1	STATE OF NEW JERSEY
2	DEPARTMENT OF COMMUNITY AFFAIRS LOCAL FINANCE BOARD
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4	MONTHLY MEETING AGENDA *
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6	^^
7	Conference Room No. 129
8	101 South Broad Street Trenton, New Jersey
9	Wednesday, July 13, 2016
10	B E F O R E: TIMOTHY J. CUNNINGHAM - CHAIRMAN IDINA RODRIGUEZ - MEMBER
11	TED LIGHT - MEMBER FRANCIS BLEE - MEMBER
12	
13	ALSO PRESENT:  PATRICIA McNAMARA - EXECUTIVE SECRETARY
14	EMMA SALAY - DEPUTY EXECUTIVE SECRETARY
15	APPEARANCES:
16	JOHN J. HOFFMAN,
17	ACTING ATTORNEY GENERAL  BY: MELANIE WALTER, ESQ.  Deputy Attorney Conoral for the Board
18	Deputy Attorney General for the Board
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21	
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1 (Transcript of Proceedings, July 13,

- 2 2016, commencing at 10:03 a.m.)
- 3 MR. CUNNINGHAM: Good morning. We'll
- 4 begin this Local Finance Board meeting unusually,
- 5 incredibly on time. There was not a prior session
- 6 upstairs so I would ask the executive secretary to
- 7 read the Open Public Meeting Act statement.
- 8 MS. McNAMARA: We are in compliance with
- 9 the Open Public Meetings Act. Notice of this meeting
- 10 was sent to the secretary of state, Star-Ledger, and
- 11 The Trenton Times.
- MR. CUNNINGHAM: And, Pat, would you
- 13 please take roll call.
- MS. McNAMARA: Mr. Cunningham.
- MR. CUNNINGHAM: Present.
- MS. McNAMARA: Mr. Avery is absent.
- 17 Ms. Rodriguez.
- MS. RODRIGUEZ: Present.
- MS. McNAMARA: Mr. Blee.
- MR. BLEE: Here.
- MS. McNAMARA: Mr. Light.
- MR. LIGHT: Here.
- MR. CUNNINGHAM: Okay. So the first
- 24 application before the board is the Maurice River
- 25 Township Fire District #4.

Good morning, Mr. McManimon. How are

- 2 you?
- 3 MR. McMANIMON: Good. Thank you.
- 4 MR. CUNNINGHAM: Would you kindly have
- 5 your clients introduce themselves to the reporter and
- 6 be sworn in?
- 7 MR. McMANIMON: I will.
- 8 It's the secretary to the board, Lillian
- 9 Johnson, and the chairman of the board, F. Barry
- 10 Fisher. You can be sworn in.
- 11 (Lillian Johnson and F. Barry Fisher,
- first having been duly sworn by the Certified
- 13 Court Reporter.)
- 14 MR. McMANIMON: Let me just explain
- 15 briefly the request, and if you have questions
- 16 specifically about this firehouse and why they're
- doing that, I've asked the commissioners to come and
- 18 explain it. We're asking this board to provide
- 19 positive findings in connection with a \$575,000
- 20 issuance of debt that's going to be financed by
- 21 TD Bank over a 10-year period at 2.84 percent. It's
- 22 for the construction of an addition to an existing
- 23 firehouse almost entirely to provide additional space
- 24 for additional fire equipment. It provides a little
- 25 bit more space but it's not to provide a hall or

- 1 anything like that.
- The total cost is \$975,000; they have
- 3 \$400,000 in funds that were reserved for this so
- 4 they're only borrowing the \$575,000.
- 5 They solicited a number of proposals to
- finance this. They didn't get any responses other
- 7 than conversations with a number of entities
- 8 including Roosevelt & Cross and a couple of other
- 9 banks, and the only one that responded positively
- 10 about the proposal was TD. It's a very good rate for
- 11 this kind of financing.
- So happy to answer any questions if you
- 13 have any.
- 14 MR. CUNNINGHAM: I would ask that the
- 15 commissioners just explain the need for the
- 16 renovations and more importantly the expansion. The
- 17 board has, in very recent meetings, had issues with
- 18 the construction of -- definitional construction of a
- 19 firehouse and what constitutes a firehouse, so we
- just wanted to understand from the commissioners what
- 21 the added footprint would be and what those -- what
- those areas would be used for.
- MS. JOHNSON: We're adding three bays,
- 24 which is basically doubling the size of the building.
- 25 The building that we have now has three bays but

