



State of New Jersey

Department of the Treasury

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Christie Administration Reports Strong February 2012 Revenues

TRENTON, N.J. – February 2012 revenue improved 20 percent above February 2011 figures as New Jersey’s continuing economic recovery generated stronger income, sales and business tax collections, Treasurer Andrew Sidamon-Eristoff said. Revenues for the month came in 9.5 percent above Fiscal 2012 budget forecasts. For the fiscal year to date, collections were up 4.3 percent overall, narrowing the variance from original projections to \$243.2 million, or just 1.7 percent.

“Robust collections in February brought New Jersey closer to Fiscal 2012 revenue forecasts certified more than eight months ago,” Treasurer Sidamon-Eristoff said. “As we anticipated, New Jersey’s ongoing economic recovery is beginning to strengthen our revenues. Our expectation is that this strengthening will continue through the end of the current fiscal year and fiscal 2013.”

Income taxes last month totaled \$668.2 million, 36 percent more than February 2011 collections. Sales taxes totaled \$578 million, or 8.1 percent above year-earlier figures. For the fiscal year to date, revenue collections were \$14.3 billion, or 4.3 percent, higher than during the same months of Fiscal 2011.

“Economic statistics show thousands of New Jersey residents are seeing greater incomes and job opportunities,” Treasury Chief Economist Charles Steindel said. “If the recovery continues as current indicators suggest, more New Jerseyans will see better times and state revenue will continue to grow.”

The three biggest revenue generators for the state – the income, sales and corporation business tax – were all within 1.5 percent of budgeted expectations with four months remaining in the fiscal year.

STATE OF NEW JERSEY
MONTH AND YEAR-TO-DATE CASH COLLECTIONS
Fiscal 2012 - FEBRUARY 2012 versus 2011

(\$ Thousands)

FEBRUARY		% Change		FEBRUARY - YTD		% Change
2011	2012			2011	2012	
\$ 492,677	\$ 668,173	35.6%	Gross Income Tax	\$ 5,996,390	\$ 6,296,650	5.0%
534,645	577,950	8.1%	Sales	4,482,400	4,657,283	3.9%
1,464	22,210	1417.1%	Corporation Business	1,053,049	1,083,926	2.9%
70,699	82,606	16.8%	Lottery	584,534	591,843	1.3%
23,271	35,480	52.5%	Motor Fuels	294,341	304,895	3.6%
46,109	44,113	(4.3%)	Motor Vehicle Fees (b)	155,778	215,648	38.4%
37,575	39,852	6.1%	Transfer Inheritance	409,729	434,401	6.0%
25,327	19,778	(21.9%)	Casino Revenue	175,727	150,933	(14.1%)
122,556	144,368	17.8%	Insurance Premium	144,742	167,922	16.0%
-	-	-	Cigarette (a)	-	-	-
15,911	14,457	(9.1%)	Petroleum Products Gross Receipts	126,613	131,126	3.6%
73	2,306	3058.9%	Corp. Banks & Financial Institutions	75,522	44,529	(41.0%)
577	302	(47.7%)	Alcoholic Beverage Excise	51,442	53,369	3.7%
16,287	13,277	(18.5%)	Realty Transfer	105,407	115,857	9.9%
-	-	-	Savings Institutions	-	(9)	-
1,632	1,086	(33.5%)	Tobacco Products Wholesale Sales (a)	11,287	11,936	5.7%
-	-	-	Public Utility	7	-	-
<u>\$ 1,388,803</u>	<u>\$ 1,665,958</u>	20.0%	Total Major Revenues	<u>\$ 13,666,968</u>	<u>\$ 14,260,309</u>	4.3%

(a) Pursuant to P.L. 06-37, revenue collections of \$396.5 million from the cigarette and tobacco products wholesale sales tax are deposited in the Health Care Subsidy Fund. Pursuant to P.L. 04-69 \$0.0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds.

(b) Pursuant to P.L. 03-13, \$194.4 million of FY 2012 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.

