The following is a list of deferred compensation providers currently in good standing with the Division of Local Government Services. Inclusion on this list should not be considered an endorsement of the provider by the Division. The Division's role is one of review and approval of deferred compensation plans for counties, municipalities and authorities to ensure compliance with State regulations. Further, the Division seeks to protect the integrity of local government deferred compensation plans, as well as the interests of the participants.

**N.J.A.C. 5:37-7.1 Award of service agreements**

(a) In seeking a contractor, the employer, notwithstanding the existence of one or more service agreements with other contractors, shall solicit written proposals from two or more contractors offering prototypical plans or service agreements. After reviewing the proposals, a service agreement shall be awarded by resolution of the governing body. The resolution shall include a written description of the method used to solicit proposals, identify the responding vendors and state the rationale for selecting a specific contractor.

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**CBIZ InR**
Bradley P. Warner  
*Vice President*  
115 W State Street, Suite 300  
Media, PA 19103  
bwarner@CBIZ.com  
(610) 891-1677

**Empower Retirement, LLC**  
*(Formerly Great-West Life & Annuity Insurance Company)*  
Marybeth Daubenspeck  
*Vice President, Government Markets*  
8525 E. Orchard Rd.  
Greenwood Village, CO 80111  
marybeth.daubenspeck@empower.com  
(303) 737-5261

**Equitable Financial Life Insurance Company**  
*(Formerly Axa Equitable)*  
Joseph DeMayo  
100 Madison Avenue, MD 34-42  
Syracuse, NY 13202  
Joseph.DeMayo@equitable.com  
(201) 743-6815

**Lincoln National Life Insurance Company**  
Sy Green or Bruce Linger  
61 South Paramus Road, Suite 425  
Paramus, NJ 07652  
bruce.linger@LFG.com  
(800) 445-2448

**National Life Group**  
Michael Marino  
*Executive Managing Director*  
200 Shultz Drive, Suite 125  
Red Bank, NJ 07701  
MMarino@nlgrouppmail.com  
(732) 243-9536

**Nationwide Retirement Solutions, Inc.**  
*(Formerly U.S. Conference of Mayors)*  
Michelle Murphy  
*Executive Relationship Manager*  
1067 Country Club Road  
West Chester, Pa 19382  
Michelle.Murphy@Nationwide.com  
(916) 917-6901
DIVISION OF LOCAL GOVERNMENT SERVICES

PROVIDERS OF DEFERRED COMPENSATION SERVICES

*Updated December 2022*

**Prudential Insurance Company of America**
Jessica Frazier  
*Director/ Contracts, Investments & Pension Solutions, Retirement*
30 Scranton Office Park  
Scranton, PA 18507  
[jessica.frazier@prudential.com](mailto:jessica.frazier@prudential.com)  
(570) 340-4046

**Variable Annuity Life Insurance Company (VALIC)**
Tom Morgan  
*District Vice President*
VALIC Financial Advisors, Inc.  
100 Connell Drive  
Berkley Heights, NJ 07922  
[Tom.Morgan@valic.com](mailto:Tom.Morgan@valic.com)  
(908) 470-4110  
(800) 892-5558, ext. 87219

**VOYA**  
*(Formerly ING Life Insurance & Annuity Company)*
Lewis D. Custode, Jr.  
*Regional Vice President*
Voya Financial Advisors, Inc.  
6225 Sheridan Drive, Suite 212  
Williamsville, NY 14221  
[Lewis.Custode@voyacom](mailto:Lewis.Custode@voyacom)  
(716) 626-3931
Brighthouse Financial
(Previously Metlife)
Select plans serviced by Brighthouse
No new plans are being sold
(Pending Division approval for updated plan)
Christine Fiarito
Lead Counsel, ERISA and Employee Benefits
11225 North Community House Road
Charlotte, NC 28277
Christine.fiarito@brighthousefinancial.com
(980) 949-4288

Great-West Life & Annuity Insurance Company
Currently plans are managed by EMPOWER-
No new plans are being sold

The Hartford
Currently plans are managed by EMPOWER
No new plans are being sold

ICMA-RC
DBA MISSION SQUARE RETIREMENT
Currently Plans are being serviced
(Pending Division approval for updated plan)
Irica Solomon, Vice President
777 North Capital Street, NE
Washington, DC 20002
isolomon@missionsq.org
(202) 636-6847

MetLife
Currently Plans are being serviced
(Pending Division approval for updated plan)
Elise Ornstein
Workplace Sales Director
MetLife Resources
501 US Highway 22
Bridgewater, NJ 08807
elise.ornstein@metlife.com
(908) 253-2327

Mutual of America
Currently plans are being serviced
No new plans are being sold
Plan not in good standing with the Division

Massachusetts Mutual Life Insurance Company
Currently plans are managed by EMPOWER-
No new plans are being sold