

December 1, 2008 COUNT-EIS

2/1/2009

TABLE 1

RACE/ETHNICITY

| REIC    | AGENCY              | < 12 mos.    | > 12 and<br>< 24 mos. | > 24 and<br>< 36 mos. | TOTAL       | AMER.<br>INDIAN<br>ALASKA<br>NATIVE | ASIAN OR<br>PACIFIC<br>ISLANDER | BLACK/<br>AFRICAN<br>AMER. NOT<br>HISPANIC | HISPANIC<br>OR<br>LATINO | WHITE<br>NOT<br>HISPANIC | Total       |
|---------|---------------------|--------------|-----------------------|-----------------------|-------------|-------------------------------------|---------------------------------|--|--------------------------|--------------------------|-------------|
| SNJREIC | Atlantic            | 21           | 74                    | 195                   | 290         | 1                                   | 13                              | 43   | 66                       | 167                      | 290         |
| NEREIC  | Bergen              | 36           | 246                   | 655                   | 937         | 2                                   | 68                              | 50   | 182                      | 635                      | 937         |
| SNJREIC | Burlington          | 35           | 121                   | 299                   | 455         | 2                                   | 18                              | 68   | 35                       | 332                      | 455         |
| SNJREIC | Camden              | 46           | 176                   | 342                   | 564         | 0                                   | 14                              | 110  | 103                      | 337                      | 564         |
| SNJREIC | Cape May            | 5            | 26                    | 31                    | 62          | 0                                   | 1                               | 6  | 8                        | 47                       | 62          |
| SNJREIC | Cumberland          | 15           | 58                    | 103                   | 176         | 0                                   | 0                               | 33   | 77                       | 66                       | 176         |
| FLREIC  | Essex               | 60           | 231                   | 485                   | 776         | 6                                   | 13                              | 267  | 157                      | 333                      | 776         |
| SNJREIC | Gloucester          | 37           | 119                   | 290                   | 446         | 2                                   | 7                               | 25   | 13                       | 399                      | 446         |
| NEREIC  | Hudson              | 33           | 126                   | 295                   | 454         | 2                                   | 47                              | 45   | 230                      | 130                      | 454         |
| MJREIC  | Hunterdon           | 4            | 39                    | 61                    | 104         | 0                                   | 3                               | 4  | 8                        | 89                       | 104         |
| MJREIC  | Mercer              | 21           | 91                    | 214                   | 326         | 0                                   | 34                              | 72   | 77                       | 143                      | 326         |
| MJREIC  | Middlesex           | 34           | 220                   | 481                   | 735         | 3                                   | 120                             | 43   | 193                      | 376                      | 735         |
| MJREIC  | Monmouth            | 43           | 217                   | 473                   | 733         | 0                                   | 10                              | 43   | 95                       | 585                      | 733         |
| FLREIC  | Morris              | 35           | 135                   | 326                   | 496         | 0                                   | 33                              | 16   | 90                       | 357                      | 496         |
| MJREIC  | Ocean               | 89           | 439                   | 721                   | 1249        | 0                                   | 6                               | 30   | 117                      | 1096                     | 1249        |
| NEREIC  | Passaic             | 34           | 192                   | 435                   | 661         | 0                                   | 19                              | 48   | 300                      | 294                      | 661         |
| SNJREIC | Salem               | 5            | 20                    | 34                    | 59          | 0                                   | 1                               | 7  | 4                        | 47                       | 59          |
| MJREIC  | Somerset            | 21           | 121                   | 220                   | 362         | 8                                   | 41                              | 22   | 65                       | 226                      | 362         |
| FLREIC  | Sussex              | 11           | 33                    | 108                   | 152         | 0                                   | 2                               | 3  | 14                       | 133                      | 152         |
| FLREIC  | Union               | 57           | 184                   | 399                   | 640         | 0                                   | 8                               | 79   | 178                      | 375                      | 640         |
| FLREIC  | Warren              | 11           | 34                    | 64                    | 109         | 0                                   | 1                               | 10   | 10                       | 88                       | 109         |
|         | <b>PART C TOTAL</b> | <b>653</b>   | <b>2902</b>           | <b>6231</b>           | <b>9786</b> | <b>26</b>                           | <b>459</b>                      | <b>1024</b>                                | <b>2022</b>              | <b>6255</b>              | <b>9786</b> |
|         | <b>%</b>            | <b>6.67%</b> | <b>29.65%</b>         | <b>63.67%</b>         |             | <b>0.27%</b>                        | <b>4.69%</b>                    | <b>10.46%</b>                              | <b>20.66%</b>            | <b>63.92%</b>            |             |

