



State of New Jersey Department of the Treasury

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November Revenue Collections Rise as New Jersey Rebounds From Hurricane, Flooding, Blizzard

TRENTON – New Jersey’s November revenue rose to 3.8 percent above budgeted amounts, as milder weather helped the state’s tax and fee collections rebound from the lingering effects of Hurricane Irene, Tropical Storm Lee, and a late-October “Halloween” blizzard.

“Bad weather slowed New Jersey’s tax and fee collections in September and October,” New Jersey Treasurer Andrew Sidamon-Eristoff said. “November’s revenue figures are a welcome sign that weather-related economic setbacks were only temporary.”

Year-to-date figures indicate collections are closer to the projections made by Treasury’s Office of Revenue and Economic Analysis than in October. Cash collections for the first five months of the fiscal year totaled \$7.65 billion in November, or 1.9 percent under budgeted amounts. In October, cash collections were 3.4 percent behind forecasts used to create the fiscal 2012 budget. Of the state’s three biggest sources of tax revenue, November income tax collections were 14.1 percent above budgeted forecasts at \$783 million while sales taxes were 5.3 percent under budget at \$587 million and corporation business tax collections fell 20.6 percent below forecasts at \$29.9 million.

“Harsh weather has a dampening effect on sales tax collections because it slows retail shopping, restaurant dining and every other non-essential activity that requires travel,” said Dr. Charles Steindel, Treasury’s chief economist.

“The power outages caused by snow, flooding and high winds prevented many people and businesses from e-filing tax payments on time,” said Roger Cohen, director of the Office of Revenue and Economic Analysis. “Most filers caught up in November when digital channels reopened.”

The state has collected \$3.2 billion in income taxes so far in fiscal 2012, 1 percent above projections; \$2.6 billion in sales taxes, 3.5 percent below estimates; and \$561 million in corporation business taxes, 5.5 percent below forecasts.

STATE OF NEW JERSEY
MONTH AND YEAR-TO-DATE CASH COLLECTIONS
Fiscal 2012 - NOVEMBER 2011 versus 2010

(\$ Thousands)

NOVEMBER		% Change		NOVEMBER - YTD		% Change
2010	2011			2010	2011	
\$ 603,929	\$ 783,265	29.7%	Gross Income Tax	\$ 3,007,921	\$ 3,236,350	7.6%
584,637	587,146	0.4%	Sales	2,560,724	2,615,622	2.1%
41,146	29,921	(27.3%)	Corporation Business	537,072	560,702	4.4%
71,094	68,625	(3.5%)	Lottery	357,149	354,560	(0.7%)
45,361	51,845	14.3%	Motor Fuels	185,292	189,625	2.3%
13,846	49,690	258.9%	Motor Vehicle Fees (b)	13,846	72,854	426.2%
63,240	58,361	(7.7%)	Transfer Inheritance	265,311	287,465	8.4%
22,842	17,591	(23.0%)	Casino Revenue	116,680	96,489	(17.3%)
7,362	9,635	30.9%	Insurance Premium	21,840	21,804	(0.2%)
-	-	-	Cigarette (a)	-	-	-
19,383	19,686	1.6%	Petroleum Products Gross Receipts	74,059	79,763	7.7%
1,095	2,040	86.3%	Corp. Banks & Financial Institutions	46,338	21,089	(54.5%)
14,529	10,241	(29.5%)	Alcoholic Beverage Excise	29,323	30,658	4.6%
15,384	15,968	3.8%	Realty Transfer	60,211	71,132	18.1%
1,525	1,602	5.0%	Tobacco Products Wholesale Sales (a)	6,701	7,506	12.0%
7	-	-	Public Utility	7	-	-
<u>\$ 1,505,380</u>	<u>\$ 1,705,616</u>	13.3%	Total Major Revenues	<u>\$ 7,282,474</u>	<u>\$ 7,645,619</u>	5.0%

(a) Pursuant to P.L. 06-37, revenue collections of \$396.5 million from the cigarette and tobacco products wholesale sales tax are deposited in the Health Care Subsidy Fund. Pursuant to P.L. 04-69 \$0.0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds.

(b) Pursuant to P.L. 03-13, \$185.0 million of FY 2012 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.

STATE OF NEW JERSEY
FISCAL YEAR 2012
REVENUE SOURCE
BUDGET VERSUS ACTUAL
MONTH OF NOVEMBER 2011
(\$ Thousands)

Revenue Source	NOVEMBER		Variance Over/(Under) Budget	% Variance Over/(Under) Budget
	Cash Budget	Actual		
Gross Income	\$ 686,600	\$ 783,265	\$ 96,665	14.1%
Sales	619,700	587,146	(32,554)	(5.3%)
Corporation Business	37,700	29,921	(7,779)	(20.6%)
Lottery	76,300	68,625	(7,675)	(10.1%)
Motor Fuels	44,700	51,845	7,145	16.0%
Motor Vehicle Fees (b)	43,300	49,690	6,390	14.8%
Transfer Inheritance	57,200	58,361	1,161	2.0%
Casino Revenue	19,800	17,591	(2,209)	(11.2%)
Insurance Premium	6,300	9,635	3,335	52.9%
Cigarette (a)	-	-	-	-
Petroleum Products Gross Receipts	18,400	19,686	1,286	7.0%
Corp. Banks & Financial Institutions	700	2,040	1,340	191.4%
Alcoholic Beverage Excise	14,900	10,241	(4,659)	(31.3%)
Realty Transfer	15,900	15,968	68	0.4%
Tobacco Products Wholesale Sales (a)	1,400	1,602	202	14.4%
Public Utility	-	-	-	-
Total Revenues	<u>\$ 1,642,900</u>	<u>\$ 1,705,616</u>	<u>\$ 62,716</u>	3.8%

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**STATE OF NEW JERSEY
FISCAL YEAR 2012
REVENUE SOURCE
BUDGET VERSUS ACTUAL
FOR THE FIVE MONTHS ENDED NOVEMBER 30, 2011
(\$ Thousands)**

Revenue Source	NOVEMBER		Variance Over/(Under) Budget	% Variance Over/(Under) Budget
	Cash Budget	Actual		
Gross Income	\$ 3,204,600	\$ 3,236,350	\$ 31,750	1.0%
* Sales	2,711,000	2,615,622	(95,378)	(3.5%)
Corporation Business	593,400	560,702	(32,698)	(5.5%)
Lottery	377,100	354,560	(22,540)	(6.0%)
* Motor Fuels	185,400	189,625	4,225	2.3%
Motor Vehicle Fees (b)	79,000	72,854	(6,146)	(7.8%)
Transfer Inheritance	293,200	287,465	(5,735)	(2.0%)
Casino Revenue	110,100	96,489	(13,611)	(12.4%)
Insurance Premium	3,500	21,804	18,304	523.0%
Cigarette (a)	-	-	-	-
* Petroleum Products Gross Receipts	75,400	79,763	4,363	5.8%
Corp. Banks & Financial Institutions	47,200	21,089	(26,111)	(55.3%)
* Alcoholic Beverage Excise	30,500	30,658	158	0.5%
* Realty Transfer	76,100	71,132	(4,968)	(6.5%)
Tobacco Products Wholesale Sales (a)	6,800	7,506	706	10.4%
Public Utility	-	-	-	-
Total Revenues	\$ 7,793,300	\$ 7,645,619	\$ (147,681)	(1.9%)

* Revenues are on a one month lag. All other revenues represent five months of cash collections.

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