



Microbusiness Benchmark Data

Licensees as of June 9th, 2022

| | <u>Total Number</u> | <u>Percent of Licensees</u> | <u>Benchmark</u> | <u>Plus/(Minus)</u> |
|------------------|---------------------|-----------------------------|------------------|---------------------|
| Micro Businesses | 60 | 39% | 25% | 14% |

| <u>License Type</u> | <u>Number of Microbusinesses</u> | <u>Percent of License Class</u> | <u>Benchmark</u> | <u>Plus/(Minus)</u> |
|----------------------|----------------------------------|---------------------------------|------------------|---------------------|
| Class 1 Cultivator | 34 | 37% | 15% | 22% |
| Class 2 Manufacturer | 20 | 44% | 15% | 29% |
| Class 5 Retailer | 6 | 55% | 15% | 40% |
| Testing Laboratory | 0 | 0 | None | N/A |



Diversly Owned Benchmark Data

Licensees as of June 9th, 2022

| | <u>Number</u> | <u>Percent of Licensees</u> | <u>Benchmark</u> | <u>Plus/(Minus)</u> |
|----------------------------------|---------------|-----------------------------|------------------|---------------------|
| Minority Owned | 51 | 34% | 15% | 19% |
| Woman or Disabled- Veteran Owned | 36 | 24% | 15% | 9% |



Conditional License Benchmark Data

Licensees as of June 9th, 2022

| | <u>Number</u> | <u>Percent of Licensees</u> | <u>Benchmark</u> | <u>Plus/(Minus)</u> |
|-----------------------------|---------------|-----------------------------|------------------|---------------------|
| Conditional Licenses Issued | 148 | 97% | 35% | 62% |