





The meeting will begin momentarily

We will take public comments at this meeting. Written comments for the record may also be submitted to the Cannabis Regulatory Commission before, during, and after the meeting in writing at nj.gov/cannabis.



April 11, 2022



Agenda

- Roll Call
- Executive Session (Anticipated 30 minutes)
- Chair's Report
- Executive Director's Report
- **Adult-Use Cannabis**
 - a. Consideration of applications for conditional licenses
 - b. Consideration of certifications for expanded Alternative Treatment Centers
- Public Comment
- Adjournment



Roll Call



Executive Session

Return: Approx. 30 mins



Chair's Report



Executive Director's Report



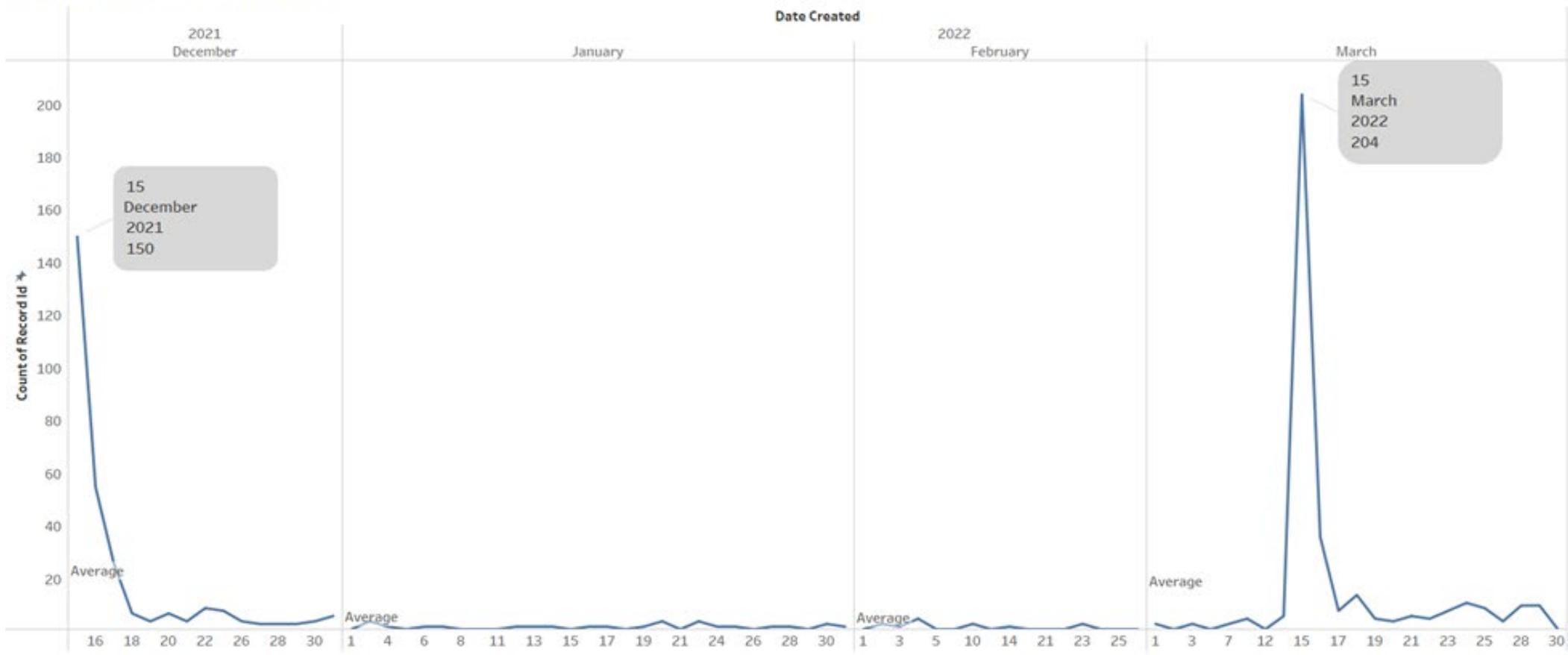
Executive Director's Agenda

- Brief Update - Recreational License Applications
- Next steps for Conditional License Applicants/ Holders
- Preview for May ED's Report



