

NJ HMO MEMBERSHIP BY LINE OF BUSINESS, 1999-1q2010

HMO Members New Jersey		12/31/99	12/31/2000	12/31/2001	12/31/2002	12/31/2003	12/31/2004	12/31/2005	12/31/2006	12/31/2007	12/31/2008	12/31/2009	3/31/2010
ACTIVE HMOs													
Aetna Health	Commercial	732,138	708,271	647,893	496,668	520,655	654,402	688,517	518,118	434,093	366,044	319,455	281,550
" "	Medicare	99,084	89,163	78,076	33,881	28,066	25,739	28,165	25,769	30,400	35,050	37,055	39,230
" "	DHS	87,168	101,439	0	0	0	0	0	0	0	0	0	0
Aetna Health Total		918,390	898,873	725,969	530,549	548,721	680,141	716,682	543,887	464,493	401,094	356,510	320,780
Americhoice	Commercial	0	0	0	0	0	0	0	0	0	0	0	0
	Medicare	0	641	1,069	1,739	1,971	1,988	2,048	1,900	2,188	2,483	3,010	3,104
	DHS	64,320	69,927	194,279	177,602	169,631	165,344	174,991	202,310	209,960	247,771	286,245	300,345
Americhoice Total		64,320	70,568	195,348	179,341	171,602	167,332	177,039	204,210	212,148	250,254	289,255	303,449
Amerigroup	Commercial	0	0	0	0	0	0	0	0	0	0	0	0
	Medicare	0	0	0	0	0	0	0	0	0	751	1,827	1,872
	DHS	46,351	57,350	87,789	99,024	99,619	105,575	108,922	101,924	97,940	103,815	116,620	156,041
Amerigroup Total		46,351	57,350	87,789	99,024	99,619	105,575	108,922	101,924	97,940	104,566	118,447	157,913
AmeriHealth	Commercial	131,053	148,929	145,459	169,615	135,276	132,152	123,803	113,068	90,934	65,435	59,524	62,108
" "	Medicare	16,802	20,477	11,207	3,143	2,917	2,802	2,295	1,651	1,833	1,909	2,148	1,572
" "	DHS	0	0	0	0	0	0	0	0	0	0	0	0
AmeriHealth Total		147,855	169,406	156,666	172,758	138,193	134,954	126,098	114,719	92,767	67,344	61,672	63,680
Cigna	Commercial	114,766	97,912	78,464	87,228	83,476	57,101	53,240	34,335	15,823	6,751	1,825	1,486
	Medicare	6,648	2,885	0	0	0	0	0	0	0	0	0	0
	DHS	0	0	0	0	0	0	0	0	0	0	0	0
Cigna Total		121,414	100,797	78,464	87,228	83,476	57,101	53,240	34,335	15,823	6,751	1,825	1,486
Horizon HealthCare	Commercial	179,684	169,068	168,511	164,207	133,235	140,023	147,418	189,519	237,466	258,386	238,450	227,164
" " "	Medicare	51,626	40,428	52,232	61,704	55,833	59,741	57,877	59,108	54,596	53,521	54,463	52,156
" " "	DHS	167,097	185,100	257,901	279,657	266,151	273,804	278,197	313,735	332,226	373,439	437,167	458,826
Horizon Total		398,407	394,596	478,644	505,568	455,219	473,568	483,492	562,362	624,288	685,346	730,080	738,146
Oxford Health Plans	Commercial	157,565	161,651	166,740	156,615	128,022	118,277	146,827	131,934	110,036	102,877	96,423	98,128
" " "	Medicare	13,359	10,551	3,901	1,287	1,176	3,364	10,685	12,575	15,401	18,816	25,913	30,590
" " "	DHS	0	0	0	0	0	0	0	0	0	0	0	0
Oxford Total		170,924	172,202	170,641	157,902	129,198	121,641	157,512	144,509	125,437	121,693	122,336	128,718

