

Table 14a

| <b>Average and median sales prices of new houses issued a new home warranty, 2014 revised</b> |         |                      |                        |                     |                    |                  |                  |
|---|---------|----------------------|------------------------|---------------------|--------------------|------------------|------------------|
| Source: New Jersey Department of Community Affairs  |         |                      |                        |                     |                    |                  |                  |
| County  | Region  | Number of new houses | Total sales price      | Average sales price | Median sales price | sales price rank | sales price rank |
| Atlantic  | South   | 319                  | 149,872,808            | \$469,821           | \$299,900          | 12               | 17               |
| Bergen  | North   | 553                  | 426,229,655            | 770,759             | 599,900            | 2                | 3                |
| Burlington  | South   | 414                  | 157,802,209            | 381,165             | 356,989            | 15               | 13               |
| Camden  | South   | 285                  | 84,463,417             | 296,363             | 263,120            | 19               | 19               |
| Cape May  | South   | 570                  | 325,830,171            | 571,632             | 469,500            | 9                | 9                |
| Cumberland  | South   | 77                   | 16,524,578             | 214,605             | 204,926            | 21               | 21               |
| Essex   | North   | 261                  | 205,448,456            | 787,159             | 675,000            | 1                | 1                |
| Gloucester  | South   | 451                  | 134,736,589            | 298,751             | 288,705            | 18               | 18               |
| Hudson  | North   | 327                  | 242,433,665            | 741,387             | 620,000            | 3                | 2                |
| Hunterdon   | Central | 77                   | 45,987,897             | 597,245             | 596,492            | 7                | 5                |
| Mercer  | Central | 176                  | 108,028,864            | 613,800             | 435,000            | 6                | 10               |
| Middlesex   | Central | 907                  | 431,585,450            | 475,838             | 475,000            | 11               | 8                |
| Monmouth  | Central | 1,046                | 547,535,930            | 523,457             | 423,151            | 10               | 11               |
| Morris  | North   | 379                  | 259,442,078            | 684,544             | 599,000            | 4                | 4                |
| Ocean   | Central | 2,052                | 778,238,898            | 379,259             | 345,000            | 16               | 14               |
| Passaic   | North   | 197                  | 85,452,859             | 433,771             | 420,000            | 13               | 12               |
| Salem   | South   | 12                   | 3,197,074              | 266,423             | 262,273            | 20               | 20               |
| Somerset  | Central | 467                  | 269,302,787            | 576,665             | 539,900            | 8                | 7                |
| Sussex  | North   | 101                  | 39,886,037             | 394,911             | 316,000            | 14               | 15               |
| Union   | North   | 193                  | 119,011,320            | 616,639             | 569,900            | 5                | 6                |
| Warren  | North   | 92                   | 28,470,754             | 309,465             | 311,465            | 17               | 16               |
| <b>New Jersey</b>   |         | <b>8,956</b>         | <b>\$4,459,481,496</b> | <b>\$497,932</b>    | <b>\$400,000</b>   |                  |                  |

Table 14b.

