ALCOHOL BEVERAGE TAX REVENUE REPORT COMPARATIVE STATEMENT OF REVENUE FOR CALENDAR YEAR 2020

| | BEER | |
|-----------------|---------------|----------------|
| PERIOD | GALLONS | REVENUE |
| JAN & FEB 2020 | 16,274,534.33 | \$1,952,948.62 |
| MAR & APR 2020 | 18,584,761.54 | \$2,230,212.36 |
| MAY & JUN 2020 | 28,274727.16 | \$3,393,101.20 |
| JUL & AUG 2020 | 28,673,635.28 | \$3,440,894.67 |
| SEPT & OCT 2020 | 22,350,673.87 | \$2,682,083.08 |
| NOV & DEC 2020 | 20,256,244.18 | \$2,430,756.82 |

| | STILL WINES | |
|---------------------------|--------------|----------------|
| PERIOD | GALLONS | REVENUE |
| JAN & FEB 2020 | 3,981,589.70 | \$3,489,921.87 |
| MAR & APR 2020 | 5,594,927.84 | \$4,895,592.48 |
| MAY & JUN 2020 | 6,080,423.06 | \$5,320,671.95 |
| JUL & AUG 2020 | 5,106,241.79 | \$4,476,121.62 |
| SEPT & OCT 2020 | 5,281,470.52 | \$4,621,716.44 |
| NOV & DEC 2020 | 6,354,855.82 | \$5,561,026.77 |

| STILL WINES (LOC) | | |
|---------------------------|------------|-------------|
| PERIOD | GALLONS | REVENUE |
| JAN & FEB 2020 | 48,784.83 | \$43,560.26 |
| MAR & APR 2020 | 55,485.38 | \$48,693.18 |
| MAY & JUN 2020 | 64.273.49 | \$59,592.02 |
| JUL & AUG 2020 | 85,326.86 | 74,706.25 |
| SEPT & OCT 2020 | 111,081.77 | \$97,196.23 |
| NOV & DEC 2020 | 84,030.02 | \$73,537.02 |
| | | |

| | LIQUOR | |
|---------------------------|--------------|-----------------|
| PERIOD | GALLONS | REVENUE |
| JAN & FEB 2020 | 2,272,941.06 | \$12,524,596.55 |
| MAR & APR 2020 | 3,057,881.80 | \$16,818,488.35 |
| MAY & JUN 2020 | 4,982,619.60 | \$27,404,534.69 |
| JUL & AUG 2020 | 3,672,063.30 | \$20,196,457.91 |
| SEPT & OCT 2020 | 3,705,263.56 | \$20,379,061.60 |
| NOV & DEC 2020 | 4,032,839.85 | \$22,180,740.48 |

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|---------------------------|-----------|-------------|
| PERIOD | GALLONS | REVENUE |
| JAN & FEB 2020 | 15.451.00 | \$13,521.00 |
| MAR & APR 2020 | 21,753.04 | \$19,035.30 |
| MAY & JUN 2020 | 23.559.32 | \$20,618.16 |
| JUL & AUG 2020 | 18,719.78 | \$16,381.15 |
| SEPT & OCT 2020 | 18,912.80 | \$16,548.62 |
| NOV & DEC 2020 | 25,615.04 | \$22,414.07 |

| SPARKLING WINES | | |
|---------------------------|----------------|--------------|
| PERIOD | GALLONS | REVENUE |
| JAN & FEB 2020 | 144,997.04 | \$129,579.75 |
| MAR & APR 2020 | 211,575.00 | \$185,139.60 |
| MAY & JUN 2020 | 354,213.06 | \$309,944.28 |
| JUL & AUG 2020 | 278,854.32 | \$244,180.29 |
| SEPT & OCT 2020 | 318,338.18 | \$278,558.40 |
| NOV & DEC 2020 | 569,216.34 | \$498,088.16 |

| | APPLE CIDER | |
|-----------------|-------------|---------------|
| PERIOD | GALLONS | REVENUE |
| JAN & FEB 2020 | 91,936.23 | \$13,791.63 |
| MAR & APR 2020 | 114,962.96 | \$\$17,245.42 |
| MAY & JUN 2020 | 157,794.76 | \$23,670.32 |
| JUL & AUG 2020 | 144,125.73 | \$21,620.12 |
| SEPT & OCT 2020 | 143,166.63 | \$21,475.38 |
| NOV & DEC 2020 | 139,392.67 | \$20,909.61 |

| ALL BEVERAGES | | |
|-----------------|-----------------|--|
| PERIOD | TOTAL REVENUE | |
| JAN & FEB 2020 | \$18,176,919.68 | |
| MAR & APR 2020 | \$24,214,406.69 | |
| MAY & JUN 2020 | \$36,532,132.62 | |
| JUL & AUG 2020 | \$28,470,362.01 | |
| SEPT & OCT 2020 | \$28,096,639.45 | |
| NOV & DEC 2020 | \$30,787,472.93 | |