Recreational Business Applications - Applications received thru March 30th, 2022

Applications Received by Date



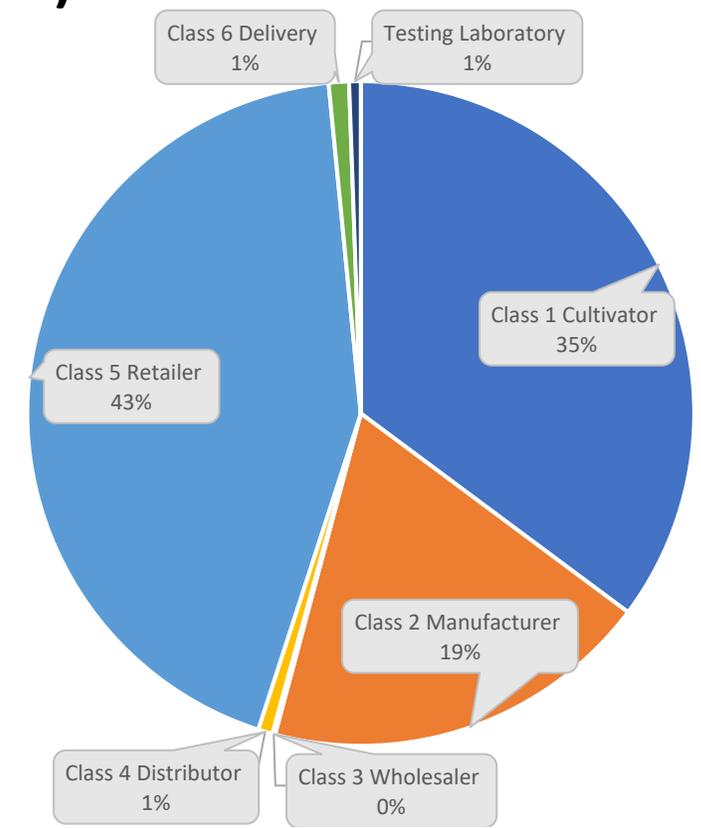
The trend of count of Record Id for Date Created Day broken down by Date Created Year and Date Created Month.



Recreational Business Applications

Business Types (as of March 30th, 2022)

	<u>Annual</u>	<u>Conditional</u>	<u>Grand Total</u>
Class 1 Cultivator	29	222	251
Class 2 Manufacturer	24	111	135
Class 3 Wholesaler		2	2
Class 4 Distributor	1	4	5
Class 5 Retailer	35	292	327
Class 6 Delivery	3	4	7
Testing Laboratory	5		5
Grand Total	97	635	732





Conditional License Applicant Next Steps

- After Board approval: Confirm acceptance of award
- Initial verification of application information (CRC)
- Application approved in licensing system
- Submit payment and license is issued.



May ED's Report

- Data reporting schedule on license applicants and holders

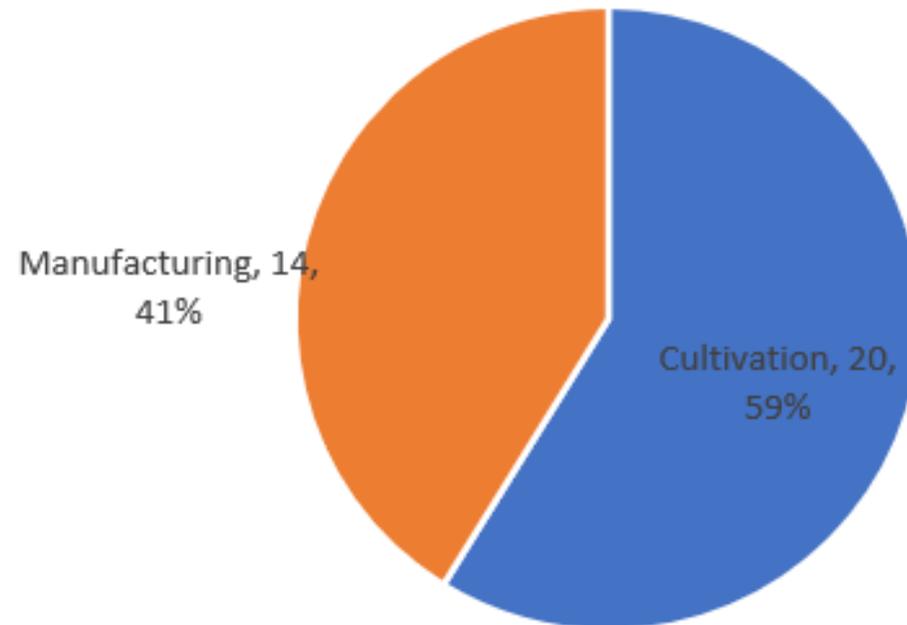


Adult-Use Cannabis



Consideration of Conditional Licenses

- **34** Applications recommended for approval





Consideration of Conditional Licenses Proposed Awardees:

