



Agenda Date: 5/21/26  
Agenda Item: 8G

**STATE OF NEW JERSEY**  
**Board of Public Utilities**  
44 South Clinton Avenue, 1<sup>st</sup> Floor  
Post Office Box 350  
Trenton, New Jersey 08625-0350  
[www.nj.gov/bpu/](http://www.nj.gov/bpu/)

ENERGY AND CLEAN ENERGY

IN THE MATTER OF THE IMPLEMENTATION OF ) ORDER APPROVING TARIFFS  
P.L. 2018, C. 17, THE NEW JERSEY CLEAN )  
ENERGY ACT OF 2018, REGARDING THE SECOND )  
TRIENNIUM OF ENERGY EFFICIENCY AND PEAK )  
DEMAND REDUCTION PROGRAMS ) DOCKET NO. QO23030150

**Parties of Record:**

**Brian O. Lipman, Esq.**, Director, New Jersey Division of Rate Counsel  
**Robert H. Oostdyk, Jr., Esq.**, Murphy McKeon P.C., on behalf of Butler Power and Light Company  
**Neil Hlawatsch, Esq.**, Assistant General Counsel, Atlantic City Electric Company  
**Michael Martelo, Esq.**, Attorney, Jersey Central Power & Light Company  
**Andrew K. Dembia, Esq.**, Regulatory Affairs Counsel, New Jersey Natural Gas Company  
**Stacey M. Mickles, Esq.**, Public Service Electric and Gas Company  
**Christian Malanga, Esq.**, Associate Counsel, Rockland Electric Company  
**Sheree Kelly, JD, MBA**, Regulatory Affairs Counsel, SJI Utilities, Inc.  
**Maeve Cannon, Esq.**, Counsel for the Energy Efficiency Alliance of New Jersey  
**Steven S. Goldenberg, Esq.**, Counsel for the New Jersey Large Energy Users Coalition  
**Kaitlin Morrison, Esq.**, and **Maggie Broughton, Esq.**, Counsel for the New Jersey Progressive Equitable Energy Coalition, the Natural Resources Defense Council, and the Sierra Club

BY THE BOARD:

On October 30, 2024, the New Jersey Board of Public Utilities (“Board”) issued seven (7) Orders approving seven (7) stipulations of settlement (“Stipulations”).<sup>1</sup> Six (6) of New Jersey’s seven (7) investor-owned electric and gas utilities executed stipulations of settlement with Board Staff (“Staff”), the New Jersey Division of Rate Counsel (“Rate Counsel”), the Energy Efficiency Alliance of New Jersey (“EEA-NJ”), and the New Jersey Large Energy Users’ Coalition (“NJLEUC”) (collectively, “Signatory Parties”).<sup>2,3</sup> Among other commitments, each Energy Utility agreed to offer two (2) Public Sector Direct Install (“DI”) program pathways.<sup>4</sup> On June 18, 2025, the Board issued an Order addressing the DI public sector pathway that will employ a direct contracting model to serve public entities subject to Local Public Contracts Law (“LPCL”) at N.J.S.A. 40A:11-5(1)(f), Public School Contracts Law (“PSCL”) at N.J.S.A. 18A:18A-5(a)(7), and County College Contracts Law (“CCCL”) at N.J.S.A. 18A:64A-25.5(a)(8) (collectively, “Contracting Units”).<sup>5</sup>

