





**January 17, 2024**



## **The meeting will begin momentarily**

We will take public comments at this meeting. Written comments for the record may also be submitted to the Cannabis Regulatory Commission before, during, and after the meeting at [nj.gov/cannabis](https://nj.gov/cannabis).



# Agenda

- Roll Call
- Executive Session (30 minutes)
- Approval of prior meeting minutes
- Chair's report
- Executive Director's report
- Publications for New Jersey Register
  - Rule proposal for cannabis consumption areas
- Consideration of applications for permit or license changes
  - Name changes



# Agenda

- Consideration of adult-use cannabis business applications
  - Conditional licenses
  - Conditional-to-annual conversions
  - Annual licenses
  - Expanded ATC certifications
- Cases, Claims, and Petitions
  - ATC employee ID cards
- Public Comment
- Adjournment



# Roll Call



# **Executive Session (30 minutes)**



# **Approval of prior meeting minutes**



# Chair's Report



# **Executive Director's Report**



# Licensing Update – Total Licenses Submitted

- as of January 3, 2024

- **Total 2,461 applications submitted**
- 1,695 applications have been approved
- 161 applications are under review in the Office of Licensing
- 311 applications are pending resubmission following cure
- 187 applications under review in the Office of Compliance & Investigations



# Updates on Dispensary Openings

More than 90 medicinal and recreational dispensaries open in 20 counties.



## New Recreational-only Dispensaries

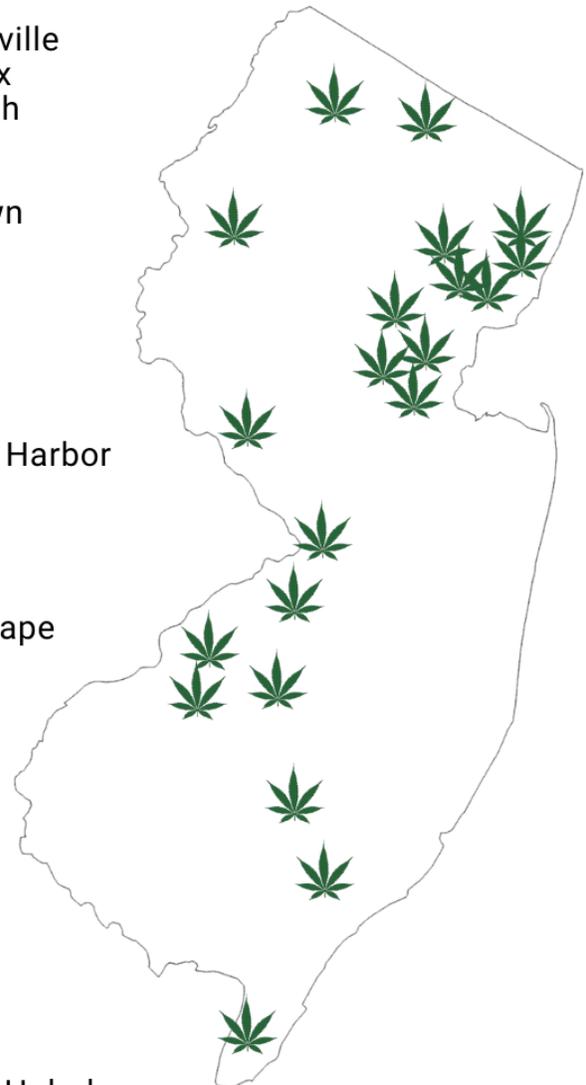
- Anja, Highland Park
- Baked by the River, Lambertville
- Cannabis Clubhouse, Sussex
- Cloud Nine Dispensary, North Plainfield
- Elevated Herb, West Milford
- Evolve Cannabis, Bordentown
- Hashery, Hackensack
- High Street Dispensary, Hackettstown
- Hello High, Hammonton
- Highway 90, Evesham
- Joy Leaf, Roselle
- Med Leaf Dispensaries, Egg Harbor City
- Nightjar, Bloomfield
- Phasal, Runnemede
- Royal M, Plainfield
- Shore House Canna, West Cape May
- Voltaire NJ, Mount Holly

## New Expansion into Recreational

- URB'N, Newark

## New Medicinal-only Dispensary

- MPX NJ, Pennsauken
- Sanctuary Cannabis, Scotch Plains
- Terrapin Investment Fund II, Hoboken





# Licensing Update – Total Recreational Licenses Approved

- as of January 3, 2024

- 1,322 conditionals
- 233 conditional-to-annual conversions
- 141 annuals
- 71 Expanded ATCs
- **1,767 Total: operating licenses awarded/issued**



# Applications up for consideration

- 22 conditional applications
- 36 conditional-to-annual conversion applications
- 12 annual applications
- 2 expanded ATCs



