

Table 14a

| <b>Average and median sales prices of new houses issued a new home warranty,<br/>2015 final</b> |         |                         |                        |                        |                       |                                |                               |
|---|---------|-------------------------|------------------------|------------------------|-----------------------|--------------------------------|-------------------------------|
| Source: New Jersey Department of Community Affairs  |         |                         |                        |                        |                       |                                |                               |
| County  | Region  | Number of<br>new houses | Total sales<br>price   | Average<br>sales price | Median<br>sales price | Average<br>sales price<br>rank | Median<br>sales price<br>rank |
| Atlantic  | south   | 354                     | 178,815,703            | 505,129                | 315,228               | 12                             | 17                            |
| Bergen  | north   | 642                     | 496,082,587            | 772,714                | 632,500               | 2                              | 3                             |
| Burlington  | south   | 460                     | 188,726,018            | 410,274                | 362,913               | 16                             | 14                            |
| Camden  | south   | 270                     | 85,781,639             | 317,710                | 264,456               | 18                             | 20                            |
| Cape May  | south   | 553                     | 353,261,700            | 638,810                | 525,000               | 7                              | 8                             |
| Cumberland  | south   | 49                      | 10,266,659             | 209,524                | 191,625               | 21                             | 21                            |
| Essex   | north   | 230                     | 178,292,547            | 775,185                | 566,798               | 1                              | 6                             |
| Gloucester  | south   | 413                     | 121,809,171            | 294,937                | 268,980               | 19                             | 19                            |
| Hudson  | north   | 348                     | 244,198,203            | 701,719                | 596,500               | 5                              | 4                             |
| Hunterdon   | central | 86                      | 56,077,035             | 652,059                | 639,349               | 6                              | 2                             |
| Mercer  | central | 166                     | 92,427,176             | 556,790                | 350,000               | 9                              | 15                            |
| Middlesex   | central | 849                     | 452,646,909            | 533,153                | 512,870               | 11                             | 9                             |
| Monmouth  | central | 950                     | 520,448,394            | 547,840                | 408,125               | 10                             | 12                            |
| Morris  | north   | 396                     | 302,040,360            | 762,728                | 653,107               | 3                              | 1                             |
| Ocean   | central | 2,197                   | 918,503,534            | 418,072                | 363,561               | 15                             | 13                            |
| Passaic   | north   | 148                     | 64,652,218             | 436,839                | 435,636               | 14                             | 11                            |
| Salem   | south   | 15                      | 4,356,982              | 290,465                | 295,790               | 20                             | 18                            |
| Somerset  | central | 434                     | 272,939,144            | 628,892                | 562,905               | 8                              | 7                             |
| Sussex  | north   | 40                      | 18,587,780             | 464,695                | 459,186               | 13                             | 10                            |
| Union   | north   | 258                     | 187,531,724            | 726,867                | 573,500               | 4                              | 5                             |
| Warren  | north   | 56                      | 19,939,027             | 356,054                | 349,850               | 17                             | 16                            |
| <b>New Jersey</b>   |         | <b>8,914</b>            | <b>\$4,767,384,510</b> | <b>\$534,820</b>       | <b>\$434,589</b>      |                                |                               |

Table 14b.

| <b>Average and median sales prices of new houses issued a new home warranty,<br/>1st quarter 2015 (final)</b> |        |                         |                      |                        |                       |                                |                               |
|---|--------|-------------------------|----------------------|------------------------|-----------------------|--------------------------------|-------------------------------|
| Source: New Jersey Department of Community Affairs  |        |                         |                      |                        |                       |                                |                               |
| County  | Region | Number of<br>new houses | Total sales<br>price | Average<br>sales price | Median<br>sales price | Average<br>sales price<br>rank | Median<br>sales price<br>rank |
| Atlantic  | south  | 67                      | 31,254,361           | 466,483                | 301,300               | 12                             | 17                            |
| Bergen  | north  | 134                     | 103,413,965          | 771,746                | 620,000               | 3                              | 3                             |

