



# State of New Jersey

DEPARTMENT OF THE TREASURY  
DIVISION OF PURCHASE AND PROPERTY  
PURCHASE BUREAU  
P.O. Box 230  
TRENTON, NEW JERSEY 08625-0230

JON S. CORZINE  
Governor

MICHELLENE DAVIS  
Acting State Treasurer

**AMENDMENT #18**  
**T-437A**  
**SOLICITATION #06-X-37720**  
**EQUIPMENT REPLACEMENT FOR XEROX - CONTRACT #A64042**

**TO:** All State Agencies and Political Subdivisions  
**DATE:** 10/26/07  
**FROM:** Alan Krupa, Senior Buyer  
Purchase Bureau  
**SUBJECT:** Copiers, Digital, Laser, Multi-Function and Copy  
Center - Cost Per Copy  
**CONTRACT PERIOD:** 01/01/06 to 12/31/07

Please be advised that Xerox, holder of Contract #A64042 for:  
T437A - Black and White Cost per Copy - CPC, is replacing the following  
obsolete equipment. These new models meet the criteria  
for replacement stated in the original RFP under Section 3.6:  
Current Production Equipment.

**Xerox Corp - Machine Substitutions**  
**Copiers - Cost per Copy Contract T437A**  
**Xerox Contract # A 64042**

| Affected Band     | Category/ | Discontinued Product | Replacement Item |
|-------------------|-----------|----------------------|------------------|
| Category 1 Band 4 |           | Xerox CC255          | Xerox W 5655T    |
| Category 1 Band 5 |           | Xerox CC265          | Xerox W 5665T    |
| Category 1 Band 6 |           | Xerox CC 275         | Xerox W 5675T    |
| Category 3 Band 2 |           | Xerox WC 232         | Xerox W 5632 P   |
| Category 3 Band 2 |           | Xerox WCP 232H       | Xerox W 5632 PT  |
| Category 3 Band 3 |           | Xerox WC 245         | Xerox W 5645PT   |
| Category 3 Band 3 |           | Xerox WCP 245        | Xerox W 5645PT   |
| Category 3 Band 4 |           | Xerox WC 255H        | Xerox W 5655PT   |
| Category 3 Band 4 |           | Xerox WCP 255H       | Xerox W 5655PT   |
| Category 3 Band 5 |           | Xerox WC 265H        | Xerox W 5665PT   |
| Category 3 Band5  |           | Xerox WCP 265H       | Xerox W 5665PT   |
| Category 3 Band 6 |           | Xerox WC 275H        | Xerox W 5675PT   |
| Category 3 Band 6 |           | Xerox WCP 275H       | Xerox W 5675PT   |

Please keep this amendment with your copy of the Notice of Award.

**Xerox Corp - Machine Substitutions**  
**Copiers – Cost per Copy Contract T737A**  
**Xerox Contract # A 64042**

| <b>Affected Category/ Band</b> | <b>Discontinued Product</b> | <b>Replacement Item</b> |
|--------------------------------|-----------------------------|-------------------------|
| Category 1 Band 4              | Xerox CC255                 | Xerox W 5655T           |
| Category 1 Band 5              | Xerox CC265                 | Xerox W 5665T           |
| Category 1 Band 6              | Xerox CC 275                | Xerox W 5675T           |
| Category 3 Band 2              | Xerox WC 232                | Xerox W 5632 P          |
| Category 3 Band 2              | Xerox WCP 232H              | Xerox W 5632 PT         |
| Category 3 Band 3              | Xerox WC 245                | Xerox W 5645PT          |
| Category 3 Band 3              | Xerox WCP 245               | Xerox W 5645PT          |
| Category 3 Band 4              | Xerox WC 255H               | Xerox W 5655PT          |
| Category 3 Band 4              | Xerox WCP 255H              | Xerox W 5655PT          |
| Category 3 Band 5              | Xerox WC 265H               | Xerox W 5665PT          |
| Category 3 Band5               | Xerox WCP 265H              | Xerox W 5665PT          |
| Category 3 Band 6              | Xerox WC 275H               | Xerox W 5675PT          |
| Category 3 Band 6              | Xerox WCP 275H              | Xerox W 5675PT          |

