

**LEGISLATIVE REPORT  
FEBRUARY 2001  
INDEPENDENT HEALTH CARE APPEALS PROGRAM**

This is the sixth semiannual report to the Legislature on the managed care coverage denial appeal process. This report covers the period from July 16, 2000 through January 15, 2001.

The Health Care Quality Act, signed by former Governor Whitman on August 7, 1997, gave New Jersey residents many new and important consumer rights. Among the most significant is the right to appeal to an independent organization for a non-binding determination when an HMO or other managed care plan denies, limits or terminates a covered service on the grounds that it is not medically necessary. The right of appeal is offered through the Independent Health Care Appeals Program (IHCAP) and is administered by the New Jersey Department of Health and Senior Services (Department).

On January 16, 2001 former Governor Whitman signed P.L. 2001, c.1, amending the Health Care Quality Act by making determinations rendered under the Independent Health Care Appeals Program binding on carriers. This change, however, is not reflected in the current report since it became effective after the close of this reporting period.

One hundred and fifty seven (157) requests for an external appeal were filed with the Department's Office of Managed Care during the time period of this report. Of the 157 requests filed, 89 met the requirements for processing under the Health Care Quality Act and regulations and were forwarded to an independent utilization review organization (IURO) for preliminary review, where 66 were accepted by the IUROs for full review. Reasons for rejection and subsequent return of the appeal to the appellant included the following: failure to exhaust the plan's internal appeal process; internal resolution of the denial after filing; resolution of the denial through the Department's Office of Managed Care's complaint unit; non-eligibility of the member due to federal law preemption under ERISA; out of state coverage; or enrollment in a federal employee health benefits plan.

Of the 66 appeals accepted by the IUROs for full review, 45 appeals have been completed and 21 are pending. Of the 45 appeals completed, the independent panel supported the health plan's decision 22 times (49%) and disagreed with the health plan's decision 23 times (51%). This represents a decrease in the number of cases in which the panel supported the plan's decision. In the previous report, the review panel agreed with the plan in 53% of cases. However, it should be noted

that the overall numbers are small, and that caution should be used in observing changes from one reporting period to the next. Of the 23 recommendations disagreeing with the health plan's decision during this reporting period, health plans rejected the independent panel's recommendation in four instances. Most appeal cases fell into four categories: denial of level of care for hospital inpatients, denial of inpatient hospital days, denial of surgical procedures, and denial of utilization of out-of-network providers.

Two tables are attached demonstrating the number of appeals filed for each health plan. The first table indicates the number of appeals and outcomes from March 1997, when the HMO regulations went into effect, through January 15, 2001.

The second table represents the number of appeals and outcomes during the period of this report, July 16, 2000 through January 15, 2001. Plans with no appeals and/or very small enrollment have been omitted. The first column indicates the market share for each HMO; however, the market share for non-HMO plans is not recorded by the Department, and thus not shown. The second column provides the total number of appeals accepted for full review by the independent panel. Appeals categorized as completed are those for which the panel has made its recommendation to the plan. Appeals that are still in the process of being reviewed by the panel are considered pending. The third column shows the independent panel's recommendation. If the panel determines that the plan's medical treatment was appropriate, the panel upholds the plan's decision. However, if the panel determines that the consumer is being denied medically appropriate care, the panel disagrees with the plan's decision and decides in favor of the consumer. Once the panel has made its determination, the plan has 10 business days to either accept or reject the recommendation. The last column shows the plan's decision to accept or reject the panel's recommendation, or whether the plan is still within the 10-day time frame to make its final decision.

Although the previous five reports indicated a steadily increasing number, this report evidences a leveling off in the number of appeals filed by consumers. The total number of appeals filed continues to remain low considering the large number of residents enrolled in HMOs and other managed care plans in New Jersey. Please see the table below:

	<b>External Appeal Requests Filed with DHSS that Met Processing Requirements</b>	<b>External Appeals Accepted by IUROs for Full Reviews</b>
CY 1997	27	25
CY 1998	122	104
CY 1999	174	144
CY 2000	174	133

The impact of the passage of P.L. 2001, c.1 on the volume of external appeals remains to be seen.

### **How the Appeal System Works**

It is important to remember that consumers are required to exhaust their plan's internal appeal process before submitting an appeal for consideration by an independent panel. Under New Jersey law, all managed care plans must have an internal appeal process that meets standards set by the Department. This requirement was established to provide an incentive for HMOs and other managed care plans to resolve most disputes internally, with only unresolved issues rising to the level of the external appeal process.

During the period covered by this report, all external appeal case reviews were conducted by panels convened by the Peer Review Organization of New Jersey (PRONJ) or the Island Peer Review Organization (IPRO). These panels, consisting of medical professionals, including specialty physicians appropriate to the area under review, examine cases on the basis of medical records and other documents, generally accepted practice guidelines and applicable clinical protocols. The cost of the review is paid by the health plan and ranges from \$330 to \$350. Consumers pay a \$25 filing fee for an external appeal, which can be reduced to \$2 in cases of financial hardship. During the period of this report, there were no hardship cases.