# Current Patient Enrollment Numbers

- As of January 16, 2024

- Total patients: 88,670
- Caregivers: 5,277
- Doctors: 1,525



# Find a licensed dispensary

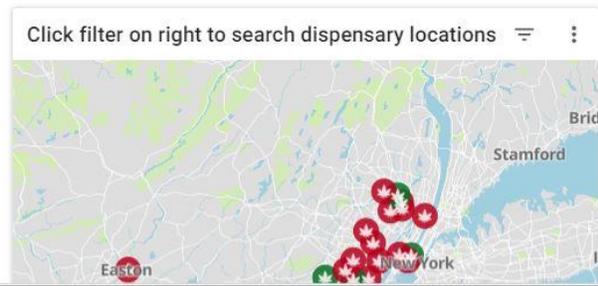


New Jersey Medicinal & Recreational  
Dispensaries

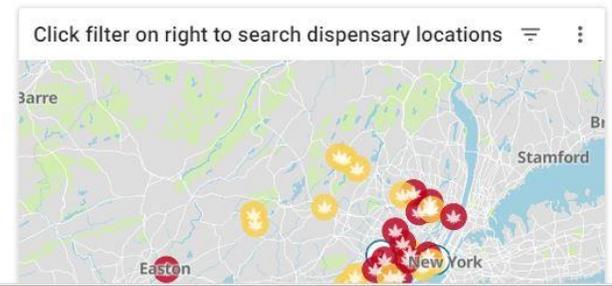
[NJ-CRC Home Page](#)

Explore the maps to find a licensed medicinal or recreational cannabis dispensary.

Medicinal Cannabis Dispensaries



Recreational Cannabis Dispensaries



# Quarterly Data Report

## Q4 2023



*(All data in this report is as of December 31st, 2023, unless otherwise stated.)*

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# **Awardee Application Data**



# Awards by Class & Application Types

<u>License Type</u>	<u>Approved Annual</u>	<u>Approved Conversion to Annual</u>	<u>Approved Conditional</u>	<u>Grand Total</u>
Class 1 Cultivator	30	65	317	412
Class 2 Manufacturer	23	46	222	291
Class 3 Wholesaler	-	-	1	1
Class 4 Distributor	-	-	2	2
Class 5 Retailer	82	122	777	981
Class 6 Delivery	-	-	2	2
Testing Laboratory	6	-	-	6
<b>Grand Total</b>	<b>141</b>	<b>233</b>	<b>1321</b>	<b>1695</b>

<u>License Type</u>	<u>Approved Annual</u>	<u>Approved Conversion to Annual</u>	<u>Approved Conditional</u>	<u>Grand Total</u>
Class 1 Cultivator	21.28%	27.90%	24.00%	24.31%
Class 2 Manufacturer	16.31%	19.74%	16.81%	17.17%
Class 3 Wholesaler	0.00%	0.00%	0.08%	0.06%
Class 4 Distributor	0.00%	0.00%	0.15%	0.12%
Class 5 Retailer	58.16%	52.36%	58.82%	57.88%
Class 6 Delivery	0.00%	0.00%	0.15%	0.12%
Testing Laboratory	4.26%	0.00%	0.00%	0.35%
<b>Grand Total</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>	<b>100.00%</b>



# DVOB and SEB Awardees

374 Annual Licenses Awarded*		
Social Equity Businesses	65	17%
Diversely-Owned Businesses	266	71%

*\*Includes conditional-to-annual conversions*

*Note: Twenty-six awarded licenses were designated as both Social Equity Businesses and Diversely-Owned Businesses.*



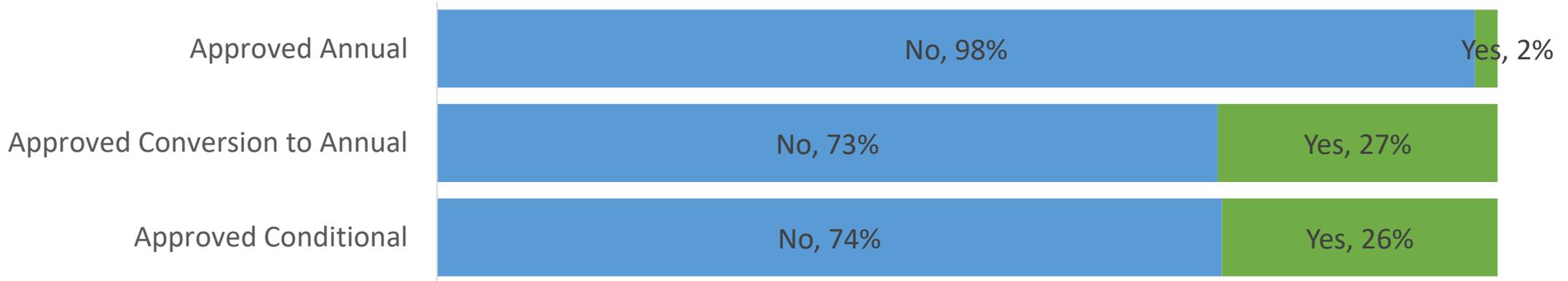
# Key Population Data of Awardees

<u>Key Population</u>	<u>Conditional Submission</u>	<u>Conditional Approval</u>	<u>Annual Submission</u>	<u>Annual Approval</u>
Justice Involved	19%	19%	13%	14%
Minority Owned	50%	48%	37%	41%
Black or African American	20%	19%	12%	12%
Hispanic or Latino	12%	12%	7%	7%



