NEW JERSEY DEPARTMENT OF LAW & PUBLIC SAFETY

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## **Division of Gaming Enforcement**

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### **DGE Announces October 2016 Gaming Revenue Results**

For Immediate Release:

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ATLANTIC CITY —

#### Industry:

Based upon filings with the Division of Gaming Enforcement, Casino Win from the Industry (including Discontinued Operator Trump Taj Mahal) for October was \$186.4 million compared to \$191.6 million in October 2015, reflecting a 2.7% decrease. Internet Gaming Win was \$16.7 million in October compared to \$12.9 million in the prior period, reflecting an increase of 29.6%. The Industry's Total Gaming Win for the month was \$203.0 million compared to \$204.5 million for October 2015, reflecting a 0.7% decrease.

For the year-to-date, the Industry's Casino Win totaled \$2.036 billion through October 2016 compared to \$2.046 billion in the prior period, reflecting a decrease of 0.5%. Internet Gaming Win increased 32.5% to \$161.2 million compared to the prior period. The Industry's Total Gaming Win increased to \$2.197 billion, reflecting an increase of 1.4%, compared to the same period last year.

#### **Current Operators:**

Casino Win from Current Operators (excluding Trump Taj Mahal) increased 4.2% to \$185.5 million for the month of October 2016 compared to October 2015. Total Gaming Win for Current Operators was \$202.2 million, a 5.9% increase over the same month last year.

For the year-to-date, Current Operators Casino Win was \$1.911 billion, reflecting an increase of 1.2% compare to the same period last year. Total Gaming Win for Current Operators was \$2.071 billion, up 3.1% compared to the same period last year.

#### **Tax Information:**

For the month of October 2016, total gaming taxes were \$16.0 million. Total gaming taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. In addition, the casino industry incurred \$2.7 million in Investment Alternative Tax Obligations, which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

Additional Information:

Gross Revenue Reports (DGE website): Internet Gross Revenue Reports (DGE website): Tourism Data (CRDA website): http://www.nj.gov/oag/ge/mgrtaxreturns.html http://www.nj.gov/oag/ge/igrtaxreturns.html http://www.atlanticcitynj.com/about/stats.aspx

### NJ Department of Law and Public Safety / Office of the Attorney General:

Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice · Gaming Enforcement · Highway Traffic Safety · Law · State Police

## **OCTOBER 2016 STATISTICS**

GAMING WIN INFORMATION										
						Increase (Decrease)				
<u>OCTOBER</u>		2016		2015		\$	%			
Slot Machine Win	\$	133,911,041	\$	141,081,232	\$	(7,170,191)	(5.1)			
Table Game Win		52,457,866		50,515,710		1,942,156	3.8			
Casino Win		186,368,907		191,596,942		(5,228,035)	(2.7)			
Peer-to-Peer		2,389,752		1,913,403		476,349	24.9			
Other Authorized Games		14,276,136		10,950,532		3,325,604	30.4			
Internet Gaming Win		16,665,888		12,863,935		3,801,953	29.6			
Total Gaming Win		203,034,795		204,460,877		(1,426,082)	(0.7)			
Less: Trump Taj Mahal (a)		848,671		13,621,925		(12,773,254)	n/a			
Total: Current Operators (b)	\$	202,186,124	\$	190,838,952		11,347,172	5.9			
OOTODED VTD										
OCTOBER YTD Slot Machine Win	\$ 1	454 020 202	Φ.	1 400 705 570	\$	(45 000 404)	(4.4)			
Table Game Win	φı	,451,039,392 585,158,955	Ф	1,466,735,576 578,772,465	Ф	(15,696,184) 6,386,490	(1.1) 1.1			
Casino Win		2,036,198,347		2,045,508,041		(9,309,694)	(0.5)			
Casillo Will		.,030,190,347		2,043,300,041		(9,309,094)	(0.5)			
Peer-to-Peer		22,326,498		19,875,122		2,451,376	12.3			
Other Authorized Games		138,830,807		101,738,215		37,092,592	36.5			
Internet Gaming Win		161,157,305		121,613,337		39,543,968	32.5			
Total Gaming Win	2	2,197,355,652	:	2,167,121,378		30,234,274	1.4			
Less: Trump Taj Mahal (a)		125,494,031		156,752,740		(31,258,709)	n/a			
Total: Current Operators (b)	\$ 2	2,071,861,621	\$ :	2,010,368,638		61,492,983	3.1			
GROSS REVENUE TAX AND CR	DA OBLI	<u>GATIONS</u>								
		Total	٦	Total CRDA						
	Gam	ing Taxes (c)	0	Obligations (d)						
October 2016	\$	16,004,388	\$	2,736,333						
YTD October 2016	\$	172,938,692	\$	29,475,961						

<sup>(</sup>a) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.

<sup>(</sup>b) Current Operators reflect active operators reporting win during the last day of the current month.

