

Agenda Date: 3/27/20 Agenda Item: 1B

### STATE OF NEW JERSEY Board of Public Utilities 44 South Clinton Avenue, 9<sup>th</sup> Floor Post Office Box 350 Trenton, New Jersey 08625-0350 <u>www.nj.gov/bpu/</u>

<u>ENERGY</u>

IN THE MATTER OF THE ALLEGED FAILURE OF THE M GROUP ENERGY SOLUTIONS, LLC D/B/A TMG ENERGY SOLUTIONS, LLC TO COMPLY WITH CERTAIN PROVISIONS OF N.J.S.A. 48:3-78 <u>ET SEQ.</u>, AND THE NEW JERSEY ADMINISTRATIVE CODE, N.J.A.C. 14:4-1.1 <u>ET</u> SEQ. ORDER ACCEPTING OFFER OF SETTLEMENT

DOCKET NO. EO20030195

# Party of Record:

Chris Marzoli, President, The M Group Energy Solutions, LLC d/b/a TMG Energy Solutions, LLC

BY THE BOARD:

By this Decision and Order the New Jersey Board of Public Utilities ("Board") considers an Offer of Settlement of any and all potential violations under the Electric Discount and Energy Competition Act ("EDECA", or "Act"), N.J.S.A. 48:3-49 <u>et seq.</u> and more specifically, N.J.S.A. 48:3-78 and N.J.A.C. 14:4-1.1 <u>et seq.</u> (the "Regulations") by The M Group Energy Solutions, LLC d/b/a TMG Energy Solutions, LLC, ("TMG" or "the Company"), which has been operating as an energy agent ("EA") in New Jersey.

## BACKGROUND

Pursuant to EDECA, the Board has authority and jurisdiction over all EAs in New Jersey. EDECA defines an EA as "a person that is duly registered pursuant to the provisions of [EDECA], that arranges the sale of retail electricity or electric related services, or retail gas supply or gas related services, between government aggregators or private aggregators and electric power suppliers or gas suppliers, but does not take title to the electric or gas sold." N.J.S.A. 48:3-51 (definition of "energy agent"). See also, N.J.A.C. 14:4-1.2.

The Board's implementing rules are found at N.J.A.C. 14:4-1.1 <u>et seq.</u> (the "Regulations"). Pursuant to N.J.A.C. 14:4-5.1(f), "[a] person shall not arrange the retail sale of electricity, electric-related services, gas supply or gas-related services between an energy aggregator and a TPS without first registering as an energy agent." N.J.S.A. 48:3-78(i) specifies that "any person acting

as an energy agent shall be required to register with the board . . . This registration shall be updated annually." <u>See also</u>, N.J.A.C. 14:4-5.8(g).

Pursuant to N.J.A.C. 14:4-5.8(g), the term of an EA registration is valid for one year from the date of issuance unless timely renewals are filed. <u>See also</u>, N.J.A.C. 14:4-5.9. N.J.A.C. 14:4-5.9(a) set forth the obligation of the EA to timely file a renewal application. Specifically, the EA must file a complete renewal application at least thirty (30) days before the expiration date of the existing registration. If a timely renewal application is not submitted, the initial registration expires at the end of its term. In the event an EA does not submit a renewal application within thirty (30) days before the end of the registration term, the Registrant must submit a new registration application.

Pursuant to EDECA, the Board, among other things, is vested with investigative powers, disciplinary powers, alternative disciplinary powers, and with the authority to assess civil penalties. See N.J.S.A. 48:3-80 et seq. Pursuant to N.J.A.C. 14:4-5.1(f) and -5.9(b)(3), a person without a valid EA registration, cannot "act as, or represent themselves to others as, an energy agent . . ." In addition, the Board can deny, suspend, or revoke a registration; impose financial penalties; and prohibit acceptance of new customers. N.J.A.C. 14:4-5.13. In determining the amount of the fines, the Board may consider each day of each violation against each customer as a separate offense. N.J.A.C. 14:4-5.13(c). The Board may also consider any good faith efforts made by the Company; the gravity of the violation; the number of past violations; and the appropriateness of the sanction or fine. N.J.A.C. 14:4-5.13(b).