**Copiers – Cost Per Copy Contract T437A**  
**Xerox Corporation – A 64042**  
**New Product Substitution – October 26, 2007**

Category One –Digital Laser Copiers

| Speed Band 4 (Primary)                   | Speed Band 5 (Secondary)                 | Speed Band 6 (Secondary)              |
|--|--|---------------------------------------|
| Xerox W5655T                             | Xerox W5665T                             | Xerox W5675T                          |
| Monthly Min. Vol. 20,000                 | Monthly Min. Vol. 30,000                 | Monthly Min. Vol. 30,000              |
| Min Monthly Cost \$276.00                | Min Monthly Cost \$330.00                | Min Monthly Cost \$420.00             |
| CPC - \$.0138                            | CPC - \$.0111                            | CPC - \$.0105                         |
| Man Status – Newly Mfg.                  | Man Status – Newly Mfg.                  | Man Status – Newly Mfg.               |
| Intro – Sept, 2007                       | Intro – Sept, 2007                       | Intro – Sept, 2007                    |
| Features Included                        | Features Included                        | Features Included                     |
| 55 pages per minute                      | 65 pages per minute                      | 75 pages per minute                   |
| 4 paper trays, including High Cap Feeder | 4 paper trays, including High Cap Feeder | 4 paper trays, High Cap Feeder        |
| Bypass tray                              | Bypass tray                              | Bypass tray                           |
| paper sizes 5.5"x8" through 11" x 17"    | paper sizes 5.5"x8" through 11" x 17"    | paper sizes 5.5"x8" through 11" x 17" |
| Reduction/ enlargement                   | Reduction/ enlargement                   | Reduction/ enlargement                |
| 600x600 dpi                              | 600x600 dpi                              | 600x600 dpi                           |
| Finishing                                | Finishing                                | Finishing                             |
| Auto duplex (2 to 2)                     | Auto duplex (2 to 2)                     | Auto duplex (2 to 2)                  |
| DADH                                     | DADH                                     | DADH                                  |
|  |  |                                       |
|  |  |                                       |
|  |  |                                       |
|  |  |                                       |
|  |  |                                       |

Subject: 06-X-37720 CPC T437A

NOTE: USE THIS FORM TO SUBMIT PRICES FOR MULTI-FUNCTION EQUIPMENT

**COPIER EQUIPMENT PRICE SCHEDULE-MULTI FUNCTION**

**PRODUCT SUBSTITUTION – OCTOBER 16, 2007**

BIDDER/CONTRACTOR: **Xerox Corporation**

DATE: October 16, 2007

MANUFACTURING STATUS: Newly Manufactured

DOMESTIC INTRO DATE: Sept. 2007

SPEED BAND: 2

MAKE: **XEROX**

MODEL:W5632 P

MONTHLY COPY MINIMUM: 7500

COST PER COPY: \$.0089

MONTHLY MINIMUM CHARGE:\$219.75

(EXCESS COPIES OVER THE MINIMUM WILL BE BILLED AT THE COST PER COPY RATE)

ACCESSORIES INCLUDED:

|                   |  |
|-------------------|--|
| 2 trays           |  |
| Copy/Print/Scan   |  |
| Documentation Kit |  |
| Bypass tray       |  |
| EPC Memory        |  |
| SIP Riser Card    |  |
| SIP               |  |
| DADF              |  |
| Shelf Kit         |  |