|                   |         |              |                      |                  |                  |    |    |
|-------------------|---------|--------------|----------------------|------------------|------------------|----|----|
| Burlington        | south   | 93           | 36,456,162           | 392,002          | 354,975          | 15 | 14 |
| Camden            | south   | 45           | 12,166,125           | 270,358          | 250,371          | 19 | 19 |
| Cape May          | south   | 81           | 56,811,122           | 701,372          | 499,000          | 4  | 9  |
| Cumberland        | south   | 6            | 1,475,412            | 245,902          | 189,750          | 20 | 21 |
| Essex             | north   | 56           | 38,379,725           | 685,352          | 540,000          | 5  | 8  |
| Gloucester        | south   | 105          | 29,271,277           | 278,774          | 258,690          | 18 | 18 |
| Hudson            | north   | 63           | 35,946,200           | 570,575          | 559,000          | 9  | 6  |
| Hunterdon         | central | 21           | 12,998,284           | 618,966          | 595,000          | 7  | 4  |
| Mercer            | central | 32           | 19,431,850           | 607,245          | 560,864          | 8  | 5  |
| Middlesex         | central | 199          | 96,587,037           | 485,362          | 484,900          | 10 | 10 |
| Monmouth          | central | 233          | 108,721,709          | 466,617          | 316,538          | 11 | 16 |
| Morris            | north   | 80           | 68,457,341           | 855,717          | 731,250          | 2  | 2  |
| Ocean             | central | 474          | 193,074,039          | 407,329          | 373,972          | 14 | 13 |
| Passaic           | north   | 40           | 17,904,773           | 447,619          | 427,127          | 13 | 12 |
| Salem             | south   | 5            | 1,142,913            | 228,583          | 205,000          | 21 | 20 |
| Somerset          | central | 106          | 65,695,992           | 619,774          | 551,699          | 6  | 7  |
| Sussex            | north   | 14           | 5,403,841            | 385,989          | 437,449          | 16 | 11 |
| Union             | north   | 51           | 45,369,389           | 889,596          | 800,000          | 1  | 1  |
| Warren            | north   | 11           | 3,667,585            | 333,417          | 346,710          | 17 | 15 |
| <b>New Jersey</b> |         | <b>1,916</b> | <b>\$983,629,102</b> | <b>\$513,376</b> | <b>\$397,985</b> |    |    |

Table 14c.

| <b>Average and median sales prices of new houses issued a new home warranty,<br/>2nd quarter 2015 (final)</b> |               |                                 |                              |                                |                               |   |  |
|---|---------------|---------------------------------|------------------------------|--------------------------------|-------------------------------|---|--|
| Source: New Jersey Department of Community Affairs  |               |                                 |                              |                                |                               |   |  |
| <b>County</b>   | <b>Region</b> | <b>Number of<br/>new houses</b> | <b>Total sales<br/>price</b> | <b>Average<br/>sales price</b> | <b>Median<br/>sales price</b> | <b>Average<br/>sales price<br/>rank</b> | <b>Median<br/>sales price<br/>rank</b> |
| Atlantic  | south         | 111                             | 58,452,593                   | \$526,600                      | \$333,915                     | 12                                      | 16                                     |
| Bergen  | north         | 161                             | 120,533,663                  | 748,656                        | 640,000                       | 3                                       | 3                                      |
| Burlington  | south         | 122                             | 49,547,566                   | 406,128                        | 362,153                       | 15                                      | 13                                     |
| Camden  | south         | 72                              | 21,445,472                   | 297,854                        | 258,500                       | 20                                      | 20                                     |
| Cape May  | south         | 225                             | 131,008,286                  | 582,259                        | 500,000                       | 8                                       | 9                                      |
| Cumberland  | south         | 19                              | 3,903,600                    | 205,453                        | 185,000                       | 21                                      | 21                                     |
| Essex   | north         | 61                              | 47,951,146                   | 786,084                        | 630,000                       | 1                                       | 4                                      |
| Gloucester  | south         | 102                             | 30,822,331                   | 302,180                        | 289,280                       | 19                                      | 18                                     |
| Hudson  | north         | 90                              | 68,400,041                   | 760,000                        | 620,000                       | 2                                       | 5                                      |
| Hunterdon   | central       | 18                              | 11,968,361                   | 664,909                        | 647,450                       | 6                                       | 2                                      |

