

State of New Jersey

Department of the Treasury

For Immediate Release: April 3, 2013

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Revenues in March Exceed Expectations for the Fourth Month in a Row

Income Tax Collections Set Record High, March Revenues Outperform Projections by \$25.7 Million

Trenton – Growth to a record-breaking level of income tax collections over the first nine months of the fiscal year and a third month of strong sales tax collections resulted in overall revenues for March that surpassed budgeted levels by \$25.7 million, the fourth month in a row of strong revenue performances that have exceeded expectations. March revenues exceeded the revised budgeted level for the month by 1.4 percent, with income taxes 17.6 percent, and sales taxes 4.3 percent, ahead of target.

"The results in March continued the positive revenue trends we have been seeing since December of last year," said State Treasurer Andrew Sidamon-Eristoff. "It gives us growing confidence that the recovery in the State's economy is getting stronger from week to week."

On a year-over-year basis sales tax collections in March were up 10.6 percent, while income tax collections climbed 9.2 percent. For the fiscal year to date, income tax collections are up 8.6 percent to \$7.4 billion, sales tax collections have risen 3 percent to \$5.3 billion, and the State's overall collections from its major taxes are up 4.1 percent to \$16.7 billion.

"The gains in income and sales taxes are very encouraging," said Dr. Charles Steindel, Treasury's Chief Economist, "because these revenue streams are closely linked to the financial health of households and the overall strength of the state's economy."

STATE OF NEW JERSEY MONTH AND YEAR-TO-DATE CASH COLLECTIONS Fiscal 2013 - MARCH 2013 versus 2012

(\$ Thousands)