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<sup>1</sup> In re the Petition of New Jersey Natural Gas Company for Approval of New Energy-Efficiency, Building Decarbonization Start-Up, and Demand Response Programs and the Associated Cost Recovery Mechanism Pursuant to the Clean Energy Act, N.J.S.A. 48:3-87.8 et seq. and 48:3-98.1 et seq. Second Triennium, BPU Docket No. QO23120868, Order dated October 30, 2024; In re the Petition of Elizabethtown Gas Company for Approval of Triennium 2 Clean Energy Programs and Associated Cost Recovery Pursuant to the Clean Energy Act, BPU Docket No. QO23120869, Order dated October 30, 2024; In re the Petition of South Jersey Gas Company for Approval of Triennium 2 Clean Energy Programs and Associated Cost Recovery Pursuant to the Clean Energy Act, BPU Docket No. QO23120870, Order dated October 30, 2024; In re the Petition of Atlantic City Electric Company for Approval of a Portfolio of Energy Efficiency, Building Decarbonization and Demand Response Programs, a Cost Recovery Mechanism, and Other Related Relief Pursuant to the Clean Energy Act for the Period January 2025 Through June 2027 (Triennium 2), BPU Docket No. QO23120871, Order dated October 30, 2024; In re the Verified Petition of Jersey Central Power & Light Company for Approval of JCP&L’s Second Energy Efficiency and Conservation Plan Including Energy Efficiency and Peak Demand Reduction Programs (“JCP&L EE&C Plan II Filing”), BPU Docket No. QO23120872, Order dated October 30, 2024; In re the Petition of Public Service Electric and Gas Company for Approval of its Clean Energy Future-Energy Efficiency II (CEF-EE II) Program on a Regulated Basis, BPU Docket No. QO23120874, Order dated October 30, 2024; In re the Petition of Rockland Electric Company for Approval of its Energy Efficiency and Peak Demand Reduction Programs, BPU Docket No. QO23120875, Order dated October 30, 2024 (collectively, “October 30, 2024 Orders”).

<sup>2</sup> Atlantic City Electric Company (“ACE”), Elizabethtown Gas Company (“ETG”), Jersey Central Power & Light Company (“JCP&L”), New Jersey Natural Gas Company (“NJNG”), Public Service Electric and Gas Company (“PSE&G”), Rockland Electric Company (“RECO”), and South Jersey Gas Company (“SJG”) (collectively, “Energy Utilities”).

<sup>3</sup> NJLEUC was not a signatory to the RECO stipulation.

<sup>4</sup> The program plans also commit the Energy Utilities to work with the State to develop a program pathway that employs a “trade ally” or “open network” model and includes a standardized approach to the DI assessments, recommendations, and installations. This second program pathway does not involve a tariff and is not addressed here.

<sup>5</sup> In re the Implementation of P.L. 2018, c. 17, the New Jersey Clean Energy Act of 2018, Regarding the Second Triennium of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket No. QO23030150, Order dated June 18, 2025 (“June 2025 Order”). The direct contracting model may also be referred to as the “closed network” model because the Energy Utility competitively procures an implementation contractor to administer the program pathway rather than keeping contractor participation open to all of the Energy Utility’s registered trade allies.

The June 2025 Order directed the Energy Utilities to file tariffs within eight (8) months for DI programs that conform to the specifications of the Order to effectuate the program pathway. This Order addresses the tariff filing from ACE.

## **BACKGROUND AND PROCEDURAL HISTORY**

### ***The New Jersey Clean Energy Act of 2018***

On May 23, 2018, Governor Murphy signed the Clean Energy Act, N.J.S.A. 48:3-87.8 *et seq.* (“CEA”), into law. The CEA mandates that New Jersey’s electric and gas public utilities increase their role in delivering EE and peak demand reduction (“PDR”) programs. The CEA further directs the Board to require the electric and gas utilities to reduce customer use of electricity and natural gas in their respective service territories.

#### ***Triennium 1***

By Order dated June 10, 2020, the Board approved, pursuant to the CEA, a framework for utility programs that reduce the use of electricity and natural gas within the utilities’ territories.<sup>6</sup> By the June 2020 Order, the Board directed the utilities to file three (3)-year program petitions by September 25, 2020 for approval by the Board by May 1, 2021 and implementation from July 1, 2021 through June 30, 2024 (“Triennium 1”).

The Board subsequently approved stipulations of settlement authorizing each of the Energy Utilities to implement its respective EE programs.<sup>7</sup>

#### ***Triennium 2***

By Order dated May 24, 2023, the Board directed the electric and gas public utilities to propose, for Board approval, EE programs for Triennium 2 on or before October 2, 2023, and addressed

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<sup>6</sup> In re the Implementation of P.L. 2018, c. 17 Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket Nos. QO19010040, QO19060748, and QO17091004, Order dated June 10, 2020 (“June 2020 Order”).

