60,496	146,038		206,534	141	0.07%	435,208	314,846	357,659	392,395	750,054	5,284	0.71%	956,588	0.00%			
3Q95		40,000	168,000		208,000	1,466	0.71%	398,289	377,239	371,668	403,860	775,528	25,474	3.40%	983,528	0.00%			
4Q95		34,254	186,130		220,384	12,384	5.95%	353,534	425,765	375,169	404,130	779,299	3,771	0.49%	999,683	1.64%			
1Q96 <sup>(1)</sup>		28,568	184,729		213,297	-7,087	-3.22%	294,379	482,689	373,020	404,048	777,068	-2,231	-0.29%	990,365	-0.93%			
2Q96		21,575	182,977		204,552	-8,745	-4.10%	282,811	538,316	393,953	427,174	821,127	44,059	5.67%	1,025,679	3.57%			
3Q96		18,391	179,495		197,886	-6,666	-3.26%	235,025	581,545	392,719	423,851	816,570	-4,557	-0.55%	1,014,456	-1.09%			
4Q96		16,487	166,101		182,588	-15,298	-7.73%	216,677	600,039	397,788	418,928	816,716	146	0.02%	999,304	-1.49%			
1Q97	97,706	10,864	168,233		179,097	-3,491	-1.91%	91,565	181,252	679,077	420,144	440,185	860,329	43,613	5.34%	1,039,426	4.01%		
2Q97	97,236	9,084	165,238		174,322	-4,775	-2.67%	94,188	162,203	680,864	419,138	423,929	843,067	-17,262	-2.01%	1,017,389	-2.12%		
3Q97	95,151	7,820	160,967		168,787	-5,535	-3.18%	95,609	144,752	698,571	420,953	422,370	843,323	256	0.03%	1,012,110	-0.52%		
4Q97	92,195	6,952	154,255		161,207	-7,580	-4.49%	97,173	124,006	724,540	416,234	432,312	848,546	5,223	0.62%	1,009,753	-0.23%		
1Q98	89,790	6,240	146,792		153,032	-8,175	-5.07%	99,605	92,111	768,140	421,216	439,035	860,251	11,705	1.38%	1,013,283	0.35%		
2Q98	87,797	5,772	141,931		147,703	-5,329	-3.48%	102,492	86,997	800,110	429,877	457,230	887,107	26,856	3.12%	1,034,810	2.12%		
3Q98	86,250	5,136	137,149		142,285	-5,418	-3.67%	103,586	70,230	804,787	427,962	447,055	875,017	-12,090	-1.36%	1,017,302	-1.69%		
4Q98	83,177	4,659	131,168		135,827	-6,458	-4.54%	105,982	57,696	811,898	430,894	438,700	869,594	-5,423	-0.62%	1,005,421	-1.17%		
1Q99 <sup>(2)</sup>	75,772	4,044	118,054		122,098	-13,729	-10.11%	107,597	54,085	837,071	443,888	447,268	891,156	21,562	2.48%	1,013,254	0.78%		
2Q99	79,760	3,802	121,560		125,362	3,264	2.67%	108,344	46,149	844,334	419,479	424,855	890,483	-673	-0.08%	1,015,845	0.26%		
3Q99	77,810	3,561	116,952		120,513	-4,849	-3.87%	111,345	38,082	860,294	450,112	448,264	898,376	7,893	0.89%	1,018,889	0.30%		
4Q99	76,005	3,347	112,948		116,295	-4,218	-3.50%	113,619	34,513	892,149	462,882	463,780	926,662	28,286	3.15%	1,042,957	2.36%		
1Q00	74,065	3,051	109,047		112,098	-4,197	-3.61%	118,654	26,255	871,935	445,397	445,086	898,190	-28,472	-3.07%	1,010,288	-3.13%		
2Q00	73,702	2,862	107,459		110,321	-1,777	-1.59%	116,490	25,003	905,136	456,418	473,721	930,139	31,949	3.56%	1,040,460	2.99%		