Consumers are given up to 60 days from the date of a plan's denial of a coverage request to file an external appeal. Under routine circumstances, a decision must be rendered by the external appeals panel within 30 days after receiving all documents, but the panel can act within a matter of hours, if necessary.

## **Consumer Education**

By New Jersey law, patients who are denied coverage for a medical procedure or service must be given an appeal form that includes instructions on how to file an appeal. On the few occasions when the Department has learned that an HMO or other managed care plan has failed to notify its member of the right to appeal, the Department has taken prompt corrective action.

The Department also informs consumers about their rights, including the right to appeal, by publishing the annual HMO report card. Our fourth report card was made available to the public in October 2000. Consumers can access it through the Department's website at [www.state.nj.us/health](http://www.state.nj.us/health), through their workplace or in mailings from the Department.

On January 29, 2001 former Governor Whitman signed P.L. 2001, c.14 appropriating \$500,000 for the establishment of the Managed Health Care Consumer Assistance Program. The law directs the Department, in consultation with the Departments of Human Services and Banking and Insurance, to educate and assist health care consumers regarding their rights in a managed health care system. The Department was directed to work with the Community Health Law Project and New Jersey Protection and Advocacy, Inc. to operate the program on a one-year, interim basis until a permanent program is developed.

In addition to the appeals system, the Department operates a hotline (1-888-393-1062) for consumers to register complaints about their managed care plan. During the period of this report, July 16, 2000 through January 15, 2001, the Department handled 1,995 telephone inquiries and complaints and 716 written complaints. These complaints involve issues such as access to care, quality of care, and denial of coverage issues.

**Table 1**

**New Jersey Department of Health and Senior Services  
Independent Health Care Appeals Program  
March 15, 1997 - January 15, 2001**

Name of Plan	HMO Market Share*	Total Appeals		Panel Recommendation		Did Plan Accept Recommendation?		
		Pending	Completed	Agree With Plan	Disagree With Plan	Yes	No	Pending
<b>HMOs</b>								
Aetna/US Healthcare	39.0%	8	67	27	40	67	-	-
Americhoice	2.9%	-	1	1	-	1	-	-
Amerigroup	2.3%	-	2	-	2	2	-	-
AmeriHealth	7.5%	5	22	13	9	20	2	-
CIGNA	4.7%	1	24	12	12	20	4	-
First Option	-	-	27	18	9	26	1	-
HIP	-	-	4	1	3	4	-	-
Horizon (HMO Blue)	16.7%	3	35	16	19	21	14	-
NYLCare	-	-	26	15	11	26	-	-
Oxford	7.5%	1	62	32	30	61	1	-
Physicians Health Services	9.6%	1	44	29	15	44	-	-
Prudential HealthCare	3.1%	1	28	16	12	26	2	-
United	3.6%	1	4	3	1	4	-	-
<b>Non HMO Managed Care Plans</b>								
Aetna/US Healthcare		-	3	-	3	3	-	-
AmeriHealth		-	5	4	1	5	-	-
CIGNA		-	3	1	2	3	-	-
First Option		-	1	1	-	1	-	-
Horizon (BCBS)		-	11	7	4	10	1	-
NYLCare		-	1	-	1	1	-	-
Oxford		-	3	3	-	3	-	-
Physicians Health Services		-	5	3	2	5	-	-
Prudential		-	6	6	-	6	-	-
United		-	2	2	-	2	-	-
<b>Totals</b>		<b>21</b>	<b>386</b>	<b>210</b>	<b>176</b>	<b>361</b>	<b>25</b>	<b>-</b>
*Source: Department of Banking and Insurance (3 <sup>rd</sup> Quarter 2000)								

**Table 2**

**New Jersey Department of Health and Senior Services  
Independent Health Care Appeals Program  
July 16, 2000 - January 15, 2001**

Name of Plan	HMO Market Share*	Total Appeals		Panel Recommendation		Did Plan Accept Recommendation?		
		Pending	Completed	Agree With Plan	Disagree With Plan	Yes	No	Pending
<b>HMOs</b>								
Aetna/US Healthcare	39.0%	8	12	6	6	12	-	-
AmeriHealth	7.5%	5	4	2	2	4	-	-
CIGNA	4.7%	1	4	-	4	3	1	-
Horizon (HMO Blue)	16.7%	3	8	4	4	5	3	-
Oxford	7.5%	1	2	1	1	2	-	-
Physicians Health Services	9.6%	1	10	6	4	10	-	-
Prudential HealthCare	3.1%	1	4	3	1	4	-	-
United	3.6%	1	-	-	-	-	-	-
<b>Non HMO Managed Care Plans</b>								
Horizon (BCBS)		-	1	-	1	1	-	-
<b>Totals</b>		<b>21</b>	<b>45</b>	<b>22</b>	<b>23</b>	<b>41</b>	<b>4</b>	<b>-</b>
*Source: Department of Banking and Insurance (3 <sup>rd</sup> Quarter 2000)								