









Serving New Jersey and its higher education community

2006 Year in Review

January 24, 2007



2006 Transactions

Celebrating 4 years





Serving New Jersey and its higher education community • \$1.01 billion in bonds

• 18 transactions



2006 Transactions

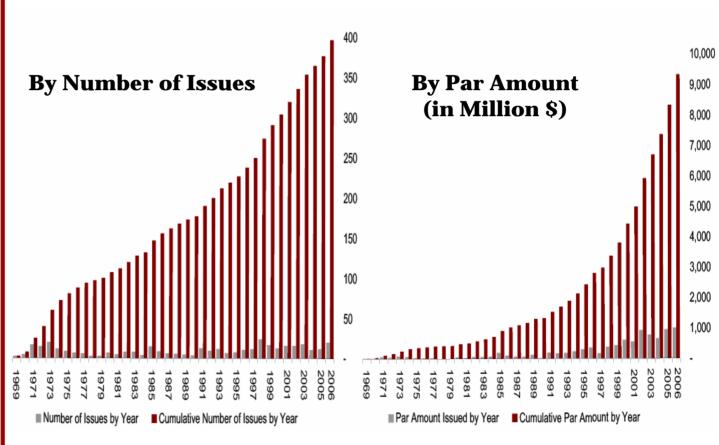
Celebrating

4

years



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Source: NJEFA



Total NJ Enrollment: Total Degrees Conferred 2000-2005

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	Total Enrollments	Total Degrees/ Certificates
2000	335,930	52,579
2001	346,277	53,205
2002	361,757	55,866
2003	372,696	58,277
2004	379,447	61,428
2005	379,686	64,007
Cumulative	43,756	11,428
Increase	(13.02%)	(21.73%)

Source: New Jersey Commission on Higher Education

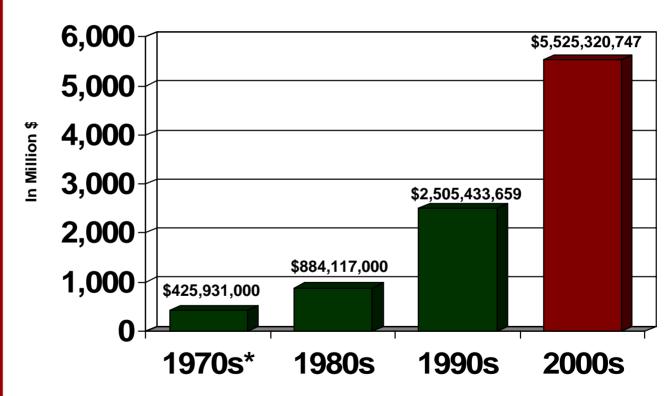


NJEFA Bonds Issued by Decade vs. Last 7 Years

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^{*} Includes par amount issued in 1969

Source: NJEFA

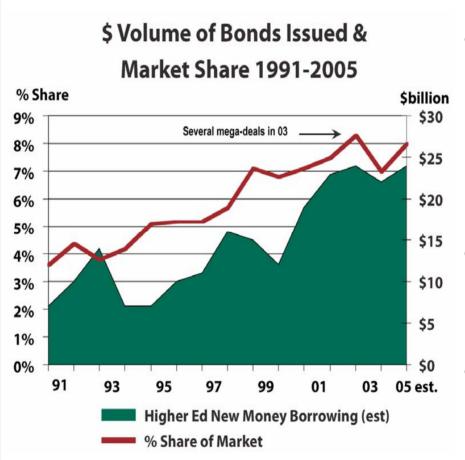


Higher Education: Heavy Borrowing Continues

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- Competition for students, aging facilities, research buildings drive borrowing
- Market share has doubled from 4% to 8%
- 11 privates and 13 publics now have debt > \$1 billion

Source: Moody's Investors Service



2006 Transactions

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Public Institutions

- New Jersey City University \$5,950,000
- Ramapo College of New Jersey \$155,905,000 (two issues)
- Montclair State University \$262,170,000 (two issues)
- The Richard Stockton College of New Jersey \$50,365,000
- Rowan University \$89,405,000 (two issues)

