

<b>Master License Agreement (MLA) Price List - June 2004 with Additions/Deletions through February 2005</b> <b>Product Availability and Price List</b> <b>Product Description</b>	<b>Pricing</b>		
	<b>Class</b>	<b>Part Number</b>	<b>US Dollar</b>

While every effort is made to ensure the price list is as current as possible at time of publication, Novell Product Announcements (NPAs) may be issued which supersede information found within the price list. Please refer to NPAs for the most updated information regarding product information and pricing.

**Special Note:** A column has been added to the price list showing the lead time classification for each product. This classification system indicates the expected average number of days for product to be shipped from Novell after receipt of customer order. Products are classified into three main categories:

- "e" – electronic/billing parts, 1 day average lead time
- "1" – physical parts, 3 day average lead time
- "2" – physical parts, 5 day average lead time

Certain products require a longer lead time for delivery depending upon ordering location. *For EMEA customers:* please expect a 3 - 4 week lead time for the following language-specific products: Chinese, Korean, Japanese and Portuguese; all Volera Excelerator, Controller, and Accountant products. *For NALAAP customers:* please expect a 3 - 4 week lead time for the following products: All 56 bit (regardless of language) and Japanese, Russian, Polish, Czech, Hungarian, Dutch, Scandinavian, Hebrew, Arabic, and German languages.

**\*878-xxxxxx-001 e-Software Media Kits:**

**ISO Image eMedia Kits** require the download of one or more ISO images. These ISO images are electronic duplicates of the CDs that are included in the physical software media kit. After downloading the ISO image(s), you will be required to "burn" that ISO image onto a CDR in order to install the product. Once the CDR is burned, you can proceed to install the product as if you had received CDs in a physical software media kit. If the description of the media kit does not specify Executable File (EXE) then the files to be downloaded are ISO Images.

**Executable File eMedia kits** require the download of one or more executable files. Unlike the "ISO Images" eMedia kits, you will not be required to "burn" CDRs in order to install the product. The software is installed by simply running the executable file(s) you have downloaded. These eMedia kits will have "Executable Files" or "EXE" in their descriptions.

**Network Operating Systems**

**\*\*The Local Currency column should not be used with US Dollars.**

**NetWare 6.5**

NetWare 6.5 is the most reliable services platform for delivering secure, non-stop access to network and information resources; engineered to deploy business critical, open source-enabled services. With NetWare, Novell provides customer choice and flexibility, greater application interoperability, continuous availability, and tools that deliver new levels of productivity. NetWare 6.5 provides the customer with an open gateway and ideal path for adopting the NetWare strategy that includes future support for Linux.

**Media**

NetWare 6.5 e-Software Media Kit Strong Encryption (128+ bit) English, Portuguese, French, Italian, German, Spanish and Russian	e	878-000255-001	\$15.00
NetWare 6.5 Software Media Kit Strong Encryption (128+ bit) English	1	892-000245-001	\$35.00
NetWare 6.5 Software Media Kit Strong Encryption (128+ bit) French	2	892-000250-001	\$35.00
NetWare 6.5 Software Media Kit Strong Encryption (128+ bit) German	1	892-000251-001	\$35.00

NetWare 6.5 Software Media Kit Strong Encryption (128+ bit) Italian	1	892-000252-001	\$35.00
NetWare 6.5 Software Media Kit Strong Encryption (128+ bit) Polish	1	892-000256-001	\$35.00
NetWare 6.5 Software Media Kit Strong Encryption (128+ bit) Portuguese	1	892-000253-001	\$35.00
NetWare 6.5 Software Media Kit Strong Encryption (128+ bit) Russian	1	892-000254-001	\$35.00
NetWare 6.5 Software Media Kit Strong Encryption (128+ bit) Spanish	1	892-000255-001	\$35.00

#### **New**

NetWare 6.5 & Prior 1-User e-License	e	879-000230-001	\$158.00
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#### **Upgrade**

Upgrade NetWare 6.5 & Prior 1-User e-License from any NetWare	e	879-000230-003	\$84.00
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#### **Maintenance**

NetWare 6.5 1-User Maintenance	e	MNT-005654-001	\$40.00
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#### **Competitive Upgrades**

Customers upgrading from a qualifying competitive product will be able to upgrade on a one-to-one basis.

**Qualifying competitive products include:** Microsoft Windows NT4, Microsoft Windows 2000, Microsoft Windows 2000 Advanced Server, Microsoft Windows 2000 Datacenter Server, IBM OS/2 Wrap Server, SCO UnixWare 7, Microsoft LAN Manager, IBM LAN Server, Banyan Vines.

## **Network Operating Systems**

### **NetWare 6**

#### **Media**

NetWare 6 e-Software Media Kit Strong Encryption (128+ bit) English*	e	878-000136-001	\$15.00
NetWare 6 e-Software Media Kit Strong Encryption (128+ bit) German*	e	878-000137-001	\$15.00
NetWare 6 e-Software Media Kit Strong Encryption (128+ bit) Italian*	e	878-000138-001	\$15.00
NetWare 6 e-Software Media Kit Strong Encryption (128+ bit) Polish*	e	878-000139-001	\$15.00
NetWare 6 e-Software Media Kit Strong Encryption (128+ bit) Portuguese*	e	878-000140-001	\$15.00
NetWare 6 e-Software Media Kit Strong Encryption (128+ bit) Russian*	e	878-000141-001	\$15.00
NetWare 6 e-Software Media Kit Strong Encryption (128+ bit) Spanish*	e	878-000142-001	\$15.00
NetWare 6 e-Software Media Kit Strong Encryption (128+ bit) French*	e	878-000143-001	\$15.00
NetWare 6 Software Media Kit Strong Encryption (128+ bit) English	2	892-000106-001	\$35.00
NetWare 6 Software Media Kit Strong Encryption (128+ bit) Portuguese	2	892-000114-001	\$35.00
NetWare 6 Software Media Kit Strong Encryption (128+ bit) German	2	892-000131-001	\$35.00
NetWare 6 Software Media Kit Strong Encryption (128+ bit) Italian	2	892-000130-001	\$35.00
NetWare 6 Software Media Kit Strong Encryption (128+ bit) French	2	892-000132-001	\$35.00
NetWare 6 Software Media Kit Strong Encryption (128+ bit) Spanish	2	892-000133-001	\$35.00
NetWare 6 Software Media Kit Strong Encryption (128+ bit) Russian	2	892-000134-001	\$35.00

NetWare 6 Software Media Kit Strong Encryption (128+ bit) Polish	2	892-000135-001	\$35.00
NetWare 6 Unlimited-User Software Media e-License	e	131-000653-001	\$1.00
<b>New</b>			
NetWare 6 & Prior 1-User License	e	LIC-005610-001	\$158.00
<b>Upgrade</b>			
Upgrade NetWare 6 & Prior 1-User License from any NetWare	e	LIC-005610-003	\$84.00
<b>Maintenance</b>			
NetWare 6 1-User Maintenance	e	MNT-005179-001	\$40.00

## Network Operating Systems

### NetWare® 5.1

NetWare 5.1 offers the most robust, scalable platform for deploying Web-based centralized management of heterogeneous networks, including desktops, resulting in dramatic savings in administration costs over systems that are not directory based. NetWare 5.1 is the most trustworthy server operating system available, delivering high reliability, fast performance, and the tightest possible security across public networks. Built-in scalability lets you expand your network to Internet proportions involving millions of users and network resources, while realizing maximum value from your current network infrastructure.

#### Media

NetWare 5.1 e-Software Media Kit Strong Encryption (128+ bit) English*	e	878-000124-001	\$15.00
NetWare 5.1 e-Software Media Kit Strong Encryption (128+ bit) Spanish*	e	878-000125-001	\$15.00
NetWare 5.1 e-Software Media Kit Strong Encryption (128+ bit) Portuguese*	e	878-000126-001	\$15.00
NetWare 5.1 e-Software Media Kit Strong Encryption (128+ bit) Italian*	e	878-000127-001	\$15.00
NetWare 5.1 e-Software Media Kit Strong Encryption (128+ bit) German*	e	878-000128-001	\$15.00
NetWare 5.1 e-Software Media Kit Strong Encryption (128+ bit) Russian*	e	878-000129-001	\$15.00
NetWare 5.1 e-Software Media Kit Strong Encryption (128+ bit) French*	e	878-000130-001	\$15.00
NetWare 5.1 e-Software Media Kit (56 bit) French*	e	878-000131-001	\$15.00
NetWare 5.1 Software Media Kit Strong Encryption (128+ bit) English	2	892-000070-001	\$35.00
NetWare 5.1 Software Media Kit Strong Encryption (128+ bit) Portuguese	2	892-000072-001	\$35.00
NetWare 5.1 Software Media Kit Strong Encryption (128+ bit) French	2	892-000073-001	\$35.00
NetWare 5.1 Software Media Kit Strong Encryption (128+ bit) Italian	2	892-000075-001	\$35.00
NetWare 5.1 Software Media Kit Strong Encryption (128+ bit) German	2	892-000076-001	\$35.00
NetWare 5.1 Software Media Kit Strong Encryption (128+ bit) Spanish	2	892-000077-001	\$35.00
NetWare 5.1 Software Media Kit Strong Encryption (128+ bit) Russian	2	892-000078-001	\$35.00

**Note: Customers ordering the 892 or 878 Software Media Kit will also need to order either the 131 part number listed below to enable the software.**

NetWare 5.1 Unlimited-User Software Media e-License	e	131-000556-001	\$1.00
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## Novell® Upgrade Wizard

Novell Upgrade Wizard is available for free download from Novell's Internet Web site at <http://www.novell.com/download>. Novell Upgrade Wizard is an easy-to-use migration tool that allows you to quickly and easily upgrade your existing NetWare 3 infrastructure. The utility makes migrating your NetWare 3 bindery and file system as easy as dragging and dropping an object from one location to another. Key features include: Drag and drop modeling capability, ability to migrate both the NetWare 3 bindery and file system in a single GUI utility, password migration functionality, simple print component migration, option to establish migrated users' rights based on existing user template, option to create new user templates for migrating users, ability to create new containers and subdirectories in the existing Directory tree, notification of possible errors and ability to correct these errors before migration, and progress bar indicating percent completion. Novell Upgrade Wizard runs on both Windows 95 and Windows NT workstations.

## Network Operating Systems

### NetWare® 4.2

NetWare 4.2 is a proven network solution that gives Internet-enabled businesses more effective management and control of their increasingly complex networks to lower the cost of network ownership. It is built on the field-proven NetWare 4 with NDS and includes all reliability updates for increased dependability. Plus it is fully compatible with NetWare 5. The Z.E.N.works Starter Pack enables more efficient, centralized administration of network workstations. In addition, the Netscape FastTrack Web server, a new version of the Multi-protocol Router, and new versions of the Perl and NetBasic scripting tools make NetWare 4.2 an outstanding network for Internet and intranet integration.

#### Media

NetWare 4.2 e-Software Media Kit EFIG*	e	878-000132-001	\$15.00
NetWare 4.2 e-Software Media Kit PO/SP*	e	878-000133-001	\$15.00
NetWare 4.2 e-Software Media Kit Russian*	e	878-000134-001	\$15.00
NetWare 4.2 Software Media Kit English	2	892-000079-001	\$35.00
NetWare 4.2 Software Media Kit French	2	892-000080-001	\$35.00
NetWare 4.2 Software Media Kit German	2	892-000081-001	\$35.00
NetWare 4.2 Software Media Kit Italian	2	892-000082-001	\$35.00
NetWare 4.2 Software Media Kit Portuguese	2	892-000083-001	\$35.00
NetWare 4.2 Software Media Kit Spanish	2	892-000084-001	\$35.00
NetWare 4.2 Software Media Kit Russian	2	892-000085-001	\$35.00

**Note: Customers ordering the 892 or 878 Software Media Kit will also need to order the 133 part number listed below to enable the software.**

NetWare 4.2 Unlimited-User Software Media License Diskette	2	133-000705-001	\$5.00
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### iFolder 2.1

Novell iFolder is a key component of Novell Nterprise™ storage and networking solutions, giving organizations a solution that allows their mobile users' files contained on Notebooks, Laptops or Desktops, to automatically follow them everywhere. Users can access, organize, and manage their files from any Internet connected PC with a web browser or even a PDA. Novell iFolder protects your organizations Digital Assets, ensuring that all files are always safe, secure and up-to-date.

#### Media

iFolder 2.1 e-Software Media Kit Strong Encryption (128+ bit) English (Executable Files*)	e	878-000194-001	\$15.00
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#### New

iFolder 2.1 & Prior 1-User License	e	LIC-005883-001	\$49.00
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#### Upgrade

Upgrade iFolder 2.1 & Prior 1-User License	e	LIC-005883-003	\$26.00
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**Maintenance**

iFolder 2.1 1-User Maintenance	e	MNT-005533-001	\$12.00
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**Novell Native File Access Pack**

The Novell Native File Access Pack overcomes the need to install special client software on Windows, Macintosh, and Unix systems for access to storage on NetWare 5.1 servers. This server-based solution allows a broad range of clients to access NetWare storage right out of the box. Virtually any client can securely access their data from any location and user management for disparate client operating system is simplified through Novell Directory Services® (NDS®).

**Media**

Native File Access Pack Software Media Kit e-Software English	e	878-000031-001	\$15.00
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**New**

Native File Access Pack License	e	LIC-005593-001	\$299.00
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**Novell Linux Services****Ximian Connector 1.4 for Microsoft Exchange**

Ximian Connector v 1.4 is a client extension that enables Ximian Evolution to function as a Microsoft Exchange 2000/2003 client for email, personal calendars, group calendars, global address books, tasks lists and public folders. With Ximian Connector installed, Linux and UNIX users running Ximian Evolution can collaborate with co-workers using Microsoft Exchange, directly on existing Exchange 2000/2003 servers.

**New**

Ximian Connector 1.4 for MS Exchange 1-User (56 bit) e-License English	e	879-000275-001	\$69.00
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**Maintenance**

Ximian Connector 1.4 for MS Exchange 1-User Maintenance	e	MNT-005712-001	\$17.00
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**Red Carpet Enterprise 2.0**

Red Carpet" Enterprise" is a powerful and secure Linux software management solution that provides IT administrators and managers with centralized control over Linux software configurations across their server and workstation infrastructures. Red Carpet Enterprise provides automated and intelligent Linux package dependency analysis and conflict resolution for smoother software installations; plus unprecedented control features for scheduling updates of Linux software to user-defined groups of systems across an enterprise. The result is a complete Linux software management system that helps to cut IT costs by dramatically reducing the required overhead needed to manage Linux software package updates.

**New**

Red Carpet Enterprise 2.0 1-Managed System + Server e-License	e	879-000284-001	\$200.00
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Red Carpet Enterprise 2.0 1-Managed System Additive e-License	e	879-000285-001	\$200.00
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**Maintenance**

Red Carpet Enterprise 2.0 1-Managed System Maintenance	e	MNT-005719-001	\$50.00
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**Novell Nterprise Linux Services 1.0**

Nterprise Linux Services is a suite of enterprise-ready software for the Linux early-adopter that allows organizations to extend traditional "NetWare" services to the Linux platform, and replace other servers in an organization while keeping the security, reliability and functionality Novell products are known for.

#### Media

Novell Nterprise Linux Services 1.0 e-Software Media Kit Strong Encryp	e	878-000291-001	\$15.00
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#### New

Novell Nterprise Linux Services 1.0 1-User e-License	e	879-000419-001	\$59.00
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#### Upgrade

Upgrade Novell Nterprise Linux Services 1.0 1-User e-License	e	879-000419-003	\$31.00
Competitive Upgrade Novell Nterprise Linux Services 1.0 1-User e-Licel	e	879-000420-003	\$31.00

#### Maintenance

Novell Nterprise Linux Services 1.0 1-User Maintenance	e	MNT-005758-001	\$15.00
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#### Competitive upgrade pricing is available for customers using the following qualifying products:

Windows NT Server 3.x, 4.x, Windows 2000 Server, Advanced Server or Datacenter Server, Windows 2003 Server, Red Hat Enterprise Linux Server.

## Advanced Network Services

### Novell Cluster Services 1.7

Novell Cluster Services (NCS) 1.7 is a cost-effective storage area network (SAN) management solution that ensures secure, non-stop access to mission critical data and resources from both server based applications and databases (Groupwise, Apache, MySQL, PHP and other J2EE Web Applications) and those using native file access protocols of client workstations including Novell, Windows, UNIX, Linux, Macintosh, Web and Internet clients and servers. NCS 1.7 easily scales up to meet expanding service and storage requirements by allowing up to 32 NetWare 6 servers in a cluster and up to 32 processors per server.

**Note: Because the software for NCS 1.7 is included in NetWare 6.5 there is no separate software media kit for NCS 1.7. All of the necessary documentation and media for NCS 1.7 is included in the NetWare 6.5 Software Media Kit.**

#### New

Novell Cluster Services 1.7 & Prior for NetWare 6.5 Cluster Server e-License	e	879-000234-001	\$4,995.00
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#### Upgrade

Upgrade Novell Cluster Services 1.7 & Prior for NetWare 6.5 Cluster Server e-License	e	879-000235-001	\$2,650.00
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#### Maintenance

Novell Cluster Services 1.7 for NetWare 6.5 Cluster Server Maintenance	e	MNT-005657-001	\$1,250.00
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### Novell Cluster Services 1.6

Novell Cluster Services (NCS) 1.6 is a cost-effective storage area network (SAN) management solution that ensures secure, non-stop access to mission critical data and resources using native file access protocols of client workstations including Novell, Windows, UNIX, Linux, Macintosh, Web and Internet clients and servers. NCS 1.6 easily scales up to meet expanding storage requirements by allowing up to 32 NetWare 6 servers in a cluster and up to 32 processors per server.

**Note: In order to install Cluster Services 1.6, customers ordering the 892 or 878 Software Media Kit must also order the 131-000689-001 part number.**

**Media**

Novell Cluster Services 1.6 for NetWare 6 Cluster Server Software Media e-License (Other media included in the NetWare 6 Software Media Kit)	e	131-000689-001	\$1.00
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**New**

Novell Cluster Services 1.6 & Prior for NetWare 6 Cluster Server License	e	LIC-005615-001	\$4,995.00
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**Upgrade**

Upgrade any Novell Cluster Services to Novell Cluster Services 1.6 & Prior for NetWare 6 Server License	e	LIC-005615-003	\$2,650.00
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**Advanced Network Services**

**NetWare Cluster Services 1.01 for NetWare 5 or 5.1**

NetWare Cluster Services 1.01 allows from two to 32 NetWare 5 or 5.1 servers to be joined into a single all-active cluster providing higher levels of availability, manageability, and scalability for all servers. Leveraging the power of NDS, and Novell's Java based ConsoleOne, NWCS 1.01 provides a single point of administration for installing, configuring, and administering the cluster. By storing all cluster-related information in NDS, NWCS 1.01 allows for the failover of any server to any or all of the other servers in the cluster. NWCS 1.01 allows for the implementation of a storage area network to maximize hardware investments and reduce the costs of data storage management.

NWCS 1.01 improves on version 1.0 by allowing the dynamic addition of servers to the cluster without taking the cluster down or even reconfiguring cluster resources, improved volume management capabilities and safeguards, and multiple ConsoleOne enhancements. In addition, NWCS v1.01 is localized to the following languages: English, Portuguese, French, German, and Spanish.

**Media**

NetWare Cluster Services 1.01 for NetWare 5/5.1 e-Software Media Kit EPFGS	e	878-000135-001	\$15.00
NetWare Cluster Services 1.01 for NetWare 5/5.1 Software Media Kit EPFGS	2	892-000089-001	\$35.00

**Note: Customers ordering the 892 or 878 Software Media Kit will also need to order the 131 part number listed below to enable the software.**

NetWare Cluster Services 1.01 for NetWare 5/5.1 Software Media e-License	e	131-000659-001	\$1.00
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**New**

NetWare Cluster Services 1.01 & Prior for NetWare 5 or 5.1 Cluster Server	e	LIC-005410-001	\$4,995.00
NetWare Cluster Services 1.01 & Prior for NetWare 5 or 5.1 2-Server Cluster + 10-User CUAL	e	LIC-005522-001	\$3,999.00

**Upgrade**

Upgrade NetWare Cluster Services 1.01 & Prior for NetWare 5 or 5.1 Cluster Server	e	LIC-005410-003	\$2,650.00
Upgrade NetWare Cluster Services 1.01 & Prior for NetWare 5 or 5.1 2-Server Cluster + 10-User CUAL from any NetWare SFT III, Novell StandbyServer, or Novell High Availability Server	e	LIC-005568-003	\$2,650.00

**Maintenance**

NetWare Cluster Services 1.01 for NetWare 5 or 5.1 Cluster Server Maintenance	e	MNT-004908-001	\$1,249.00
NetWare Cluster Services 1.01 for NetWare 5 or 5.1 2-Server Cluster + 10-User CUAL Maintenance	e	MNT-005085-001	\$1,000.00

## Advanced Network Services

### Novell Replication Services 1.21

Novell Replication Services (NRS) 1.21 is a scalable software application for synchronized replication and distribution of information across wide area networks. NRS replicates critical corporate information, providing local access and a consistent view to all users. Replication is secure and manageable because NRS leverages Novell Directory Services (NDS). NRS protects against file corruption and data loss due to equipment failure. Its two-way synchronization automatically detects and resolves file discrepancies, so no files or updates are lost. By optimizing available bandwidth and scheduling replication and synchronization during off hours, NRS lowers WAN communication costs. NRS eliminates manual replication and provides central-point administration with NetWare Administrator, which lowers administration costs. NRS runs on NetWare 4.x and 5.x servers.

#### Media

Novell Replication Services 1.21 e-Software Media Kit English	e	878-000106-001	\$15.00
Novell Replication Services 1.21 Software Media Kit English	2	892-000047-001	\$35.00

#### New

Novell Replication Services 1.21 & Prior License	e	LIC-004969-001	\$995.00
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#### Maintenance

Novell Replication Services 1.21 Maintenance	e	051-000550-001	\$54.00
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### SFT III™ for NetWare® 4.2

SFT III, Novell's server mirroring software, offers the highest level of fault tolerance available for NetWare today. The SFT III software comes on the NetWare 4.2 CD. However, the license to activate the service is not included. In order for this product to work, a Product License Diskette must be requested with your order. Please note that these kits are not localized and are functional across a range of user level configurations.

#### Media

NetWare 4.2 SFT III 100-Users or Less License Diskette	2	132-018182-001	N/A
NetWare 4.2 SFT III Greater than 100-Users License Diskette	2	132-018183-001	N/A

#### New

NetWare 4.2 SFT III 100-Users or Less License	e	LIC-005138-001	\$1,495.00
NetWare 4.2 SFT III Greater than 100-Users License	e	LIC-005139-001	\$3,995.00

#### Upgrade

Upgrade NetWare 4.2 SFT III 100-Users or Less License	e	LIC-005138-003	\$900.00
Upgrade NetWare 4.2 SFT III Greater than 100-Users License	e	LIC-005139-003	\$2,400.00

#### Maintenance

NetWare 4.2 SFT III 100-Users or Less Maintenance	e	051-000538-001	\$80.00
NetWare 4.2 SFT III Greater than 100-Users Maintenance	e	051-000539-001	\$210.00

## Internet/Intranet Security

### Novell BorderManager 3.8

Novell® BorderManager® is one of the premier firewall & VPN technologies that enable secure identity management solutions. With its powerful directory-integrated features, you can control your users' access to corporate resources and monitor their Internet activities. Novell BorderManager leverages identity-based access control to ensure that your mobile employees have secure, role-based remote access to non-Web applications from any location. Moreover, forward proxies enable you to safeguard your network against undesirable Internet content.

Novell BorderManager 3.8 replaces the following products on the Novell Price List:

- Novell BorderManager 3.7
- Novell Modular Authentication Services (NMAS) Enterprise Edition 2.1

**Note: BorderManager 3.8 no longer requires the separate license floppy. The license is included on the product CD.**

#### Media

Novell BorderManager 3.8 Software Media Kit Strong Encryption (128+ bit) EPFGS	2	892-000276-001	\$35.00
Novell BorderManager 3.8 e-Software Media Kit Strong Encryption (128+ bit) EPFGS	e	878-000280-001	\$15.00

#### New

Novell BorderManager 3.8 & Prior 1-User e-License	e	879-000281-001	\$40.00
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#### Upgrade

Upgrade Novell BorderManager 3.8 & Prior 1-User e-License	e	879-000281-003	\$21.00
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#### Maintenance

Novell BorderManager 3.8 1-User Maintenance	e	MNT-005716-001	\$10.00
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#### Competitive Upgrades

The following products qualify the customer for upgrade pricing:

Any firewall, VPN, or web proxy product from Agnium, Astaro, BorderWare, Check Point, Cisco, Computer Associates, IBM, InfoExpress, Internet Security Systems, Microsoft, Network Associates, Network-1, NetGuard, Nokia, Norman, Nortel, Secure Computing, StoneSoft, Sun, SuSE, Sygate, Symantec, Tiny Software, Trend Micro or Zone Labs.

## Internet/Intranet Access

### LAN WorkPlace® Pro 5.2

LAN Workplace Pro provides quick and easy concurrent access to critical application and data resources on Unix, mainframe and Internet platforms for both remote and networked systems. This application suite includes Netscape Communicator, 32-bit terminal emulation (TN5250, TN3270 and VT420), File Transfer Protocol (FTP) file transfer, file and print sharing between Unix and PC systems, X-Server and more.

#### Media

LAN WorkPlace Pro 5.2 e-Software Media Kit English	e	878-000102-001	\$15.00
LAN WorkPlace Pro 5.2 Software Media Kit English	2	892-000036-001	\$35.00

#### New

LAN WorkPlace Pro 5.2 1-User License	e	LIC-005204-001	\$249.00
LAN WorkPlace Pro 5.2 10-User License	e	LIC-005205-001	\$1,995.00
LAN WorkPlace Pro 5.2 50-User License	e	LIC-005206-001	\$4,995.00
LAN WorkPlace Pro 5.2 100-User License	e	LIC-005207-001	\$6,999.00
LAN WorkPlace Pro 5.2 250-User License	e	LIC-005208-001	\$11,999.00

#### Upgrade

Upgrade LAN WorkPlace Pro 5.2 1-User License	e	LIC-005204-003	\$132.00
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Upgrade LAN WorkPlace Pro 5.2 10-User License	e	LIC-005205-003	\$1,060.00
Upgrade LAN WorkPlace Pro 5.2 50-User License	e	LIC-005206-003	\$2,650.00
Upgrade LAN WorkPlace Pro 5.2 100-User License	e	LIC-005207-003	\$3,710.00
Upgrade LAN WorkPlace Pro 5.2 250-User License	e	LIC-005208-003	\$6,360.00

#### Maintenance

LAN WorkPlace Pro 5.2 1-User Maintenance	e	MNT-004871-001	\$62.00
LAN WorkPlace Pro 5.2 10-User Maintenance	e	MNT-004872-001	\$499.00
LAN WorkPlace Pro 5.2 50-User Maintenance	e	MNT-004873-001	\$1,249.00
LAN WorkPlace Pro 5.2 100-User Maintenance	e	MNT-004874-001	\$1,750.00
LAN WorkPlace Pro 5.2 250-User Maintenance	e	MNT-004875-001	\$3,000.00

## Internet/Intranet Access

### Excelerator 2.3

Excelerator is an innovative content delivery platform that works in flexible configurations to best meet your content delivery requirements. Whether in a browser or web server acceleration configuration, organizations will be able to maintain web content through sophisticated access control and authentication using industry standard directories. For additional information on Volera products, visit <http://www.novell.com/products/>

#### Media

Excelerator 2.3 e-Software Media Kit Strong Encryption (128 bit) English	e	878-000248-001	\$15.00
Excelerator 2.3 Strong Encryption (128 bit) Software Media Kit English	2	892-000238-001	\$35.00

#### New

Excelerator 2.3 Remote Office e-License	e	879-000189-001	\$3,595.00
Excelerator 2.3 Small Business e-License	e	879-000190-001	\$5,395.00
Excelerator 2.3 Enterprise e-License	e	879-000191-001	\$12,495.00
Excelerator 2.3 Large Enterprise e-License	e	879-000192-001	\$21,995.00
Excelerator 2.3 Datacenter e-License	e	879-000193-001	\$44,995.00

#### Upgrade

Upgrade Excelerator 2.3 Remote Office e-License	e	879-000189-003	\$1,910.00
Upgrade Excelerator 2.3 Small Business-512Mb e-License	e	879-000190-003	\$2,860.00
Upgrade Excelerator 2.3 Enterprise-1Gb e-License	e	879-000191-003	\$6,620.00
Upgrade Excelerator 2.3 Large Enterprise-2Gb e-License	e	879-000192-003	\$11,660.00
Upgrade Excelerator 2.3 Datacenter-4Gb e-License	e	879-000193-003	\$23,850.00

#### Memory Upgrade

Excelerator 2.3 Remote Office 256Mb to Small Business 512Mb Memory Upgrade e-License	e	879-000194-003	\$2,395.00
Excelerator 2.3 Small Business 512Mb to Enterprise 1Gb Memory Upgrade e-License	e	879-000195-003	\$6,595.00
Excelerator 2.3 Enterprise 1Gb to Large Enterprise 2Gb Memory Upgrade e-License	e	879-000196-003	\$13,195.00
Excelerator 2.3 Large Enterprise 2Gb to Datacenter 4Gb Memory Upgrade e-License	e	879-000197-003	\$23,995.00

#### Maintenance

Excelerator 2.3 Remote Office Maintenance	e	MNT-005618-001	\$900.00
Excelerator 2.3 Small Business Maintenance	e	MNT-005619-001	\$1,350.00
Excelerator 2.3 Enterprise Maintenance	e	MNT-005620-001	\$3,120.00
Excelerator 2.3 Large Enterprise Maintenance	e	MNT-005621-001	\$5,500.00
Excelerator 2.3 Datacenter Maintenance	e	MNT-005622-001	\$11,250.00

## Secure Excelerator 1.2

Secure Excelerator 1.2 software package lets you speed the delivery of secure content by leveraging the power of on-the-fly encryption.