No.	Applicant ID	Applicant Business Name	License Type	Business Category
1	1003	T-Verde LLC	Cultivator	Micro
2	1005	ACTF NJ LLC	Cultivator	Micro
3	1053	Franklingrow Inc	Cultivator	Standard
4	1071	Hudson Blooom LLC	Cultivator	Micro
5	1111	Sussex Cultivator LLC	Cultivator	Standard
6	1131	Fire Gardens LLC	Cultivator	Micro
7	1132	Premium Genetics Partners, LLC	Cultivator	Standard
8	1139	Amor Herbal Farms LLC	Cultivator	Standard
9	1194	Waves of Green LLC	Cultivator	Standard
10	1200	Arise Cannabis NJ LLC	Cultivator	Micro
11	1201	Savage Garden LLC	Cultivator	Standard
12	1205	Green Lift LLC	Cultivator	Micro
13	1211	Audacious NJ LLC	Cultivator	Standard
14	1276	Creative Flavors by Esther LLC	Cultivator	Standard
15	1288	Violet Genetics LLC	Cultivator	Standard
16	1296	D&M 2018 LLC	Cultivator	Standard
17	1297	Pigment Holdings LLC	Cultivator	Standard
18	1304	Pure Cultivations, LLC	Cultivator	Micro
19	1325	Parks Grove LLC	Cultivator	Micro
20	1348	Green Thumb Growing Company LLC	Cultivator	Standard
21	1074	T-Verde LLC	Manufacturer	Micro
22	1128	TGC New Jersey LLC	Manufacturer	Standard
23	1136	Amor Herbal Manufacturing L.L.C.	Manufacturer	Standard
24	1188	Trenton Equity Holdings LLC	Manufacturer	Standard



Consideration of Conditional Licenses Proposed Awardees:

No.	Applicant ID	Applicant Business Name	License Type	Business Category
25	1191	Good Growth NB, LLC	Manufacturer	Standard
26	1212	Audacious NJ LLC	Manufacturer	Standard
27	1234	Jersey Gem Farms LLC	Manufacturer	Standard
28	1246	Power Grow LLC	Manufacturer	Micro
29	1287	ACTF NJ, LLC	Manufacturer	Micro
30	1289	Green Alchemy LLC	Manufacturer	Micro
31	1303	Bellegrow LLC	Manufacturer	Micro
32	1321	Garden State Green Genetics, LLC	Manufacturer	Micro
33	1369	Leif Enterprises LLC	Manufacturer	Standard
34	1392	Pigment Holdings LLC	Manufacturer	Standard



Consideration of ATC Expansion - to also sell personal-use cannabis



Consideration of ATC Expansion - to also sell personal-use cannabis

- **8 certifications received**
- Required conditions include:
 - Municipal approval
 - Proof of sufficient supply to continue to meet patient need after expansion.
 - Plans to ensure patient access.
 - Plans to address social equity and safety.
 - Labor peace agreement



Consideration of ATC Expansion - to also sell personal-use cannabis

- CRC's consideration:
 - Focused on patients
 - Number of patients enrolled statewide
 - Patient enrollment at the specific ATC
 - Inventory – statewide and at ATC
 - Sales – statewide and at ATC
 - Current medicinal cannabis canopy
 - Canopy needed to serve enrolled patients
 - ATC's production capacity



Consideration of ATC Expansion - to also sell personal-use cannabis

- Current market conditions:
 - Over last 6 months
 - Canopy increased by 80,000 square feet
 - Supply is increasing every month
 - Prices are decreasing
 - With 2019 RFA awards
 - 30 additional dispensaries licensed
 - 300,000+ square feet of canopy in the pipeline



Consideration of ATC Expansion - to also sell personal-use cannabis

- **Applicants:**
 - **Region: South**
 - **Acreage CCF New Jersey**
 - **Curaleaf**
 - **Columbia Care**
 - **Region: Central**
 - **Verano**
 - **Region: North**
 - **GTI New Jersey**
 - **Ascend New Jersey**
 - **TerrAscend**



Consideration of ATC Expansion - Overall Market Supply

Patients	New Jersey Consumers	Tourism Consumers	Medical Demand (Lbs.)	Recreational Demand (Lbs.)	Gs/Sq Ft	Production Capacity (Lbs.)
130,000	836,009	788,040	97,500	258,254	40	147,268
130,000	836,009	788,040	97,500	258,254	65	239,311

- Scenario 1: - 208k lbs
- Scenario 2: -116k lbs
- Both scenarios: deficit only for recreational
- Safeguards needed – minimum supply for packaged and bulk products
- With safeguards, individual ATC supply can be judged on individual merits



Consideration of ATC Expansion - Patient Access Plans

- At least 14 patient-only hours per week
- Exclusive parking options for patients at all times
- Exclusive patient point-of-sale systems at all times
- Express access to the ATC so that patients do not have to wait in extraordinary lines
- Ability to reserve products ahead of time



Consideration of ATC Expansion - Patient Access Plans

- Provide a patient access hotline
- Private counseling area(s) for patients
- Virtual meetings or conference calls (compliant with privacy laws) with registered patients/caregivers to provide info on patient access plan
- Provide the CRC with weekly reports on patient-access.



