

New Jersey Department of the Treasury Division of Purchase and Property



Quick Reference Guide:

Vendor Profile Management VENDOR CATEGORIES & CERTIFICATIONS

Seller Administrators



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1. Purpose

This Quick Reference Guide provides step-by-step instructions on how to maintain vendor categories and certifications in your company's NJSTART Vendor Profile. If you have not registered in NJSTART, refer to the instructions in the Quick Reference Guide titled "Vendor Registration," and then return to this guide.

Using the Vendor Categories and Certifications feature in NJSTART provides the following enhancements when doing business with the State of New Jersey:

- Completing some business categories to help ensure proper payment;
- Completing categories and certifications in your Vendor Profile that are required for your company to do business with the State; and
- Viewing a snapshot of the certifications and links to instructions on how you can take corrective actions if you, as a vendor, are not in compliance with a required certification.

If you have any questions on what a field means, click on the **question mark icon** on the top right hand corner of your screen. A new drop-down menu will open in your browser containing the User Manual for the Seller and Seller Administrator roles. To find the section of the manual pertaining to categories and certifications, find the Seller Administration heading.

Quick Reference Guides for managing your NJSTART vendor portal profile, and many other topics, can be found at the New Jersey Division of Purchase and Property Vendor Support Page at http://www.nj.gov/treasury/purchase/njstart/vendor.shtml.

If you have questions regarding the material presented in this guide, you may contact a New Jersey State Vendor Administrator at (609) 341-3500 or email njstart@treas.nj.gov.

2. Certain NJSTART Functions Only Available During Weekday Hours

You can access your NJSTART vendor profile whenever you like, 24/7. You can begin the registration process, edit your general organization information, create and set up quotes, manage your company's user access, complete and attach forms, conduct searches, and update non-financial categories and certifications.

However, certain NJSTART functions require validation through a State legacy system that is only available each weekday from 7:00 a.m. until 7:00 p.m. As a result, the following NJSTART functionality is limited to the weekday hours noted:

- Completing registration in NJSTART;
- Entering or editing values required for any of the mandatory OMB categories, as described in this
 Quick Reference Guide, Vendor Categories and Certifications;
 Adding or editing an address;
 and
- Processing purchase orders.

Attempting to use any of the functions listed on the previous page after normal business hours will not harm your vendor profile in any way. However, you will receive the following red system error messages:







The failed transactions will not be processed or stored. NJSTART will not automatically try to send the transaction again the next business day. No action is required on your part. Simply close NJSTART and log in again during weekday hours. The next time you log in, the system error messages will immediately clear automatically.

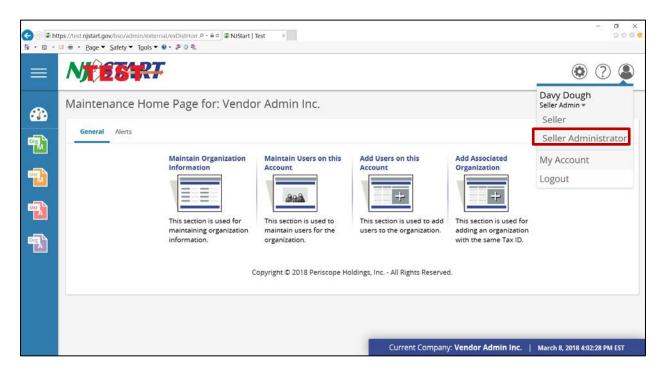
3. Instructions

3.1. Navigate to NJSTART and Log in

Navigate to <u>www.njstart.gov</u> Log in using the ID and password you created during registration or that was provided to you by your company's **Seller Administrator**.

3.2. Verify the Seller Administrator Role Is Selected

The activities described in this section require the user to have Seller Administrator privileges. Select the Seller Administrator role by clicking the icon and selecting the correct role from the drop-down list as indicated in red in the following screenshot.



If you cannot select the Seller Administrator role or see the screenshot shown above, then you do not have the necessary privileges to perform Seller Administrator management tasks. To remedy this, you may request that the necessary privileges be granted to you by your company's Seller Administrator.