For additional information on Volera products, visit <http://www.novell.com/products/>

**Note: Secure Excelerator requires the Excelerator 2.3 Software Media Kit**

### New

Secure Excelerator 1.2 1-CPU e-License	e	879-000198-001	\$5,995.00
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### Maintenance

Secure Excelerator 1.2 1-CPU Maintenance	e	MNT-005623-001	\$1,500.00
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## Internet/Intranet Access

### Media Excelerator 1.2

(For Real, Microsoft and Quicktime Protocols)

For additional information on Volera products, visit: <http://www.volera.com/products/>

### Media

Media Excelerator 1.2 for RealSystem Proxy 8 e-License	e	131-000857-001	\$1.00
Real Networks for RealSystem Proxy 8 Configuration e-License	e	131-000858-001	\$1.00
Media Excelerator 1.2 for Microsoft Windows Media e-License	e	131-000859-001	\$1.00

### New

Media Excelerator 1.2 for RealSystem Proxy 8: Enterprise License	e	LIC-005708-001	\$6,595.00
Media Excelerator 1.2 for RealSystem Proxy 8: Large Enterprise License	e	LIC-005709-001	\$11,995.00
Media Excelerator 1.2 for RealSystem Proxy 8: Datacenter License	e	LIC-005710-001	\$22,795.00

**Note: Customers wanting the RealSystem Proxy 8 product will need to additionally order the 131-000857-001 and 131-000858-001 license part numbers listed above.**

Media Excelerator 1.2 for Microsoft Windows Media: Remote Office License	e	LIC-005712-001	\$2,995.00
Media Excelerator 1.2 for Microsoft Windows Media: Small Business License	e	LIC-005713-001	\$3,795.00
Media Excelerator 1.2 for Microsoft Windows Media: Enterprise License	e	LIC-005714-001	\$6,595.00
Media Excelerator 1.2 for Microsoft Windows Media: Large Enterprise License	e	LIC-005715-001	\$11,995.00
Media Excelerator 1.2 for Microsoft Windows Media: Datacenter License	e	LIC-005716-001	\$22,795.00

**Note: Customers need to order 131-000859-001 listed above for Microsoft Windows.**

Media Excelerator 1.2 for Streaming Suite: Remote Office License	e	LIC-005717-001	\$4,195.00
Media Excelerator 1.2 for Streaming Suite: Small Business License	e	LIC-005719-001	\$5,394.00
Media Excelerator 1.2 for Streaming Suite: Enterprise License	e	LIC-005720-001	\$10,795.00
Media Excelerator 1.2 for Streaming Suite: Large Enterprise License	e	LIC-005721-001	\$19,195.00
Media Excelerator 1.2 for Streaming Suite: Datacenter License	e	LIC-005722-001	\$35,995.00

**Note: Customers wanting the Streaming Suite product will need to additionally order the 131-000859-001, 131-000858-001 and 131-000857-001 licenses listed above.**

### Memory Upgrade

Media Excelerator 1.2 for RealSystem Proxy 8: Enterprise 1Gb to Large Enterprise 2Gb Memory Upgrade License	e	LIC-005723-003	\$7,145.00
Media Excelerator 1.2 for RealSystem Proxy 8: Large Enterprise 2Gb to Datacenter 4Gb Memory Upgrade License	e	LIC-005724-003	\$14,295.00

**Note: Customers wanting memory upgrade for RealSystem Proxy 8 will need to additionally order 131-000857-001.**

Media Excelerator 1.2 for Microsoft Windows Media: Remote Office 256Mb to Small Business 512Mb Memory Upgrade e-License	e	LIC-005725-003	\$645.00
Media Excelerator 1.2 for Microsoft Windows Media: Small Business 512Mb to Enterprise 1Gb Memory Upgrade License	e	LIC-005726-003	\$4,285.00
Media Excelerator 1.2 for Microsoft Windows Media: Enterprise 1Gb to Large Enterprise 2Gb Memory Upgrade License	e	LIC-005727-003	\$7,145.00
Media Excelerator 1.2 for Microsoft Windows Media: Large Enterprise 2Gb to Datacenter 4Gb Memory Upgrade License	e	LIC-005728-003	\$14,295.00

**Note: Customers wanting memory upgrade for Microsoft Windows will need to additionally order 131-000859-001.**

## Internet/Intranet Access

### Media Excelerator 1.2 (continued from previous page)

#### Maintenance

Media Excelerator 1.2 for RealSystem Proxy 8: Enterprise Maintenance	e	MNT-005301-001	\$1,650.00
Media Excelerator 1.2 for RealSystem Proxy 8: Large Enterprise Maintenance	e	MNT-005302-001	\$3,000.00
Media Excelerator 1.2 for RealSystem Proxy 8: Datacenter Maintenance	e	MNT-005303-001	\$5,700.00
Media Excelerator 1.2 for Microsoft Windows Media: Remote Office Maintenance	e	MNT-005304-001	\$750.00
Media Excelerator 1.2 for Microsoft Windows Media: Small Business Maintenance	e	MNT-005305-001	\$950.00
Media Excelerator 1.2 for Microsoft Windows Media: Enterprise Maintenance	e	MNT-005306-001	\$1,650.00
Media Excelerator 1.2 for Microsoft Windows Media: Large Enterprise Maintenance	e	MNT-005307-001	\$3,000.00
Media Excelerator 1.2 for Microsoft Windows Media: Datacenter Maintenance	e	MNT-005308-001	\$5,700.00
Media Excelerator 1.2 for Streaming Suite: Remote Office Maintenance	e	MNT-005309-001	\$1,050.00
Media Excelerator 1.2 for Streaming Suite: Small Business Maintenance	e	MNT-005310-001	\$1,350.00
Media Excelerator 1.2 for Streaming Suite: Enterprise Maintenance	e	MNT-005311-001	\$2,700.00
Media Excelerator 1.2 for Streaming Suite: Large Enterprise Maintenance	e	MNT-005312-001	\$4,800.00
Media Excelerator 1.2 for Streaming Suite: Datacenter Maintenance	e	MNT-005313-001	\$9,000.00

## Internet/Intranet Access

### Excelerator XL 1.0

#### Media

Excelerator XL 1.0 e-Software Media Kit Strong Encryption (128 bit) English (Linux Platform)	e	878-000260-001	\$15.00
Excelerator XL 1.0 Strong Encryption (128 bit) Software Media Kit English (Linux Platform)	2	892-000248-001	\$35.00

**New**

Excelerator XL 1.0 Remote Office e-License	e	879-000236-001	\$3,595.00
Excelerator XL 1.0 Small Business e-License	e	879-000237-001	\$5,395.00
Excelerator XL 1.0 Enterprise e-License	e	879-000238-001	\$12,495.00
Excelerator XL 1.0 Large Enterprise e-License	e	879-000239-001	\$21,995.00
Excelerator XL 1.0 Datacenter e-License	e	879-000240-001	\$44,995.00

**Upgrade**

Upgrade Excelerator XL 1.0 Remote Office e-License	e	879-000236-003	\$1,910.00
Upgrade Excelerator XL 1.0 Small Business-512Mb e-License	e	879-000237-003	\$2,860.00
Upgrade Excelerator XL 1.0 Enterprise-1Gb e-License	e	879-000238-003	\$6,620.00
Upgrade Excelerator XL 1.0 Large Enterprise-2Gb e-License	e	879-000239-003	\$11,660.00
Upgrade Excelerator XL 1.0 Datacenter-4Gb e-License	e	879-000240-003	\$23,850.00

**Maintenance**

Excelerator XL 1.0 Remote Office Maintenance	e	MNT-005661-001	\$900.00
Excelerator XL 1.0 Small Business Maintenance	e	MNT-005662-001	\$1,350.00
Excelerator XL 1.0 Enterprise Maintenance	e	MNT-005663-001	\$3,120.00
Excelerator XL 1.0 Large Enterprise Maintenance	e	MNT-005664-001	\$5,500.00
Excelerator XL 1.0 Datacenter Maintenance	e	MNT-005665-001	\$11,250.00

**New**

Media Excelerator XL 1.0 for Streaming Suite: Remote Office e-License	e	879-000249-001	\$4,195.00
Media Excelerator XL 1.0 for Streaming Suite: Small Business e-License	e	879-000250-001	\$5,395.00
Media Excelerator XL 1.0 for Streaming Suite: Enterprise e-License	e	879-000251-001	\$10,795.00
Media Excelerator XL 1.0 for Streaming Suite: Large Enterprise e-License	e	879-000252-001	\$19,195.00
Media Excelerator XL 1.0 for Streaming Suite: Datacenter e-License	e	879-000253-001	\$35,995.00

**Internet/Intranet Access****Excelerator XL 1.0** (continued from previous page)**Maintenance**

Media Excelerator XL 1.0 for Streaming Suite: Remote Office Maintenance	e	MNT-005674-001	\$1,050.00
Media Excelerator XL 1.0 for Streaming Suite: Small Business Maintenance	e	MNT-005675-001	\$1,350.00
Media Excelerator XL 1.0 for Streaming Suite: Enterprise Maintenance	e	MNT-005676-001	\$2,700.00
Media Excelerator XL 1.0 for Streaming Suite: Large Enterprise Maintenance	e	MNT-005677-001	\$4,800.00
Media Excelerator XL 1.0 for Streaming Suite: Datacenter Maintenance	e	MNT-005678-001	\$9,000.00

**Content Controller 2.0**

For additional information on Volera products, visit: <http://www.volera.com/products/>

**Note: Velocity MGM Media Kit contains the Content Controller, Content Accountant and System Controller products.**

**Media**

Velocity Management Media Kit 2.0 e-Software Media Kit High Encryption (128 bit) English	e	878-000261-001	\$15.00
Velocity Management Media Kit 2.0 Software Media Kit High Encryption (128bit) English	2	892-000249-001	\$35.00

**New**

Content Controller Server 2.0 Server + 10-Pack e-License	e	879-000260-001	\$47,995.00
Content Controller Excelerator 2.0 10-Pack e-License	e	879-000261-001	\$11,995.00
Content Controller Excelerator 2.0 25-Pack e-License	e	879-000262-001	\$23,995.00
Content Controller Excelerator 2.0 50-Pack e-License	e	879-000263-001	\$41,995.00
Content Controller Excelerator 2.0 100-Pack e-License	e	879-000264-001	\$71,995.00

**Maintenance**

Content Controller Server 2.0 Server + 10-Pack Maintenance	e	MNT-005684-001	\$12,000.00
Content Controller Excelerator 2.0 10-Pack Maintenance	e	MNT-005685-001	\$3,000.00
Content Controller Excelerator 2.0 25-Pack Maintenance	e	MNT-005686-001	\$6,000.00
Content Controller Excelerator 2.0 50-Pack Maintenance	e	MNT-005687-001	\$10,500.00
Content Controller Excelerator 2.0 100-Pack Maintenance	e	MNT-005688-001	\$18,000.00

**Internet/Intranet Access**

**System Controller 2.0**

For additional information on Volera products, visit: <http://www.volera.com/products/>

**Note: Velocity MGM Media Kit contains the Content Controller, Content Accountant and System Controller products.**

**Media**

Velocity Management Media Kit 2.0 e-Software Media Kit High Encryption (128 bit) English	e	878-000261-001	\$15.00
Velocity Management Media Kit 2.0 Software Media Kit High Encryption (128bit) English	2	892-000249-001	\$35.00

**New**

System Controller Server 2.0 Server + 10-Pack High Encryption e-Licen	e	879-000254-001	\$17,995.00
System Controller Excelerator 2.0 10-Pack e-License	e	879-000256-001	\$5,995.00
System Controller Excelerator 2.0 25-Pack e-License	e	879-000257-001	\$11,995.00
System Controller Excelerator 2.0 50-Pack e-License	e	879-000258-001	\$20,395.00
System Controller Excelerator 2.0 100-Pack e-License	e	879-000259-001	\$35,995.00

**Maintenance**

System Controller Server 2.0 Server Maintenance	e	MNT-005679-001	\$4,500.00
System Controller Excelerator 2.0 10-Pack Maintenance	e	MNT-005680-001	\$1,500.00
System Controller Excelerator 2.0 25-Pack Maintenance	e	MNT-005681-001	\$3,000.00
System Controller Excelerator 2.0 50-Pack Maintenance	e	MNT-005682-001	\$5,100.00
System Controller Excelerator 2.0 100-Pack Maintenance	e	MNT-005683-001	\$9,000.00

**Content Accountant 2.0**

For additional information on Volera products, visit: <http://www.volera.com/products/>

**Note: Velocity MGM Media Kit contains the Content Controller, Content Accountant and System Controller products.**

**Media**

Velocity Management Media Kit 2.0 e-Software Media Kit High Encryption (128 bit) English	e	878-000261-001	\$15.00
Velocity Management Media Kit 2.0 Software Media Kit High Encryption (128bit) English	2	892-000249-001	\$35.00

**New**

Content Accountant Server 2.0 Server + 10-Pack e-License	e	879-000265-001	\$59,995.00
Content Accountant Excelerator 2.0 10-Pack e-License	e	879-000266-001	\$11,995.00
Content Accountant Excelerator 2.0 25-Pack e-License	e	879-000267-001	\$23,995.00
Content Accountant Excelerator 2.0 50-Pack e-License	e	879-000268-001	\$41,995.00
Content Accountant Excelerator 2.0 100-Pack e-License	e	879-000269-001	\$71,995.00

**Maintenance**

Content Accountant Server 2.0 Server + 10-Pack Maintenance	e	MNT-005689-001	\$15,000.00
Content Accountant Excelerator 2.0 10-Pack Maintenance	e	MNT-005690-001	\$3,000.00
Content Accountant Excelerator 2.0 25-Pack Maintenance	e	MNT-005691-001	\$6,000.00
Content Accountant Excelerator 2.0 50-Pack Maintenance	e	MNT-005692-001	\$10,500.00
Content Accountant Excelerator 2.0 100-Pack Maintenance	e	MNT-005693-001	\$18,000.00

**TCP/IP and UNIX Connectivity**

**Related Service Offerings**

Novell offers a wide-range of Consulting, Education, and Support Services to enable you to tap the full potential of your Novell products. For a detailed listing of Novell Services, please see the "Novell Customer Services" section found within this Price List.

**NetWare® NFS Services 3.0**

NFS v3.0 delivers open, Internet-standard file services, including Web NFS, to mixed NetWare and Unix environments, integrating PCs, minis, mainframes and clients. The NFS Server and Gateway allow bi-directional file sharing between NetWare and Unix Platforms.

**Media**

Netware NFS Services 3.0 e-Software Media Kit English	e	878-000105-001	\$15.00
Netware NFS Services 3.0 Software Media Kit English	2	892-000044-001	\$35.00

**Note: Customers ordering the 892 or 878 Software Media Kit will also need to order the 131 part number listed below to enable the software.**

Netware NFS Services 3.0 Software Media e-License	e	131-000656-001	\$1.00
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**New**

NetWare NFS Services 3.0 License	e	LIC-005409-001	\$2,995.00
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**Upgrade**

Upgrade NetWare NFS Services 3.0 License from any NFS	e	LIC-005409-003	\$1,590.00
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**Maintenance**

NetWare NFS Services 3.0 Maintenance	e	MNT-004907-001	\$750.00
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**NetWare NFS Gateway**

NFS Gateway for NetWare 6.0 provides the ability for NetWare servers to access Unix/Linux NFS exported file systems. The Unix/Linux exported file system appears as an NSS volume on the NetWare Server to NetWare applications and workstation clients. Building on the NFS Gateway technologies delivered in NFS Services for NetWare 3.0, the NFS Gateway for NetWare 6.0 integrates with the NSS file system as opposed to prior versions which integrated with the NetWare Traditional file system. This leads to greater performance and scalability of the NFS Gateway service; handling more files and directories with better performance than previous versions.

#### Media

Netware NFS Gateway for NetWare 6 e-Software Media Kit English	e	878-000290-001	\$15.00
Netware NFS Gateway for NetWare 6 Unlimited-User e-License	e	131-001342-001	\$1.00

#### New

Netware NFS Gateway for NetWare 6 e-License	e	879-000417-001	\$299.00
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#### Upgrade

Upgrade Netware NFS Gateway for NetWare 6 e-License	e	879-000417-003	\$158.00
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#### Maintenance

NetWare NFS Gateway for NetWare 6 Single Server Maintenance	e	MNT-005759-001	\$75.00
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## Directory Services

### Novell Nterprise Branch Office 2.0

Novell is pleased to announce Novell Nterprise Branch Office 2.0. Novell Nterprise Branch Office is server software that lets you securely centralize control, reduce costs, and deliver a consistent, reliable user experience regardless of location. Nterprise Branch Office 2.0 licensing is available on a per-server basis. Each server license supports up to 250 branch office users.

Novell Nterprise Branch Office takes the "Remote" out of the Remote Office by delivering employees the same level of service regardless of location. Nterprise Branch Office delivers a fault tolerant, enterprise-class experience while reducing costs and increasing productivity. Nterprise Branch Office lets enterprises simplify directory management, deliver improved experience, automate branch office back up, eliminate onsite IT, and leverage standards and low-cost Internet connections.

#### Media

Novell Nterprise Branch Office 2.0 e-Software Media Kit Strong Encryption (128+ bit) English	e	878-000284-001	\$15.00
Novell Nterprise Branch Office 2.0 Software Media Kit Strong Encryption (128+ bit) English	2	892-000277-001	\$35.00

#### New

Novell Nterprise Branch Office 2.0 1-Server e-License	e	879-000287-001	\$2,500.00
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#### Maintenance

Novell Nterprise Branch Office 2.0 1-Server Maintenance	e	MNT-005720-001	\$625.00
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### Novell Nterprise Branch Office 2.0 Promotion

Novell is pleased to announce a new promotion for Novell Nterprise Branch Office 2.0 for customers that received Nterprise Branch Office 1.0 with NetWare 6.5.

NetWare 6.5 customers can upgrade to Nterprise Branch Office 2.0 by purchasing a single upgrade license and maintenance part number for the price of maintenance.

Novell Nterprise Branch Office is server software that lets you securely centralize control, reduce costs, and deliver a consistent, reliable user experience regardless of location. Nterprise Branch Office 2.0 licensing is available on a per-server basis. Each server license supports up to 250 branch office users.

**Promotion end date: July 31, 2004**

#### Maintenance

Novell Nterprise Branch Office 2.0 1-Server Promotion Maintenance	e	MNT-005763-001	\$625.00
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## Directory Services

### Nsure Audit 1

Novell Nsure Audit collects security and system and application event data and filters the collected information to trigger real-time notifications, provide real-time monitoring and perform centralized logging to a single data store in a non-repudiative manner. Nsure Audit is a key component of the Novell Nsure secure identity management solution family.

**Note: The Nsure Audit 1.0 license and maintenance part numbers are valid for use with the Nsure Audit 1.0.1 media.**

#### Media

Nsure Audit 1.0.1 e-Software Media Kit Strong Encryption (128+ bit) English and French	e	878-000293-001	\$15.00
Nsure Audit 1.0.1 Software Media Kit Strong Encryption (128+ bit) English and French	2	892-000284-001	\$35.00

#### New

Nsure Audit 1.0 Secure Logging Server License	e	LIC-005901-001	\$9,995.00
Nsure Audit 1.0 Instrumented System License	e	LIC-005902-001	\$1,495.00

#### Maintenance

Nsure Audit 1.0 Secure Logging Server Maintenance	e	MNT-005659-001	\$2,500.00
Nsure Audit 1.0 Instrumented System Maintenance	e	MNT-005660-001	\$374.00

## Directory Services

### Novell Nsure Identity Manager 2.0

Novell DirXML has been renamed Novell Nsure Identity Manager to reflect the comprehensive identity management capabilities delivered in the product.

Nsure Identity Manager is a comprehensive identity management suite which streamlines user administration processes to help organizations reduce their management costs, increase productivity and security, and comply with industry regulations. Nsure Identity Manager provides capabilities for managing the full user life-cycle, including provisioning/deprovisioning, password management, and metadirectory capabilities.

All Nsure Identity Manager 2.0 products listed here use the single e-Software media kit listed below. Product requires activation. Software installs as a 90-day evaluation unless activated.

Nsure Identity Manager Driver Groups do not include activation for the DirXML Engine. In order to run a driver group past the 90-day evaluation, you must also activate the DirXML Engine which is contained in either the Nsure Identity Manager 2.0 Professional Suite or the Nsure Identity Manager 2.0 Server product.

#### Media

<b>Novell Nsure Identity Manager 2.0 e-Software Media Kit Strong Encryption (128+ bit) English</b>	e	878-000295-001	\$15.00
<b>New</b>			
<b>Novell Nsure Identity Manager 2.0 &amp; Prior Professional Suite 1-User e-License</b>	e	979-000194-001	\$25.00
<b>Novell Nsure Identity Manager 2.0 &amp; Prior Professional Suite 1-Server e-License</b>	e	979-000195-001	\$75,000.00
<b>Novell Nsure Identity Manager 2.0 &amp; Prior Server 1-User e-License</b>	e	979-000196-001	\$10.00
<b>Novell Nsure Identity Manager 2.0 &amp; Prior Server 1-Server e-License</b>	e	979-000197-001	\$30,000.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Database 1-User e-License</b>	e	979-000198-001	\$6.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Database 1-Server e-License</b>	e	979-000199-001	\$25,000.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Directories 1-User e-License</b>	e	979-000200-001	\$6.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Directories 1-Server e-License</b>	e	979-000201-001	\$25,000.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Windows 1-User e-License</b>	e	979-000202-001	\$6.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Windows 1-Server e-License</b>	e	979-000203-001	\$25,000.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Email 1-User e-License</b>	e	979-000204-001	\$6.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Email 1-Server e-License</b>	e	979-000205-001	\$25,000.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Tools 1-User e-License</b>	e	979-000206-001	\$6.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Tools 1-Server e-License</b>	e	979-000207-001	\$25,000.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Enterprises 1-User e-License</b>	e	979-000208-001	\$8.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Enterprises 1-Server e-License</b>	e	979-000209-001	\$30,000.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Education 1-User e-License</b>	e	979-000210-001	\$8.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Education 1-Server e-License</b>	e	979-000211-001	\$30,000.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Message Systems 1-User e-License</b>	e	979-000212-001	\$8.00
<b>Novell Nsure Identity Manager Driver Group 2.0 &amp; Prior Message Systems 1-Server e-License</b>	e	979-000213-001	\$30,000.00

## Directory Services

### Novell Nsure Identity Manager 2.0 (continued from previous page)

#### Upgrade

<b>Upgrade Novell Nsure Identity Manager 2.0 &amp; Prior Professional Suite 1-User e-License</b>	e	979-000194-003	\$13.00
<b>Upgrade Novell Nsure Identity Manager 2.0 &amp; Prior Server 1-User e-License</b>	e	979-000196-003	\$5.30

Upgrade Novell Nsure Identity Manager Driver Group 2.0 & Prior Database 1-User e-License	e	979-000198-003	\$3.20
Upgrade Novell Nsure Identity Manager Driver Group 2.0 & Prior Directories 1-User e-License	e	979-000200-003	\$3.20
Upgrade Novell Nsure Identity Manager Driver Group 2.0 & Prior Windows 1-User e-License	e	979-000202-003	\$3.20
Upgrade Novell Nsure Identity Manager Driver Group 2.0 & Prior Email 1-User e-License	e	979-000204-003	\$3.20
Upgrade Novell Nsure Identity Manager Driver Group 2.0 & Prior Tools 1-User e-License	e	979-000206-003	\$3.20
Upgrade Novell Nsure Identity Manager Driver Group 2.0 & Prior Enterprises 1-User e-License	e	979-000208-003	\$4.20
Upgrade Novell Nsure Identity Manager Driver Group 2.0 & Prior Education 1-User e-License	e	979-000210-003	\$4.20
Upgrade Novell Nsure Identity Manager Driver Group 2.0 & Prior Message Systems 1-User e-License	e	979-000212-003	\$4.20
Upgrade DirXML Starter Pack 1-User to Novell Nsure Identity Manager 2.0 & Prior Professional Suite 1-User e-License	e	979-000214-003	\$15.00
<b>Maintenance</b>			
Novell Nsure Identity Manager 2.0 & Prior Professional Suite 1-User Maintenance	e	MNT-005766-001	\$6.25
Novell Nsure Identity Manager 2.0 & Prior Professional Suite 1-Server Maintenance	e	MNT-005767-001	\$18,750.00
Novell Nsure Identity Manager 2.0 & Prior Server 1-User Maintenance	e	MNT-005768-001	\$3.00
Novell Nsure Identity Manager 2.0 & Prior Server 1-Server Maintenance	e	MNT-005769-001	\$7,500.00
Novell Nsure Identity Manager Driver Group 2.0 & Prior Database 1-User Maintenance	e	MNT-005770-001	\$1.50
Novell Nsure Identity Manager Driver Group 2.0 & Prior Database 1-Server Maintenance	e	MNT-005771-001	\$6,250.00
Novell Nsure Identity Manager Driver Group 2.0 & Prior Directories 1-User Maintenance	e	MNT-005772-001	\$1.50
Novell Nsure Identity Manager Driver Group 2.0 & Prior Directories 1-Server Maintenance	e	MNT-005773-001	\$6,250.00
Novell Nsure Identity Manager Driver Group 2.0 & Prior Windows 1-User Maintenance	e	MNT-005774-001	\$1.50
Novell Nsure Identity Manager Driver Group 2.0 & Prior Windows 1-Server Maintenance	e	MNT-005775-001	\$6,250.00
Novell Nsure Identity Manager Driver Group 2.0 & Prior Email 1-User Maintenance	e	MNT-005776-001	\$1.50
Novell Nsure Identity Manager Driver Group 2.0 & Prior Email 1-Server Maintenance	e	MNT-005777-001	\$6,250.00
Novell Nsure Identity Manager Driver Group 2.0 & Prior Tools 1-User Maintenance	e	MNT-005778-001	\$1.50
Novell Nsure Identity Manager Driver Group 2.0 & Prior Tools 1-Server Maintenance	e	MNT-005779-001	\$6,250.00
Novell Nsure Identity Manager Driver Group 2.0 & Prior Enterprises 1-User Maintenance	e	MNT-005780-001	\$2.00
Novell Nsure Identity Manager Driver Group 2.0 & Prior Enterprises 1-Server Maintenance	e	MNT-005781-001	\$7,500.00
Novell Nsure Identity Manager Driver Group 2.0 & Prior Education 1-User Maintenance	e	MNT-005782-001	\$2.00

## Directory Services

### Novell Nsure Identity Manager 2.0 (continued from previous page)

Novell Nsure Identity Manager Driver Group 2.0 & Prior Education 1-Server Maintenance	e	MNT-005783-001	\$7,500.00
Novell Nsure Identity Manager Driver Group 2.0 & Prior Message Systems 1-User Maintenance	e	MNT-005784-001	\$2.00
Novell Nsure Identity Manager Driver Group 2.0 & Prior Message Systems 1-Server Maintenance	e	MNT-005785-001	\$7,500.00

### DirXML 1.1a

DirXML is a data sharing service that provides integration capabilities for universal connections between disparate resources, so they work together as one Net. DirXML creates XML-based pathways that allow identity-based information to flow freely between applications, data stores and network platforms, regardless of technical or organizational boundaries – inside or outside firewalls. This creates streamlined administration and control of identities, as well as uniform data integrity and automated efficiency that spans all network resources. As a result, DirXML enables effective communication between applications, data stores and network platforms; ensures data consistency within and between organizations; and powers enterprise and eBusiness transformations by accelerating the flow of information throughout the extended enterprise.

