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**Division of Gaming Enforcement**

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## **DGE Announces March 2014 Gaming Revenue Results**

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ATLANTIC CITY —

Based upon filings with the Division of Gaming Enforcement, casino win from the eleven casino hotels open in both March 2013 and 2014 decreased by 1.9%. Five casino hotels reported increases in casino win for March 2014, three of which were up between 20% and 50% compared to March 2013. The industry results exclude the Atlantic Club Casino Hotel, which closed on January 12, 2014.

Internet gaming win increased 15.2% for the month, from \$10.3 million in February 2014 to \$11.9 million for March 2014. Internet gaming win consisted of \$3.2 million in Peer-to-Peer win and \$8.7 million in Other Authorized Games. As of March 31, 2014, 291,625 Internet gaming accounts have been created since the beginning of soft play on November 21, 2013, up 17.5% from the 248,241 accounts as of February 28, 2014.

Total gaming win from the casino hotels and Internet gaming operations was \$233.4 million in March 2014, a 2.2% decline compared to the \$238.5 million in casino win for March 2013 (including Atlantic Club).

Casinos incurred \$17.7 million in total gaming taxes in March 2014 reflecting an increase of 2.3% compared to March 2013. For the three months ended March 2014, casinos incurred \$48.3 million in total gaming taxes, up 0.9% compared to the same period last year. Total gaming taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. In addition, the casino industry incurred \$3.1 million in reinvestment obligations with the Casino Reinvestment Development Authority for the month, which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

*Additional Information:*

*Gross Revenue Reports (DGE web site):*

<http://www.nj.gov/oag/ge/mgrtaxreturns.html>

*Tourism Data (AC CVA website):*

<http://www.atlanticcitynj.com/about/stats.aspx>

**NJ Department of Law and Public Safety / Office of the Attorney General:**

Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice ·  
Gaming Enforcement · Highway Traffic Safety · Law · State Police

# MARCH 2014

## CASINO GAMING WIN AND INTERNET GAMING WIN INFORMATION

<u>March</u>	<u>2014</u>	<u>2013</u>	<u>Increase (Decrease)</u>	
			<u>\$</u>	<u>%</u>
Casino Win	\$ 221,480,246	\$ 238,517,749	\$ (17,037,503)	(7.1)
Internet Gaming Win	11,878,374	n/a	11,878,374	n/a
Total Gaming Win	<u>\$ 233,358,620</u>	<u>\$ 238,517,749</u>	<u>\$ (5,159,129)</u>	(2.2)

### March YTD

Casino Win	\$ 606,885,136	\$ 656,046,849	\$ (49,161,713)	(7.5)
Internet Gaming Win	31,646,517	n/a	31,646,517	n/a
Total Gaming Win	<u>\$ 638,531,653</u>	<u>\$ 656,046,849</u>	<u>\$ (17,515,196)</u>	(2.7)

## CASINO REVENUE FUND TAX INFORMATION

	<u>8% of Gross Revenue (a)</u>	<u>15% Internet Gross Revenue Tax (b)</u>	<u>Tax Value of Promotional Gaming Credits</u>	<u>Total Gaming Taxes</u>
March 2014	\$ 17,718,446	\$ 1,779,697	\$ (1,748,824)	\$ 17,749,319
YTD March 2014	\$ 48,548,525	\$ 4,747,610	\$ (5,026,422)	\$ 48,269,713

## CASINO REINVESTMENT DEVELOPMENT AUTHORITY OBLIGATIONS

	<u>1.25% of Gross Revenue</u>	<u>2.5% of Internet Gross Revenue</u>	<u>Total CRDA Obligations</u>
March 2014	\$ 2,768,507	\$ 296,616	\$ 3,065,123
YTD March 2014	\$ 7,585,707	\$ 791,268	\$ 8,376,975

(a) 8% of Gross Revenue reflects the tax due before the deduction for eligible promotional gaming credits. Gross Revenue is not Win, and is unaudited and subject to adjustment. Year-To-Date Gross Revenue amount includes any amendments received since the prior monthly press release.

(b) 15% Internet Gross Revenue Tax reflects the total of all casino licensee's DGE-105 Lines 9 (YTD) and 11(Current Month). Year-To-Date amount includes any amendments received since the prior monthly press release. Internet Gross Revenue is not Win, and unaudited and subject to adjustment.

