

SCHEDULE X – HOURLY LABOR RATES

11-X-21415 Telecommunications Equipment & Services

BIDDER: Vertical Communications NJ, Inc.

BRAND LINE: BRANDS: VODAVI (3.5.14)

Bidder shall provide Schedule X reflecting its Hourly Labor Rates.

(Schedule X must include Hourly Labor Rates for installation of new equipment or services not under warranty as described in Section 3.2.8, Warranty or not under Post-warranty maintenance as described in Section 3.2.9 Post-warranty maintenance.)

Labor rates may be provided for each type of labor (e.g., technician, custom development, project management, switch programming, professional services, etc.). If needed, additional pages may be provided by bidder for Schedule X. Additional Schedule X pages should include: type of labor, Bidder's name and Brand line as above.

Labor Rates for each type of labor must be provided for the following categories.

Type of Labor: Technician (Part No. TS001)

	Hourly Rate
Straight Time: The fixed hourly rate for labor during normal business hours of Monday to Friday, 8:00 AM to 5:00 PM ET	A: \$ 135.00
Over Time: The fixed hourly rate for labor Monday to Thursday, 5:01 PM to 7:59 AM ET, Friday 5:01 PM to 11:59 PM	B: \$168.00
Saturday – All Day	C: \$168.00
Sunday – All Day	D: \$207.00
Vendor Holiday – All Day	E: \$207.00

Type of Labor: Programming (Part No. SP001)

	Hourly Rate
Straight Time: The fixed hourly rate for labor during normal business hours of Monday to Friday, 8:00 AM to 5:00 PM ET	A: \$ 110.00
Over Time: The fixed hourly rate for labor Monday to Thursday, 5:01 PM to 7:59 AM ET, Friday 5:01 PM to 11:56 PM	B: \$136.00
Saturday – All Day	C: \$136.00
Sunday – All Day	D: \$162.00
Vendor Holiday – All Day	E: \$162.00

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Type of Labor: Training (Part No. TN001)

	Hourly Rate
Straight Time: The fixed hourly rate for labor during normal business hours of Monday to Friday, 8:00 AM to 5:00 PM ET	A: \$ 110.00
Over Time: The fixed hourly rate for labor Monday to Thursday, 5:01 PM to 7:59 AM ET, Friday 5:01 PM to 11:56 PM	B: \$136.00
Saturday – All Day	C: \$136.00
Sunday – All Day	D: \$162.00
Vendor Holiday – All Day	E: \$162.00

Type of Labor: Professional Services (Pat No. PS001)

	Hourly Rate
Straight Time: The fixed hourly rate for labor during normal business hours of Monday to Friday, 8:00 AM to 5:00 PM ET	A: \$ 110.00
Over Time: The fixed hourly rate for labor Monday to Thursday, 5:01 PM to 7:59 AM ET, Friday 5:01 PM to 11:56 PM	B: \$136.00
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Type of Labor: Custom Project Management, Engineering, and Site Management

	Hourly Rate
Straight Time: The fixed hourly rate for labor during normal business hours of Monday to Friday, 8:00 AM to 5:00 PM ET	A: \$ 110.00
Over Time: The fixed hourly rate for labor Monday to Thursday, 5:01 PM to 7:59 AM ET, Friday 5:01 PM to 11:56 PM	B: \$136.00
Saturday – All Day	C: \$136.00
Sunday – All Day	D: \$162.00
Vendor Holiday – All Day	E: \$162.00

Type of Labor: Custom Installation Work

	Hourly Rate
Straight Time: The fixed hourly rate for labor during normal business hours of Monday to Friday, 8:00 AM to 5:00 PM ET	A: \$ 135.00
Over Time: The fixed hourly rate for labor Monday to Thursday, 5:01 PM to 7:59 AM ET, Friday 5:01 PM to 11:56 PM	B: \$168.00
Saturday – All Day	C: \$168.00
Sunday – All Day	D: \$207.00
Vendor Holiday – All Day	E: \$207.00