<sup>7</sup> In re the Petition of Public Service Electric and Gas Company for Approval of Its Clean Energy Future – Energy Efficiency (“CEF-EE”) Program on a Regulated Basis, BPU Docket Nos. GO18101112 and EO18101113, Order dated September 23, 2020; In re the Petition of New Jersey Natural Gas Company for Approval of Energy Efficiency Program and the Associated Cost Recovery Mechanism Pursuant to the Clean Energy Act, N.J.S.A. 48:3-87.8 *et seq.* and 48:3-98.1 *et seq.*, BPU Docket Nos. QO19010040 and GO20090622, Order dated March 3, 2021; In re the Petition of Elizabethtown Gas Company for Approval of New Energy Efficiency Programs and Associated Cost Recovery Pursuant to the Clean Energy Act and the Establishment of a Conservation Incentive Program, BPU Docket No. GO20090619, Order dated April 7, 2021; In re the Petition of South Jersey Gas Company for Approval of New Energy Efficiency Programs and Associated Cost Recovery Pursuant to the Clean Energy Act, BPU Docket No. GO20090618, Order dated April 7, 2021; In re the Petition of Atlantic City Electric Company for Approval of an Energy Efficiency Program, Cost Recovery Mechanism, and Other Related Relief for Plan Years One Through Three, BPU Docket No. EO20090621, Order dated April 27, 2021; In re the Verified Petition of Jersey Central Power & Light Company for Approval of JCP&L’s Energy Efficiency and Conservation Plan Including Energy and Peak Demand Reduction Programs (JCP&L EE&C), BPU Docket No. EO20090620, Order dated April 27, 2021; In re the Petition of Rockland Electric Company for Approval of Its Energy Efficiency Program and Peak Demand Reduction Programs, BPU Docket No. EO20090623, Order dated June 9, 2021.

certain aspects of the Triennium 2 framework.<sup>8</sup> By Order dated July 26, 2023, the Board approved the remaining aspects of the Triennium 2 framework.<sup>9</sup> By Order dated October 25, 2023, the Board updated the energy savings targets for the Triennium 2 EE programs, extended the Triennium 1 period through December 31, 2024, and ordered that Triennium 2 would be a thirty (30)-month period covering January 1, 2025 through June 30, 2027.<sup>10</sup>

The Board approved the stipulations by the October 30, 2024 Orders.

### ***Direct Install***

DI is one (1) of the programs that comprise the suite of commercial and industrial EE programs formerly offered by New Jersey's Clean Energy Program ("NJCEP") and now offered by the Energy Utilities. Designed for existing small to mid-sized facilities with an average annual energy demand of less than 300 kilowatts/40,000 therms, DI is intended to offer a "turnkey" solution to the problem of upgrading older, inefficient lighting, heating, ventilation, and air conditioning ("HVAC"), and other operational equipment. DI provides a free, on-site energy assessment, which produces a report of recommended EE upgrades (or measures), a detailed cost estimate, and the opportunity to proceed with selected EE measures. The program covers up to eighty percent (80%) of the total project cost of these measures.

When offered by the NJCEP, DI was available to both commercial and governmental institutions. With the transition of the program to the Energy Utilities, the need for local governments and boards of education to comply with public contracting laws became a barrier to those entities' utilization of DI.<sup>11</sup> The LPCL, the PSCL, and the CCCL require that most contracts with a value that exceeds a specified threshold amount may be awarded only after public advertising for bids and subsequent bidding. N.J.S.A. 40A:11-4; N.J.S.A. 18A:18A-4; N.J.S.A. 18A:64A-25.3 and -25.4. These laws also provide for various exceptions to these requirements, when contracts may be awarded without advertising and bidding. One (1) such exception is made for public utilities. A contract otherwise subject to the requirements for advertising and bidding may be negotiated

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<sup>8</sup> In re the Implementation of P.L. 2018, c. 17, the New Jersey Clean Energy Act of 2018, Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs; In re the Implementation of P.L. 2018, c. 17, the New Jersey Clean Energy Act of 2018, Regarding the Second Triennium of Energy Efficiency and Peak Demand Reduction Programs; In re Electric Public Utilities and Gas Public Utilities Offering Energy Efficiency and Conservation Programs, Investing in Class I Renewable Energy Resources and Offering Class I Renewable Energy Programs in Their Respective Service Territories on a Regulated Basis, Pursuant to N.J.S.A. 48:3-98.1 and N.J.S.A. 48:3-87.9 - Minimum Filing Requirements, BPU Docket Nos. QO19010040, QO23030150, and QO17091004, Order dated May 24, 2023.