- they're very tight. The building was built, I
- believe, in the late '50s, early '60s, and it doesn't
- 3 accommodate the trucks that we have now very well.
- 4 We literally can't open doors at the same time to get
- 5 out, like we have to get out one at a time.
- 6 We have a very, very small meeting room
- 7 and no offices at all for, you know, the secretary or
- 8 the commission or the chief or anything. So we're
- 9 basically adding three bays. The two small -- the
- 10 two bays where the main trucks are are going to be
- 11 the new meeting room, and then the smaller bay where
- 12 our rescue truck is going to be divided into three
- 13 offices. And then the meeting room that we have is
- 14 going to be two bathrooms and storage, because we
- don't have storage, either, at this time.
- MR. CUNNINGHAM: Just like to note for
- 17 the record that the applicant did provide us with
- 18 construction drawings showing what the -- what the
- 19 footprint of the building would be.
- 20 The other question that I had on this
- 21 application was that there was a statement in the
- 22 application that it was not anticipated that the
- 23 financing would have any impact upon the tax rate at
- 24 all, and I was wondering if that could possibly be
- 25 accurate or --

1 MS. JOHNSON: I believe the way it was

- 2 set up was that the tax rate was already done for the
- 3 funds that we have now and we don't anticipate
- 4 raising taxes for this building any further.
- 5 That's --
- 6 MR. McMANIMON: The \$400,000 that was
- 7 raised was raised through that process and they'll be
- 8 able to replace that with debt service on these
- 9 bonds, so it's the same rate --
- 10 MR. CUNNINGHAM: Okay.
- 11 MR. McMANIMON: -- that exists now; it
- wasn't that they raised it previously.
- MR. CUNNINGHAM: And I do applaud the
- 14 district for self-financing a large portion of the
- 15 project without having to go to the market for it.
- 16 So that was something else that we noticed in the
- application that we wanted to bring up.
- The last comment that I had on the
- 19 application was -- and I think staff from the board
- 20 reached out, I think there are some issues with
- 21 the -- with the website in terms of not being
- 22 compliant with the statutory requirements. Minutes,
- 23 meeting schedules, and budgets need to be listed.
- 24 I'm not going to make that a condition of the
- 25 application should it get approved, but I just wanted

1 to make sure that the district is aware of that and

- 2 are going to take remedial actions on the website.
- 3 MS. JOHNSON: Okay. Yes. It will be
- 4 taken care of.
- 5 MR. CUNNINGHAM: Okay. Thank you.
- 6 Do any of the commissioners have any
- 7 questions about this particular application?
- 8 Hearing none I'd ask for a motion to
- 9 approve it.
- MR. BLEE: Motion.
- 11 MR. CUNNINGHAM: Mr. Blee with the
- 12 motion.
- MS. RODRIGUEZ: Second.
- MR. CUNNINGHAM: Ms. Rodriguez seconds.
- 15 Roll call please, Pat.
- MS. McNAMARA: Mr. Cunningham.
- MR. CUNNINGHAM: Yes.
- MS. McNAMARA: Ms. Rodriguez.
- MS. RODRIGUEZ: Yes.
- MS. McNAMARA: Mr. Blee.
- MR. BLEE: Yes.
- MS. McNAMARA: Mr. Light.
- MR. LIGHT: Yes.
- MR. McMANIMON: Thank you very much.
- 25 MR. CUNNINGHAM: Okay. Good luck with

- 1 the project.
- 2 The next application before the board is
- 3 Piscataway Township Fire District #3. Because of the
- 4 straight-forward nature of the application, I waived
- 5 the appearance of the district. I'll just read into
- 6 the record that the financing is for the acquisition
- of a new mini pumper. They're purchasing it through
- 8 the Houston-Galveston co-op in the amount of
- 9 \$240,400, and they're using \$60,000 of money as a
- 10 down payment; a five-year finance agreement through
- 11 Municipal Asset Management, meaning that the total
- amount of the issuance is \$180,400. The district
- does not currently any outstanding debt and the
- 14 financing is being done at a rate of 2.345 percent.
- 15 There's a one-cent tax increase -- one-cent increase
- on the tax rate. And there were a couple issues with
- 17 the website but they've been notified as well.
- 18 So because of the straight-forward
- 19 nature, staff recommended approving this application
- and we didn't see the need to ask the applicant any
- 21 questions. So we -- as I said, we waived the
- 22 appearance.
- So in reviewing the information, do any
- of the commissioners have or any of the members of
- 25 the board have any questions about this application

