1	STATE OF NEW JERSEY
2	DEPARTMENT OF COMMUNITY AFFAIRS
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5	LOCAL FINANCE BOARD
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10	EDANGCRIDE OF PROCEEDINGS taken his and before
11	TRANSCRIPT OF PROCEEDINGS, taken by and before
12	STEFANIE TOWNS, a Notary Public, Certified Court
13	Reporter of the State of New Jersey, taken at the
14	offices of DEPARTMENT OF COMMUNITY AFFAIRS, 101 South
15	Broad Street, Trenton, New Jersey, on Wednesday,
16	February 10th, 2016, commencing at 10:50 a.m.
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3	ALAN AVERY											
4	FRANCIS BLEE											
5	EMMA SABY, De	put	уЕ	xec	uti	ve	Sec	ret	ary			
6	PATRICIA PARK	IN	MCN.	AMA	RA,	Ex	ecu	tiv	e S	ecr	eta	ry
7	TIMOTHY CUNNII	NGH	AM,	Ch	air	man						
8	DEPUTY ATTORNI	ΞY	GEN	ERA	L							
9	IDIDA RODRIGU	ΞZ										
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1	CHATRMAN	CUNNINGHAM:	Good	mornina	1 .

- 2 We're going to start the finance portion of the
- 3 agenda today. I think that I really blew my record
- 4 for starting these meetings on time or close to on
- 5 time, so I do apologize to those who have come a
- 6 distance. We just had a longer ethics agenda
- 7 upstairs than we anticipated so we'll try to get into
- 8 -- into the meeting and dispatch of some matters
- 9 quickly, and I know we have some more complicated
- 10 matters before us. So we're going to just postpone
- 11 the discussion of Weehawken Township and we'll do
- that a little bit later in the agenda. So that would
- 13 mean that the first matter listed on the agenda is
- 14 the City of Egg Harbor City. And the City of Egg
- 15 Harbor City, because it was a USDA financing and in
- 16 no way controversial and a good program for the City,
- 17 we've actually waived that appearance today. The
- only thing that they would request from the board is
- 19 a nonconforming maturity schedule to adhere to USDA
- 20 program parameters. So we will with the support of
- 21 my colleagues, we would vote on that one as I've said
- 22 we waived the appearance. So the City of Egg Harbor,
- 23 I'll make a motion to approve the non proposed non
- 24 conforming maturity schedule and I would ask for a
- 25 second.

- 1 MS. Rodriguez: Second.
- 2 MR. CUNNINGHAM: Thank you very much,
- 3 Ms. Rodriguez and, Pat, roll call, please.
- 4 MS. MCNAMARA: Mr. Cunningham?
- 5 MR. CUNNINGHAM: Yes.
- 6 MS. MCNAMARA: Mr. Avery?
- 7 MR. AVERY: Yes.
- 8 MS. MCNAMARA: Ms. Rodriguez?
- 9 MS. RODRIGUEZ: Yes.
- MS. MCNAMARA: Mr. Blee?
- MR. BLEE: Yes.
- MS. MCNAMARA: Mr. Light?
- 13 MR. LIGHT: Yes.
- 14 CHAIRMAN CUNNINGHAM: Okay, thank you.
- 15 So the first appearance required today would be the
- 16 City of Camden. Good morning, Glynn.
- MR. JONES: Good morning.
- 18 CHAIRMAN CUNNINGHAM: Would you kindly
- 19 introduce yourself to the reporter and those that
- 20 aren't counsel will be sworn in.
- 21 MR. JONES: Yes, I'm Glynn Jones,
- 22 g-l-y-n-n. I'm director of financing for the City of
- 23 Camden.
- 24 MR. CORN: I'm Jared Corn from Bowman &
- 25 Company, auditor to the City of Camden.

1 (Whereupon the Witnesses are Sworn in.)

- 2 CHAIRMAN CUNNINGHAM: Okay. Good
- 3 morning.
- 4 MR. JONES: Good morning.
- 5 CHAIRMAN CUNNINGHAM: Glynn, I know
- 6 you're here for a cat waiver, and I would ask would
- 7 you mind just kind of introducing your application to
- 8 the Board --
- 9 MR. JONES: Yes.
- 10 CHAIRMAN CUNNINGHAM: -- Explaining the
- 11 -- a reason behind it.
- 12 MR. JONES: Yes, sir, thank you. Good
- 13 morning Board. As you know we have a lot of
- 14 development down in the City of Camden and that
- 15 causes us to incur a lot more expenses that we
- 16 thought we would be ready for. We've got some new
- 17 lighting that we have to pay for, streetlighting in
- 18 the development areas. There's some -- what we have,
- 19 the tax map. We're upgrading the tax map so the City
- 20 is properly surveyed for the city development. So we
- 21 had some upfront expenses that we didn't anticipate.
- 22 CHAIRMAN CUNNINGHAM: Okay. So I just
- 23 wanted to -- I quess maybe read into the record and
- just advise my colleagues on the Board that this
- 25 application was reviewed by Tina Zapicchi, who is the

1 assistant division director and the expert on budget

- 2 related matters. So the proposed CAP waiver being
- 3 asked for is \$5,045,171 and as you said, you know,
- 4 it's for increased utility cost and some -- some tax
- 5 upgrades. And I just also wanted to mention that the
- 6 city's levy's increased to 2.9% which is consistent
- 7 with the mere statute under which the city is under
- 8 that local supervision. I guess, Glynn, the only
- 9 thing I wanted to discuss or kind of make sure we
- 10 address is going forward a COLA ordinance making sure
- 11 we kind of get that done to prevent like CAP waivers
- 12 in the future.
- 13 MR. JONES: Yes, sir.
- 14 CHAIRMAN CUNNINGHAM: And I just want
- 15 to make sure that's acknowledged.
- MR. JONES: That is understood.
- 17 CHAIRMAN CUNNINGHAM: Okay.
- 18 MR. JONES: Yes, sir.
- 19 CHAIRMAN CUNNINGHAM: Thank you very
- 20 much. Do any of the board members have questions for
- 21 the City or the City's auditor? Okay, so hearing
- 22 none and knowing that staff has thoroughly reviewed
- this application, I would make a motion to approve
- 24 the City of Camden's CAP waiver in the amount of
- 25 \$5,045,171.

- 1 MR. BLEE: Second.
- 2 CHAIRMAN CUNNINGHAM: Second Mr. Blee.
- 3 Roll call please.
- 4 MS. MCNAMARA: Mr. Cunningham?
- 5 MR. CUNNINGHAM: Yes.
- 6 MS. MCNAMARA: Mr. Avery?
- 7 MR. AVERY: Yes.
- 8 MS. MCNAMARA: Ms. Rodriguez?
- 9 MS. RODRIGUEZ: Yes.
- MS. MCNAMARA: Mr. Blee?
- MR. BLEE: Yes.
- MS. MCNAMARA: Mr. Light?
- 13 MR. LIGHT: Yes.
- 14 CHAIRMAN CUNNINGHAM: Thank you very
- much.
- MR. JONES: Thank you.
- 17 CHAIRMAN CUNNINGHAM: Board will now
- 18 hear City of Bayonne. Good morning gentlemen. Would
- 19 you please introduce yourself and those that aren't
- 20 counsel, be sworn in.
- 21 MR. CANTALUPO: Okay. John Cantalupo,
- c-a-n-t-a-l-u-p-o, bond attorney to the City.
- MR. MALLOY: Terrence Malloy, CFO for
- 24 City of Bayonne.
- MR. HANLEY: Mike Hanley, NW Financial