Subject: 06-X-37720 CPC T437A

NOTE: USE THIS FORM TO SUBMIT PRICES FOR MULTI-FUNCTION EQUIPMENT

**COPIER EQUIPMENT PRICE SCHEDULE-MULTI FUNCTION**

**PRODUCT SUBSTITUTION – OCTOBER 16, 2007**

BIDDER/CONTRACTOR: **Xerox Corporation**

DATE: October 16, 2007

MANUFACTURING STATUS: Newly Manufactured

DOMESTIC INTRO DATE: Sept. 2007

SPEED BAND: 2

MAKE: **XEROX**

MODEL:W5632 PT

MONTHLY COPY MINIMUM: 7500

COST PER COPY: \$.0089

MONTHLY MINIMUM CHARGE:\$246.75

(EXCESS COPIES OVER THE MINIMUM WILL BE BILLED AT THE COST PER COPY RATE)

ACCESSORIES INCLUDED:

|                   |                                  |
|-------------------|----------------------------------|
| 4 trays           | Office Finisher                  |
| Copy Print Scan   | Embedded Fax 1 Line with LAN Fax |
| Documentation Kit |                                  |
| Bypass tray       |                                  |
| EPC Memory        |                                  |
| SIP Riser Card    |                                  |
| SIP               |                                  |
| DADF              |                                  |
| Shelf Kit         |                                  |

Subject: 06-X-37720 CPC T437A

NOTE: USE THIS FORM TO SUBMIT PRICES FOR MULTI-FUNCTION EQUIPMENT

## **COPIER EQUIPMENT PRICE SCHEDULE-MULTI FUNCTION**

### **PRODUCT SUBSTITUTION – OCTOBER 16, 2007**

BIDDER/CONTRACTOR: **Xerox Corporation**

DATE: October 16, 2007

MANUFACTURING STATUS: Newly Manufactured

DOMESTIC INTRO DATE: Sept.1, 2007

SPEED BAND: 3

MAKE: **XEROX**

MODEL:W5645PT

MONTHLY COPY MINIMUM: 12,000

COST PER COPY: \$.0089

MONTHLY MINIMUM CHARGE:\$268.80

(EXCESS COPIES OVER THE MINIMUM WILL BE BILLED AT THE COST PER COPY RATE)

#### ACCESSORIES INCLUDED:

|                   |                                  |
|-------------------|----------------------------------|
| 4 trays           | 45 PPM Speed Kit                 |
| Copy, print, scan | 600x600 dpi                      |
| Documentation Kit | Basic Office Finisher            |
| Bypass tray       | Embedded fax 1 line with LAN Fax |
| EPC Memory        |                                  |
| SIP Riser Card    |                                  |
| SIP               |                                  |
| DADF              |                                  |
| Shelf Kit         |                                  |

Subject: 06-X-37720 CPC T437A

NOTE: USE THIS FORM TO SUBMIT PRICES FOR MULTI-FUNCTION EQUIPMENT

**COPIER EQUIPMENT PRICE SCHEDULE-MULTI FUNCTION**

**PRODUCT SUBSTITUTION – OCTOBER 16, 2007**

BIDDER/CONTRACTOR: **Xerox Corporation**

DATE: October 16, 2007

MANUFACTURING STATUS: Newly Manufactured

DOMESTIC INTRO DATE: Sept.1, 2007

SPEED BAND: 3

MAKE: **XEROX**

MODEL:W5645PT

MONTHLY COPY MINIMUM: 12,000

COST PER COPY: \$.0089

MONTHLY MINIMUM CHARGE:\$271.20

(EXCESS COPIES OVER THE MINIMUM WILL BE BILLED AT THE COST PER COPY RATE)

ACCESSORIES INCLUDED:

|                   |                                  |
|-------------------|----------------------------------|
| 4 trays           | 45 PPM Speed Kit                 |
| Copy, print, scan | 600x600 dpi                      |
| Documentation Kit | Office Finisher                  |
| Bypass tray       | Embedded Fax 1 Line with LAN Fax |
| EPC Memory        |                                  |
| SIP Riser Card    |                                  |
| SIP               |                                  |
| DADF              |                                  |
| Shelf Kit         |                                  |