<sup>9</sup> In re the Implementation of P.L. 2018, c. 17, the New Jersey Clean Energy Act of 2018, Regarding the Establishment of Energy Efficiency and Peak Demand Reduction Programs; In re the Implementation of P.L. 2018, c. 17, the New Jersey Clean Energy Act of 2018, Regarding the Second Triennium of Energy Efficiency and Peak Demand Reduction Programs; In re Electric Public Utilities and Gas Public Utilities Offering Energy Efficiency and Conservation Programs, Investing in Class I Renewable Energy Resources and Offering Class I Renewable Energy Programs in Their Respective Service Territories on a Regulated Basis, Pursuant to N.J.S.A. 48:3-98.1 and N.J.S.A. 48:3-87.9 - Minimum Filing Requirements, BPU Docket Nos. QO19010040, QO23030150, and QO17091004, Order dated July 26, 2023.

<sup>10</sup> In re the Implementation of P.L. 2018, c. 17, the New Jersey Clean Energy Act of 2018, Regarding the Second Triennium of Energy Efficiency and Peak Demand Reduction Programs, BPU Docket No. QO23030150, Order dated October 25, 2023.

<sup>11</sup> N.J.S.A. 40A:11-1 to -60 (LPCL); N.J.S.A. 18A:18A-1 to -68 (PSCL); N.J.S.A. 18A:64A-25.1 to -25.44 (CCCL).

and awarded without public advertising for bids if the subject matter is “[t]he supplying of any product or the rendering of any service by a public utility, which is subject to the jurisdiction of the Board of Public Utilities, in accordance with the tariffs and schedules of charges made, charged and exacted, filed with said board[.]” N.J.S.A. 18A:18A-5(a)(7); see also N.J.S.A. 40A:11-5(1)(f); N.J.S.A. 18A:64A-25.5(a)(8).

The October 30, 2024 Orders incorporate by reference the design for the Triennium 2 program plans, included as Attachment 1 to each Stipulation. The program plans expressly address the barrier preventing local governments and public schools from accessing DI. The plans include a commitment by the Energy Utilities to develop a pathway for local governments and boards of education to access DI in a manner compatible with the exception from the standard advertising requirements that apply to goods and services provided by a public utility.

By the June 2025 Order, the Board found that the Energy Utilities’ DI public sector program pathway that employs a direct contracting model will qualify for the exception to the public advertising requirement applicable to Contracting Units provided by N.J.S.A. 40A:11-5(1)(f), N.J.S.A. 18A:18A-5(a)(7), and N.J.S.A. 18A:64A-25.5(a)(8), contingent upon Board approval of proposed tariff sheets that set forth the pricing for public sector DI services. The June 2025 Order further directed the Energy Utilities to file tariffs within eight (8) months of the Order’s effective date that clearly describe all public sector DI-related service categories and the associated prices and that comply with the provisions of the Order. In addition, the June 2025 Order directed any Energy Utility using more than one contractor to include in its tariff sheets, at a minimum, “up to” pricing for all public sector DI-related services to be offered. The Board required that this pricing reflect the total price to customers but did not require that the public tariff pages itemize the portion of the price that represents the mark-up to the contractor.

### ***ACE DI Tariff Filing***

On February 27, 2026, ACE submitted proposed tariffs sheets for Rate Schedule Direct Install Energy Efficiency Measures (“DIEEM”). Rate Schedule DIEEM sets forth the charges applicable to local governments and public schools that participate in ACE’s DI program through the direct contracting model pathway. ACE also submitted confidential detailed pricing sheets to the Board and Rate Counsel that are available to participating Contracting Units that execute a non-disclosure agreement with ACE. On March 4, 2026, ACE submitted revised tariff sheets including language enabling county colleges to participate in the Public Sector DI program pathway.