**Note: The DirXML 1.1a software will be available for download at: <http://download.novell.com/sdMain.jsp>. Product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.**

#### Media

DirXML 1.1a Software Media Kit Strong Encryption (128+ bit) English	2	892-000203-001	\$35.00
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#### New

DirXML 1.1a & Prior 1-User e-License	e	979-000005-001	\$29.00
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#### Upgrade

Upgrade DirXML 1.1a & Prior 1-User e-License	e	979-000006-001	\$15.00
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### DirXML Driver 4.0 for PeopleSoft

With the DirXML Driver 4.0 for PeopleSoft, customers can bi-directionally share and synchronize data between Novell eDirectory version 8.6x and a PeopleSoft application running on the latest version of PeopleTools. This driver is designed as a functional upgrade to prior releases of the PeopleSoft driver.

DirXML is a flexible data sharing service that allows data to be freely shared between applications, databases, and directories and with business partners and customers outside the firewall. DirXML extends the data replication and synchronization capabilities of Novell eDirectory™ to other data sources, eliminating the isolation of data. With DirXML, enterprises can reduce administration costs and improve productivity, build customer relationships through highly customized services, and remove interoperability barriers that inhibit eBusiness success.

**The DirXML Driver 4.0 for PeopleSoft software is available for download at: <http://download.novell.com/sdMain.jsp> This product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.**

#### New

DirXML Driver 4.0 & Prior for PeopleSoft 7.0, 7.5, and 8.1 1-User e-License	e	979-000127-001	\$10.00
DirXML Driver 4.0 & Prior for PeopleSoft 7.0, 7.5, and 8.1 5,000,000-User e-License	e	979-000130-001	\$600,000.00

#### Upgrade

Upgrade DirXML Driver 4.0 & Prior for PeopleSoft 7.0, 7.5, and 8.1 1-User e-License	e	979-000131-001	\$5.30
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## Directory Services

### DirXML Driver 3.6 for PeopleSoft

#### New

DirXML Driver 3.6 & Prior for PeopleSoft 7.0, 7.5, and 8.1 1-User e-License	e	979-000001-001	\$10.00
DirXML Driver 3.6 & Prior for PeopleSoft 7.0, 7.5, and 8.1 5,000,000-User e-License	e	979-000012-001	\$600,000.00

#### Upgrade

Upgrade DirXML Driver 3.6 & Prior for PeopleSoft 7.0, 7.5, and 8.11-User e-License	e	979-000007-001	\$5.30
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### DirXML Driver 1.0 for SAP HR

The DirXML Driver 1.0 for SAP® HR synchronizes personnel data between the SAP HR database and Novell eDirectory. This driver technology enables data to flow within a business enterprise based on its own unique requirements, and eliminates the labor-intensive and error-prone practice of re-entering the same data into multiple databases. Since the SAP HR system is the authoritative source of personnel information, the driver allows administrators to propagate this data to other non-SAP business applications and databases without the need for custom integration solutions. Administrators can decide what data will be shared and how the data will be presented within their enterprises.

**Note: The DirXML 1.0 for SAP HR software will be available for download at: <http://download.novell.com/sdMain.jsp>. And product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.**

#### New

DirXML Driver 1.0 for SAP HR 1-User e-License	e	979-000004-001	\$10.00
DirXML Driver 1.0 for SAP® HR 5,000,000-User License	e	979-000010-001	\$600,000.00

### DirXML Driver 1.0 for User Management of SAP Software

With the DirXML Driver 1.0 for User Management of SAP software, customers can bi-directionally share and synchronize data between Novell eDirectory version 8.6.2 (and later) and SAP R/3 versions 4.5b (and later) and SAP Web Application Server (SAP Web AS) 6.20. The Product provides the ability to create and manage users and corresponding user data across all SAP modules.

**The Novell DirXML Driver 1.0 for User Management of SAP software will be available for download at: <http://download.novell.com>. The Novell DirXML Driver 1.0 for User Management of SAP Software requires activation. For more information on the activation process, please go to: <http://www.novell.com/products/epd/>.**

#### New

DirXML Driver 1.0 for User Management of SAP Software 1-User License	e	979-000189-001	\$10.00
DirXML Driver 1.0 for User Management of SAP Software 5,000,000-User License	e	979-000192-001	\$600,000.00

### DirXML Driver 1.6 for JDBC

The DirXML Driver 1.6 for JDBC provides data integration between Novell eDirectory™ and databases that support Java Database Connectivity (JDBC). Unlike most DirXML drivers that interface with a single, well-defined application, this driver can interface with most relational databases and database-hosted applications.

**Note: The DirXML 1.6 for JDBC software is only available as part of the DirXML 1.1a software media. The e-software for DirXML 1.1a is available for download at: <http://download.novell.com>. Product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.**

#### New

DirXML Driver 1.6 & Prior for JDBC 1-User e-License	e	979-000149-001	\$10.00
DirXML Driver 1.6 & Prior for JDBC 5,000,000-User e-License	e	979-000152-001	\$600,000.00

#### Upgrade

Upgrade DirXML Driver 1.6 & Prior for JDBC 1-User e-License	e	979-000149-003	\$5.30
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## Directory Services

### DirXML Password Synchronization 1.0 for Windows

Password Synchronization 1.0 for Windows 2000 and Windows NT. It offers a bi-directional password synchronization solution for systems and applications that use the authentication methods specified by each directory. The bi-directional password synchronization feature distinguishes DirXML from other synchronization solutions by ensuring automatic password integrity across your mixed network.

**Note: The DirXML Password Synchronization 1.0 for Windows software will be available for download at: <http://download.novell.com/sdMain.jsp>. And product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.**

#### New

DirXML Password Synchronization for Windows 1-User License	e	979-000009-001	\$12.00
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### DirXML Driver for NT Domain

DirXML Driver for NT Domain is now available for separate purchase from the DirXML base software. The DirXML Driver for NT Domain is designed to bi-directionally synchronize user data between eDirectory and the NT Domain.

**Software for this driver is included with the full DirXML 1.1a software download which is available at: <http://download.novell.com/sdmain.jsp>. This product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.**

#### New

DirXML Driver 1.1a for NT Domain 1-User License	e	979-000013-001	\$6.00
DirXML Driver 1.1a for NT Domain 5,000,000-User License	e	979-000014-001	\$600,000.00

### DirXML Driver for Notes

DirXML Driver for Notes is now available for separate purchase from the DirXML base software. The DirXML Driver for Notes is designed to bi-directionally synchronize user data between Novell eDirectory and the Lotus Notes R5 database and Address Book.

**Software for this driver is included with the full DirXML 1.1a software download which is available at: <http://download.novell.com/sdmain.jsp>. This product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.**

**New**

DirXML Driver 1.5a for Notes 1-User License	e	979-000023-001	\$6.00
DirXML Driver 1.5a for Notes 5,000,000-User License	e	979-000024-001	\$600,000.00

## DirXML Driver for LDAP

DirXML Driver for LDAP (Lightweight Directory Access Protocol) is now available for separate purchase from the DirXML base software. The DirXML Driver for LDAP is designed to bi-directionally synchronize user data between Novell eDirectory and LDAP-compliant directories such as:

- iPlanet Directory Server
- IBM SecureWay Directory Server
- Innosoft Directory Services
- CP Directory Server

**Software for this driver is included with the full DirXML 1.1 software download which is available at: <http://download.novell.com/sdmain.jsp>. This product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.**

**New**

DirXML Driver 1.5a for LDAP 1-User License	e	979-000025-001	\$6.00
DirXML Driver 1.5a for LDAP 5,000,000-User License	e	979-000026-001	\$600,000.00

## Directory Services

### DirXML Driver 2.0 for GroupWise

The DirXML Driver 2.0 for GroupWise provides identity data integration between Novell eDirectory™ and Novell GroupWise.

With the Novell DirXML Driver 2.0 for GroupWise, data changes are real-time and event based, depending on customers' business rules. For example, changes made in GroupWise are transparently captured and copied into eDirectory. The driver also ensures that changes made to eDirectory are reflected in GroupWise.

**Software for DirXML Driver 2.0 for GroupWise is available for download at: <http://download.novell.com>. For information on Novell DirXML Drivers, visit <http://www.novell.com/products/edirectory/dirxml/drivers/index.html>.**

**New**

DirXML Driver 2.0 for GroupWise 1-User License	e	979-000164-001	\$6.00
DirXML Driver 2.0 for GroupWise 5,000,000-User License	e	979-000167-001	\$600,000.00

**Upgrade**

Upgrade DirXML Driver 2.0 for GroupWise 1-User License	e	979-000164-003	\$3.20
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### DirXML Driver 1.1a for GroupWise

DirXML Driver for GroupWise is now available for separate purchase from the DirXML base software. The DirXML Driver for GroupWise is designed to bi-directionally synchronize user data between Novell eDirectory and GroupWise.

Software for this driver is included with the full DirXML 1.1a software download which is available at: <http://download.novell.com/sdmain.jsp>. This product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.

**New**

DirXML Driver 1.1a for GroupWise 1-User License	e	979-000015-001	\$6.00
DirXML Driver 1.1a for GroupWise 5,000,000-User License	e	979-000016-001	\$600,000.00

### DirXML Driver 1.5a for Exchange

DirXML Driver for Exchange is now available for separate purchase from the DirXML base software. The DirXML Driver for Exchange is designed to bi-directionally synchronize user data between Novell eDirectory™ users and Microsoft Exchange.

Software for this driver is included with the full DirXML 1.1a software download which is available at: <http://download.novell.com/sdmain.jsp>. This product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.

**New**

DirXML Driver 1.5a for Exchange 5.5 1-User License	e	979-000027-001	\$6.00
DirXML Driver 1.5a for Exchange 5.5 5,000,000-User e-License	e	979-000028-001	\$600,000.00

### DirXML Driver for Novell eDirectory

Driver for Novell eDirectory is designed to bi-directionally synchronize data (objects / attributes) with multiple instances of eDirectory.

Software for this driver is included with the full DirXML 1.1a software download which is available at: <http://download.novell.com/sdmain.jsp>. This product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.

**New**

DirXML Driver 1.1a for eDirectory 1-User License	e	979-000019-001	\$6.00
DirXML Driver 1.1a for eDirectory 5,000,000-User e-License	e	979-000020-001	\$600,000.00

## Directory Services

### DirXML Driver for Delimited Text

DirXML Driver for Delimited Text is now available for separate purchase from the DirXML base software. The DirXML Driver for Delimited Text is designed to bi-directionally synchronize user data between Novell eDirectory and delimited text files with comma-separated values, and between eDirectory and XML files in XDS format. XDS format is the defined Novell subset of possible XML formats. (For more information on XDS format, refer to the DirXML Driver Kit.)

Software for this driver is included with the full DirXML 1.1a software download which is available at: <http://download.novell.com/sdmain.jsp>. This product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.

**New**

DirXML Driver 1.1a for Delimited Text 1-User License	e	979-000017-001	\$6.00
DirXML Driver 1.1a for Delimited Text 5,000,000-User e-License	e	979-000018-001	\$600,000.00

## DirXML Driver for Active Directory

DirXML Driver for Active Directory is now available for separate purchase from the DirXML base software. The DirXML Driver for Active Directory is designed to bi-directionally synchronize user data between Novell eDirectory and Active

**Software for this driver is included with the full DirXML 1.1a software download which is available at: <http://download.novell.com/sdmain.jsp>. This product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.**

### New

DirXML Driver 2.0a for Active Directory 1-User License	e	979-000021-001	\$6.00
DirXML Driver 2.0a for Active Directory 5,000,000-User e-License	e	979-000022-001	\$600,000.00

## DirXML Driver License for non-Novell Production Driver

This license is the “DirXML Driver License for non-Novell production driver” and is now available through normal purchasing channels. This license enables the DirXML engine to be used in conjunction with a driver other than a standard Novell production driver.

**Software for this driver is included with the full DirXML 1.1 software download which is available at: <http://download.novell.com/sdmain.jsp>. This product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.**

### New

DirXML Driver License for non-Novell Production Driver 1-User e-License	e	979-000029-001	\$2.00
DirXML Driver License for non-Novell Production Driver 5,000,000-User e-License	e	979-000030-001	\$200,000.00

## Novell DirXML Driver for WebSphere MQ by The Wiring Company

The DirXML Driver for WebSphere MQ is designed to provide data integration between Novell eDirectory and applications and business processes supported by IBM’s WebSphere MQ. This driver also ensures that changes made in eDirectory are reflected in any affected WebSphere MQ data sources.

Product Availability and Distribution:

The Novell® DirXML® Driver for WebSphere\* MQ by The Wiring Company software will be available for download at: <http://download.novell.com>

### New

DirXML Driver 1.0 for WebSphere MQ by The Wiring Company 1-User e-License	e	979-000048-001	\$10.00
DirXML Driver 1.0 for WebSphere MQ by The Wiring Company 5,000,000-User e-License	e	979-000049-001	\$600,000.00

## Directory Services

### DirXML Driver for Network Information Service (NIS) 1.0

With this driver, customers will be able to integrate the NIS user management system—commonly used in Unix environments—with Novell® eDirectory™ to provision users to Unix systems. This driver will support NIS, NIS+, and /etc/passwd methods of managing Unix users.

**The Novell DirXML Driver 1.0 for NIS e-Software will be available for download at: <http://download.novell.com>. This product requires “activation” prior to installation and use in a production environment. See <http://www.novell.com/products/nds/dirxml/> for details.**

## New

DirXML Driver 1.0 for NIS 1-User e-License	e	979-000050-001	\$6.00
DirXML Driver 1.0 for NIS 5,000,000-User e-License	e	979-000051-001	\$600,000.00

## iChain 2.2

iChain 2.2 is an integrated security solution that offers secure authentication and access to portals, Web-based content and Web applications. Features include Web Single Sign-On, multi-factor authentication, complete access control, confidential data delivery and personalization.

With these features, iChain enables you to bring all aspects of your business together and move them online. In fact, iChain is the most secure foundation for identity and access management for your eBusiness.

**Note: Media Kit contains new iChain 2.2.1 software. If you're using iChain 2.2, no new licenses are required to run/install iChain 2.2.1. iChain 2.2.1 will be available for download at: <http://download.novell.com>. Product requires activation prior to installation and use in a production environment.**

### Media

iChain 2.2.1 Software Media Kit Strong Encryption (128+ bit) English	2	892-000211-001	\$35.00
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### New

iChain 2.2 & Prior 1-User e-License	e	979-000154-001	\$10.00
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### Upgrade

Upgrade iChain 2.2 & Prior 1-User e-License	e	979-000154-003	\$5.30
Competitive Upgrade iChain 2.2 & Prior 1-User e-License	e	979-000157-003	\$5.30

### Maintenance

iChain 2.2 1-User Maintenance	e	MNT-005544-001	\$2.50
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## Directory Services

### Novell Account Management 3

Novell Account Management 3 is a big step forward in simplifying cross-platform management of user and group accounts. Unlike previous releases of Novell Account Management (NAM), version 3 is completely integrated across all platforms, providing a central point of management for user and group account information stored within the security systems on the various operating systems with an enterprise network.

**The software for this product is available as a free download from <http://download.novell.com>. This product requires activation. If not activated, this product will expire 90 days after installation. For detailed information about Novell's product activation process, please visit [http://www.novell.com/partners/partnerplace/epd/product\\_activation\\_basics.htm](http://www.novell.com/partners/partnerplace/epd/product_activation_basics.htm).**

**Note: The media listed below contains the latest Account Management 3.0.2 software. If you're currently using Account Management 3, no new licenses are required to run/install Account Management 3.0.2.**

### Media

Account Management 3.0.2 Suite Software Media Kit Strong Encryption (128+ bit) English	2	892-000167-001	\$35.00
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### New

Account Management 3 for Mainframe & Prior 1-User e-License	e	979-000040-001	\$18.00
Account Management 3 for Unix & Prior 1-User e-License	e	979-000042-001	\$18.00
Account Management 3 for Windows & Prior 1-User e-License	e	979-000044-001	\$18.00

Account Management 3 Suite & Prior 1-User e-License	e	979-000046-001	\$54.00
<b>Upgrade</b>			
Upgrade Account Management 3 for Mainframe & Prior 1-User e-Licens	e	979-000041-001	\$10.00
Upgrade Account Management 3 for Unix & Prior 1-User e-License	e	979-000043-001	\$10.00
Upgrade Account Management 3 for Windows & Prior 1-User e-License	e	979-000045-001	\$10.00
Upgrade Account Management 3 Suite & Prior 1-User e-License	e	979-000047-001	\$29.00
<b>Maintenance</b>			
Account Management 3 for Mainframe 1-User Maintenance	e	MNT-005335-001	\$5.00
Account Management 3 for Unix 1-User Maintenance	e	MNT-005334-001	\$5.00
Account Management 3 for Windows 1-User Maintenance	e	MNT-005338-001	\$5.00
Account Management 3 Suite 1-User Maintenance	e	MNT-005333-001	\$14.00

## Novell eDirectory 8.7

Novell eDirectory 8.7, the latest version of the flagship directory software, will further benefit Novell customers seeking to implement the recently announced Novell Nsure secure identity management solutions. eDirectory, which simplifies the management of user identities and access rights, is the foundation for secure identity management solutions that help organizations get the right resources to the right people anytime, anywhere.

**Note: The media listed below contains the latest eDirectory 8.7.3 software. If you're currently using eDirectory 8.7x, no new licenses are required to run/install eDirectory 8.7.3.**

**Novell eDirectory 8.7.3 e-software media will be available for free download at <http://download.novell.com>**

### Media

Novell eDirectory 8.7.3 e-Software Media Kit Strong Encryption (128+ bit) English and French	e	878-000259-001	\$15.00
Novell eDirectory 8.7.3 Software Media Kit Strong Encryption (128+ bit) English and French	2	892-000283-001	\$35.00

### New

Novell eDirectory 8.7 Unlimited-User e-Software	e	131-001078-001	\$1.00
Novell eDirectory 8.7 & Prior 1-User License	e	LIC-005869-001	\$2.00

### Upgrade

Upgrade Novell eDirectory 8.7 & Prior 1-User License	e	LIC-005869-003	\$1.00
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### Maintenance

Novell eDirectory 8.7 1-User Maintenance	e	MNT-005507-001	\$0.50
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## Directory Services

### SecureLogin 3.5

The newest version of the world's #1 single sign-on product, Novell Nsure SecureLogin 3.5, available in English, French, German, Spanish, Portuguese, and Japanese. Novell SecureLogin 3.5 is Novell's enterprise single sign-on solution, supporting Windows, Web, Citrix/Terminal Server, Telnet, RADIUS, host/terminal Emulator, and Java applications and applets based on Swing and AWT.

Novell Nsure SecureLogin 3.5 now includes Novell Modular Authentication Service (NMAS) Enterprise Edition, SecretStore, and Secure Workstation. Novell Nsure SecureLogin 3.5 supports LDAP or Client32 connections to eDirectory, and ADSI connections to Microsoft Active Directory. The user interface for Novell Nsure SecureLogin 3.5 has also been enhanced.

**Note: License, upgrade, and maintenance part numbers for SecureLogin 3.5 are valid for use with the SecureLogin 3.51 media.**

## Media

### SecureLogin 3.51e-Software Media Kit Strong Encryption (128+ bit) English, Portuguese, French, German, Spanish, and Japanese

e	878-000279-001	\$15.00
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## New

Secure Login 3.5 1-User e-License

e	879-000272-001	\$79.00
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## Upgrade

Upgrade SecureLogin 3.5 1-User e-License

e	879-000272-003	\$39.00
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## Maintenance

SecureLogin 3.5 1-User Maintenance

e	MNT-005710-001	\$19.00
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### The following products qualify for an upgrade to Novell Nsure SecureLogin 3.5:

- Novell SecureLogin 2.5 and 3.0
- Novell Single Sign-On (all versions, with or without v-GO)

## Directory Services

### Novell Secure Access Suite

Novell Secure Access is a suite of access and security products that simplify, secure, accelerate, and extend identity management to applications, platforms, databases, and network resources.

Today's traditional, best-of-breed, access and security solutions often have their own identity stores and security policies. Having to maintain multiple identity stores and security policies introduces significant security vulnerabilities, increases administration and support costs, and reduces the quality of the end user experience. Additionally, such solutions don't provide a mechanism for enforcing a consistent access control and security policy for the many users an organization encounters.

Novell Secure Access enables organizations to remove many of these vulnerabilities, reduce administrative and support costs, and improve the end user experience by unifying the management of identity and access control.

#### Products Included:

Novell Secure Access has been updated to include of Novell Account Management 3.0 (which replaces NDS-Authentication Services 3.0), Novell Modular Authentication Service Enterprise Edition 2.1, Novell SecureLogin 3.0.4, Novell iChain 2.2, and BorderManager Enterprise Edition 3.7.

## Media

Account Management 3.0.2 Suite Software Media Kit Strong Encryption (128+bit English

2	892-000167-001	\$35.00
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Novell Modular Authentication Service 2.1 Enterprise Edition

e-Software Media Kit Strong Encryption (128+ bit) English

e	878-000195-001	\$15.00
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SecureLogin 3.0 Software Media Kit Multilingual

2	892-000148-001	\$35.00
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BorderManager 3.7 Software Media Kit Strong Encryption (128+ bit)

EPFGS

2	892-000160-001	\$35.00
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iChain 2.2.1 Software Media Kit Strong Encryption (128+ bit) English

2	892-000211-001	\$35.00
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**Note: iChain 2.2.1 and Account Management 3.0.2 are available for download at: <http://download.novell.com>.**

## New

Novell Secure Access Suite 1.6 1-User e-License

e	979-000160-001	\$139.00
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## Upgrade

Upgrade Novell Secure Access Suite 1.6 for SecureLogin 3.0 1-User e-License	e	979-000161-003	\$69.00
Upgrade Novell Secure Access Suite 1.6 for Account Management 3.0 Components 1-User e-License	e	979-000162-003	\$119.00
Upgrade Novell Secure Access Suite 1.6 1-User e-License	e	979-000163-003	\$99.00
<b>Maintenance</b>			
Novell Secure Access Suite 1.6 1-User Maintenance	e	MNT-005578-001	\$35.00

## File System Factory

File System Factory allows for easy provisioning, management, and cleanup of user home directories and group storage, while providing disk storage to all network users and collaborative storage to working groups.

Using storage management policies stored in eDirectory, the product works with any user provisioning process, including DirXML, LDAP, custom code, batch processes, or manual data entry to automate storage management. File System Factory makes it easy to adapt to newer provisioning processes, and is the perfect tool for customers who are looking for automating and efficiently managing the allocation of group storage resources and home directories for users.

### Media

File System Factory 1.1 e-Software Media Kit English	e	878-000232-001	\$15.00
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### New

File System Factory 1.1 1-User e-License	e	879-000183-001	\$12.00
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### Maintenance

File System Factory 1.1 1-User Maintenance	e	MNT-005597-001	\$3.00
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## Novell Collaboration Services

### GroupWise 6.5

Novell® GroupWise® 6.5 is the premier communication and collaboration tool for the one Net environment. It provides an effective, innovative and open approach to collaboration services—an approach that delivers security, control, mobility and high productivity, while reducing the cost of managing and maintaining essential communication and collaboration services.

**Note: Arabic and Hebrew languages are now available for GroupWise 6.5 by ordering the multilingual product and adding Support Pack 1. You can download SP1 for GW6.5 by going to: <http://support.novell.com>**

### Media

GroupWise 6.5 e-Software Media Kit Strong Encryption (128+ bit) Multilingual	e	878-000205-001	\$15.00
GroupWise 6.5 Software Media Kit Strong Encryption (128+ bit) Multilingual	2	892-000223-001	\$35.00

### New

GroupWise 6.5 & Prior 1-User e-License	e	LIC-005894-001	\$130.00
GroupWise 6.5 Web/Wireless 1-User e-License	e	LIC-005897-001	\$30.00

### Upgrade

Upgrade GroupWise 6.5 & Prior 1-User e-License	e	LIC-005894-003	\$69.00
Upgrade GroupWise 6.5 Web/Wireless 1-User e-License	e	LIC-005897-003	\$16.00

Competitive Upgrade GroupWise 6.5 & Prior 1-User License	e	LIC-005900-003	\$69.00
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**Maintenance**

GroupWise 6.5 1-User Maintenance	e	MNT-005584-001	\$33.00
GroupWise 6.5 Web/Wireless 1-User Maintenance	e	MNT-005587-001	\$8.00

Note: Customers upgrading, from one of the products listed below, may do so using the competitive upgrade part numbers listed above.

WordPerfect Office, Microsoft Mail, Microsoft Exchange, Lotus Notes, Lotus cc:Mail, IBM PROFS, IBM OfficeVision, ICL TeamOffice, On Technology DaVinci, Banyan BeyondMail, Infinite Technology ExpressIT!, Futurus TEAM, Futurus MAIL Plus, QuickMail MHS, QuickMail Pro, FirstClass® Intranet Server(FCIS).

**GroupWise Migration Price Promotion**

For a limited time customers who are currently licensed for a qualified\* competitive email system will be able to migrate to GroupWise and receive maintenance. They must purchase the set of two promotional SKUs which includes the license and maintenance SKUs. The total bundle is discounted to \$49 per seat.

**Promotion end date: June 30, 2004**

**Upgrade**

Competitive Upgrade GroupWise 6.5 & Prior 1-User License	e	LIC-005900-003	\$27.00
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**Maintenance**

Competitive Upgrade GroupWise 6.5 Promotion 1-User Maintenance	e	MNT-005762-001	\$22.00
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**Qualifying competitive products.**

Microsoft Exchange, Lotus Notes, Oracle Collaboration Suite, WordPerfect Office, Microsoft Mail, Lotus cc:Mail, IBM PROFS, IBM OfficeVision, ICL TeamOffice, On Technology DaVinci, Banyan BeyondMail, Infinite Technology ExpressIT!, Futurus MAIL Plus, QuickMail MHS, QuickMail Pro, FirstClass Intranet Server(FCIS).

**Novell Collaboration Services**

**GroupWise 6**

Novell GroupWise 6, the premier communication and collaboration tool for the one Net environment, is the only collaboration solution capable of addressing the requirements and challenges of today's eBusinesses. It accelerates your organizational productivity and responsiveness by enabling you to expand your collaboration zone, securely integrate with your suppliers and customers, and empower your administrators to align technology with business objectives. And it's the first and only integrated collaboration solution to include wireless connectivity in the box as an integrated function.

