

# Quarterly Data Benchmarks

All data in this report is as of December 17, 2022



All data as of December 17th, 2022



# Microbusiness Benchmark Data

All data as of December 17, 2022

	<u>Total Number</u>	<u>Percent of Licensees</u>	<u>Benchmark</u>	<u>Plus/(Minus)</u>
Micro Businesses	349	37%	25%	+12%

<u>License Type</u>	<u>Number of Microbusinesses</u>	<u>Percent of License Class</u>	<u>Benchmark</u>	<u>Plus/(Minus)</u>
Class 1 Cultivator	99	39.44%	15%	+22.44%
Class 2 Manufacturer	45	29.61%	15%	+14.61%
Class 5 Retailer	205	37.96%	15%	+22.92%
Testing Laboratory	None	None	None	NA



# Diversly Owned Benchmark Data

All data as of December 17, 2022

	<u>Number</u>	<u>Percent of Licensees</u>	<u>Benchmark</u>	<u>Plus/(Minus)</u>
Minority Owned	322	34%	15%	+19%
Woman or Disabled Veteran Owned	373	39%	15%	+24%



# Conditional License Benchmark Data

All data as of December 17, 2022

	<u>Number</u>	<u>Percent of Licensees</u>	<u>Benchmark</u>	<u>Plus/(Minus)</u>
Conditional Licenses Issued	927*	98%	35%	+63%

\*Conversions to Annual are included with Conditional licensees for this benchmark per statute