3Q00	71,991	2,580	104,448		107,028	-3,293	-2.98%	114,385	21,164	883,150	449,069	455,245	904,314	-25,825	-2.78%	1,011,342	-2.80%		
4Q00	68,712	2,334	98,769		101,103	-5,925	-5.54%	114,215	20,129	879,033	448,629	450,533	899,162	-5,152	-0.57%	1,000,265	-1.10%		
1Q01 <sup>(3)</sup>	67,160	2,159	95,631		97,790	-3,313	-3.28%	116,733	18,854	872,298	480,615	440,537	891,152	-8,010	-0.89%	988,942	-1.13%		
2Q01	65,938	2,003	92,933		94,936	-2,854	-2.92%	115,074	17,156	868,954	449,691	436,419	886,110	-5,042	-0.57%	981,046	-0.80%		
3Q01	63,904	1,796	89,653		91,449	-3,487	-3.67%	113,596	16,185	867,919	449,159	434,945	884,104	-2,006	-0.23%	975,553	-0.56%		
4Q01	60,926	1,687	84,968		86,655	-4,794	-5.24%	113,665	14,733	869,288	449,789	434,232	884,021	-83	-0.01%	970,676	-0.50%		
1Q02	59,397	1,513	82,383		83,896	-2,759	-3.18%	113,016	13,702	861,604	448,158	427,148	875,306	-8,715	-0.99%	959,202	-1.18%		
2Q02	58,562	1,352	80,901		82,253	-1,643	-1.96%	113,331	12,851	858,470	446,805	424,516	871,321	-3,985	-0.46%	953,574	-0.59%		
3Q02	57,865	1,261	79,682		80,943	-1,310	-1.59%	117,545	11,730	852,672	443,073	421,329	864,402	-6,919	-0.79%	945,345	-0.86%		
4Q02	57,418	1,172	78,698		79,870	-1,073	-1.33%	115,097	11,419	859,353	445,490	425,282	870,772	6,370	0.74%	950,642	0.56%		
1Q03	56,935	1,091	77,352	1	78,444	-1,426	-1.79%	121,227	11,109	885,082	460,479	435,712	896,191	25,419	2.92%	974,635	2.52%		
2Q03	56,631	990	77,601	159	78,750	306	0.39%	118,231	9,245	874,387	460,452	423,180	883,632	-12,559	-1.40%	962,382	-1.26%		
3Q03	56,913	904	76,937	503	78,344	-406	-0.52%	119,624	9,201	887,680	461,695	435,186	896,881	13,249	1.50%	975,225	1.33%		
4Q03	56,447	812	75,839	814	77,465	-879	-1.12%	120,350	8,884	890,746	463,848	435,782	899,630	2,749	0.31%	977,095	0.19%		
1Q04	56,784	767	75,542	1,175	77,484	19	0.02%	121,913	7,390	896,925	468,692	435,623	904,315	4,685	0.52%	981,799	0.48%		
2Q04	56,954	730	75,440	1,387	77,557	73	0.09%	122,479	7,113	895,281	468,244	434,150	902,394	-1,921	-0.21%	979,951	-0.19%		
3Q04	57,557	689	75,662	2,135	78,486	929	1.20%	123,193	6,606	908,715	474,610	440,711	915,321	12,927	1.43%	993,807	1.41%		
4Q04	57,756	649	75,047	2,817	78,513	27	0.03%	125,351	6,747	911,915	477,130	441,532	918,662	3,341	0.37%	997,175	0.34%		
1Q05	58,101	618	74,212	3,652	78,482	-31	-0.04%	126,915	6,301	909,325	479,412	436,214	915,626	-3,036	-0.33%	994,108	-0.31%		
2Q05	58,168	584	73,651	4,198	78,433	-49	-0.06%	127,436	6,030	909,394	479,900	435,524	915,424	-202	-0.02%	993,857	-0.03%		
3Q05	58,330	554	71,398	5,786	77,738	-695	-0.89%	130,486	6,628	914,658	479,871	441,415	921,286	5,862	0.64%	999,024	0.52%		
4Q05	58,566	529	69,197	7,845	77,571	-167	-0.21%	130,742	6,409	913,544	478,769	441,184	919,953	-1,333	-0.14%	997,524	-0.15%		