State-Backed Program

• Capital Improvement Fund \$155,460,000

Private Institutions

- Seton Hall University \$20,750,000
- Princeton University \$167,575,000 (two issues)
- Fairleigh Dickinson University \$16,652,544
- Felician College \$11,445,000
- Institute for Advanced Study \$29,600,000
- Caldwell College \$21,400,000
- Centenary College \$9,154,113
- College of Saint Elizabeth \$15,000,000

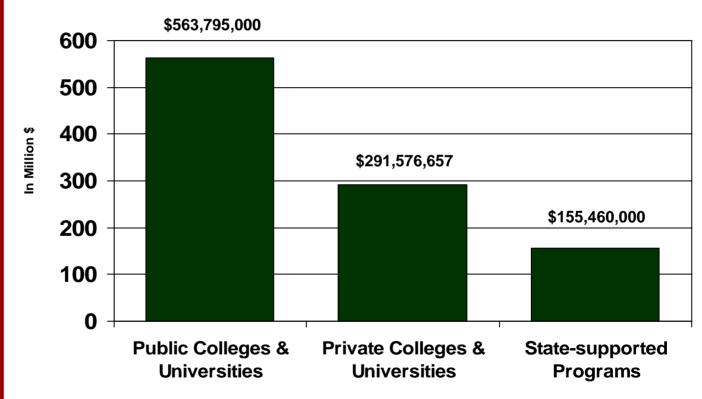


Bonds Issued in 2006

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Source: NJEFA



Ramapo College Anisfield School of Business

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Ramapo College Sustainability Education Center

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Ramapo College Phase VIII Housing – The Overlook

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Ramapo College Phase IX Housing – Laurel Hall









Princeton University Hamilton Hall

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Princeton University Madison Hall

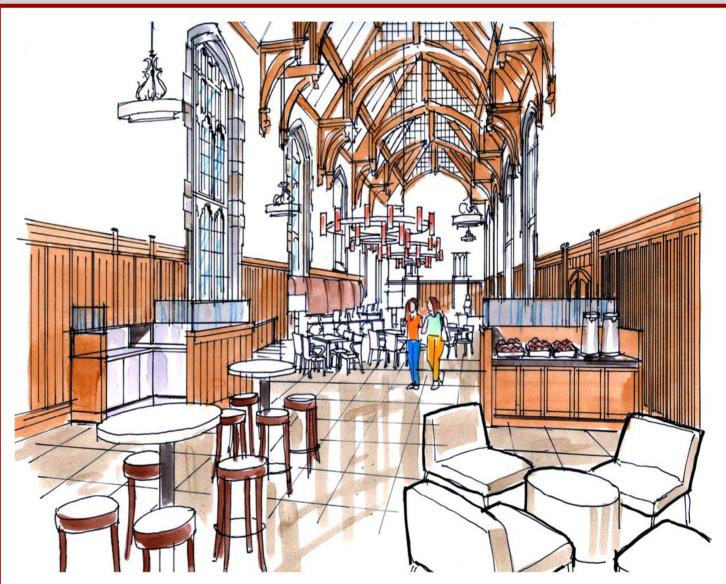
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Princeton University School of Architecture

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Existing Building



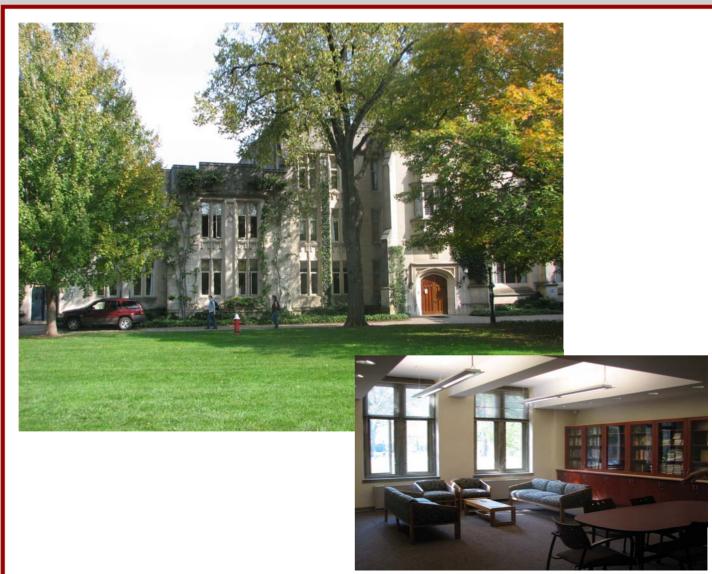
Rendering of Proposed Renovations



Princeton University Dickinson Hall

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Montclair State University Student Recreation Center