Consideration of ATC Expansion - Patient Access Plan Presentations





Consideration of ATC Expansion - Social Equity Plan Examples

- Expungement assistance, job training and pathway to employment in the cannabis industry
- Partnerships with non-profits and community groups aimed at promoting diversity and equity in the cannabis industry
- Training and technical assistance for social equity business applicants in the licensing process
- Commitment to hiring a diverse workforce with an emphasis on hiring from Impact Zones and Economically Disadvantaged Areas



Consideration of ATC Expansion - Social Equity Plan Examples

- Commitment to utilizing diverse vendors/contractors for ancillary services
- Direct funding for community-based non-profits
- Funding commitments to for loans to social equity and diversely owned businesses
- Support services and post-incarceration assistance for individuals incarcerated for cannabis/marijuana



Consideration of ATC Expansion - Post-award conditions

- Key issues:
 - Maintaining adequate supply for patients
 - Ensuring access for patients is not reduced
 - Accountability to social equity commitments
 - Protection for workers' rights



Consideration of ATC Expansion - Post-award conditions

- Recommended conditions:
 - \$10k per day fines, possible license suspension if patient access and supply is not preserved/protected
 - Reporting on social equity commitments in accordance with Office of Diversity and Inclusion
 - Adherence to Labor Peace and Collective Bargaining requirements in statute and regulations
 - Workers' choices must be protected



Consideration of ATC Expansion - Recommendations - South

ATC/Certification Requirement	Recommendation for Commission
Acreage-CCF	Approve for Expansion
Certification of Adequate Supply	Accept
Certification of Patient Access	Accept
Municipal Compliance and Approval	Accept

ATC/Certification Requirement	Recommendation for Commission
Curaleaf	Approve for Expansion
Certification of Adequate Supply	Accept
Certification of Patient Access	Accept
Municipal Compliance and Approval	Accept

ATC/Certification Requirement	Recommendation for Commission
Columbia Care	Approve for Expansion
Certification of Adequate Supply	Accept
Certification of Patient Access	Accept
Municipal Compliance and Approval	Accept



Consideration of ATC Expansion - Recommendations - Central

ATC/Certification Requirement	Recommendation for Commission
Verano	Approve for Expansion
Certification of Adequate Supply	Accept
Certification of Patient Access	Accept
Municipal Compliance and Approval	Accept



Consideration of ATC Expansion - Recommendations - North

ATC/Certification Requirement	Recommendation for Commission
Ascend Wellness	Approve for Expansion
Certification of Adequate Supply	Accept
Certification of Patient Access	Accept
Municipal Compliance and Approval	Accept

ATC/Certification Requirement	Recommendation for Commission
GTI	Approve for Expansion
Certification of Adequate Supply	Accept
Certification of Patient Access	Accept
Municipal Compliance and Approval	Accept

ATC/Certification Requirement	Recommendation for Commission
TerrAscend	Approve for Expansion
Certification of Adequate Supply	Accept
Certification of Patient Access	Accept
Municipal Compliance and Approval	Accept



Consideration of ATC Expansion - Recommendation Summary

- 7 Class 1 Cultivation Licenses
- 7 Class 2 Manufacturing Licenses
- 13 Class 5 Retailer Licenses



Consideration of ATC Expansion - Next steps if approved

- Operational assessment for regulatory compliance
- Payment of full ATC expansion fees
- License issuance
- Commencement of operations under new license(s)



Public Comment



A black digital timer with a white circular dial and a vertical line indicating the time. The text '3:00' is displayed in large white digits in the center of the dial.

Public Comment

1. Speakers signed up in advance.
2. 3 minutes per speaker.
3. Please be respectful, concise and on-topic to issues the Commission has the power to address and/or should be aware of.
4. Do not use this time to market or advertise private businesses.
5. Must be listed by name or phone number submitted on request to speak.
6. Host will ask you to unmute when it is your turn.
7. On phone - *6 to mute or unmute when it is your turn
8. May also submit comments in writing at NJ.gov/cannabis/meetings



Adjournment

Next meeting: Tuesday, May 24 at 1 p.m.

Details will be posted on nj.gov/cannabis/meetings