# Awards by Social Equity Status

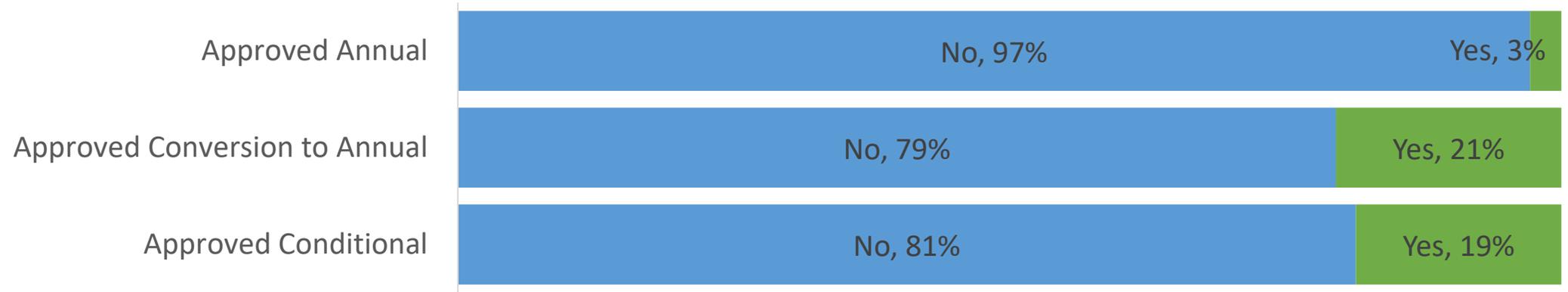
License	Social Equity Business		Total
	No	Yes	
Approved Annual	138	3	141
Approved Conversion to Annual	171	62	233
Approved Conditional	978	343	1321
<b>Grand Total</b>	<b>1287</b>	<b>408</b>	<b>1695</b>





# Majority Ownership Awardees with Prior Marijuana Conviction

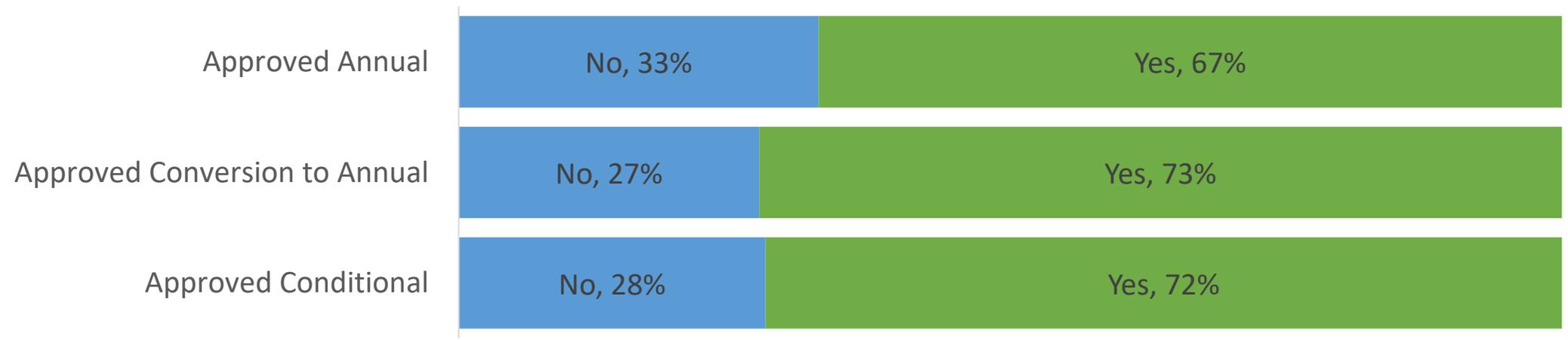
<u>License</u>	<u>Previous Marijuana Conviction</u>		<u>Total</u>
	<u>No</u>	<u>Yes</u>	
Approved Annual	137	4	141
Approved Conversion to Annual	185	48	233
Approved Conditional	1075	246	1321
<b>Grand Total</b>	<b>1397</b>	<b>298</b>	<b>1695</b>





# Diversely-Owned Business Awardees by Application Type

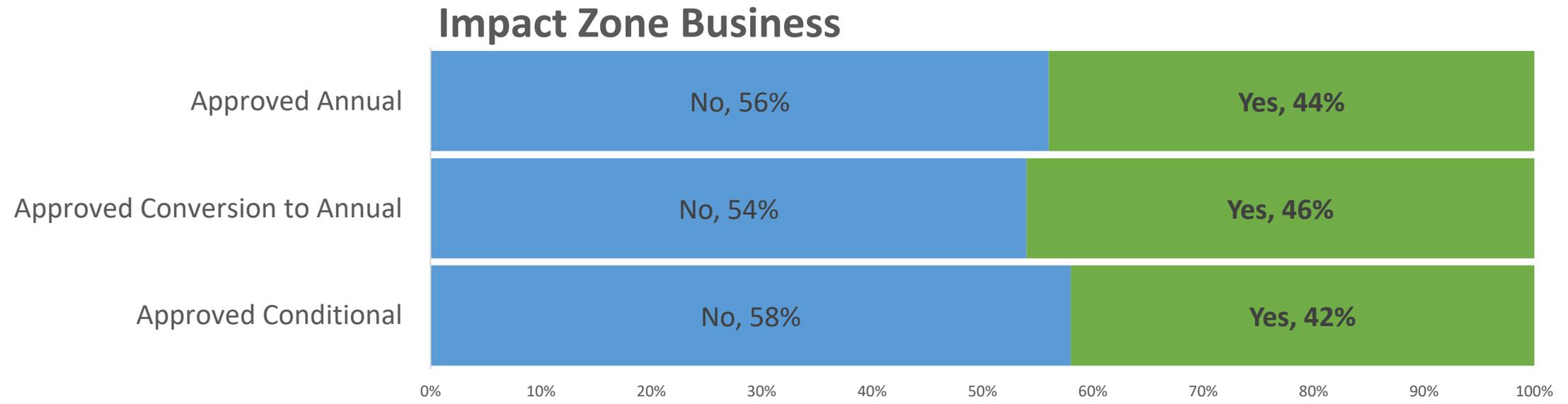
<u>License</u>	<u>Diversely Owned Business</u>		<u>Total</u>
	<u>No</u>	<u>Yes</u>	
Approved Annual	46	95	141
Approved Conversion to Annual	64	169	233
Approved Conditional	367	954	1321
<b>Grand Total</b>	<b>477</b>	<b>1218</b>	<b>1695</b>





