#### CASINO CONTROL COMMISSION

Tennessee Avenue and Boardwalk Atlantic City, NJ 08401

### CCC Announces 1st Quarter 2007 Results

### For Immediate Release

Thursday, May 17, 2007

Contact: Daniel Heneghan

**Public Information Officer** 

609 441-3799

dheneghan@ccc.state.nj.us

**ATLANTIC CITY** -- Casinos here reported a 5.8 percent decrease in gross operating profits in the first quarter of 2007, according to figures released Thursday by the New Jersey Casino Control Commission.

Gross operating profits totaled \$297.4 million for the three-month period compared to \$315.6 million for the same period last year. Net revenues fell by 3.1 percent for the period to \$1.16 billion.

The Borgata led the industry with gross operating profits of \$61.6 million for the quarter, a decrease of 6.5 percent. Caesars reported gross operating profits of \$40.8 million, a 16.9 percent increase; Harrah's Marina reported gross operating profits of \$38.3 million, down 10.4 percent and Bally's Atlantic City reported \$36.5 million in gross operating profits, a decline of 13.6 percent.

Tropicana reported an 11.5 percent increase in gross operating profits to \$31.7 million; Trump Taj Mahal reported a 9.1 percent increase in gross operating profits to \$29.6 million; Showboat reported an 18.6 percent decline in gross operating profits to \$26.8 million; and, the Trump Marina reported a 17.2 percent decline in gross operating profits to \$9.3 million.

Trump Plaza reported gross operating profits of \$8.4 million a decline of 5.3 percent over the same period a year ago; the Atlantic City Hilton reported \$8.1 million in gross operating profits, a 29.1 percent decline; and, Resorts reported gross operating profits of \$6.4 million, a 26.6 percent increase.

Gross operating profit represents earnings before interest, taxes, depreciation, amortization and charges from affiliates. After all of those other charges, the industry reported net income of \$33.5 million compared to net income of almost \$73 million in the same period last year. Hotel occupancy was 88.5 percent for the quarter compared with 88.9 percent in the first quarter of 2006. Promotional allowances and expenses increased by 2.1 percent in the quarter to \$388.8 million.

(Copies of individual quarterly reports are available on the Commission's web page at <a href="https://www.state.nj.us/casinos/financia/qtrincome/">www.state.nj.us/casinos/financia/qtrincome/</a>. For more information contact the Office of Communications at 609 441-3799.)

# ATLANTIC CITY CASINO INDUSTRY STATEMENT OF INCOME STATISTICS FOR THE QUARTER ENDED MARCH 31, 2007 AND 2006 (\$ in Thousands)

	Net Re	21/01	nue	Fav (Unfav) Var	Gross Ope	ratin	na Profit	Fav (Unfav) Var	Net Inco	nme	Fav (Unfav) Var
	2007		2006	%	2007	auii	<u>2006</u>	%	<u>2007</u>	2006	
AC Hilton	\$ 65,274	\$	70,420	(7.3)	\$ 8,071	\$	11,384	(29.1)	\$ (7,656) \$	4,638	N/A
Bally's AC	147,662		158,051	(6.6)	36,480		42,232	(13.6)	447	6,626	(93.3)
Borgata	203,730		187,568	8.6	61,560		65,862	(6.5)	35,268	44,710	(21.1)
Caesars	129,857		122,213	6.3	40,786		34,885	16.9	5,292	5,577	(5.1)
Harrah's Marina	115,665		112,249	3.0	38,264		42,709	(10.4)	6,086	12,746	(52.3)
Resorts	61,555		58,278	5.6	6,449		5,096	26.6	(22,649)	(7,293)	N/A
Sands (a)	N/A		40,774	N/A	N/A		4,889	N/A	N/A	441	N/A
Showboat	90,470		95,280	(5.0)	26,827		32,959	(18.6)	(3,661)	2,227	N/A
Tropicana	111,979		114,738	(2.4)	31,651		28,393	11.5	17,186	2,697	N/A
Trump Marina	54,340		56,845	(4.4)	9,272		11,194	(17.2)	(779)	964	N/A
Trump Plaza	61,502		63,453	(3.1)	8,373		8,838	(5.3)	(4,659)	(3,755)	(24.1)
Trump Taj Mahal	 118,436		117,353	0.9	29,626		27,164	9.1 _	8,669	3,375	N/A
Industry	\$ 1,160,470	\$	1,197,222	(3.1)	\$ 297,359	\$	315,605	(5.8)	\$ 33,544 \$	72,953	(54.0)

<sup>(</sup>a) Sands ceased operations on November 10, 2006.