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Montclair State University Panzer Gym and Chapin Hall

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Panzer Gymnasium



Chapin Hall



Caldwell College New Residence Hall

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The Richard Stockton College of NJ Student Housing V Phase I

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Rowan University New Residence Hall

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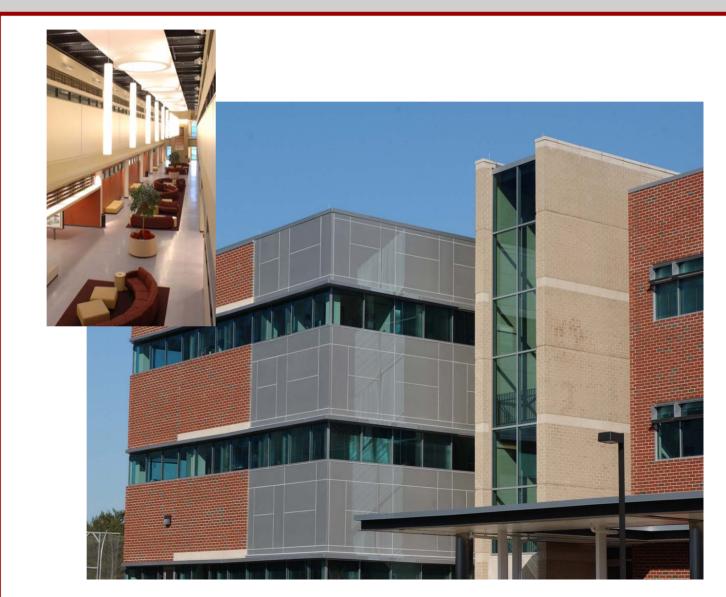




Rowan University Education Hall

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College of Saint Elizabeth Annuciation Center

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America Rules

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America rules

The world's top universities*

1	Harvard University	America
2	Stanford University	America
3	University of Cambridge	Britain
4	University of California (Berkeley)	America
5	Massachusetts Institute of Technology	America
6	California Institute of Technology	America
7	Princeton University	America
8	University of Oxford	Britain
9	Columbia University	America
10	University of Chicago	America

11	Yale University	America
12	Cornell University	America
13	University of California (San Diego)	America
14	Tokyo University	Japan
15	University of Pennsylvania	America
16	University of California (Los Angeles)	America
17	University of California (San Francisco)	America
18	University of Wisconsin (Madison)	America
19	University of Michigan (Ann Arbor)	America
20	University of Washington (Seattle)	America

"Ranked by a mixture of indicators of academic and research performance, including Nobel prizes and articles in respected publications

Source: Jiao Tong University, Shanghai

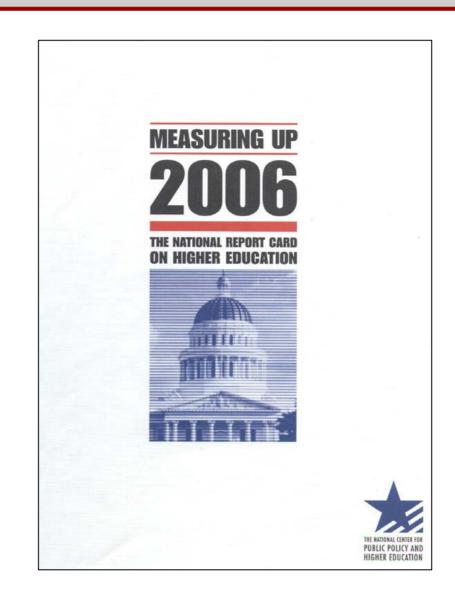
Source: The Economist – The Brains Business – A Survey of Higher Education, Sept. 10, 2005