STATE OF NEW JERSEY
FISCAL YEAR 2012
REVENUE SOURCE
BUDGET VERSUS ACTUAL
MONTH OF FEBRUARY 2012
(\$ Thousands)

Revenue Source	FEBRUARY		Variance Over/(Under) Budget	% Variance Over/(Under) Budget
	Cash Budget	Actual		
Gross Income	\$ 524,000	\$ 668,173	\$ 144,173	27.5%
Sales	574,400	577,950	3,550	0.6%
Corporation Business	4,000	22,210	18,210	455.3%
Lottery	76,600	82,606	6,006	7.8%
Motor Fuels	36,900	35,480	(1,420)	(3.8%)
Motor Vehicle Fees (b)	49,100	44,113	(4,987)	(10.2%)
Transfer Inheritance	42,000	39,852	(2,148)	(5.1%)
Casino Revenue	19,700	19,778	78	0.4%
Insurance Premium	167,500	144,368	(23,132)	519.3%
Cigarette (a)	-	-	-	-
Petroleum Products Gross Receipts	17,100	14,457	(2,643)	(15.5%)
Corp. Banks & Financial Institutions	(1,700)	2,306	4,006	31.8%
Alcoholic Beverage Excise	300	302	2	0.7%
Realty Transfer	9,500	13,277	3,777	39.8%
Savings Institutions	-	-	-	-
Tobacco Products Wholesale Sales (a)	1,400	1,086	(314)	(22.4%)
Public Utility	-	-	-	-
Total Revenues	<u>\$ 1,520,800</u>	<u>\$ 1,665,958</u>	<u>\$ 145,158</u>	9.5%

(a) Pursuant to P.L. 06-37, revenue collections of \$396.5 million from the cigarette and tobacco products wholesale sales tax are deposited in the Health Care Subsidy Fund. Pursuant to P.L. 04-69 \$0.0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds.

(b) Pursuant to P.L. 03-13, \$185.0 million of FY 2012 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.

STATE OF NEW JERSEY
FISCAL YEAR 2012
REVENUE SOURCE
BUDGET VERSUS ACTUAL
FOR THE EIGHT MONTHS ENDED FEBRUARY 29, 2012
(\$ Thousands)

Revenue Source	FEBRUARY		Variance Over/(Under) Budget	% Variance Over/(Under) Budget
	Cash Budget	Actual		
Gross Income	\$ 6,354,800	\$ 6,296,650	\$ (58,150)	(0.9%)
* Sales	4,728,300	4,657,283	(71,017)	(1.5%)
Corporation Business	1,097,300	1,083,926	(13,374)	(1.2%)
Lottery	615,500	591,843	(23,657)	(3.8%)
* Motor Fuels	310,500	304,895	(5,605)	(1.8%)
Motor Vehicle Fees (b)	229,200	215,648	(13,552)	(5.9%)
Transfer Inheritance	441,300	434,401	(6,899)	(1.6%)
Casino Revenue	163,600	150,933	(12,667)	(7.7%)
Insurance Premium	173,300	167,922	(5,378)	(3.1%)
Cigarette (a)	-	-	-	-
* Petroleum Products Gross Receipts	130,800	131,126	326	0.2%
Corp. Banks & Financial Institutions	79,000	44,529	(34,471)	(43.6%)
* Alcoholic Beverage Excise	50,500	53,369	2,869	5.7%
* Realty Transfer	118,000	115,857	(2,143)	(1.8%)
Savings Institutions	-	(9)	(9)	-
Tobacco Products Wholesale Sales (a)	11,400	11,936	536	4.7%
Public Utility	-	-	-	-
Total Revenues	<u>\$ 14,503,500</u>	<u>\$ 14,260,309</u>	<u>\$ (243,191)</u>	<u>(1.7%)</u>

* Revenues are on a one month lag. All other revenues represent eight months of cash collections.

(a) Pursuant to P.L. 06-37, revenue collections of \$396.5 million from the cigarette and tobacco products wholesale sales tax are deposited in the Health Care Subsidy Fund. Pursuant to P.L. 04-69 \$0.0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds.

(b) Pursuant to P.L. 03-13, \$194.4 million of FY 2012 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.

The foregoing revenue estimates were prepared in connection with the Fiscal Year 2012 Appropriations Act. Such estimates and the assumptions supporting them were based on information available at the time of adoption of the Fiscal Year 2012 Appropriations Act, are believed to be reasonable, and are not to be construed as assurances of actual outcomes. All such estimates of future revenues constitute forward-looking statements and may or may not be realized because of a variety of economic and other circumstances.

