



The Essex County Office of Small Business Development and Affirmative Action is committed to promoting business opportunities for small, women and minority-owned vendors. Essex County's Bonding Readiness Program is the first-ever multiple county bonding program geared to helping SBE, DBE, MBE and WBE businesses gain the necessary credentials to apply for government contracts. We encourage you to sign up for this FREE program.



Joseph N. DiVincenzo, Jr., Essex County Executive

The Board of Chosen Freeholders

and the Essex County Office of Small Business Development and Affirmative Action

present

Essex County Bonding Readiness Program



The Essex County Bonding Readiness Program consists of an 8-week comprehensive business development course for small, women and minority owned businesses. The goal is for each contractor who successfully completes the program to obtain a bond, bond line or increase his or her bonding limit.

The County of Essex has partnered with The Surety and Fidelity Association of America to provide a Bonding Readiness Program to SBE, DBE, MBE and WBE vendors in New Jersey.

November 5, 2009
through
January 14, 2010

**Program is FREE, but
Registration is REQUIRED.**

Workshops Include:

- Business Planning and Management for Construction
- Construction Accounting and Financial Management
- Banking and Financing for Contractors
- Bonding and Insurance for New and Emerging Contractors
- Marketing, Estimating and Bidding
- Project Management and Field Operations
- Claims and Dispute Resolution

Ideal Candidates Should Possess the Following:

- Minimum of 3 years business experience
- Minimum of 3 years financial statements
- Proof of successful work
- Minimum gross revenue of \$100,000
- Proof of Insurance



**For further information
and to RSVP, please call
973.621.2011 or email**

bondingreadiness@essexcntynj.org

Putting Essex County First

This project is funded by a grant from the U.S. Small Business Administration (SBA). SBA's funding should not be construed as an endorsement of any products, opinions, or services. All SBA-funded projects are extended to the public on a nondiscriminatory basis. Reasonable accommodations for persons with disabilities will be made, if requested two weeks in advance. Contact Deborah E. Collins, Esq., Director, Small Business Development and Affirmative Action, Hall of Records, Room 449A, 465 Dr. Martin Luther King, Jr. Blvd., Newark NJ 07102. Telephone: (973) 621-2010.