| <b>Average and median sales prices of new houses issued a new home warranty, 2014, first quarter (revised)</b> |         |                      |                      |                     |                    |                          |                         |
|--|---------|----------------------|----------------------|---------------------|--------------------|--------------------------|-------------------------|
| Source: New Jersey Department of Community Affairs   |         |                      |                      |                     |                    |                          |                         |
| County   | Region  | Number of new houses | Total sales price    | Average sales price | Median sales price | Average sales price rank | Median sales price rank |
| Atlantic   | South   | 61                   | 25,674,327           | \$420,891           | 281,460            | 13                       | 19                      |
| Bergen   | North   | 121                  | 98,216,148           | 811,704             | 650,000            | 2                        | 2                       |
| Burlington   | South   | 78                   | 30,060,962           | 385,397             | 352,364            | 15                       | 13                      |
| Camden   | South   | 49                   | 16,400,232           | 334,699             | 284,855            | 18                       | 18                      |
| Cape May   | South   | 92                   | 49,098,898           | 533,684             | 437,000            | 7                        | 8                       |
| Cumberland   | South   | 23                   | 5,414,405            | 235,409             | 220,000            | 21                       | 21                      |
| Essex  | North   | 50                   | 44,916,931           | 898,339             | 695,000            | 1                        | 1                       |
| Gloucester   | South   | 101                  | 30,114,170           | 298,160             | 292,000            | 19                       | 17                      |
| Hudson   | North   | 45                   | 22,694,140           | 504,314             | 363,000            | 8                        | 11                      |
| Hunterdon  | Central | 10                   | 7,439,198            | 743,920             | 582,425            | 3                        | 3                       |
| Mercer   | Central | 40                   | 18,364,988           | 459,125             | 320,000            | 10                       | 15                      |
| Middlesex  | Central | 175                  | 74,278,910           | 424,451             | 320,000            | 12                       | 16                      |
| Monmouth   | Central | 242                  | 118,837,113          | 491,062             | 445,000            | 9                        | 7                       |
| Morris   | North   | 78                   | 55,756,304           | 714,824             | 404,750            | 4                        | 9                       |
| Ocean  | Central | 359                  | 134,824,845          | 375,557             | 521,250            | 16                       | 5                       |
| Passaic  | North   | 49                   | 19,374,975           | 395,408             | 354,772            | 14                       | 12                      |
| Salem  | South   | 2                    | 699,445              | 349,723             | 349,723            | 17                       | 14                      |
| Somerset   | Central | 99                   | 55,051,622           | 556,077             | 516,787            | 6                        | 6                       |
| Sussex   | North   | 22                   | 9,595,814            | 436,173             | 370,000            | 11                       | 10                      |
| Union  | North   | 29                   | 17,750,328           | 612,080             | 540,000            | 5                        | 4                       |
| Warren   | North   | 32                   | 8,354,982            | 261,093             | 254,990            | 20                       | 20                      |
| <b>New Jersey</b>  |         | <b>1,757</b>         | <b>\$842,918,737</b> | <b>\$479,749</b>    | <b>\$385,929</b>   |                          |                         |

Table 14c.

| <b>Average and median sales prices of new houses issued a new home warranty, 2014, second quarter (revised)</b> |           |             |         |        |                     |                    |
|---|-----------|-------------|---------|--------|---------------------|--------------------|
| Source: New Jersey Department of Community Affairs  |           |             |         |        |                     |                    |
|   | Number of | Total sales | Average | Median | Average sales price | Median sales price |