|                   |         |              |                        |                  |                  |    |    |
|-------------------|---------|--------------|------------------------|------------------|------------------|----|----|
| Mercer            | central | 43           | 16,419,728             | 381,854          | 278,175          | 16 | 19 |
| Middlesex         | central | 216          | 118,435,679            | 548,313          | 523,400          | 11 | 8  |
| Monmouth          | central | 258          | 143,381,300            | 555,741          | 400,299          | 10 | 12 |
| Morris            | north   | 121          | 83,490,745             | 690,006          | 598,203          | 5  | 6  |
| Ocean             | central | 636          | 268,284,317            | 421,831          | 355,563          | 13 | 14 |
| Passaic           | north   | 45           | 18,460,327             | 410,229          | 450,775          | 14 | 11 |
| Salem             | south   | 3            | 1,070,018              | 356,673          | 320,118          | 17 | 17 |
| Somerset          | central | 110          | 71,146,690             | 646,788          | 588,456          | 7  | 7  |
| Sussex            | north   | 9            | 5,061,721              | 562,413          | 465,900          | 9  | 10 |
| Union             | north   | 58           | 42,881,603             | 739,338          | 727,000          | 4  | 1  |
| Warren            | north   | 10           | 3,474,277              | 347,428          | 340,500          | 18 | 15 |
| <b>New Jersey</b> |         | <b>2,490</b> | <b>\$1,316,139,464</b> | <b>\$528,570</b> | <b>\$426,718</b> |    |    |

Table 14d.

| <b>Average and median sales prices of new houses issued a new home warranty,<br/>3rd quarter 2015 (final)</b> |               |                                 |                              |                                |                               |   |  |
|---|---------------|---------------------------------|------------------------------|--------------------------------|-------------------------------|---|--|
| Source: New Jersey Department of Community Affairs  |               |                                 |                              |                                |                               |   |  |
| <b>County</b>   | <b>Region</b> | <b>Number of<br/>new houses</b> | <b>Total sales<br/>price</b> | <b>Average<br/>sales price</b> | <b>Median<br/>sales price</b> | <b>Average<br/>sales price<br/>rank</b> | <b>Median<br/>sales price<br/>rank</b> |
| Atlantic  | south         | 97                              | \$49,705,107                 | \$512,424                      | \$325,675                     | 12                                      | 17                                     |
| Bergen  | north         | 177                             | 143,002,213                  | 807,922                        | 632,500                       | 3                                       | 3                                      |
| Burlington  | south         | 134                             | 52,946,715                   | 395,125                        | 352,462                       | 16                                      | 16                                     |
| Camden  | south         | 66                              | 21,381,656                   | 323,964                        | 284,974                       | 18                                      | 18                                     |
| Cape May  | south         | 140                             | 93,978,506                   | 671,275                        | 552,250                       | 7                                       | 8                                      |
| Cumberland  | south         | 14                              | 2,642,562                    | 188,754                        | 178,828                       | 20                                      | 20                                     |
| Essex   | north         | 64                              | 51,962,619                   | 811,916                        | 581,225                       | 2                                       | 6                                      |
| Gloucester  | south         | 116                             | 34,091,667                   | 293,894                        | 277,100                       | 19                                      | 19                                     |
| Hudson  | north         | 89                              | 70,518,979                   | 792,348                        | 600,000                       | 4                                       | 5                                      |
| Hunterdon   | central       | 25                              | 16,002,188                   | 640,088                        | 644,995                       | 8                                       | 2                                      |
| Mercer  | central       | 31                              | 21,952,373                   | 708,141                        | 422,628                       | 6                                       | 13                                     |
| Middlesex   | central       | 219                             | 124,405,976                  | 568,064                        | 564,900                       | 11                                      | 7                                      |
| Monmouth  | central       | 244                             | 144,780,054                  | 593,361                        | 437,490                       | 10                                      | 11                                     |
| Morris  | north         | 93                              | 80,392,722                   | 864,438                        | 695,000                       | 1                                       | 1                                      |
| Ocean   | central       | 583                             | 248,799,088                  | 426,757                        | 354,190                       | 14                                      | 15                                     |
| Passaic   | north         | 38                              | 18,399,791                   | 484,205                        | 461,179                       | 13                                      | 9                                      |
| Salem   | south         | 1                               | 149,900                      | 149,900                        | 149,900                       | 21                                      | 21                                     |
| Somerset  | central       | 90                              | 67,717,557                   | 752,417                        | 623,612                       | 5                                       | 4                                      |