### **DISCUSSION AND FINDINGS**

After a careful review of the record, the Board **FINDS** that the proposed “up to” charges set forth in ACE’s Rate Schedule DIEEM and the detailed pricing applicable to DI-related services to be offered to Contracting Units are just and reasonable. The Board **FURTHER FINDS** that ACE’s Rate Schedule DIEEM, the detailed pricing provided, and the availability of the detailed pricing to Contracting Units signing a confidentiality agreement result in the filed tariffs satisfying the exception to the public advertising requirement applicable to Contracting Units. Therefore, the Board **APPROVES** ACE’s proposed Rate Schedule DIEEM. The Board **AUTHORIZES** ACE to implement the charges proposed therein. The Board **DIRECTS** ACE to file its compliance tariff within five (5) business days of the effective date of this Order.

The Board **HEREBY AUTHORIZES** ACE to offer its DI program to Contracting Units utilizing a direct contracting or closed network model.

The effective date of this Order is May 28, 2026.

DATED: May 21, 2026

BOARD OF PUBLIC UTILITIES  
BY:

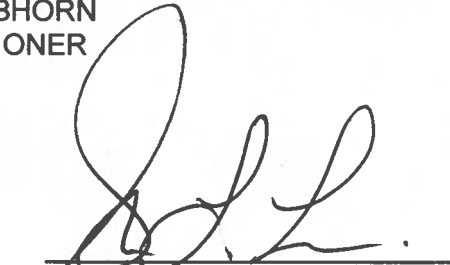
  
CHRISTINE GUHL-SADOVY  
PRESIDENT

  
DR. ZENON CHRISTODOULOU  
COMMISSIONER

  
MICHAEL BANGE  
COMMISSIONER

  
EMMA REBHORN  
COMMISSIONER

  
JOSEPH COVIELLO  
COMMISSIONER

ATTEST:   
SHERRIL L. LEWIS  
BOARD SECRETARY

I HEREBY CERTIFY that the within  
document is a true copy of the original  
in the files of the Board of Public Utilities.

IN THE MATTER OF THE IMPLEMENTATION OF P.L. 2018, C. 17, THE NEW JERSEY CLEAN ENERGY ACT OF 2018, REGARDING THE SECOND TRIENNIUM OF ENERGY EFFICIENCY AND PEAK DEMAND REDUCTION PROGRAMS

DOCKET NO. QO23030150

SERVICE LIST

**New Jersey Board of Public Utilities**

44 South Clinton Avenue, 1st Floor  
Post Office Box 350  
Trenton, NJ 08625-0350

Sherri L. Lewis, Board Secretary  
[board.secretary@bpu.nj.gov](mailto:board.secretary@bpu.nj.gov)

Robert Brabston, Esq., Executive Director  
[robert.brabston@bpu.nj.gov](mailto:robert.brabston@bpu.nj.gov)

Stacy Peterson, Deputy Executive Director  
[stacy.peterson@bpu.nj.gov](mailto:stacy.peterson@bpu.nj.gov)

General Counsel's Office

Ava-Marie Madeam, General Counsel  
[avamarie.madeam@bpu.nj.gov](mailto:avamarie.madeam@bpu.nj.gov)

Elsbeth Hans, Deputy General Counsel  
[elsbeth.hans@bpu.nj.gov](mailto:elsbeth.hans@bpu.nj.gov)

Rachel Boylan  
[rachel.boylan@bpu.nj.gov](mailto:rachel.boylan@bpu.nj.gov)

Steven Athanassopoulos  
[Steven.Athanassopoulos@bpu.nj.gov](mailto:Steven.Athanassopoulos@bpu.nj.gov)

Office of the Economist

Benjamin Witherell, Ph.D., Chief Economist  
[benjamin.witherell@bpu.nj.gov](mailto:benjamin.witherell@bpu.nj.gov)

Dianne Crilly  
[dianne.crilly@bpu.nj.gov](mailto:dianne.crilly@bpu.nj.gov)

Jackie O'Grady  
[jackie.ogrady@bpu.nj.gov](mailto:jackie.ogrady@bpu.nj.gov)

Division of State Energy Services

Sara Bluhm Gibson, Director  
[sara.bluhm@bpu.nj.gov](mailto:sara.bluhm@bpu.nj.gov)