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ACTIVE HMOs (Continued)													
HealthNet NJ	Commercial	214,025	205,049	272,017	299,762	294,359	209,516	126,904	102,755	87,228	70,257	76,520	73,517
	Medicare	1,886	0	0	0	0	0	0	0	0	0	0	0
	DHS	26,423	26,766	44,400	48,243	45,046	42,034	39,345	46,277	43,888	46,775	54,423	51,745
HealthNet NJ Total		242,334	231,815	316,417	348,005	339,405	251,550	166,249	149,032	131,116	117,032	130,943	125,262
University Health Pla	Commercial	11,818	10,256	9,794	0	0	0	0	0	0	0	0	0
	Medicare	0	0	0	0	0	0	0	0	0	0	0	0
	DHS	25,659	27,656	47,491	52,969	53,960	52,847	55,339	57,865	57,200	55,180	53,357	0
University Total		37,477	37,912	57,285	52,969	53,960	52,847	55,339	57,865	57,200	55,180	53,357	0
WellCare	Commercial										0	0	0
	Medicare										2,365	1,997	1,665
	DHS										0	0	0
WellCare Total											2,365	1,997	1,665
HealthFirst	Commercial										0	0	0
	Medicare										2,062	3,472	4,213
	DHS										0	3,418	11,656
HealthFirst Total											2,062	6,890	15,869
HMO Members New Jersey		12/31/99	12/31/2000	12/31/2001	12/31/2002	12/31/2003	12/31/2004	12/31/2005	12/31/2006	12/31/2007	12/31/2008	12/31/2009	3/31/2010
ACTIVE HMO's													
TOTAL COMMERCIAL		1,541,049	1,501,136	1,488,878	1,374,095	1,295,023	1,311,471	1,286,709	1,089,729	975,580	869,750	792,197	743,953
TOTAL MEDICARE		189,405	164,145	146,485	101,754	89,963	93,634	101,070	101,003	104,418	116,957	129,885	134,402
TOTAL DHS PROGRAMS		417,018	468,238	631,860	657,495	634,407	639,604	656,794	722,111	741,214	826,980	951,230	978,613
GRAND TOTAL ACTIVE HMO's		2,147,472	2,133,519	2,267,223	2,133,344	2,019,393	2,044,709	2,044,573	1,912,843	1,821,212	1,813,687	1,873,312	1,856,968
INACTIVE HMO's													
TOTAL COMMERCIAL		94,707	110,355	102,101	82,298	75,416	51,297	26,594	7,564	626	0	0	0
TOTAL MEDICARE		2,085	128	0	0	0	0	0	0	465	0	0	0
TOTAL DHS PROGRAMS		0	0	0	0	0	0	0	0	0	0	0	0
GRAND TOTAL INACTIVE HMO's		96,792	110,483	102,101	82,298	75,416	51,297	26,594	7,564	1,091	0	0	0
TOTAL HMO's													
GRAND TOTAL COMMERCIAL		1,751,401	1,683,881	1,590,979	1,456,393	1,370,439	1,362,768	1,313,303	1,097,293	976,206	869,750	792,197	743,953
GRAND TOTAL MEDICARE		191,490	164,273	146,485	101,754	89,963	93,634	101,070	101,003	104,883	116,957	129,885	134,402
GRAND TOTAL DHS PROGRAMS		415,583	468,238	631,860	657,495	634,407	639,604	656,794	722,111	741,214	826,980	951,230	978,613
GRAND TOTAL		2,358,474	2,316,392	2,369,324	2,215,642	2,094,809	2,096,006	2,071,167	1,920,407	1,822,303	1,813,687	1,873,312	1,856,968
DIFF. FROM PRIOR PERIOD		(413)	(42,082)	52,932	(153,682)	(120,833)	1,197	(24,839)	(150,760)	(98,104)	(8,616)	59,625	(16,344)

Prepared 6/16/2010.