**STATE OF NEW JERSEY
FISCAL YEAR 2012
REVENUE SOURCE
REVISED BUDGET VERSUS ACTUAL
MONTH OF FEBRUARY 2012
(\$ Thousands)**

Revenue Source	FEBRUARY		Variance Over/(Under) Revised Budget	% Variance Over/(Under) Revised Budget
	Revised Cash Budget	Actual		
Gross Income	\$ 668,200	\$ 668,173	\$ (27)	-
Sales	578,000	577,950	(50)	-
Corporation Business	22,200	22,210	10	-
Lottery	82,600	82,606	6	-
Motor Fuels	35,500	35,480	(20)	(0.1%)
Motor Vehicle Fees (b)	44,000	44,113	113	0.3%
Transfer Inheritance	39,800	39,852	52	0.1%
Casino Revenue	19,800	19,778	(22)	(0.1%)
Insurance Premium	144,400	144,368	(32)	-
Cigarette (a)	-	-	-	-
Petroleum Products Gross Receipts	14,400	14,457	57	0.4%
Corp. Banks & Financial Institutions	2,300	2,306	6	0.3%
Alcoholic Beverage Excise	300	302	2	0.7%
Realty Transfer	13,300	13,277	(23)	(0.2%)
Savings Institutions	-	-	-	-
Tobacco Products Wholesale Sales (a)	1,100	1,086	(14)	(1.3%)
Public Utility	-	-	-	-
Total Revenues	\$ 1,665,900	\$ 1,665,958	\$ 58	0.0%

(a) Pursuant to P.L. 06-37, revenue collections of \$396.5 million from the cigarette and tobacco products wholesale sales tax are deposited in the Health Care Subsidy Fund. Pursuant to P.L. 04-69 \$0.0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds.

(b) Pursuant to P.L. 03-13, \$194.4 million of FY 2012 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.

**STATE OF NEW JERSEY
FISCAL YEAR 2012
REVENUE SOURCE
REVISED BUDGET VERSUS ACTUAL
FOR THE EIGHT MONTHS ENDED FEBRUARY 29, 2012
(\$ Thousands)**

Revenue Source	FEBRUARY		Variance Over/(Under) Revised Budget	% Variance Over/(Under) Revised Budget
	Revised Cash Budget	Actual		
Gross Income	\$ 6,296,700	\$ 6,296,650	\$ (50)	-
* Sales	4,657,300	4,657,283	(17)	-
Corporation Business	1,083,900	1,083,926	26	-
Lottery	591,800	591,843	43	-
* Motor Fuels	304,900	304,895	(5)	-
Motor Vehicle Fees (b)	215,600	215,648	48	-
Transfer Inheritance	434,400	434,401	1	-
Casino Revenue	151,000	150,933	(67)	-
Insurance Premium	167,900	167,922	22	-
Cigarette (a)	-	-	-	-
* Petroleum Products Gross Receipts	131,100	131,126	26	-
Corp. Banks & Financial Institutions	44,500	44,529	29	0.1%
* Alcoholic Beverage Excise	53,400	53,369	(31)	(0.1%)
* Realty Transfer	115,800	115,857	57	-
Savings Institutions	-	(9)	(9)	-
Tobacco Products Wholesale Sales (a)	12,000	11,936	(64)	(0.5%)
Public Utility	-	-	-	-
Total Revenues	\$ 14,260,300	\$ 14,260,309	\$ 9	0.0%

* Revenues are on a one month lag. All other revenues represent eight months of cash collections.

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(b) Pursuant to P.L. 03-13, \$194.4 million of FY 2012 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.

The foregoing estimates were prepared in connection with the revisions of the Fiscal Year 2012 revenue forecasts made in advance of the Governor's budget address in February 2012. Such estimates and the assumptions supporting them were based on information available at the time of the revisions, are believed to be reasonable, and are not to be construed as assurances of actual outcomes. All such estimates of future revenues constitute forward-looking statements and may or may not be realized because of a variety of economic and other circumstances.