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| REIC                | AGENCY        | < 12 mos.    | > 12 and < 24 mos. | > 24 and < 36 mos. | TOTAL         | AMER. INDIAN ALASKA NATIVE | ASIAN OR PACIFIC ISLANDER | BLACK/AFRICAN AMER. NOT HISPANIC | HISPANIC OR LATINO | WHITE NOT HISPANIC | Total          |
|---------------------|---------------|--------------|--------------------|--------------------|---------------|----------------------------|---------------------------|----------------------------------|--------------------|--------------------|----------------|
| MJREIC              | Hunterdon     | 4            | 39                 | 61                 | 104           | 0                          | 3                         | 4                                | 8                  | 89                 | 104            |
| MJREIC              | Mercer        | 21           | 91                 | 214                | 326           | 0                          | 34                        | 72                               | 77                 | 143                | 326            |
| MJREIC              | Middlesex     | 34           | 220                | 481                | 735           | 3                          | 120                       | 43                               | 193                | 376                | 735            |
| MJREIC              | Monmouth      | 43           | 217                | 473                | 733           | 0                          | 10                        | 43                               | 95                 | 585                | 733            |
| MJREIC              | Ocean         | 89           | 439                | 721                | 1249          | 0                          | 6                         | 30                               | 117                | 1096               | 1249           |
| MJREIC              | Somerset      | 21           | 121                | 220                | 362           | 8                          | 41                        | 22                               | 65                 | 226                | 362            |
| <b>MJREIC</b>       | <b>TOTALS</b> | <b>212</b>   | <b>1127</b>        | <b>2170</b>        | <b>3509</b>   | <b>11</b>                  | <b>214</b>                | <b>214</b>                       | <b>555</b>         | <b>2515</b>        | <b>3509</b>    |
| <b>MJREIC</b>       | <b>%</b>      | <b>6.04%</b> | <b>32.12%</b>      | <b>61.84%</b>      | <b>35.86%</b> | <b>0.31%</b>               | <b>6.10%</b>              | <b>6.10%</b>                     | <b>15.82%</b>      | <b>71.67%</b>      | <b>100.00%</b> |
| FLREIC              | Essex         | 60           | 231                | 485                | 776           | 6                          | 13                        | 267                              | 157                | 333                | 776            |
| FLREIC              | Morris        | 35           | 135                | 326                | 496           | 0                          | 33                        | 16                               | 90                 | 357                | 496            |
| FLREIC              | Sussex        | 11           | 33                 | 108                | 152           | 0                          | 2                         | 3                                | 14                 | 133                | 152            |
| FLREIC              | Union         | 57           | 184                | 399                | 640           | 0                          | 8                         | 79                               | 178                | 375                | 640            |
| FLREIC              | Warren        | 11           | 34                 | 64                 | 109           | 0                          | 1                         | 10                               | 10                 | 88                 | 109            |
| <b>FLREIC</b>       | <b>TOTALS</b> | <b>174</b>   | <b>617</b>         | <b>1382</b>        | <b>2173</b>   | <b>6</b>                   | <b>57</b>                 | <b>375</b>                       | <b>449</b>         | <b>1286</b>        | <b>2173</b>    |
| <b>FLREIC</b>       | <b>%</b>      | <b>8.01%</b> | <b>28.39%</b>      | <b>63.60%</b>      | <b>22.21%</b> | <b>0.28%</b>               | <b>2.62%</b>              | <b>17.26%</b>                    | <b>20.66%</b>      | <b>59.18%</b>      | <b>100.00%</b> |
| NEREIC              | Bergen        | 36           | 246                | 655                | 937           | 2                          | 68                        | 50                               | 182                | 635                | 937            |
| NEREIC              | Hudson        | 33           | 126                | 295                | 454           | 2                          | 47                        | 45                               | 230                | 130                | 454            |
| NEREIC              | Passaic       | 34           | 192                | 435                | 661           | 0                          | 19                        | 48                               | 300                | 294                | 661            |
| <b>NEREIC</b>       | <b>TOTALS</b> | <b>103</b>   | <b>564</b>         | <b>1385</b>        | <b>2052</b>   | <b>4</b>                   | <b>134</b>                | <b>143</b>                       | <b>712</b>         | <b>1059</b>        | <b>2052</b>    |
| <b>NEREIC</b>       | <b>%</b>      | <b>5.02%</b> | <b>27.49%</b>      | <b>67.50%</b>      | <b>20.97%</b> | <b>0.19%</b>               | <b>6.53%</b>              | <b>6.97%</b>                     | <b>34.70%</b>      | <b>51.61%</b>      | <b>100.00%</b> |
| SNJREIC             | Atlantic      | 21           | 74                 | 195                | 290           | 1                          | 13                        | 43                               | 66                 | 167                | 290            |
| SNJREIC             | Burlington    | 35           | 121                | 299                | 455           | 2                          | 18                        | 68                               | 35                 | 332                | 455            |
| SNJREIC             | Camden        | 46           | 176                | 342                | 564           | 0                          | 14                        | 110                              | 103                | 337                | 564            |
| SNJREIC             | Cape May      | 5            | 26                 | 31                 | 62            | 0                          | 1                         | 6                                | 8                  | 47                 | 62             |
| SNJREIC             | Cumberland    | 15           | 58                 | 103                | 176           | 0                          | 0                         | 33                               | 77                 | 66                 | 176            |
| SNJREIC             | Gloucester    | 37           | 119                | 290                | 446           | 2                          | 7                         | 25                               | 13                 | 399                | 446            |
| SNJREIC             | Salem         | 5            | 20                 | 34                 | 59            | 0                          | 1                         | 7                                | 4                  | 47                 | 59             |
| <b>SNJREIC</b>      | <b>TOTALS</b> | <b>164</b>   | <b>594</b>         | <b>1294</b>        | <b>2052</b>   | <b>5</b>                   | <b>54</b>                 | <b>292</b>                       | <b>306</b>         | <b>1395</b>        | <b>2052</b>    |
| <b>SNJREIC</b>      | <b>%</b>      | <b>7.99%</b> | <b>28.95%</b>      | <b>63.06%</b>      | <b>20.97%</b> | <b>0.24%</b>               | <b>2.63%</b>              | <b>14.23%</b>                    | <b>14.91%</b>      | <b>67.98%</b>      | <b>100.00%</b> |
| <b>PART C TOTAL</b> |               | <b>653</b>   | <b>2902</b>        | <b>6231</b>        | <b>9786</b>   | <b>26</b>                  | <b>459</b>                | <b>1024</b>                      | <b>2022</b>        | <b>6255</b>        | <b>9786</b>    |

