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DGE Announces March 2018 Gaming Revenue Results

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ATLANTIC CITY —

Industry:

Based upon filings with the Division of Gaming Enforcement, Casino Win from the Industry for March was \$192.9 million compared to \$200.1 million in March 2017, reflecting a 3.6% decrease. Internet Gaming Win was \$25.6 million in March compared to \$21.7 million in the prior period, reflecting an increase of 17.6%. The Industry's Total Gaming Win for the month was \$218.5 million compared to \$221.9 million for March 2017 reflecting a 1.5% decrease.

For the year-to-date, the Industry's Casino Win totaled \$525.3 million for 2018 compared to \$572.6 million in 2017, reflecting a decrease of 8.3%. Internet Gaming Win increased 17.3% to \$69.5 million for 2018. The Industry's Total Gaming Win was \$594.9 million, reflecting a decrease of 5.9% compared to last year.

Tax Information:

For the month of March 2018, total gaming taxes were \$18.1 million. Total gaming taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. In addition, the casino industry incurred \$3.1 million in Investment Alternative Tax Obligations, which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

Additional Information:

Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/mgrtaxreturns.html>

Internet Gross Revenue Reports (DGE website):

<http://www.nj.gov/oag/ge/igrtaxreturns.html>

Tourism Data (CRDA website):

<http://www.atlanticcitynj.com/about/stats.aspx>

NJ Department of Law and Public Safety / Office of the Attorney General:

Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice ·
Gaming Enforcement · Highway Traffic Safety · Law · State Police

MARCH 2018 STATISTICS

| <u>GAMING WIN INFORMATION</u> | | | | |
|--|-----------------------|-----------------------|---------------------|--------------|
| | | | Increase (Decrease) | |
| March | 2018 | 2017 | \$ | % |
| Slot Machine Win | \$ 137,262,774 | \$ 137,247,375 | 15,399 | 0.0 |
| Table Game Win | 55,654,631 | 62,866,083 | (7,211,452) | (11.5) |
| Casino Win | 192,917,405 | 200,113,458 | (7,196,053) | (3.6) |
| Peer-to-Peer | 1,966,366 | 2,252,534 | (286,168) | (12.7) |
| Other Authorized Games | 23,613,844 | 19,492,897 | 4,120,947 | 21.1 |
| Internet Gaming Win | 25,580,210 | 21,745,431 | 3,834,779 | 17.6 |
| Total Gaming Win | \$ 218,497,615 | \$ 221,858,889 | (3,361,274) | (1.5) |
| <u>March YTD</u> | | | | |
| Slot Machine Win | \$ 370,943,195 | \$ 393,158,973 | (22,215,778) | (5.7) |
| Table Game Win | 154,389,477 | 179,449,980 | (25,060,503) | (14.0) |
| Casino Win | 525,332,672 | 572,608,953 | (47,276,281) | (8.3) |
| Peer-to-Peer | 5,690,050 | 6,761,827 | (1,071,777) | (15.9) |
| Other Authorized Games | 63,844,625 | 52,525,792 | 11,318,833 | 21.5 |
| Internet Gaming Win | 69,534,675 | 59,287,619 | 10,247,056 | 17.3 |
| Total Gaming Win | \$ 594,867,347 | \$ 631,896,572 | (37,029,225) | (5.9) |
| <u>GROSS REVENUE TAX AND CRDA OBLIGATIONS</u> | | | | |
| | Total | Total IAT | | |
| | Gaming Taxes (a) | Obligations (b) | | |
| March 2018 | \$ 18,084,069 | \$ 3,051,397 | | |
| YTD March 2018 | \$ 49,088,195 | \$ 8,307,532 | | |

- (a) Total Gaming Taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. Taxable casino gross revenue reflects casino gross revenue less the deduction for eligible promotional gaming credits. Gross Revenue is not Win, is unaudited, and subject to adjustment. Year-to-Date Gross Revenue amount includes any amendments received since the prior monthly press release.
- (b) Total IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