## ATLANTIC CITY CASINO INDUSTRY STATEMENTS OF INCOME FOR THE QUARTER ENDED MARCH 31, 2007 (\$ in Thousands)

	AC Hilton	Bally's AC	Borgata	Caesars	Marina	Resorts	Showboat	Tropicana	Trump Marina	Trump Plaza	Trump Taj Mahal	Industry
		·	,									,
REVENUE:												
Casino	\$ 73,872	\$ 156,311	\$ 187,269	\$ 139,153	\$ 125,376	\$ 69,335	\$ 99,048	\$ 103,952	\$ 58,009	\$ 64,197	\$ 121,913	\$ 1,198,435
Rooms	4,453	12,889	23,893	8,621	12,440	4,279	10,069	16,761	4,289	5,650	8,337	111,681
Food and Beverage	9,317	19,136	33,110	14,762	15,219	7,648	13,784	14,243	6,677	6,331	12,461	152,688
Other	2,162	5,227	9,734	3,314	3,646	1,290	3,089	5,449	1,956	1,787	3,675	41,329
Total Revenue	89,804	193,563	254,006	165,850	156,681	82,552	125,990	140,405	70,931	77,965	146,386	1,504,133
Less: Promotional Allowances	24,530	45,901	50,276	35,993	41,016	20,997	35,520	28,426	16,591	16,463	27,950	343,663
NET REVENUE	65,274	147,662	203,730	129,857	115,665	61,555	90,470	111,979	54,340	61,502	118,436	1,160,470
COSTS AND EXPENSES:												
Cost of Goods and Services	45,044	94,353	114,934	72,546	63,045	43,800	52,937	64,904	35,234	40,282	67,894	694,973
Selling, General, and Administrative	11,366	16,456	25,679	15,658	14,097	11,010	10,098	15,137	9,627	12,252	20,075	161,455
Provision for Doubtful Accounts	793	373	1,557	867	259	296	608	287	207	595	841	6,683
Total Costs & Expenses	57,203	111,182	142,170	89,071	77,401	55,106	63,643	80,328	45,068	53,129	88,810	863,111
GROSS OPERATING PROFIT	8,071	36,480	61,560	40,786	38,264	6,449	26,827	31,651	9,272	8,373	29,626	297,359
Depreciation and Amortization	5,597	12,786	16,827	13,465	11,085	4,411	9,823	11,653	3,677	4,745	6,777	100,846
Charges from Affiliates Other than Interest:												
Management Fees	-	-	-	-	-	1,049	-	-	-	-	-	1,049
Other	1,019	6,745	-	5,913	4,829	575	7,021	-	1,025	1,231	2,029	30,387
INCOME (LOSS) FROM OPERATIONS	1,455	16,949	44,733	21,408	22,350	414	9,983	19,998	4,570	2,397	20,820	165,077
OTHER INCOME (EXPENSES):												
Interest (Expense) - Affiliates	(8,910)	(12,410)		(11.015)	(13.000)	(5.735)	(14,432)		(5,073)	(6.602)	(12.118)	(89.295)
Interest (Expense) - External	(6)	(26)	(7,693)	( , /	( -,/	(856)	(14,432)	(5)	(262)		(12,110)	(,,
Invest. Alt. Tax & Related Income (Exp.)-Net	(312)	(1,465)	(1,489)	(1.200)	(1,343)	(297)	(816)	(475)	(187)	(305)		(8,069)
Nonoperating Income (Expense) - Net	157	285	(373)	( ) /	(585)	(16,175)		(2,332)	173	308	362	(17,539)
Total Other Income (Expenses)	(9,071)	(13,616)	(9,555)	(11.892)	(14,928)	(23.063)	(15.065)	(2.812)	(5,349)	(7,056)	(11.951)	(124,358)
Total Other Income (Expenses)	(3,071)	(10,010)	(0,000)	(11,002)	(14,320)	(20,000)	(10,000)	(2,012)	(0,040)	(1,000)	(11,551)	(124,000)
Income(Loss) Before Taxes&Extraordinary Items	(7,616)	3,333	35,178	9,516	7,422	(22,649)	(5,082)	17,186	(779)	(4,659)	8,869	40,719
Provision (Credit) for Income Taxes	40	2,886	(90)	4,224	1,336	-	(1,421)	-	-	-	200	7,175
Income (Loss) Before Extraordinary Items	(7,656)	447	35,268	5,292	6,086	(22,649)	(3,661)	17,186	(779)	(4,659)	8,669	33,544
Extraordinary Items (Net of Income Taxes)	-	-	-	-	-	-	-	-	-	-	-	-
NET INCOME (LOSS)	\$ (7,656)	\$ 447	\$ 35,268	\$ 5,292	\$ 6.086	\$ (22,649)	\$ (3.661)	\$ 17,186	\$ (779)	\$ (4,659)	\$ 8.669	\$ 33,544