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| REIC           | AGENCY                          | Dec. 1, 2008 |                       |                       | 2008<br>TOTAL | 2007/2008<br>%<br>OF<br>CHANGE | 2007<br>TOTAL | 2006<br>TOTAL | 2005<br>TOTAL | 2004<br>TOTAL | 2003<br>TOTAL |
|----------------|---------------------------------|--------------|-----------------------|-----------------------|---------------|--------------------------------|---------------|---------------|---------------|---------------|---------------|
|                |                                 | < 12 mos.    | > 12 and<br>< 24 mos. | > 24 and<br>< 36 mos. |               |                                |               |               |               |               |               |
| MJREIC         | Hunterdon                       | 4            | 39                    | 61                    | 104           | -1.89%                         | 106           | 82            | 110           | 98            | 107           |
| MJREIC         | Mercer                          | 21           | 91                    | 214                   | 326           | -8.17%                         | 355           | 315           | 298           | 273           | 296           |
| MJREIC         | Middlesex                       | 34           | 220                   | 481                   | 735           | 2.51%                          | 717           | 725           | 626           | 585           | 615           |
| MJREIC         | Monmouth                        | 43           | 217                   | 473                   | 733           | -3.04%                         | 756           | 795           | 742           | 652           | 683           |
| MJREIC         | Ocean                           | 89           | 439                   | 721                   | 1249          | 9.37%                          | 1142          | 989           | 832           | 661           | 586           |
| MJREIC         | Somerset                        | 21           | 121                   | 220                   | 362           | -3.72%                         | 376           | 438           | 372           | 369           | 341           |
| <b>MJREIC</b>  | <b>TOTALS</b>                   | <b>212</b>   | <b>1127</b>           | <b>2170</b>           | <b>3509</b>   |                                | <b>3452</b>   | <b>3344</b>   | <b>2980</b>   | <b>2638</b>   | <b>2628</b>   |
| <b>MJREIC</b>  | <b>%</b>                        | <b>6.04%</b> | <b>32.12%</b>         | <b>61.84%</b>         | <b>35.86%</b> | <b>1.65%</b>                   | <b>36.77%</b> | <b>35.92%</b> | <b>33.81%</b> | <b>31.89%</b> | <b>32.50%</b> |
| FLREIC         | Essex                           | 60           | 231                   | 485                   | 776           | 8.08%                          | 718           | 718           | 663           | 663           | 635           |
| FLREIC         | Morris                          | 35           | 135                   | 326                   | 496           | 2.69%                          | 483           | 588           | 562           | 579           | 537           |
| FLREIC         | Sussex                          | 11           | 33                    | 108                   | 152           | -6.17%                         | 162           | 144           | 139           | 126           | 107           |
| FLREIC         | Union                           | 57           | 184                   | 399                   | 640           | 5.96%                          | 604           | 624           | 558           | 543           | 551           |
| FLREIC         | Warren                          | 11           | 34                    | 64                    | 109           | -9.92%                         | 121           | 116           | 96            | 126           | 110           |
| <b>FLREIC</b>  | <b>TOTALS</b>                   | <b>174</b>   | <b>617</b>            | <b>1382</b>           | <b>2173</b>   |                                | <b>2088</b>   | <b>2190</b>   | <b>2018</b>   | <b>2037</b>   | <b>1940</b>   |