As an EA, TMG is subject to the jurisdiction of the Board and must comply with EDECA and the Regulations.

## **DISCUSSION AND FINDINGS**

TMG's initial registration, Registration No. EA-0539, was effective for an initial term of November 21, 2017 through November 20, 2018. TMG did not renew this registration with the Board before it expired on November 20, 2018. TMG filed a late renewal application on February 26, 2019. The Company continued to arrange energy procurement to customers in New Jersey prior to receiving the Board's notice of the expiration of TMG's registration on March 15, 2019. On March 22, 2019, the Board received an initial application from TMG.

Staff has conducted an investigation regarding TMG's compliance with the Act and the Regulations. Staff has alleged that TMG failed to comply with the registration and renewal requirements under the Act and the Regulations, including N.J.S.A. 48:3-78, N.J.A.C. 14:4-5.1(a)(3), and N.J.A.C. 14:4-5.9.

TMG has responded promptly and effectively to all Staff requests during the investigation. The Company serves residential, commercial, and industrial customers in New Jersey. Staff has determined that no complaints have been filed with the Board or the Division of Consumer Affairs against TMG by any of its New Jersey customers since the date the Company's registration was issued on November 21, 2017 through March 3, 2020.

As a result of correspondence and telephone conversations, TMG has submitted an Offer of Settlement ("Offer"), which is attached hereto, regarding its alleged violations. In the Offer, TMG made a monetary offer in the amount of \$700.00 to resolve all issues concerning the violations alleged by Staff.

The Board has reviewed the matter and <u>HEREBY</u> <u>FINDS</u> that the Offer represents a reasonable settlement of the alleged violations. Therefore, the Board <u>HEREBY</u> <u>ACCEPTS</u> the Offer of Settlement proffered by TMG.

The Board will **<u>CONSIDER</u>** under a separate docket number the initial application filed by TMG on March 22, 2019. The Offer of Settlement is accepted subject to the following conditions:

- 1. TMG will pay to the State of New Jersey the sum of Seven Hundred Dollars (\$700.00) in full and final settlement of any and all potential violations under the Act and/or the Regulations, which have been or could have been alleged by the Board or the Staff against TMG, up to and including February 18, 2020.
- 2. This Offer of Settlement shall not relieve TMG or its parents, affiliates, subsidiaries or successors, from any liability for violations, if any, of the Act, the Regulations, or Board Orders that may occur after February 18, 2020.
- 3. Any future repeated violation(s) of the Act, the Regulations, or Board Orders by TMG or its parents, affiliates, subsidiaries, or successors that may now or in the future arranges energy services that is the subject of this Offer of Settlement, shall be deemed to be a second, third, or subsequent violation, as appropriate, pursuant to provisions of N.J.S.A. 48:3-83.
- 4. TMG will comply with all provisions of the Act and Regulations regarding registration renewal requirements as set forth at N.J.S.A. 48:3-78, N.J.A.C. 14:4-5.8 and N.J.A.C. 14:4-5.9.
- 5. The execution of this Offer of Settlement shall not be relied upon by TMG or its affiliates, subsidiaries or successors in an attempt to mitigate any future claim that any such entity has violated the terms and conditions of the Act, the Regulations, or any Board Order.

The Board <u>FURTHER</u> <u>ORDERS</u> that no later than ten (10) days from the Effective Date of this Order, TMG shall pay the Settlement Payment of Seven Hundred Dollars (\$700.00). Payment must be made out to the **TREASURER, STATE OF NEW JERSEY** and

Sent to: Jonathan Wallace, Interim Chief Fiscal Officer Board of Public Utilities Post Office Box 350 Trenton, New Jersey 08625-0350 Attn: Audits

A copy of this Order must be included with the settlement check.

The Board's acceptance of the Offer of Settlement is for purposes of this proceeding only, addresses any and all allegations or potential allegations in the Offer of Settlement, and shall not be construed as limiting the Board's authority in any other matter affecting TMG or a successor company.

This Order shall be effective on April 6, 2020.