## ATLANTIC CITY CASINO INDUSTRY STATEMENTS OF INCOME FOR THE QUARTER ENDED MARCH 31, 2006 (\$ in Thousands)

					Harrah's					Trump	Trump	Trump Taj	
	AC Hilton	Bally's AC	Borgata	Caesars	Marina	Resorts	Sands (a)	Showboat	Tropicana	Marina	Plaza	Mahal	Industry
REVENUE:													
Casino	\$ 78,351	\$ 160.186	\$ 174,256	\$ 126.672	\$ 118,180	\$ 64,441	\$ 42.915	\$ 103,178	\$ 107.381	\$ 59,551	\$ 67,379	\$ 121.014	\$ 1,223,504
Rooms	5.071	11,968	21,231	9.130	11.494	5,160	2,888	9,429	16.502	4,129	5,088	7.798	109,888
Food and Beverage	10,396	20,270	27,880	15.141	14,004	7,333	4.405	14,179	14,489	6,406	7.265	12,856	154,624
Other	2.585	6.751	6.990	4.325	2.301	1,489	539	2.021	4.829	1.901	2.119	3.935	39,785
Total Revenue	96,403	199,175	230,357	155,268	145,979	78,423	50,747	128,807	143.201	71,987	81,851	145,603	1,527,801
Less: Promotional Allowances	25,983	41.124	42,789	33.055	33,730	20,145	9.973	33.527	28.463	15,142	18,398	28.250	330,579
NET REVENUE	70,420	158,051	187,568	122,213	112,249	58,278	40,774	95,280	114,738	56,845	63,453	117,353	1,197,222
HETREVENOL	70,420	130,031	107,300	122,213	112,243	30,270	40,774	33,200	114,730	30,043	00,400	117,555	1,137,222
COSTS AND EXPENSES:													
Cost of Goods and Services	46,245	106,522	95,408	79,224	57,267	42,817	26,915	52,857	68,673	36,295	41,110	72,751	726,084
Selling, General, and Administrative	12,329	9,219	24,662	7,521	12,113	10,270	8,888	9,332	17,225	9,105	12,957	16,867	150,488
Provision for Doubtful Accounts	462	78	1,636	583	160	95	82	132	447	251	548	571	5,045
Total Costs & Expenses	59,036	115,819	121,706	87,328	69,540	53,182	35,885	62,321	86,345	45,651	54,615	90,189	881,617
GROSS OPERATING PROFIT	11,384	42,232	65,862	34,885	42,709	5,096	4,889	32,959	28,393	11,194	8,838	27,164	315,605
Depreciation and Amortization	4,718	11,305	14,498	10,126	9,436	4,849	3,830	8,573	12,769	3,547	4,642	8,375	96,668
Charges from Affiliates Other than Interest:													
Management Fees	-	-	-	-	-	820	-	-	9,500	-	-	-	10,320
Other	905	2,777	-	2,194	4,693	408	90	6,170	-	817	942	1,547	20,543
INCOME (LOSS) FROM OPERATIONS	5,761	28,150	51,364	22,565	28,580	(981)	969	18,216	6,124	6,830	3,254	17,242	188,074
OTHER INCOME (EXPENSES):													
Interest (Expense) - Affiliates		(12,410)		(10,864)	(13,000)	(5,326)	-	(14,432)	(8,760)	(5,047)	(6,109)	(12,219)	(88,167)
Interest (Expense) - Attiliates	-	(12,410)	(4,082)	(10,864)	(13,000)	(887)	(111)	(14,432)	(6)	(396)	(6,109)	(844)	(7,320)
Invest. Alt. Tax & Related Income (Exp.)-Net	(507)	(1,265)	(730)	(861)	(1,105)	(209)	(368)	127	(469)	(212)	(279)	(507)	(6,385)
Nonoperating Income (Expense) - Net	17	(660)	(1.475)	(143)	(1,105)	198	203	133	4.791	212	255	579	3,935
Total Other Income (Expenses)	(490)	(14,518)	(6,287)	(11,996)	(14,280)	(6,224)	(276)	(14,172)	(4,444)	(5,443)	(6,816)	(12,991)	(97,937)
Total Other Income (Expenses)	(490)	(14,510)	(0,201)	(11,990)	(14,200)	(0,224)	(270)	(14,172)	(4,444)	(5,445)	(0,010)	(12,991)	(97,937)
Income(Loss) Before Taxes&Extraordinary Items	5,271	13,632	45,077	10,569	14,300	(7,205)	693	4,044	1,680	1,387	(3,562)	4,251	90,137
Provision (Credit) for Income Taxes	633	7,006	367	4,992	1,554	88	252	1,817	(1,017)	423	193	876	17,184
Income (Loss) Before Extraordinary Items	4,638	6,626	44,710	5,577	12,746	(7,293)	441	2,227	2,697	964	(3,755)	3,375	72,953
Extraordinary Items (Net of Income Taxes)	-	-	-	-	-	-	-	-	-	-	-	-	-
NET INCOME (LOSS)	\$ 4,638	\$ 6,626	\$ 44,710	\$ 5,577	\$ 12,746	\$ (7,293)	\$ 441	\$ 2,227	\$ 2,697	\$ 964	\$ (3,755)	\$ 3,375	\$ 72,953