The National Center for Public Policy and Higher Education

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Six Areas of Evaluation





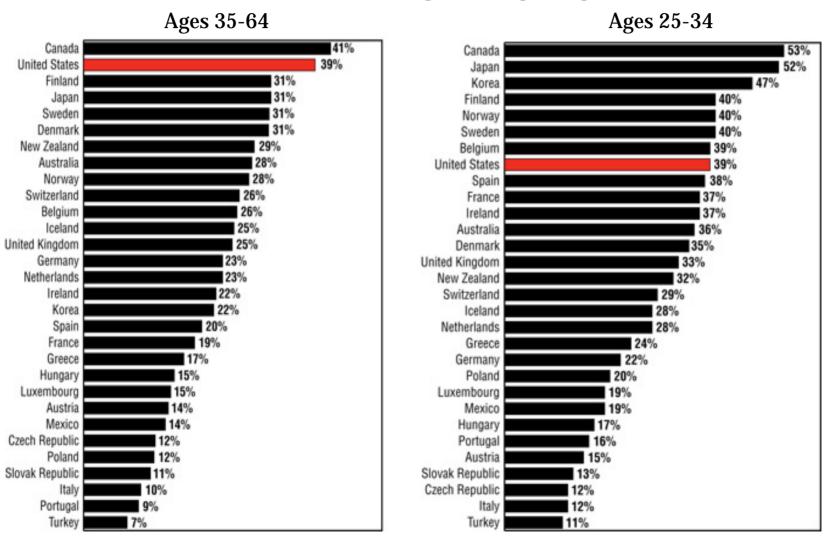
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- Preparation
- Participation
- Completion
- Benefits
- Affordability
- Learning*

* Most states, including NJ, received an (I) incomplete in Learning because data is not available for state comparison

Measuring Up 2006

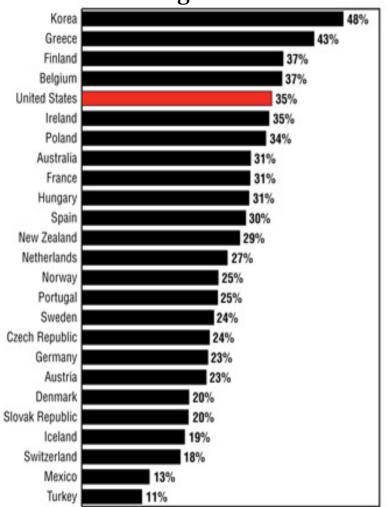
Adults holding a college degree



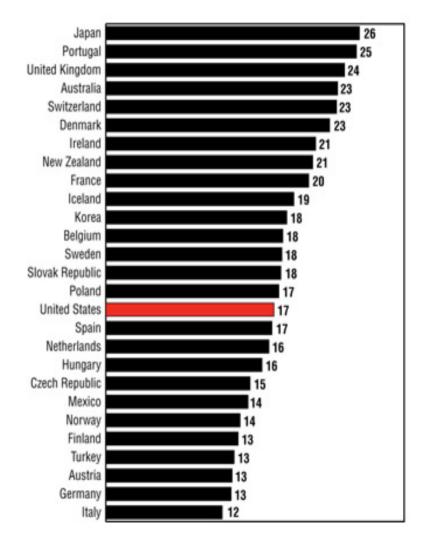
Sources: "Measuring Up – 2006" – The National Center for Public Policy and Higher Education; Organisation of Economic Co-operation and Development (OECD). Data represent the percentage of adults with an Associate's degree or higher in 2003.

Measuring Up 2006

College Participation Ages 18-24



College Completion



Sources: "Measuring Up -2006" - The National Center for Public Policy and Higher Education; Organisation of Economic Co-operation and Development (OECD). Data are for 2003.