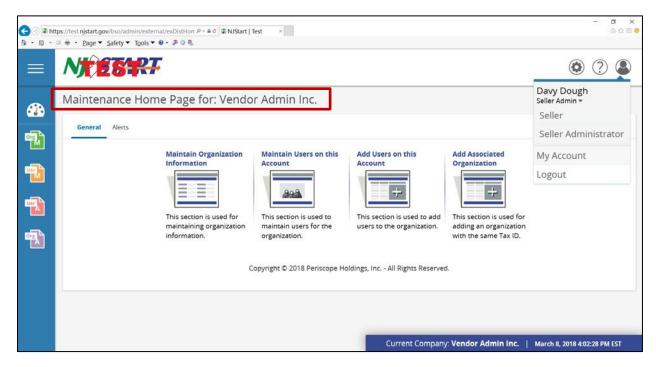




3.3. Vendor Profile Navigation

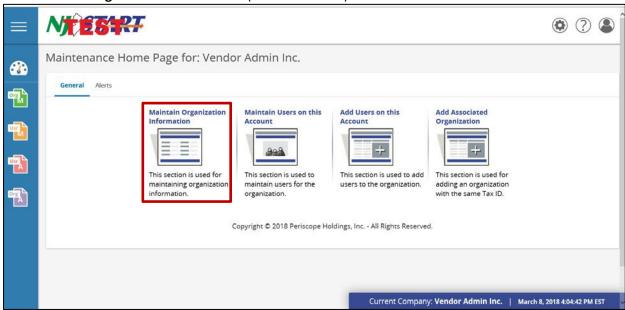
Once you're logged in and have selected the correct user role, the Seller Administrator **Maintenance Home Page** opens as shown below.

Seller Administrator Maintenance Home Page:



3.4. Select Maintain Organization Information

Click Maintain Organization Information (indicated in red).



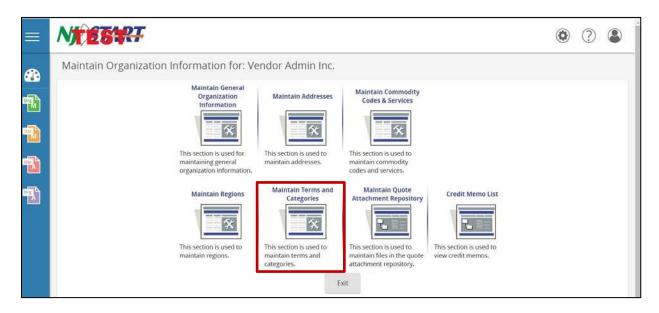
The Maintain Organization Information view appears as shown on the next page.





3.5. Select Maintain Terms and Categories

Click Maintain Terms and Categories (indicated in red).



The **Terms, Categories, and Certifications** screen opens as shown on the following pages.

4. Vendor Categories - OMB

Vendor Categories capture specific information that must be completed by you as the Seller Administrator. The first five categories listed on this tab relate to information collected on behalf of the Office of Management and Budget (OMB) for payment processing purposes. It is vital that these categories are complete and accurate. Instructions for completing these categories is presented in subsections that follow.

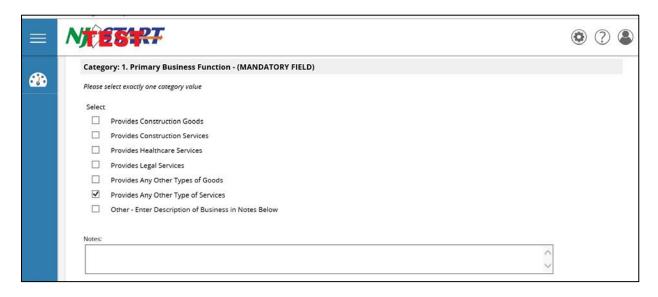
Note: Entering or editing values for the four mandatory OMB categories can be completed only during weekday hours (7:00 a.m. - 7:00 p.m.). These categories are described in Sections 4.1, 4.3, 4.4 & 4.5 beginning on the next page.





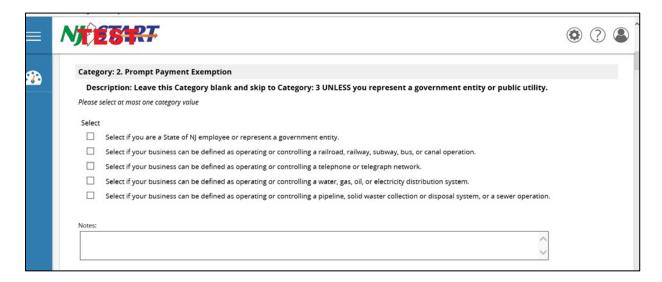
5. Primary Business Function - Mandatory

Select only one value that describes your company's primary business function. If you select "Other," enter the description in the **Notes** space provided.