**Media**

GroupWise 6 e-Software Media Kit Strong Encryption (128+ bit) TH, HB, AR, TR, JA, SC, TC	e	878-000101-001	\$15.00
GroupWise 6 Software Media Kit Strong Encryption (128+ bit) TH, HB, AR, TR, JA, SC, TC	2	892-000113-001	\$35.00

**High Availability Messaging Solution**

Messaging has become mission critical in most environments. With many businesses e-mail drives the business. If the e-mail stops the business stops. High availability of the messaging system is no longer a luxury -- it is a competitive business requirement. The Novell High Availability Messaging solution simplifies the move from where you are today to always on messaging. Novell and key partners combine all of the net services software, servers, storage, and services needed to implement a non-stop messaging environment.

Please note that there are no license and maintenance part numbers associated with Novell High Availability Messaging. Customers should purchase license and maintenance using the existing part numbers for NetWare 5.1, Novell Cluster Services 1.01, and Novell GroupWise 6 respectively.

#### Media

High Availability Messaging e-Software Media Kit Strong Encryption (128+ bit) Multilingual	e	878-000103-001	\$15.00
High Availability Messaging Software Media Kit Strong Encryption (128+ bit) Multilingual	2	892-000032-001	\$35.00

### GroupWise Gateways, Agents, and Print Packs

GroupWise Gateways, Agents, and Print Packs can be accessed for download at [www.novell.com/download](http://www.novell.com/download).

### NetMail 3.1

NetMail 3.1, formerly known as the Novell Internet Messaging System (NIMS) contains all of the features (standards-based email, calendaring, list server, rules server, hosting features, etc.) of NIMS 3.0.x. In addition, NetMail 3.1 includes support for Windows platforms and Palm OS and Pocket PC email, calendar and address book synchronization. NetMail 3.1 requires NDS eDirectory and runs on the following platforms: NetWare 4.11 (Service Pack 9), NetWare 5.1 (Service Pack 3), NetWare 6, Windows NT, Windows 2000, Windows XP, Solaris 8, and Linux (Red Hat 7.1+ recommended).

#### Media

NetMail 3.1 e-Software Media Kit Strong Encryption (128+ bit) Multilingual	e	878-000081-001	\$15.00
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#### New

NetMail 3.1 1-User License	e	LIC-005735-001	\$15.00
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#### Upgrade

Upgrade NetMail 3.1 1-User License	e	LIC-005735-003	\$8.00
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#### Maintenance

NetMail 3.1 1-User Maintenance	e	MNT-005318-001	\$3.75
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### Network Management (NetWare and Windows NT)

#### ZENworks 6 Suite

Novell ZENworks delivers a comprehensive set of integrated tools that automate IT management processes across the lifecycle of desktops, laptops, servers and handhelds. Novell ZENworks maintains and enforces directory-based policies to dynamically manage the interactions between users, applications and other resources based on their unique identities. With Novell ZENworks, you can dramatically reduce IT costs compared to just "point" tools by managing resources throughout your diverse enterprise and changing work environments. The comprehensive and integrated capabilities of Novell ZENworks provide the technology foundation for organizations to align resources with business objectives while reducing costs.

**The DirXML and Handhelds Management components require activation. For detailed information about Novell's product activation process, please visit [http://www.novell.com/partners/partnerplace/epd/product\\_activation\\_basics.html](http://www.novell.com/partners/partnerplace/epd/product_activation_basics.html).**

**Media**

ZENworks 6 Suite Software Media Kit Strong Encryption (128+ bit) English	2	892-000228-001	\$35.00
ZENworks 6 Suite e-Software Media Kit Strong Encryption (128+ bit) English*	e	878-000237-001	\$15.00
ZENworks 6 Suite e-Software Media Kit Strong Encryption (128+ bit) English (Executable Files*)	e	878-000238-001	\$15.00

**New**

ZENworks 6 Suite 1-User e-License	e	979-000172-001	\$130.00
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**Upgrade**

Upgrade ZENworks 6 Suite 1-User e-License	e	979-000172-003	\$69.00
Competitive Upgrade ZENworks 6 Suite 1-User e-License	e	979-000187-003	\$69.00

**Maintenance**

ZENworks 6 Suite 1-User Maintenance	e	MNT-005601-001	\$33.00
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**Qualifying Competitive Upgrades:**

**Customers with LANDesk, Altiris, Novadigm, Microsoft SMS, Tivoli, ON Technology, Marimba and CA Unicenter products re eligible for the competitive upgrade pricing.**

**Network Management (NetWare and Windows NT)**

**ZENworks for Servers 3**

ZENworks for Servers is the cross-platform solution for server content and configuration management that helps everything work together as one Net. It provides server consistency by empowering administrators to manage server content, configurations and procedures across server groups that include Windows, Linux, Solaris and NetWare platforms. ZENworks for Servers allows IT professionals to capture and automate key server administrative processes, creating self-managing networks. This increases management efficiency, enabling administrators to securely manage servers with less work and freeing them to focus on strategic initiatives instead of routine server management tasks. As a result, Novell customers get a stable and resilient server environment, embedded network intelligence and a server management solution that pays for itself and more — with an ROI reward in as little as three months and a three-year ROI of up to 2,000% (with ZFD).

**Product Upgrades:**

ZFS3 is the upgrade path for ManageWise; all ManageWise customers may upgrade to ZFS3 at the upgrade price. All ManageWise customers with maintenance may upgrade their licenses to ZFS3 and must purchase ZFS maintenance at the time of their upgrade.

Licensed users of the following products also qualify for upgrade pricing. Computer Associate's Software Distribution Option (SDO), HP OpenView for Windows Professional Suite, HP OpenView Network Node Manager, IBM Netfinity Manager, LANDesk Management Suite, Novadigm Radia Management Suite, Tivoli IT Director, Microsoft System Management Server (SMS).

**Note: The media kits listed below contain the new ZENworks for Servers 3.0.2 software. No new licenses are required to use this updated software.**

**Media**

ZENworks for Servers 3.0.2 e-Software Media Kit Strong Encryption (128 bit) English (Executable Files*)	e	878-000236-001	\$15.00
ZENworks for Servers 3.0.2 e-Software Media Kit (128+ bit) English*	e	878-000080-001	\$15.00

ZENworks for Servers 3.0.2 Software Media Kit English	2	892-000156-001	\$35.00
<b>New</b>			
ZENworks for Servers 3 & Prior 1-User e-License	e	LIC-005663-001	\$59.00
ZENworks for Servers 3 & Prior Server e-License	e	LIC-005664-001	\$3,000.00
<b>Upgrade</b>			
Upgrade ZENworks for Servers 3 & Prior 1-User e-License	e	LIC-005663-003	\$31.00
Upgrade ZENworks for Servers 3 & Prior Server e-License	e	LIC-005664-003	\$1,590.00
<b>Maintenance</b>			
ZENworks for Servers 3 1-User Maintenance	e	MNT-005251-001	\$15.00
ZENworks for Servers 3 Server Maintenance	e	MNT-005252-001	\$750.00

## ZENworks for Desktops 3.2

ZENworks for Desktops 3.2 is a policy based, management tool that simplifies network administration by leveraging the directory to automate and streamline software distribution, software repair, desktop configuration, remote management and enterprise workstation operating system imaging, allowing businesses to accelerate technology transformations, securely extend networks, and increase end-user productivity.

### Media

ZENworks for Desktops 3.2 e-Software Media Kit English, French, and German*	e	878-000095-001	\$15.00
ZENworks for Desktops 3.2 Software Media Kit English, French, and German	2	892-000102-001	\$35.00

### New

ZENworks for Desktops 3.2 & Prior 1-User License	e	LIC-005585-001	\$69.00
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### Upgrade

Upgrade ZENworks for Desktops 3.2 & Prior 1-User License	e	LIC-005585-003	\$37.00
Competitive Upgrade ZENworks for Desktops 3.2 & Prior 1-User License	e	LIC-005586-003	\$39.00

## Network Management (NetWare and Windows NT)

### ZENworks for Desktops 4

Personality Migration is now available with ZENworks for Desktops 4. Existing ZENworks for Desktops 4 customers can obtain Personality Migration by ordering the media kit.

ZENworks for Desktops 4 provides enterprise Windows desktop lifecycle management regardless of the location of the managed PC or laptop. ZENworks for Desktops 4 delivers workstation and user environment management inside the firewall, outside the firewall, across the public internet, through dial-up and other slow connections or even for totally disconnected users.

ZENworks for Desktops 4 includes Novell eDirectory and DirXML Password Synchronization allowing customers with Microsoft server, NT domain and Active Directory environments to seamlessly integrate their Desktop Management with their existing infrastructure. These DirXML components require activation. If not activated, the DirXML components will expire 90 days after installation. For detailed information about Novell's product activation process, please visit [http://www.novell.com/partners/partnerplace/epd/product\\_activation\\_basics.html](http://www.novell.com/partners/partnerplace/epd/product_activation_basics.html).

ZENworks for Desktops 4 also integrates as part of the product ZENworks Preboot Services providing total hands-off, centralized imaging of the desktop OS.

**Note: The media kits listed below contain the new ZENworks for Desktops 4.0.1 software. No new licenses are required to use this updated software.**

**Media**

ZENworks for Desktops 4.0.1 Media Kit Strong Encryption (128+ bit) EPFGS	2	892-000227-001	\$35.00
ZENworks for Desktops 4.0.1 e-Software Media Kit Strong Encryption (128+ bit) EPFGS*	e	878-000233-001	\$15.00
ZENworks for Desktops 4.0.1 e-Software Media Kit Strong Encryption (128+ bit) EPFGS (Executable Files*)	e	878-000234-001	\$15.00

**New**

ZENworks for Desktops 4 & Prior 1-User e-License	e	979-000079-001	\$69.00
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**Upgrade**

Upgrade ZENworks for Desktops 4 & Prior 1-User e-License	e	979-000079-003	\$37.00
Competitive Upgrade ZENworks for Desktops 4 & Prior 1-User e-Licens	e	979-000080-003	\$46.00

**Maintenance**

ZENworks for Desktops 4 1-User Maintenance	e	MNT-005329-001	\$17.00
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**ZENworks for Desktops/Servers Suite**

**Note: Customers with existing product licenses can purchase upgrade protection through September 2004.**

**Maintenance**

ZENworks for Desktops 4/Servers 3 Suite 1-User Maintenance	e	MNT-005331-001	\$22.00
ZENworks Suite Top Gun Promo 1-User Maintenance	e	MNT-005513-001	\$32.50

**Network Management (NetWare and Windows NT)**

**ZENworks for Handhelds 5.1**

Novell ZENworks for Handhelds 5.1 automates handheld device management to reduce high ownership costs, strengthen security, and increase user productivity on Palm, Windows CE, Pocket PC, and now RIM Blackberry devices. With ZENworks for Handhelds, IT administrators can enforce the use of passwords, deploy standard images and content, update applications, identify lost devices, lockdown configurations, and monitor license compliance. Novell ZENworks improves workforce productivity and removes the burden of self-support off the individual users by automating set-up and maintenance while reducing help desk calls by ensuring set-up is done correctly

**The software for this product is available as a free download from <http://download.novell.com>. This product requires activation. If not activated, this product will expire 90 days after installation. For detailed information about Novell's product activation process, please visit [http://www.novell.com/partners/partnerplace/epd/product\\_activation\\_basics.html](http://www.novell.com/partners/partnerplace/epd/product_activation_basics.html).**

**Media**

ZENworks for Handhelds 5.1 Software Media Kit Strong Encryption (128+ bit) English	2	892-000225-001	\$35.00
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**New**

ZENworks for Handhelds 5.1 & Prior 1-User e-License	e	979-000168-001	\$59.00
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### Upgrade

Upgrade ZENworks for Handhelds 5.1 & Prior 1-User e-License	e	979-000168-003	\$31.00
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### Maintenance

ZENworks for Handhelds 5.1 1-User Maintenance	e	MNT-005598-001	\$15.00
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## Protocom SecureConsole 3.4 for NetWare

SecureConsole enhances security to the NetWare console by directory-enabling access to the server console.

SecureConsole also includes SecureRemote, which provides a GUI interface through which remote sessions are encrypted and an administrator can launch multiple server sessions at one time.

### Media

SecureConsole 3.4 for NetWare Software Media Kit (56 bit) English	2	892-000158-001	\$35.00
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### New

SecureConsole 3.4 for NetWare Server e-License	e	LIC-005666-001	\$595.00
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### Maintenance

SecureConsole 3.4 for NetWare Server Maintenance	e	MNT-005256-001	\$150.00
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## Web Application Development

### Novell exteNd 5 Media

Novell exteNd™ is a service-oriented web application development suite that provides the Web Services integration, interaction and application server infrastructure with an end-to-end visual environment that makes developing Web-based solutions fast, simple, and cost-effective. With Novell exteNd, corporate application developers can build and deploy innovative solutions that capitalize on existing systems.

**Note:** Novell exteNd 5 Software Media Kits contain the following products:

Professional Suite 5, Enterprise Suite 5, Director 5.0, Composer 5.0, and Application Server 5.1.

Novell exteNd 5 NetWare Media Kit contains the following products: Professional Suite 5, Enterprise Suite 5, Director 5.0, and Composer 5.0.

### Media

Novell exteNd 5 NetWare e-Software Media Kit Strong Encryption (128+bit) EPFIGSRUJKCC	e	878-000285-001	\$15.00
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Novell exteNd 5 Windows e-Software Media Kit Strong Encryption (128+bit) EPFIGSRUJKCC	e	878-000286-001	\$15.00
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Novell exteNd 5 Solaris e-Software Media Kit Strong Encryption (128+bit) EPFIGSRUJKCC	e	878-000287-001	\$15.00
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Novell exteNd 5 RedHat e-Software Media Kit Strong Encryption (128+bit) EPFIGSRUJKCC	e	878-000288-001	\$15.00
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Novell exteNd 5 SUSE e-Software Media Kit Strong Encryption (128+bit) EPFIGSRUJKCC	e	878-000289-001	\$15.00
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Novell exteNd 5 NetWare Software Media Kit Strong Encryption (128+bit) EPFIGSRUJKCC	2	892-000278-001	\$35.00
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Novell exteNd 5 Windows Software Media Kit Strong Encryption (128+bit) EPFIGSRUJKCC	2	892-000279-001	\$35.00
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Novell exteNd 5 Solaris Software Media Kit Strong Encryption (128+bit) EPFIGSRUJKCC	2	892-000280-001	\$35.00
Novell exteNd 5 RedHat Software Media Kit Strong Encryption (128+bit) EPFIGSRUJKCC	2	892-000281-001	\$35.00
Novell exteNd 5 SUSE Software Media Kit Strong Encryption (128+bit) EPFIGSRUJKCC	2	892-000282-001	\$35.00

## Web Application Development

### Novell exteNd Professional Suite 5

**Note: Please order the appropriate Software Media Kit for this product which is listed under the exteNd 5 media section.**

#### New

Novell exteNd Professional Suite 5 upsell to Enterprise Suite 5 1-CPU e-License	e	879-000288-001	\$70,000.00
Novell exteNd Professional Suite 5 on Netware 1-CPU e-License	e	879-000291-001	\$50,000.00
Novell exteNd Professional Suite 5 on Windows 1-CPU e-License	e	879-000292-001	\$50,000.00
Novell exteNd Professional Suite 5 on RedHat 1-CPU e-License	e	879-000293-001	\$50,000.00
Novell exteNd Professional Suite 5 on SuSE 1-CPU e-License	e	879-000294-001	\$50,000.00
Novell exteNd Professional Suite 5 on Solaris 1-CPU e-License	e	879-000295-001	\$50,000.00
Novell exteNd Professional Suite 5 for Tomcat on NetWare 1-CPU e-License	e	879-000296-001	\$50,000.00
Novell exteNd Professional Suite 5 for Tomcat on Windows 1-CPU e-License	e	879-000297-001	\$50,000.00
Novell exteNd Professional Suite 5 for Tomcat on RedHat 1-CPU e-License	e	879-000298-001	\$50,000.00
Novell exteNd Professional Suite 5 for Tomcat on SuSE 1-CPU e-License	e	879-000299-001	\$50,000.00
Novell exteNd Professional Suite 5 for Tomcat on Solaris 1-CPU e-License	e	879-000300-001	\$50,000.00
Novell exteNd Professional Suite 5 on NetWare Staging Server 1-CPU e-License	e	879-000301-001	\$25,000.00
Novell exteNd Professional Suite 5 on Windows Staging Server 1-CPU e-License	e	879-000302-001	\$25,000.00
Novell exteNd Professional Suite 5 on RedHat Staging Server 1-CPU e-License	e	879-000303-001	\$25,000.00
Novell exteNd Professional Suite 5 on SuSE Staging Server 1-CPU e-License	e	879-000304-001	\$25,000.00
Novell exteNd Professional Suite 5 on Solaris Staging Server 1-CPU e-License	e	879-000305-001	\$25,000.00
Novell exteNd Professional Suite 5 for Tomcat on NetWare Staging Server 1-CPU e-License	e	879-000306-001	\$25,000.00
Novell exteNd Professional Suite 5 for Tomcat on Windows Staging Server 1-CPU e-License	e	879-000307-001	\$25,000.00
Novell exteNd Professional Suite 5 for Tomcat on RedHat Staging Server 1-CPU e-License	e	879-000308-001	\$25,000.00
Novell exteNd Professional Suite 5 for Tomcat on SuSE Staging Server 1-CPU e-License	e	879-000309-001	\$25,000.00

Novell exteNd Professional Suite 5 for Tomcat on Solaris Staging Server 1-CPU e-License	e	879-000310-001	\$25,000.00
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**Upgrade**

Upgrade Novell exteNd Professional Suite 5 on Netware 1-CPU e-License	e	879-000291-003	\$26,500.00
Upgrade Novell exteNd Professional Suite 5 on Windows 1-CPU e-License	e	879-000292-003	\$26,500.00
Upgrade Novell exteNd Professional Suite 5 on RedHat 1-CPU e-License	e	879-000293-003	\$26,500.00
Upgrade Novell exteNd Professional Suite 5 on SuSE 1-CPU e-License	e	879-000294-003	\$26,500.00
Upgrade Novell exteNd Professional Suite 5 on Solaris 1-CPU e-License	e	879-000295-003	\$26,500.00
Upgrade Novell exteNd Professional Suite 5 for Tomcat on NetWare 1-CPU e-License	e	879-000296-003	\$26,500.00

**Web Application Development**

**Novell exteNd Professional Suite 5** (continued from previous page)

Upgrade Novell exteNd Professional Suite 5 for Tomcat on Windows 1-CPU e-License	e	879-000297-003	\$26,500.00
Upgrade Novell exteNd Professional Suite 5 for Tomcat on RedHat 1-CPU e-License	e	879-000298-003	\$26,500.00
Upgrade Novell exteNd Professional Suite 5 for Tomcat on SuSE 1-CPU e-License	e	879-000299-003	\$26,500.00
Upgrade Novell exteNd Professional Suite 5 for Tomcat on Solaris 1-CPU e-License	e	879-000300-003	\$26,500.00

**Maintenance**

Novell exteNd Professional Suite 5 1-CPU Maintenance	e	MNT-005721-001	\$12,500.00
Novell exteNd Professional Suite 5 Staging Server 1-CPU Maintenance	e	MNT-005728-001	\$6,250.00

**Web Application Development**

**Novell exteNd Enterprise Suite 5**

**Note: Please order the appropriate Software Media Kit for this product which is listed under the exteNd 5 media section.**

**New**

Novell exteNd Enterprise Suite 5 on NetWare 1-CPU e-License	e	879-000311-001	\$120,000.00
Novell exteNd Enterprise Suite 5 on Windows 1-CPU e-License	e	879-000312-001	\$120,000.00
Novell exteNd Enterprise Suite 5 on RedHat 1-CPU e-License	e	879-000313-001	\$120,000.00
Novell exteNd Enterprise Suite 5 on SuSE 1-CPU e-License	e	879-000314-001	\$120,000.00
Novell exteNd Enterprise Suite 5 on Solaris 1-CPU e-License	e	879-000315-001	\$120,000.00
Novell exteNd Enterprise Suite 5 for BEA Weblogic on Windows 1-CPU e-License	e	879-000316-001	\$120,000.00

Novell exteNd Enterprise Suite 5 for BEA Weblogic on RedHat 1-CPU e-License	e	879-000317-001	\$120,000.00
Novell exteNd Enterprise Suite 5 for BEA Weblogic on SuSE 1-CPU e-License	e	879-000318-001	\$120,000.00
Novell exteNd Enterprise Suite 5 for BEA Weblogic on Solaris 1-CPU e-License	e	879-000319-001	\$120,000.00
Novell exteNd Enterprise Suite 5 for IBM Websphere on Windows 1-CPU e-License	e	879-000320-001	\$120,000.00
Novell exteNd Enterprise Suite 5 for IBM Websphere on RedHat 1-CPU e-License	e	879-000321-001	\$120,000.00
Novell exteNd Enterprise Suite 5 for IBM Websphere on Solaris 1-CPU e-License	e	879-000322-001	\$120,000.00
Novell exteNd Enterprise Suite 5 on NetWare Staging Server 1-CPU e-License	e	879-000323-001	\$60,000.00
Novell exteNd Enterprise Suite 5 on Windows Staging Server 1-CPU e-License	e	879-000324-001	\$60,000.00
Novell exteNd Enterprise Suite 5 on RedHat Staging Server 1-CPU e-License	e	879-000325-001	\$60,000.00
Novell exteNd Enterprise Suite 5 on SuSE Staging Server 1-CPU e-License	e	879-000326-001	\$60,000.00
Novell exteNd Enterprise Suite 5 on Solaris Staging Server 1-CPU e-License	e	879-000327-001	\$60,000.00
Novell exteNd Enterprise Suite 5 for BEA Weblogic on Windows Staging Server 1-CPU e-License	e	879-000328-001	\$60,000.00
Novell exteNd Enterprise Suite 5 for BEA Weblogic on RedHat Staging Server 1-CPU e-License	e	879-000329-001	\$60,000.00
Novell exteNd Enterprise Suite 5 for BEA Weblogic on SuSE Staging Server 1-CPU e-License	e	879-000330-001	\$60,000.00
Novell exteNd Enterprise Suite 5 for BEA Weblogic on Solaris Staging Server 1-CPU e-License	e	879-000331-001	\$60,000.00
Novell exteNd Enterprise Suite 5 for IBM Websphere on Windows Staging Server 1-CPU e-License	e	879-000332-001	\$60,000.00
Novell exteNd Enterprise Suite 5 for IBM Websphere on RedHat Staging Server 1-CPU e-License	e	879-000333-001	\$60,000.00
Novell exteNd Enterprise Suite 5 for IBM Websphere on Solaris Staging Server 1-CPU e-License	e	879-000334-001	\$60,000.00
<b>Upgrade</b>			
Upgrade Novell exteNd Enterprise Suite 5 on NetWare 1-CPU e-License	e	879-000311-003	\$63,600.00
Upgrade Novell exteNd Enterprise Suite 5 on Windows 1-CPU e-License	e	879-000312-003	\$63,600.00
Upgrade Novell exteNd Enterprise Suite 5 on RedHat 1-CPU e-License	e	879-000313-003	\$63,600.00

## Web Application Development

### Novell exteNd Enterprise Suite 5 (continued from previous page)

#### Upgrade

Upgrade Novell exteNd Enterprise Suite 5 on SuSE 1-CPU e-License	e	879-000314-003	\$63,600.00
Upgrade Novell exteNd Enterprise Suite 5 on Solaris 1-CPU e-License	e	879-000315-003	\$63,600.00
Upgrade Novell exteNd Enterprise Suite 5 for BEA Weblogic on Windows 1-CPU e-License	e	879-000316-003	\$63,600.00

Upgrade Novell exteNd Enterprise Suite 5 for BEA Weblogic on RedHat 1-CPU e-License	e	879-000317-003	\$63,600.00
Upgrade Novell exteNd Enterprise Suite 5 for BEA Weblogic on SuSE 1-CPU e-License	e	879-000318-003	\$63,600.00
Upgrade Novell exteNd Enterprise Suite 5 for BEA Weblogic on Solaris 1-CPU e-License	e	879-000319-003	\$63,600.00
Upgrade Novell exteNd Enterprise Suite 5 for IBM Websphere on Windows 1-CPU e-License	e	879-000320-003	\$63,600.00
Upgrade Novell exteNd Enterprise Suite 5 for IBM Websphere on RedHat 1-CPU e-License	e	879-000321-003	\$63,600.00
Upgrade Novell exteNd Enterprise Suite 5 for IBM Websphere on Solaris 1-CPU e-License	e	879-000322-003	\$63,600.00
<b>Maintenance</b>			
Novell exteNd Enterprise Suite 5 1-CPU Maintenance	e	MNT-005722-001	\$30,000.00
Novell exteNd Enterprise Suite 5 Staging Server 1-CPU Maintenance	e	MNT-005729-001	\$15,000.00

## Web Application Development

### Novell exteNd 4.1

Novell exteNd is a web application development suite, with a visual environment, that simplifies and accelerates the development and deployment of interactive business solutions that leverage existing systems.

#### Media

Novell exteNd 4.1 Enterprise Server for HP-UX Bundle e-Software Media Kit Strong Encryption (128+bit) English*	e	878-000214-001	\$15.00
Novell exteNd 4.1 Enterprise Server for AIX Bundle e-Software Media Kit Strong Encryption (128+bit) English*	e	878-000215-001	\$15.00
Novell exteNd 4.1 Enterprise Server for HP-UX Bundle Software Media Kit Strong Encryption (128+bit) English	2	892-000220-001	\$35.00
Novell exteNd 4.1 Enterprise Server for AIX Bundle Software Media Kit Strong Encryption (128+bit) English	2	892-000222-001	\$35.00

#### New

Novell exteNd 4.1 Enterprise Server for HP-UX Bundle 1-CPU e-License	e	879-000104-001	\$90,000.00
Novell exteNd 4.1 Enterprise Server for AIX Bundle 1-CPU e-License	e	879-000105-001	\$90,000.00

#### Maintenance

Novell exteNd 4.1 Enterprise Server for HP-UX Bundle 1-CPU Maintenance	e	MNT-005582-001	\$22,500.00
Novell exteNd 4.1 Enterprise Server for AIX Bundle 1-CPU Maintenance	e	MNT-005583-001	\$22,500.00

## Novell exteNd Application Server 5.1 Enterprise Edition

**Note: Please order the appropriate Software Media Kit for this product which is listed under the exteNd 5 media section.**

#### New

Novell exteNd Application Server 5.1 Enterprise Edition on Windows 1-CPU e-License	e	879-000335-001	\$5,000.00
Novell exteNd Application Server 5.1 Enterprise Edition on RedHat 1-CPU e-License	e	879-000336-001	\$5,000.00

Novell exteNd Application Server 5.1 Enterprise Edition on SuSE 1-CPU e-License	e	879-000337-001	\$5,000.00
Novell exteNd Application Server 5.1 Enterprise Edition on Solaris 1-CPU e-License	e	879-000338-001	\$5,000.00
Novell exteNd Application Server 5.1 Enterprise Edition on Windows Staging Server 1-CPU e-License	e	879-000339-001	\$2,500.00
Novell exteNd Application Server 5.1 Enterprise Edition on RedHat Staging Server 1-CPU e-License	e	879-000340-001	\$2,500.00
Novell exteNd Application Server 5.1 Enterprise Edition on SuSE Staging Server 1-CPU e-License	e	879-000341-001	\$2,500.00
Novell exteNd Application Server 5.1 Enterprise Edition on Solaris Staging Server 1-CPU e-License	e	879-000342-001	\$2,500.00

### Upgrade

Upgrade Novell exteNd Application Server 5.1 Enterprise Edition on Windows 1-CPU e-License	e	879-000335-003	\$2,650.00
Upgrade Novell exteNd Application Server 5.1 Enterprise Edition on RedHat 1-CPU e-License	e	879-000336-003	\$2,650.00
Upgrade Novell exteNd Application Server 5.1 Enterprise Edition on SuSE 1-CPU e-License	e	879-000337-003	\$2,650.00
Upgrade Novell exteNd Application Server 5.1 Enterprise Edition on Solaris 1-CPU e-License	e	879-000338-003	\$2,650.00

### Maintenance

Novell exteNd Application Server 5.1 Enterprise Edition 1-CPU Maintenance	e	MNT-005723-001	\$1,250.00
Novell exteNd Application Server 5.1 Enterprise Edition Staging Server 1-CPU Maintenance	e	MNT-005730-001	\$625.00

## Web Application Development

### Novell exteNd Application Server 5.0

Novell exteNd Application Server provides a complete foundation for developing, debugging and deploying cross-platform, high performance, standards-based applications for the exteNd suite. exteNd Application Server and tools adhere strictly to the J2EE specifications, ensuring portability of resulting applications. It includes easy-to-use tools and a high performance JAX-RPC runtime for building, running, and invoking Web Services.