Subject: 06-X-37720 CPC T437A

NOTE: USE THIS FORM TO SUBMIT PRICES FOR MULTI-FUNCTION EQUIPMENT

**COPIER EQUIPMENT PRICE SCHEDULE-MULTI FUNCTION**

**PRODUCT SUBSTITUTION – OCTOBER 16, 2007**

BIDDER/CONTRACTOR: **Xerox Corporation**

DATE: October 16, 2007

MANUFACTURING STATUS: Newly Manufactured

DOMESTIC INTRO DATE: Sept.1, 2007

SPEED BAND: 4

MAKE: **XEROX**

MODEL:W5655PT

MONTHLY COPY MINIMUM:20,000

COST PER COPY: \$.0065

MONTHLY MINIMUM CHARGE:\$310.00

(EXCESS COPIES OVER THE MINIMUM WILL BE BILLED AT THE COST PER COPY RATE)

ACCESSORIES INCLUDED:

|                   |                                  |
|-------------------|----------------------------------|
| 4 trays           | 55 PPM Speed Kit                 |
| Copy, print, scan | 600x600 dpi                      |
| Documentation Kit | Office Finisher                  |
| Bypass tray       | Embedded Fax 1 Line with Lan fax |
| EPC Memory        |                                  |
| SIP Riser Card    |                                  |
| SIP               |                                  |
| DADF              |                                  |
| Shelf Kit         |                                  |

Subject: 06-X-37720 CPC T437A

NOTE: USE THIS FORM TO SUBMIT PRICES FOR MULTI-FUNCTION EQUIPMENT

## **COPIER EQUIPMENT PRICE SCHEDULE-MULTI FUNCTION**

### **PRODUCT SUBSTITUTION – OCTOBER 16, 2007**

BIDDER/CONTRACTOR: **Xerox Corporation**

DATE: October 16, 2007

MANUFACTURING STATUS: Newly Manufactured

DOMESTIC INTRO DATE: Sept.1, 2007

SPEED BAND: 4

MAKE: **XEROX**

MODEL:W5655PT

MONTHLY COPY MINIMUM:20,000

COST PER COPY: \$.0065

MONTHLY MINIMUM CHARGE:\$314.00

(EXCESS COPIES OVER THE MINIMUM WILL BE BILLED AT THE COST PER COPY RATE)

#### ACCESSORIES INCLUDED:

|                   |                                  |
|-------------------|----------------------------------|
| 4 trays           | 55 PPM Speed Kit                 |
| Copy, print, scan | 600x600 dpi                      |
| Documentation Kit | Office Finisher                  |
| Bypass tray       | Embedded Fax 1 Line with LAN fax |
| EPC Memory        | Scan to PC Desktop – 25 seats    |
| SIP Riser Card    |                                  |
| SIP               |                                  |
| DADF              |                                  |
| Shelf Kit         |                                  |

Subject: 06-X-37720 CPC T437A

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**COPIER EQUIPMENT PRICE SCHEDULE-MULTI FUNCTION**

**PRODUCT SUBSTITUTION – OCTOBER 16, 2007**

BIDDER/CONTRACTOR: **Xerox Corporation**

DATE: October 16, 2007

MANUFACTURING STATUS: Newly Manufactured

DOMESTIC INTRO DATE: Sept.1, 2007

SPEED BAND: 5

MAKE: **XEROX**

MODEL:W5665PT

MONTHLY COPY MINIMUM: 30,000

COST PER COPY: \$.0065

MONTHLY MINIMUM CHARGE: \$375.00

(EXCESS COPIES OVER THE MINIMUM WILL BE BILLED AT THE COST PER COPY RATE)

ACCESSORIES INCLUDED:

|                   |                                |
|-------------------|--------------------------------|
| 4 trays           | 65 PPM Speed Kit               |
| Copy, print, scan | 600x600 dpi                    |
| Documentation Kit | Office Finisher                |
| Bypass tray       | Embedded Fax Line with LAN fax |
| EPC Memory        |                                |
| SIP Riser Card    |                                |
| SIP               |                                |
| DADF              |                                |
| Shelf Kit         |                                |