- before I move?
- 2 MR. LIGHT: I have a statement I need to
- 3 make. I'm a resident of Piscataway Township and in
- 4 the district 4 area, not in district 3 which is the
- 5 Arbor Hose Company, so I don't have any connections
- 6 with that and I feel that I can vote on it but I
- 7 wanted to disclose that.
- 8 MR. CUNNINGHAM: Thank you, Mr. Light,
- 9 for that disclosure.
- 10 So hearing nothing else, I make a motion
- 11 to approve the application before the board pursuant
- 12 to 40A:5A-6, motion to approve positive findings for
- the Township of Piscataway Fire District #3.
- MS. RODRIGUEZ: I second.
- MR. CUNNINGHAM: Ms. Rodriguez seconds.
- Roll call, please, Pat.
- MS. McNAMARA: Mr. Cunningham.
- MR. CUNNINGHAM: Yes.
- MS. McNAMARA: Ms. Rodriguez.
- MS. RODRIGUEZ: Yes.
- MS. McNAMARA: Mr. Blee.
- MR. BLEE: Yes.
- MS. McNAMARA: Mr. Light.
- MR. LIGHT: Yes.
- MR. CUNNINGHAM: The board will now hear

- 1 from the Borough of Monmouth Beach.
- 2 (There is a discussion held off the
- 3 record.)
- 4 MR. CUNNINGHAM: Good morning.
- 5 MR. CANTALUPO: Good morning, Director.
- 6 How are you?
- 7 MR. CUNNINGHAM: Doing very well.
- I would ask you to identify yourself for
- 9 the reporter and those that aren't counsel be sworn
- 10 in.
- 11 MR. CANTALUPO: John Cantalupo, bond
- 12 counsel, Borough of Monmouth Beach.
- To my right we have Bonnie Heard who is
- 14 the engineer for the Borough of Monmouth Beach, and
- Judy Wilson, the administrator and CFO.
- 16 (There is a discussion held off the
- 17 record.)
- 18 MR. CUNNINGHAM: Good morning, John.
- 19 As I often say when applications come in
- 20 front of the Local Finance Board, a lot of the heavy
- 21 lifting is done by staff prior to the actual meeting.
- I know that we've exchanged various document requests
- and we received information from the borough which is
- 24 certainly helped to move the application forward.
- Did you just want to take a moment to

- 1 introduce the application to the board?
- MR. CANTALUPO: Sure, absolutely. Thank
- 3 you, Director.
- 4 Today we're here for the Borough of
- 5 Monmouth Beach. As some of you are aware, Monmouth
- 6 Beach was one the shore towns that was severely
- 7 damaged by Superstorm Sandy. The borough is in
- 8 between Long Branch, the City of Long Branch, and
- 9 Seabright. There was a large seawall that protects
- 10 the town from, you know, sea surges and things like
- 11 that.
- 12 This application that's before you today
- is for two particular projects. One is for the
- seawall which is approximately a \$34 million project
- that is going to be paid entirely by FEMA and by the
- 16 State of New Jersey through the HUD grant.
- MS. HEARD: HUD.
- MR. CANTALUPO: Correct.
- 19 So the money that the borough is
- 20 advancing for this currently, they will get fully
- 21 reimbursed at 100 percent.
- 22 Additionally, the borough hall, the
- 23 library, and the bathing pavilion, all damaged as
- 24 well by the storm, and some of them have been razed
- or in the process of being repaired, these are for