- 1 Group.
- 2 (Whereupon the Witnesses are sworn in)
- 3 CHAIRMAN CUNNINGHAM: So gentlemen,
- 4 you're here for a refunding for savings today?
- 5 MR. CANTALUPO: Yes, sir.
- 6 CHAIRMAN CUNNINGHAM: And I was hoping
- 7 that one of you could introduce the application on
- 8 behalf of your client.
- 9 MR. CANTALUPO: Sure, absolutely.
- 10 Thank you. John Cantalupo from Archer & Greiner,
- 11 bond counsel for the City of Bayonne. Today we're
- here to issue \$80,000,000 in qualified general
- 13 improvement and school bonds not to exceed amount
- being issued to advance or funds 64,000,000 of 2009
- 15 qualified bonds and 3.6 million school bonds from
- 16 2004. The savings structure is currently -- present
- 17 value savings of \$3,239,000 or 4.77% on a present
- 18 value basis. The bonds will not be issued beyond the
- 19 original maturity of the bonds. The savings are
- 20 relatively level except for 2033. And the reason why
- 21 we had to make an adjustment for 2033 is that there
- 22 was not enough qualified revenues in that year to
- 23 cover the debt service, so we fixed that plan -- that
- 24 problem for the City in 2033 and put a little more
- 25 savings in there. The bonds will be issued on a

1 negotiated basis. We are asking you to approve the

- 2 issuance of the bonds and endorse your consent upon
- 3 the -- from the bond ordinance and improve the
- 4 general improvement which on the bonds issued as
- 5 qualified bonds under the municipal qualified bond
- 6 back.
- 7 CHAIRMAN CUNNINGHAM: Thank you
- 8 counselor. So listen, it's -- I think my initial
- 9 reaction to the application was, because it's a
- 10 relatively big money operation the savings are
- 11 significant and certainly it's in the City's best
- interest to proceed. The only thing that was a
- 13 little confusing was the maturity schedule. It
- 14 seemed to be kind of set up in an odd way maybe at
- 15 the beginning and now the refunding kind of follows
- 16 that a little bit. Mike, maybe you can just help me
- 17 understand a little bit.
- MR. HANLEY: Yeah, it's a -- one of the
- deals being refunding was set up to wrap around debt
- 20 service, and as you know we do cash accounting so
- 21 when it switched from a calendar year -- from a
- 22 fiscal year to a calendar year it created a spike in
- 23 that year rather than wrapping around. So, you know,
- 24 the credit agency is required coverage for the
- 25 qualified bond revenues and it made that one year a

- 1 problem. So by adjusting the debt service in that
- 2 year, it fixes that wrap around problem that was
- 3 caused by changing the way the town's fiscal year was
- 4 calculated.
- 5 CHAIRMAN CUNNINGHAM: Yeah. 2014 and
- 6 2015 audits?
- 7 MR. HANLEY: 2014 audit is literally
- 8 being printed and sent out today.
- 9 CHAIRMAN CUNNINGHAM: Okay. And '15?
- 10 MR. HANLEY: 2015 audit has been work
- 11 has been awarded contractually and we are expecting
- 12 that to begin very shortly.
- 13 CHAIRMAN CUNNINGHAM: Any questions
- 14 from the Board? As I said, you know, it's a
- 15 relatively big money application. Savings are
- 16 significant. And 4.77%, the aggregate, you know, I
- 17 think we support the application. I would ask for a
- 18 motion or second from --
- MS. RODRIGUEZ: Make a motion.
- MR. BLEE: Second.
- 21 CHAIRMAN CUNNINGHAM: Ms. Rodriguez
- 22 makes the motion and Mr. Blee Seconds. I hear.
- 23 Thank you. Roll call please.
- MS. MCNAMARA: Mr. Cunningham?
- MR. CUNNINGHAM: Yes.

1 MS. MCNAMARA: Mr. Avery?

- 2 MR. AVERY: Yes.
- MS. MCNAMARA: Ms. Rodriguez?
- 4 MS. RODRIGUEZ: Yes.
- 5 MS. MCNAMARA: Mr. Blee?
- 6 MR. BLEE: Yes.
- 7 MS. MCNAMARA: Mr. Light?
- MR. LIGHT: Yes.
- 9 CHAIRMAN CUNNINGHAM: Thank you very
- 10 much. John, you're staying up for Asbury Park?
- MR. CANTALUPO: Asbury Park, yes.
- 12 CHAIRMAN CUNNINGHAM: You're by
- 13 yourself?
- MR. CANTALUPO: By myself. Rick is
- 15 getting surgery.
- 16 CHAIRMAN CUNNINGHAM: Okay. So, again,
- 17 already being introduced to the reporter. I guess we
- 18 can dive right into the application. So, John, do
- 19 you want to introduce the City of Asbury Park's
- 20 application to the board?
- 21 MR. CANTALUPO: Yes, sir, thank you.
- John Cantalupo, from Archer & Greiner bond counsel
- for the City of Asbury Park. This project has to do
- 24 with a foot bridge over Sunset Lake in -- in Asbury
- 25 Park that was damaged during Hurricane Sandy, Super

1 Storm Sandy. The surge came over and -- and damaged

- 2 the bridge. Initially 2012 they passed emergency
- 3 appropriations to -- to fund the bridge. When -- and
- 4 they subsequently adopted a bond ordinance that
- 5 pursuant to local finance notice 2012, 29 they were
- 6 permitted to have a down payment waiver on that bond
- 7 ordinance. Once they did the further work and took
- 8 the engineering work into the construction of what
- 9 needed to be done, they discovered that the bulk head
- 10 and the substructure of the bridge needed to be
- 11 repaired further, that they didn't realize when they
- 12 were just dealing with the storm in 2012 and '13. So
- that caused an in increase in the cost of the repair
- of the foot bridge. FEMA is going to reimburse this
- project for somewhere between 75 and 90%. Pretty
- 16 much all the paperwork is in. The only paperwork
- 17 that I believe that is not in is once this bond
- 18 ordinance passes, they can put in additional
- 19 paperwork for the new appropriation, which would be
- 20 made by this bond ordinance, but everything else is
- on board and FEMA is on board with the project and
- 22 the size and the scope of it, from what Ricky has
- 23 told me. The tax impact for this bond issuance would
- 24 be \$8.96 on the average tax bill of \$5002.
- 25 CHAIRMAN CUNNINGHAM: And the

- 1 requesting of waiver of down payment because the
- 2 project is ultimately will be reimbursed through --
- 3 MR. CANTALUPO: Yes, through FEMA.
- 4 CHAIRMAN CUNNINGHAM: FEMA of 75 to
- 5 90%.
- 6 MR. CANTALUPO: Yes. We're thinking 90
- 7 but to be conservative I guess the minimum they would
- 8 get would be 75.
- 9 CHAIRMAN CUNNINGHAM: It should be 90
- 10 if it's --
- 11 MR. CANTALUPO: Yes, it is Hurricane
- 12 Sandy. But Ricky keeps saying to me, you know, he's
- 13 saying it to me, that it's going to be 90% but, you
- 14 know, they said that the minimal --
- 15 CHAIRMAN CUNNINGHAM: Principal of
- 16 conservatism.
- MR. CANTALUPO: Exactly. Yes.
- 18 CHAIRMAN CUNNINGHAM: And just for the
- 19 Board's benefit, for those that don't remember the
- 20 existing application, you know, the bond ordinance
- 21 was original \$450,000 and it jumped by 550 so it was
- 22 a significant -- I guess additional scope of work --
- MR. CANTALUPO: Yes.
- 24 CHAIRMAN CUNNINGHAM: -- for this foot
- 25 bridge. And, John, the other thing that I note in

1 the application is that, and maybe you said this, if

- 2 you did, I apologize, but the City is expecting to do
- 3 this competitive sale but you are still potentially
- 4 thinking about going through the --
- 5 MR. CANTALUPO: Monmouth Improvement
- 6 Authority, Yeah. Absolutely. That's where they
- 7 usually go when they do their thing. If not, it
- 8 would be just normal competitive sale. Most Monmouth
- 9 towns go through the improvement authority, they have
- 10 a AAA rating and the convenience of it.
- 11 CHAIRMAN CUNNINGHAM: Did we ever get
- 12 the supplemental questionnaire on this? I guess we
- got the supplemental questionnaire but apparently I
- 14 didn't read it. Hopefully, it did come in late, in
- my defense. I didn't have time to read and schooled
- 16 about. But I also just want the record to reflect
- 17 that the City of Asbury Park is a transitional town
- so therefore it's under the terms of memorandum of
- 19 understanding oversight by the division and we did
- 20 ask the City's transitional aid monitor to review the
- 21 application and again, because this is basically a
- 22 FEMA project, there was no objections from the --
- 23 from the monitor. Any questions from the board
- 24 members? Then I would ask for a motion and a second.
- MR. BLEE: I will.

