ATTACHMENT 2
COMMERCIAL MKT SHARE 2004

2/14/2006	2004	PAGE 35.NJ	Comprehensive	Comprehensive	Comprehensive	Comprehensive	Premiums	Enrollment	Group	Group	Premiums
	NAIC	Company	Premiums	Enrollment	MS Premiums	MS Enrollment	Group	Group	MS Premiums	MS Enrollment	Lg Group
2004		Horizon Combined	$3,130,821,888	863,536	37.5%	34.4%	$2,920,950,482	819,528	36.6%	33.7%	$2,069,674,662
2004		Aetna Combined	$1,797,885,792	627,337	21.5%	25.0%	$1,746,849,764	617,779	21.9%	25.4%	$855,749,249
2004		United/Oxford Combined	$1,374,273,479	441,604	16.5%	17.6%	$1,309,669,800	425,088	16.4%	17.5%	$817,239,009
2004		Health Net	$796,397,231	209,516	9.5%	8.4%	$791,439,592	208,803	9.9%	8.6%	$391,795,500
2004		Amerihealth Combined	$620,132,632	184,835	7.4%	7.4%	$599,653,761	179,535	7.5%	7.4%	$393,189,099
2004		CIGNA/CG Combined	$476,959,956	138,019	5.7%	5.5%	$471,519,481	137,153	5.9%	5.6%	$415,179,011
2004		Wellchoice/Empire Combined	$54,205,242	13,976	0.6%	0.6%	$54,205,242	13,976	0.7%	0.6%	$16,050,488
2004		Guardian Life Ins Co of Amer	$52,790,232	14,951	0.6%	0.6%	$52,501,091	14,926	0.7%	0.6%	$39,353,941
2004		Unicare	$14,829,504	5,868	0.2%	0.2%	$14,829,504	5,868	0.2%	0.2%	$14,829,504
2004		Trustmark	$9,053,853	2,845	0.1%	0.1%	$9,053,853	2,845	0.1%	0.1%	$6,620,671
2004		Nippon	$10,901,854	2,953	0.1%	0.1%	$10,901,854	2,953	0.1%	0.1%	$5,165,151
2004		GE Group Life	$8,541,453	2,624	0.1%	0.1%	$8,541,453	2,624	0.1%	0.1%	$8,541,453
		TOTAL	$8,346,793,116	2,508,064	100.0%	100.0%	$7,990,115,877	2,431,078	100.0%	100.0%	$5,033,387,738
		Average Premium	$3,328				$3,287				$3,330

ATTACHMENT 2
COMMERCIAL MKT SHARE 2004

2/14/2006	2004	PAGE 35.NJ	Enrollment	Lg Group	Lg Group	Premiums	Enrollment	Sm Group	Sm Group	Premiums	Enrollment
	NAIC	Company	Large Group	MS Premiums	MS Enrollment	Sm Group	Sm Group	MS Premiums	MS Enrollment	Ind	Ind
2004		Horizon Combined	572,782	41.1%	37.9%	$851,275,820	246,746	28.8%	26.8%	$209,871,406	44,008
2004		Aetna Combined	279,241	17.0%	18.5%	$891,100,515	338,538	30.1%	36.8%	$51,036,028	9,558
2004		United/Oxford Combined	277,775	16.2%	18.4%	$492,430,791	147,313	16.7%	16.0%	$64,603,679	16,516
2004		Health Net	97,566	7.8%	6.5%	$399,644,092	111,237	13.5%	12.1%	$4,957,639	713
2004		Amerihealth Combined	125,881	7.8%	8.3%	$206,464,662	53,654	7.0%	5.8%	$20,478,871	5,300
2004		CIGNA/CG Combined	126,473	8.2%	8.4%	$56,340,470	10,680	1.9%	1.2%	$5,440,475	866
2004		Wellchoice/Empire Combined	5,487	0.3%	0.4%	$38,154,754	8,489	1.3%	0.9%	$0	0
2004		Guardian Life Ins Co of Amer	13,977	0.8%	0.9%	$13,147,150	949	0.4%	0.1%	$289,141	25
2004		Unicare	5,868	0.3%	0.4%	$0	0	0.0%	0.0%	$0	0
2004		Trustmark	1,970	0.1%	0.1%	$2,433,182	875	0.1%	0.1%	$0	0
2004		Nippon	1,897	0.1%	0.1%	$5,736,703	1,056	0.2%	0.1%	$0	0
2004		GE Group Life	2,624	0.2%	0.2%	$0	0	0.0%	0.0%	$0	0
		TOTAL	1,511,541	100.0%	100.0%	$2,956,728,139	919,537	100.0%	100.0%	$356,677,239	76,986
		Average Premium				$3,215				$4,633	

ATTACHMENT 2
COMMERCIAL MKT SHARE 2004

2/14/2006	2004	PAGE 35.NJ	Ind	Ind
	NAIC	Company	MS Premiums	MS Enrollment
2004		Horizon Combined	58.8%	57.2%
2004		Aetna Combined	14.3%	12.4%
2004		United/Oxford Combined	18.1%	21.5%
2004		Health Net	1.4%	0.9%
2004		Amerihealth Combined	5.7%	6.9%
2004		CIGNA/CG Combined	1.5%	1.1%
2004		Wellchoice/Empire Combined	0.0%	0.0%
2004		Guardian Life Ins Co of Amer	0.1%	0.0%
2004		Unicare	0.0%	0.0%
2004		Trustmark	0.0%	0.0%
2004		Nippon	0.0%	0.0%
2004		GE Group Life	0.0%	0.0%
		TOTAL	100.0%	100.0%
		Average Premium		