

### **State of New Jersey**

Department of the Treasury

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#### **March Revenues Fall Short of New Targets**

**TRENTON** – State Treasurer David Rousseau reported today that revenue collections for March fell slightly below revenue targets that were re-set last month when Governor Jon S. Corzine proposed the new State Budget for FY 10. March collections totaled \$2.097 billion, which is \$79.9 million, or 3.7 percent, under revised estimates.

"We're seeing continue softness in all of our revenues, but some better than anticipated performance from the Gross Income Tax," said Treasurer Rousseau. "While collections from all months are vitally important to the budget, April revenues loom the largest as we seek to maintain balance in the current year budget and move the FY 10 budget proposal through the legislative process."

For the month of March, Gross Income Tax collections totaled \$490.9 million, which was \$41.9 million (+9.) over target. Sales Tax collections came in at \$625.7 million, or \$8.7 million (-1.4 percent) below projections. Among other the other major taxes, the Corporation Business Tax, at \$204.2 million for the month, was \$21.7 million below targets.

"When April returns have been filed and collections complete, we will have a much clearer understanding of the condition of our revenue stream for the rest of this fiscal year and for the year beginning on July first," Rousseau said.

### STATE OF NEW JERSEY MONTH AND YEAR-TO-DATE CASH COLLECTIONS Fiscal 2009 - March 2009 VERSUS 2008

(\$ Thousands)

MARCH				%			%		
	2008		2009	Change			2008	2009	Change
\$	560,529	\$	514,935	(8.1%)	Gross Income Tax	\$	7,042,889	\$ 6,405,620	(9.0%)
	573,132		535,720	(6.5%)	Sales		5,516,209	5,102,236	(7.5%)
	258,115		204,227	(20.9%)	Corporation Business	:	1,801,569	1,335,463	(25.9%)
	71,406		75,000	5.0%	Lottery		649,792	630,186	(3.0%)
	40,192		37,469	(6.8%)	Motor Fuels		373,386	354,345	(5.1%)
	45,388		59,756	31.7%	Motor Vehicle Fees (b)		123,073	195,941	59.2%
	45,567		46,282	1.6%	Transfer Inheritance		520,882	511,626	(1.8%)
	28,716		26,470	(7.8%)	Casino Revenue		299,118	260,376	(13.0%)
	105,773		100,291	(5.2%)	Insurance Premium		296,367	271,713	(8.3%)
	39,959		42,240	5.7%	Cigarette (a)		69,236	50,691	(26.8%)
	18,505		13,733	(25.8%)	Petroleum Products Gross Receipts		155,908	145,964	(6.4%)
	2,345		6,030	157.1%	Corp. Banks & Financial Institutions		41,295	31,706	(23.2%)
	10,933	,	12,612	15.4%	Alcoholic Beverage Excise		59,888	62,196	3.9%
	22,443		16,140	(28.1%)	Realty Transfer		231,932	146,149	(37.0%)
	631		1,362	115.8%	Tobacco Products Wholesale Sales (a)		9,174	10,366	13.0%
	-		<u> </u>	-	Public Utility		-	 <u> </u>	-
\$	1,823,634	\$	1,692,267	(7.2%)	Total Major Revenues	\$	17,190,718	\$ 15,514,578	(9.8%)

<sup>(</sup>a) Pursuant to P.L. 06-37, revenue collections of \$370.0 million from the cigarette and tobacco products wholesale sales taxes are deposited in the Health Care Subsidy Fund starting with fiscal year 2007, Pursuant to P.L. 04-69 \$0.0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds.

<sup>(</sup>b) Pursuant to P.L. 03-13, \$200.2 million of FY 2009 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.

#### STATE OF NEW JERSEY

# REVENUE SOURCE REVISED BUDGET VERSUS EARNED MONTH OF MARCH 2009 (\$ Thousands)

		MARCH				<sup>7</sup> ariance	% Variance	
·		Revised Budget		Earned		er/(Under) Revised	Over/(Under) Revised Budget	
Revenue Source						Budget		
Gross Income	\$	449,000	\$	490,935	\$	41,935	9.3%	
Sales		634,500		625,720		(8,780)	(1.4%)	
Corporation Business		226,000		204,227		(21,773)	(9.6%)	
Lottery		76,800		75,000		(1,800)	(2.3%)	
Motor Fuels		43,900		40,269		(3,631)	(8.3%)	
Motor Vehicle Fees (b)		77,900		59,756		(18,144)	(23.3%)	
Transfer Inheritance		60,300		46,282		(14,018)	(23.2%)	
Casino Revenue		29,700		26,470		(3,230)	(10.9%)	
Insurance Premium		132,200		. 100,291		(31,909)	(24.1%)	
Cigarette (a)		45,400		42,240		(3,160)	(7.0%)	
Petroleum Products Gross Receipts		19,000		14,333		(4,667)	(24.6%)	
Corp. Banks & Financial Institutions		6,500		6,030		(470)	(7.2%)	
Alcoholic Beverage Excise		-		912		912	•	
Realty Transfer		21,500		9,640		(11,860)	(55.2%)	
Tobacco Products Wholesale Sales (a)		700		1,362		662	94.6%	
Public Utility		-		<u>.</u>		-	-	
Total	\$	1,823,400	\$	1,743,467	\$	(79,933)	(4.4%)	
All Other		354,400		354,408		8	0.0%	
Total Revenues	\$	2,177,800	\$	2,097,875	\$	(79,925)	(3.7%)	

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#### STATE OF NEW JERSEY

# REVENUE SOURCE REVISED BUDGET VS EARNED FOR THE NINE MONTHS ENDING MARCH 31, 2009 (\$ Thousands)

•	March				Variance		% Variance	
Revenue Source		Revised Budget		Earned	Over/(Under) Revised Budget		Over/(Under) Revised Budget	
Gross Income	\$	6,892,700	\$	6,934,620	\$	41,920	0.6%	
Sales		5,804,000		5,795,236		(8,764)	(0.2%)	
Corporation Business		1,357,200		1,335,463		(21,737)	(1.6%)	
Lottery		632,000		630,186		(1,814)	(0.3%)	
Motor Fuels		401,900		398,245		(3,655)	(0.9%)	
Motor Vehicle Fees (b)		214,100		195,941		(18,159)	(8.5%)	
Transfer Inheritance		525,700		511,626		(14,074)	(2.7%)	
Casino Revenue		263,600		260,376		(3,224)	(1.2%)	
Insurance Premium		303,600		271,713		(31,887)	(10.5%)	
Cigarette (a)		53,900		50,691		(3,209)	(6.0%)	
Petroleum Products Gross Receipts		169,600		164,964		(4,636)	(2.7%)	
Corp. Banks & Financial Institutions		32,200		31,706		(494)	(1.5%)	
Alcoholic Beverage Excise		61,300		62,196		896	1.5%	
Realty Transfer		179,500		167,649		(11,851)	(6.6%)	
Tobacco Products Wholesale Sales (a)		9,700		10,366		666	6.9%	
Public Utility		_	<u>.</u>				-	
Total	\$	16,901,000	\$	16,820,978	\$	(80,022)	(0.5%)	
All Other	·	2,566,400		2,566,400		-	0.0%	
Total Revenues	\$	19,467,400	\$	19,387,378	\$	(80,022)	(0.4%)	

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