5.1. Prompt Payment Exemption (does not apply to most vendors)

Most vendors benefit from the Prompt Payment Act and are not exempt. However, if your company is exempt, select the exemption value that applies. **Otherwise, leave this category blank.**







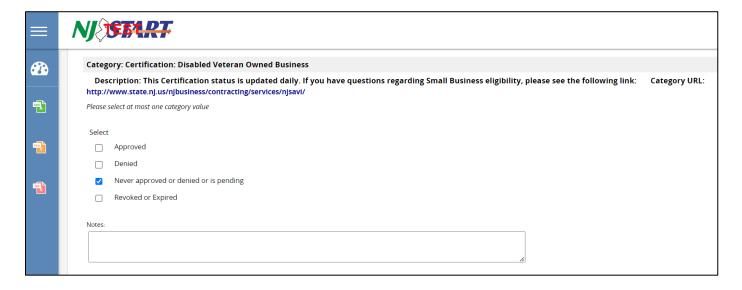
5.2. Business Formation - Mandatory

Select the one value that describes how your business, corporation or government entity has been formed. If necessary, enter any explanatory remarks in the "**Notes**" section provided.



5.3. Disabled Veteran-Owned Business

This Certification refers to the approval that a vendor meets the requirements for a Disabled Veteran Owned Business (DVOB) in which at least 51 percent of the business is owned and operated by a person or persons who are qualified disabled veterans. This Certification is reviewed and approved by the Department of the Treasury



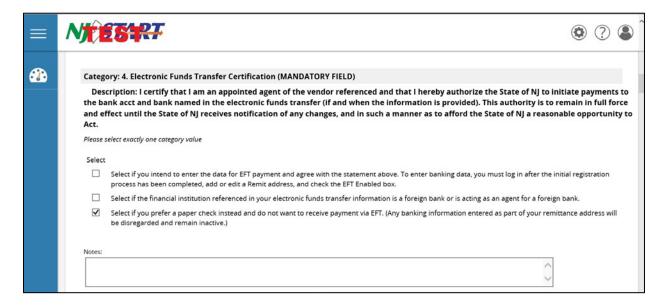




5.4. Electronic Funds Transfer Certification - Mandatory

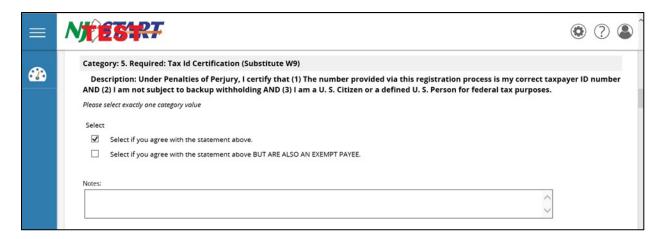
Select the one value that indicates your choice regarding receipt of electronic payments. If you elect to receive electronic payments, ensure that your NJSTART vendor profile contains a remit address that has been enabled for electronic funds transfer (EFT).

Note: To receive payment using electronic funds transfer, you must select the first option for this category <u>and</u> you must add an EFT-enabled remit address. Refer to the Quick Reference Guide titled Managing Company Information for instructions on how to establish an EFT-enabled remit address.



5.5. Tax ID Certification (Substitute W9) - Mandatory

Completing this category during NJSTART registration is accepted in lieu of submitting IRS Form W-9: Request for Taxpayer Identification Number and Certification. Select the one value that applies.



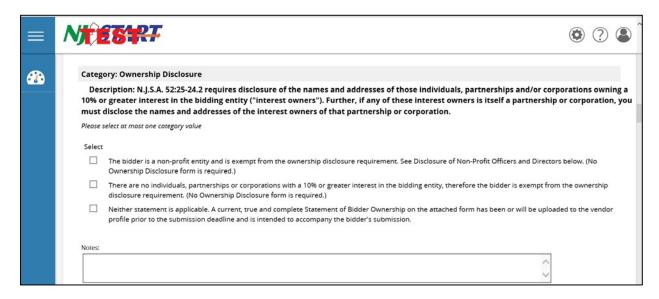


6. Vendor (Bidder) Categories - Forms

The following Categories of forms may be completed during the registration process or prior to the submission of a bid (quote). These forms include **Ownership Disclosure**; **Disclosure of Investment Activities in Iran**; **Disclosure of Investigations and Other Actions Involving the Bidder**; and **Disclosure of Non-Profit Officers and Directors** (if applicable). Please note that the term "bidder" may be used interchangeably with "vendor" in this section.