|                   |       |              |                        |                  |                  |    |    |
|-------------------|-------|--------------|------------------------|------------------|------------------|----|----|
| Sussex            | north | 9            | 3,700,663              | 411,185          | 447,025          | 15 | 10 |
| Union             | north | 93           | 56,212,338             | 604,434          | 429,999          | 9  | 12 |
| Warren            | north | 19           | 6,778,090              | 356,742          | 359,590          | 17 | 14 |
| <b>New Jersey</b> |       | <b>2,342</b> | <b>\$1,309,520,764</b> | <b>\$559,146</b> | <b>\$430,000</b> |    |    |

Table 14e.

| Average and median sales prices of new houses issued a new home warranty,<br>4th quarter 2015 (final) |         |                         |                        |                        |                       |                                |                               |
|---|---------|-------------------------|------------------------|------------------------|-----------------------|--------------------------------|-------------------------------|
| Source: New Jersey Department of Community Affairs  |         |                         |                        |                        |                       |                                |                               |
| County  | Region  | Number of<br>new houses | Total sales<br>price   | Average<br>sales price | Median<br>sales price | Average<br>sales price<br>rank | Median<br>sales price<br>rank |
| Atlantic  | south   | 79                      | 39,403,642             | \$498,780              | \$314,000             | 13                             | 18                            |
| Bergen  | north   | 170                     | 129,132,746            | 759,604                | 633,009               | 3                              | 4                             |
| Burlington  | south   | 111                     | 49,775,575             | 448,429                | 389,553               | 14                             | 12                            |
| Camden  | south   | 87                      | 30,788,386             | 353,889                | 288,215               | 18                             | 19                            |
| Cape May  | south   | 107                     | 71,463,786             | 667,886                | 541,063               | 6                              | 8                             |
| Cumberland  | south   | 10                      | 2,245,085              | 224,509                | 239,450               | 21                             | 21                            |
| Essex   | north   | 49                      | 39,999,057             | 816,307                | 648,000               | 1                              | 3                             |
| Gloucester  | south   | 90                      | 27,623,896             | 306,932                | 265,778               | 20                             | 20                            |
| Hudson  | north   | 106                     | 69,332,983             | 654,085                | 605,500               | 7                              | 5                             |
| Hunterdon   | central | 22                      | 15,108,202             | 686,736                | 684,779               | 4                              | 1                             |
| Mercer  | central | 60                      | 34,623,225             | 577,054                | 351,434               | 8                              | 15                            |
| Middlesex   | central | 215                     | 113,218,217            | 526,596                | 499,990               | 12                             | 9                             |
| Monmouth  | central | 215                     | 123,565,331            | 574,722                | 479,000               | 9                              | 11                            |
| Morris  | north   | 102                     | 69,699,552             | 683,329                | 577,300               | 5                              | 7                             |
| Ocean   | central | 504                     | 208,346,090            | 413,385                | 367,657               | 15                             | 13                            |
| Passaic   | north   | 25                      | 9,887,327              | 395,493                | 365,000               | 16                             | 14                            |
| Salem   | south   | 6                       | 1,994,151              | 332,359                | 314,642               | 19                             | 17                            |
| Somerset  | central | 128                     | 68,378,905             | 534,210                | 498,205               | 11                             | 10                            |
| Sussex  | north   | 8                       | 4,421,555              | 552,694                | 579,948               | 10                             | 6                             |
| Union   | north   | 56                      | 43,068,394             | 769,078                | 652,500               | 2                              | 2                             |
| Warren  | north   | 16                      | 6,019,075              | 376,192                | 345,660               | 17                             | 16                            |
| <b>New Jersey</b>   |         | <b>2,166</b>            | <b>\$1,158,095,180</b> | <b>\$534,670</b>       | <b>\$431,350</b>      |                                |                               |