### Media

Novell exteNd Application Server 5.0 for HP-UX Enterprise Edition e-Software Media Kit Strong Encryption (128 bit) EPFIGSRUJKCC (Executable Files*)	e	878-000242-001	\$15.00
Novell exteNd Application Server 5.0 for HP-UX Professional Edition e-Software Media Kit Strong Encryption (128 bit) EPFIGSRUJKCC (Executable Files*)	e	878-000246-001	\$15.00
Novell exteNd Application Server 5.0 for HP-UX Enterprise Edition Software Media Kit Strong Encryption (128 bit) EPFIGSRUJKCC	2	892-000232-001	\$35.00
Novell exteNd Application Server 5.0 for HP-UX Professional Edition Software Media Kit Strong Encryption (128 bit) EPFIGSRUJKCC	2	892-000236-001	\$35.00

## Web Application Development

## exteNd Application Server 4.0

Novell exteNd Application Server provides the most complete foundation for building and deploying cross-platform, high performance, standards-based applications. exteNd Application Server provides a proven foundation for your enterprise applications. Enterprise application development requires a strong foundation. exteNd Application Server is a solid, field-tested platform for all your enterprise application development.

### Media

exteNd Application Server for HP-UX Enterprise Edition e-Software Media Kit Strong Encryption (128 bit) English*	e	878-000163-001	\$15.00
exteNd Application Server for AIX Enterprise Edition e-Software Media Kit Strong Encryption (128 bit) English*	e	878-000165-001	\$15.00
exteNd Application Server for HP-UX Professional Edition e-Software Media Kit Strong Encryption (128 bit) English*	e	878-000191-001	\$15.00
exteNd Application Server for AIX Professional Edition e-Software Media Kit Strong Encryption (128 bit) English*	e	878-000193-001	\$15.00
exteNd Application Server for HP-UX Enterprise Edition Software Media Kit Strong Encryption (128 bit) English	2	892-000176-001	\$35.00
exteNd Application Server for AIX Enterprise Edition Software Media Kit Strong Encryption (128 bit) English	2	892-000178-001	\$35.00
exteNd Application Server for HP-UX Professional Edition Software Media Kit Strong Encryption (128 bit) English	2	892-000200-001	\$35.00
exteNd Application Server for AIX Professional Edition Software Media Kit Strong Encryption (128 bit) English	2	892-000202-001	\$35.00

### New

exteNd Application Server for HP-UX Enterprise Edition 1-CPU e-Licens	e	879-000172-001	\$10,000.00
exteNd Application Server for AIX Enterprise Edition 1-CPU e-Licens	e	879-000174-001	\$10,000.00
exteNd Application Server for HP-UX Professional Edition 1-CPUe-Lic	e	879-000177-001	\$5,000.00
exteNd Application Server for AIX Professional Edition 1-CPU e-Licens	e	879-000179-001	\$5,000.00

### Upgrade

Upgrade exteNd Application Server for HP-UX Enterprise Edition 1-CPU e-License	e	879-000172-003	\$5,300.00
Upgrade exteNd Application Server for AIX Enterprise Edition 1-CPU e-License	e	879-000174-003	\$5,300.00
Upgrade exteNd Application Server for HP-UX Professional Edition 1-CPUe-License	e	879-000177-003	\$2,650.00
Upgrade exteNd Application Server for AIX Professional Edition 1-CPU e-License	e	879-000179-003	\$2,650.00

### Maintenance

exteNd Application Server for HP-UX Enterprise Edition 1-CPU Maintenance	e	MNT-005436-001	\$2,500.00
exteNd Application Server for AIX Enterprise Edition 1-CPU Maintenance	e	MNT-005438-001	\$2,500.00
exteNd Application Server for HP-UX Professional Edition 1-CPU Maintenance	e	MNT-005441-001	\$1,250.00
exteNd Application Server for AIX Professional Edition 1-CPU Maintenance	e	MNT-005443-001	\$1,250.00

## Web Application Development

### Novell exteNd Director 5.0 Enterprise Edition

**Note:** Please order the appropriate Software Media Kit for this product which is listed under the exteNd 5 media section.

**New**

Novell exteNd Director Enterprise 5.0 upsell to Enterprise Suite 5.0 1-CPU e-License	e	879-000290-001	\$60,000.00
Novell exteNd Director 5.0 Enterprise Edition on NetWare 1-CPU e-License	e	879-000343-001	\$60,000.00
Novell exteNd Director 5.0 Enterprise Edition on Windows 1-CPU e-License	e	879-000344-001	\$60,000.00
Novell exteNd Director 5.0 Enterprise Edition on RedHat 1-CPU e-License	e	879-000345-001	\$60,000.00
Novell exteNd Director 5.0 Enterprise Edition on SuSE 1-CPU e-License	e	879-000346-001	\$60,000.00
Novell exteNd Director 5.0 Enterprise Edition on Solaris 1-CPU e-License	e	879-000347-001	\$60,000.00
Novell exteNd Director 5.0 Enterprise Edition for BEA Weblogic on Windows 1-CPU e-License	e	879-000348-001	\$60,000.00
Novell exteNd Director 5.0 Enterprise Edition for BEA Weblogic on RedHat 1-CPU e-License	e	879-000349-001	\$60,000.00
Novell exteNd Director 5.0 Enterprise Edition for BEA Weblogic on SuSE 1-CPU e-License	e	879-000350-001	\$60,000.00
Novell exteNd Director 5.0 Enterprise Edition for BEA Weblogic on Solaris 1-CPU e-License	e	879-000351-001	\$60,000.00
Novell exteNd Director 5.0 Enterprise Edition for IBM Websphere on Windows 1-CPU e-License	e	879-000352-001	\$60,000.00
Novell exteNd Director 5.0 Enterprise Edition for IBM Websphere on RedHat 1-CPU e-License	e	879-000353-001	\$60,000.00
Novell exteNd Director 5.0 Enterprise Edition for IBM Websphere on Solaris 1-CPU e-License	e	879-000354-001	\$60,000.00
Novell exteNd Director 5.0 Enterprise Edition on NetWare Staging Server 1-CPU e-License	e	879-000355-001	\$30,000.00
Novell exteNd Director 5.0 Enterprise Edition on Windows Staging Server 1-CPU e-License	e	879-000356-001	\$30,000.00
Novell exteNd Director 5.0 Enterprise Edition on RedHat Staging Server 1-CPU e-License	e	879-000357-001	\$30,000.00
Novell exteNd Director 5.0 Enterprise Edition on SuSE Staging Server 1-CPU e-License	e	879-000358-001	\$30,000.00
Novell exteNd Director 5.0 Enterprise Edition on Solaris Staging Server 1-CPU e-License	e	879-000359-001	\$30,000.00
Novell exteNd Director 5.0 Enterprise Edition for BEA Weblogic on Windows Staging Server 1-CPU e-License	e	879-000360-001	\$30,000.00
Novell exteNd Director 5.0 Enterprise Edition for BEA Weblogic on RedHat Staging Server 1-CPU e-License	e	879-000361-001	\$30,000.00
Novell exteNd Director 5.0 Enterprise Edition for BEA Weblogic on SuSE Staging Server 1-CPU e-License	e	879-000362-001	\$30,000.00
Novell exteNd Director 5.0 Enterprise Edition for BEA Weblogic on Solaris Staging Server 1-CPU e-License	e	879-000363-001	\$30,000.00
Novell exteNd Director 5.0 Enterprise Edition for IBM Websphere on Windows Staging Server 1-CPU e-License	e	879-000364-001	\$30,000.00
Novell exteNd Director 5.0 Enterprise Edition for IBM Websphere on RedHat Staging Server 1-CPU e-License	e	879-000365-001	\$30,000.00
Novell exteNd Director 5.0 Enterprise Edition for IBM Websphere on Solaris Staging Server 1-CPU e-License	e	879-000366-001	\$30,000.00

**Web Application Development****Novell exteNd Director 5.0 Enterprise Edition** (continued from previous page)

## Upgrade

Upgrade Novell exteNd Director 5.0 Enterprise Edition on NetWare 1-CPU e-License	e	879-000343-003	\$31,800.00
Upgrade Novell exteNd Director 5.0 Enterprise Edition on Windows 1-CPU e-License	e	879-000344-003	\$31,800.00
Upgrade Novell exteNd Director 5.0 Enterprise Edition on RedHat 1-CPU e-License	e	879-000345-003	\$31,800.00
Upgrade Novell exteNd Director 5.0 Enterprise Edition on SuSE 1-CPU e-License	e	879-000346-003	\$31,800.00
Upgrade Novell exteNd Director 5.0 Enterprise Edition on Solaris 1-CPU e-License	e	879-000347-003	\$31,800.00
Upgrade Novell exteNd Director 5.0 Enterprise Edition for BEA Weblogic on Windows 1-CPU e-License	e	879-000348-003	\$31,800.00
Upgrade Novell exteNd Director 5.0 Enterprise Edition for BEA Weblogic on RedHat 1-CPU e-License	e	879-000349-003	\$31,800.00
Upgrade Novell exteNd Director 5.0 Enterprise Edition for BEA Weblogic on SuSE 1-CPU e-License	e	879-000350-003	\$31,800.00
Upgrade Novell exteNd Director 5.0 Enterprise Edition for BEA Weblogic on Solaris 1-CPU e-License	e	879-000351-003	\$31,800.00
Upgrade Novell exteNd Director 5.0 Enterprise Edition for IBM Websphere on Windows 1-CPU e-License	e	879-000352-003	\$31,800.00
Upgrade Novell exteNd Director 5.0 Enterprise Edition for IBM Websphere on RedHat 1-CPU e-License	e	879-000353-003	\$31,800.00
Upgrade Novell exteNd Director 5.0 Enterprise Edition for IBM Websphere on Solaris 1-CPU e-License	e	879-000354-003	\$31,800.00

## Maintenance

Novell exteNd Director 5.0 Enterprise Edition 1-CPU Maintenance	e	MNT-005724-001	\$15,000.00
Novell exteNd Director 5.0 Enterprise Edition Staging Server 1-CPU Maintenance	e	MNT-005731-001	\$7,500.00

## Web Application Development

### Novell exteNd Director 4.1 Enterprise Edition

An interaction and portal server that enables IT organizations to rapidly deliver and easily maintain rich, personalized web applications. Using Director's development environment and interaction services, developers can rapidly build J2EE-based portal applications that consolidate information from different sources and deliver relevant views to key business users.

## Media

Novell exteNd Director 4.1 Enterprise Edition for HP-UX e-Software Media Kit Strong Encryption (128+ bit) EFGKJCC*	e	878-000209-001	\$15.00
Novell exteNd Director 4.1 Enterprise Edition for AIX e-Software Media Kit Strong Encryption (128+ bit) EFGKJCC*	e	878-000210-001	\$15.00
Novell exteNd Director 4.1 Enterprise Edition for HP-UX Software Media Kit Strong Encryption (128+ bit) EFGKJCC	2	892-000215-001	\$35.00
Novell exteNd Director 4.1 Enterprise Edition for AIX Software Media Kit Strong Encryption (128+ bit) EFGKJCC	2	892-000216-001	\$35.00

## New

Novell exteNd Director 4.1 Enterprise Edition for HP-UX 1-CPU e-Licen:	e	879-000075-001	\$60,000.00
Novell exteNd Director 4.1 Enterprise Edition for AIX 1-CPU e-License	e	879-000076-001	\$60,000.00

## Upgrade

Upgrade Novell exteNd Director 4.1 Enterprise Edition for HP-UX 1-CPU e-License	e	879-000075-003	\$31,800.00
Upgrade Novell exteNd Director 4.1 Enterprise Edition for AIX 1-CPU e-License	e	879-000076-003	\$31,800.00
<b>Maintenance</b>			
Novell exteNd Director 4.1 Enterprise Edition for HP-UX 1-CPU Maintenance	e	MNT-005550-001	\$15,000.00
Novell exteNd Director 4.1 Enterprise Edition for AIX 1-CPU Maintenance	e	MNT-005551-001	\$15,000.00

## Novell exteNd Director 4.1 Standard Edition

### Media

Novell exteNd Director 4.1 Standard Edition e-Software Media Kit Strong Encryption (128+ bit) EPFIGSJ*	e	878-000230-001	\$15.00
Novell exteNd Director 4.1 Standard Edition Software Media Kit Strong Encryption (128+ bit) EPFIGSJ	2	892-000224-001	\$35.00

### New

Novell exteNd Director 4.1 Standard Edition 1-CPU e-License	e	879-000180-001	\$49,000.00
Novell exteNd Director 4.1 Standard Edition 1-User e-License	e	879-000181-001	\$59.00

### Upgrade

Upgrade Novell exteNd Director 4.1 Standard Edition 1-CPU e-License	e	879-000180-003	\$25,970.00
Upgrade Novell exteNd Director 4.1 Standard Edition 1-User e-License	e	879-000181-003	\$31.00

### Maintenance

Novell exteNd Director 4.1 Standard Edition 1-CPU Maintenance	e	MNT-005591-001	\$12,250.00
Novell exteNd Director 4.1 Standard Edition 1-User Maintenance	e	MNT-005592-001	\$15.00

## Web Application Development

### Novell exteNd Composer 5.0 Enterprise Edition

**Note: Please order the appropriate Software Media Kit for this product which is listed under the exteNd 5 media section.**

### New

Novell exteNd Composer Enterprise 5.0 upsell to Enterprise Suite 5.0 1-CPU e-License	e	879-000289-001	\$60,000.00
Novell exteNd Composer 5.0 Enterprise Edition on NetWare 1-CPU e-License	e	879-000367-001	\$60,000.00
Novell exteNd Composer 5.0 Enterprise Edition on Windows 1-CPU e-License	e	879-000368-001	\$60,000.00
Novell exteNd Composer 5.0 Enterprise Edition on RedHat 1-CPU e-License	e	879-000369-001	\$60,000.00
Novell exteNd Composer 5.0 Enterprise Edition on SuSE 1-CPU e-License	e	879-000370-001	\$60,000.00

Novell exteNd Composer 5.0 Enterprise Edition on Solaris 1-CPU e-License	e	879-000371-001	\$60,000.00
Novell exteNd Composer 5.0 Enterprise Edition for BEA Weblogic on Windows 1-CPU e-License	e	879-000372-001	\$60,000.00
Novell exteNd Composer 5.0 Enterprise Edition for BEA Weblogic on RedHat 1-CPU e-License	e	879-000373-001	\$60,000.00
Novell exteNd Composer 5.0 Enterprise Edition for BEA Weblogic on SuSE 1-CPU e-License	e	879-000374-001	\$60,000.00
Novell exteNd Composer 5.0 Enterprise Edition for BEA Weblogic on Solaris 1-CPU e-License	e	879-000375-001	\$60,000.00
Novell exteNd Composer 5.0 Enterprise Edition for IBM Websphere on Windows 1-CPU e-License	e	879-000376-001	\$60,000.00
Novell exteNd Composer 5.0 Enterprise Edition for IBM Websphere on RedHat 1-CPU e-License	e	879-000377-001	\$60,000.00
Novell exteNd Composer 5.0 Enterprise Edition for IBM Websphere on Solaris 1-CPU e-License	e	879-000378-001	\$60,000.00
Novell exteNd Composer 5.0 Enterprise Edition on NetWare Staging Server 1-CPU e-License	e	879-000379-001	\$30,000.00
Novell exteNd Composer 5.0 Enterprise Edition on Windows Staging Server 1-CPU e-License	e	879-000380-001	\$30,000.00
Novell exteNd Composer 5.0 Enterprise Edition on RedHat Staging Server 1-CPU e-License	e	879-000381-001	\$30,000.00
Novell exteNd Composer 5.0 Enterprise Edition on SuSE Staging Server 1-CPU e-License	e	879-000382-001	\$30,000.00
Novell exteNd Composer 5.0 Enterprise Edition on Solaris Staging Server 1-CPU e-License	e	879-000383-001	\$30,000.00
Novell exteNd Composer 5.0 Enterprise Edition for BEA Weblogic on Windows Staging Server 1-CPU e-License	e	879-000384-001	\$30,000.00
Novell exteNd Composer 5.0 Enterprise Edition for BEA Weblogic on RedHat Staging Server 1-CPU e-License	e	879-000385-001	\$30,000.00
Novell exteNd Composer 5.0 Enterprise Edition for BEA Weblogic on SuSE Staging Server 1-CPU e-License	e	879-000386-001	\$30,000.00
Novell exteNd Composer 5.0 Enterprise Edition for BEA Weblogic on Solaris Staging Server 1-CPU e-License	e	879-000387-001	\$30,000.00
Novell exteNd Composer 5.0 Enterprise Edition for IBM Websphere on Windows Staging Server 1-CPU e-License	e	879-000388-001	\$30,000.00
Novell exteNd Composer 5.0 Enterprise Edition for IBM Websphere on RedHat Staging Server 1-CPU e-License	e	879-000389-001	\$30,000.00
Novell exteNd Composer 5.0 Enterprise Edition for IBM Websphere on Solaris Staging Server 1-CPU e-License	e	879-000390-001	\$30,000.00

## Web Application Development

### Novell exteNd Composer 5.0 Enterprise Edition (continued from previous page)

#### Upgrade

Upgrade Novell exteNd Composer 5.0 Enterprise Edition on NetWare 1-CPU e-License	e	879-000367-003	\$31,800.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition on Windows 1-CPU e-License	e	879-000368-003	\$31,800.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition on RedHat 1-CPU e-License	e	879-000369-003	\$31,800.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition on SuSE 1-CPU e-License	e	879-000370-003	\$31,800.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition on Solaris 1-CPU e-License	e	879-000371-003	\$31,800.00

Upgrade Novell exteNd Composer 5.0 Enterprise Edition for BEA Weblogic on Windows 1-CPU e-License	e	879-000372-003	\$31,800.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition for BEA Weblogic on RedHat 1-CPU e-License	e	879-000373-003	\$31,800.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition for BEA Weblogic on SuSE 1-CPU e-License	e	879-000374-003	\$31,800.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition for BEA Weblogic on Solaris 1-CPU e-License	e	879-000375-003	\$31,800.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition for IBM Websphere on Windows 1-CPU e-License	e	879-000376-003	\$31,800.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition for IBM Websphere on RedHat 1-CPU e-License	e	879-000377-003	\$31,800.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition for IBM Websphere on Solaris 1-CPU e-License	e	879-000378-003	\$31,800.00

### Maintenance

Novell exteNd Composer 5.0 Enterprise Edition 1-CPU Maintenance	e	MNT-005726-001	\$15,000.00
Novell exteNd Composer 5.0 Enterprise Edition Staging Server 1-CPU Maintenance	e	MNT-005732-001	\$7,500.00

## Novell exteNd Composer 4.2

**Note: The JDBC Connector and the LDAP Connector are included with any purchase of a license for Composer Developer Edition or for Composer Enterprise Edition.**

### Media

Novell exteNd Composer 4.2 Enterprise Edition for HP-UX e-Software Media Kit Strong Encryption (128+ bit) English	e	878-000253-001	\$15.00
Novell exteNd Composer 4.2 Enterprise Edition for AIX e-Software Media Kit Strong Encryption (128+ bit) English	e	878-000254-001	\$15.00
Novell exteNd Composer 4.2 Enterprise Edition for HP-UX Software Media Kit Strong Encryption (128+ bit) English	2	892-000243-001	\$35.00
Novell exteNd Composer 4.2 Enterprise Edition for AIX Software Media Kit Strong Encryption (128+ bit) English	2	892-000244-001	\$35.00

## Web Application Development

### Novell exteNd Composer Connects 5.0

The Connects will work with the Professional and Enterprise Suites as well as the standalone Composer Enterprise Edition.

**Note: Novell exteNd Professional Suite and Novell exteNd Composer Enterprise includes the JDBC and LDAP Connects. Novell exteNd Enterprise Suite includes JDBC, LDAP, Telnet, JMS, and HTML Connects.**

**Note: Please order the appropriate Software Media Kit for this product which is listed under the exteNd 5 media section.**

### New

Novell exteNd Composer 5.0 Enterprise Edition Telnet Connect 1-CPU e-License	e	879-000391-001	\$15,000.00
Novell exteNd Composer 5.0 Enterprise Edition JMS Connect 1-CPU e-License	e	879-000392-001	\$15,000.00

Novell exteNd Composer 5.0 Enterprise Edition 3270 Connect 1-CPU e-License	e	879-000393-001	\$15,000.00
Novell exteNd Composer 5.0 Enterprise Edition CICS RPC Connect 1-CPU e-License	e	879-000394-001	\$15,000.00
Novell exteNd Composer 5.0 Enterprise Edition HTML Connect 1-CPU e-License	e	879-000395-001	\$15,000.00
Novell exteNd Composer 5.0 Enterprise Edition EDI Connect 1-CPU e-License	e	879-000396-001	\$15,000.00
Novell exteNd Composer 5.0 Enterprise Edition SAP Connect 1-CPU e-License	e	879-000397-001	\$15,000.00
Novell exteNd Composer 5.0 Enterprise Edition HP3000 Connect 1-CPU e-License	e	879-000398-001	\$15,000.00
Novell exteNd Composer 5.0 Enterprise Edition Tandem Connect 1-CPU e-License	e	879-000399-001	\$15,000.00
Novell exteNd Composer 5.0 Enterprise Edition DataGeneral Connect 1-CPU e-License	e	879-000400-001	\$15,000.00
Novell exteNd Composer 5.0 Enterprise Edition T27 Connect 1-CPU e-License	e	879-000401-001	\$15,000.00
Novell exteNd Composer 5.0 Enterprise Edition UTS Connect 1-CPU e-License	e	879-000402-001	\$15,000.00
Novell exteNd Composer 5.0 Enterprise Edition Telnet Connect Staging Server 1-CPU e-License	e	879-000403-001	\$7,500.00
Novell exteNd Composer 5.0 Enterprise Edition JMS Connect Staging Server 1-CPU e-License	e	879-000404-001	\$7,500.00
Novell exteNd Composer 5.0 Enterprise Edition 3270 Connect Staging Server 1-CPU e-License	e	879-000405-001	\$7,500.00
Novell exteNd Composer 5.0 Enterprise Edition 5250 Connect Staging Server 1-CPU e-License	e	879-000406-001	\$7,500.00
Novell exteNd Composer 5.0 Enterprise Edition CICS RPC Connect Staging Server 1-CPU e-License	e	879-000407-001	\$7,500.00
Novell exteNd Composer 5.0 Enterprise Edition HTML Connect Staging Server 1-CPU e-License	e	879-000408-001	\$7,500.00
Novell exteNd Composer 5.0 Enterprise Edition EDI Connect Staging Server 1-CPU e-License	e	879-000409-001	\$7,500.00
Novell exteNd Composer 5.0 Enterprise Edition SAP Connect Staging Server 1-CPU e-License	e	879-000410-001	\$7,500.00
Novell exteNd Composer 5.0 Enterprise Edition HP3000 Connect Staging Server 1-CPU e-License	e	879-000411-001	\$7,500.00
Novell exteNd Composer 5.0 Enterprise Edition Tandem Connect Staging Server 1-CPU e-License	e	879-000412-001	\$7,500.00
Novell exteNd Composer 5.0 Enterprise Edition DataGeneral Connect Staging Server 1-CPU e-License	e	879-000413-001	\$7,500.00
Novell exteNd Composer 5.0 Enterprise Edition T27 Connect Staging Server 1-CPU e-License	e	879-000414-001	\$7,500.00
Novell exteNd Composer 5.0 Enterprise Edition UTS Connect Staging Server 1-CPU e-License	e	879-000415-001	\$7,500.00
Novell exteNd Composer 5.0 Enterprise Edition 5250 Connect 1-CPU e-License	e	879-000418-001	\$15,000.00

## Web Application Development

### Novell exteNd Composer Connects 5.0 (continued from previous page)

#### Upgrade

Upgrade Novell exteNd Composer 5.0 Enterprise Edition 5250 Connect 1-CPU e-License	e	879-000418-003	\$7,950.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition Telnet Connect 1-CPU e-License	e	879-000391-003	\$7,950.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition JMS Connect 1-CPU e-License	e	879-000392-003	\$7,950.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition 3270 Connect 1-CPU e-License	e	879-000393-003	\$7,950.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition CICS RPC Connect 1-CPU e-License	e	879-000394-003	\$7,950.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition HTML Connect 1-CPU e-License	e	879-000395-003	\$7,950.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition EDI Connect 1-CPU e-License	e	879-000396-003	\$7,950.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition SAP Connect 1-CPU e-License	e	879-000397-003	\$7,950.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition HP3000 Connect 1-CPU e-License	e	879-000398-003	\$7,950.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition Tandem Connect 1-CPU e-License	e	879-000399-003	\$7,950.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition DataGeneral Connect 1-CPU e-License	e	879-000400-003	\$7,950.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition T27 Connect 1-CPU e-License	e	879-000401-003	\$7,950.00
Upgrade Novell exteNd Composer 5.0 Enterprise Edition UTS Connect 1-CPU e-License	e	879-000402-003	\$7,950.00

#### **Maintenance**

Novell exteNd Composer 5.0 Enterprise Edition UTS Connect Staging Server 1-CPU Maintenance	e	MNT-005727-001	\$1,875.00
Novell exteNd Composer 5.0 Enterprise Edition Telnet Connect 1- CPU Maintenance	e	MNT-005733-001	\$3,750.00
Novell exteNd Composer 5.0 Enterprise Edition JMS Connect 1- CPU Maintenance	e	MNT-005734-001	\$3,750.00
Novell exteNd Composer 5.0 Enterprise Edition 3270 Connect 1- CPU Maintenance	e	MNT-005735-001	\$3,750.00
Novell exteNd Composer 5.0 Enterprise Edition 5250 Connect 1- CPU Maintenance	e	MNT-005736-001	\$3,750.00
Novell exteNd Composer 5.0 Enterprise Edition CICS RPC Connect 1-CPU Maintenance	e	MNT-005737-001	\$3,750.00
Novell exteNd Composer 5.0 Enterprise Edition HTML Connect 1- CPU Maintenance	e	MNT-005738-001	\$3,750.00
Novell exteNd Composer 5.0 Enterprise Edition EDI Connect 1-CPU Maintenance	e	MNT-005739-001	\$3,750.00
Novell exteNd Composer 5.0 Enterprise Edition SAP Connect 1- CPU Maintenance	e	MNT-005740-001	\$3,750.00
Novell exteNd Composer 5.0 Enterprise HP3000 Connect 1-CPU Maintenance	e	MNT-005741-001	\$3,750.00
Novell exteNd Composer 5.0 Enterprise Tandem Connect 1-CPU Maintenance	e	MNT-005742-001	\$3,750.00
Novell exteNd Composer 5.0 Enterprise DataGeneral Connect 1- CPU Maintenance	e	MNT-005743-001	\$3,750.00
Novell exteNd Composer 5.0 Enterprise T27 Connect 1-CPU Maintenance	e	MNT-005744-001	\$3,750.00
Novell exteNd Composer 5.0 Enterprise UTS Connect 1-CPU Maintenance	e	MNT-005745-001	\$3,750.00

Novell exteNd Composer 5.0 Enterprise Edition Telnet Connect Staging Server 1-CPU Maintenance	e	MNT-005746-001	\$1,875.00
Novell exteNd Composer 5.0 Enterprise Edition JMS Connect Staging Server 1-CPU Maintenance	e	MNT-005747-001	\$1,875.00