<sup>(</sup>a) Sands ceased operations on November 10, 2006.

### ATLANTIC CITY CASINO INDUSTRY PROMOTIONAL ALLOWANCES AND EXPENSES

### FOR THE QUARTER ENDED MARCH 31, 2007

(\$ in Thousands)

	QUARTER						
	<u>A</u> ]	llowances	E	xpenses		<u>Total</u>	
AC Hilton	\$	24,530	\$	2,306	\$	26,836	
Bally's AC		45,901		1,706		47,607	
Borgata		50,276		9,635		59,911	
Caesars		35,993		5,425		41,418	
Harrah's Marina		41,016		3,118		44,134	
Resorts		20,997		6,262		27,259	
Sands (a)		N/A		N/A		N/A	
Showboat		35,520		731		36,251	
Tropicana		28,426		2,671		31,097	
Trump Marina		16,591		2,903		19,494	
Trump Plaza		16,463		3,831		20,294	
Trump Taj Mahal		27,950		6,551		34,501	
Industry	\$	343,663	\$	45,139	\$	388,802	
Incr (Decr) vs. Prior Period		4.0%		-10.3%		2.1%	

# ATLANTIC CITY CASINO INDUSTRY PROMOTIONAL ALLOWANCES AND EXPENSES FOR THE QUARTER ENDED MARCH 31, 2006 (\$ in Thousands)

	QUARTER							
	<u>Allowances</u>		Expenses			<u>Total</u>		
AC Hilton	\$	25,983	\$	2,776	\$	28,759		
Bally's AC		41,124		5,469		46,593		
Borgata		42,789		10,086		52,875		
Caesars		33,055		8,530		41,585		
Harrah's Marina		33,730		3,121		36,851		
Resorts		20,145		3,623		23,768		
Sands (a)		9,973		1,632		11,605		
Showboat		33,527		833		34,360		
Tropicana		28,463		3,767		32,230		
Trump Marina		15,142		2,267		17,409		
Trump Plaza		18,398		3,722		22,120		
Trump Taj Mahal		28,250		4,502		32,752		
				·				
Industry	\$	330,579	\$	50,328	\$	380,907		

(a) Sands ceased operations on November 10, 2006.

### ATLANTIC CITY CASINO INDUSTRY HOTEL STATISTICS

### FOR THE QUARTER ENDED MARCH 31, 2007

CASINO	NUMBER OF GUEST ROOMS IN PROPERTY*	NUMBER OF AVAILABLE ROOM NIGHTS	NUMBER OF OCCUPIED ROOM NIGHTS	OCCUPANCY RATE	AVERAGE RATE PER OCCUPIED ROOM
AC Hilton	806	72,164	67,355	93.3%	\$ 66.11
AC IIIIOII	800	72,104	07,333	73.370	\$ 00.11
Bally's AC	1,745	157,050	141,574	90.1%	91.04
Borgata	1,971	176,602	164,063	92.9%	142.18
Caesars	1,139	102,330	95,890	93.7%	86.81
Harrah's Marina	1,630	146,179	132,534	90.7%	93.86
Resorts	879	79,110	68,660	86.8%	62.32
Showboat	1,331	119,790	106,014	88.5%	94.97
Tropicana	2,129	189,762	165,329	87.1%	101.38
Trump Marina	728	65,520	51,443	78.5%	83.37
Trump Plaza	906	81,540	61,183	75.0%	92.35
Trump Taj Mahal	1,250	112,500	99,356	88.3%	84.09
INDUSTRY TOTAL	14,514	1,302,547	1,153,401		
INDUSTRY AVERAGE				88.5%	\$96.09

<sup>\*</sup> Number of guest rooms at end of quarter