- 1 additional repairs and improvements to those
- 2 facilities that were also severely damaged by the
- 3 storm.
- 4 Pursuant to the Local Finance Notice
- 5 2012-29, regarding Superstorm Sandy, the borough
- 6 adopted resolutions on November 8, 2012, and
- 7 supplemented it on January 8, 2013, for emergency
- 8 appropriations dealing with some of these projects or
- 9 most of the projects. So we're here today seeking a
- down payment waiver pursuant to that Local Finance
- 11 Notice so that the borough does not have to go
- 12 forward with a down payment in order to repair itself
- 13 after the storm certainly for an unforeseen project.
- 14 If the borough had to put this down payment into its
- 15 current budget, it would be approximately \$50 for the
- 16 average assessed home, which is \$618,000-\$619,000.
- Most likely the borough is not going to
- have to issue through the MCIA bonds for the seawall
- 19 project. We will only be issuing for the library the
- 20 \$765,000 portion because we'll issue notes until FEMA
- 21 repays us back on all of the costs advanced for the
- 22 seawall project.
- The seawall project is a total \$34
- 24 million project, that includes Seabright and the
- 25 borough. The borough's portion is approximately \$16

- 1 million.
- MS. HEARD: Approximately.
- 3 MR. CANTALUPO: Approximately \$16
- 4 million. And, you know, we'd be happy to have any
- 5 questions. We have our FEMA expert here from the
- 6 borough, as well as the administrator, to address any
- questions you might have, Director, or any members.
- 8 MR. CUNNINGHAM: Thank you.
- 9 Before we get into any specifics, I just
- 10 wanted to question you just to make sure I
- 11 understand.
- 12 Can we talk about the tax impact again
- on the average assessed home?
- MR. CANTALUPO: For the down payment?
- MR. CUNNINGHAM: For the entirety of
- 16 the --
- MR. CANTALUPO: Well, the tax impact, if
- 18 we had the down payment in the budget, would be
- 19 \$50 -- \$50 per home this year if we had to include
- 20 the down payment for these projects.
- MR. CUNNINGHAM: Okay.
- MR. CANTALUPO: If we were to finance
- 23 it, which is the whole thing, in bonds over a 20-year
- 24 period, which we're not going to do because 1.8 of it
- is going to be paid for by grants or by FEMA, but if

- 1 we had to do the whole project it would be
- 2 approximately \$68 a home.
- 3 MR. CUNNINGHAM: Okay. And that's what
- 4 I had had but you're saying you're not going to do
- 5 the financing likely for any of the seawall
- 6 project --
- 7 MR. CANTALUPO: That is correct.
- 8 MR. CUNNINGHAM: -- because of the
- 9 timing of the FEMA reimbursement --
- MR. CANTALUPO: Correct.
- 11 MR. CUNNINGHAM: -- and the CDBG credit?
- MR. CANTALUPO: We'll likely just go out
- for notes and roll them. From what I understand from
- Bonnie, the project is going to be completed in
- 15 roughly two to three years, maybe three and a half
- 16 years at the most, and by that time all the FEMA
- money will be in and any costs we would advance we
- 18 would use the FEMA monies. That was something that
- 19 was not in the application that I learned today from
- 20 Bonnie, so I felt that was important for you guys --
- 21 MR. CUNNINGHAM: For clarification, it
- does bring the tax impact down on the average
- homeowner.
- MR. CANTALUPO: Correct. Yes.
- 25 MR. CUNNINGHAM: I'm going to read just

a couple points into the record and if I say anything

- 2 that's inaccurate, just please correct me, but just
- 3 going off of my review of the application and the
- 4 staff report that was prepared. So the seawall has a
- 5 40-year useful life; and the other components of the
- 6 project, the library, the bathing pavilion, and
- 7 borough hall, are 20-year useful life, so the average
- 8 useful life of the project in bond ordinance is at
- 9 least 33 years, although we may not be actually
- 10 financing a large component of that.
- MR. CANTALUPO: Right.
- MR. CUNNINGHAM: The annual debt
- 13 service, for our review, is substantially level as we
- 14 read the application.
- 15 And in terms of the net debt, the
- 16 borough's net debt is very, very low. It would be
- increasing from 0.667 percent to 0.837 percent.
- 18 And then we had a series of questions
- 19 regarding FEMA worksheets, but I believe that all of
- 20 that was received and reviewed to our satisfaction so
- 21 there was no questions left there.
- The only issue that I wanted to bring up
- 23 to the borough deals with the response to the 6 2015
- 24 Best Practice checklist because there was a question
- answered affirmatively that we're not sure should