As of April 14, 2014

**THE ATLANTIC CITY CASINO INDUSTRY  
CASINO WIN ANALYSIS  
FOR THE MONTH ENDED ENDED MARCH 2014 VERSUS 2013**

	<u>SLOT MACHINE WIN</u>		<u>INCREASE (DECREASE)</u>	<u>TABLE GAME WIN</u>		<u>INCREASE (DECREASE)</u>	<u>TOTAL CASINO WIN</u>		<u>INCREASE (DECREASE)</u>
	<u>2014</u>	<u>2013</u>	<u>%</u>	<u>2014</u>	<u>2013</u>	<u>%</u>	<u>2014</u>	<u>2013</u>	<u>%</u>
Bally's AC	11,321,451	14,024,025	(19.3)	6,559,194	7,791,154	(15.8)	17,880,645	21,815,179	(18.0)
Borgata	33,665,080	35,518,390	(5.2)	17,845,395	16,608,571	7.4	51,510,475	52,126,961	(1.2)
Caesars	15,384,242	16,903,815	(9.0)	8,865,362	7,219,755	22.8	24,249,604	24,123,570	0.5
Golden Nugget	10,060,655	8,016,238	25.5	2,833,433	2,691,616	5.3	12,894,088	10,707,854	20.4
Harrah's	20,810,023	23,281,513	(10.6)	8,207,880	7,417,091	10.7	29,017,903	30,698,604	(5.5)
Resorts	8,623,882	7,723,797	11.7	2,620,444	1,575,819	66.3	11,244,326	9,299,616	20.9
Revel	7,698,067	5,136,054	49.9	7,042,906	4,688,327	50.2	14,740,973	9,824,381	50.0
Showboat	10,843,241	13,203,376	(17.9)	3,084,524	3,640,811	(15.3)	13,927,765	16,844,187	(17.3)
Tropicana	18,705,899	15,701,879	19.1	3,473,969	4,375,589	(20.6)	22,179,868	20,077,468	10.5
Trump Plaza	4,044,399	5,530,748	(26.9)	673,298	1,327,390	(49.3)	4,717,697	6,858,138	(31.2)
Trump Taj Mahal	14,001,559	16,631,619	(15.8)	5,115,343	6,862,015	(25.5)	19,116,902	23,493,634	(18.6)
Total w/o Atlantic Club	<u>\$155,158,498</u>	<u>\$161,671,454</u>	(4.0)	<u>\$66,321,748</u>	<u>\$64,198,138</u>	3.3	<u>\$221,480,246</u>	<u>\$225,869,592</u>	(1.9)
Atlantic Club (a)	<u>n/a</u>	<u>11,207,650</u>	n/a	<u>n/a</u>	<u>1,440,507</u>	n/a	<u>n/a</u>	<u>12,648,157</u>	n/a
Total	<u>\$155,158,498</u>	<u>\$172,879,104</u>	(10.3)	<u>\$66,321,748</u>	<u>\$65,638,645</u>	1.0	<u>\$221,480,246</u>	<u>\$238,517,749</u>	(7.1)

(a) Atlantic Club closed on January 12, 2014.

**THE ATLANTIC CITY CASINO INDUSTRY  
CASINO WIN ANALYSIS  
FOR THE YEAR-TO-DATE ENDED MARCH 2014 VERSUS 2013**

	SLOT MACHINE WIN		INCREASE (DECREASE)	TABLE GAME WIN		INCREASE (DECREASE)	TOTAL CASINO WIN		INCREASE (DECREASE)
	2014	2013	%	2014	2013	%	2014	2013	%
Bally's AC	31,197,592	36,491,154	(14.5)	18,175,435	21,734,430	(16.4)	49,373,027	58,225,584	(15.2)
Borgata	94,638,343	97,130,067	(2.6)	51,078,986	48,757,267	4.8	145,717,329	145,887,334	(0.1)
Caesars	44,346,517	45,603,137	(2.8)	23,349,038	26,000,878	(10.2)	67,695,555	71,604,015	(5.5)
Golden Nugget	26,969,663	21,633,675	24.7	9,021,428	8,664,142	4.1	35,991,091	30,297,817	18.8
Harrah's	59,519,034	62,239,395	(4.4)	21,496,765	23,027,230	(6.6)	81,015,799	85,266,625	(5.0)
Resorts	21,830,621	20,307,718	7.5	7,493,215	5,913,764	26.7	29,323,836	26,221,482	11.8
Revel	20,484,078	13,701,205	49.5	14,969,174	13,127,208	14.0	35,453,252	26,828,413	32.1
Showboat	28,716,821	34,669,962	(17.2)	8,682,036	10,402,285	(16.5)	37,398,857	45,072,247	(17.0)
Tropicana	46,890,213	40,789,770	15.0	11,665,995	13,894,591	(16.0)	58,556,208	54,684,361	7.1
Trump Plaza	10,372,845	13,963,555	(25.7)	1,848,128	2,998,998	(38.4)	12,220,973	16,962,553	(28.0)
Trump Taj Mahal	36,009,251	41,773,220	(13.8)	14,205,530	21,315,070	(33.4)	50,214,781	63,088,290	(20.4)
Total w/o Atlantic Club	<u>\$420,974,978</u>	<u>\$428,302,858</u>	(1.7)	<u>\$181,985,730</u>	<u>\$195,835,863</u>	(7.1)	<u>\$602,960,708</u>	<u>\$624,138,721</u>	(3.4)
Atlantic Club (a)	<u>3,509,969</u>	<u>27,971,555</u>	n/a	<u>414,459</u>	<u>3,936,573</u>	n/a	<u>3,924,428</u>	<u>31,908,128</u>	n/a
Total	<u>\$424,484,947</u>	<u>\$456,274,413</u>	(7.0)	<u>\$182,400,189</u>	<u>\$199,772,436</u>	(8.7)	<u>\$606,885,136</u>	<u>\$656,046,849</u>	(7.5)