| County            | Region  | Number of new houses | Total sales price      | Average sales price | Median sales price | Average sales price rank | Median sales price rank |
|-------------------|---------|----------------------|------------------------|---------------------|--------------------|--------------------------|-------------------------|
| Atlantic          | South   | 97                   | 43,037,339             | \$443,684           | \$287,395          | 12                       | 17                      |
| Bergen            | North   | 129                  | 110,173,249            | 854,056             | 629,000            | 1                        | 4                       |
| Burlington        | South   | 89                   | 30,344,448             | 340,949             | 344,990            | 16                       | 14                      |
| Camden            | South   | 77                   | 20,905,355             | 271,498             | 246,840            | 19                       | 20                      |
| Cape May          | South   | 223                  | 129,991,308            | 582,921             | 451,000            | 8                        | 9                       |
| Cumberland        | South   | 23                   | 4,609,989              | 200,434             | 183,000            | 21                       | 21                      |
| Essex             | North   | 99                   | 71,763,781             | 724,887             | 650,000            | 3                        | 3                       |
| Gloucester        | South   | 109                  | 32,943,332             | 302,232             | 297,021            | 18                       | 16                      |
| Hudson            | North   | 110                  | 77,462,471             | 704,204             | 687,500            | 4                        | 2                       |
| Hunterdon         | Central | 10                   | 4,493,742              | 449,374             | 427,681            | 11                       | 12                      |
| Mercer            | Central | 57                   | 48,539,568             | 851,571             | 714,900            | 2                        | 1                       |
| Middlesex         | Central | 224                  | 109,798,235            | 490,171             | 500,756            | 10                       | 7                       |
| Monmouth          | Central | 261                  | 140,379,211            | 537,851             | 430,632            | 9                        | 10                      |
| Morris            | North   | 112                  | 77,420,081             | 691,251             | 559,250            | 5                        | 5                       |
| Ocean             | Central | 558                  | 219,072,093            | 392,602             | 353,843            | 13                       | 13                      |
| Passaic           | North   | 66                   | 25,775,275             | 390,534             | 428,795            | 14                       | 11                      |
| Salem             | South   | 6                    | 1,498,861              | 249,810             | 259,143            | 20                       | 19                      |
| Somerset          | Central | 121                  | 70,707,806             | 584,362             | 511,104            | 7                        | 6                       |
| Sussex            | North   | 41                   | 14,919,587             | 363,892             | 275,000            | 15                       | 18                      |
| Union             | North   | 56                   | 34,870,162             | 622,681             | 460,000            | 6                        | 8                       |
| Warren            | North   | 20                   | 6,712,798              | 335,640             | 329,310            | 17                       | 15                      |
| <b>New Jersey</b> |         | <b>2,488</b>         | <b>\$1,275,418,691</b> | <b>\$512,628</b>    | <b>\$403,785</b>   |                          |                         |

Table 14d.

| <b>Average and median sales prices of new houses issued a new home warranty, 2014, third quarter (revised)</b> |         |                      |                        |                     |                    |                          |                         |
|--|---------|----------------------|------------------------|---------------------|--------------------|--------------------------|-------------------------|
| Source: New Jersey Department of Community Affairs   |         |                      |                        |                     |                    |                          |                         |
| County   | Region  | Number of new houses | Total sales price      | Average sales price | Median sales price | Average sales price rank | Median sales price rank |
| Atlantic   | South   | 69                   | \$36,056,041           | \$522,551           | \$410,000          | 12                       | 17                      |
| Bergen   | North   | 118                  | 87,083,801             | 737,998             | 645,750            | 2                        | 3                       |
| Burlington   | South   | 101                  | 39,862,001             | 394,673             | 348,586            | 15                       | 15                      |
| Camden   | South   | 76                   | 22,063,634             | 290,311             | 262,505            | 18                       | 18                      |
| Cape May   | South   | 149                  | 84,919,752             | 569,931             | 485,000            | 8                        | 6                       |
| Cumberland   | South   | 20                   | 4,196,982              | 209,849             | 202,963            | 21                       | 21                      |
| Essex  | North   | 60                   | 42,759,079             | 712,651             | 679,752            | 1                        | 4                       |
| Gloucester   | South   | 124                  | 35,662,373             | 287,600             | 272,620            | 19                       | 16                      |
| Hudson   | North   | 111                  | 93,315,924             | 840,684             | 786,995            | 3                        | 1                       |
| Hunterdon  | Central | 22                   | 12,862,559             | 584,662             | 615,306            | 9                        | 5                       |
| Mercer   | Central | 36                   | 17,547,597             | 487,433             | 288,530            | 10                       | 13                      |
| Middlesex  | Central | 254                  | 123,476,811            | 486,129             | 472,450            | 13                       | 9                       |
| Monmouth   | Central | 276                  | 146,716,068            | 531,580             | 435,748            | 7                        | 11                      |
| Morris   | North   | 88                   | 58,031,023             | 659,443             | 602,970            | 5                        | 8                       |
| Ocean  | Central | 591                  | 212,928,944            | 360,286             | 330,000            | 14                       | 14                      |
| Passaic  | North   | 46                   | 20,763,231             | 451,375             | 433,540            | 16                       | 12                      |
| Salem  | South   | 1                    | 189,900                | 189,900             | 189,900            | 20                       | 19                      |
| Somerset   | Central | 122                  | 72,157,181             | 591,452             | 586,799            | 4                        | 2                       |
| Sussex   | North   | 25                   | 9,406,807              | 376,272             | 330,000            | 11                       | 10                      |
| Union  | North   | 61                   | 35,517,146             | 582,248             | 500,000            | 6                        | 7                       |
| Warren   | North   | 25                   | 8,158,239              | 326,330             | 325,670            | 17                       | 20                      |
| <b>New Jersey</b>  |         | <b>2,375</b>         | <b>\$1,163,675,093</b> | <b>\$489,968</b>    | <b>\$396,874</b>   |                          |                         |