- 1 have been answered affirmatively.
- MS. WILSON: And that was?
- 3 MR. CUNNINGHAM: It dealt with the
- 4 website containing prior year budgets and a proposed
- 5 budget. The reason I bring it up, and I don't
- 6 believe that it would affect Monmouth Beach's
- 7 ultimate score, but in order to receive positive
- 8 credit you need to answer at least 41 of the 50
- 9 questions in the affirmative, and Monmouth Beach
- 10 right now is at 43. So if a question was a false
- 11 positive, if you will, it wouldn't affect the outcome
- but it gets close to that limit, and we wanted to
- 13 bring that to your attention and make sure that you
- 14 go back and look at that question and look at the
- 15 website to make sure you are in full compliance. And
- 16 as we know from the governor's line-item veto of the
- 17 Best Practice language in the budget, the Best
- 18 Practice questionnaire may take on additional
- 19 importance in a future year so it's imperative that
- 20 the borough is accurate in its response and we just
- 21 wanted to bring that to your attention.
- MS. WILSON: Thank you.
- MR. CANTALUPO: Director, one quick
- thing about the website, and I know this from
- 25 personal experience with their website, it crashed

and they had a new website rebuilt and just went up

- 2 live about --
- MS. WILSON: Not long ago, probably
- 4 about maybe --
- 5 MR. CANTALUPO: Yeah, about a month -- I
- 6 would say about a month, two months.
- 7 MS. WILSON: It's a work in progress but
- 8 once we received feedback, I talked to my staff and
- 9 made sure that our webmaster had everything that we
- 10 possibly have in electronic form, and if we didn't
- 11 have it we're getting it. We should have links now
- 12 to all of a minutes and budgets and --
- 13 MR. CUNNINGHAM: Thank you. I just
- 14 wanted to make sure you're in statutory compliance.
- MS. WILSON: Absolutely.
- MR. CUNNINGHAM: And that we answer the
- 17 questions correctly.
- 18 Any questions from other members of the
- 19 board?
- MR. LIGHT: No.
- 21 MR. CUNNINGHAM: I'm personally and
- 22 professionally very sympathetic to the damage of
- 23 Sandy. I have been to both the Borough of Monmouth
- 24 Beach and to Seabright, I've seen the seawall myself,
- I was involved in a lot of state's recovery efforts

- 1 early on, and I know the amount of work that's been
- done there and just how much work needed to be done,
- 3 so I'm very supportive of the application. I think
- 4 it's huge to get these -- the communities rebuilt,
- 5 and I think Monmouth Beach is certainly beyond well
- on the way, but projects like this will help get back
- 7 to where things were and make sure that future storms
- 8 aren't as destructive.
- 9 So I will make the motion to approve the
- 10 borough's application and I would ask for a second
- 11 from one of my colleagues.
- MR. BLEE: Second.
- MR. CUNNINGHAM: Second, Mr. Blee.
- 14 Roll call, please, Pat.
- MS. McNAMARA: Mr. Cunningham.
- MR. CUNNINGHAM: Yes.
- MS. McNAMARA: Ms. Rodriguez.
- MS. RODRIGUEZ: Yes.
- MS. McNAMARA: Mr. Blee.
- MR. BLEE: Yes.
- MS. McNAMARA: Mr. Light.
- MR. LIGHT: Yes.
- MR. CUNNINGHAM: Thank you very much.
- MR. CANTALUPO: Thank you.
- MR. CUNNINGHAM: West Cape May Borough.

1 MR. McMANIMON: For the record, Ed

- 2 McManimon, from McManimon, Scotland, Bauman; bond
- 3 counsel for the Borough of West Cape May.
- 4 To my right is Frank Donato who is the
- 5 chief financial officer, and to his right is Leon
- 6 Costello, who is the auditor for the borough.
- 7 If they could be sworn in.
- 8 (There is a discussion held off the
- 9 record.)
- 10 (Frank Donato and Leon Costello, first
- 11 having been duly sworn by Certified Court
- 12 Reporter.)
- MR. McMANIMON: Just briefly, this
- 14 application is requesting of this board the approval
- of a re-funding bond ordinance and the issuance of a
- 16 funding bond in anticipation, that's over a five-year
- period, to fund an emergency appropriation that was
- adopted to pay the cost of a settlement/judgment
- 19 regarding a lawsuit that challenged some actions by
- 20 borough regarding the approval of expansion of a
- 21 winery, and the courts concluded, through various
- 22 mediation sessions, that the actions of the borough
- obstructed the time frame for what was going on and,
- as a result, there was an award for lost income or
- 25 revenue. So the JIF is paying almost half of this as