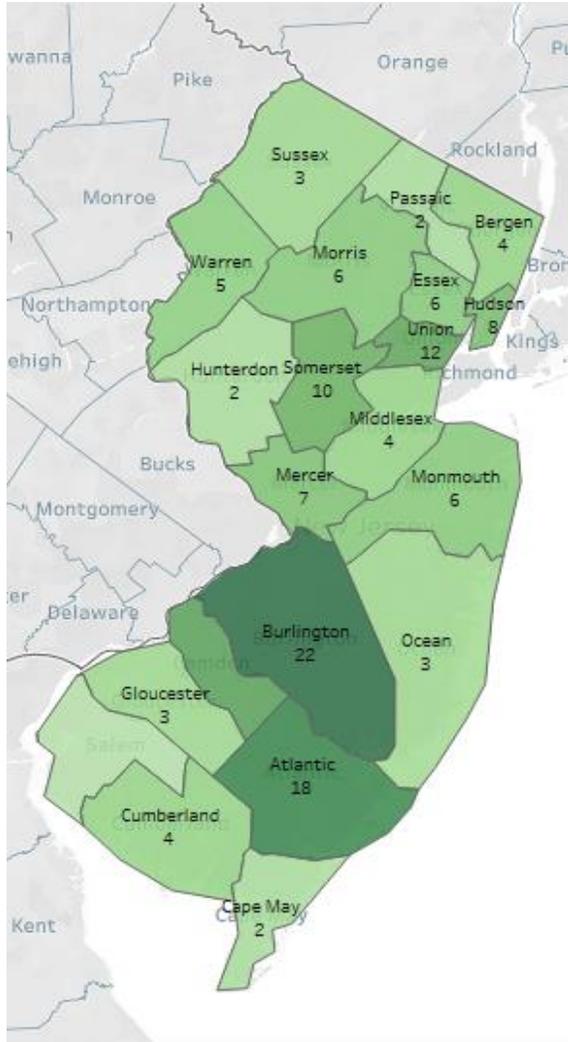
# Impact Zone Business Awardees

<u>Business Category</u>	<u>Impact Zone Business</u>		<u>Total</u>
	<u>No</u>	<u>Yes</u>	
Approved Annual	79	62	141
Approved Conversion to Annual	126	107	233
Approved Conditional	768	553	1321
<b>Grand Total</b>	<b>973</b>	<b>722</b>	<b>1695</b>





# Annual Licensee Awardees Distribution by County

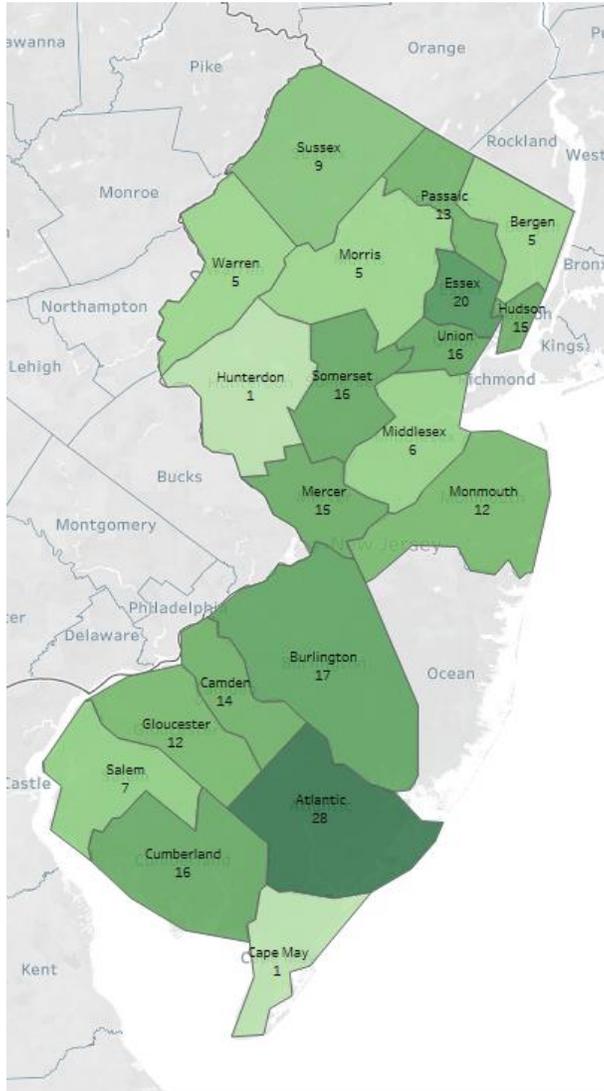


Annual Awardees	
County	Number
Atlantic	18
Bergen	4
Burlington	22
Camden	13
Cape May	2
Cumberland	4
Essex	6
Gloucester	3
Hudson	8
Hunterdon	2
Mercer	7
Middlesex	4
Monmouth	6
Ocean	3
Passaic	2
Salem	1
Somerset	10
Sussex	3
Union	12
Warren	5