Michelle Rossi  
[michelle.rossi@bpu.nj.gov](mailto:michelle.rossi@bpu.nj.gov)

**NJBPU, cont'd.**

Division of Clean Energy

Veronique Oomen, Director  
[veronique.oomen@bpu.nj.gov](mailto:veronique.oomen@bpu.nj.gov)

Stacy Ho Richardson, Deputy Director  
[stacy.richardson@bpu.nj.gov](mailto:stacy.richardson@bpu.nj.gov)

Kevin Monte de Ramos  
Bureau Chief, Energy Efficiency and Building  
Decarbonization  
[kevin.montederamos@bpu.nj.gov](mailto:kevin.montederamos@bpu.nj.gov)

Philip Chao  
[philip.chao@bpu.nj.gov](mailto:philip.chao@bpu.nj.gov)

Rupa Deshmukh  
[rupa.deshmukh@bpu.nj.gov](mailto:rupa.deshmukh@bpu.nj.gov)

Indrani Pal  
[indrani.pal@bpu.nj.gov](mailto:indrani.pal@bpu.nj.gov)

David Titus  
[david.titus@bpu.nj.gov](mailto:david.titus@bpu.nj.gov)

Dustin Wang  
[dustin.wang@bpu.nj.gov](mailto:dustin.wang@bpu.nj.gov)

Kevin Nedza  
[kevin.nedza@bpu.nj.gov](mailto:kevin.nedza@bpu.nj.gov)

**New Jersey Division of Law**

Department of Law & Public Safety  
R.J. Hughes Justice Complex, 7<sup>th</sup> Floor West  
25 Market Street  
Post Office Box 112  
Trenton, NJ 08625-0112

Pamela Owen, Assistant Section Chief, DAG  
[pamela.owen@law.njoag.gov](mailto:pamela.owen@law.njoag.gov)

Matko Ilic, DAG  
[matko.ilic@law.njoag.gov](mailto:matko.ilic@law.njoag.gov)

Steven A. Chaplar, DAG  
[steven.chaplar@law.njoag.gov](mailto:steven.chaplar@law.njoag.gov)

**New Jersey Division of Rate Counsel**

140 East Front Street, 4th Floor  
Post Office Box 003  
Trenton, NJ 08625-0003

Brian Lipman, Esq., Director  
[blipman@rpa.nj.gov](mailto:blipman@rpa.nj.gov)

Maura Caroselli, Esq., Managing Attorney  
[mcaroselli@rpa.nj.gov](mailto:mcaroselli@rpa.nj.gov)

Megan C. Lupo, Esq.  
[mlupo@rpa.nj.gov](mailto:mlupo@rpa.nj.gov)

Mamie W. Purnell, Esq.  
[mpurnell@rpa.nj.gov](mailto:mpurnell@rpa.nj.gov)

**Atlantic City Electric Company**

500 N. Wakefield Drive  
P.O. Box 6066  
Newark, DE 19714-6066

Neil Hlawatsch, Esq., Assistant General Counsel  
[Neil.Hlawatsch@exceloncorp.com](mailto:Neil.Hlawatsch@exceloncorp.com)

Kenneth Wan  
[Kenneth.Wan@exceloncorp.com](mailto:Kenneth.Wan@exceloncorp.com)

Julia Reilly  
[julia.reilly@pepcoholdings.com](mailto:julia.reilly@pepcoholdings.com)

**Butler Electric Utility**

Robert H. Oostdyk, Jr., Esq.  
Murphy McKeon, P.C.  
51 Route 23 South  
P.O. Box 70  
Riverdale, NJ 07456  
[roostdyk@murphymckeonlaw.com](mailto:roostdyk@murphymckeonlaw.com)

**Elizabethtown Gas Company & South Jersey Gas Company**

Sheree Kelly, JD, MBA, Regulatory Affairs Counsel  
South Jersey Industries  
520 Green Lane  
Union, NJ 07083  
[skelly@sjindustries.com](mailto:skelly@sjindustries.com)

**Jersey Central Power & Light Company**

Michael Martelo, Esq., Attorney  
300 Madison Avenue  
P.O. Box 1911  
Morristown, NJ 07962-1911  
[mmartelo@firstenergycorp.com](mailto:mmartelo@firstenergycorp.com)