- insurance and the other half is being funded by the
- 2 borough. The funding is through an emergency
- 3 appropriate and refunding bond ordinance. The impact
- 4 on the borough taxpayers, if it's five years is \$62,
- 5 if it's one year, it's one hundred and -- whatever
- 6 the number is. Two hundred seventy -- \$287 on the
- 7 tax bill if they paid all this one year. So they're
- 8 asking for the ability to issue notes over that
- 9 five-year period or whatever this board will grant.
- 10 MR. CUNNINGHAM: I think the one
- 11 question I would have is the obvious one: The
- borough has known since the lawsuit was initially
- filed in October '12 that there had to be some
- 14 exposure here, and even if it wasn't known
- immediately, as the case progressed I'm sure it
- 16 became apparent that there was going to be likely
- some liability, but at no point was there any reserve
- set up or any other mechanism to kind of prepare for
- 19 this other than coming before the board now under the
- 20 emergency appropriation or refunding emergency
- 21 appropriation. So I would ask the borough to address
- 22 why things weren't done systematically and routinely
- in order to kind of prepare for such an outlay.
- 24 MR. DONATO: It's a legitimate question,
- 25 Director. And, I mean, I can only say that in

1 speaking with the mayor and the commissioners, that

- 2 for the duration of the lawsuit they felt they were
- 3 standing on firm ground and that their argument was
- 4 valid. And I think they were equally disappointed
- 5 when they got the results of the mediation from the
- 6 judge. It happened after the borough's budget was
- 7 adopted this year. I think if there was any
- 8 anticipation that the results of the lawsuit would
- 9 have ended in such a way, they would have started to
- 10 put some money aside in the reserve. But, like I
- 11 said, I think all along they felt that their
- 12 arguments were standing on firm ground.
- 13 MR. McMANIMON: Just indicate, also, I
- 14 think you're fully aware how complicated it is as a
- 15 public body to start putting money away in reserve in
- 16 connection with a litigation that reflects that you
- 17 think you could lose so that in efforts to negotiate
- and settle and deal with litigators, any lawsuit,
- 19 including this one --
- MR. CUNNINGHAM: Well, there's ways to
- 21 reserve money without specifying the suit that it
- 22 would be associated with, but there is a ability to
- 23 put a reserve. And, you know, I'm not a litigator,
- 24 I'm barely a lawyer, but, you know, it's often not a
- 25 surprise, especially during the mediation process,

when things aren't going your way. So I would have

- 2 liked to have seen that.
- 3 So to the other -- other members of the
- 4 board, what I would say is that we have options in
- 5 front of us in terms of how many years to spread
- 6 this. The request is right now five years, and at
- five years, the impact on the average assessed home
- 8 is \$61, which exceeds the boards general rule of
- 9 thumb of \$50. If the board -- the members of the
- 10 board are okay with that, then we can progress this
- 11 application. But if you want to have additional
- 12 conversation on it, that's fine with me, too, I
- 13 really don't care.
- 14 (There is a discussion held off the
- 15 record.)
- MR. LIGHT: We'll go with this.
- MR. CUNNINGHAM: Okay.
- MS. RODRIGUEZ: Fine.
- MR. CUNNINGHAM: Mr. Light, would you
- 20 care to make a motion then?
- 21 MR. LIGHT: I make a motion to approve
- 22 the application.
- MR. CUNNINGHAM: Mr. Light makes a
- 24 motion.
- MS. RODRIGUEZ: I second.

1 MR. CUNNINGHAM: Ms. Rodriguez seconds.

- 2 Roll call, please, Pat.
- MS. McNAMARA: Mr. Cunningham.
- 4 MR. CUNNINGHAM: Yes.
- 5 MS. McNAMARA: Ms. Rodriguez.
- 6 MS. RODRIGUEZ: Yes.
- 7 MS. McNAMARA: Mr. Blee.
- 8 MR. BLEE: Yes.
- 9 MS. McNAMARA: Mr. Light.
- MR. LIGHT: Yes.
- MR. McMANIMON: Thank you very much.
- MR. CUNNINGHAM: City of Asbury Park.
- 13 (There is a discussion held off the
- 14 record.)
- MR. CUNNINGHAM: Would you please
- 16 identify yourself to the reporter and those that
- 17 aren't counsel be sworn in.
- 18 MR. CANTALUPO: John Cantalupo, the bond
- 19 attorney from Archer & Greiner for the City of Asbury
- 20 Park.
- 21 All the way to my left is Michael
- 22 Capabianco, who is city manager for the City of
- 23 Asbury Park. Jennifer Edwards from Acacia Financial.
- 24 (There is a discussion held off the
- 25 record.)