6.1. Ownership Disclosure

Description: <u>N.J.S.A.</u> 52:25-24.2 requires disclosure of the names and addresses of those individuals, partnerships and/or corporations owning a 10% or greater interest in the bidding entity ("interest owners"). Further, if any of these interest owners is itself a partnership or corporation, you must disclose the names and addresses of the interest owners of that partnership or corporation.



Bidders that are a non-profit entity should select **Box 1** above. While non-profit entities are exempt from the ownership disclosure requirement, these bidders must complete the Disclosure of Non-Profit Officers and Directors category. (**No Ownership Disclosure form is required.**)

Bidders that do not have any individuals, partnerships or corporations with a 10% or greater ownership interest should select **Box 2** above. These bidders are exempt from the ownership disclosure requirement. (**No Ownership Disclosure form is required.**)

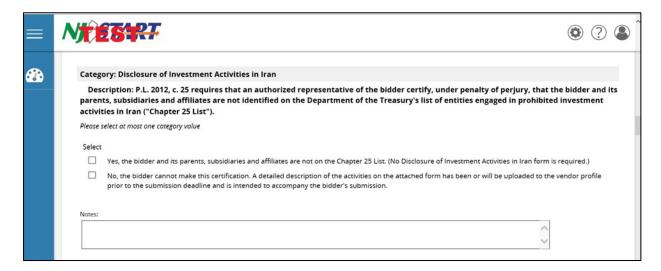
All other bidders should select Box 3 as indicated above. Bidders who check Box 3 must complete an Ownership Disclosure form, which should be uploaded to their Vendor Profile prior to the quote submission deadline or must accompany the submitted quote {proposal}. A Vendor's {Bidder's} failure to submit the completed and signed form with its quote {proposal} will result in the rejection of the quote {proposal} as non-responsive. Failure to submit the form will preclude the award of a Blanket PO {Contract} to said Vendor {Bidder} unless the Division has on file a signed and accurate Ownership Disclosure Form dated and received no more than six (6) months prior to the quote {proposal} submission deadline for this procurement. If any ownership change has occurred within the last six (6) months, a new Ownership Disclosure Form must be completed, signed and submitted with the quote {proposal}.





6.2. Disclosure of Investment Activities in Iran

Description: P.L. 2012, c.25 requires that an authorized representative of the bidder certify, under penalty of perjury, that the bidder and its parents, subsidiaries and affiliates are not identified on the Department of the Treasury's list of entities engaged in prohibited investment activities in Iran.



The Division is statutorily required to maintain a list of entities ("Chapter 25 List") that are determined, based on credible public information, to be engaged in prohibited activities in Iran. These prohibited activities generally relate to transactions valued over \$20 million in the energy and defense sectors of Iran. The Chapter 25 List is regularly updated and can be found here on the Division's website.

If a bidder, or one of its parents, subsidiaries and affiliates, is not on the Chapter 25 List, then **Box 1** above should be selected, and no further action is needed for this category.

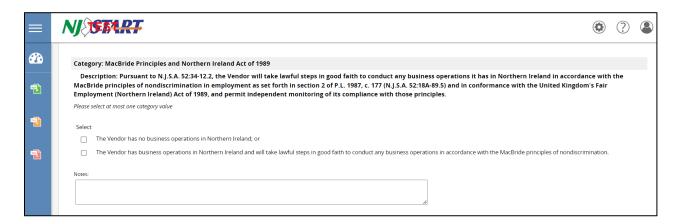
If a bidder, or one of its parents, subsidiaries or affiliates, is on the Chapter 25 List, then **Box 2** above should be selected. The Disclosure of Investment Activities on Iran form **must be completed and uploaded** to their Vendor Profile prior to the quote submission deadline.

6.3. MacBride Principles and Northern Ireland Act of 1989

Description: Pursuant to N.J.S.A. 52:34-12.2, the Vendor will take lawful steps in good faith to conduct any business operations it has in Northern Ireland in accordance with the MacBride principles of nondiscrimination in employment as set forth in section 2 of P.L. 1987, c. 177 (N.J.S.A. 52:18A-89.5) and in conformance with the United Kingdom's Fair Employment (Northern Ireland) Act of 1989, and permit independent monitoring of its compliance with those principles.