## Web Application Development

### Novell exteNd Composer Connects 5.0 (continued from previous page)

Novell exteNd Composer 5.0 Enterprise Edition 3270 Connect Staging Server 1-CPU Maintenance	e	MNT-005748-001	\$1,875.00
Novell exteNd Composer 5.0 Enterprise Edition 5250 Connect Staging Server 1-CPU Maintenance	e	MNT-005749-001	\$1,875.00
Novell exteNd Composer 5.0 Enterprise Edition CICS RPC Connect Staging Server 1-CPU Maintenance	e	MNT-005750-001	\$1,875.00
Novell exteNd Composer 5.0 Enterprise Edition HTML Connect Staging Server 1-CPU Maintenance	e	MNT-005751-001	\$1,875.00
Novell exteNd Composer 5.0 Enterprise Edition EDI Connect Staging Server 1-CPU Maintenance	e	MNT-005752-001	\$1,875.00
Novell exteNd Composer 5.0 Enterprise Edition SAP Connect Staging Server 1-CPU Maintenance	e	MNT-005753-001	\$1,875.00
Novell exteNd Composer 5.0 Enterprise Edition HP3000 Connect Staging Server 1-CPU Maintenance	e	MNT-005754-001	\$1,875.00
Novell exteNd Composer 5.0 Enterprise Edition Tandem Connect Staging Server 1-CPU Maintenance	e	MNT-005755-001	\$1,875.00
Novell exteNd Composer 5.0 Enterprise Edition DataGeneral Connect Staging Server 1-CPU Maintenance	e	MNT-005756-001	\$1,875.00
Novell exteNd Composer 5.0 Enterprise Edition T27 Connect Staging Server 1-CPU Maintenance	e	MNT-005757-001	\$1,875.00

### Novell exteNd Composer 4.2 Connectors

**Note: The JDBC Connector and the LDAP Connector are included with any purchase of a license for Composer Developer Edition or for Composer Enterprise Edition.**

#### New

Novell exteNd Composer 4.2 & Prior Telnet Connector 1-CPU e- License	e	879-000203-001	\$15,000.00
Novell exteNd Composer 4.2 & Prior JMS Connector 1-CPU e- License	e	879-000204-001	\$15,000.00
Novell exteNd Composer 4.2 & Prior 3270 Connector 1-CPU e- License	e	879-000205-001	\$15,000.00
Novell exteNd Composer 4.2 & Prior 5250 Connector 1-CPU e- License	e	879-000206-001	\$15,000.00
Novell exteNd Composer 4.2 & Prior CICS RPC Connector 1-CPU e- License	e	879-000207-001	\$15,000.00
Novell exteNd Composer 4.2 & Prior HTML Connector 1-CPU e- License	e	879-000208-001	\$15,000.00
Novell exteNd Composer 4.2 & Prior EDI Connector 1-CPU e- License	e	879-000209-001	\$15,000.00
Novell exteNd Composer 4.2 & Prior SAP Connector 1-CPU e- License	e	879-000210-001	\$15,000.00

Novell exteNd Composer 4.2 HP3000 Connector 1-CPU e-License	e	879-000211-001	\$15,000.00
Novell exteNd Composer 4.2 Tandem Connector 1-CPU e-License	e	879-000212-001	\$15,000.00
Novell exteNd Composer 4.2 DataGeneral Connector 1-CPU e-License	e	879-000213-001	\$15,000.00
Novell exteNd Composer 4.2 Unisys T27 Connector 1-CPU e-License	e	879-000227-001	\$15,000.00
Novell exteNd Composer 4.2 & Prior Telnet Connector Developer Edition 1-User e-License	e	879-000214-001	\$99.00
Novell exteNd Composer 4.2 & Prior JMS Connector Developer Edition 1-User e-License	e	879-000215-001	\$99.00
Novell exteNd Composer 4.2 & Prior 3270 Connector Developer Edition 1-User e-License	e	879-000216-001	\$99.00
Novell exteNd Composer 4.2 & Prior 5250 Connector Developer Edition 1-User e-License	e	879-000217-001	\$99.00
Novell exteNd Composer 4.2 & Prior CICS RPC Connector Developer Edition 1-User e-License	e	879-000218-001	\$99.00

## Web Application Development

### Novell exteNd Composer 4.2 Connectors (continued from previous page)

#### New

Novell exteNd Composer 4.2 & Prior HTML Connector Developer Edition 1-User e-License	e	879-000219-001	\$99.00
Novell exteNd Composer 4.2 & Prior EDI Connector Developer Edition 1-User e-License	e	879-000220-001	\$99.00
Novell exteNd Composer 4.2 & Prior SAP Connector Developer Edition 1-User e-License	e	879-000221-001	\$99.00
Novell exteNd Composer 4.2 HP3000 Connector Developer Edition 1-User e-License	e	879-000222-001	\$99.00
Novell exteNd Composer 4.2 Tandem Connector Developer Edition 1-User e-License	e	879-000223-001	\$99.00
Novell exteNd Composer 4.2 DataGeneral Connector Developer Edition 1-User e-License	e	879-000224-001	\$99.00
Novell exteNd Composer 4.2 Unisys T27 Connector Developer Edition 1-User e-License	e	879-000228-001	\$99.00

#### Upgrade

Upgrade Novell exteNd Composer 4.2 & Prior Telnet Connector 1-CPU e-License	e	879-000203-003	\$7,950.00
Upgrade Novell exteNd Composer 4.2 & Prior JMS Connector 1-CPU e-License	e	879-000204-003	\$7,950.00
Upgrade Novell exteNd Composer 4.2 & Prior 3270 Connector 1-CPU e-License	e	879-000205-003	\$7,950.00
Upgrade Novell exteNd Composer 4.2 & Prior 5250 Connector 1-CPU e-License	e	879-000206-003	\$7,950.00
Upgrade Novell exteNd Composer 4.2 & Prior CICS RPC Connector 1-CPU e-License	e	879-000207-003	\$7,950.00
Upgrade Novell exteNd Composer 4.2 & Prior HTML Connector 1-CPU e-License	e	879-000208-003	\$7,950.00
Upgrade Novell exteNd Composer 4.2 & Prior EDI Connector 1-CPU e-License	e	879-000209-003	\$7,950.00
Upgrade Novell exteNd Composer 4.2 & Prior SAP Connector 1-CPU e-License	e	879-000210-003	\$7,950.00

Upgrade Novell exteNd Composer 4.2 HP3000 Connector 1-CPU e-License	e	879-000211-003	\$7,950.00
Upgrade Novell exteNd Composer 4.2 Tandem Connector 1-CPU e-License	e	879-000212-003	\$7,950.00
Upgrade Novell exteNd Composer 4.2 DataGeneral Connector 1-CPU e-License	e	879-000213-003	\$7,950.00
e-License	e	879-000227-003	\$7,950.00
Upgrade Novell exteNd Composer 4.2 & Prior Telnet Connector Developer Edition 1-User e-License	e	879-000214-003	\$52.00
Upgrade Novell exteNd Composer 4.2 & Prior JMS Connector Developer Edition 1-User e-License	e	879-000215-003	\$52.00
Upgrade Novell exteNd Composer 4.2 & Prior 3270 Connector Developer Edition 1-User e-License	e	879-000216-003	\$52.00
Upgrade Novell exteNd Composer 4.2 & Prior 5250 Connector Developer Edition 1-User e-License	e	879-000217-003	\$52.00
Upgrade Novell exteNd Composer 4.2 & Prior CICS RPC Connector Developer Edition 1-User e-License	e	879-000218-003	\$52.00
Upgrade Novell exteNd Composer 4.2 & Prior HTML Connector Developer Edition 1-User e-License	e	879-000219-003	\$52.00
Upgrade Novell exteNd Composer 4.2 & Prior EDI Connector Developer Edition 1-User e-License	e	879-000220-003	\$52.00
Upgrade Novell exteNd Composer 4.2 & Prior SAP Connector Developer Edition 1-User e-License	e	879-000221-003	\$52.00
Upgrade Novell exteNd Composer 4.2 HP3000 Connector Developer Edition 1-User e-License	e	879-000222-003	\$52.00
Upgrade Novell exteNd Composer 4.2 Tandem Connector Developer Edition 1-User e-License	e	879-000223-003	\$52.00
Upgrade Novell exteNd Composer 4.2 DataGeneral Connector Developer Edition 1-User e-License	e	879-000224-003	\$52.00
Upgrade Novell exteNd Composer 4.2 Unisys T27 Connector Developer Edition 1-User e-License	e	879-000228-003	\$52.00

## Web Application Development

### Novell exteNd Composer 4.2 Connectors (continued from previous page)

#### Maintenance

Novell exteNd Composer 4.2 Telnet Connector 1-CPU Maintenance	e	MNT-005626-001	\$3,750.00
Novell exteNd Composer 4.2 JMS Connector 1-CPU Maintenance	e	MNT-005627-001	\$3,750.00
Novell exteNd Composer 4.2 3270 Connector 1-CPU Maintenance	e	MNT-005628-001	\$3,750.00
Novell exteNd Composer 4.2 5250 Connector 1-CPU Maintenance	e	MNT-005629-001	\$3,750.00
Novell exteNd Composer 4.2 CICS RPC Connector 1-CPU Maintenance	e	MNT-005630-001	\$3,750.00
Novell exteNd Composer 4.2 HTML Connector 1-CPU Maintenance	e	MNT-005631-001	\$3,750.00
Novell exteNd Composer 4.2 EDI Connector 1-CPU Maintenance	e	MNT-005632-001	\$3,750.00
Novell exteNd Composer 4.2 SAP Connector 1-CPU Maintenance	e	MNT-005633-001	\$3,750.00
Novell exteNd Composer 4.2 HP3000 Connector 1-CPU Maintenance	e	MNT-005634-001	\$3,750.00
Novell exteNd Composer 4.2 Tandem Connector 1-CPU Maintenance	e	MNT-005635-001	\$3,750.00
Novell exteNd Composer 4.2 DataGeneral Connector 1-CPU Maintenance	e	MNT-005636-001	\$3,750.00
Novell exteNd Composer 4.2 Unisys T27 Connector 1-CPU Maintenance	e	MNT-005651-001	\$3,750.00
Novell exteNd Composer 4.2 Telnet Connector 1-User Developer Edition Maintenance	e	MNT-005637-001	\$25.00
Novell exteNd Composer 4.2 JMS Connector 1-User Developer Edition Maintenance	e	MNT-005638-001	\$25.00

Novell exteNd Composer 4.2 3270 Connector 1-User Developer Edition Maintenance	e	MNT-005639-001	\$25.00
Novell exteNd Composer 4.2 5250 Connector 1-User Developer Edition Maintenance	e	MNT-005640-001	\$25.00
Novell exteNd Composer 4.2 CICS RPC Connector 1-User Developer Edition Maintenance	e	MNT-005641-001	\$25.00
Novell exteNd Composer 4.2 HTML Connector 1-User Developer Edition Maintenance	e	MNT-005642-001	\$25.00
Novell exteNd Composer 4.2 EDI Connector 1-User Developer Edition Maintenance	e	MNT-005643-001	\$25.00
Novell exteNd Composer 4.2 SAP Connector 1-User Developer Edition Maintenance	e	MNT-005644-001	\$25.00
Novell exteNd Composer 4.2 HP3000 Connector 1-User Developer Edition Maintenance	e	MNT-005645-001	\$25.00
Novell exteNd Composer 4.2 Tandem Connector 1-User Developer Edition Maintenance	e	MNT-005646-001	\$25.00
Novell exteNd Composer 4.2 DataGeneral Connector 1-User Developer Edition Maintenance	e	MNT-005647-001	\$25.00
Novell exteNd Composer 4.2 Unisys T27 Connector 1-User Developer Edition Maintenance	e	MNT-005652-001	\$25.00

## Novell exteNd Composer Process Manager 4.2

### New

Novell exteNd Composer Process Manager 4.2 & Prior Enterprise Edition 1-CPU e-License	e	879-000225-001	\$20,000.00
Novell exteNd Composer Process Manager 4.2 & Prior Developer Edition 1-User e-License	e	879-000226-001	\$99.00

### Upgrade

Upgrade Novell exteNd Composer Process Manager 4.2 & Prior Enterprise Edition 1-CPU e-License	e	879-000225-003	\$10,600.00
Upgrade Novell exteNd Composer Process Manager 4.2 & Prior Developer Edition 1-User e-License	e	879-000226-003	\$52.00

### Maintenance

Novell exteNd Composer Process Manager 4.2 Enterprise Edition 1-CPU Maintenance	e	MNT-005648-001	\$5,000.00
Novell exteNd Composer Process Manager 4.2 Developer Edition Maintenance	e	MNT-005649-001	\$25.00

## Novell Customer Services

### Novell Premium Service--United States

Novell is pleased to announce the availability of the newly revised Premium Service program to customers in the United States of America. Novell Technical Services is taking service and support to a higher level with the introduction of an improved support and services program to address specific customer needs. Novell has refined and simplified the Premium Service and Net Solutions Support offerings by integrating the two support programs. The new Premium Service program provides a personalized and accessible relationship with Novell's most experienced support engineers.

Novell has created a feature-rich Premium Service program that offers several different degrees of support for your evolving network. Every level of Premium Service delivers reliable response times, offers skilled Technical Support Engineers, and provides valuable support tools and training opportunities, including a site license for the Novell Support Resource Library technical subscriptions, materials to help you resolve any network problem or issue.

Depending on the level of service you select, the following benefits are also available:

- 24-hour service, seven days a week
- Access to a Service Account Manager
- Access to an Advantage Support Engineer
- Access to a Primary Support Engineer
- Access to a Dedicated Support Engineer
- BrainShare® Passes

### Novell Service Modules

Novell Service Modules are designed to give you additional help with mission-critical projects. Add a Novell Service Module to your Premium Service agreement any time you need additional services or to acquire a higher level of service during a specific period for planned activities. Novell has ascertained the most beneficial and recommended services for the implementation, optimization and scheduled maintenance of your business system-and developed Service Modules to help you with each critical phase. Each module starts with a baseline offering at a baseline purchase price, and each can be customized and scaled to meet your needs.

**Net Solutions Services Module:** Designed specifically for customers who are implementing Novell's newest and most highly customizable solutions (Nsure, exteNd and Nterprise). This module ensures that you have the right resources at the time you need them to assist you with your unique configuration and ensure that your solution is supportable following implementation.

<b>Net Solutions Services Module-US</b>	e	051-002080-001	\$19,000.00
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**Implementation Services Module:** Let the experts at Novell implement upgrades and migrations for you. Getting it right the first time is invaluable when it comes to implementing business systems technologies. Mistakes made here are costly in too many ways to count. To get you up-and-running smoothly, Novell offers the Implementation Service Module-walking you through your upgrade or migration with project management, analysis, and piloting. Novell supports you throughout the entire process, allowing you to quickly take advantage of your new technologies and to leverage all the rich features that can make such a competitive difference for your organization-immediately.

<b>Implementation Services -US</b>	e	051-002083-001	\$30,000.00
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**Proactive System Analysis Services Module:** If you want to know where your business system stands in relation to peak efficiency, this service module gives you the answers-and a definitive roadmap of how to get your system to its peak. With this analysis, you not only deflect unseen problems proactively, you optimize your existing investment to a fine degree-one that pays productivity and efficiency dividends for your company.

<b>Proactive System Analysis-US</b>	e	051-002074-001	\$15,000.00
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For more information, visit our web site at <http://services.novell.com/premium> or to purchase a support contract please contact your Novell Sales Representative.

Premium 1000-US	e	051-002045-001	\$5,800.00
Premium 2000-US	e	051-002046-001	\$16,000.00
Premium 3000-US	e	051-002047-001	\$38,000.00
Premium 3000 ASE-US	e	051-002048-001	\$65,000.00
Premium 4000 PSE-US	e	051-002049-001	\$155,000.00
Premium 5000 DSE-US	e	051-002050-001	\$375,000.00

An MLA Premium Service customer may upgrade to another Premium Service level simply by paying the difference in retail price between the entitled level of service and the level to which you want to upgrade.

## Novell Customer Services

### Novell Premium Service--United States (continued from previous page)

#### Upgrade

Premium Upgrade-Maintenance 1 & 2 to Premium 1000-US	e	051-002051-001	\$3,300.00
Premium Upgrade-Maintenance 1 & 2 to Premium 2000-US	e	051-002052-001	\$13,500.00
Premium Upgrade-Maintenance 1 & 2 to Premium 3000-US	e	051-002053-001	\$35,500.00
Premium Upgrade-Maintenance 1 & 2 to Premium 3000 ASE-US	e	051-002054-001	\$62,500.00
Premium Upgrade-Maintenance 1 & 2 to Premium 4000 PSE-US	e	051-002055-001	\$152,500.00
Premium Upgrade-Maintenance 1 & 2 to Premium 5000 DSE-US	e	051-002056-001	\$372,500.00
Premium Upgrade-Premium 1000 to 2000-US	e	051-002057-001	\$10,200.00
Premium Upgrade-Premium 1000 to 3000-US	e	051-002058-001	\$32,200.00
Premium Upgrade-Premium 1000 to 3000 ASE-US	e	051-002059-001	\$59,200.00
Premium Upgrade-Premium 1000 to 4000 PSE-US	e	051-002060-001	\$149,200.00
Premium Upgrade-Premium 1000 to 5000 DSE-US	e	051-002061-001	\$369,200.00
Premium Upgrade-Premium 2000 to 3000-US	e	051-002062-001	\$22,000.00
Premium Upgrade-Premium 2000 to 3000 ASE-US	e	051-002063-001	\$49,000.00
Premium Upgrade-Premium 2000 to 4000 PSE-US	e	051-002064-001	\$139,000.00
Premium Upgrade-Premium 2000 to 5000 DSE-US	e	051-002065-001	\$359,000.00
Premium Upgrade-Premium 3000 to 3000 ASE-US	e	051-002066-001	\$27,000.00
Premium Upgrade-Premium 3000 to 4000 PSE-US	e	051-002067-001	\$117,000.00
Premium Upgrade-Premium 3000 to 5000 DSE-US	e	051-002068-001	\$337,000.00
Premium Upgrade-Premium 3000 ASE to 4000 PSE-US	e	051-002069-001	\$90,000.00
Premium Upgrade-Premium 3000 ASE to 5000 DSE-US	e	051-002070-001	\$310,000.00
Premium Upgrade-Premium 4000 PSE to 5000 DSE-US	e	051-002071-001	\$220,000.00
Premium Additional 10 Incident Pack-US	e	051-002072-001	\$4,750.00
Premium Additional 5 Incident Pack-US	e	051-002073-001	\$2,375.00

Premium Service customers are entitled to a specific number of Technical Support Engineer (TSE) incidents--assistance with one issue, problem or question relating to the use or installation of a Novell product, regardless of the number of communications required. Additional incidents may be purchased in packages of five or ten and adhere to the response targets of your Premium 1000-5000 package.

#### Scheduled Standby (4 Hours) US e 051-000843-001 \$1,000.00

Premium Service customers may also purchase Scheduled Standby to ensure an experienced support engineer is standing by to exclusively assist in everything from routine maintenance to updates and major system upgrades. With Scheduled Standby, a Premium Service engineer becomes familiar with the system and planned changes, advises customers on preparation and implementation, and is ready to assist with any unexpected problems. A guaranteed, 15-minute response time ensures that assistance is nearby.

#### ASE Scheduled Standby (8 Hours) US e 051-002079-001 \$1,500.00

Premium Service customers who have an Advantage Support Engineer (ASE) may want to have access after hours for specific project work and receive assistance from their ASE. Projects where the ASE can provide technical support assistance after hours include patch updates, migrations, upgrades to new versions of Novell software and other maintenance activities associated to the customer's Novell environment. ASE customers can purchase a Scheduled Standby in 8 hour blocks to be used after core Novell business hours including weekends and holidays. Customers should schedule these ASE Scheduled Standby services with their Service Account Manager and their ASE at least two weeks in advance. Subject to availability.

#### Onsite Support: 1 day (plus Travel Expenses) US e 051-002075-001 \$2,200.00

Novell provides customers with the option of purchasing on-site technical support when necessary. For each request, Novell sends the most qualified support engineer available. This service is billed on a per-day basis, plus associated air travel expenses.

#### Additional Primary Support Engineer-US e 051-002077-001 \$82,000.00

A Primary Support Engineer (PSE) is a semi-dedicated resource that is assigned to only a few accounts, handling all customer support calls within his or her area of expertise. The PSE is available during Novell's business hours and after hours for high-severity issues. Think of it as having a Novell expert on staff--someone right there when you need them.

## Novell Customer Services

### Novell Premium Service--United States (continued from previous page)

**Additional Dedicated Support Engineer-US** e 051-002078-001 \$275,000.00

Dedicated Support Engineers (DSE) are Novell's top support engineers and are selected based on the technical expertise required by your organization. Their primary function is to be an expert resource, assigned to one Premium Service customer only. The customer works with the DSE to solve technical issues, discuss the status of open incidents, or escalate incidents. The DSE is available during Novell's business hours or after business hours for high-severity issues.

**Additional Advantage Support Engineer-US** e 051-002076-001 \$50,000.00

An Advantage Support Engineer (ASE) provides the first level of personalized support-a relationship that manages issues from recognition to resolution. ASEs are located in the Novell call center and are available over the phone during Novell Technical Service core business hours of 6:00am to 6:00pm MST.

**\*Note:** Additional copies of the Novell Support Connection CD are available at a discount directly to MLA Premium customers and to customers with CNE/CNI/MCNE certifications. The customer, not the reseller, must contact the fulfillment house directly to get these discounts. US and Canadian customers can get more information by calling (800) 377-4136. International customers can call (303) 297-2725. Inquiries can also be E-mailed to [nsc@hibbertco.com](mailto:nsc@hibbertco.com).

**MLA customers receive a 10% discount off of the retail price on Premium Service purchases.**

## Novell Customer Services

### Novell Premium Services Options - Europe, Middle East, and Africa

Novell is pleased to announce the availability of the newly revised Premium Service program to customers in Europe, Middle East and Africa. As the leading provider of Net services software, Novell is known for its innovative solutions that meet business-critical needs. Now, Novell Support Connection is taking service and support to a higher level with the introduction of a five-level Premium Service program. Completely overhauled and improved to address specific customer needs and improve service offerings, the new PremiumService program is your direct support connection, providing a personalized and accessible relationship with Novell's most experienced support engineers.

Novell has created a feature-rich Premium Service<sup>SM</sup> program that offers several different degrees of support for your evolving network. Every level of Premium Service delivers reliable response times, offers skilled Technical Support Engineers, and provides valuable support tools and training opportunities, including a license for the Novell Support Connection® CD and LogicSource™ products. You have both outside technical resources and comprehensive reference materials to help you resolve any network problem or issue. Depending on the level of service you select, the following benefits are also available:

- 24-hour service, seven days a week
- Access to a Service Account Manager
- Access to a Primary Support Engineer
- Access to a Dedicated Support Engineer
- BrainShare® Passes

Determined to provide the flexibility you need in times of rapid growth, Novell has made it easy to customize your Premium Service agreement. Additional options include on-site technical support, scheduled standby support, Proactive Analysis Team Visits and individual LogicSource CD-ROMs.

For more information, visit our web site at

Premium 1000-EMEA	e	051-001153-001	\$7,200.00
Premium 2000-EMEA	e	051-001154-001	\$24,500.00
Premium 3000-EMEA	e	051-001155-001	\$51,000.00
Premium 4000-EMEA	e	051-001156-001	\$118,000.00
Premium 5000-EMEA	e	051-001157-001	\$306,000.00

#### Upgrade

Premium Upgrade-Premium 1000 to 2000-EMEA	e	051-001158-001	\$17,300.00
Premium Upgrade-Premium 1000 to 3000-EMEA	e	051-001159-001	\$43,800.00
Premium Upgrade-Premium 1000 to 4000-EMEA	e	051-001160-001	\$110,800.00
Premium Upgrade-Premium 1000 to 5000-EMEA	e	051-001161-001	\$298,800.00
Premium Upgrade-Premium 2000 to 3000-EMEA	e	051-001162-001	\$26,500.00
Premium Upgrade-Premium 2000 to 4000-EMEA	e	051-001163-001	\$93,500.00
Premium Upgrade-Premium 2000 to 5000-EMEA	e	051-001164-001	\$281,500.00
Premium Upgrade-Premium 3000 to 4000-EMEA	e	051-001165-001	\$67,000.00
Premium Upgrade-Premium 3000 to 5000-EMEA	e	051-001166-001	\$255,000.00
Premium Upgrade-Premium 4000 to 5000-EMEA	e	051-001167-001	\$188,000.00
Premium Additional 10 Incident Pack-EMEA	e	051-001168-001	\$7,200.00
Premium Additional 5 Incident Pack-EMEA	e	051-001169-001	\$3,600.00

Premium Service customers are entitled to a specific number of Technical Support Engineer (TSE) incidents--assistance with one issue, problem or question relating to the use or installation of a Novell product, regardless of the number of communications required. Additional incidents may be purchased in packages of five or ten and adhere to the response targets of your Premium 1000-5000 package.

#### Novell Service Modules

Novell Service Modules are designed to give you additional help with mission-critical projects. Add a Novell Service Module to your Premium Service agreement any time you need additional services or to acquire a higher level of service during a specific period for planned activities. Novell has ascertained the most beneficial and recommended services for the implementation, optimization and scheduled maintenance of your business system-and developed Service Modules to help you with each critical phase. Each module starts with a baseline offering at a baseline purchase price, and each can be customized and scaled to meet your needs.

## Novell Customer Services

### Novell Premium Services Options - Europe, Middle East, and Africa

(continued from previous page)

**Net Solutions Services Module:** Designed specifically for customers who are implementing Novell's newest and most highly customizable solutions (Nsure, exteNd and Nterprise). This module ensures that you have the right resources at the time you need them to assist you with your unique configuration and ensure that your solution is supportable following implementation.

<b>Net Solutions Services Module Standard-EMEA</b>	e	051-002024-001	\$13,200.00
<b>Net Solutions Services Module-EMEA</b>	e	051-002025-001	Varies

**Proactive System Analysis Services Module:** If you want to know where your business system stands in relation to peak efficiency, this service module gives you the answers-and a definitive roadmap of how to get your system to its peak. With this analysis, you not only deflect unseen problems proactively, you optimize your existing investment to a fine degree-one that pays productivity and efficiency dividends for your company.

<b>Proactive System Analysis Standard-EMEA</b>	e	051-002039-001	\$12,000.00
<b>Proactive System Analysis Tailored-EMEA</b>	e	051-000202-001	Varies

<b>Onsite Support: Service Account Manager (+Travel Expenses)-EME</b>	e	051-000168-001	\$1,500.00
<b>Onsite Support: Premium Support Engineer (+Travel Expenses)-EM</b>	e	051-000169-001	Varies***

Novell provides customers with the option of purchasing on-site technical support when necessary. For each request, Novell sends the most qualified support engineer available. This service is billed on a per-day basis, plus associated travel expenses.

<b>Additional Primary Support Engineer - EMEA*</b>	e	051-000170-001	\$87,000.00
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A Primary Support Engineer (PSE) is a semi-dedicated resource that is assigned to only a few accounts, handling all customer support calls within his or her area of expertise. The PSE is available during Novell's business hours. Think of it as having a Novell expert on staff--someone right there when you need them.

<b>Additional Dedicated Support Engineer - EMEA**</b>	e	051-000171-001	\$285,000.00
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Dedicated Support Engineers (DSE) are Novell's top support engineers and are selected based on the technical expertise required by your organization. Their primary function is to be an expert resource, assigned to one Premium Service customer only. The customer works with the DSE to solve technical issues, discuss the status of open incidents, or escalate incidents. The DSE is available during Novell's business hours.