DATED: March 27, 2020

BOARD OF PUBLIC UTILITIES BY:

JOSEPH L. FIORDALISO PRESIDENT

any-Anna Holden

MARY-ANNA HOLDEN COMMISSIONER

UPENDRA J. CHIVUKULA COMMISSIONER

DIANNE SOLOMON COMMISSIONER

ROBERT M. GORDON COMMISSIONER

ATTEST:

de Camacho V

AIDA CAMACHO-WELCH SECRETARY

#### TMG ENERGY SOLUTIONS - IN THE MATTER OF THE ALLEGED FAILURE TO COMPLY WITH CERTAIN PROVISIONS OF N.J.S.A. 48:3-78 <u>ET SEQ.</u>, AND THE NEW JERSEY ADMINISTRATIVE CODE, N.J.A.C. 14:4-1.1 <u>ET SEQ</u>.

#### OFFER OF SETTLEMENT DOCKET NO. EO20030195

### SERVICE LIST

Chris Marzoli, President The M Group Energy Solutions, LLC d/b/a TMG Energy Solutions, LLC 7 Ten Eyck Rd. South Branchburg, New Jersey 08876 cmarzoli@tmgenergysolutions.com

Pamela Owen, Esq. Deputy Attorney General NJ Department of Law and Public Safety Richard J. Hughes Justice Complex Public Utilities Section 25 Market Street, P.O. Box 112 Trenton, NJ 08625 Pamela.Owen@law.njoag.gov

Paul Youchak, Esq. Deputy Attorney General NJ Department of Law and Public Safety Richard J. Hughes Justice Complex Public Utilities Section 25 Market Street, P.O. Box 112 Trenton, NJ 08625 Paul.Youchak@law.njoag.gov Board of Public Utilities Post Office Box 35 Trenton, New Jersey 08625-0350

Paul Flanagan, Esq. Executive Director Paul.Flanagan@bpu.nj.gov

#### **Division of Audits**

Alice Bator, Director Alice.bator@bpu.nj.gov

William Foley, Chief William.Foley@bpu.nj.gov

Dante Cusi, Auditor 3 Dante.Cusi@bpu.nj.gov

Darren Erbe, Auditor 1 Darren.Erbe@bpu.nj.gov

Valencia Hunt, Auditor 2 Valencia.Hunt@bpu.nj.gov

Jehvson Espiritu, Auditor 1 Jehvson.Espiritu@bpu.nj.gov

Lanhi Saldana, Esq. Office of the Chief Counsel Lanhi.Saldana@bpu.nj.gov



Philip D. Murphy Governor

Sheila Y. Oliver Lt. Governor **STATE OF NEW JERSEY** 

Board of Public Utilities 44 South Clinton Avenue, 9th Floor Post Office Box 350 Trenton, New Jersey 08625-0350 www.nj.gov/bpu/

March 27, 2020

Joseph L. Fiordaliso President

Mary-Anna Holden Commissioner

Dianne Solomon Commissioner

Upendra Chivukula Commissioner

Bob Gordon Commissioner

Chris Marzoli, President The M Group Energy Solutions, LLC d/b/a TMG Energy Solutions, LLC 7 Ten Eyck Rd. South Branchburg, New Jersey 08876

#### Re: Energy Agent Initial Registration Docket No. EE19030374L

Dear Mr. Marzoli:

In accordance with the Electric Discount and Energy Competition Act of 1999, N.J.S.A. 48:3-49 <u>et seq</u>., at its March 27, 2020 Agenda meeting, the New Jersey Board of Public Utilities voted to issue the **REGISTRATION** as an Energy Agent to The M Group Energy Solutions, LLC d/b/a TMG Energy Solutions, LLC. The company's registration number is EA-0639.

This registration is effective March 27, 2020 and will expire on March 26, 2021. This registration and the rights thereunder are **Non-Transferable.** 

This letter is not an endorsement of, nor is it intended for use in, the marketing promotions of the registrant. Registrants shall comply with all applicable law, including the Electric Discount and Energy Competition Act, which prohibits the unauthorized change of a customer's energy provider and other fraudulent and illegal marketing activities.

If you have any questions, please contact Jehvson Espiritu at (609) 292-0744.

Sincerely,

ide Camacho Welch

Aida Camacho-Welch Secretary of the Board

ACW/joe