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1Q06	60,944	471	66,884	11,814	79,169	1,598	2.06%	132,213	10,110	896,955	476,417	430,648	907,065	-12,888	-1.40%	986,234	-1.13%	
2Q06	63,214	443	65,477	15,755	81,675	2,506	3.17%	132,337	9,999	896,926	475,508	431,417	906,925	-140	-0.02%	988,600	0.24%	
3Q06	63,553	411	64,316	17,588	82,315	640	0.78%	133,556	9,952	890,181	473,946	426,187	900,133	-6,792	-0.75%	982,448	-0.62%	
4Q06	63,796	396	63,634	18,605	82,635	320	0.39%	133,877	9,556	893,226	473,223	429,559	902,782	2,649	0.29%	985,417	0.30%	
1Q07	65,678	380	63,780	20,919	85,079	2,444	2.96%	135,929	9,975	889,622	475,081	424,516	899,597	-3,185	-0.35%	984,676	-0.08%	
2Q07	66,480	366	63,127	23,035	86,528	1,449	1.70%	136,761	9,637	884,572	472,856	421,353	894,209	-5,388	-0.60%	980,737	-0.40%	
3Q07	67,720	358	62,035	25,186	87,579	1,051	1.21%	136,943	8,782	883,103	470,958	420,927	891,885	-2,324	-0.26%	979,464	-0.13%	
4Q07	67,836	336	60,522	26,883	87,741	162	0.18%	137,168	8,535	878,018	468,440	418,113	886,553	-5,332	-0.60%	974,294	-0.53%	
1Q08	70,077	330	59,177	30,853	90,360	2,619	2.98%	137,983	8,323	869,312	467,330	410,305	877,635	-8,918	-1.01%	967,995	-0.65%	
2Q08	72,175	313	57,783	34,566	92,662	2,302	2.55%	138,769	8,336	865,398	465,900	407,834	873,734	-3,901	-0.44%	966,396	-0.17%	
3Q08	73,987	298	56,126	38,575	94,999	2,337	2.52%	139,054	7,932	862,412	463,002	407,342	870,344	-3,390	-0.39%	965,343	-0.11%	
4Q08	74,792	288	54,205	41,892	96,385	1,386	1.46%	137,013	7,563	843,052	452,025	398,590	850,615	-19,729	-2.27%	947,000	-1.90%	
1Q09	79,116	257	52,913	48,669	101,839	5,454	5.66%	136,258	7,192	822,220	444,817	384,595	829,412	-21,203	-2.49%	931,251	-1.66%	
2Q09	82,213	239	52,250	53,003	105,492	3,653	3.59%	137,017	6,869	794,142	437,445	382,997	820,442	-8,970	-1.08%	925,934	-0.57%	
3Q09	85,091	229	51,982	56,688	108,899	3,407	3.23%	136,088	6,612	802,109	429,614	379,107	808,721	-11,721	-1.43%	917,620	-0.90%	
4Q09	87,336	222	51,866	59,828	111,916	3,017	2.77%	133,934	6,450	787,021	421,374	372,097	793,471	-15,250	-1.89%	905,387	-1.33%	
1Q10	91,603	209	52,058	64,918	117,185	5,269	4.71%	132,039	5,964	771,003	414,910	362,057	776,967	-16,504	-2.08%	894,152	-1.24%	
2Q10	94,046	203	51,872	68,434	120,509	3,324	2.84%	134,374	5,761	763,198	408,501	360,458	768,959	-8,008	-1.03%	889,468	-0.52%	
3Q10	97,633	193	50,304	75,575	126,072	5,563	4.62%	130,824	5,710	754,575	400,101	360,184	760,285	-8,674	-1.13%	886,357	-0.35%	
4Q10	98,092	186	50,183	78,456	128,825	2,753	2.18%	122,903	6,412	740,850	390,672	356,590	747,262	-13,023	-1.71%	876,087	-1.16%	