As of April 12, 2018

**THE ATLANTIC CITY CASINO INDUSTRY
MONTHLY WIN COMPARISON
FOR THE MONTH ENDED MARCH 2018 VERSUS 2017**

| | CASINO WIN | | | INCREASE (DECREASE) | INTERNET GAMING WIN | | | INCREASE (DECREASE) | TOTAL GAMING WIN | | | INCREASE (DECREASE) |
|------------------------|-----------------------|-----------------------|--------------|------------------------|----------------------|-------------|-----------------------|------------------------|------------------|--|--|------------------------|
| | 2018 | 2017 | % | 2018 | 2017 | % | 2018 | 2017 | % | | | |
| Bally's AC | \$ 15,785,895 | \$ 17,030,524 | (7.3) | \$ - | \$ - | n/a | \$ 15,785,895 | \$ 17,030,524 | (7.3) | | | |
| Borgata | 60,290,786 | 59,945,330 | 0.6 | 4,583,234 | 4,353,920 | 5.3 | 64,874,020 | 64,299,250 | 0.9 | | | |
| Caesars | 21,906,471 | 29,283,211 | (25.2) | - | - | n/a | 21,906,471 | 29,283,211 | (25.2) | | | |
| Caesars Interactive NJ | - | - | n/a | 4,412,034 | 3,151,518 | 40.0 | 4,412,034 | 3,151,518 | 40.0 | | | |
| Golden Nugget | 19,455,105 | 16,536,736 | 17.6 | 8,655,240 | 6,176,515 | 40.1 | 28,110,345 | 22,713,251 | 23.8 | | | |
| Harrah's | 31,658,322 | 29,597,325 | 7.0 | - | - | n/a | 31,658,322 | 29,597,325 | 7.0 | | | |
| Resorts | 14,831,510 | 16,337,223 | (9.2) | - | - | n/a | 14,831,510 | 16,337,223 | (9.2) | | | |
| Resorts Digital | - | - | n/a | 4,234,904 | 4,199,455 | 0.8 | 4,234,904 | 4,199,455 | 0.8 | | | |
| Tropicana | 28,989,316 | 31,383,109 | (7.6) | 3,694,798 | 3,864,023 | (4.4) | 32,684,114 | 35,247,132 | (7.3) | | | |
| Total: Industry | \$ 192,917,405 | \$ 200,113,458 | (3.6) | \$ 25,580,210 | \$ 21,745,431 | 17.6 | \$ 218,497,615 | \$ 221,858,889 | (1.5) | | | |

**THE ATLANTIC CITY CASINO INDUSTRY
YEAR-TO-DATE WIN COMPARISON
FOR THE YEAR-TO-DATE ENDED MARCH 2018 VERSUS 2017**

| | CASINO WIN | | | INTERNET GAMING WIN | | | TOTAL GAMING WIN | | |
|------------------------|----------------------|----------------------|-----------------------------|---------------------|---------------------|-----------------------------|----------------------|----------------------|-----------------------------|
| | 2018 | 2017 | INCREASE (DECREASE) % | 2018 | 2017 | INCREASE (DECREASE) % | 2018 | 2017 | INCREASE (DECREASE) % |
| Bally's AC | \$ 42,776,974 | \$ 47,345,478 | (9.6) | \$ - | \$ - | n/a | \$ 42,776,974 | \$ 47,345,478 | (9.6) |
| Borgata | 168,884,462 | 178,683,213 | (5.5) | 12,528,780 | 11,867,641 | 5.6 | 181,413,242 | 190,550,854 | (4.8) |
| Caesars | 61,243,059 | 80,342,112 | (23.8) | - | - | n/a | 61,243,059 | 80,342,112 | (23.8) |
| Caesars Interactive NJ | - | - | n/a | 10,956,417 | 10,679,290 | 2.6 | 10,956,417 | 10,679,290 | 2.6 |
| Golden Nugget | 52,786,222 | 51,235,280 | 3.0 | 23,840,704 | 16,128,528 | 47.8 | 76,626,926 | 67,363,808 | 13.8 |
| Harrah's | 83,421,950 | 87,225,423 | (4.4) | - | - | n/a | 83,421,950 | 87,225,423 | (4.4) |
| Resorts | 38,408,490 | 43,816,021 | (12.3) | - | - | n/a | 38,408,490 | 43,816,021 | (12.3) |
| Resorts Digital | - | - | n/a | 11,897,985 | 10,414,548 | 14.2 | 11,897,985 | 10,414,548 | 14.2 |
| Tropicana | 77,811,515 | 83,961,426 | (7.3) | 10,310,789 | 10,197,612 | 1.1 | 88,122,304 | 94,159,038 | (6.4) |
| Total: Industry | \$525,332,672 | \$572,608,953 | (8.3) | \$69,534,675 | \$59,287,619 | 17.3 | \$594,867,347 | \$631,896,572 | (5.9) |