**New Jersey Natural Gas Company**

Andrew K. Dembia, Esq., Regulatory Affairs Counsel  
1415 Wyckoff Road  
P.O. Box 1464  
Wall, New Jersey 07719  
[adembia@njng.com](mailto:adembia@njng.com)

**Public Service Electric and Gas Company**

Stacey M. Mickles, Associate Counsel - Regulatory  
80 Park Plaza, T10  
P.O. Box 570  
Newark, New Jersey 07102  
[stacey.mickles@pseg.com](mailto:stacey.mickles@pseg.com)

**Rockland Electric Company**

Christian Malanga, Esq., Associate Counsel  
4 Irving Place  
New York, New York 10003  
[malangac@coned.com](mailto:malangac@coned.com)

Ben Falber, Esq., Associate Counsel  
4 Irving Place New York, New York 10003  
[falberb@coned.com](mailto:falberb@coned.com)

**Eastern Environmental Law Center**

One Gateway Center, Suite 2600  
Newark, NJ 07102

Kaitlin Morrison, Esq.  
[kmorrison@easternenvironmental.org](mailto:kmorrison@easternenvironmental.org)

Maggie Broughton, Esq.  
[mbroughton@easternenvironmental.org](mailto:mbroughton@easternenvironmental.org)

**Energy Efficiency Alliance of New Jersey**

Maeve Cannon, Esq.  
Stevens & Lee  
510 Carnegie Center Drive, Suite 400  
Princeton, NJ 08540  
[maeve.cannon@stevenslee.com](mailto:maeve.cannon@stevenslee.com)

**New Jersey Large Energy Users Coalition**

Steven S. Goldenberg, Esq.  
Giordano, Halleran & Ciesla, P.C.  
125 Half Mile Road, Suite 300  
Red Bank, NJ 07701-6777  
[sgoldenberg@ghclaw.com](mailto:sgoldenberg@ghclaw.com)

**Convergent Energy and Power Inc.**

7 Times Square, Suite 3504  
New York, NY 10036

Katie Guerry, SVP Regulatory Affairs  
[kguerry@convergentep.com](mailto:kguerry@convergentep.com)

Emma Marshall-Torres, Regulatory Affairs Manager  
[emarshall-torres@convergentep.com](mailto:emarshall-torres@convergentep.com)

Nathan C. Howe  
K&L Gates LLP  
One Newark Center  
1085 Raymond Blvd.  
Newark, NJ 07102  
[nathan.howe@klgates.com](mailto:nathan.howe@klgates.com)

**CPower**

Aaron Breidenbaugh, Senior Director of Regulatory  
Affairs and Public Policy  
64 Westview Rd  
Voorheesville, NY 12186  
[aaron.breidenbaugh@cpowerenergy.com](mailto:aaron.breidenbaugh@cpowerenergy.com)

Steven S. Goldenberg, Esq.  
Giordano, Halleran & Ciesla, P.C.  
125 Half Mile Road, Suite 300  
Red Bank, NJ 07701-6777  
[sgoldenberg@ghclaw.com](mailto:sgoldenberg@ghclaw.com)

**Google, LLC**

Bevan, Mosca & Giuditta P.C.  
163 Madison Avenue, Suite 220-8  
Morristown, NJ 07960

Murray E. Bevan, Esq.  
[mbevan@bmg.law](mailto:mbevan@bmg.law)

Jennifer McCave, Esq.  
[jmccave@bmg.law](mailto:jmccave@bmg.law)

**Uplight**

Norris McLaughlin, P.A.  
400 Crossing Boulevard, 8th Floor  
P.O. Box 5933  
Bridgewater, NJ 08807

James H. Laskey, Esq.  
[jlasky@norris-law.com](mailto:jlasky@norris-law.com)

Anthony D'Elia  
[adelia@norris-law.com](mailto:adelia@norris-law.com)

Neil Veilleux  
Uplight Inc.  
2350 Junction Pl, Ste 200  
Boulder, CO 80301  
[neil.veilleux@uplight.com](mailto:neil.veilleux@uplight.com)