Annual Awardee by County & License Type					
County	Class 1 Cultivator	Class 2 Manufacturer	Class 5 Retailer	Testing Laboratory	Grand Total
Atlantic	5	2	11	-	18
Bergen	1	1	2	-	4
Burlington	7	2	11	2	22
Camden	1	1	10	1	13
Cape May	1	-	1	-	2
Cumberland	2	2	-	-	4
Essex	1	1	4	-	6
Gloucester	2	-	1	-	3
Hudson	-	-	8	-	8
Hunterdon	-	-	2	-	2
Mercer	2	4	-	1	7
Middlesex	-	-	4	-	4
Monmouth	1	1	4	-	6
Morris	-	1	3	2	6
Ocean	-	-	3	-	3
Passaic	1	-	1	-	2
Salem	-	1	-	-	1
Somerset	1	1	8	-	10
Sussex	1	1	1	-	3
Union	2	3	7	-	12
Warren	2	2	1	-	5
<b>Grand Total</b>	<b>30</b>	<b>23</b>	<b>82</b>	<b>6</b>	<b>141</b>



# Conditional-to-annual Conversions Distribution by County



County	Approved Annual
Atlantic	28
Bergen	5
Burlington	17
Camden	14
Cape May	1
Cumberland	16
Essex	20
Gloucester	12
Hudson	15
Hunterdon	1
Mercer	15
Hunterdon	1
Mercer	15
Middlesex	6
Monmouth	12
Morris	5
Passaic	13
Salem	7
Somerset	16
Sussex	9
Union	16
Warren	5

County	Class 1 Cultivator	Class 2 Manufacturer	Class 5 Retailer	Grand Total
Atlantic	13	3	12	28
Bergen	-	2	3	5
Burlington	6	3	8	17
Camden	2	2	10	14
Cape May	-	-	1	1
Cumberland	9	7	-	16
Essex	3	3	14	20
Gloucester	3	2	7	12
Hudson	-	-	15	15
Hunterdon	-	-	1	1
Mercer	6	4	5	16
Middlesex	-	3	3	6
Monmouth	5	4	3	12
Morris	-	1	4	5
Passaic	3	3	7	13
Salem	4	2	1	7
Somerset	4	2	10	16
Sussex	3	1	5	9
Union	3	3	10	16
Warren	1	1	3	5
Grand Total	66	46	122	233

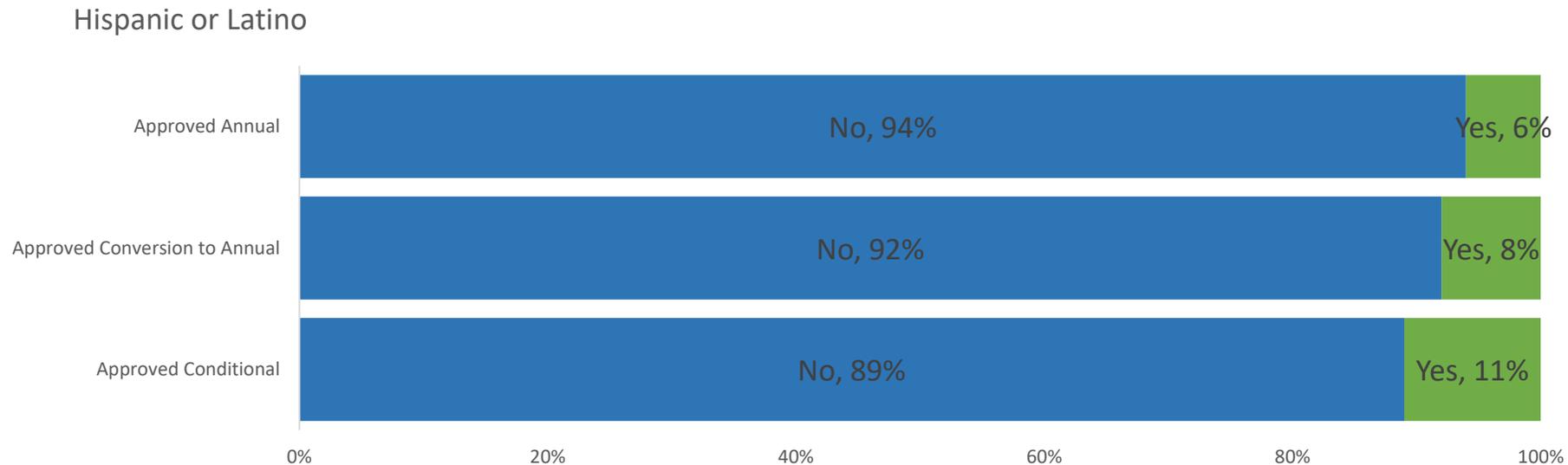


# Quarterly Data Benchmarks



# Approved Licensee Persons of Hispanic or Latino of Any Race (Yes or No)

<u>Licensees</u>	<u>Hispanic or Latino</u>		<u>Grand Total</u>
	<u>No</u>	<u>Yes</u>	
Approved Annual	596	40	636
Approved Conversion to Annual	791	69	860
Approved Conditional	3072	399	3471
<b>Grand Total</b>	<b>4459</b>	<b>508</b>	<b>4967</b>





# Diversely-Owned Benchmark Data

	<u>Number</u>	<u>Percent of Licensees</u>	<u>Benchmark</u>	<u>Plus/(Minus)</u>
Minority Owned	787	46%	15%	+31%
Woman or Disabled Veteran Owned	777	46%	15%	+31%