Table 14e.

| <b>Average and median sales prices of new houses issued a new home warranty, 2014, fourth quarter (revised)</b> |        |                      |                   |                     |                    |                          |                         |
|---|--------|----------------------|-------------------|---------------------|--------------------|--------------------------|-------------------------|
| Source: New Jersey Department of Community Affairs  |        |                      |                   |                     |                    |                          |                         |
| County  | Region | Number of new houses | Total sales price | Average sales price | Median sales price | Average sales price rank | Median sales price rank |
| Atlantic  | South  | 92                   | 45,105,101        | \$490,273           | \$305,868          | 12                       | 17                      |
| Bergen  | North  | 185                  | 130,756,457       | 706,792             | 525,000            | 3                        | 7                       |
| Burlington  | South  | 146                  | 57,534,798        | 394,074             | 372,677            | 15                       | 14                      |

|                   |         |              |                        |                  |                  |    |    |
|-------------------|---------|--------------|------------------------|------------------|------------------|----|----|
| Camden            | South   | 83           | 25,094,196             | 302,340          | 263,190          | 19 | 19 |
| Cape May          | South   | 106          | 61,820,213             | 583,210          | 482,500          | 7  | 8  |
| Cumberland        | South   | 11           | 2,303,202              | 209,382          | 190,000          | 21 | 21 |
| Essex             | North   | 52           | 46,008,665             | 884,782          | 701,663          | 1  | 1  |
| Gloucester        | South   | 117          | 36,016,714             | 307,835          | 274,918          | 18 | 18 |
| Hudson            | North   | 61           | 48,961,130             | 802,641          | 648,995          | 2  | 4  |
| Hunterdon         | Central | 35           | 21,192,398             | 605,497          | 607,000          | 6  | 5  |
| Mercer            | Central | 43           | 23,576,711             | 548,296          | 419,000          | 9  | 13 |
| Middlesex         | Central | 254          | 124,031,494            | 488,313          | 481,805          | 13 | 9  |
| Monmouth          | Central | 267          | 141,603,538            | 530,350          | 434,006          | 11 | 12 |
| Morris            | North   | 101          | 68,234,670             | 675,591          | 655,000          | 4  | 2  |
| Ocean             | Central | 544          | 211,413,016            | 388,627          | 349,950          | 16 | 16 |
| Passaic           | North   | 36           | 19,539,378             | 542,761          | 464,950          | 10 | 11 |
| Salem             | South   | 3            | 808,868                | 269,623          | 262,500          | 20 | 20 |
| Somerset          | Central | 125          | 71,386,178             | 571,089          | 577,276          | 8  | 6  |
| Sussex            | North   | 13           | 5,963,829              | 458,756          | 475,866          | 14 | 10 |
| Union             | North   | 47           | 30,873,684             | 656,887          | 650,000          | 5  | 3  |
| Warren            | North   | 15           | 5,244,735              | 349,649          | 369,900          | 17 | 15 |
| <b>New Jersey</b> |         | <b>2,336</b> | <b>\$1,177,468,975</b> | <b>\$504,053</b> | <b>\$410,400</b> |    |    |