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DGE Announces August 2017 Gaming Revenue Results

For Immediate Release:

September 13, 2017

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ATLANTIC CITY —

Industry:

Based upon filings with the Division of Gaming Enforcement, Casino Win from the Industry was \$223.6 million compared to \$229.8 million in August 2016, reflecting a 2.7% decrease. Internet Gaming Win was \$21.3 million in August compared to \$16.1 million in the prior period, reflecting an increase of 32.4%. The Industry's Total Gaming Win for the month was \$244.8 million compared to \$245.9 million for August 2016, reflecting a 0.4% decrease.

For the year-to-date, the Industry's Casino Win increased slightly to \$1.640 billion through August 2017 compared to \$1.639 billion in the prior period. Internet Gaming Win increased 27.3% to \$163.3 million compared to the prior period. The Industry's Total Gaming Win increased to \$1.803 billion, reflecting an increase of 2.0% compared to the same period last year.

Current Operators:

Casino Win from Current Operators (excluding Trump Taj Mahal) increased 3.5% for the month of August 2017. Total Gaming Win for Current Operators including Internet Gaming Win grew by 5.5%.

For the year-to-date, Current Operators Casino Win increased 7.7% and Total Gaming Win grew by 9.2% compared to the same period last year.

Tax Information:

For the month of August 2017, total gaming taxes were \$19.3 million. Total gaming taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. In addition, the casino industry incurred \$3.3 million in Investment Alternative Tax Obligations, which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

Additional Information:

Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/mgrtaxreturns.html>

Internet Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/igrtaxreturns.html>

Tourism Data (CRDA website):

<http://www.atlanticcitynj.com/about/stats.aspx>

NJ Department of Law and Public Safety / Office of the Attorney General:

Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice ·
Gaming Enforcement · Highway Traffic Safety · Law · State Police

AUGUST 2017 STATISTICS

<u>GAMING WIN INFORMATION</u>				
August			Increase (Decrease)	
	2017	2016	\$	%
Slot Machine Win	\$ 166,030,222	\$ 167,020,350	\$ (990,128)	(0.6)
Table Game Win	57,527,913	62,766,732	(5,238,819)	(8.3)
Casino Win	223,558,135	229,787,082	(6,228,947)	(2.7)
Peer-to-Peer	2,082,360	2,173,488	(91,128)	(4.2)
Other Authorized Games	19,196,519	13,900,815	5,295,704	38.1
Internet Gaming Win	21,278,879	16,074,303	5,204,576	32.4
Total Gaming Win	244,837,014	245,861,385	(1,024,371)	(0.4)
Less: Trump Taj Mahal (a)	-	13,768,192	(13,768,192)	n/a
Total: Current Operators (b)	\$ 244,837,014	\$ 232,093,193	12,743,821	5.5
<u>August YTD</u>				
Slot Machine Win	\$ 1,166,416,518	\$ 1,170,114,219	\$ (3,697,701)	(0.3)
Table Game Win	473,700,747	469,337,006	4,363,741	0.9
Casino Win	1,640,117,265	1,639,451,225	666,040	0.0
Peer-to-Peer	16,676,207	17,919,827	(1,243,620)	(6.9)
Other Authorized Games	146,602,506	110,339,691	36,262,815	32.9
Internet Gaming Win	163,278,713	128,259,518	35,019,195	27.3
Total Gaming Win	1,803,395,978	1,767,710,743	35,685,235	2.0
Less: Trump Taj Mahal (a)	-	116,496,521	(116,496,521)	n/a
Total: Current Operators (b)	\$ 1,803,395,978	\$ 1,651,214,222	152,181,756	9.2
<u>GROSS REVENUE TAX AND CRDA OBLIGATIONS</u>				
	Total	Total IAT		
	Gaming Taxes (c)	Obligations (d)		
August 2017	\$ 19,258,377	\$ 3,327,295		
YTD August 2017	\$ 143,419,468	\$ 24,587,471		

(a) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.

(b) Current Operators reflects active operators reporting win during the last day of the current month.

(c) Total Gaming Taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. Taxable casino gross revenue reflects casino gross revenue less the deduction for eligible promotional gaming credits. Gross Revenue is not Win, is unaudited, and subject to adjustment. Year-to-Date Gross Revenue amount includes any amendments received since the prior monthly press release.