# ODI Update: Diversely-Owned Certification Data

DOB Certification Type	New AU Licenses		Expansions	Percent of Licenses Awarded	
	Annual	Conversion	Annual	New AU	Total Awarded
DVOB	3	2	0	1.3%	1.1%
MBE	33	41	0	20%	17%
MBE/DVOB	0	1	0	0%	0%
MDVOB	2	1	0	1%	1%
MWBE	20	48	5	18%	17%
MWBE/DVOB	0	2	0	1%	0%
WBE	38	60	3	26%	23%
No Certification	45	78	49	33%	40%
<b>Sub Total by Type</b>	<b>141</b>	<b>233</b>	<b>57</b>		
<b>Sub Total by Group</b>		<b>374</b>	<b>57</b>		
<b>Grand Total</b>		<b>431</b>			



# ODI Update: Diversely-Owned Benchmarks

Benchmarks Including Expansion Licensees			
	<u>Percent of Licensees</u>	<u>Benchmark</u>	<u>Plus/(Minus)</u>
Minority Owned	35%	15%	+20%
Woman or Disabled Veteran Owned	40%	15%	+25%



# Reconciled Race/Ethnicity for Annual Awardees

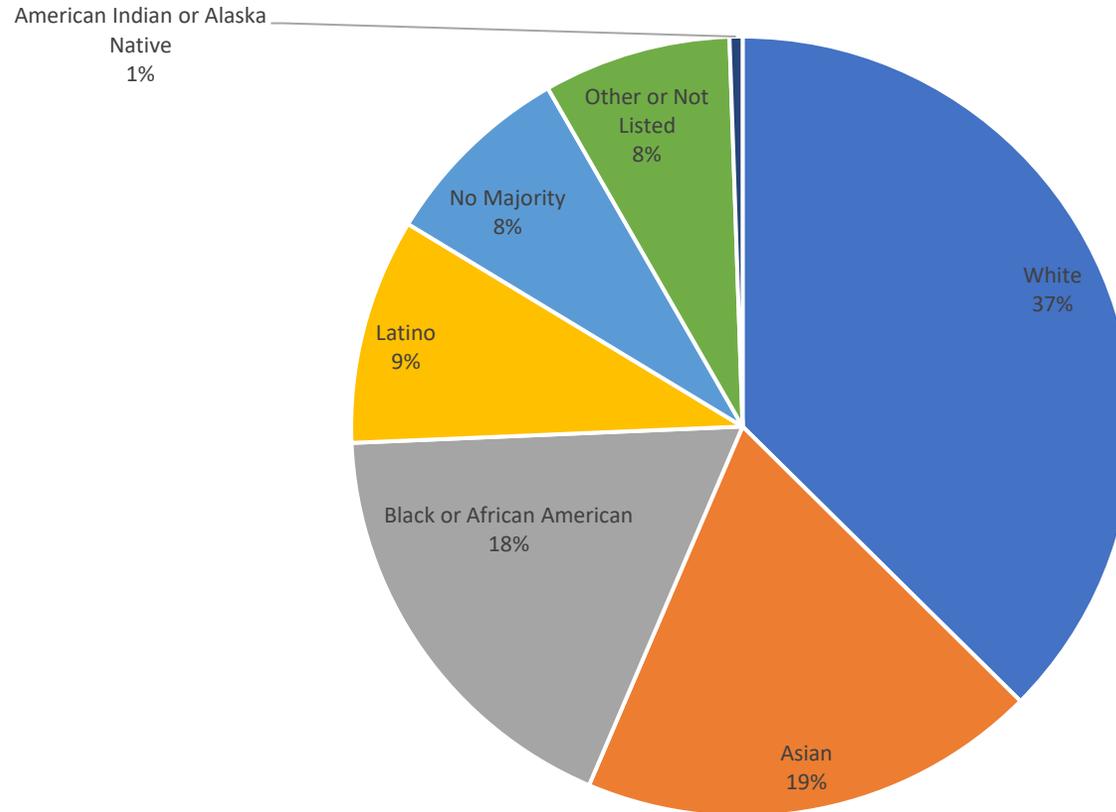
Reconciled Majority Owner Race/Ethnicity Table (DORES/Self-Report)		
<u>Race</u>	<u>Number</u>	<u>Percentage</u>
White	140	37%
Asian	71	19%
Black or African American	67	18%
Hispanic or Latino	35	9%
No POI Majority or Certification	30	8%
Other or Not Listed	29	8%
American Indian or Alaska Native	2	1%
Grand Total	374	100%

**Note: Includes all Annual/Conversion to Annual Awardees**



# Reconciled Race/Ethnicity for Annual Awardees

Reconciled Majority Ownership (DORES/Self-Report)



**Note: Includes all Annual/Conversion to Annual Awardees**



# Operational Business Data



# Operational Businesses Licensed under CREAMM Act (N=59)

DORES Certifications		
<u>DORES Certification</u>	<u>Number</u>	<u>Percentage</u>
No Certification	20	34%
WBE	17	29%
MBE	12	20%
MBE/WBE	9	15%
DVOB	1	2%
Grand Total	59	100%



# Operational Businesses Licensed under CREAMM Act (N=59)

Reconciled Majority Owner Race/Ethnicity Table (DORES/Self-Report)		
<u>Race/Ethnicity</u>	<u>Number</u>	<u>Percentage</u>
Other or Not Listed	17	29%
Asian	13	22%
White	10	17%
Hispanic or Latino	9	15%
Entity of Interest & No Certification	6	10%
Black or African American	4	7%
Grand Total	59	100%