1Q11	97,840	183	49,696	80,886	130,765	1,940	1.51%	117,798	2,516	726,182	376,483	350,657	727,140	-20,122	-2.69%	857,905	-2.08%	
2Q11	99,336	176	48,951	84,972	134,099	3,334	2.55%	112,904	2,503	713,250	366,787	347,319	714,106	-13,034	-1.79%	848,205	-1.13%	
3Q11	100,674	176	48,377	88,131	136,684	2,585	1.93%	110,391	2,325	706,898	360,698	346,971	707,669	-6,437	-0.90%	844,353	-0.45%	
4Q11	100,761	166	46,556	90,159	136,881	197	0.14%	108,463	2,317	701,732	357,119	345,314	702,433	-5,236	-0.74%	839,314	-0.60%	
1Q12	102,667	149	45,645	94,209	140,003	3,122	2.28%	107,550	1,998	692,098	352,569	340,132	692,701	-9,732	-1.39%	832,704	-0.79%	
2Q12	103,733	138	44,655	97,136	141,929	1,926	1.38%	106,276	1,849	686,588	348,221	338,787	687,008	-5,693	-0.82%	828,937	-0.45%	
3Q12	104,221	54	43,979	99,223	143,256	1,327	0.93%	105,540	1,650	678,293	342,496	336,012	678,508	-8,500	-1.24%	821,764	-0.87%	
4Q12	104,494	5	43,070	101,161	144,236	980	0.68%	103,511	943	670,583	337,492	333,102	670,594	-7,914	-1.17%	814,830	-0.84%	
1Q13	106,827	3	42,316	105,248	147,567	3,331	2.31%	102,432	676	659,420	332,201	327,895	660,096	-10,498	-1.57%	807,663	-0.88%	
2Q13	108,029	2	41,005	108,417	149,424	1,857	1.26%	101,643	0	652,148	327,223	324,925	652,148	-7,948	-1.20%	801,572	-0.75%	
3Q13	109,050	2	41,186	110,130	151,318	1,894	1.27%	100,931	0	654,029	327,953	326,076	654,029	1,881	0.29%	805,347	0.47%	
4Q13	104,389	2	39,212	106,881	146,095	-5,223	-3.45%	98,699	0	647,374	324,935	322,439	647,374	-6,655	-1.02%	793,469	-1.47%	
1Q14	128,207	2	118,974	67,426	186,402	40,307	27.59%	95,722	0	599,037	310,441	288,596	599,037	-48,337	-7.47%	785,439	-1.01%	
2Q14	175,221	2	217,226	42,221	259,449	73,047	39.19%	82,255	0	562,398	292,260	270,138	562,398	-36,639	-6.12%	821,847	4.64%	
3Q14	169,806	2	247,778	11,220	259,000	-449	-0.17%	76,634	0	521,146	271,542	249,604	521,146	-41,252	-7.34%	780,146	-5.07%	
4Q14	160,531	1	230,629	11,220	241,850	-17,150	-6.62%	72,764	0	503,018	262,909	240,109	503,018	-18,128	-3.48%	744,868	-4.52%	
1Q15	210,627	0	326,528	0	326,528	84,678	35.01%	70,295	0	491,205	258,183	233,022	491,205	-11,813	-2.35%	817,733	9.78%	
2Q15	200,043	0	316,113	0	316,113	-10,415	-3.19%	68,447	0	482,066	253,839	228,227	482,066	-9,139	-1.86%	798,179	-2.39%	
3Q15	190,913	0	306,574	0	306,574	-9,539	-3.02%	67,230	0	474,681	250,475	224,206	474,681	-7,385	-1.53%	781,255	-2.12%	
4Q15	184,053	0	290,913	0	290,913	-15,661	-5.11%	66,496	0	463,762	245,523	218,239	463,762	-10,919	-2.30%	754,675	-3.40%	
1Q16	234,065	0	359,173	0	359,173	68,260	23.46%	64,883	0	456,163	243,465	212,698	456,163	-7,599	-1.64%	815,336	8.04%	
IHC Change from 4Q09 to 1Q16								129.41%	SEH Change from 4Q09 to 1Q16								-34.30%	