

NEW JERSEY DEPARTMENT OF LAW & PUBLIC SAFETY

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DGE Announces July 2017 Gaming Revenue Results

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ATLANTIC CITY -

Industry:

Based upon filings with the Division of Gaming Enforcement, Casino Win from the Industry was \$247.3 million compared to \$257.9 million in July 2016, reflecting a 4.1% decrease. Internet Gaming Win was \$20.6 million in July compared to \$17.4 million in the prior period, reflecting an increase of 18.5%. The Industry's Total Gaming Win for the month was \$267.9 million compared to \$275.3 million for July 2016, reflecting a 2.7% decrease.

For the year-to-date, the Industry's Casino Win totaled \$1.417 billion through July 2017 compared to \$1.410 billion in the prior period, reflecting an increase of 0.5%. Internet Gaming Win increased 26.6% to \$142.0 million compared to the prior period. The Industry's Total Gaming Win increased to \$1.559 billion, reflecting an increase of 2.4% compared to the same period last year.

Current Operators:

Casino Win from Current Operators (excluding Trump Taj Mahal) increased 2.9% for the month of July 2017. Total Gaming Win for Current Operators including Internet Gaming Win grew by 3.9%.

For the year-to-date, Current Operators Casino Win increased 8.4% and Total Gaming Win grew by 9.8% compared to the same period last year.

Tax Information:

For the month of July 2017, total gaming taxes were \$20.8 million. Total gaming taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. In addition, the casino industry incurred \$3.6 million in Investment Alternative Tax Obligations, which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

Additional Information:

Gross Revenue Reports (DGE website): Internet Gross Revenue Reports (DGE website): Tourism Data (CRDA website): http://www.nj.gov/oag/ge/mgrtaxreturns.html http://www.nj.gov/oag/ge/igrtaxreturns.html http://www.atlanticcitynj.com/about/stats.aspx

NJ Department of Law and Public Safety / Office of the Attorney General: Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice · Gaming Enforcement · Highway Traffic Safety · Law · State Police

JULY 2017 STATISTICS

GAMING WIN INFORMATION

| GAMING WIN INFORMATION | | | | | | | |
|------------------------------|-----------------------|------------------|---------------------|-------|--|--|--|
| | | | Increase (Decrease) | | | | |
| <u>July</u> | 2017 | 2016 | \$ | % | | | |
| Slot Machine Win | \$ 178,669,805 | \$ 182,212,034 | \$ (3,542,229) | (1.9) | | | |
| Table Game Win | 68,597,337 | 75,703,348 | (7,106,011) | (9.4) | | | |
| Casino Win | 247,267,142 | 257,915,382 | (10,648,240) | (4.1) | | | |
| Peer-to-Peer | 2,008,124 | 2,012,105 | (3,981) | (0.2) | | | |
| Other Authorized Games | 18,577,418 | 15,356,879 | 3,220,539 | 21.0 | | | |
| Internet Gaming Win | 20,585,542 | 17,368,984 | 3,216,558 | 18.5 | | | |
| Total Gaming Win | 267,852,684 | 275,284,366 | (7,431,682) | (2.7) | | | |
| Less: Trump Taj Mahal (a) | | 17,548,056 | (17,548,056) | n/a | | | |
| Total: Current Operators (b) | \$ 267,852,684 | \$ 257,736,310 | 10,116,374 | 3.9 | | | |
| July YTD | | | | | | | |
| Slot Machine Win | \$ 1,000,386,296 | \$ 1,003,093,869 | \$ (2,707,573) | (0.3) | | | |
| Table Game Win | 416,172,834 | 406,570,274 | 9,602,560 | 2.4 | | | |
| Casino Win | 1,416,559,130 | 1,409,664,143 | 6,894,987 | 0.5 | | | |
| Peer-to-Peer | 14,593,847 | 15,746,339 | (1,152,492) | (7.3) | | | |
| Other Authorized Games | 127,405,987 | 96,438,877 | 30,967,110 | 32.1 | | | |
| Internet Gaming Win | 141,999,834 | 112,185,216 | 29,814,618 | 26.6 | | | |
| Total Gaming Win | 1,558,558,964 | 1,521,849,359 | 36,709,605 | 2.4 | | | |
| Less: Trump Taj Mahal (a) | | 102,728,329 | (102,728,329) | n/a | | | |
| Total: Current Operators (b) | \$ 1,558,558,964 | \$ 1,419,121,030 | 139,437,934 | 9.8 | | | |
| GROSS REVENUE TAX AND CR | | | | | | | |
| GROSS REVENUE TAX AND CR | <u>DA OBLIGA HONS</u> | | | | | | |
| | Total | Total IAT | | | | | |
| | Gaming Taxes (c) | Obligations (d) | | | | | |
| | | | | | | | |

| | Ga | ming Taxes (c) | Obligations (d) | | | |
|---------------|----|----------------|-----------------|------------|--|--|
| July 2017 | \$ | 20,768,606 | \$ | 3,606,337 | | |
| YTD July 2017 | \$ | 124,161,088 | \$ | 21,260,176 | | |

(a) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.

(b) Current Operators reflects active operators reporting win during the last day of the current month.

(c) Total Gaming Taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. Taxable casino gross revenue reflects casino gross revenue less the deduction for eligible promotional gaming credits. Gross Revenue is not Win, is unaudited, and subject to adjustment. Year-to-Date Gross Revenue amount includes any amendments received since the prior monthly press release.

