



# State of New Jersey

DEPARTMENT OF THE TREASURY  
DIVISION OF PURCHASE AND PROPERTY  
PURCHASE BUREAU  
P.O. Box 230  
TRENTON, NEW JERSEY 08625-0230

JON S. CORZINE  
*Governor*

R. DAVID ROUSSEAU  
*State Treasurer*

**AMENDMENT #32**  
**T-437A**  
**06-X-37720**

**PRODUCT SUBSTITUTION KONICA MINOLTA-CONTRACT #A64044**  
**PRODUCT SUBSTITUTION/PRICE REDUCTION CANON BUSINESS SOLUTIONS-CONTRACT #64046**

TO: All State Agencies and Political Subdivisions  
DATE: 01/29/09  
FROM: Alan Krupa, Senior Buyer  
Purchase Bureau  
SUBJECT: Copiers, Digital, Laser, Multi-Function and Copy Center -  
Cost Per Copy

ORIGINAL  
CONTRACT PERIOD: 01/01/06 - 12/31/07  
1st EXTENSION: 01/01/08 - 12/31/08  
2<sup>ND</sup> EXTENSION: 01/01/09 - 06/30/09

Attached to this Amendment are new pricing schedules which address updates to equipment and accessories for:

**KONICA MINOLTA-CONTRACT #A64044**  
**CANON BUSINESS SOLUTIONS-CONTRACT #64046**

These changes are effective as of January 29, 2009.

Please keep this amendment with your Notice of Award for future reference.

**KONICA MINOLTA #A64044**

Category/Band	Discontinued	Replacement	CPC	Monthly Minimum
Cat 3, Band 4	bizhub 600	bizhub 601 (60-ppm)	.0156	\$312.00
Cat 3, Band 5	bizhub 750	bizhub 751 (75-ppm)	.0065	\$420.00

**CANON #64046-Category 3 Multi-Function-New Prices for three items**

Band	Model	Minimum Volume	Current CPC	Reduced CPC	Overage CPC	New Monthly Minimum
Band 3 – Option 1	iR3245	12,000	\$0.0234	\$0.0214	\$0.0079	\$256.80
Band 5 – Option 1	iR5065	30,000	\$0.0162	\$0.0125	\$0.0045	\$375.00
Band 7 – Option 1	iR7095	50,000	\$0.0130	\$0.0099	\$0.0033	\$495.00

In addition, please be advised that Canon Business Solutions, Inc.(Contract #A64046) is replacing the following obsolete equipment in Category 2 and Category 3. These new models meet the criteria for replacement stated in the original RFP under Section 3.6: Current Production Equipment. Pricing remains the same as originally submitted (with the exception of the above three items).

Band	Category	Discontinued Model	Replacement Model	Minimum Volume	Current CPC	Overage CPC	Monthly Minimum
Band 4-Secondary	Category 2	iR5570	To Come	20,000	\$0.0181		
Band 1 – Option 1	Category 3	iR2270	iR3225	3,500	\$0.0455	\$0.0455	\$159.25
Band 1 – Option 2	Category 3	iR2870	iR3230	3,500	\$0.0486	\$0.0486	\$170.10
Band 2 – Option 1	Category 3	iR3570	iR3235	7,500	\$0.0289	\$0.0289	\$216.75
Band 2 – Option 2	Category 3	iR3570	iR3235	7,500	\$0.0305	\$0.0305	\$228.75
Band 3 – Option 1	Category 3	iR4570	iR3245	12,000	New \$0.0214	.0214	\$256.80
Band 3 – Option 2	Category 3	iR4570	iR3245	12,000	\$0.0244	\$0.0244	\$292.80
Band 4 – Option 1	Category 3	iR5570	iR5055	20,000	\$0.0191	\$0.0191	\$382.00
Band 4 – Option 2	Category 3	iR5570	iR5055	20,000	\$0.0213	\$0.0213	\$426.00
Band 5 – Option 1	Category 3	iR6570	iR5065	30,000	New \$0.0125	\$0.0125	\$375.00
Band 5 – Option 2	Category 3	iR6570	iR5065	30,000	\$0.0176	\$0.0176	\$528.00
Band 6 – Option 1	Category 3	iR8070	iR7095	40,000	\$0.0150	\$0.0150	\$600.00
Band 6 – Option 2	Category 3	iR8070	iR7095	40,000	\$0.0156	\$0.0156	\$624.00
Band 7 – Option 1	Category 3	iR9070	iR7095	50,000	New \$0.0099	\$0.0099	\$495.00
Band 7 – Option 2	Category 3	iR9070	iR7095	50,000	\$0.0134	\$0.0134	\$670
Band 8 – Option 1	Category 3	iR105+	7105	75,000	\$0.0114	\$0.0114	\$855.00
Band 8 – Option 2	Category 3	iR105+	7105	75,000	\$0.0117	\$0.0117	\$877.55