- 1 MR. LIGHT: Second.
- 2 CHAIRMAN CUNNINGHAM: We'll say I think
- 3 I hear Mr. Blee motion and Mr. light second. How is
- 4 that? And I guess, Pat, let's do a roll call then.
- 5 MS. MCNAMARA: Mr. Cunningham?
- 6 MR. CUNNINGHAM: Yes.
- 7 MS. MCNAMARA: Mr. Avery?
- 8 MR. AVERY: Yes.
- 9 MS. MCNAMARA: Ms. Rodriguez?
- MS. RODRIGUEZ: Yes.
- MS. MCNAMARA: Mr. Blee?
- MR. BLEE: Yes.
- MS. MCNAMARA: Mr. Light?
- MR. LIGHT: Yes.
- MR. CANTALUPO: Okay. Thank you all
- 16 very much.
- 17 CHAIRMAN CUNNINGHAM: Thanks, John.
- 18 City of Paterson. Good morning, Mr. Mayer. How are
- 19 you?
- MR. MAYER: Good morning. Good. Thank
- 21 you.
- 22 CHAIRMAN CUNNINGHAM: Would you kindly
- 23 introduce yourself and be sworn in.
- MR. MAYER: Good morning, Bill Mayer,
- with DeCotis, Fitzpatrick & Cole. Mr. TenHoeve, Mr.

- 1 Tompkins, and Mr. Grossman need to be sworn in.
- 2 (Whereupon the Witnesses are sworn in)
- 3 CHAIRMAN CUNNINGHAM: So this is an
- 4 application to install a piece of stain glass work
- 5 honoring a former mayor of the City or did I read the
- 6 application wrong?
- 7 MR. MAYER: I don't think I wrote that.
- 8 CHAIRMAN CUNNINGHAM: Okay. I get so
- 9 many and I see so many things in the paper that
- 10 causes me to raise an eyebrow.
- 11 MS. RODRIGUEZ: Those are private
- 12 dollars.
- 13 CHAIRMAN CUNNINGHAM: Is it? Then
- 14 we'll move to this application. So, Bill, did you
- want to introduce the application, please?
- MR. MAYER: As we've sort of eluded to
- 17 Mr. TenHoeve is the director of finance, Mr. Tompkins
- is the auditor, and Mr. Grossman is the financial
- 19 advisor for the City of Paterson. This is an
- application for \$1,630,000 tax appeal refunding.
- 21 It's really refunding of a temporary emergency for
- tax appeals. We're also asking that that \$1,630,000
- 23 refunding ordinance be qualified on the municipal
- 24 qualified bond back. And we're also asking that a
- 25 million one ordinance for armory restoration costs

- 1 after the fire be qualified on the municipal
- 2 qualified bond act. We have had some experiences
- 3 with the City where it's been helpful for us to have
- 4 the bond ordinances qualify and that's why we are
- 5 asking for this at this time.
- 6 CHAIRMAN CUNNINGHAM: All right. Thank
- 7 you. Taking them, I guess in reverse order, if you
- 8 could, so the tax appeal settlement one question that
- 9 we had on it is, I guess there was some question that
- of the total that was being done, I understand
- 11 they're mostly the hospital pieces, but has the
- 12 governing body adopted all of the necessary appeal
- 13 authorizations?
- MR. TENHOEVE: I believe so, yes.
- 15 CHAIRMAN CUNNINGHAM: Because there was
- \$210,000 that we were unsure about.
- 17 MR. TENHOEVE: I believe they're on
- 18 last tonight's consent agenda.
- 19 CHAIRMAN CUNNINGHAM: Okay. And we
- 20 should just check but, you know, maybe if you have a
- 21 chance you can just shoot us an e-mail and let us
- 22 know.
- MR. TENHOEVE: Sure.
- 24 CHAIRMAN CUNNINGHAM: Okay. So that
- 25 was the one question that we had from the tax appeal

- 1 settlements. So basically the City's asking to
- 2 refund the amount over three years and, Bill, you
- 3 might have said this, or maybe I kind of just --
- 4 MR. MAYER: No, I should have.
- 5 CHAIRMAN CUNNINGHAM: -- got there yet.
- 6 But it was three years and the impact on the average
- 7 assessed home is \$34.
- 8 MR. MAYER: That is correct. That is
- 9 the ask.
- 10 CHAIRMAN CUNNINGHAM: On behalf of, you
- 11 know, my other role as the director of the division,
- 12 we are very cognizant of the tax increases that the
- 13 City of Paterson residents and the City of Paterson
- 14 have faced, so, you know, on behalf of myself in that
- 15 roll and the transitional aid monitors assigned to
- 16 the City, I think it is wise to spread this out and
- 17 try to mitigate as much of the -- of the pain on the
- 18 taxpayers as possible, so, you know, I do think that
- 19 the three year \$34 is prudent. And then moving to
- 20 the -- to the armory, read those articles in the
- 21 paper and I understand it was a pretty significant
- 22 fire. I kind of lost track of what happened. I know
- that we approved rewarding of an emergency demo
- 24 contract but I guess that contract didn't include the
- 25 debris removal is that generally what happened, Jim?

1 MR. TENHOEVE: Originally the contract

- 2 included just mowing the armory down, taking it away.
- 3 That would have included the boiler in the basement
- 4 which is asbestos problem. When that -- that
- 5 contract hit the newspaper, there was a pretty large
- 6 appeal to save the facade of the armory and use that
- 7 as part of the reconstruction. That changed that
- 8 contract to a selective demolition, a little more
- 9 expensive.
- 10 CHAIRMAN CUNNINGHAM: Do you know how
- 11 much more expensive?
- 12 MR. TENHOEVE: It was about a 165,000
- more expensive but it did not take away the boiler.
- 14 The boiler was left so the -- there was an add back
- of about 180,000 for the boiler removal. In that
- 16 also is some architectural expenses to see how
- 17 something can be built into that facade. The facade
- 18 had to be supported and protected the whole time that
- 19 this planning was going on, and then there's
- 20 permitting, and disposal, and things like that. That
- 21 all total up to the million one.
- 22 CHAIRMAN CUNNINGHAM: And then I quess
- 23 my concern is that the City spent a considerable --
- 24 considerably more money, you know, than the six
- 25 figures, not just tearing down and removing and can

1 you just help me understand what the impetus of that

- 2 was.
- 3 MR. TENHOEVE: It was the historical
- 4 significance of the facade of the armory. There was
- 5 an outcry to save it and reconstruct with that facade
- 6 standing and build around that facade.
- 7 CHAIRMAN CUNNINGHAM: And who would do
- 8 that reconstruction?
- 9 MR. TENHOEVE: It would be bid
- 10 eventually.
- 11 CHAIRMAN CUNNINGHAM: For what purpose?
- MR. TENHOEVE: For offices,
- 13 predominantly. A portion of the building is not
- 14 being knocked down, which is already offices. It was
- not affected that greatly by the fire so it's
- savable. So it would be offices and the architect is
- 17 -- I don't know the plans for the rest but the
- 18 architect was hired to give some ideas for that. I
- 19 think, you know, the discussion was some type of a
- 20 community center, a recreation facility for that area
- 21 of the facility.
- 22 CHAIRMAN CUNNINGHAM: Noble goals but
- 23 the City's ratable base is plummeted and I know that
- 24 the budget situation, I know you're meeting with the
- 25 team on the budget today. I worry when significant