2012 2013 Change 2012 2013 \$ 525,291 \$ 573,528 9.2% Gross Income Tax \$ 6,821,941 \$ 7,409,954 534,130 590,783 10.6% Sales 5,191,413 5,347,252 239,778 202,921 (15.4%) Corporation Business 1,323,704 1,239,456 105,362 91,220 (13.4%) Lottery 697,205 687,434 52,370 38,043 (27.4%) Motor Fuels 357,265 341,767 66,160 63,964 (3.3%) Motor Vehicle Fees (b) 281,808 278,981 48,427 44,697 (7.7%) Transfer Inheritance 482,828 451,254 18,529 17,790 (4.0%) Casino Revenue 169,462 151,242 136,281 112,624 (17.4%) Insurance Premium 304,203 329,730 41,320 58,411 41.4% Cigarette (a) 41,320 65,951 19,725 18,535 (6.0%) Petroleum Products Gross Receipts 150,851 139,247 11,506 11,099 (3.5%) Corp. Banks & Financial Institutions <td< th=""><th>%</th><th>ΓD</th><th>I - YT</th><th>MARCI</th><th></th><th colspan="3">MARCH</th></td<>	%	ΓD	I - YT	MARCI		MARCH				
534,130 590,783 10.6% Sales 5,191,413 5,347,252 239,778 202,921 (15.4%) Corporation Business 1,323,704 1,239,456 105,362 91,220 (13.4%) Lottery 697,205 687,434 52,370 38,043 (27.4%) Motor Fuels 357,265 341,767 66,160 63,964 (3.3%) Motor Vehicle Fees (b) 281,808 278,981 48,427 44,697 (7.7%) Transfer Inheritance 482,828 451,254 18,529 17,790 (4.0%) Casino Revenue 169,462 151,242 136,281 112,624 (17.4%) Insurance Premium 304,203 329,730 41,320 58,411 41.4% Cigarette (a) 41,320 65,951 19,725 18,535 (6.0%) Petroleum Products Gross Receipts 150,851 139,247 11,506 11,099 (3.5%) Corp. Banks & Financial Institutions 56,035 82,256 11,035 10,692 (3.1%) Alcoholic Beverage Excise 64,404 64,377 10,487 19,323 84.3% Realty Transfer <t< th=""><th>Change</th><th>2013</th><th></th><th>2012</th><th></th><th>Change</th><th>2013</th><th></th><th>2012</th><th></th></t<>	Change	2013		2012		Change	2013		2012	
239,778 202,921 (15.4%) Corporation Business 1,323,704 1,239,456 105,362 91,220 (13.4%) Lottery 697,205 687,434 52,370 38,043 (27.4%) Motor Fuels 357,265 341,767 66,160 63,964 (3.3%) Motor Vehicle Fees (b) 281,808 278,981 48,427 44,697 (7.7%) Transfer Inheritance 482,828 451,254 18,529 17,790 (4.0%) Casino Revenue 169,462 151,242 136,281 112,624 (17.4%) Insurance Premium 304,203 329,730 41,320 58,411 41.4% Cigarette (a) 41,320 65,951 19,725 18,535 (6.0%) Petroleum Products Gross Receipts 150,851 139,247 11,506 11,099 (3.5%) Corp. Banks & Financial Institutions 56,035 82,256 11,035 10,692 (3.1%) Alcoholic Beverage Excise 64,404 64,377 10,487 19,323 84.3% Realty Transfer 126,344 143,496 -	8.6%	7,409,954	\$	6,821,941	\$ Gross Income Tax	9.2%	573,528	\$	525,291	\$
105,362 91,220 (13.4%) Lottery 697,205 687,434 52,370 38,043 (27.4%) Motor Fuels 357,265 341,767 66,160 63,964 (3.3%) Motor Vehicle Fees (b) 281,808 278,981 48,427 44,697 (7.7%) Transfer Inheritance 482,828 451,254 18,529 17,790 (4.0%) Casino Revenue 169,462 151,242 136,281 112,624 (17.4%) Insurance Premium 304,203 329,730 41,320 58,411 41.4% Cigarette (a) 41,320 65,951 19,725 18,535 (6.0%) Petroleum Products Gross Receipts 150,851 139,247 11,506 11,099 (3.5%) Corp. Banks & Financial Institutions 56,035 82,256 11,035 10,692 (3.1%) Alcoholic Beverage Excise 64,404 64,377 10,487 19,323 84.3% Realty Transfer 126,344 143,496 Savings Institutions (9) (1) 1,779 1,908 7.3% Tobacco Products Wholesale Sales (a) 13,715 14,242	3.0%	5,347,252		5,191,413	Sales	10.6%	590,783		534,130	