(a) Atlantic Club closed on January 12, 2014.

**THE ATLANTIC CITY CASINO INDUSTRY  
INTERNET GAMING WIN  
FOR THE MONTH AND YEAR-TO-DATE ENDED MARCH 2014**

<u>Casino Licensee</u>	<u>Month</u>		
	<u>Peer-to-Peer</u>	<u>Other Authorized Games</u>	<u>Total Internet Win</u>
Borgata	\$ 1,642,314	\$ 2,753,420	\$ 4,395,734
Caesars Interactive NJ	1,468,035	2,248,838	3,716,873
Golden Nugget	-	677,746	677,746
Tropicana	-	1,895,826	1,895,826
Trump Plaza	25	509,531	509,556
Trump Taj Mahal	100,289	582,350	682,639
Total	<u>\$ 3,210,663</u>	<u>\$ 8,667,711</u>	<u>\$ 11,878,374</u>

<u>Casino Licensee</u>	<u>Year-to-Date</u>		
	<u>Peer-to-Peer</u>	<u>Other Authorized Games</u>	<u>Total Internet Win</u>
Borgata	\$ 5,037,880	\$ 7,331,817	\$ 12,369,697
Caesars Interactive NJ	4,441,937	5,639,599	10,081,536
Golden Nugget	-	1,424,789	1,424,789
Tropicana	-	4,082,029	4,082,029
Trump Plaza	43	1,560,110	1,560,153
Trump Taj Mahal	282,277	1,846,036	2,128,313
Total	<u>\$ 9,762,137</u>	<u>\$ 21,884,380</u>	<u>\$ 31,646,517</u>

**THE ATLANTIC CITY CASINO INDUSTRY  
GAMING TAX RECONCILIATION  
FOR THE YEAR-TO-DATE ENDED MARCH 2014**

	<u>8% of Gross Revenue (a)</u>	<u>15% Internet Gross Revenue Tax</u>	<u>Tax Value of Promotional Gaming Credits (b)</u>	<u>Total Gaming Taxes</u>
Atlantic Club (c)	314,013	n/a	(70,466)	243,547
Bally's	3,949,842	n/a	(507,451)	3,442,391
Borgata	11,657,386	1,855,512	(914,869)	12,598,029
Caesars (d)	5,415,644	n/a	(594,336)	4,821,308
Caesars Interactive NJ (d)	n/a	1,513,077	n/a	1,513,077
Golden Nugget	2,879,287	213,718	(394,106)	2,698,899
Harrah's	6,481,264	n/a	(579,597)	5,901,667
Resorts	2,345,800	n/a	(227,314)	2,118,486
Revel	2,836,260	n/a	(196,319)	2,639,941
Showboat	2,989,618	n/a	(434,851)	2,554,767
Tropicana	4,684,497	612,304	(569,689)	4,727,112
Trump Plaza	977,714	234,023	(125,177)	1,086,560
Trump Taj Mahal	4,017,200	318,976	(412,247)	3,923,929
Total	<u>\$ 48,548,525</u>	<u>\$ 4,747,610</u>	<u>\$ (5,026,422)</u>	<u>\$ 48,269,713</u>

Notes:

- a. Reflects the Gross Revenue Tax before the deduction for eligible promotional gaming credits.
- b. Both casino and internet eligible promotional gaming credits are deductible from the gross revenue tax.  
The tax value of eligible promotional gaming credits reflects 8% of eligible promotional gaming credits.
- c. Atlantic Club closed on January 12, 2014.
- d. The Tax Value of promotional gaming credits associated with Caesars Interactive NJ has been transferred to Caesars, as approved by the Division of Gaming Enforcement.