- 1 money is spent and I don't want to deprive the City
- of architectural significant structures, but, you
- 3 know, the City just doesn't have enough money. And
- 4 the tax increases on the residents has been
- 5 extraordinary. And then now to be left with a facade
- 6 that somehow has to be financed and bid out for some
- 7 unspecified purpose, I do question somewhat that
- 8 decision making but I do also acknowledge that we,
- 9 like Asbury Park, have a transitional monitor on
- 10 staff, and it's not like we weren't consulted
- 11 somewhere along the way, so I don't want to plead
- 12 ignorance to that, but concerning to me. But at the
- 13 same time I think that the work was done. So maybe
- 14 to Neil or to Bill, what are the thoughts, and I know
- 15 I heard what you said about doing a request for the
- note, how comfortable are you that given the City's
- 17 recent experience in the markets and their declining
- 18 tax base, how comfortable are you that this deal can
- 19 ultimately get to the market? Or may not get to the
- 20 market but actually find a buyer.
- 21 MR. GROSSMAN: There are two avenues
- 22 that we're likely to pursue for this. One is a
- 23 private sale, which the City did last June to other
- 24 municipal purchases, given the size, this is the size
- of the work for one or more such buyers. The other

1 alternative, which we had previously discussed with

- 2 the County and had a very successful bond issue
- 3 through the county, would be if we can't get a
- 4 municipal buyer, a good rate would be to work with
- 5 the county again to get the notes placed.
- 6 CHAIRMAN CUNNINGHAM: Have you started
- 7 any of those conversation with the -- about the
- 8 willingness to kind of go that route again?
- 9 MR. GROSSMAN: We had conversations
- 10 with them late last year in conjunction with the bond
- issue where we discussed there are future notes
- 12 dealing with -- that may be involved as well and they
- were, very amenable.
- MR. TENHOEVE: We discussed this
- 15 yesterday about this specific --
- 16 CHAIRMAN CUNNINGHAM: Okay. Good.
- 17 Glad to hear that. Thank you. Any questions from
- 18 the board?
- MR. LIGHT: No.
- 20 CHAIRMAN CUNNINGHAM: No? You know,
- 21 sometimes decisions get made and you know, may not
- 22 have been the decisions I would have supported but,
- 23 you know, we all do our best and we work
- 24 collaborative with the City and we do have a good
- 25 relationship with the City, so at any rate, you know,

division is involved in the day-to-day administration

- 2 of the City, so I will -- I will just leave my
- 3 comments at that. Little disappointed in the cost of
- 4 the armory demolition but that won't stop me for
- 5 asking for a motion and a second from colleagues,
- from two of my colleagues. Anybody want to make the
- 7 motion?
- 8 MR. AVERY: I'll move it, Mr. Chairman.
- 9 MR. BLEE: Second.
- 10 CHAIRMAN CUNNINGHAM: Let's TAKE roll
- 11 call.
- MS. MCNAMARA: Mr. Cunningham?
- 13 MR. CUNNINGHAM: Yes.
- MS. MCNAMARA: Mr. Avery?
- MR. AVERY: Yes.
- MS. MCNAMARA: Ms. Rodriguez?
- MS. RODRIGUEZ: I'm going to abstain
- 18 from this one.
- MS. MCNAMARA: Mr. Blee?
- MR. BLEE: Yes.
- MS. MCNAMARA: Mr. Light?
- MR. LIGHT: Yes.
- 23 CHAIRMAN CUNNINGHAM: Thank you,
- 24 gentlemen. Staying in Passaic County, we will move
- 25 to the Improvement Authority. Good morning, would

1 you kindly introduce or re-introduce, Mike, in your

- 2 case, and those that aren't counsel be sworn.
- 3 MR. JOHNSON: Sure. Good morning. My
- 4 name is Everett Johnson shareholder with Wilentz,
- 5 Goldman & Spitzer. I have with me today, to my
- 6 right, Nicole Fox, Executive Director of the Passaic
- 7 County Improvement Authority and to her right Michael
- 8 Hanley, financial advisor, from NW Financial Group.
- 9 (Whereupon the Witnesses are Sworn)
- 10 MR. JOHNSON: This morning --
- 11 CHAIRMAN CUNNINGHAM: Go ahead, please.
- 12 MR. JOHNSON: This morning the PCI is
- 13 requesting the positive review and positive findings
- of the Board regarding its proposed 15,000,000 county
- 15 guaranteed, Passaic Improvement Authority capital
- 16 lease equipment program. And also the full faith and
- 17 credit guarantee of the county related to payment of
- 18 lease purchase obligations under the program. For
- 19 background purposes, this program is a renewal of
- 20 existing program the PCI has -- had I guess for about
- 21 five or six years. The way it works is PCIA solicits
- 22 proposals from leasing companies. Once the leasing
- company is selected, they enter into a mass lease
- 24 agreement, which kind of serves similar to a line of
- 25 credit where you have availability up to the amount

of the maximum lease agreement currently seeking to

- 2 be 15 million dollars where participants which
- 3 include school districts, municipalities, the county
- 4 itself, authorities can apply to the PCIA throughout
- 5 the year to lease equipment through the program. The
- 6 participants will have to include the application,
- 7 adopt a resolution. Those items are then sent to the
- 8 director along with the list of the items to be
- 9 leased for the director's approval. Once they are
- 10 approved the participants enter into a sublease
- 11 agreement with the PCIA and payments are made
- directly to the leasing company. And those payments
- are also guaranteed by the county so we are basically
- 14 seeking renewal of that program.
- 15 CHAIRMAN CUNNINGHAM: Would you --
- 16 first of all, I do appreciate you reaching out to
- 17 myself and staff to discuss the PCIA issue. I think
- it's a significant topic to be discussed so I would
- 19 ask you just to kind of apprise the board on the fee
- 20 amount and the fee structure as we had kind of
- 21 discussed.
- MR. JOHNSON: So we had a conversation
- with the director, I guess a couple of weeks ago now,
- 24 where the PCIA historically charges a 1% fee
- 25 participants who are applying to the program. And

- 1 our discussion was related to the fact that most of
- 2 our loans are very, you know, small, 250,000 \$300,000
- 3 1000 and that 1%, you know, those fees are not
- 4 generating a lot of revenue to the PCIA but are
- 5 necessary for the PCIA to underwrite it's costs and
- 6 setting up the program, and running the program. And
- 7 I know that all issue that year by the Board with
- 8 regards to having approvals for fees that are above
- 9 .125% that in this instance the 1% fee is pretty
- 10 minimal in most cases with regards to most of our
- 11 leases. In any event, I spoke to deputy director
- 12 this morning about it. We had -- credit lease
- 13 program for ten million dollars.
- MS. FOX: Right.
- MR. JOHNSON: In that instance 1% fee
- 16 was negotiated down and minimal for doing that. But
- for the most part we have 200,000 applications and
- 18 \$300,000 applications 1% is very minimal. .125 is
- 19 almost minuscule. And so that's why we were
- 20 proposing to maintain our 1% financing fee to all the
- 21 applicants.
- 22 CHAIRMAN CUNNINGHAM: Statutorily,
- though we require 2/3 of the board.
- MR. JOHNSON: We understand that.
- 25 CHAIRMAN CUNNINGHAM: I just want to

- 1 acknowledge both for the record and for my
- 2 colleagues. Division received the fee questionnaires
- 3 from the Improvement authorities and were continuing
- 4 to analyze them. And some of them were submitted in
- 5 better forms than others and we're asking for
- 6 additional information from some people and trying to
- 7 evaluate them because they're really much less
- 8 standard than we had thought. I am worried, though,
- 9 that the Passaic though has the highest fees on this
- 10 time of transaction, but what I don't want to do is
- 11 -- I do understand the point that counsels made that
- some of these are relatively small finances, and
- 13 certain participants that, you know, want to use the
- 14 program to it's an advantage to them to use the
- program, and it's still not much money for them to
- 16 use the program, so I know that, you know, you've
- worked hard to kind of bring them into the financing
- 18 structure. So, again, you know, we're going to
- 19 continue to work on the fees and I know eventually
- 20 some of this stuff may evolve a little bit, but it's
- 21 not just the 1% it's also you assign a portion of the
- 22 professional costs to each of the applicants, Right?
- MR. JOHNSON: Correct.
- 24 CHAIRMAN CUNNINGHAM: I'm correct
- 25 that's \$800, as I recall?