1	MR.	CANTALUPO:	And	then	t.o	mν	riaht.	we

- 2 have JoAnn Boos from the City of Asbury Park, who is
- 3 the new CFO.
- 4 (There is a discussion held off the
- 5 record.)
- 6 (Michael Capabianco, JoAnn Boos, and
- 7 Jennifer Edwards, having been first duly sworn
- 8 by the Certified Court Reporter.)
- 9 MR. CUNNINGHAM: Let me first welcoming
- 10 JoAnn. I've -- congratulation on your ooh
- 11 appointment. It's nice to put a face with the name.
- MS. BOOS: Thank you.
- 13 MR. CUNNINGHAM: John, do you want to
- 14 take the lead on the application and we can ask
- 15 questions?
- MR. CANTALUPO: Absolutely. Absolutely.
- 17 Today the city is here to -- for a bond
- ordinance for \$2.7 million for Fourth Avenue
- 19 improvements, roadway improvements. That project has
- 20 a Department of Transportation grant for \$342,247.
- 21 The city is seeking approval to issue the bonds to
- 22 the municipal Qualified Bond Act and seeks the
- 23 endorsement of the Local Finance Board on that
- 24 ordinance.
- 25 It is likely that the city would issue

- 1 these bonds through the Monmouth County Improvement
- 2 Authority like they have with all their projects, but
- 3 obviously the financial advisor will advise us at the
- 4 time, but most likely with the AAA guarantee it's
- 5 hard to beat that program.
- 6 The tax impact over a 20-year period for
- 7 this particular project is \$37 per year. And I
- 8 believe, Michael, there's another reason in addition
- 9 to the Fourth Avenue, isn't the state doing something
- 10 else with this particular project that you guys are
- 11 thinking about in items of the sewer?
- MR. CAPABIANCO: That's Main Street,
- 13 that's another project.
- MR. CUNNINGHAM: But there are DOT grant
- funds coming into this program, I think it's a little
- over 12 percent, to help with the project.
- 17 MR. CANTALUPO: Yes. So it's road and
- 18 sewer.
- MR. CUNNINGHAM: Okay.
- 20 Mike, I just want to talk about the need
- 21 for -- I mean, I'm not familiar with Fourth Avenue.
- 22 You just want to explain?
- MR. CAPABIANCO: Pretty much every road
- in the city is horrible, so we've been, for the first
- 25 time in six years, the city actually has a road

- 1 program in place. Fourth Avenue is one of our
- 2 longest, most traveled stretches of road. That also
- 3 has our high school, so it is a heavily, heavily
- 4 traveled road. The sewers are old clay pipes that
- 5 have collapsed in numerous places, there's no pitch,
- 6 so we're going to either reline or have to
- 7 reconstruct the road in its entirety.
- 8 This is also a collector system where
- 9 other road -- other sewers come into it which then go
- down in the waterfront. So this is a very, very
- important thoroughfare in the city.
- 12 What we've been doing is our DPW
- 13 superintendent, who also started in January, is
- working on a full-fledged road program ranking and
- 15 rating all the streets. We're trying to tie all
- 16 these things in together, and we know the costs are
- going to be high because our sewer system needs to be
- 18 rebuilt throughout the city.
- MR. CUNNINGHAM: We've had nice weather;
- 20 how is parking and beach revenue trending?
- 21 MR. CAPABIANCO: Positively.
- MR. CUNNINGHAM: Good. That's the
- 23 answer I was hoping for.
- 24 We did have the transitional aide
- 25 monitor take a look at the application along with

