

## NEW JERSEY DEPARTMENT OF LAW & PUBLIC SAFETY

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# **Division of Gaming Enforcement**

David Rebuck, *Director* 

## DGE Announces July 2017 Gaming Revenue Results

For Immediate Release: August 14, 2017

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ATLANTIC CITY -

#### Industry:

Based upon filings with the Division of Gaming Enforcement, Casino Win from the Industry was \$247.3 million compared to \$257.9 million in July 2016, reflecting a 4.1% decrease. Internet Gaming Win was \$20.6 million in July compared to \$17.4 million in the prior period, reflecting an increase of 18.5%. The Industry's Total Gaming Win for the month was \$267.9 million compared to \$275.3 million for July 2016, reflecting a 2.7% decrease.

For the year-to-date, the Industry's Casino Win totaled \$1.417 billion through July 2017 compared to \$1.410 billion in the prior period, reflecting an increase of 0.5%. Internet Gaming Win increased 26.6% to \$142.0 million compared to the prior period. The Industry's Total Gaming Win increased to \$1.559 billion, reflecting an increase of 2.4% compared to the same period last year.

## **Current Operators:**

Casino Win from Current Operators (excluding Trump Taj Mahal) increased 2.9% for the month of July 2017. Total Gaming Win for Current Operators including Internet Gaming Win grew by 3.9%.

For the year-to-date, Current Operators Casino Win increased 8.4% and Total Gaming Win grew by 9.8% compared to the same period last year.

## Tax Information:

For the month of July 2017, total gaming taxes were \$20.8 million. Total gaming taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. In addition, the casino industry incurred \$3.6 million in Investment Alternative Tax Obligations, which reflects 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

Additional Information:

Gross Revenue Reports (DGE website): Internet Gross Revenue Reports (DGE website): Tourism Data (CRDA website): http://www.nj.gov/oag/ge/mgrtaxreturns.html http://www.nj.gov/oag/ge/igrtaxreturns.html http://www.atlanticcitynj.com/about/stats.aspx

NJ Department of Law and Public Safety / Office of the Attorney General: Divisions -- Alcoholic Beverage Control · Civil Rights · Consumer Affairs · Criminal Justice · Gaming Enforcement · Highway Traffic Safety · Law · State Police

# **JULY 2017 STATISTICS**

## GAMING WIN INFORMATION

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			Increase (Decrease)				
<u>July</u>	2017	2016	\$	%			
Slot Machine Win	\$ 178,669,805	\$ 182,212,034	\$ (3,542,229)	(1.9)			
Table Game Win	68,597,337	75,703,348	(7,106,011)	(9.4)			
Casino Win	247,267,142	257,915,382	(10,648,240)	(4.1)			
Peer-to-Peer	2,008,124	2,012,105	(3,981)	(0.2)			
Other Authorized Games	18,577,418	15,356,879	3,220,539	21.0			
Internet Gaming Win	20,585,542	17,368,984	3,216,558	18.5			
Total Gaming Win	267,852,684	275,284,366	(7,431,682)	(2.7)			
Less: Trump Taj Mahal (a)		17,548,056	(17,548,056)	n/a			
Total: Current Operators (b)	\$ 267,852,684	\$ 257,736,310	10,116,374	3.9			
July YTD							
Slot Machine Win	\$ 1,000,386,296	\$ 1,003,093,869	\$ (2,707,573)	(0.3)			
Table Game Win	416,172,834	406,570,274	9,602,560	2.4			
Casino Win	1,416,559,130	1,409,664,143	6,894,987	0.5			
Peer-to-Peer	14,593,847	15,746,339	(1,152,492)	(7.3)			
Other Authorized Games	127,405,987	96,438,877	30,967,110	32.1			
Internet Gaming Win	141,999,834	112,185,216	29,814,618	26.6			
Total Gaming Win	1,558,558,964	1,521,849,359	36,709,605	2.4			
Less: Trump Taj Mahal (a)		102,728,329	(102,728,329)	n/a			
Total: Current Operators (b)	\$ 1,558,558,964	\$ 1,419,121,030	139,437,934	9.8			
GROSS REVENUE TAX AND CR							
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	Total	Total IAT					
	Gaming Taxes (c)	Obligations (d)					

	Ga	ming Taxes (c)	Obligations (d)			
July 2017	\$	20,768,606	\$	3,606,337		
YTD July 2017	\$	124,161,088	\$	21,260,176		

(a) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.

(b) Current Operators reflects active operators reporting win during the last day of the current month.

(c) Total Gaming Taxes reflect 8% of taxable casino gross revenue and 15% of Internet gaming gross revenue. Taxable casino gross revenue reflects casino gross revenue less the deduction for eligible promotional gaming credits. Gross Revenue is not Win, is unaudited, and subject to adjustment. Year-to-Date Gross Revenue amount includes any amendments received since the prior monthly press release.