1	MP	JOHNSON:	Correct.
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- 2 CHAIRMAN CUNNINGHAM: Just give me one
- 3 second. The County guarantee ordinance, it wasn't
- 4 certified as introduced, is that making progress on
- 5 that?
- 6 MS. FOX: It's been introduced.
- 7 CHAIRMAN CUNNINGHAM: It has been
- 8 introduced?
- 9 MS. FOX: It was introduced January
- 10 26th on Tuesday.
- 11 CHAIRMAN CUNNINGHAM: Okay. So any
- 12 questions from the Board? I'll ask for a motion and
- 13 second.
- 14 MR. LIGHT: I'll move the application.
- MR. BLEE: Second.
- 16 CHAIRMAN CUNNINGHAM: Mr. Light moves
- 17 and Mr. Blee seconds. Roll call, please.
- MS. MCNAMARA: Mr. Cunningham?
- MR. CUNNINGHAM: Yes.
- MS. MCNAMARA: Mr. Avery?
- MR. AVERY: Yes.
- MS. MCNAMARA: Ms. Rodriguez?
- MS. RODRIGUEZ: Yes.
- MS. MCNAMARA: Mr. Blee?
- MR. BLEE: Yes.

1	MS.	MCNAMARA:	Mr.	Light?

- 2 MR. LIGHT: Yes.
- 3 MR. JOHNSON: Thanks very much.
- 4 CHAIRMAN CUNNINGHAM: Participants,
- 5 thank you. Essex.
- 6 MS. EDWARDS: Essex. Good morning.
- 7 I'll introduce everyone. Jennifer Edwards, Acacia
- 8 Financial Group, financial advisor to the Essex
- 9 County Improvement Authority. We have Mark Acker,
- 10 treasurer of the County of Essex; John Stolly, bond
- 11 counsel to the ECIA, Steve Roth our executive
- 12 director of the ECIA.
- 13 CHAIRMAN CUNNINGHAM: Thank you. Those
- 14 that are not counsel would you kindly be sworn.
- 15 (Whereupon the Witnesses are sworn)
- MS. EDWARDS: Good morning. We're here
- to get approval of not to exceed \$8,250,000 in
- 18 project consolidation revenue refunding bonds. The
- 19 refunding will refinance all or a portion of the
- 20 outstanding 2005 project consolidation bonds. The
- 21 estimated savings is in excess of 10% present value.
- 22 We're refunding the maturities that are all or a
- portion of the maturities that mature in 2016 through
- 24 2027 and the savings will be structured as
- 25 approximately level over the life of the issue.

1	CHATRMAN	CUNNINGHAM:	SO	we're	looking
⊥	CHATIMIAN	COMMINITING HAM.	$\mathcal{O}$	WC IC	TOOKTIIG

- 2 at some fairly significant -- actually double digit
- 3 savings in the aggregate, right?
- 4 MS. EDWARDS: Yes. In it's in excess
- of \$70,000 a year in the refunding, budgetary
- 6 savings. The leases are paid directly by the county
- 7 and then the further guaranteed by the county.
- 8 CHAIRMAN CUNNINGHAM: So the
- 9 application is really straightforward. The only area
- 10 where it got a little complicated for us, and we
- 11 should talk a little bit about, is with respect to
- 12 the improvement part of the financing fee. And it's
- 13 listed in the application I guess at 9,325, but we
- 14 have a finance fee that is kind of gone on a per bond
- 15 basis but there's also underwriter's discount in
- 16 there as well, right? And, Jen, I don't know that
- 17 that was listed in the cost of issuance?
- 18 MS. EDWARDS: The cost of issuance do
- 19 not have underwriter listed because the Authority
- 20 plans on doing a competitive sale for the refunding.
- 21 And the financing fee was at the minimum cited in the
- 22 statute.
- 23 CHAIRMAN CUNNINGHAM: The statute,
- 24 right. So we didn't have the same issue.
- MS. EDWARDS: Right.

1	CHAIRMAN	CUNNINGHAM:	Okav.	And	the

- 2 county guarantee was already --
- MS. EDWARDS: Yes, everything was
- 4 introduced and submitted.
- 5 CHAIRMAN CUNNINGHAM: Any questions
- from the Board?
- 7 MR. LIGHT: I move the application
- 8 being approved.
- 9 MS. RODRIGUEZ: Second.
- 10 CHAIRMAN CUNNINGHAM: Okay, Mr. Light
- 11 moves and Ms. Rodriguez seconds. Roll call, please.
- MS. MCNAMARA: Mr. Cunningham?
- MR. CUNNINGHAM: Yes.
- MS. MCNAMARA: Mr. Avery?
- MR. AVERY: Yes.
- MS. MCNAMARA: Ms. Rodriguez?
- MS. RODRIGUEZ: Yes.
- MS. MCNAMARA: Mr. Blee?
- MR. BLEE: Yes.
- MS. MCNAMARA: Mr. Light?
- 21 MR. LIGHT: Yes.
- 22 CHAIRMAN CUNNINGHAM: Thanks very much.
- MS. EDWARDS: Thank you.
- 24 CHAIRMAN CUNNINGHAM: Good seeing you.
- MS. EDWARDS: Good seeing you.

1 CHAIRMAN CUNNINGHAM: Two Rivers Water

- 2 Reclamation Authority.
- 3 MR. LANGHART: Christopher Langhart.
- 4 CHAIRMAN CUNNINGHAM: Good morning
- 5 gentlemen.
- 6 MR. LANGHART: Good morning.
- 7 CHAIRMAN CUNNINGHAM: Would you just
- 8 introduce yourself and those that aren't counsel be
- 9 sworn.
- 10 MR. LANGHART: Yes. Chris Langhart
- 11 McManimon, Scotland, Baumann. To my left I have Jay
- 12 Darby, financial advisor and to my right, Mike
- 13 Gianforte, the executive director.
- 14 (Whereupon the Witnesses are sworn)
- MR. LANGHART: We're here today for a
- 16 pretty straightforward financing. We're asking for
- 17 positive findings under local authority fiscal
- 18 control law for an amount not to exceed four and a
- 19 half million dollars to perform various upgrades to
- 20 the sewerage treatment plant. Relates to capital
- 21 improvements and relates to some of the equipment
- 22 used in the solids processing treatment. I'll be
- 23 happy to answer any questions you might have about
- 24 the application.
- 25 CHAIRMAN CUNNINGHAM: So I agree that

it's a straightforward financing there's really only

- 2 one question that we toy with the idea of maybe
- 3 moving this to consent and waiving the appearance,
- 4 but there's one thing that we want to ask and we
- 5 wanted to kind of do it in full membership of the
- 6 board. And just a question is, why this deal
- 7 wouldn't be going through the environmental
- 8 infrastructure trust, and if you can just explain
- 9 that to us.
- 10 MR. LANGHART: Yeah. The answer to
- 11 that question and I was actually going to give you a
- 12 call, Mr. Chairman, to just to let you know this
- 13 project was going to be paid for originally out of
- 14 cash on hand that the Authority had, but the
- 15 Authority had been involved in some litigation and
- 16 part of that settlement, that cash that was going to
- 17 be used to do this project, had to be diverted, and
- we already kind of started the process with the
- 19 bidding, so we need to do the equipment. We need to
- 20 do the upgrades to the plant. We called the trust to
- see if we could get into the project, but because
- 22 we're further along in the process than normal, we
- 23 couldn't qualify for their time line and their review
- 24 and such so there's some back and forth and
- 25 ultimately they told us we couldn't qualify for the

financing. So the timing is such that we -- we need

- 2 to get the money now and do the upgrades and that's
- 3 why we're going out to market.
- 4 CHAIRMAN CUNNINGHAM: Any questions?
- 5 MR. LIGHT: Where is this Two Rivers
- 6 plant?
- 7 MR. GIANFORTE: It's in Monmouth Beach.
- 8 We serve 12 towns in the area between the two rivers
- 9 of the Navesink and the Shrewsbury.
- 10 MR. LIGHT: Thank you.
- 11 CHAIRMAN CUNNINGHAM: Any other
- 12 questions?
- MR. LIGHT: Move the application.
- 14 CHAIRMAN CUNNINGHAM: Mr. Light moves
- 15 the application.
- MR. BLEE: Second.
- 17 CHAIRMAN CUNNINGHAM: Mr. Blee seconds.
- 18 Take roll call please.
- MS. MCNAMARA: Mr. Cunningham?
- MR. CUNNINGHAM: Yes.
- MS. MCNAMARA: Mr. Avery?
- MR. AVERY: Yes.
- MS. MCNAMARA: Ms. Rodriguez?
- MS. RODRIGUEZ: Yes.
- MS. MCNAMARA: Mr. Blee?