<b>Additional Service Account Manager-EMEA</b>	e	051-002142-001	\$14,000.00
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<b>Scheduled Standby - EMEA***</b>	e	051-000257-001	Varies***
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Premium Service customers may also purchase Scheduled Standby to ensure an experienced support engineer is standing by to exclusively assist in everything from routine maintenance to up dates and major system upgrades. With Scheduled Standby, a Premium Service engineer becomes familiar with the system and planned changes, advises customers on preparation and implementation, and is ready to assist with any unexpected problems. A guaranteed, 15-minute response time ensures that assistance is nearby.

\*Customer must have Premium 4000 or Premium 5000 to order.

\*\*Customer must have Premium 5000 to order.

\*\*\*For pricing details, please contact your local Novell Sales Office.

MLA Customers receive a 10% discount on Premium Service purchases.

## Novell Customer Services

### Novell Premium Service - Latin America

Novell Technical Services has responded to customer requests by creating market-specific pricing for Latin American customers.

Pricing zones have been created for the following: Brazil, Mexico, North Latin America (NOLA) and South Latin America (SOLA). NOLA includes those countries in the Andean, Caribbean and Central America regions. SOLA includes Argentina, Chile, Uruguay, Paraguay and Bolivia.

#### Zone 1 - Brazil

Premium 1000 - Brazil (Zone 1)	e	051-002550-001	\$5,000.00
Premium 2000 - Brazil (Zone 1)	e	051-002553-001	\$11,000.00
Premium 3000 - Brazil (Zone 1)	e	051-002556-001	\$19,000.00
Premium 4000 - Brazil (Zone 1)	e	051-002559-001	\$44,000.00
Premium 5000 - Brazil (Zone 1)	e	051-002562-001	\$118,000.00
Onsite Local Engineer 1 Day - Brazil (Zone 1)	e	051-002373-001	\$550.00
Onsite Foreign Engineer 1 Day - Brazil (Zone 1)	e	051-002376-001	\$1,700.00
Scheduled Standby 4 Hours- Brazil (Zone 1)	e	051-002565-001	\$410.00
Additional Assigned Support Engineer 1:6 - Brazil (Zone 1)	e	051-002379-001	\$16,400.00
Additional Primary Support Engineer 1:3 - Brazil (Zone 1)	e	051-002382-001	\$32,800.00
Additional Dedicated Support Engineer 1:1 - Brazil (Zone 1)	e	051-002385-001	\$98,300.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Brazil (Zone 1)	e	051-002567-001	\$3,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Brazil (Zone 1)	e	051-002568-001	\$9,000.00

Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Brazil (Zone 1)	e	051-002569-001	\$17,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Brazil (Zone 1)	e	051-002570-001	\$42,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Brazil (Zone 1)	e	051-002571-001	\$116,000.00
Premium Upgrade--Maintenance Premium 1000 to Premium 2000--Brazil (Zone 1)	e	051-002572-001	\$6,000.00
Premium Upgrade--Maintenance Premium 1000 to Premium 3000--Brazil (Zone 1)	e	051-002573-001	\$14,000.00
Premium Upgrade--Maintenance Premium 1000 to Premium 4000--Brazil (Zone 1)	e	051-002574-001	\$39,000.00
Premium Upgrade--Maintenance Premium 1000 to Premium 5000--Brazil (Zone 1)	e	051-002575-001	\$113,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 3000--Brazil (Zone 1)	e	051-002576-001	\$8,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 4000--Brazil (Zone 1)	e	051-002577-001	\$33,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 5000--Brazil (Zone 1)	e	051-002578-001	\$107,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 4000--Brazil (Zone 1)	e	051-002579-001	\$25,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 5000--Brazil (Zone 1)	e	051-002580-001	\$99,000.00
Premium Upgrade--Maintenance Premium 4000 to Premium 5000--Brazil (Zone 1)	e	051-002581-001	\$74,000.00
Premium Additional 10 Incident Pack - Brazil (Zone 1)	e	051-002583-001	\$3,900.00
Premium Additional 5 Incident Pack - Brazil (Zone 1)	e	051-002586-001	\$2,000.00
Onsite Support: Proactive Analysis (+ Travel Expenses) - Brazil (Zone 1)	e	051-002589-001	Varies
Onsite Support: Service Account Manager (+ Travel Expenses) - Brazil (Zone 1)	e	051-002592-001	Varies
Additional 8 Hour Time Block - Brazil (Zone 1)	e	051-002595-001	Varies

## Novell Customer Services

### Novell Premium Service - Latin America (continued from previous page)

#### Zone 2 - Argentina, Chile, Uruguay, Paraguay and Bolivia

Premium 1000 - SOLA (Zone 2)	e	051-002388-001	\$4,000.00
Premium 2000 - SOLA (Zone 2)	e	051-002391-001	\$9,000.00
Premium 3000 - SOLA (Zone 2)	e	051-002394-001	\$13,000.00
Premium 4000 - SOLA (Zone 2)	e	051-002397-001	\$32,000.00
Premium 5000 - SOLA (Zone 2)	e	051-002400-001	\$84,000.00
Onsite Local Engineer 1 Day - SOLA (Zone 2)	e	051-002403-001	\$340.00
Onsite Foreign Engineer 1 Day - SOLA (Zone 2)	e	051-002406-001	\$1,700.00
Scheduled Standby 4 Hours- SOLA (Zone 2)	e	051-002409-001	\$260.00
Additional Assigned Support Engineer 1:6 - SOLA (Zone 2)	e	051-002412-001	\$11,500.00
Additional Primary Support Engineer 1:3 - SOLA (Zone 2)	e	051-002415-001	\$23,000.00
Additional Dedicated Support Engineer 1:1 - SOLA (Zone 2)	e	051-002418-001	\$69,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--SOLA (Zone 2)	e	051-002420-001	\$2,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--SOLA (Zone 2)	e	051-002421-001	\$7,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--SOLA (Zone 2)	e	051-002422-001	\$11,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--SOLA (Zone 2)	e	051-002423-001	\$30,000.00

Premium Upgrade--Maintenance 1 & 2 to Premium 1000--SOLA (Zone 2)	e	051-002424-001	\$82,000.00
Premium Upgrade--Maintenance Premium 1000 to Premium 2000--SOLA (Zone 2)	e	051-002425-001	\$5,000.00
Premium Upgrade--Maintenance Premium 1000 to Premium 3000--SOLA (Zone 2)	e	051-002426-001	\$9,000.00
Premium Upgrade--Maintenance Premium 1000 to Premium 4000--SOLA (Zone 2)	e	051-002427-001	\$28,000.00
Premium Upgrade--Maintenance Premium 1000 to Premium 5000--SOLA (Zone 2)	e	051-002428-001	\$80,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 3000--SOLA (Zone 2)	e	051-002429-001	\$4,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 4000--SOLA (Zone 2)	e	051-002430-001	\$23,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 5000--SOLA (Zone 2)	e	051-002431-001	\$75,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 4000--SOLA (Zone 2)	e	051-002432-001	\$19,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 5000--SOLA (Zone 2)	e	051-002433-001	\$71,000.00
Premium Upgrade--Maintenance Premium 4000 to Premium 5000--SOLA (Zone 2)	e	051-002434-001	\$52,000.00
Premium Additional 10 Incident Pack - SOLA (Zone 2)	e	051-002436-001	\$3,100.00
Premium Additional 5 Incident Pack - SOLA (Zone 2)	e	051-002439-001	\$1,600.00
Onsite Support: Proactive Analysis (+ Travel Expenses) - SOLA (Zone 2)	e	051-002598-001	Varies
Onsite Support: Service Account Manager (+ Travel Expenses) - SOLA (Zone 2)	e	051-002601-001	Varies
Additional 8 Hour Time Block - SOLA (Zone 2)	e	051-002604-001	Varies

## Novell Customer Services

### Novell Premium Service - Latin America (continued from previous page)

#### Zone 3 - Mexico

Premium 1000 - Mexico (Zone 3)	e	051-002442-001	\$6,000.00
Premium 2000 - Mexico (Zone 3)	e	051-002445-001	\$16,000.00
Premium 3000 - Mexico (Zone 3)	e	051-002448-001	\$27,000.00
Premium 4000 - Mexico (Zone 3)	e	051-002451-001	\$59,000.00
Premium 5000 - Mexico (Zone 3)	e	051-002454-001	\$164,000.00
Onsite Local Engineer 1 Day - Mexico (Zone 3)	e	051-002457-001	\$830.00
Onsite Foreign Engineer 1 Day - Mexico (Zone 3)	e	051-002460-001	\$1,700.00
Scheduled Standby 4 Hours- Mexico (Zone 3)	e	051-002463-001	\$620.00
Additional Assigned Support Engineer 1:6 - Mexico (Zone 3)	e	051-002466-001	\$23,000.00
Additional Primary Support Engineer 1:3 - Mexico (Zone 3)	e	051-002469-001	\$46,000.00
Additional Dedicated Support Engineer 1:1 - Mexico (Zone 3)	e	051-002472-001	\$137,900.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Mexico (Zone 3)	e	051-002474-001	\$4,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Mexico (Zone 3)	e	051-002475-001	\$14,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Mexico (Zone 3)	e	051-002476-001	\$25,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Mexico (Zone 3)	e	051-002477-001	\$57,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Mexico (Zone 3)	e	051-002478-001	\$162,000.00
Premium Upgrade--Maintenance Premium 1000 to Premium 2000--Mexico (Zone 3)	e	051-002479-001	\$10,000.00

Premium Upgrade--Maintenance Premium 1000 to Premium 3000--Mexico (Zone 3)	e	051-002480-001	\$21,000.00
Premium Upgrade--Maintenance Premium 1000 to Premium 4000--Mexico (Zone 3)	e	051-002481-001	\$53,000.00
Premium Upgrade--Maintenance Premium 1000 to Premium 5000--Mexico (Zone 3)	e	051-002482-001	\$158,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 3000--Mexico (Zone 3)	e	051-002483-001	\$11,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 4000--Mexico (Zone 3)	e	051-002484-001	\$43,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 5000--Mexico (Zone 3)	e	051-002485-001	\$148,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 4000--Mexico (Zone 3)	e	051-002486-001	\$32,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 5000--Mexico (Zone 3)	e	051-002487-001	\$137,000.00
Premium Upgrade--Maintenance Premium 4000 to Premium 5000--Mexico (Zone 3)	e	051-002488-001	\$105,000.00
Premium Additional 10 Incident Pack - Mexico (Zone 3)	e	051-002490-001	\$5,400.00
Premium Additional 5 Incident Pack - Mexico (Zone 3)	e	051-002493-001	\$2,900.00
Onsite Support: Proactive Analysis (+ Travel Expenses) - Mexico (Zone 3)	e	051-002607-001	Varies
Onsite Support: Service Account Manager (+ Travel Expenses) - Mexico (Zone 3)	e	051-002610-001	Varies
Additional 8 Hour Time Block - Mexico (Zone 3)	e	051-002613-001	Varies

## Novell Customer Services

### Novell Premium Service - Latin America (continued from previous page)

#### Zone 4 - Andean, Caribbean and Central America Regions

Premium 1000 - NOLA (Zone 4)	e	051-002496-001	\$5,000.00
Premium 2000 - NOLA (Zone 4)	e	051-002499-001	\$11,000.00
Premium 3000 - NOLA (Zone 4)	e	051-002502-001	\$17,000.00
Premium 4000 - NOLA (Zone 4)	e	051-002505-001	\$40,000.00
Premium 5000 - NOLA (Zone 4)	e	051-002508-001	\$105,000.00
Onsite Local Engineer 1 Day - NOLA (Zone 4)	e	051-002511-001	\$480.00
Onsite Foreign Engineer 1 Day - NOLA (Zone 4)	e	051-002514-001	\$1,700.00
Scheduled Standby 4 Hours- NOLA (Zone 4)	e	051-002517-001	\$360.00
Additional Assigned Support Engineer 1:6 - NOLA (Zone 4)	e	051-002520-001	\$14,900.00
Additional Primary Support Engineer 1:3 - NOLA (Zone 4)	e	051-002523-001	\$29,900.00
Additional Dedicated Support Engineer - NOLA (Zone 4)	e	051-002526-001	\$89,700.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--NOLA (Zone 4)	e	051-002528-001	\$3,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--NOLA (Zone 4)	e	051-002529-001	\$9,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--NOLA (Zone 4)	e	051-002530-001	\$15,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--NOLA (Zone 4)	e	051-002531-001	\$38,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--NOLA (Zone 4)	e	051-002532-001	\$103,000.00
Premium Upgrade--Maintenance Premium 1000 to Premium 2000--NOLA (Zone 4)	e	051-002533-001	\$6,000.00
Premium Upgrade--Maintenance Premium 1000 to Premium 3000--NOLA (Zone 4)	e	051-002534-001	\$12,000.00

Premium Upgrade--Maintenance Premium 1000 to Premium 4000-- NOLA (Zone 4)	e	051-002535-001	\$35,000.00
Premium Upgrade--Maintenance Premium 1000 to Premium 5000-- NOLA (Zone 4)	e	051-002536-001	\$100,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 3000-- NOLA (Zone 4)	e	051-002537-001	\$6,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 4000-- NOLA (Zone 4)	e	051-002538-001	\$29,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 5000-- NOLA (Zone 4)	e	051-002539-001	\$94,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 4000-- NOLA (Zone 4)	e	051-002540-001	\$23,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 5000-- NOLA (Zone 4)	e	051-002541-001	\$88,000.00
Premium Upgrade--Maintenance Premium 4000 to Premium 5000-- NOLA (Zone 4)	e	051-002542-001	\$65,000.00
Premium Additional 10 Incident Pack - NOLA (Zone 4)	e	051-002544-001	\$3,900.00
Premium Additional 5 Incident Pack - NOLA (Zone 4)	e	051-002547-001	\$2,000.00
Onsite Support: Proactive Analysis (+ Travel Expenses) - NOLA (Zone 4)	e	051-002616-001	Varies
Onsite Support: Service Account Manager (+ Travel Expenses) -	e	051-002619-001	Varies
Additional 8 Hour Time Block - NOLA (Zone 4)	e	051-002622-001	Varies

**MLA Customers receive a 10% discount on Premium Service purchases.**

## Novell Customer Services

### Novell Premium Service - Asia Pacific

Novell Technical Services is taking service and support to a higher level with the introduction of a five-level program - completely overhauled and improved to address specific customer needs and improve service offerings. Existing Premium Service customers will be transitioned to the new program as their current agreement expires. MLA customers qualify for program levels based on paid maintenance. They also qualify for 10% discount on optional services.

As the worlds leading networking company, Novell is known for its innovative solutions that meet business-critical needs. Premium Service from Novell is your direct support connection-providing a personalized and accessible relationship with Novell's most experienced support engineers.

For more information, visit our web site at <http://www.novell.com/services/premium/> or to purchase a support contract please contact your Novell Sales Representative.

### Zone 1: Australia, New Zealand

Premium 1000 - Asia Pacific	e	051-001550-001	\$3,500.00
Premium 2000 - Asia Pacific	e	051-001554-001	\$12,000.00
Premium 3000 - Asia Pacific	e	051-001558-001	\$30,000.00
Premium 4000 - Asia Pacific	e	051-001562-001	\$70,000.00
Premium 5000 - Asia Pacific	e	051-001566-001	\$180,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Asia Pacific	e	051-001568-001	\$1,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 2000--Asia Pacific	e	051-001569-001	\$9,500.00
Premium Upgrade--Maintenance 1 & 2 to Premium 3000--Asia Pacific	e	051-001570-001	\$27,500.00
Premium Upgrade--Maintenance 1 & 2 to Premium 4000--Asia Pacific	e	051-001571-001	\$67,500.00
Premium Upgrade--Maintenance 1 & 2 to Premium 5000--Asia Pacific	e	051-001572-001	\$177,500.00
Premium Upgrade--Maintenance Premium 1000 to Premium 2000-- Asia Pacific	e	051-001573-001	\$8,500.00
Premium Upgrade--Maintenance Premium 1000 to Premium 3000-- Asia Pacific	e	051-001574-001	\$26,500.00

Premium Upgrade--Maintenance Premium 1000 to Premium 4000--Asia Pacific	e	051-001575-001	\$66,500.00
Premium Upgrade--Maintenance Premium 1000 to Premium 5000--Asia Pacific	e	051-001576-001	\$176,500.00
Premium Upgrade--Maintenance Premium 2000 to Premium 3000--Asia Pacific	e	051-001577-001	\$18,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 4000--Asia Pacific	e	051-001578-001	\$58,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 5000--Asia Pacific	e	051-001579-001	\$168,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 4000--Asia Pacific	e	051-001580-001	\$40,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 5000--Asia Pacific	e	051-001581-001	\$150,000.00
Premium Upgrade--Maintenance Premium 4000 to Premium 5000--Asia Pacific	e	051-001582-001	\$110,000.00
Premium Additional 10 Incident Pack - Asia Pacific	e	051-001585-001	\$3,100.00
Premium Additional 5 Incident Pack - Asia Pacific	e	051-001589-001	\$1,600.00
Onsite Support: Proactive Analysis (+ Travel Expenses) - Asia Pacific	e	051-001593-001	Varies
Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific	e	051-001601-001	Varies
Additional Primary Support Engineer - Asia Pacific	e	051-001605-001	\$60,000.00
Additional Dedicated Support Engineer - Asia Pacific	e	051-001609-001	\$160,000.00
Scheduled Standby - Asia Pacific	e	051-001613-001	Varies
Additional 8 Hour Time Block - Asia Pacific	e	051-001617-001	\$1,000.00
Solution Support Module- Level 1 - Asia Pacific	e	051-002326-001	\$5,100.00
Solution Support Module- Level 2 - Asia Pacific	e	051-002329-001	\$7,350.00
Solution Support Module- Level 3 - Asia Pacific	e	051-002332-001	\$11,750.00
Implementation Services Module- Level 1 - Asia Pacific	e	051-002335-001	\$1,275.00
Implementation Services Module- Level 2 - Asia Pacific	e	051-002338-001	\$1,250.00
Implementation Services Module- Level 3 - Asia Pacific	e	051-002341-001	\$1,100.00
Implementation Services Module- Level 4 - Asia Pacific	e	051-002344-001	\$1,050.00

## Novell Customer Services

### Novell Premium Service - Asia Pacific (continued from previous page)

#### Zone 1: Australia, New Zealand

exteNd Product Support Module - Asia Pacific	e	051-002347-001	\$5,000.00
Proactive Systems Analysis Module- Level 1- Asia Pacific	e	051-002350-001	\$5,100.00
Proactive Systems Analysis Module- Level 2- Asia Pacific	e	051-002353-001	\$8,925.00
Proactive Systems Analysis Module- Level 3- Asia Pacific	e	051-002356-001	\$12,750.00

#### Zone 2: Singapore, Hong Kong, South Korea, Taiwan

Premium 2000 - Asia Pacific	e	051-002220-001	\$12,000.00
Premium 3000 - Asia Pacific	e	051-002221-001	\$25,000.00
Premium 4000 - Asia Pacific	e	051-002222-001	\$55,000.00
Premium 5000 - Asia Pacific	e	051-002223-001	\$135,000.00
Premium Additional 10 Incident Pack - Asia Pacific	e	051-002363-001	\$3,100.00
Premium Additional 5 Incident Pack - Asia Pacific	e	051-002364-001	\$1,600.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Asia Pacific	e	051-002224-001	\$1,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Asia Pacific	e	051-002225-001	\$9,500.00

Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Asia Pacific	e	051-002226-001	\$22,500.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Asia Pacific	e	051-002227-001	\$52,500.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Asia Pacific	e	051-002228-001	\$132,500.00
Premium Upgrade--Maintenance Premium 1000 to Premium 2000--Asia Pacific	e	051-002229-001	\$8,500.00
Premium Upgrade--Maintenance Premium 1000 to Premium 3000--Asia Pacific	e	051-002230-001	\$21,500.00
Premium Upgrade--Maintenance Premium 1000 to Premium 4000--Asia Pacific	e	051-002231-001	\$51,500.00
Premium Upgrade--Maintenance Premium 1000 to Premium 5000--Asia Pacific	e	051-002232-001	\$131,500.00
Premium Upgrade--Maintenance Premium 2000 to Premium 3000--Asia Pacific	e	051-002233-001	\$13,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 4000--Asia Pacific	e	051-002234-001	\$43,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 5000--Asia Pacific	e	051-002235-001	\$123,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 4000--Asia Pacific	e	051-002236-001	\$30,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 5000--Asia Pacific	e	051-002237-001	\$110,000.00
Premium Upgrade--Maintenance Premium 4000 to Premium 5000--Asia Pacific	e	051-002238-001	\$80,000.00
Onsite Support: Proactive Analysis (+ Travel Expenses) - Asia Pacific	e	051-002253-001	Varies
Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific	e	051-002255-001	Varies
Additional Primary Support Engineer - Asia Pacific	e	051-002256-001	\$35,000.00
Additional Dedicated Support Engineer - Asia Pacific	e	051-002257-001	\$95,000.00
Scheduled Standby - Asia Pacific	e	051-002258-001	Varies
Additional 8 Hour Time Block - Asia Pacific	e	051-002259-001	\$1,000.00
Solution Support Module- Level 1 - Asia Pacific	e	051-002327-001	\$5,100.00
Solution Support Module- Level 2 - Asia Pacific	e	051-002330-001	\$7,350.00
Solution Support Module- Level 3 - Asia Pacific	e	051-002333-001	\$11,750.00
Implementation Services Module- Level 1 - Asia Pacific	e	051-002336-001	\$1,275.00
Implementation Services Module- Level 2 - Asia Pacific	e	051-002339-001	\$1,250.00
Implementation Services Module- Level 3 - Asia Pacific	e	051-002342-001	\$1,100.00
Implementation Services Module- Level 4 - Asia Pacific	e	051-002345-001	\$1,050.00
exteNd Product Support Module - Asia Pacific	e	051-002348-001	\$5,000.00
Proactive Systems Analysis Module- Level 1- Asia Pacific	e	051-002351-001	\$5,100.00

## Novell Customer Services

### Novell Premium Service - Asia Pacific (continued from previous page)

#### Zone 2: Singapore, Hong Kong, South Korea, Taiwan

Proactive Systems Analysis Module- Level 1- Asia Pacific	e	051-002351-001	\$5,100.00
Proactive Systems Analysis Module- Level 2- Asia Pacific	e	051-002354-001	\$8,925.00
Proactive Systems Analysis Module- Level 3- Asia Pacific	e	051-002357-001	\$12,750.00

#### Zone 3: Malaysia, Thailand, Philippines, Indonesia, China

Premium 1000 - Asia Pacific	e	051-001621-001	\$3,500.00
Premium 2000 - Asia Pacific	e	051-001625-001	\$12,000.00
Premium 3000 - Asia Pacific	e	051-001629-001	\$25,000.00

Premium 4000 - Asia Pacific	e	051-001633-001	\$55,000.00
Premium 5000 - Asia Pacific	e	051-001637-001	\$135,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Asia Pacific	e	051-001639-001	\$1,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 2000--Asia Pacific	e	051-001640-001	\$9,500.00
Premium Upgrade--Maintenance 1 & 2 to Premium 3000--Asia Pacific	e	051-001641-001	\$22,500.00
Premium Upgrade--Maintenance 1 & 2 to Premium 4000--Asia Pacific	e	051-001642-001	\$52,500.00
Premium Upgrade--Maintenance 1 & 2 to Premium 5000--Asia Pacific	e	051-001643-001	\$132,500.00
Premium Upgrade--Maintenance Premium 1000 to Premium 2000--Asia Pacific	e	051-001644-001	\$8,500.00
Premium Upgrade--Maintenance Premium 1000 to Premium 3000--Asia Pacific	e	051-001645-001	\$21,500.00
Premium Upgrade--Maintenance Premium 1000 to Premium 4000--Asia Pacific	e	051-001646-001	\$51,500.00
Premium Upgrade--Maintenance Premium 1000 to Premium 5000--Asia Pacific	e	051-001647-001	\$131,500.00
Premium Upgrade--Maintenance Premium 2000 to Premium 3000--Asia Pacific	e	051-001648-001	\$13,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 4000--Asia Pacific	e	051-001649-001	\$43,000.00
Premium Upgrade--Maintenance Premium 2000 to Premium 5000--Asia Pacific	e	051-001650-001	\$123,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 4000--Asia Pacific	e	051-001651-001	\$30,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 5000--Asia Pacific	e	051-001652-001	\$110,000.00
Premium Upgrade--Maintenance Premium 4000 to Premium 5000--Asia Pacific	e	051-001653-001	\$80,000.00
Onsite Support: Proactive Analysis (+ Travel Expenses) - Asia Pacific	e	051-001656-001	Varies
Onsite Support: Premium Support Engineer (+ Travel Expenses) - Asia Pacific	e	051-001664-001	Varies
Additional Primary Support Engineer - Asia Pacific	e	051-001668-001	\$35,000.00
Additional Dedicated Support Engineer - Asia Pacific	e	051-001672-001	\$95,000.00
Scheduled Standby - Asia Pacific	e	051-001676-001	Varies
Additional 8 Hour Time Block - Asia Pacific	e	051-001680-001	\$1,000.00
Premium Additional 10 Incident Pack - Asia Pacific	e	051-002369-001	\$3,100.00
Premium Additional 5 Incident Pack - Asia Pacific	e	051-002370-001	\$1,600.00
Solution Support Module- Level 1 - Asia Pacific	e	051-002328-001	\$5,100.00
Solution Support Module- Level 2 - Asia Pacific	e	051-002331-001	\$7,350.00
Solution Support Module- Level 3 - Asia Pacific	e	051-002334-001	\$11,750.00
Implementation Services Module- Level 1 - Asia Pacific	e	051-002337-001	\$1,275.00
Implementation Services Module- Level 2 - Asia Pacific	e	051-002340-001	\$1,250.00
Implementation Services Module- Level 3 - Asia Pacific	e	051-002343-001	\$1,100.00
Implementation Services Module- Level 4 - Asia Pacific	e	051-002346-001	\$1,050.00
exteNd Product Support Module - Asia Pacific	e	051-002349-001	\$5,000.00
Proactive Systems Analysis Module- Level 1- Asia Pacific	e	051-002352-001	\$5,100.00
Proactive Systems Analysis Module- Level 2- Asia Pacific	e	051-002355-001	\$8,925.00
Proactive Systems Analysis Module- Level 3- Asia Pacific	e	051-002358-001	\$12,750.00

**MLA Customers receive a 10% discount on Premium Service purchases.**

## Novell Customer Services

### Premium Service - Canada

Novell Technical Services is taking service and support to a higher level with the introduction of a five-level program - completely overhauled and improved to address specific customer needs and improve service offerings. CLA customers qualify for 5% discount on these optional services.

As the worlds leading networking company, Novell is known for its innovative solutions that meet business-critical needs. Premium Service from Novell is your direct support connection-providing a personalized and accessible relationship with Novell's most experienced support engineers.

For more information, visit our web site at <http://www.novell.com/services/premium/> or to purchase a support contract please contact your Novell Sales Representative.