Subject: 06-X-37720 CPC T437A

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**COPIER EQUIPMENT PRICE SCHEDULE-MULTI FUNCTION**

**PRODUCT SUBSTITUTION – OCTOBER 16, 2007**

BIDDER/CONTRACTOR: **Xerox Corporation**

DATE: October 16, 2007

MANUFACTURING STATUS: Newly Manufactured

DOMESTIC INTRO DATE: Sept.1, 2007

SPEED BAND: 5

MAKE: **XEROX**

MODEL:W5665PT

MONTHLY COPY MINIMUM: 30,000

COST PER COPY: \$.0065

MONTHLY MINIMUM CHARGE: \$381.00

(EXCESS COPIES OVER THE MINIMUM WILL BE BILLED AT THE COST PER COPY RATE)

ACCESSORIES INCLUDED:

|                   |                                |
|-------------------|--------------------------------|
| 4 trays           | 65 PPM Speed Kit               |
| Copy, print, scan | 600x600 dpi                    |
| Documentation Kit | Office Finisher                |
| Bypass tray       | Embedded Fax Line with LAN fax |
| EPC Memory        | Scan to PC Desktop – 25 seats  |
| SIP Riser Card    |                                |
| SIP               |                                |
| DADF              |                                |
| Shelf Kit         |                                |

Subject: 06-X-37720 CPC T437A

NOTE: USE THIS FORM TO SUBMIT PRICES FOR MULTI-FUNCTION EQUIPMENT

**COPIER EQUIPMENT PRICE SCHEDULE-MULTI FUNCTION**

**PRODUCT SUBSTITUTION – OCTOBER 16, 2007**

BIDDER/CONTRACTOR: **Xerox Corporation**

DATE: October 16, 2007

MANUFACTURING STATUS: Newly Manufactured

DOMESTIC INTRO DATE: Sept.1, 2007

SPEED BAND: 6

MAKE: **XEROX**

MODEL:W5675PT

MONTHLY COPY MINIMUM: 40,000

COST PER COPY: \$.0063

MONTHLY MINIMUM CHARGE: \$412.00

(EXCESS COPIES OVER THE MINIMUM WILL BE BILLED AT THE COST PER COPY RATE)

ACCESSORIES INCLUDED:

|                   |                                  |
|-------------------|----------------------------------|
| 4 trays           | 75 PPM Speed Kit                 |
| Copy, print, scan | 600x600 dpi                      |
| Documentation Kit | Office Finisher                  |
| Bypass tray       | Embedded Fax 1 Line with LAN Fax |
| EPC Memory        |                                  |
| SIP Riser Card    |                                  |
| SIP               |                                  |
| DADF              |                                  |
| Shelf Kit         |                                  |

Subject: 06-X-37720 CPC T437A

NOTE: USE THIS FORM TO SUBMIT PRICES FOR MULTI-FUNCTION EQUIPMENT

## **COPIER EQUIPMENT PRICE SCHEDULE-MULTI FUNCTION**

### **PRODUCT SUBSTITUTION – OCTOBER 16, 2007**

BIDDER/CONTRACTOR: **Xerox Corporation**

DATE: October 16, 2007

MANUFACTURING STATUS: Newly Manufactured

DOMESTIC INTRO DATE: Sept.1, 2007

SPEED BAND: 6

MAKE: **XEROX**

MODEL:W5675PT

MONTHLY COPY MINIMUM: 40,000

COST PER COPY: \$.0063

MONTHLY MINIMUM CHARGE: \$436.00

(EXCESS COPIES OVER THE MINIMUM WILL BE BILLED AT THE COST PER COPY RATE)

#### ACCESSORIES INCLUDED:

|                   |                                |
|-------------------|--------------------------------|
| 4 trays           | 75 PPM Speed Kit               |
| Copy, print, scan | 600x600 dpi                    |
| Documentation Kit | Scan to PC Desktop -25Seats    |
| Bypass tray       | Office Finisher                |
| EPC Memory        | Embedded Fax1Line with LAN Fax |
| SIP Riser Card    | Convenience Stapler            |
| SIP               |                                |
| DADF              |                                |
| Shelf Kit         |                                |