52,370 38,043 (27.4%) Motor Fuels 357,265 341,767 66,160 63,964 (3.3%) Motor Vehicle Fees (b) 281,808 278,981 48,427 44,697 (7.7%) Transfer Inheritance 482,828 451,254 18,529 17,790 (4.0%) Casino Revenue 169,462 151,242 136,281 112,624 (17.4%) Insurance Premium 304,203 329,730 41,320 58,411 41.4% Cigarette (a) 41,320 65,951 19,725 18,535 (6.0%) Petroleum Products Gross Receipts 150,851 139,247 11,506 11,099 (3.5%) Corp. Banks & Financial Institutions 56,035 82,256 11,035 10,692 (3.1%) Alcoholic Beverage Excise 64,404 64,377 10,487 19,323 84.3% Realty Transfer 126,344 143,496 - - - Savings Institutions (9) (1) 1,779 1,908 7.3% Tobacco Products Wholesale Sales (a) 13,715 14,242 - - <td>(6.4%</td> <td>1,239,456</td> <td></td> <td>1,323,704</td> <td>Corporation Business</td> <td>(15.4%)</td> <td>202,921</td> <td></td> <td>239,778</td> <td></td>	(6.4%	1,239,456		1,323,704	Corporation Business	(15.4%)	202,921		239,778	
66,160 63,964 (3.3%) Motor Vehicle Fees (b) 281,808 278,981 48,427 44,697 (7.7%) Transfer Inheritance 482,828 451,254 18,529 17,790 (4.0%) Casino Revenue 169,462 151,242 136,281 112,624 (17.4%) Insurance Premium 304,203 329,730 41,320 58,411 41.4% Cigarette (a) 41,320 65,951 19,725 18,535 (6.0%) Petroleum Products Gross Receipts 150,851 139,247 11,506 11,099 (3.5%) Corp. Banks & Financial Institutions 56,035 82,256 11,035 10,692 (3.1%) Alcoholic Beverage Excise 64,404 64,377 10,487 19,323 84.3% Realty Transfer 126,344 143,496 - - - Savings Institutions (9) (1) 1,779 1,908 7.3% Tobacco Products Wholesale Sales (a) 13,715 14,242 - - - - Public Utility - -	(1.4%	687,434		697,205	Lottery	(13.4%)	91,220		105,362	
48,427 44,697 (7.7%) Transfer Inheritance 482,828 451,254 18,529 17,790 (4.0%) Casino Revenue 169,462 151,242 136,281 112,624 (17.4%) Insurance Premium 304,203 329,730 41,320 58,411 41.4% Cigarette (a) 41,320 65,951 19,725 18,535 (6.0%) Petroleum Products Gross Receipts 150,851 139,247 11,506 11,099 (3.5%) Corp. Banks & Financial Institutions 56,035 82,256 11,035 10,692 (3.1%) Alcoholic Beverage Excise 64,404 64,377 10,487 19,323 84.3% Realty Transfer 126,344 143,496 - - - Savings Institutions (9) (1) 1,779 1,908 7.3% Tobacco Products Wholesale Sales (a) 13,715 14,242 - - - - Public Utility - -	(4.3%	341,767		357,265	Motor Fuels	(27.4%)	38,043		52,370	
48,427 44,697 (7.7%) Transfer Inheritance 482,828 451,254 18,529 17,790 (4.0%) Casino Revenue 169,462 151,242 136,281 112,624 (17.4%) Insurance Premium 304,203 329,730 41,320 58,411 41.4% Cigarette (a) 41,320 65,951 19,725 18,535 (6.0%) Petroleum Products Gross Receipts 150,851 139,247 11,506 11,099 (3.5%) Corp. Banks & Financial Institutions 56,035 82,256 11,035 10,692 (3.1%) Alcoholic Beverage Excise 64,404 64,377 10,487 19,323 84.3% Realty Transfer 126,344 143,496 - - - Savings Institutions (9) (1) 1,779 1,908 7.3% Tobacco Products Wholesale Sales (a) 13,715 14,242 - - - - - - - - - - - - - - - - - - - - - 1,779 1,908 7.3% Tobacco Products Wholesa	(1.0%	278,981		281,808	Motor Vehicle Fees (b)	(3.3%)	63,964		66,160	
18,529 17,790 (4.0%) Casino Revenue 169,462 151,242 136,281 112,624 (17.4%) Insurance Premium 304,203 329,730 41,320 58,411 41.4% Cigarette (a) 41,320 65,951 19,725 18,535 (6.0%) Petroleum Products Gross Receipts 150,851 139,247 11,506 11,099 (3.5%) Corp. Banks & Financial Institutions 56,035 82,256 11,035 10,692 (3.1%) Alcoholic Beverage Excise 64,404 64,377 10,487 19,323 84.3% Realty Transfer 126,344 143,496 - - - Savings Institutions (9) (1) 1,779 1,908 7.3% Tobacco Products Wholesale Sales (a) 13,715 14,242 - - - - Public Utility - -	(6.5%			482,828	Transfer Inheritance	(7.7%)	44,697		48,427	