# Operational Businesses Licensed under CREAMM Act (N=59)

License Type		
<u>License Type</u>	<u>Number</u>	<u>Percentage</u>
Class 1 Cultivator	5	7%
Class 2 Manufacturer	4	7%
Class 5 Retailer	45	79%
Testing Laboratory	5	7%
Grand Total	59	100%

Key Categories		
<u>Category</u>	<u>Yes</u>	<u>No</u>
Impact Zone Business	38%	62%
Previous Marijuana Conviction	11%	89%
Social Equity	15%	85%
Diversely Owned	67%	33%



# **Publications for New Jersey Register**



# Proposed rules for cannabis consumption areas

- New rules would:
  - Allow operation of consumption areas **after applying and receiving an endorsement from the NJ-CRC.**
  - Allow operation of one (1) cannabis consumption area, regardless of the number of class 5 cannabis retailer licenses or ATC dispensary permits.
  - Prohibit the sale of tobacco products, alcohol, and food in consumption areas.
  - Require patrons to present valid photo identification to show proof of age (21 years or older) to enter the consumption area.
  - Allow medicinal cannabis patients to bring in cannabis items from other retailers for their use in the consumption area.
  - Allow consumers to bring food or have food delivered, if allowed by the business and municipality.



# Proposed rules for cannabis consumption areas

- Framework for the fees associated with cannabis consumption area endorsements is:
  - \$1,000 for the initial or renewal fee for a microbusiness cannabis consumption area endorsement.
  - \$5,000 for a standard cannabis consumption area endorsement.
- Consumption area endorsements are valid for one (1) year and must be renewed annually.



# **Vote:**

**To approve proposed rules for  
cannabis consumption areas**



# **Consideration of Applications for Permit or License Changes**



# Name change application:

- Yuma Way NJ, LLC – **Garfield Gardens Dispensary, LLC**
- Cannabis NJ, LLC – **Green Oasis Dispensary NJ, LLC**



**Vote:**

**To approve name change  
applications**



# **Consideration of Adult-use Cannabis Business Applications**



# Conditional applications:

- **22 conditional licenses**
  - **7 cultivators**
  - **2 manufacturers**
  - **2 wholesaler**
  - **1 distributor**
  - **9 retailers**
  - **1 delivery**



# Adult-Use: Consideration of conditional applications

## Recommendation:

No.	Application ID	Applicant Business Name	License Class	Business Category
1	3437	Elevated Esentials's	Cultivator	Microbusiness
2	3043	Endure Exotics LLC	Cultivator	Microbusiness
3	5644	Equality Richman Estates	Cultivator	Microbusiness
4	4364	Garden River Inc	Cultivator	Microbusiness
5	4939	High End Gardens	Cultivator	Microbusiness
6	5083	Greenway Systems LLC	Cultivator	Standard
7	2954	Suave Genetics LLC	Cultivator	Standard
8	5517	Garden River Inc	Manufacturer	Microbusiness
9	5222	The Chandler Collection	Manufacturer	Microbusiness
10	5545	Green Street Cultivation LLC	Wholesaler	Microbusiness
11	5087	87K Transport	Wholesaler	Standard
12	5087	87K Transport	Distributor	Standard
13	5241	Endure Exotics LLC	Retailer	Microbusiness
14	5004	feels good dispensary	Retailer	Microbusiness
15	4145	Green Eyed Chief	Retailer	Microbusiness



# Adult-Use: Consideration of conditional applications

## Recommendation:

No.	Application ID	Applicant Business Name	License Class	Business Category
16	5366	Axis Wellness LLC	Retailer	Standard
17	5973	Emerald Isle Dispensary LLC	Retailer	Standard
18	5708	Green Hill NJ LLC	Retailer	Standard
19	4747	INSA Middle Township LLC	Retailer	Standard
20	5425	New Day Neighborhood Dispensary	Retailer	Standard
21	5712	Temporary Trichom LLC	Retailer	Standard
22	5494	California Honey Corp.	Delivery	Standard



**Vote:**

**To approve 22 conditional license applications**



# Conditional-to-Annual license conversion applications

- **36 conditional-to-annual conversion licenses**
  - **7 cultivators**
  - **8 manufacturers**
  - **21 retailers**



# Adult-Use: Consideration of conditional-to-annual license conversion applications

## Recommendation:

No.	Conversion Application ID	Applicant Business Name	Conditional Application ID	License Class	Business Category
1	3449	West Orange Farms	1361	Cultivator	Microbusiness
2	4343	Bliss New Jersey Inc	2202	Cultivator	Standard
3	3008	Jessika Mialaa LLC	1065	Cultivator	Standard
4	2695	Lucky Buds LLC	2361	Cultivator	Standard
5	3617	Organic Green Buds LLC	1994	Cultivator	Standard
6	2925	Quail Pond Farms	1176	Cultivator	Standard
7	3422	Victory Natural Farms LLC	1358	Cultivator	Standard
8	4156	TLEHL Inc	2669	Manufacturer	Microbusiness
9	2995	DMW Holdings LLC	1264	Manufacturer	Standard
10	3340	Garden Society NJ LLC	1078	Manufacturer	Standard
11	3843	Heritage Cannabis Farms LLC	2787	Manufacturer	Standard
12	3600	Lucky Buds LLC	2444	Manufacturer	Standard
13	2796	Mule Extracts LLC	1312	Manufacturer	Standard
14	2773	Statewide Property Holdings NJ LLC	2156	Manufacturer	Standard
15	3423	Victory Natural Farms LLC	2306	Manufacturer	Standard