<sup>(</sup>c) Total Gaming Taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. Taxable casino gross revenue reflects casino gross revenue less the deduction for eligible promotional gaming credits. Gross Revenue is not Win, is unaudited, and subject to adjustment. Year-to-Date Gross Revenue amount includes any amendments received since the prior monthly press release.

<sup>(</sup>d) Total CRDA Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

# THE ATLANTIC CITY CASINO INDUSTRY MONTHLY WIN COMPARISON FOR THE MONTH ENDED OCTOBER 2016 VERSUS 2015

	CASI	INO WIN	INCREASE (DECREASE)	INTERNET (	GAMING WIN	INCREASE (DECREASE)	TOTAL GA	INCREASE (DECREASE)	
	2016	2015	%	2016	2015	%	2016	2015	%
Bally's AC	\$ 16,544,614	\$ 17,038,525	(2.9)	\$ -	\$ -	n/a	\$ 16,544,614	\$ 17,038,525	(2.9)
Borgata	60,503,960	57,644,535	5.0	3,666,749	3,498,988	4.8	64,170,709	61,143,523	5.0
Caesars	23,480,391	22,629,262	3.8	-	-	n/a	23,480,391	22,629,262	3.8
Caesars Interactive NJ	-	-	n/a	3,053,649	2,902,762	5.2	3,053,649	2,902,762	5.2
Golden Nugget	16,528,680	14,946,526	10.6	4,088,225	2,712,847	50.7	20,616,905	17,659,373	16.7
Harrah's	29,329,930	29,108,445	0.8	-	-	n/a	29,329,930	29,108,445	0.8
Resorts	14,295,876	14,819,898	(3.5)	-	-	n/a	14,295,876	14,819,898	(3.5)
Resorts Digital	-	-	n/a	2,741,142	899,184	204.8	2,741,142	899,184	204.8
Tropicana	24,836,785	21,787,826	14.0	3,116,123	2,850,154	9.3	27,952,908	24,637,980	13.5
Total: Current Operators (a)	\$ 185,520,236	\$ 177,975,017	4.2	\$ 16,665,888	\$ 12,863,935	29.6	\$ 202,186,124	\$190,838,952	5.9
Trump Taj Mahal (b)	848,671	13,621,925	n/a			n/a	848,671	13,621,925	n/a
Total: Industry	\$ 186,368,907	\$ 191,596,942	(2.7)	\$ 16,665,888	\$ 12,863,935	29.6	\$ 203,034,795	\$ 204,460,877	(0.7)

<sup>(</sup>a) Current Operators reflect licensees reporting win during the entire current month.

<sup>(</sup>b) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.

# THE ATLANTIC CITY CASINO INDUSTRY YEAR-TO-DATE WIN COMPARISON FOR THE YEAR-TO-DATE ENDED OCTOBER 2016 VERSUS 2015

	CASINO WIN			INCRE (DECRE			INTERNET	ING WIN		CREASE)	TOTAL GAMING WIN				INCREASE (DECREASE)			
	2	2016	2015		%		2016		2015		%		2016				2015	
Bally's AC	\$ 17	78,944,523	\$	179,853,150		(0.5)	\$	-	\$	-		n/a	\$	178,944,523	\$	179,853,150		(0.5)
Borgata	60	08,651,344		584,046,125		4.2		39,505,122		37,601,176		5.1		648,156,466		621,647,301		4.3
Caesars	25	51,031,473		263,607,476		(4.8)		-		-		n/a		251,031,473		263,607,476		(4.8)
Caesars Interactive NJ		-		-		n/a		31,674,693		26,808,130		18.2		31,674,693		26,808,130		18.2
Golden Nugget	17	75,513,377		170,019,289		3.2		33,657,136		25,896,419		30.0		209,170,513		195,915,708		6.8
Harrah's	29	98,128,317		317,419,686		(6.1)		-		-		n/a		298,128,317		317,419,686		(6.1)
Resorts	14	16,281,126		137,334,787		6.5		-		-		n/a		146,281,126		137,334,787		6.5
Resorts Digital		-		-		n/a		25,408,203		4,279,920		n/a		25,408,203		4,279,920		n/a
Tropicana	25	52,154,156		236,474,788		6.6		30,912,151		27,027,692		14.4		283,066,307		263,502,480		7.4
Total: Current Operators (a)	\$ 1,91	0,704,316	\$	1,888,755,301		1.2	\$	161,157,305		\$121,613,337		32.5	\$	2,071,861,621	\$	2,010,368,638		3.1
Trump Taj Mahal (b)	12	25,494,031		156,752,740		n/a				<u>-</u>		n/a		125,494,031		156,752,740		n/a
Total: Industry	\$2,03	36,198,347		\$2,045,508,041		(0.5)		8161,157,305		\$121,613,337		32.5		\$2,197,355,652		\$2,167,121,378		1.4

<sup>(</sup>a) Current Operators reflect licensees reporting win during the entire current month.

<sup>(</sup>b) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.