| <b>FLREIC</b>  | <b>%</b>                        | <b>8.01%</b> | <b>28.39%</b>         | <b>63.60%</b>         | <b>22.21%</b> | <b>4.07%</b>                   | <b>22.24%</b> | <b>23.52%</b> | <b>22.89%</b> | <b>24.63%</b> | <b>24.00%</b> |
| NEREIC         | Bergen                          | 36           | 246                   | 655                   | 937           | 6.24%                          | 882           | 939           | 932           | 885           | 893           |
| NEREIC         | Hudson                          | 33           | 126                   | 295                   | 454           | 6.07%                          | 428           | 366           | 382           | 306           | 331           |
| NEREIC         | Passaic                         | 34           | 192                   | 435                   | 661           | 2.16%                          | 647           | 549           | 493           | 446           | 413           |
| <b>NEREIC</b>  | <b>TOTALS</b>                   | <b>103</b>   | <b>564</b>            | <b>1385</b>           | <b>2052</b>   |                                | <b>1957</b>   | <b>1854</b>   | <b>1807</b>   | <b>1637</b>   | <b>1637</b>   |
| <b>NEREIC</b>  | <b>%</b>                        | <b>5.02%</b> | <b>27.49%</b>         | <b>67.50%</b>         | <b>20.97%</b> | <b>4.85%</b>                   | <b>20.84%</b> | <b>19.91%</b> | <b>20.50%</b> | <b>19.79%</b> | <b>20.25%</b> |
| SNJREIC        | Atlantic                        | 21           | 74                    | 195                   | 290           | 11.97%                         | 259           | 249           | 250           | 244           | 209           |
| SNJREIC        | Burlington                      | 35           | 121                   | 299                   | 455           | 7.57%                          | 423           | 440           | 448           | 400           | 451           |
| SNJREIC        | Camden                          | 46           | 176                   | 342                   | 564           | 3.87%                          | 543           | 562           | 604           | 689           | 642           |
| SNJREIC        | Cape May                        | 5            | 26                    | 31                    | 62            | -8.82%                         | 68            | 50            | 63            | 68            | 64            |
| SNJREIC        | Cumberland                      | 15           | 58                    | 103                   | 176           | 9.32%                          | 161           | 148           | 153           | 151           | 132           |
| SNJREIC        | Gloucester                      | 37           | 119                   | 290                   | 446           | 13.20%                         | 394           | 416           | 446           | 354           | 334           |
| SNJREIC        | Salem                           | 5            | 20                    | 34                    | 59            | 34.09%                         | 44            | 57            | 46            | 54            | 48            |
| <b>SNJREIC</b> | <b>TOTALS</b>                   | <b>164</b>   | <b>594</b>            | <b>1294</b>           | <b>2052</b>   |                                | <b>1892</b>   | <b>1922</b>   | <b>2010</b>   | <b>1960</b>   | <b>1880</b>   |
| <b>SNJREIC</b> | <b>%</b>                        | <b>7.99%</b> | <b>28.95%</b>         | <b>63.06%</b>         | <b>20.97%</b> | <b>8.46%</b>                   | <b>20.15%</b> | <b>20.64%</b> | <b>22.80%</b> | <b>23.69%</b> | <b>23.25%</b> |
|                | <b>Part C Total</b>             | <b>653</b>   | <b>2902</b>           | <b>6231</b>           | <b>9786</b>   |                                | <b>9389</b>   | <b>9310</b>   | <b>8815</b>   | <b>8272</b>   | <b>8085</b>   |
|                | <b>Annual Growth Percentage</b> |              |                       |                       |               | <b>4.23%</b>                   | <b>0.85%</b>  | <b>5.62%</b>  | <b>6.56%</b>  | <b>2.31%</b>  | <b>11.49%</b> |

Seven Year Growth Percentage 34.94%