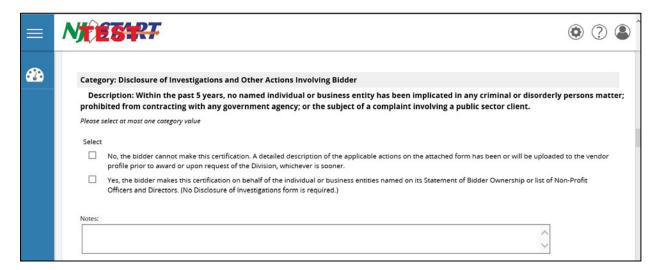






6.4. Disclosure of Investigations and Other Actions Involving Bidder

Description: Bidders are required to disclose any investigation, litigation, including administrative complaints or other administrative proceedings, involving any public sector clients during the past five years, including the nature, status, and disposition (if applicable) with respect to each matter. This information is needed by the Division to conduct its due diligence on potential bidders.



Bidders should be able to certify that none of the individuals or business entities named on its Ownership Disclosure form, or Statement of Non-Profit Officers and Directors in the case of non-profit entities, has been implicated in any criminal or disorderly persons matters, prohibited from contracting with any government agency, or been the subject of a complaint involving a public sector client. If so, they should select **Box 1** above. (No Disclosure of Investigations and Other Actions Involving the Bidder form is required.)

Bidders unable to make such a certification should select **Box 2** in this category and complete the Disclosure of Investigations and Other Actions Involving Bidder form. This form must be completed and uploaded to their Vendor Profile prior to the quote submission deadline.



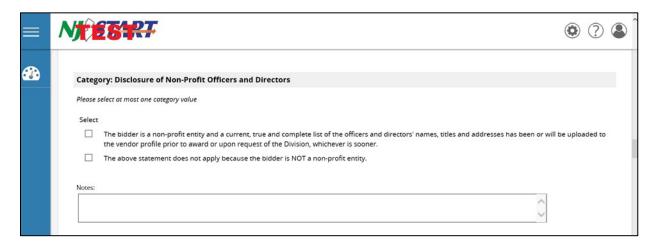


6.5. Disclosure of Non-Profit Officers and Directors

Description: While non-profit entities are exempt from the ownership disclosure requirement, these bidders must complete the Disclosure of Non-Profit Officers and Directors category. This list will be used in relation to Section 4.3 above for the disclosure of investigations and other actions.

Box 1 below should <u>only</u> be selected by those bidders that selected the first box on the Ownership Disclosure category referenced in Section 4.1. Those bidders selecting **Box 1** must upload a list of all officers' and directors' names, titles, and addresses to their Vendor Profile, either before contract award or upon the Division's request, whichever is sooner.

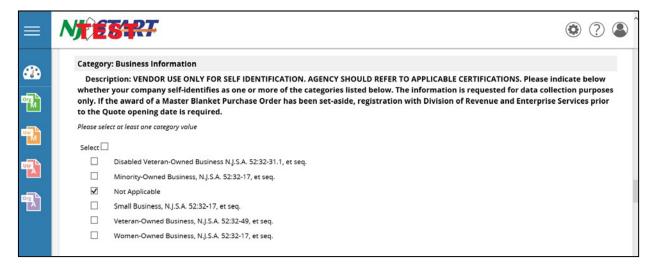
All other bidders should select Box 2 for this category.



6.6. Business Information

Description: Bidders that self-identify as a small business can check the box(s) that represents their business.

Note: This category does not supersede any Small Business Certifications listed in Section 5.7 through Section 5.9. This category is for informational purposes only.





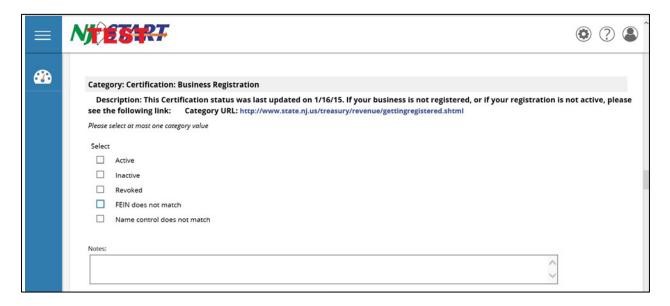


7. Vendor Certifications

Vendor Certifications capture specific information that will be populated by other New Jersey systems of record for each Vendor. Vendor Certifications include the following:

7.1. Business Registration

This Certification refers to the documentation that your business is a registered, legal entity with the State of New Jersey. While not required for bidding or to receive a Purchase Order below the established threshold amount, all businesses must have a valid Business Registration Certificate (BRC) from DORES prior to the award of a contract.