- 1 MR. BLEE: Yes.
- MS. MCNAMARA: Mr. Light?
- 3 MR. LIGHT: Yes.
- 4 CHAIRMAN CUNNINGHAM: So we're going
- 5 to, as I said, we're going to adjust the agenda
- 6 slightly and we'll hear from Weehawkin. So I would
- 7 ask that, you know, Mayor, you and your colleagues be
- 8 introduced and those that aren't counsel, be sworn
- 9 in.
- 10 MR. TURNER: I'm Richard Turner, Mayor
- 11 of Weehawkin.
- MR. BARSA: Richard Barsa, finance
- 13 director.
- MS. TOSCANO: Lisa Toscano, CFO.
- MR. HANLEY: Mike Hanley, NW Financial.
- 16 (Whereupon the Witnesses are sworn)
- 17 CHAIRMAN CUNNINGHAM: Okay, Mr. Mayor,
- do you want to start?
- 19 MR. TURNER: Thanks, Mr. Chairman. We
- are here today seeking the Board's approval of a
- 21 refunding bond ordinance to repay taxpayer's appeals
- in the amount not exceeding \$1,822,500 and we're
- 23 requesting a nine year maturity schedule to repay
- 24 that.
- 25 CHAIRMAN CUNNINGHAM: All right. So

- just to be a little more specific, the nine year
- 2 maturity schedule would put the impact on the average
- 3 assessed home at \$54.59?
- 4 MR. TURNER: Yes.
- 5 CHAIRMAN CUNNINGHAM: And anything less
- 6 than that, I know that we've had runs of one, five
- 7 and seven years and would certainly be greater, and
- 8 with respect to the 54.59 the Board is -- typically
- 9 has been our practice, seeks to have the average
- impact at \$50, give or take, so the 54.59 would fall
- into that general policy. So at the time of the sale
- 12 you'll discuss whether you're going to be competitive
- or negotiated, Mike?
- MR. TURNER: Yeah.
- 15 CHAIRMAN CUNNINGHAM: You haven't
- 16 figured out what you're going to do?
- MR. HANLEY: No, we'll probably be,
- depending on the timing, try to match up with the VCA
- 19 program.
- 20 CHAIRMAN CUNNINGHAM: Okay. Thank you.
- 21 MR. TURNER: Again, this all goes away
- 22 in a short period of time because we have a major
- 23 building boom going on. This is as a result of the
- 24 recession. You know, and everything stopped for a
- 25 few years and now we have five or six buildings that

1 are going to be completed within the next two or

- 2 three years.
- 3 CHAIRMAN CUNNINGHAM: So, Mayor, don't
- 4 know whether Jason said it or not, but the number of
- 5 appeals here is six, right? So these are large
- 6 commercial appeals and these were stragglers that
- 7 were not discussed last time in front of --
- 8 MR. TURNER: Yeah, what happened is we
- 9 have multi-developers and some developers represent
- 10 other developers and their appeals got lost in the
- 11 process. Both from the developer's side and
- 12 unfortunately a lot of us started with the deceased
- 13 tax collector and --
- 14 CHAIRMAN CUNNINGHAM: So when you say
- the issue goes away, this issue or you're generally
- 16 seeing kind of a -- the tax appeals in general in the
- municipality, they're waning or not.
- 18 MR. BARSA: I think -- I think this
- 19 basically cleans all up. A few minor ones, very few
- 20 appeals in the old families in the upland area. It's
- 21 mostly the water fund stuff, it was on a roll in '9
- 22 and '10 and then the recession hit and then they
- 23 stopped and then they appealed.
- 24 CHAIRMAN CUNNINGHAM: So maybe I made a
- wrong assumption, are these residential or are they

- 1 commercial?
- 2 MR. TURNER: Residential. It's about
- 3 half apartments and half for sale. And the for sale
- 4 we don't do a pileage of tax abatements on the sale.
- 5 So when -- when the economy hit, boom, everybody
- 6 filed an appeal. We just since -- we just added
- 7 64,000,000 on ratables on this year alone. So the
- 8 building are back on line, the developments underway,
- 9 we have several buildings, like I said, we'll have
- 10 five buildings come on in line next two, two and a
- 11 half years.
- 12 CHAIRMAN CUNNINGHAM: Are they
- 13 residential as well?
- 14 MR. TURNER: Residential and two
- 15 hotels.
- 16 CHAIRMAN CUNNINGHAM: Oh, okay. No
- 17 kidding.
- 18 MR. TURNER: Very expensive. Look at
- 19 New Jersey.com and you'll see how the average
- 20 property tax in Weehawkin has gone -- is one of the
- 21 highest in the state because of the waterfront
- 22 development, which is -- which is finally -- the
- 23 building boom is astronomical. I think in 2014 we
- 24 were the second highest building permits in the
- 25 State. Jersey City being the first.

1	CHATRMAN	CUNNINGHAM:	Actually

- 2 surprised me because I actually thought some of the
- 3 Sandy towns would have been higher just because of
- 4 the amount of work that was being done to rebuild.
- 5 But I think you guys have such density up there that.
- 6 MR. TURNER: Well, we have the overflow
- 7 from Manhattan. You know, if something like
- 8 \$2,000,000 in Weehawken it's 5, 6, 7,000,000 in
- 9 Manhattan. So and with the ferry system, path, and
- 10 the light rail and everything it's easy to commute
- over there. Especially with the hotels. The hotels
- 12 are great. The hotels bring very little expenses and
- 13 bring in a lot of revenue.
- 14 CHAIRMAN CUNNINGHAM: And don't send
- 15 any kids to schools?
- MS. RODRIGUEZ: Good trade.
- 17 CHAIRMAN CUNNINGHAM: All right.
- 18 MR. LIGHT: Move the application.
- 19 CHAIRMAN CUNNINGHAM: Mr. Light moves
- 20 the application.
- MS. RODRIGUEZ: Seconds.
- 22 CHAIRMAN CUNNINGHAM: Ms. Rodriguez
- 23 seconds. Roll call, please.
- MS. MCNAMARA: Mr. Cunningham?
- MR. CUNNINGHAM: Yes.