JANUARY 29, 2009

**T-437A 06-X-37720**

**KONICA MINOLTA**

**CONTRACT #64044**

**THE FOLLOWING PRICE SCHEDULES REFLECT PAST AND  
MOST CURRENT PRODUCT SUBSTITUTIONS  
FOR  
CATEGORY 3**



















State of New Jersey

T-Number: T-437A

Contract Number: A64044

Effective: 01/1/06 - 06/30/09

*DISCONTINUED MODEL - bizhub 600 60-ppm*

*DISCONTINUED MODEL - bizhub 750 75-ppm*

				State of New Jersey 48-Month CPC		
Category / Band	Item Number	Item Description	Guaranteed Monthly Minimum	State of NJ CPC	MONTHLY PAYMENT	Overage Charge to Customer (Over Minimum)
Category 3 / Band 4	57 BE	bizhub 600 includes EDH, Duplexing, Drum	20,000	\$0.0156	\$ 312.00	0.0070
	15JK 15NB	50-Sheet Staple Finisher (FS-504) Print Controller (IC-202) <b>CONFIGURATION TOTAL</b>				
Category 3 / Band 5	57AE	bizhub 750 includes EDH, Duplexing, Drum	30,000	\$0.0140	\$ 420.00	0.0070
	15JK 15NB	50-Sheet Staple Finisher (FS-504) Print Controller (IC-202) <b>CONFIGURATION TOTAL</b>				

*REPLACEMENT MODEL - bizhub 601 60-ppm*

*REPLACEMENT MODEL - bizhub 751 75-ppm*

				State of New Jersey 48-Month CPC		
Category / Band	Item Number	Item Description	Guaranteed Monthly Minimum	State of NJ CPC	MONTHLY PAYMENT	Overage Charge to Customer (Over Minimum)
Category 3 / Band 4	A0PP011	bizhub 601 Printer/Copier/Scanner - Includes Drum, Developer, RADF, 1,024 MB Memory, Tray 1 (1,500 sheets), Tray 2 (1,000 sheets), Tray 3 (500 sheets), Tray 4 (500 sheets), Bypass (100 sheets). Total standard paper capacity: 3600 sheets (7,600 max).	20,000	\$0.0156	\$ 312.00	0.0070
	A0R10Y1	FS-524 Multi-Stapling Finisher - (up to 50 sheets)				
	A0P90Y1	IC-208 Image Controller				
Category 3 / Band 5	A0PN011	bizhub 751 Printer/Copier/Scanner - Includes Drum, Developer, RADF, 1,024 MB Memory, Tray 1 (1,500 sheets), Tray 2 (1,000 sheets), Tray 3 (500 sheets), Tray 4 (500 sheets), Bypass (100 sheets). Total standard paper capacity: 3600 sheets (7,600 max).	30,000	\$0.0140	\$ 420.00	0.0070
	A0R10Y1	FS-524 Multi-Stapling Finisher - (up to 50 sheets)				
	A0P90Y1	IC-208 Image Controller				

JANUARY 29, 2009

**T-437A 06-X-37720**

**CANON BUSINESS SOLUTIONS**

**CONTRACT #64046**

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FOR  
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