7.2. Chapter 51/EO 117 Compliance

This Certification refers to compliance with P.L. 2005, Chapter 51, N.J.S.A. 19:44A-20.13 through -20.25 ("Chapter 51") and Executive Order No. 117 (2008). Vendors must complete the necessary form to certify that no contributions prohibited by Chapter 51 or Executive Order No. 117 have been made during the preceding period. The State will not enter into contracts or agency direct purchase orders (DPAs) exceeding \$17,500 with vendors that make non-compliant political contributions. Once approved by the State, the forms remain valid for two years. **Any change** in the vendor's ownership status and/or political contributions **during the two-year period** will require the submission of new Chapter 51 forms.

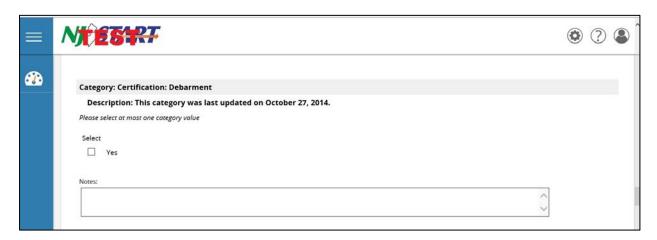






7.3. Debarment

This Certification refers to the exclusion from contracting on the basis of a lack of responsibility evidenced by an offense, failure, or inadequacy of performance, for a period of time commensurate with the seriousness of the offense, failure, or inadequacy of performance. This Certification is maintained by the Department of the Treasury.

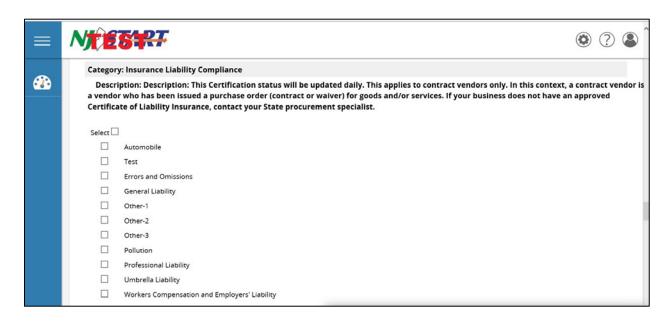


7.4. Insurance Liability Compliance

This Certification refers to the approval of insurance liability requirements pursuant to State specifications for goods and/or services. This Certification is reviewed and approved by the Division of Purchase and Property.







7.5. AA/EEOC Compliance

This Certification refers to vendor compliance with the Affirmative Action program.



7.6. Lesbian, Gay, Bisexual, Transgender, Queer, Questioning+ Business Enterprise (LGBTQ+)

This Certification refers to the approval that a vendor meets the requirements for a Lesbian, Gay, Bisexual, Transgender, Queer, Questioning+ Business Enterprise (LGBTQ+). This program applies to qualifying firms wishing to do business with any State department or agency that administers programs requiring the certification of businesses as LGBTQ+, and/or wishing to do business with casino licensees pursuant to State law.

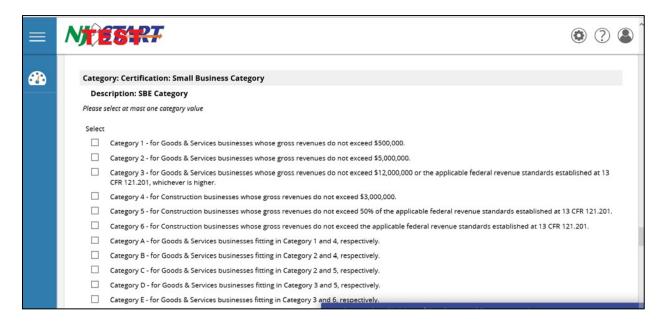






7.7. Small Business Category

This Certification refers to the gross revenue of a vendor. This Certification is reviewed and approved by the Department of the Treasury.