(d) Total IAT Obligations reflect 1.25% of casino gross revenue and 2.5% of Internet gaming gross revenue.

#### THE ATLANTIC CITY CASINO INDUSTRY MONTHLY WIN COMPARISON FOR THE MONTH ENDED JULY 2017 VERSUS 2016

	CASINO WIN	INCREASE (DECREASE)	INTERNET	GAMING WIN	INCREASE (DECREASE)	TOTAL GA	INCREASE (DECREASE)	
	2017 2016	%	2017	2016	%	2017	2016	%
Bally's AC	\$ 22,826,442 \$ 21,686,286	5.3	\$ -	\$-	n/a	\$ 22,826,442	\$ 21,686,286	5.3
Borgata	76,340,889 80,827,466	(5.6)	3,785,826	3,971,138	(4.7)	80,126,715	84,798,604	(5.5)
Caesars	32,740,178 31,225,872	4.8	-	-	n/a	32,740,178	31,225,872	4.8
Caesars Interactive NJ		n/a	3,213,194	3,395,666	(5.4)	3,213,194	3,395,666	(5.4)
Golden Nugget	20,800,487 21,346,134	(2.6)	6,249,752	3,706,991	68.6	27,050,239	25,053,125	8.0
Harrah's	36,613,337 34,207,563	7.0	-	-	n/a	36,613,337	34,207,563	7.0
Resorts	20,445,557 17,871,689	14.4	-	-	n/a	20,445,557	17,871,689	14.4
Resorts Digital		n/a	3,750,529	3,052,298	22.9	3,750,529	3,052,298	22.9
Tropicana	37,500,252 33,202,316	12.9	3,586,241	3,242,891	10.6	41,086,493	36,445,207	12.7
Total: Current Operators (a)	\$ 247,267,142 \$ 240,367,326	2.9	\$ 20,585,542	\$ 17,368,984	18.5	\$ 267,852,684	\$257,736,310	3.9
Trump Taj Mahal (b)	- 17,548,056	n/a			n/a	<u> </u>	17,548,056	n/a
Total: Industry	\$ 247,267,142 \$ 257,915,382	(4.1)	\$ 20,585,542	\$ 17,368,984	18.5	\$ 267,852,684	\$ 275,284,366	(2.7)

(a) Current Operators reflect licensees reporting win during the entire current month.(b) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.

#### THE ATLANTIC CITY CASINO INDUSTRY YEAR-TO-DATE WIN COMPARISON FOR THE YEAR-TO-DATE ENDED JULY 2017 VERSUS 2016

	CASINO WIN			INCREASE (DECREASE)			INTERNET GAMING WIN				INCREASE (DECREASE)		TOTAL G	INCREASE (DECREASE)			
		2017	2017 2016		%	•		2017	2016		%		2017		2016		%
Bally's AC	\$	123,633,395	\$	123,377,212		0.2	\$	-	\$	-		n/a	\$	123,633,395	\$	123,377,212	0.2
Borgata		441,679,516		418,298,634		5.6		27,250,340		28,713,642		(5.1)		468,929,856		447,012,276	4.9
Caesars		195,108,787		169,773,723		14.9		-		-		n/a		195,108,787		169,773,723	14.9
Caesars Interactive NJ		-		-		n/a		24,661,936		22,265,210		10.8		24,661,936		22,265,210	10.8
Golden Nugget		126,788,445		120,683,271		5.1		39,247,916		22,440,358		74.9		166,036,361		143,123,629	16.0
Harrah's		212,022,171		206,218,805		2.8		-		-		n/a		212,022,171		206,218,805	2.8
Resorts		110,245,458		97,589,930		13.0		-		-		n/a		110,245,458		97,589,930	13.0
Resorts Digital		-		-		n/a		25,627,535		16,859,736		52.0		25,627,535		16,859,736	52.0
Tropicana		207,081,358		170,994,239		21.1		25,212,107		21,906,270		15.1		232,293,465		192,900,509	20.4
Total: Current Operators (a)	\$	1,416,559,130	\$	1,306,935,814		8.4	\$	141,999,834		\$112,185,216		26.6	\$	1,558,558,964	\$	1,419,121,030	9.8
Trump Taj Mahal (b)				102,728,329		n/a						n/a				102,728,329	n/a
Total: Industry		\$1,416,559,130		\$1,409,664,143		0.5		\$141,999,834		\$112,185,216		26.6		\$1,558,558,964		\$1,521,849,359	2.4

(a) Current Operators reflect licensees reporting win during the entire current month.(b) Discontinued Operators reflects ceased operators that did not report win during the last day of the current month. Trump Taj Mahal discontinued operations on October 10, 2016.