(d) Total IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

THE ATLANTIC CITY CASINO INDUSTRY MONTHLY WIN COMPARISON FOR THE MONTH ENDED JULY 2017 VERSUS 2016

| | CASINO WIN | INCREASE (DECREASE) | INTERNET | GAMING WIN | INCREASE (DECREASE) | TOTAL GA | INCREASE (DECREASE) | |
|------------------------------|-------------------------------|------------------------|---------------|---------------|------------------------|----------------|------------------------|-------|
| | 2017 2016 | % | 2017 | 2016 | % | 2017 | 2016 | % |
| Bally's AC | \$ 22,826,442 \$ 21,686,286 | 5.3 | \$ - | \$- | n/a | \$ 22,826,442 | \$ 21,686,286 | 5.3 |
| Borgata | 76,340,889 80,827,466 | (5.6) | 3,785,826 | 3,971,138 | (4.7) | 80,126,715 | 84,798,604 | (5.5) |
| Caesars | 32,740,178 31,225,872 | 4.8 | - | - | n/a | 32,740,178 | 31,225,872 | 4.8 |
| Caesars Interactive NJ | | n/a | 3,213,194 | 3,395,666 | (5.4) | 3,213,194 | 3,395,666 | (5.4) |
| Golden Nugget | 20,800,487 21,346,134 | (2.6) | 6,249,752 | 3,706,991 | 68.6 | 27,050,239 | 25,053,125 | 8.0 |
| Harrah's | 36,613,337 34,207,563 | 7.0 | - | - | n/a | 36,613,337 | 34,207,563 | 7.0 |
| Resorts | 20,445,557 17,871,689 | 14.4 | - | - | n/a | 20,445,557 | 17,871,689 | 14.4 |
| Resorts Digital | | n/a | 3,750,529 | 3,052,298 | 22.9 | 3,750,529 | 3,052,298 | 22.9 |
| Tropicana | 37,500,252 33,202,316 | 12.9 | 3,586,241 | 3,242,891 | 10.6 | 41,086,493 | 36,445,207 | 12.7 |
| Total: Current Operators (a) | \$ 247,267,142 \$ 240,367,326 | 2.9 | \$ 20,585,542 | \$ 17,368,984 | 18.5 | \$ 267,852,684 | \$257,736,310 | 3.9 |
| Trump Taj Mahal (b) | - 17,548,056 | n/a | | | n/a | <u> </u> | 17,548,056 | n/a |
| Total: Industry | \$ 247,267,142 \$ 257,915,382 | (4.1) | \$ 20,585,542 | \$ 17,368,984 | 18.5 | \$ 267,852,684 | \$ 275,284,366 | (2.7) |

(a) Current Operators reflect licensees reporting win during the entire current month.(b) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.

THE ATLANTIC CITY CASINO INDUSTRY YEAR-TO-DATE WIN COMPARISON FOR THE YEAR-TO-DATE ENDED JULY 2017 VERSUS 2016

| | CASINO WIN | | | INCREASE (DECREASE) | | | INTERNET GAMING WIN | | | | INCREASE (DECREASE) | | TOTAL G | INCREASE (DECREASE) | | | |
|------------------------------|------------|-----------------|-----------|------------------------|---|------|---------------------|---------------|------|---------------|------------------------|-------|---------|------------------------|------|-----------------|------|
| | | 2017 | 2017 2016 | | % | • | | 2017 | 2016 | | % | | 2017 | | 2016 | | % |
| Bally's AC | \$ | 123,633,395 | \$ | 123,377,212 | | 0.2 | \$ | - | \$ | - | | n/a | \$ | 123,633,395 | \$ | 123,377,212 | 0.2 |
| Borgata | | 441,679,516 | | 418,298,634 | | 5.6 | | 27,250,340 | | 28,713,642 | | (5.1) | | 468,929,856 | | 447,012,276 | 4.9 |
| Caesars | | 195,108,787 | | 169,773,723 | | 14.9 | | - | | - | | n/a | | 195,108,787 | | 169,773,723 | 14.9 |
| Caesars Interactive NJ | | - | | - | | n/a | | 24,661,936 | | 22,265,210 | | 10.8 | | 24,661,936 | | 22,265,210 | 10.8 |
| Golden Nugget | | 126,788,445 | | 120,683,271 | | 5.1 | | 39,247,916 | | 22,440,358 | | 74.9 | | 166,036,361 | | 143,123,629 | 16.0 |
| Harrah's | | 212,022,171 | | 206,218,805 | | 2.8 | | - | | - | | n/a | | 212,022,171 | | 206,218,805 | 2.8 |
| Resorts | | 110,245,458 | | 97,589,930 | | 13.0 | | - | | - | | n/a | | 110,245,458 | | 97,589,930 | 13.0 |
| Resorts Digital | | - | | - | | n/a | | 25,627,535 | | 16,859,736 | | 52.0 | | 25,627,535 | | 16,859,736 | 52.0 |
| Tropicana | | 207,081,358 | | 170,994,239 | | 21.1 | | 25,212,107 | | 21,906,270 | | 15.1 | | 232,293,465 | | 192,900,509 | 20.4 |
| Total: Current Operators (a) | \$ | 1,416,559,130 | \$ | 1,306,935,814 | | 8.4 | \$ | 141,999,834 | | \$112,185,216 | | 26.6 | \$ | 1,558,558,964 | \$ | 1,419,121,030 | 9.8 |
| Trump Taj Mahal (b) | | | | 102,728,329 | | n/a | | | | | | n/a | | | | 102,728,329 | n/a |
| Total: Industry | | \$1,416,559,130 | | \$1,409,664,143 | | 0.5 | | \$141,999,834 | | \$112,185,216 | | 26.6 | | \$1,558,558,964 | | \$1,521,849,359 | 2.4 |

(a) Current Operators reflect licensees reporting win during the entire current month.(b) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.