136,281 112,624 (17.4%) Insurance Premium 304,203 329,730 41,320 58,411 41.4% Cigarette (a) 41,320 65,951 19,725 18,535 (6.0%) Petroleum Products Gross Receipts 150,851 139,247 11,506 11,099 (3.5%) Corp. Banks & Financial Institutions 56,035 82,256 11,035 10,692 (3.1%) Alcoholic Beverage Excise 64,404 64,377 10,487 19,323 84.3% Realty Transfer 126,344 143,496 - - - Savings Institutions (9) (1) 1,779 1,908 7.3% Tobacco Products Wholesale Sales (a) 13,715 14,242 - - - - - - - 50,035 82,256 - - - - - 10,487 19,323 84.3% Realty Transfer 126,344 143,496 - - - - - - - - 1,779 1,908 7.3% Tobacco Produc	(10.8%	•		169,462	Casino Revenue	(4.0%)	17,790		18,529	
41,320 58,411 41.4% Cigarette (a) 41,320 65,951 19,725 18,535 (6.0%) Petroleum Products Gross Receipts 150,851 139,247 11,506 11,099 (3.5%) Corp. Banks & Financial Institutions 56,035 82,256 11,035 10,692 (3.1%) Alcoholic Beverage Excise 64,404 64,377 10,487 19,323 84.3% Realty Transfer 126,344 143,496 - - - Savings Institutions (9) (1) 1,779 1,908 7.3% Tobacco Products Wholesale Sales (a) 13,715 14,242 - - - - - - - 6,1,023,100 0.00000000000000000000000000000000000	8.4%			304,203	Insurance Premium	(17.4%)	112,624		136,281	
19,725 18,535 (6.0%) Petroleum Products Gross Receipts 150,851 139,247 11,506 11,099 (3.5%) Corp. Banks & Financial Institutions 56,035 82,256 11,035 10,692 (3.1%) Alcoholic Beverage Excise 64,404 64,377 10,487 19,323 84.3% Realty Transfer 126,344 143,496 - - - Savings Institutions (9) (1) 1,779 1,908 7.3% Tobacco Products Wholesale Sales (a) 13,715 14,242 - - - - - - - 5 1,032,100 0.00000000000000000000000000000000000	59.6%	•		41,320	Cigarette (a)	41.4%	58,411		41,320	
11,506 11,099 (3.5%) Corp. Banks & Financial Institutions 56,035 82,256 11,035 10,692 (3.1%) Alcoholic Beverage Excise 64,404 64,377 10,487 19,323 84.3% Realty Transfer 126,344 143,496 - - - Savings Institutions (9) (1) 1,779 1,908 7.3% Tobacco Products Wholesale Sales (a) 13,715 14,242 - - - - - - - 56-1822-180 0.00000000000000000000000000000000000	(7.7%				Petroleum Products Gross Receipts	(6.0%)	18,535		19,725	
11,035 10,692 (3.1%) Alcoholic Beverage Excise 64,404 64,377 10,487 19,323 84.3% Realty Transfer 126,344 143,496 - - - Savings Institutions (9) (1) 1,779 1,908 7.3% Tobacco Products Wholesale Sales (a) 13,715 14,242 - - - - - - 5-1,023,100 0.1,025,000 0.1,025,000 0.1,025,000 0.1,025,000	46.8%	· ·		56,035	Corp. Banks & Financial Institutions	(3.5%)	11,099		11,506	
Savings Institutions (9) (1) 1,779 1,908 7.3% Tobacco Products Wholesale Sales (a) 13,715 14,242 Public Utility	(0.0%			64,404	Alcoholic Beverage Excise	(3.1%)	10,692		11,035	
1,779 1,908 7.3% Tobacco Products Wholesale Sales (a) 13,715 14,242 Public Utility	13.6%	143,496		126,344	Realty Transfer	84.3%	19,323		10,487	
1,779 1,908 7.3% Tobacco Products Wholesale Sales (a) 13,715 14,242 Public Utility		(1)		(9)	Savings Institutions	-	-		-	
6 1 922 100	3.8%			13,715	Tobacco Products Wholesale Sales (a)	7.3%	1,908		1,779	
\$ 1,822,180 \$ 1,855,538 1.8% Total Major Revenues \$ 16.082,489 \$ 16.746,638		· •		-	Public Utility	-	-		_	
	4.1%	16,746,638	\$	16,082,489	\$ Total Major Revenues	1.8%	1,855,538	\$	1,822,180	\$