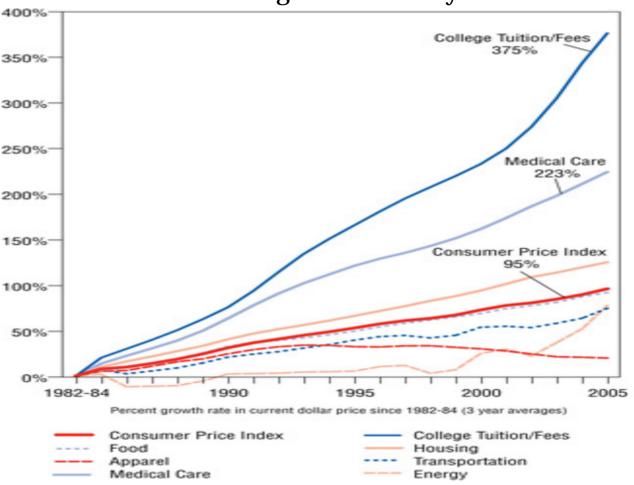
Measuring Up 2006

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Sources: "Measuring Up – 2006" – The National Center for Public Policy and Higher Education; Percent growth rates calculated based on Consumer Price Index for All Urban Consumers, available at the Bureau of Labor Statistics website, http://stats.bls.gov/. All industries above are components of the CPI.



New Jersey – 2006 Report Card

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Performance Areas	Grade
Preparation	A
Participation	Α-
Completion	В
Benefits	A
Affordability	D

Source: "Measuring Up – 2006" – The National Center for Public Policy and Higher Education

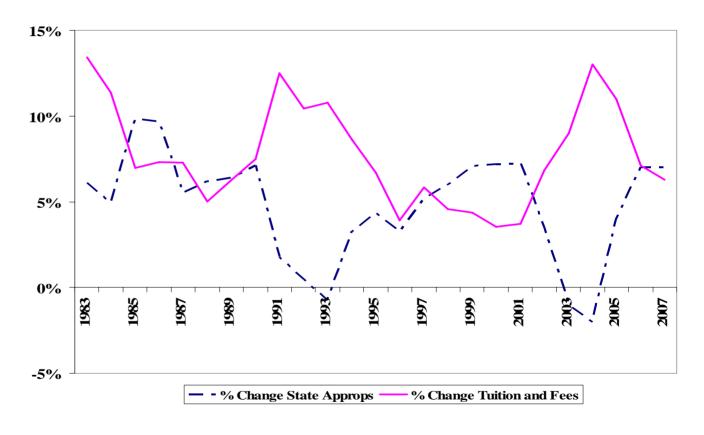


Tuition Increases Compared to Changes in State Appropriations

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* Moody's rated public institutions

Sources: Moody's Investors Service; Center for the Study of Education Policy, Illinois State University; The College Board



NJ Private Institutions

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2005

2004

	NJ Privates	All Privates	NJ Privates	All Privates
Median FTE Enrollment (number may be estimated)	3,892	2,763	3,675	2,724
Primary Selectivity (%)	72	62	65	63
Expendable Resources to Direct Debt	1.43	1.5	1.32	1.46
Expendable Resources to Operations	.87	1.09	.67	.98
Annual Operating Margin (%)	5.6	2.9	1.3	2.7

Source: Moody's Investors Service



NJ Public Institutions

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2005

2004

	NJ Publics	All Publics	NJ Publics	All Publics
Median FTE Enrollment (number may be estimated)	6,765	13,825	6,558	13,965
Primary Selectivity (%)	50	75.1	50.8	74.7
Expendable Resources to Direct Debt	.3	1	.4	1
Expendable Resources to Operations	.41	.42	.41	.41
Annual Operating Margin (%)	6.5	2.2	6.5	2.0

Source: Moody's Investors Service



Gifts





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• Montclair State University - \$5 million

• New Jersey City University - \$2.5 million

- Ramapo College of New Jersey \$4.5 million
- Rowan University \$28 million in gifts in 2005 and \$6.5 million in 2006

• The College of New Jersey - \$5 million



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Moody's 2006 Special Comments

Strengths:

- Stable rating outlook affirmed
- Strong student demand
- Improvement in investment and endowment performance
- Positive operating performance

Weaknesses:

- Constrained state appropriations
- Increased competition for students, faculty and research funding
- Tuition scrutiny
- Ongoing capital needs
- Growing debt







Serving New Jersey and its higher education community "The nations, states, and communities that are most successful in developing human talent, particularly college-level knowledge and skills, will enjoy significant advantages. Conversely, those nations, states, and communities that fall behind educationally are likely also to fall behind in competing for good jobs and in achieving or maintaining high standards of living."

"Measuring Up -2006" The National Center for Public Policy and Higher Education



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Thank You