



State of New Jersey

Department of the Treasury

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For Information Contact:
Tom Vincz
(609) 633-6565

December Revenues Slightly Under Projections

TRENTON – Acting State Treasurer David Rousseau announced today that revenue collections for December came within 1.7 percent of targets for the month, while revenues through the first six months of FY 2008 remain slightly ahead of year-to-date projections.

Among the major taxes, Gross Income Tax collections for December totaled \$1.17 billion, which is \$16.8 million, or 1.4 percent below the target. Sales Tax collections, at \$870.5 million, were in line with targets, as were Corporation Business Tax (CBT) collections, which finished the month at \$516.5 million, which is \$3.5 million (0.7 percent) ahead of target.

Also notable during the month, Lottery revenues, at \$78.1 million, exceeded projections by 7.3 percent, while casino revenues, at \$24.9 million, were off by 24 percent for the collection period. All revenues for December were \$53.1 million (-1.7) below the monthly projection.

Acting Treasurer Rousseau said that at the half-way mark of the fiscal year, incoming revenues are being viewed with an eye of caution. "We are pleased to be on track with revenues, but we are in the midst of a defining phase of our fiscal year. The highest income tax collection period of the year -- next to April -- is during the months of December and January. With the December GIT being down slightly, we will monitor these collections closely, and also watch as sales tax collections from holiday shopping activity come in over the next month," Rousseau said, noting that there is a one-month lag in the reporting of sales tax.

Through the first six months of the fiscal year, total revenues of \$14.10 billion are \$331.7 million, or 2.4 percent, ahead of YTD targets. Of the big three revenues, the GIT is 4.2 percent above projections, while the Sales Tax and the CBT are 0.4 percent and 7.0 percent, respectively, above projections at the mid-point.

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STATE OF NEW JERSEY
REVENUE SOURCE
BUDGET VERSUS EARNED
MONTH OF DECEMBER 2007
(\$ Thousands)

Revenue Source	DECEMBER		Variance	% Variance
	Budget	Earned	Over/(Under) Budget	Over/(Under) Budget
Gross Income	\$ 1,196,000	\$ 1,179,172	\$ (16,828)	(1.4%)
Sales	869,800	870,556	756	0.1%
Corporation Business	513,000	516,587	3,587	0.7%
Lottery	72,800	78,150	5,350	7.3%
Motor Fuels	53,800	50,876	(2,924)	(5.4%)
Motor Vehicle Fees (b)	36,700	24,719	(11,981)	(32.6%)
Transfer Inheritance	46,000	38,317	(7,683)	(16.7%)
Casino Revenue	32,900	24,998	(7,902)	(24.0%)
Insurance Premium	400	(227)	(627)	(156.8%)
Cigarette (a)	-	-	-	-
Petroleum Products Gross Receipts	19,100	22,962	3,862	20.2%
Corp. Banks & Financial Institutions	21,000	5,950	(15,050)	(71.7%)
Alcoholic Beverage Excise	12,700	7,068	(5,632)	(44.3%)
Realty Transfer	36,300	37,671	1,371	3.8%
Tobacco Products Wholesale Sales (a)	1,000	1,233	233	23.3%
Public Utility	-	-	-	-
Total	\$ 2,911,500	\$ 2,858,032	\$ (53,468)	(1.8%)
All Other	305,400	305,765	365	0.1%
Total Revenues	\$ 3,216,900	\$ 3,163,797	\$ (53,103)	(1.7%)

(a) Pursuant to P.L. 06-37, revenue collections of \$370.0 million from the cigarette and tobacco products wholesale sales taxes are deposited in the Health Care Subsidy Fund starting with fiscal year 2007. Pursuant to P.L. 04-69 \$0.0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds.

(b) Pursuant to P.L. 03-13, \$204.3 million of FY 2008 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.

STATE OF NEW JERSEY
REVENUE SOURCE
BUDGET VS EARNED
FOR THE SIX MONTHS ENDING DECEMBER 31, 2007
(\$ Thousands)

Revenue Source	July - December		Variance	% Variance
	Budget	Earned	Over/(Under) Budget	Over/(Under) Budget
Gross Income	\$ 4,653,000	\$ 4,848,526	\$ 195,526	4.2%
Sales	4,346,300	4,363,806	17,506	0.4%
Corporation Business	1,269,400	1,358,339	88,939	7.0%
Lottery	402,300	430,634	28,334	7.0%
Motor Fuels	287,300	290,579	3,279	1.1%
Motor Vehicle Fees (b)	36,700	24,719	(11,981)	(32.6%)
Transfer Inheritance	311,100	357,899	46,799	15.0%
Casino Revenue	210,900	201,719	(9,181)	(4.4%)
Insurance Premium	7,400	(7,682)	(15,082)	(203.8%)
Cigarette (a)	-	-	-	-
Petroleum Products Gross Receipts	123,600	118,104	(5,496)	(4.4%)
Corp. Banks & Financial Institutions	43,300	45,293	1,993	4.6%
Alcoholic Beverage Excise	49,100	42,609	(6,491)	(13.2%)
Realty Transfer	197,600	198,771	1,171	0.6%
Tobacco Products Wholesale Sales (a)	5,500	6,104	604	11.0%
Public Utility	-	-	-	-
Total	\$ 11,943,500	\$ 12,279,420	\$ 335,920	2.8%
All Other	1,832,400	1,828,236	(4,164)	(0.2%)
Total Revenues	\$ 13,775,900	\$ 14,107,656	\$ 331,756	2.4%

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