⁽a) Pursuant to P.L. 06-37, revenue collections of \$396.5 million from the cigarette and tobacco products wholesale sales tax are deposited in the Health Care Subsidy Fund. Pursuant to P.L. 04-69 \$0.0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds.

⁽b) Pursuant to P.L. 03-13, \$204.9 million of FY 2013 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.

STATE OF NEW JERSEY FISCAL YEAR 2013 REVENUE SOURCE REVISED BUDGET VERSUS ACTUAL MONTH OF MARCH 2013

(\$ Thousands)

Revenue Source		MA	RCH		Variance		% Variance	
		Revised Cash Budget		Actual]	er/(Under) Revised Budget	Over/(Under) Revised Budget	
Gross Income	\$	487,900	\$	573,528	\$	85,628	17.6%	
Sales		566,200		590,783	•	24,583	4.3%	
Corporation Business		229,200		202,921		(26,279)	(11.5%)	
Lottery		87,300		91,220		3,920	4.5%	
Motor Fuels		48,600		38,043		(10,557)	(21.7%)	
Motor Vehicle Fees (b)		73,200		63,964		(9,236)	(12.6%)	
Transfer Inheritance		62,100		44,697		(17,403)	(28.0%)	
Casino Revenue		23,500		17,790		(5,710)	(24.3%)	
Insurance Premium		121,200		112,624		(8,576)	(7.1%)	
Cigarette (a)		59,400		58,411		(989)	(1.7%)	
Petroleum Products Gross Receipts		20,400		18,535		(1,865)	(9.1%)	
Corp. Banks & Financial Institutions		14,000		11,099		(2,901)	(31.0%)	
Alcoholic Beverage Excise		11,500		10,692		(808)	(7.0%)	
Realty Transfer		23,700		19,323		(4,377)	(18.5%)	
Tobacco Products Wholesale Sales (a)		1,600		1,908		308	19.3%	
Public Utility		-		-		-	_	
Total Revenues	\$	1,829,800	- \$	1,855,538	\$	25,738	1.4%	

- (a) Pursuant to P.L. 06-37, revenue collections of \$396.5 million from the cigarette and tobacco products wholesale sales tax are deposited in the Health Care Subsidy Fund. Pursuant to P.L. 04-69 \$0.0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds.
- (b) Pursuant to P.L. 03-13, \$204.9 million of FY 2013 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.
- (c) Monthly budgets are estimates based on long-term, intra-year revenue collection patterns and fiscal year projections. Because of fluctuations in revenue collections from year to year, one month's collections may differ dramatically from year-earlier figures and budgets without necessarily affecting total revenue collections in a fiscal year.

STATE OF NEW JERSEY FISCAL YEAR 2013 REVENUE SOURCE

REVISED BUDGET VERSUS ACTUAL FOR THE NINE MONTHS ENDED MARCH 31, 2013

(\$ Thousands)

D		Revised	ARCH		Variance Over/(Under) Revised		% Variance Over/(Under) Revised	
Revenue Source	<u>C</u> :	ash Budget	(c)	Actual]	Budget	Budget	
Gross Income	\$	7,324,400	\$	7,409,954	\$	85,554	1.2%	
* Sales		5,322,700	•	5,347,252	•	24,552	0.5%	
Corporation Business		1,265,700		1,239,456		(26,244)	(2.1%)	
Lottery		683,500		687,434		3,934	0.6%	
* Motor Fuels		352,300		341,767		(10,533)	(3.0%)	
Motor Vehicle Fees (b)		288,200		278,981		(9,219)	(3.2%)	
Transfer Inheritance		468,700		451,254		(17,446)	(3.7%)	
Casino Revenue		157,000		151,242		(5,758)	(3.7%)	
Insurance Premium		338,300		329,730		(8,570)	(2.5%)	
Cigarette (a)		67,000		65,951		(1,049)	(1.6%)	
* Petroleum Products Gross Receipts		141,100		139,247		(1,853)	(1.3%)	
Corp. Banks & Financial Institutions		85,200		82,256		(2,944)	(3.5%)	
* Alcoholic Beverage Excise		65,200		64,377		(823)	(1.3%)	
* Realty Transfer		147,900		143,496		(4,404)	(3.0%)	
Tobacco Products Wholesale Sales (a)		13,900		14,242		342	2.5%	
Public Utility		-	_	-		-	-	
Total Revenues	\$	16,721,100	- \$	16,746,638	\$	25,538	0.2%	

^{*} Revenues are on a one month lag. All other revenues represent nine months of cash collections.

- (a) Pursuant to P.L. 06-37, revenue collections of \$396.5 million from the cigarette and tobacco products wholesale sales tax are deposited in the Health Care Subsidy Fund. Pursuant to P.L. 04-69 \$0.0325 per cigarette is dedicated to pay debt service on the Cigarette Securitization Bonds.
- (b) Pursuant to P.L. 03-13, \$204.9 million of FY 2013 Motor Vehicle Fee collections are dedicated to the New Jersey Motor Vehicle Commission.
- (c) Monthly budgets are estimates based on long-term, intra-year revenue collection patterns and fiscal year projections. Because of fluctuations in revenue collections from year to year, one month's collections may differ dramatically from year-earlier figures and budgets without necessarily affecting total revenue collections in a fiscal year.