# Adult-Use: Consideration of conditional-to-annual license conversion applications

## Recommendation:

No.	Conversion Application ID	Applicant Business Name	Conditional Application ID	License Class	Business Category
16	4288	Andover Cannabis LLC	2639	Retailer	Microbusiness
17	3805	Atlantic Flower	2697	Retailer	Microbusiness
18	2964	Butler & Baldwin LLC	1684	Retailer	Microbusiness
19	3973	Essence Wellness	1806	Retailer	Microbusiness
20	3619	High Key 201 LLC	1733	Retailer	Microbusiness
21	4676	Jane's Joint	2129	Retailer	Microbusiness
22	4675	NJ Pure	1996	Retailer	Microbusiness
23	2875	Peaches Garden, LLC	2033	Retailer	Microbusiness
24	2961	Queen of Spades LLC	1843	Retailer	Microbusiness
25	4171	Central Jersey Dispensary	1677	Retailer	Standard
26	5005	Community Greenhouse LLC	1755	Retailer	Standard
27	2625	Cure Wellness NJ LLC	2132	Retailer	Standard
28	3415	Emerald Tea Supply Company	1570	Retailer	Standard
29	3027	Fresh Elizabeth LLC	2542	Retailer	Standard
30	3265	La Vida Gardens LLC	2309	Retailer	Standard



# **Adult-Use: Consideration of conditional-to-annual license conversion applications**

## **Recommendation:**

<b>No.</b>	<b>Conversion Application ID</b>	<b>Applicant Business Name</b>	<b>Conditional Application ID</b>	<b>License Class</b>	<b>Business Category</b>
31	2895	Mad Hatter Dispensaries LLC	2293	Retailer	Standard
32	3247	Shigh LLC	2355	Retailer	Standard
33	3434	STIIIZY New Jersey LLC	1492	Retailer	Standard
34	3286	The Dispensary of Somerset	2672	Retailer	Standard
35	2872	The Dispensary of Union	1473	Retailer	Standard
36	2762	The Frosted Nug at Red Bank	2019	Retailer	Standard



# **Vote:**

**To approve 36 conditional-to-annual  
license conversion applications**



# Annual license applications

- **12 annual licenses**
  - **1 cultivator**
  - **2 manufacturers**
  - **9 retailers**



# Adult-Use: Consideration of annual license applications

## Recommendation:

No.	Application ID	Applicant Business Name	License Class	Business Category
1	1091	Trulieve NJ, Inc.	Cultivator	Standard
2	3105	Prowess Cannabis, LLC	Manufacturer	Standard
3	1029	Trulieve NJ, Inc.	Manufacturer	Standard
4	3353	Green Leaf Cannabis LLC	Retailer	Microbusiness
5	4354	Kota Canna LLC	Retailer	Microbusiness
6	2930	B Caf Dispensary	Retailer	Standard
7	2611	BaM Body and Mind Dispensary NJ, Inc.	Retailer	Standard
8	4378	Indoveda LLC	Retailer	Standard
9	3593	Marvin's Garden LLC	Retailer	Standard
10	4122	Mountain Dispensary	Retailer	Standard
11	2579	Shipwreck'd LLC	Retailer	Standard
12	2038	The Medicine Woman, LLC	Retailer	Standard



**Vote:**  
**To approve 12 annual  
license applications**



# Expanded ATC certifications:

- **Sanctuary Cannabis LLC**, Class 5 Retailer, 2581 Route 22 West, Scotch Plains
- ~~**Harmony Foundation of New Jersey, Inc.:**~~
  - ~~Class 1 Cultivator, 144 Route 94, Lafayette~~
  - ~~Class 2 Manufacturer, 144 Route 94, Lafayette~~



**Vote:**  
**To approve Sanctuary  
Cannabis LLC expansion  
certification**



**Vote:**

**~~To approve Harmony  
Foundation of New Jersey,  
Inc. expansion certification~~**



# **Cases, claims & petitions**



# ATC Identification Cards

## Recommendation on Rehabilitation:

- *Reinstatement of ATC employee identification cards*
- Regarding employees at 5 ATCs
- Received notice that criminal history check revealed disqualifying conviction
- Employees were given opportunity to challenge the accuracy of their criminal history results and/or request a determination of rehabilitation



**Vote:**

**To approve reinstatement  
of 5 ATC ID cards**



# Public comment

1. Speakers signed up in advance.
2. 3 minutes per speaker.
3. Please be respectful, concise and on-topic to issues the Commission has the power to address and/or should be aware of.
4. Do not use this time to market or advertise private businesses.
5. May also submit comments in writing at [NJ.gov/cannabis/meetings](https://NJ.gov/cannabis/meetings)



A black digital timer with a white circular border and a vertical line indicating the time. The text '3:00' is displayed in white in the center.

# Public Comment

1. Speakers signed up in advance.
2. 3 minutes per speaker.
3. Please keep comments focused on items the NJ-CRC has the power to address or should be aware of.
4. Do not use this time to market or advertise private businesses.
5. Must be listed by name or phone number submitted on request to speak.
6. Host will ask you to unmute when it is your turn.
7. On phone - \*6 to mute or unmute when it is your turn
8. May also submit comments in writing at [NJ.gov/cannabis/meetings](https://NJ.gov/cannabis/meetings)



# Adjournment

Details for our next meeting will be posted on [nj.gov/cannabis/meetings](https://nj.gov/cannabis/meetings)