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1 MS. MCNAMARA: Mr. Avery?
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- 2 MR. AVERY: Yes.
- MS. MCNAMARA: Ms. Rodriguez?
- 4 MS. RODRIGUEZ: Yes. And I want to
- 5 make a comment. I'm really happy to see all this
- 6 happening.
- 7 MR. TURNER: It's been a long time
- 8 coming. We just finished our third recession.
- 9 MS. RODRIGUEZ: Yeah.
- MS. MCNAMARA: Mr. Blee?
- 11 MR. BLEE: Yes.
- MS. MCNAMARA: Mr. Light?
- MR. LIGHT: Yes.
- 14 MR. TURNER: Thank you all. I
- 15 appreciate it.
- 16 CHAIRMAN CUNNINGHAM: Okay. Thank you.
- 17 Listed on the agenda were two appeals of the
- directors decisions, both relating to the Cherry Hill
- 19 Township Fire District 13 and their counsel was not
- 20 available for today's meeting so they are being
- 21 deferred until the March agenda when I shall recuse
- 22 myself from the dais and Mr. Light shall hear that
- and lead the board in that. Which then brings us to
- 24 the Bridgeton Municipal Port Authority. I know
- 25 there's a number of people in the gallery here for

this matter today and these people have actually been

- 2 here. I don't think there -- you know, I don't think
- 3 there's a need for appearances by your Mr. Bertram.
- 4 I think that we've had numerous conversations and we
- 5 certainly have heard from parties and reviewed the
- 6 documents. I have said to people that in my year in
- 7 this -- in this job, I have found this matter to be
- 8 the most vexing topic that I've dealt with. We deal
- 9 with some -- some major issues and we have some
- 10 city's that are in an incredible levels of distress
- 11 but kind of intellectual and statutory analysis
- 12 standpoint, this issue has just been tremendously
- 13 difficult to deal with, and we have invested a
- 14 tremendous amount of staff time, and we've relied
- very, very heavily on our deputy attorney generals,
- and have sought their legal advice. So I'm going to
- 17 read a statement into the record just recapping some
- of the facts that were put in front of the Board.
- 19 And then I will make a recommendation on what I think
- 20 the appropriate course of action is. There was no
- 21 ideal situation here. This is not a particularly
- 22 enjoyable matter but -- and then I would ask for the
- 23 concurrence of my colleagues and the Board will take
- 24 a vote. So just getting started here, just talking
- about the local finance Board's basis for involvement

- and I'm just going to memorialize what is set forth
- 2 in the statute. I just want this to be in the
- 3 record. I know that the parties clearly know about
- 4 this. But in 1993 the Legislature enacted the local
- 5 Authority's Fiscal Control Law codified it 40A:5A-1
- 6 and extended the state control of all types of local
- 7 authorities by empowering this board to oversee the
- 8 creation, operation, and dissolution of local
- 9 authorities established by municipalities or
- 10 counties. And the thought was that the reasoning was
- 11 because authorities were often in a position of
- 12 raising spending vast sums on large public works
- 13 projects, and that may not certainly be the case
- 14 here, the Bridgeton Municipal Authority never really
- operated in a way that, you know, maybe was intended
- 16 some time ago, which also adds to the complexity and
- 17 difficulty of the situation. So local finance
- 18 boards, as you know, oversight and the ability to
- 19 initiate dissolutions of authorities under certain
- 20 circumstances, you know, that certainly is true. And
- 21 both gentlemen have cited in their various documents,
- 22 both counsels have cited 40a 5A 21 which is the
- 23 forced dissolution as opposed to section 20 of the
- 24 involuntarily dissolution. So as far as kind of a,
- 25 again, just, you know, reading some of the facts into

- 1 the record, just talking about some of the history
- 2 behind this matter, we largely rely on the
- 3 information supplied by, you know, by the parties
- 4 that have testified in front of the board on numerous
- 5 occasions. So the City of Bridgeton created a Port
- 6 Authority in 1983. It was an attempt to create a
- 7 revenue source through the Cohansey River. To
- 8 advance this goal the Authority bought properties
- 9 along the river. After several unsuccessful
- 10 development attempts, attempts to create a port
- 11 facility were abandoned. However, the Port Authority
- 12 was re-envisioned as riverside redevelopment entity.
- 13 In 1988 there was a mortgage on the properties
- 14 secured by a note. Mortgage on the property and a
- first lien by some FFE and still quite unsure how
- some of that all came to be, but at the time there
- was no pledge of revenue or guarantee nor was there
- any other credit enhancement provided by the City.
- 19 The appellate division later after a foreclosure
- attempt by the bank who held the mortgage, deemed the
- 21 mortgage was not a valid deed on the property, and
- therefore, the property wasn't subject to foreclosure
- 23 levy but the court held that the debt could still be
- 24 collected through other means. As has been
- 25 represented to the Board in 2006 the Port Authority

- 1 and the lender entered into a consent order
- 2 stipulating the outstanding balance in the mortgage
- 3 of 365,000 and some change and with an accrued
- 4 interest total outstanding balance was 394,000 plus.
- 5 Consent order also established the 10% post judgment
- 6 interest rate until monetary judgment was paid. As
- 7 it was explained to this Board, this was the parties
- 8 anticipated I think relatively quick sale of the
- 9 property so it was presumed that the interest was not
- 10 accrue for very long. Little did everyone know. So
- 11 the City and Port Authority have represented to the
- Board that they've been searching for redevelopment
- 13 entities to purchase the property since then. And
- 2011 an agreement was entered into with an entity
- known as Renewable Jersey to redevelop the Port
- 16 Authority's property. It's my understanding that the
- 17 redevelopment agreement wasn't particularly well
- 18 written. In fact, it wasn't strong in that it wasn't
- 19 necessarily, you know, adequate time frames or, you
- 20 know, when I say that, I mean dead lines or ability
- 21 to terminate the agreement and that process still
- lumbers on. Which brings us to the Martins who have
- 23 appeared in front of this Board several times. And
- 24 through their limited liability company Henry. Grove
- 25 Investment, they purchased the note and mortgage and

- filed an assignment of the note, and have since been
- 2 pursuing payment thereunder. Bridgeton Port
- 3 Authority has not had members, and has not been
- 4 productive for the better part of two decades, and
- 5 various audits and budgets have been late or not
- 6 done. So the Board accordingly determined that the a
- 7 hearing to the Port Authority status was appropriate
- 8 under statute. Which brings to us the finding of
- 9 financial difficulty. Under the local authority's
- 10 fiscal control law, the Board has submitted or
- 11 requested numerous written submissions from the Port
- 12 Authority, the City, and the creditors. The Board's
- inquired of all relevant issues, reviewed case law,
- 14 asked for values of assets and liabilities, and
- 15 certainly heard numerous testimony. And as I said
- before, we've engaged in numerous meetings,
- 17 conference calls, discussions with the attorneys and
- 18 really a lot of staff time. And it certainly, you
- 19 know, based on the information provided, appropriate
- 20 to say that the Port Authority is indeed in financial
- 21 distress. Port Authority is not efficiently
- 22 improved, established, or developed properties within
- 23 the Port district. It's not done so in accordance
- 24 with the legislative directive except for the
- 25 municipal Port Authority Law. But most importantly,

- and this is key to where my recommendations to my
- 2 colleagues on the Board will ultimately come in, the
- 3 assets of the Port Authority are simply insufficient
- 4 to cover its liabilities. The Port Authority's
- 5 assets by our reading of the materials provided to
- 6 us, total approximately 720,000 720,492 and the
- 7 liabilities exceed one million dollars. 1,196,000
- 8 and some odd change. From the City's perspective
- 9 without a formal commitment that would work to
- 10 liquidate Authority properties as part of dissolution
- 11 give the proceeds to the Martins, the City also
- 12 indicated that it would waive its claims of monies
- owed to it, however, the City in every conversation
- 14 and as communicated to the division on numerous
- occasions by their counsel, it has said that it's not
- 16 willing to assume the debt as a general obligation.
- 17 The creditors, the Martins in this case, some of the
- 18 creditors, certainly not the only creditors, are
- 19 pursuing full value of the note that was purchased,
- 20 which is now in an amount approximately \$800,000 and
- 21 we have heard nothing different that, you know,
- 22 there's any other numbers that play. As I said
- 23 before, because the Board is largely -- not largely
- 24 because the Board is not functioning it leaves very
- 25 little options to interject new revenues or save