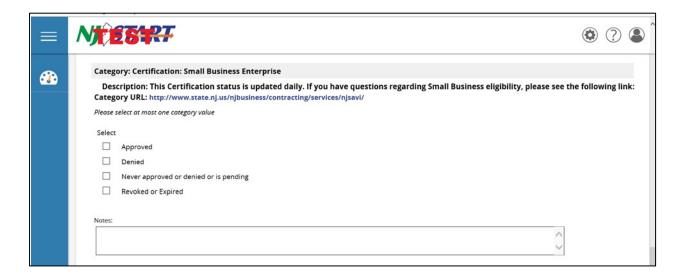


7.8. Small Business Enterprise

This Certification refers to the approval that a vendor meets the requirements for small business based on gross revenue and employee size of a vendor. This Certification is reviewed and approved by the Department of the Treasury.







7.9. Minority-Owned Business Enterprise

This Certification refers to the approval that a vendor meets the requirements for a Minority-Owned Business Enterprise (MBE) in which at least 51 percent of the ownership interest is held by a minority or minorities, the management and daily business operations are controlled by one or more of the minorities who own it, or if stock is issued, at least 51 percent of the stock is owned by one or more minorities. This Certification is reviewed and approved by the Department of the Treasury.

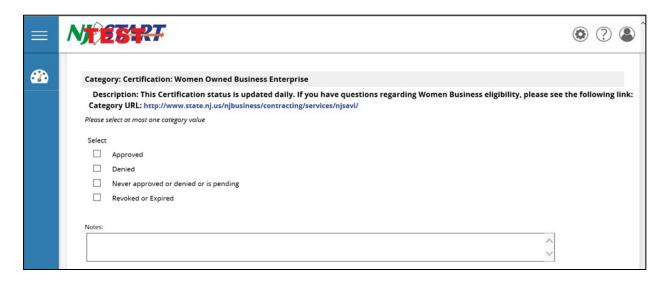


7.10. Women-Owned Business Enterprise

This Certification refers to the approval that a vendor meets the requirements for a Women-Owned Business Enterprise (WBE) in which at least 51 percent of the ownership interest is held by a woman or women, the management and daily business operations are controlled by one or more of the women who own it, or if stock is issued, at least 51 percent of the stock is owned by one or more women. This Certification is reviewed and approved by the Department of the Treasury.







7.11. Veteran-Owned Business

This Certification refers to the approval that a vendor meets the requirements for a Veteran-Owned Business (VOB) in which at least 51 percent of the business is owned and operated by a person or persons who are qualified veterans. This Certification is reviewed and approved by the Department of the Treasury.



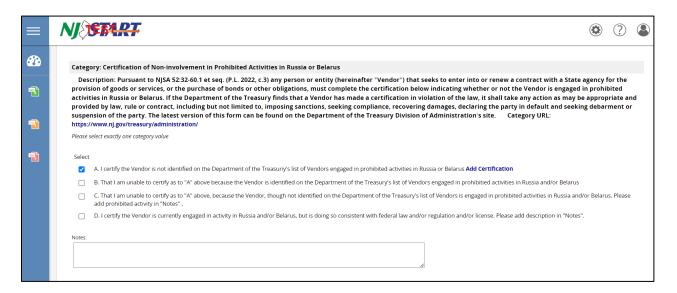
7.12. Certification of Non-involvement in Prohibited Activities in Russia or Belarus

Description: Pursuant to NJSA 52:32-60.1 et seq. (P.L. 2022, c.3) any person or entity (hereinafter "Vendor") that seeks to enter into or renew a contract with a State agency for the provision of goods or services, or the purchase of bonds or other obligations, must complete the certification below indicating whether or not the Vendor is engaged in prohibited activities in Russia or Belarus. If the Department of the Treasury finds that a Vendor has made a certification in violation of the law, it shall take any action as may be appropriate and provided by law, rule or contract, including but not limited to, imposing sanctions, seeking compliance, recovering damages, declaring the party in default and seeking debarment





or suspension of the party. The latest version of this form can be found on the Department of the Treasury Division of Administration's site.



8. Save Your Changes and Exit

Remember, before you can save your changes you must complete the required fields (marked with an asterisk *). Once you have completed the Categories and Certifications, **Save & Continue** will leave you on the same page; **Save & Exit** will take you back to the previous screen.



Click Exit to return to the Maintain Organization Information screen.