(d) Total IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

**THE ATLANTIC CITY CASINO INDUSTRY
MONTHLY WIN COMPARISON
FOR THE MONTH ENDED AUGUST 2017 VERSUS 2016**

	CASINO WIN			INCREASE (DECREASE)			INTERNET GAMING WIN			INCREASE (DECREASE)			TOTAL GAMING WIN			INCREASE (DECREASE)		
	2017	2016	%	2017	2016	%	2017	2016	%	2017	2016	%						
Bally's AC	\$ 20,954,093	\$ 20,905,995	0.2	\$ -	\$ -	n/a	\$ 20,954,093	\$ 20,905,995	0.2									
Borgata	70,399,755	65,566,509	7.4	4,294,399	3,737,494	14.9	74,694,154	69,304,003	7.8									
Caesars	27,725,969	27,903,131	(0.6)	-	-	n/a	27,725,969	27,903,131	(0.6)									
Caesars Interactive NJ	-	-	n/a	4,447,519	3,117,389	42.7	4,447,519	3,117,389	42.7									
Golden Nugget	19,936,454	20,414,357	(2.3)	5,190,954	3,469,206	49.6	25,127,408	23,883,563	5.2									
Harrah's	32,256,893	33,582,959	(3.9)	-	-	n/a	32,256,893	33,582,959	(3.9)									
Resorts	18,642,266	17,503,558	6.5	-	-	n/a	18,642,266	17,503,558	6.5									
Resorts Digital	-	-	n/a	3,524,344	2,896,284	21.7	3,524,344	2,896,284	21.7									
Tropicana	33,642,705	30,142,381	11.6	3,821,663	2,853,930	33.9	37,464,368	32,996,311	13.5									
Total: Current Operators (a)	\$ 223,558,135	\$ 216,018,890	3.5	\$ 21,278,879	\$ 16,074,303	32.4	\$ 244,837,014	\$232,093,193	5.5									
Trump Taj Mahal (b)	-	13,768,192	n/a	-	-	n/a	-	13,768,192	n/a									
Total: Industry	\$ 223,558,135	\$ 229,787,082	(2.7)	\$ 21,278,879	\$ 16,074,303	32.4	\$ 244,837,014	\$ 245,861,385	(0.4)									

(a) Current Operators reflect licensees reporting win during the entire current month.

(b) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.

**THE ATLANTIC CITY CASINO INDUSTRY
YEAR-TO-DATE WIN COMPARISON
FOR THE YEAR-TO-DATE ENDED AUGUST 2017 VERSUS 2016**

	CASINO WIN			INTERNET GAMING WIN			TOTAL GAMING WIN		
	2017	2016	INCREASE (DECREASE) %	2017	2016	INCREASE (DECREASE) %	2017	2016	INCREASE (DECREASE) %
Bally's AC	\$ 144,587,488	\$ 144,283,207	0.2	\$ -	\$ -	n/a	\$ 144,587,488	\$ 144,283,207	0.2
Borgata	512,079,271	483,865,143	5.8	31,544,739	32,451,136	(2.8)	543,624,010	516,316,279	5.3
Caesars	222,834,756	197,676,854	12.7	-	-	n/a	222,834,756	197,676,854	12.7
Caesars Interactive NJ	-	-	n/a	29,109,455	25,382,599	14.7	29,109,455	25,382,599	14.7
Golden Nugget	146,724,899	141,097,628	4.0	44,438,870	25,909,563	71.5	191,163,769	167,007,191	14.5
Harrah's	244,279,064	239,801,764	1.9	-	-	n/a	244,279,064	239,801,764	1.9
Resorts	128,887,724	115,093,488	12.0	-	-	n/a	128,887,724	115,093,488	12.0
Resorts Digital	-	-	n/a	29,151,879	19,756,020	47.6	29,151,879	19,756,020	47.6
Tropicana	240,724,063	201,136,620	19.7	29,033,770	24,760,200	17.3	269,757,833	225,896,820	19.4
Total: Current Operators (a)	\$ 1,640,117,265	\$ 1,522,954,704	7.7	\$163,278,713	\$128,259,518	27.3	\$ 1,803,395,978	\$ 1,651,214,222	9.2
Trump Taj Mahal (b)	-	116,496,521	n/a	-	-	n/a	-	116,496,521	n/a
Total: Industry	\$1,640,117,265	\$1,639,451,225	0.0	\$163,278,713	\$128,259,518	27.3	\$1,803,395,978	\$1,767,710,743	2.0

(a) Current Operators reflect licensees reporting win during the entire current month.

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