1 money. There's no fees to be raised. There's no

- 2 staff to be cut. So once again the kind of
- 3 flexibility in terms of arriving at a solution are
- 4 really not plentiful. And I also said before the
- 5 open ended redeveloper agreement creates a problem
- 6 because it prevents use of the property and just
- 7 can't be ultimately disposed of at this time. So the
- 8 Board has explored the possibilities, contemplated
- 9 the implementation of Subsection 19 financial plan,
- 10 but I want to be really clear about this, there's no
- 11 financial plan that this Board could order that could
- 12 resolve the financial difficulties facing this non
- 13 functioning Port Authority. The Port Authority is in
- 14 financial difficulty and should be, but perhaps
- unable to be dissolved. We do not believe that the
- legislature could have ever intended that this Board
- would play a quasi judicial roll as a bankruptcy
- 18 judge or a trustee would, portioning insufficient
- 19 assets. Saying to some parties they're going to get
- 20 X on their claims and other parties are going to get
- 21 Y. Under 40A:5A-21 the Board is precluded from
- 22 ordering dissolution without assuring adequate
- 23 provisions for all creditors and obligees of the
- 24 Authority. The note holder demands full satisfaction
- of a debt that exceeds the Authority and ability to

1 pay. The City will not voluntarily assume the debt

- 2 as a general obligation as part of the financial plan
- 3 of the dissolution. Therefore, adequate provision
- 4 has not been made nor can it be under circumstances
- 5 such as these in which the Authority's liabilities
- 6 exceeds its assets and no way to increase the assets
- or revenues of the Authority. Therefore, the Board
- 8 is simply unable to dissolve the Bridgeton Municipal
- 9 Port Authority. We will continue to acquire
- 10 Statutory audits and budgets. We understand that's
- an ongoing cost it only makes the situation worse but
- we do not feel empowered to take any other action.
- 13 Either the redevelopment action will walk away and
- 14 maybe things will change or some other court that is
- 15 better equipped to deal with the situation will
- 16 intervene. So the unsatisfactory but the legal
- 17 option in front of us at this time is to not dissolve
- 18 the Bridgeton Municipal Port Authority for the reason
- 19 I set forth. I will, therefore, make a motion that
- 20 the facts that I read into the record and the
- 21 recommendation of the division in conjunction with
- 22 advice of counsel, be accepted by this Board and I
- 23 would ask for a second and roll call.
- MR. BLEE: Second.
- 25 CHAIRMAN CUNNINGHAM: Second Mr. Blee.

- 1 And roll call please, Pat.
- MS. MCNAMARA: Mr. Cunningham?
- 3 MR. CUNNINGHAM: Yes.
- 4 MS. MCNAMARA: Mr. Avery?
- 5 MR. AVERY: Yes.
- 6 MS. MCNAMARA: Ms. Rodriguez?
- 7 MS. RODRIGUEZ: Yes.
- 8 MS. MCNAMARA: Mr. Blee?
- 9 MR. BLEE: Yes.
- MS. MCNAMARA: Mr. Light?
- 11 MR. LIGHT: Yes.
- 12 MR. BERTRAM: Thank you. On behalf of
- 13 the City I appreciate the consideration. We have to
- 14 figure out what all this means. But we appreciate
- 15 the attention and the consideration.
- 16 CHAIRMAN CUNNINGHAM: Well, the one
- thing that it doesn't mean is that the parties
- 18 certainly if there is some other financial plan that
- 19 could be presented to this Board that would allow us
- 20 to develop a financial plan that didn't require us to
- 21 apportion insufficient assets, we would certainly be,
- 22 you know, willing to have that conversation.
- MR. MCMANIMON: Can I just get a copy
- of the resolution e-mailed to me when it's enacted?
- 25 CHAIRMAN CUNNINGHAM: Certainly.

1 M	R. MCM	IANIMON	: Thank	you.
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- 2 CHAIRMAN CUNNINGHAM: And I assume at
- 3 one point you may want to the transcript as well, and
- 4 if you want that, you will have to just request that.
- 5 MR. BERTRAM: Thank you.
- 6 CHAIRMAN CUNNINGHAM: So we have two
- 7 remaining matters on the agenda that hopefully can be
- 8 dispatched of quickly -- so the last two matters both
- 9 deal -- both deal with rules, administrative code
- 10 rules. First is -- deals with the electronic
- 11 disbursement control for payroll purposes. Proposed
- 12 amendments are based on recommendations by DLGS
- 13 staff, Mr. Anthony Cancro, the business administrator
- 14 for the Township of Plainsboro brought this up and
- published it. It was published in the August edition
- of the New Jersey Register, the Board referred the
- 17 matter to staff, and the referral was then published
- in September. After deliberation process the Board
- 19 resolved to grant petition and initiate rule making.
- 20 The Board's notice of action was published in the
- 21 January 16 Register. The text of those rules are
- 22 included in your packages and I would ask for your
- 23 support in that regard, and ask for a vote on this.
- 24 I'll make a motion. It was my staff that did it.
- 25 And I would ask for a second.

1	MS.	RODRIGUEZ:	Second.

- 2 CHAIRMAN CUNNINGHAM: Second, Ms.
- 3 Rodriguez. Thank you. Roll call, please, Pat.
- 4 MS. MCNAMARA: Mr. Cunningham?
- 5 MR. CUNNINGHAM: Yes.
- 6 MS. MCNAMARA: Mr. Avery?
- 7 MR. AVERY: Yes.
- 8 MS. MCNAMARA: Ms. Rodriguez?
- 9 MS. RODRIGUEZ: Yes.
- MS. MCNAMARA: Mr. Blee?
- 11 MR. BLEE: Yes.
- MS. MCNAMARA: Mr. Light?
- MR. LIGHT: Yes.
- 14 CHAIRMAN CUNNINGHAM: The last matter
- 15 similar regard was a matter where the Board was
- 16 petitioned by the New Jersey Foundation for Open
- 17 Government and Mr. John Path in particular, and they
- 18 had several -- and he and I don't know the
- 19 organization, had several proposed changes to the
- 20 local government ethics law, the rules that the Board
- 21 uses to administer its powers under that law. The
- 22 three things that were requested were to place time
- constraints upon the investigation of complaints,
- 24 make the existence of records publicly available
- 25 earlier in the process, and restrict the local

- finance board's ability to reject local government
- 2 ethic law complaints when matters are pending before
- 3 a court or administrative agency. The staff has
- 4 reviewed this and does not support the proposal
- 5 brought forth by the petitioners. So, Pat, the
- 6 action requested by the Board then would be to reject
- 7 or to -- all right, so we would reject and then this
- 8 text would appear in the register. So I would ask
- 9 for a motion and second in that regard.
- MS. RODRIGUEZ: So moved.
- MR. BLEE: Second.
- 12 CHAIRMAN CUNNINGHAM: Okay. Ms.
- 13 Rodriguez moved and Mr. Blee seconded. Roll call,
- 14 please.
- MS. MCNAMARA: Mr. Cunningham?
- MR. CUNNINGHAM: Yes.
- MS. MCNAMARA: Mr. Avery?
- MR. AVERY: Yes.
- MS. MCNAMARA: Ms. Rodriguez?
- MS. RODRIGUEZ: Yes.
- MS. MCNAMARA: Mr. Blee?
- MR. BLEE: Yes.
- MS. MCNAMARA: Mr. Light?
- MR. LIGHT: Yes.
- MR. LIGHT: Motion to adjourn.

1	MR. BLEE: I'll second that.
2	CHAIRMAN CUNNINGHAM: All in Favor.
3	(Whereupon all the parties agreed to
4	adjourn the meeting)
5	(Whereupon the Meeting was adjourned at
6	12:00 p.m.)
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1	CERTIFICATE
2	
3	I, STEFANIE TOWNS, a Certified Court
4	Reporter and Notary Public of the State Of New
5	Jersey, do hereby certify the forgoing to be a true
6	and accurate transcription of my stenographic notes
7	as taken on the aforementioned date and time.
8	
9	I FURTHER CERTIFY that the witness was duly
10	sworn according to law prior to testifying.
11	
12	I FURTHER CERTIFY that I am neither an
13	attorney for nor counsel to any of the parties; that
14	I am not related or employed by any of the parties or
15	any of the attorneys in this action; and that I am
16	not financially interested in this action.
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19	<pre>C:\TINYTRAN\Stefanie Towns.bmp</pre>
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23	STEFANIE TOWNS, C.C.R.
24	LICENSE NO. XI02103
25	DATED: February 19, 2016