Premium 1000 - Canada	e	051-001860-001	\$5,700.00
Premium 2000 - Canada	e	051-001864-001	\$15,500.00
Premium 3000 - Canada	e	051-001868-001	\$39,000.00
Premium 4000 - Canada	e	051-001872-001	\$120,000.00
Premium 5000 - Canada	e	051-001876-001	\$265,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 1000--Canada	e	051-001878-001	\$3,200.00
Premium Upgrade--Maintenance 1 & 2 to Premium 2000--Canada	e	051-001879-001	\$13,000.00
Premium Upgrade--Maintenance 1 & 2 to Premium 3000--Canada	e	051-001880-001	\$36,500.00
Premium Upgrade--Maintenance 1 & 2 to Premium 4000--Canada	e	051-001881-001	\$117,500.00
Premium Upgrade--Maintenance 1 & 2 to Premium 5000--Canada	e	051-001882-001	\$262,500.00
Premium Upgrade--Maintenance Premium 1000 to Premium 2000--Canada	e	051-001883-001	\$9,800.00
Premium Upgrade--Maintenance Premium 1000 to Premium 3000--Canada	e	051-001884-001	\$33,300.00
Premium Upgrade--Maintenance Premium 1000 to Premium 4000--Canada	e	051-001885-001	\$114,300.00
Premium Upgrade--Maintenance Premium 1000 to Premium 5000--Canada	e	051-001886-001	\$259,300.00
Premium Upgrade--Maintenance Premium 2000 to Premium 3000--Canada	e	051-001887-001	\$23,500.00
Premium Upgrade--Maintenance Premium 2000 to Premium 4000--Canada	e	051-001888-001	\$104,500.00
Premium Upgrade--Maintenance Premium 2000 to Premium 5000--Canada	e	051-001889-001	\$249,500.00
Premium Upgrade--Maintenance Premium 3000 to Premium 4000--Canada	e	051-001891-001	\$81,000.00
Premium Upgrade--Maintenance Premium 3000 to Premium 5000--Canada	e	051-001892-001	\$226,000.00
Premium Upgrade--Maintenance Premium 4000 to Premium 5000--Canada	e	051-001893-001	\$145,000.00
Premium Additional 10 Incident Pack - Canada	e	051-001896-001	\$4,500.00

**MLA Customers receive a 10% discount on Premium Service purchases.**

## Novell Customer Services

### Net Solutions Support - Americas

As the leading provider of Net services software, Novell is known for its innovative solutions that meet business-critical needs. With the introduction of Net Solutions Support, Novell now has a complete end-to-end solution for customised solutions involving eDirectory, DirXML, iChain, or Portal Services.

Designed with customer input, Net Solutions Support provides customers both large and small with the assurance that their Net services solution receives the highest level of personalized and custom support available.

Net Solutions 4-Star to 5-Star Upgrade	e	051-001003-001	\$225,000
Net Solutions 3-Star to 4-Star Upgrade	e	051-001004-001	\$65,000
Net Solutions 3-Star to 5-Star Upgrade	e	051-001005-001	\$290,000
Net Solutions 2-Star to 3-Star Upgrade	e	051-001006-001	\$40,000
Net Solutions 2-Star to 4-Star Upgrade	e	051-001007-001	\$105,000
Net Solutions 2-Star to 5-Star Upgrade	e	051-001008-001	\$330,000
5-Star Solution Support Lead; NSM, Dedicated on-site or Novell corporate-based	e	051-001021-001	\$349,000
4-Star Solution Support Lead; SSE 1:3	e	051-001033-001	\$124,000
3-Star Solution Support Lead; SSE 1:7	e	051-001046-001	\$59,000
2-Star Remote Solution Review; Solution Support Team Incidents (15)	e	051-001058-001	\$19,000
On-site Support - 1 day	e	051-001070-001	\$2,200
On-site Solution Support Lead - 1 Week	e	051-001082-001	\$10,000
Remote Solution Support Lead - 1 Day	e	051-001094-001	\$1,500
Remote Solution Support Lead - 1 Week	e	051-001106-001	\$6,000
Incident 5 Pack	e	051-001118-001	\$3,250
Solution Support Engineer (SSE) - 1:3	e	051-001130-001	\$99,000
Net Solutions Manager (NSM) - Additional Dedicated	e	051-001141-001	\$295,000
Solution Support Engineer (SSE) 1:7	e	051-001272-001	\$45,000
Additional 8 hours of Solution Support Engineer time - Americas	e	051-001284-001	\$1,500

**MLA Customers receive a 10% discount on Net Solutions Support purchases.**

## Net Solutions Support - EMEA

As the leading provider of Net services software, Novell is known for its innovative solutions that meet business-critical needs. With the introduction of Net Solutions Support, Novell now has a complete end-to-end solution for customised solutions involving eDirectory, DirXML, iChain, or Portal Services.

Designed with customer input, Net Solutions Support provides customers both large and small with the assurance that their Net services solution receives the highest level of personalized and custom support available.

Premium 3000 NS - EMEA	e	051-001309-001	\$61,000.00
Premium 4000 NS - EMEA	e	051-001310-001	\$124,000.00
Premium 5000 NS - EMEA	e	051-001311-001	\$330,000.00
On-site Solution Support Lead 1 Week – EMEA	e	051-001315-001	\$11,000.00
Solution Support Engineer 1:7 - EMEA	e	051-001319-001	\$45,000.00
Solution Support Engineer 1:3 - EMEA	e	051-001323-001	\$99,000.00
Net Solutions Engineer (Dedicated) – EMEA*	e	051-001327-001	\$295,000.00
Additional 8 hours of Solution Support Engineer time - EMEA	e	051-001331-001	\$1,500.00

**\*Requires Premium 4000, 5000 or Premium 4000 NS or Premium 5000 NS**

**MLA Customers receive a 10% discount on Net Solutions Support purchases.**

## Novell Customer Services

### Net Solutions Support - Canada

As the leading provider of Net services software, Novell is known for its innovative solutions that meet business-critical needs. With the introduction of Net Solutions Support, Novell now has a complete end-to-end solution for customised solutions involving eDirectory, DirXML, iChain, or Portal Services.

Designed with customer input, Net Solutions Support provides customers both large and small with the assurance that their Net services solution receives the highest level of personalized and custom support available.

Net Solutions 4-Star to 5-Star Upgrade Canada	e	051-001792-001	\$160,000.00
Net Solutions 3-Star to 4-Star Upgrade Canada	e	051-001793-001	\$54,000.00
Net Solutions 3-Star to 5-Star Upgrade Canada	e	051-001794-001	\$214,000.00
Net Solutions 2-Star to 3-Star Upgrade Canada	e	051-001795-001	\$26,000.00
Net Solutions 2-Star to 4-Star Upgrade Canada	e	051-001796-001	\$80,000.00
Net Solutions 2-Star to 5-Star Upgrade Canada	e	051-001797-001	\$240,000.00
corporate based Canada	e	051-001798-001	\$259,000.00
4-Star Solution Support Lead; SSE 1:3 Canada	e	051-001802-001	\$99,000.00
3-Star Solution Support Lead; SSE 1:7 Canada	e	051-001806-001	\$45,000.00
(15) Canada	e	051-001810-001	\$19,000.00
On-site Solution Support Lead - 1 Day Canada (plus travel expenses)	e	051-001927-001	\$1,500.00
On-site Solution Support Lead - 5 Days Canada (plus travel expenses)	e	051-001826-001	\$10,000.00
Remote Solution Support Lead - 1 Day Canada	e	051-001830-001	\$1,500.00
Remote Solution Support Lead - 5 Days Canada	e	051-001834-001	\$6,000.00
Incident 5 Pack Canada	e	051-001838-001	\$3,250.00
Solution Support Engineer (SSE) - 1:7 Canada	e	051-001842-001	\$35,000.00
Solution Support Engineer (SSE) - 1:3 Canada	e	051-001846-001	\$75,000.00
Additional NetSolutions Manager (NSM) 1:1 Canada	e	051-001850-001	\$209,000.00
Additional 8 hours of Solution Support Engineer time Canada	e	051-001854-001	\$1,500.00

**MLA Customers receive a 10% discount on Net Solutions Support purchases.**

## Novell Customer Services

### Novell Consulting

Novell Consulting provides enterprises worldwide with customer-driven services and solutions based on Novell technologies. Novell Consulting's Practices of IT professionals provide our customers on-site consulting services that meet their business and network needs.

### Business Solution Offerings (BSOs)

These offerings are targeted at the business and IT professional, addressing a specific business technology challenge.

All Novell Consulting business solution offerings begin with a Business Solution Requirements Analysis - a due diligence process of evaluating and defining your project expectations and requirements.

This process delivers a solid understanding of your project objectives and enables proper planning, good communication, and the correct application of technology to satisfy your I.T. and business needs. Cost of each Requirements Analysis ranges from \$25,000 to \$250,000, based on the complexity of the business solution offering. Often the Requirements Analysis cost is credited back to the customer in the formal project deployment proposal. Regardless, you get a detailed evaluation of your project, including what will be required to make it successful.

### BSO / RA Price Sheet

Consulting Services T&M SIM	e	017-000102-002	Varies
Consulting Services T&M Portals	e	017-000102-003	Varies
Consulting Services T&M Web Services	e	017-000102-004	Varies
Consulting Services T&M Business	e	017-000102-005	Varies
Consulting Services T&M Technical	e	017-000102-006	Varies
Consulting Services Expenses SIM	e	017-000103-002	Varies
Consulting Services Expenses Portals	e	017-000103-003	Varies
Consulting Services Expenses Web Services	e	017-000103-004	Varies

Consulting Services Expenses Business	e	017-000103-005	Varies
Consulting Services Expenses Technical	e	017-000103-006	Varies
Consulting Services Fixed Fee SIM	e	017-000105-002	Varies
Consulting Services Fixed Fee Portals	e	017-000105-003	Varies
Consulting Services Fixed Fee Web Services	e	017-000105-004	Varies
Consulting Services Fixed Fee Business	e	017-000105-005	Varies
Consulting Services Fixed Fee Technical	e	017-000105-006	Varies

**\*Note** - prices for the BSOs are starting prices; prices may be higher in some regions. Travel and expense costs may also apply; please add 20% for estimated travel expenses.

BSO project descriptions can be found at <http://novell.com/solutions>

**Note on standard rate structure:**

Consulting delivered from 7:00 a.m. to 7:00 p.m. will be consumed at standard rates. Consulting delivered from 7:01 p.m. to 6:59 a.m. will be consumed at time and a half. Consulting delivered on weekends and holidays will be consumed at double time. This rate will start at 7:01 p.m. on the day before a holiday or weekend to 6:59 a.m. the day following a weekend or holiday.

MLA customers receive a 10% discount on purchases of Novell Consulting. Novell Consulting pricing may vary by region, please contact your local Novell office for more information regarding pricing and rate structures in your area. Consulting offerings must be submitted separately from product orders.

To order Novell Consulting Services, MLA customers must do the following:

1. Review the terms and conditions listed in the MLA Premium Services Guide, found at [http://www.novell.com/licensing/mla\\_documents.html](http://www.novell.com/licensing/mla_documents.html)
2. Ensure that a MLA Membership Form has been submitted for your location. If one has not been submitted, you can retrieve the Form from [http://www.novell.com/programs/ncc/mla\\_documents.html](http://www.novell.com/programs/ncc/mla_documents.html)

## Novell Customer Services

### Novell Consulting (continued from the previous page)

These forms should be submitted to Novell at the same location as your MLA contract.

Novell Contract Management  
 1800 S Novell Place  
 M/S D-232  
 Provo, UT 84606

2. Submit the following:
  - A. Novell Consulting Service Order Form
  - B. Purchase Order
  - C. Consulting Service Statement of Work

These documents should be forwarded to:

Novell Consulting Service, ATTN.: Contracts, M/S E-232, 122 E. 1700 S., Provo, UT 84606 or fax a copy to: (801-861-2855)

Consulting Business Solution Offerings and Project Descriptions can be found at: <http://novell.com/solutions>  
 Customers may request services from Novell Consulting by filling out the Engage Consulting form found at: <http://consulting.novell.com/onsite/engage.html>

## exteNd ISV (Independent Software Vendor) Consulting Program

exteNd ISV Phone Based Consulting	e	017-000115-001	\$25,000.00
exteNd ISV Jumpstart Consulting 2-Day	e	017-000117-001	\$4,000.00
exteNd ISV Jumpstart Consulting 5-Day	e	017-000119-001	\$10,000.00

**MLA Customers receive a 10% discount on exteNd ISV Consulting Program purchases.**

## DeveloperNet Advantage Developer

Through Novell's newly enhanced DeveloperNet program, any enterprise developer, ISV, IHV, Consultant or System Integrator can leverage the technologies powering Novell's one Net vision to deliver enterprise-ready network solutions. DeveloperNet membership provides individual programmers, project teams and entire organizations with easy, flexible access to Novell's products, development tools, programming resources and support.

For more information, visit our website at <http://developer.novell.com>

DeveloperNet Advantage Developer	NA	061-000124-001	\$20,000.00
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**MLA Customers receive a 10% Discount on DeveloperNet Support purchases.**

## Novell Technical Subscriptions

### Professional Resource Suite

This comprehensive subscription includes all of Novell's Product Toolkits™, plus the complete Novell Software Evaluation Library™ and the Novell Support Resource Library™ (replacing the Novell Support Connection® CD). Use these resources to rapidly address technical issues without a call to Novell. Everything you need to make the most of your Novell products is available online and updated monthly on CD by annual subscription. Taken as a complete solution, the Novell Professional Resource Suite is the ultimate technical resource for serious Novell professionals

All subscription queries should be sent to [subscriptions@novell.com](mailto:subscriptions@novell.com).

Professional Resource Suite - Activation Kit: Single	2	00662644444826	\$1,249.00
Professional Resource Suite - Activation Kit: Server	2	00662644444864	\$2,495.00

**MLA Customers receive a 10% discount on Professional Resource Suite purchases.**

## Novell Customer Services

### Novell Technical Subscriptions

#### Novell Product Toolkits

Novell Product Toolkits are the in-depth technical resource for Novell professionals. Developed specifically for Novell eDirectory™, ZENworks® for Desktops, and GroupWise®, these powerful tools are essential in helping you quickly address complex technical issues yourself. Each Toolkit includes product-specific evaluation and beta software, utilities, LogicSource, and detailed consulting reports. They also include applicable files and information from the Novell Support Resource Library™. Novell Product Toolkits are updated at least quarterly on CD and available by annual subscription. Plus, you can access the latest updates via the Web. Novell Product Toolkits give you the most current, comprehensive, and in-depth resources from Novell anytime, anywhere.

Product Toolkit: GroupWise - Activation Kit: Single	2	00662644444574	\$249.00
Product Toolkit: GroupWise - Activation Kit: Server	2	00662644444611	\$495.00
Product Toolkit: ZENworks - Activation Kit: Single	2	00662644444659	\$249.00
Product Toolkit: ZENworks - Activation Kit: Server	2	00662644444697	\$495.00
Product Toolkit: eDirectory - Activation Kit: Single	2	00662644444741	\$249.00
Product Toolkit: eDirectory - Activation Kit: Server	2	00662644444789	\$495.00

**MLA Customers receive a 10% discount on Novell Product Toolkit purchases.**

## Software Evaluation Library (SEL)

The Novell Software Evaluation Library, an annual subscription, will now be updated six to eight times a year.

The Standard version of the Novell Software Evaluation Library is now available to everyone. This version provides a 2-server, 5-user license for testing, development, and evaluation. Fully functional, time-restricted versions of Novell software are included. The retail price of the Standard SEL has also been lowered by \$50 to \$249 for an annual subscription. Discounted pricing is available to participants in certain Novell programs. Shipping, duties, and taxes are not included in the subscription price. See <http://support.novell.com/subscriptions> for more information.

Software Evaluation Library - Activation Kit: Standard		00662644444413	\$249.00
Software Evaluation Library - Activation Kit: Corporate		00662644444451	\$495.00

**MLA Customers receive a 10% discount off the retail price of the Novell Software Evaluation Library.**

## Support Resource Library

The Novell Support Resource Library saves you time and money by placing the latest technical resources at your fingertips. Everything from Support Packs and Technical Information Documents to Cool Solutions, Novell Connection magazine articles, Novell AppNotes® and product documentation are available when and where you need them. Powerful searches help you troubleshoot problems quickly and accurately. There's no waiting for large files to download from the Web. Updated monthly on CD by annual subscription and with Web access for daily updates through the new Subscriber Portal, the Novell Support Resource Library ensures you can handle any technical challenge that comes your way.

This replacement to the Novell Support Connection CD contains all the features you are familiar with and more. With the new Novell Support Resource Library you get:

- More content
- More space for more files
- Upgraded CD search engine
- Subscriber portal
- New packaging

Because this is a subscription product, it will just keep getting better. Each month you will receive additional TIDs, files, and other information on the CD. New information will also be added to the Subscriber Portal. The Novell Support Resource Library provides you with a single source for your Novell technical resource needs.

Support Resource Library - Activation Kit: Single	2	00662644444499	\$399.00
Support Resource Library - Activation Kit: Server	2	00662644444536	\$795.00

**MLA Customers receive a 10% discount on Support Resource Library purchases.**

## Education

### Professional Education Programs

Professional Education Programs offer solutions, directly to the customer, designed for the entire organizational infrastructure, with tailored offerings for executives, line of business managers, consultants, project managers, hands-on technical personnel and marketing and sales professionals. Each audience has unique educational requirements. With Novell solutions, we can match education to each person's role, skill level and job requirements, maximizing their investment in training and expanding expertise at all levels of their organization.

To engage these services, please go to: [http://www.novell.com/education/pep/custom\\_training.html](http://www.novell.com/education/pep/custom_training.html) and fill out the engagement form. Your local Area Education Manager will contact you.

### Application Training

Application Training focuses on software applications. Currently GroupWise training is our primary offering.

**\$90** per student per half day (up to 12 students per half day) e 051-000852-001

### Professional Seminars

Professional Seminars focus on new products, features and functions or the role of technology in business bringing critical information and skills to IT professionals and the CXO audience.

Public **\$350** per person per day (up to 60 participants) e 051-000845-001

Private Site **\$6000** per day (up to 60 participants) e 051-000846-001

### Advanced Technical Training (ATT) Seminars

ATT Seminars are in-depth technical seminars designed around common problems and troubleshooting. These seminars are appropriate for highly skilled IT professionals already involved with the products.

Public – Demo **\$400** per person per day (up to 100 students) e 051-000847-001

Public – Hands on **\$600** per person per day (up to 40 students) e 051-000848-001

Private – Demo **\$8,000** per day; design beyond 1 day at \$250 per hour (up to 25 students; additional students \$320 per person) e 051-000850-001

Private – Hands on **\$10,000** per day, design beyond 1 day at \$250 per hour (up to 25 students; 25-40 additional students \$480 per person) e 051-000851-001

### Education Consulting & Customization

Education Consulting & Customization consists of performing a Front End Analysis (FEA) including skill-level needs assessment, current skill inventories, skill gap analysis and the development of training plans.

**\$250** per hour e 051-000853-001

### Custom Training – Hands-on Environment Specific

Customer Training is designed to fit the specific technical educational needs of an individual customer, focusing on Novell products deployed in that environment.

**\$6,000** per day; design beyond 1 day at \$250 per hour e 051-000849-001

(up to 12 students per day; additional students \$400 per person per day)

### Skill Gap Analysis Package

A Skill Gap Analysis focuses on enhancing the performance of the technical staff by ensuring optimization of their technical environment through enhanced skills and knowledge of the support team and aligning their technical teams to help drive business goals; \$5,000.

e 051-000970-001

## Education

### Annual Education Subscriptions

**Education 100** e 051-001345-001 \$39,000.00

Education 100 includes: 60 Education Vouchers, 5 attendees at direct training (includes Advanced Technical Training (ATT), First Class, Novell Bootcamps), 1 Performance Consultation Interview, 1 Skills Gap Analysis and 4 Novell Self Study Kits. The EDUC 100 subscription is renewable on an annual basis. This subscription level is focused on customers with up to 25 IT staff members, including Help Desk, Administrators, Desktop and Server teams, Web teams, Security team, Directory team, Messaging teams, and System Architects.

**Education 300** e 051-001341-001 \$140,000.00

Education 300 includes: 150 Education Vouchers, 4 custom/private training days, 20 attendees at direct training (includes Advanced Technical Training (ATT), First Class, Novell Bootcamps, 2 Performance Consultation Interview, 1 Skills Gap Analysis and 6 Novell Self Study Kits. The EDUC 300 subscription is renewable on an annual basis. This subscription level is focused on customers with 26 to 75 IT staff members, including Help Desk, Administrators, Desktop and Server teams, Web teams, Security team, Directory team, Messaging teams, and System Architects.

**Education 500** e 051-001337-001 \$235,000.00

Education 500 includes: 300 Education Vouchers, 5 custom/private training days, 35 attendees at direct training (includes Advanced Technical Training (ATT), First Class, Novell Bootcamps, 2 Performance Consultation Interview, 2 Skills Gap Analysis and 8 Novell Self Study Kits. EDUC 500 includes a dedicated point of contact. The EDUC 500 subscription is renewable on an annual basis. This subscription level is focused on customers with 76 - 149 IT staff members, including Help Desk, Administrators, Desktop and Server teams, Web teams, Security team, Directory team, Messaging teams, and System Architects.

**Education 700** e 051-001333-001 \$365,000.00

Education 700 includes: 450 Education Vouchers, 10 custom/private training days, 50 attendees at direct training (includes Advanced Technical Training (ATT), First Class, Novell Bootcamps, 2 Performance Consultation Interview, 2 Skills Gap Analysis and 10 Novell Self Study Kits. EDUC 700 also includes a dedicated point of contact and US BrainShare "Meet the Expert" reception. The EDUC 700 subscription is renewable on an annual basis. This subscription level is focused on customers with over 150 IT staff members, including Help Desk, Administrators, Desktop and Server teams, Web teams, Security team, Directory team, Messaging teams, and System Architects.

**These annual education subscription are available for all licensing levels. The standard services discount of 10% for MLA customers will apply.**

## Certification Program Tests

Novell offers industry-leading tests for its certification programs, which include:

- Certified Directory Engineer
- Certified Novell Administrator
- Certified Novell Engineer
- Master CNE
- Certified Novell Instructor
- Master Certified Novell Instructor
- Certified Internet Professional

Information about specific program and testing requirements for Novell certifications is available at

countries.

To register for tests in the United States and Canada, contact Sylvan Prometric Learning Centers at 1-800-RED-EXAM or Virtual University Enterprises at 1-800-TEST-CNE. For all other countries, contact your local Sylvan Prometric Learning Center, regional Virtual University Enterprises' office or your local Novell office.

You can request and immediately receive up-to-date documents via fax by calling Novell Education's FaxResponse service at 1-800-233-EDUC (option 3) or 1-801-861-5363. FaxResponse provides you with Novell's current courses and certification program information.

## Education

### Authorized Training Courses

Novell authorized training courses are available through Novell Authorized Education Centers (NAECs) and Novell Education Academic Partners (NEAPs). For a complete listing of training partners in your area, go to our Authorized Training Locator on our Web site at: <http://www.novell.com/education/training/index.html>.

For more information about Novell Education programs and products, call 1-800-233-EDUC or 1-801-861-EDUC. You can also visit our web site at: <http://www.novell.com/education> or contact your local Novell office.

You can also request and immediately receive up-to-date documentation via fax by calling Novell Education's FaxResponse service at 1-800-233-EDUC (option 3) or 1-801-861-5363. FaxResponse provides you with Novell's current courses and certification program information.

### Self-Study Kits

With a unique combination of manuals, digitized video, task simulation and test preparation the Novell Self-Study Kits give real-world, hands-on instruction in preparation for the exams which are part of the Novell Certified Engineer (CNE) certification.

NetWare 6 CNE Training Kit Update (Self-Study Kit 2.0)	2	00662644451312	\$1,195.00
GroupWise 6.5 Administration (3014, Self-Study Kit)	2	00662644450445	\$495.00
Foundations of Novell Networking: NetWare 6 (3001, 2.0, Self-Study Kit)	2	00662644449326	\$495.00
Desktop Management with ZENworks for Desktops 4 (3006, 2.0, Self-Study Kit)	2	00662644449180	\$495.00
Novell eDirectory Tools and Diagnostics (3007, 2.0, Self-Study Kit)	2	00662644448985	\$495.00
Advanced Novell Network Management (3005, Self-Study Kit)	2	00662644447469	\$495.00
iFolder 2.0 (3011, Self-Study Kit)	2	00662644447902	\$99.00
Novell Network Management: NetWare 6 (3004, Self-Study Kit)	2	00662644446424	\$495.00
Fundamentals of Networking (3003, Self-Study Kit)	2	00662644445984	\$495.00
NetWare 4 to NetWare 6 CNE Upgrade Prerequisite Self-Study Kit (300)	2	00662644443492	\$250.00
Upgrading to NetWare 6 (3000, v1.0, Self-Study Kit)	2	00662644438375	\$495.00
NetWare 5.1 Administration (560, v2.0, Self-Study Kit)	2	00662644423463	\$495.00
NetWare 5.1 Advanced Administration (570, v2.0 Self-Study Kit)	2	00662644401058	\$495.00
Networking Technologies (565, 1.0 Self-Study Kit)	2	00662644356037	\$495.00
NDS Design and Implementation (575, 1.0 Self-Study Kit)	2	00662644356044	\$495.00
Novell Service and Support (580, 1.0 Self-Study Kit)	2	00662644356068	\$495.00
NetWare 4.11 to NetWare 5.1 Update (529, v2.0 Self-Study Kit)	2	00662644379784	\$495.00
Desktop Management with ZENworks for Desktops 3 (301, v2.0, Self-Study Kit)	2	00662644427478	\$495.00
Integrating Novell eDirectory and Windows NT (555, v2.0, Self-Study Kit)	2	00662644427942	\$495.00
GroupWise 6 Administration (370, v1.0, Self-Study Kit)	2	00662644427768	\$495.00
Integrating NDS eDirectory and Active Directory (530, v1.0, Self-Study Kit)	2	00662644428116	\$495.00

### Novell Training Voucher Program

These vouchers can be purchased for training offered worldwide through Novell Authorized Education Centers (NAEC) and Novell's Professional Education Programs. Redemption and discounts vary based on training deliverables and sales region. For additional details visit: [www.novell.com/education/vouchers](http://www.novell.com/education/vouchers)

Education Training Vouchers Market Type 1	2	00662644433899	\$365.00
Education Training Vouchers Market Type 2	2	00662644433905	\$345.00

Education Training Vouchers Market Type 3	2	00662644433912	\$280.00
Education Training Vouchers Market Type 4	2	00662644433929	\$160.00
Education Training Vouchers Market Type 5	2	00662644433943	\$145.00
Education Training Vouchers Market Type 6	2	00662644433950	\$110.00

Market Type 1 - United Kingdom, Germany, France

Market Type 2 - United States, Netherlands, Belgium/Luxembourg, Switzerland, Austria, Finland, Norway, Denmark

Market Type 3 - Canada, Australia, Italy

Market Type 4 - Sweden

Market Type 5 - Argentina, Brazil, Venezuela, Mexico, Spain, Portugal, South Africa (all Africa), Poland, Singapore, Malaysia, Columbia, Central America, New Zealand, Hong Kong, Middle East, Czech Republic, Hungary, Cyprus, Greece,

Market Type 6 - Taiwan, Philippines, Korea, Thailand, Indonesia, CIS

MLA Customers receive a 10% discount on Education Training

## Education

### exteNd Education

exteNd education is available to all customers in North America. exteNd Education provides comprehensive training on all exteNd products and related technologies.

exteNd Administration (61508)	e	051-001945-001	\$1,000.00
exteNd XML for Developers (61155)	e	051-001953-001	\$1,000.00
exteNd Web Services Concepts (61166)	e	051-001957-001	\$800.00
exteNd Building J2EE Applications (61164)	e	051-001961-001	\$1,995.00
Using exteNd Director (61174)	e	051-001965-001	\$1,500.00
Using exteNd Composer (61176)	e	051-001969-001	\$1,995.00

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## Additional Offerings

### DeveloperNet™

Through DeveloperNet, developers have an unprecedented opportunity to build solutions on the Net services foundation, creating products, and tools that can dramatically change their companies and their customers' companies overnight. Novell is enhancing the DeveloperNet program to enable developers to tap the full power of Net services.

As part of the DeveloperNet program, MLA customers receive a 10% discount off the list price of all DeveloperNet Program levels. Please contact the local fulfillment center to subscribe to the DeveloperNet level of your choice. Go to <http://developer.novell.com/contact> to locate your local fulfillment center.

### Novell Press™

Novell Press is a corporate press that provides customers with technical information about Novell products and programs. Novell Press has the number one line of networking books with over one million copies sold worldwide. Novell Press titles cover a broad spectrum of topics and technical levels to fit your information needs. Written by experts with the full participation of Novell's staff, these books are the premier information source in the networking industry.

MLA customers ordering through IDG Books Worldwide U.S. offices will receive a 50% discount off the suggested retail U.S. price. To order, call IDG at (800) 434-3422 or outside the U.S. call (317) 596-5530. For a complete listing of Novell Press Books, please refer to: <http://www.novell.com/education/books>

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