

## **AUTHORIZED INSTRUCTORS OF THE REQUIRED PRODUCER PROCEDURES COURSE**

As provided by the Articles and Rules of the **New Jersey Commercial Automobile Plan (NJCAIP)** and the **New Jersey Personal Automobile Insurance Plan (NJPAIP)**, all producers seeking certification to conduct business through the Plans must comply with Producer Procedures Course Requirements.

The Governing Committees have agreed that only Instructors, Companies and Producer Associations who are authorized by the Governing Committees shall be sponsors of these courses.

The following is a list of those schools and associations who are authorized to conduct the NJCAIP/NJPAIP Procedures Course. Please contact the associations below to determine the date and location of the course most convenient for you.

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### **Alexander Institute for Risk Management, Inc.**

95 Skyline Dr.  
Watchung, NJ 07069  
Telephone Number: (908) 769 – 3391  
Alternate Number: (908) 391 - 2229  
Fax Number: (908) 769 - 3392

### **American Institute of Financial Studies, LLC**

1092 St. Georges Ave., Suite 200  
Rahway, NJ 07065  
Telephone Number: (732) 710 – 8066  
[www.njinsuranceschool.com](http://www.njinsuranceschool.com)

### **American School of Business, Inc.**

194 – 198 Route 46 East  
Fairfield, NJ 07004  
Telephone Number: (973) 244 – 0333  
Fax Number: (973) 244 – 0246  
[www.americanschoolnj.com](http://www.americanschoolnj.com)

Other authorized locations:

Hackensack, Bedminster, Freehold, and  
North Brunswick  
Telephone Number: (973) 244 – 0333

### **ARC School of Insurance**

78 Diamond Springs Rd.  
Denville, NJ 07834  
Telephone Number: (973) 627 – 8338  
Fax Number: (973) 627 - 2155  
[www.arcschool.com](http://www.arcschool.com)

### **Atlantic School of Insurance**

1410 Hooper Ave. 2nd Floor  
Toms River, NJ 08753  
Telephone Number: (732) 505 - 8111  
Fax Number: (732) 505 – 0565  
[www.atlanticschool.com](http://www.atlanticschool.com)

### **Designed Benefits Plans**

P.O. Box 2003  
West Paterson, NJ 07424 – 2003  
Alternate Number: (973) 641 - 1046  
Telephone Number: (973) 881 – 8414

### **Diversified Marketing Techniques**

300 Broad Acres Drive  
Bloomfield, NJ 07003  
Telephone Number: (973) 779 – 2907 Ext. 20

### **Financial Supermarkets, Inc.**

PO Box 3066  
Paterson, NJ 07509-3066  
Telephone Number: (973) 427 - 0065  
Fax Number: (973) 427 – 0181  
[www.financialsupermarketsinc.net](http://www.financialsupermarketsinc.net)

75 Lincoln Ave.  
Fair Lawn, NJ 07410  
Telephone Number: (973) 427 - 0065  
Fax Number: (973) 427 – 0181

### **Garden State School of Business**

1049 Clinton Ave.  
Irvington, NJ 07111  
Telephone Number: (973) 373 – 3900  
Alternate Number: (973) 373 - 3300  
Fax Number: (973) 375 - 5995  
[www.gssob.org](http://www.gssob.org)

### **George Weiss Insurance School**

1816 Englishtown Rd.  
Old Bridge, NJ 08857  
Telephone Number: (732) 251 – 2900  
Fax Number: (732) 251 – 3890  
[www.insuranceschoolnj.com](http://www.insuranceschoolnj.com)

**Sheldon Hansen CIC CRM**

1230 Orlando Dr.  
Forked River, NJ 08731  
Telephone Number: (609) 971 – 1002  
sheldonhansencic@verizon.net

**Independent Insurance Agents of NJ, Inc.**

2211 White Horse - Mercerville Rd.  
Trenton, NJ 08619  
Telephone Number: (609) 587 – 4333  
Fax Number: (609) 587 - 4515  
www.IIABNJ.org

**International School of Commerce**

899 Lincoln Ave.  
Glen Rock, NJ 07452  
Telephone Number: (201) 652 – 0407, Ext 24  
Alternate Number: (973) 519 - 4976  
Fax Number: (201) 652 – 0721  
Jean\_Huber@dsayles.com

**KM Associates**

PO Box 358  
Allenhurst, NJ 07711  
Telephone Number: (732) 988 - 2409  
Fax Number: (732) 869 – 1441  
www.kymmartellassociates.com

**Liberty Insurance Associates**

525 Route #33  
Millstone Township, NJ 08535  
Telephone Number: (732) 446 – 9100  
Alternate Number: (732) 446 - 7100  
Fax Number: (732) 446 – 5300  
www.libertyinsurance.com

**Lyon Consulting Services, LLC**

43 Greenview Dr.  
Pequannock, NJ 07440  
Telephone Number: (973) 686 – 0433  
Fax Number: (973) 686 - 0976

**NJPAIP/NJCAIP**

10000 Midlantic Drive  
Suite 403 West  
Mt Laurel, NJ 08043  
(800)-652-2471 ext 5  
www.aipso.com/nj

**On-Site Insurance School**

4057 Highway 9 North  
Howell, NJ 07731  
Telephone Number: (800) 481 – 6755  
Alternate Number: (732) 370 -7600  
Fax Number: (732) 370 – 7715  
www.onsiteschool.com

**Professional Insurance Agents of NJ, Inc.**

25 Chamberlain St., PO Box 997  
Glenmont, NY 12077-0997  
Telephone Number: (800) 424 - 4244  
Alternate Number: (518) 434 - 3111  
Fax Number: (888) 225 – 6935  
[www.pia.org](http://www.pia.org)

**Ringwood Consulting Group**

PO Box 17  
Pompton Lakes, NJ 07442  
Telephone Number: (973) 616-1800

**Robert S. Cohen Agency**

159 Saratoga Court  
Somerset, NJ 08873  
Telephone Number: (732) 356 – 1013  
Fax Number: (732) 356 - 1014

**Stephen Tague – PIA Instructor**

22 Roberts St.  
Rockaway, NJ 07866  
Telephone Number: (973) 948 – 3200 ext 15

**The Professional School of Business**

22 East Willow St.  
Millburn, NJ 07041  
Telephone Number: (973) 564 - 8686  
Fax Number: (973) 564 – 8982  
www.proschool.com

**Wise Education Inc. (Various locations in NJ)**

80 Stanhope Rd.  
Sparta, NJ 07871  
Telephone Number: (800) 577 - 9888  
Alternate Number: (973) 729 - 8828  
Fax Number: (856) 384-8414  
www.wiseeducation.com