1 other staff and there was no objections to the

- 2 application.
- 3 The one thing that I did want to make
- 4 the members of the board aware of, and I did a
- 5 double-take when I read this, all local government
- 6 officials listed on the city's roster have filed
- 7 their 2016 FDS forms.
- 8 MR. CAPABIANCO: Shocking.
- 9 MR. CUNNINGHAM: They're the only large
- 10 city that has that level of compliance, and we really
- do applaud the City of Asbury Park for that, Michael,
- 12 and your leadership.
- MR. CAPABIANCO: Thank you.
- MR. CUNNINGHAM: And please thank Mayor
- Moor for me.
- MR. CAPABIANCO: I will.
- 17 MR. CUNNINGHAM: I think that's a really
- 18 responsible accomplishment.
- 19 In terms of the other aspects of the
- 20 application, I think counsel adequately put the
- 21 numbers into the record.
- I don't know, John, if I heard, so let
- 23 me just state for the record that the local portion
- of the taxes on the average assessed home would
- 25 increase \$37 --

- 1 MR. CANTALUPO: That's correct.
- 2 MR. CUNNINGHAM: -- due to the
- 3 financing, etc. I apologize if you already had it in
- 4 there.
- 5 And I would ask if any other members
- 6 have questions on this application.
- 7 MR. LIGHT: Just one for clarification
- 8 to make sure I'm sure that when you were talking
- 9 about sewerage, you're talking about storm drainage
- 10 and not sewage. Is that correct?
- MR. CAPABIANCO: Sanitary and storm. We
- 12 have --
- MR. LIGHT: I wanted to get that in the
- 14 record because you don't take that out to the ocean
- 15 like the storm drains.
- MR. CAPABIANCO: No.
- 17 MR. CUNNINGHAM: You take it to the
- 18 boardwalk, right?
- 19 MR. LIGHT: Under the boardwalk.
- MR. CUNNINGHAM: No, On the boardwalk.
- 21 MR. CAPABIANCO: It's a new ride.
- 22 MR. LIGHT: Just thought the record
- 23 should reflect that.
- I move the application.
- 25 MR. CUNNINGHAM: All right. Mr. Light

- 1 moves the application. I can't argue that.
- 2 MR. BLEE: Second.
- 3 MR. CUNNINGHAM: Mr. Blee seconds.
- 4 Roll call, please, Pat.
- 5 MS. McNAMARA: Mr. Cunningham.
- 6 MR. CUNNINGHAM: Yes.
- 7 MS. McNAMARA: Ms. Rodriguez.
- 8 MS. RODRIGUEZ: Yes.
- 9 MS. McNAMARA: Mr. Blee.
- MR. BLEE: Yes.
- MS. McNAMARA: Mr. Light.
- MR. LIGHT: Yes.
- MR. CANTALUPO: Thank you very much.
- MR. CUNNINGHAM: JoAnn, good luck in
- 15 your new assignment.
- MS. BOOS: Thank you.
- 17 MR. CUNNINGHAM: The next item on the
- 18 agenda was the Town of Kearny but they have decided
- 19 to not proceed with that application at this time,
- 20 which brings us, then, to we're still on pace -
- 21 City of Trenton capital improvements.
- MS. SCHOENHAAR: Our bond counsel is not
- 23 here yet. He was -- he said he was on his way, so we
- 24 can proceed if you want.
- MR. CUNNINGHAM: Do you want me to come

- 1 back?
- 2 MR. GROSSMAN: That's entirely up to you
- 3 and the board if you think they have questions that
- 4 bond counsel is best equipped to answer then we can
- 5 certainly wait. I know there's been quite a bit of
- 6 back and forth with additional information over the
- 7 last --
- 8 MR. CUNNINGHAM: Are all the parties for
- 9 the City of Bayonne here?
- MR. CANTALUPO: Yes.
- MR. CUNNINGHAM: All right. Then we'll
- 12 switch and we'll ask Trenton to stand down and ask
- 13 Bayonne to appear before the board.
- 14 (There is a discussion held off the
- 15 record.)
- MR. CUNNINGHAM: City of Bayonne, good
- morning.
- 18 (Group responds.)
- MR. CUNNINGHAM: While I was distracted,
- I don't know if you've introduced yourselves to the
- 21 reporter because those that aren't counsel need to be
- 22 sworn in.
- MR. CANTALUPO: John Cantalupo. We're
- here for the City of Bayonne, I'm the bond attorney
- 25 from Archer & Greiner.

1 To my left is Dan Marinello from

- 2 NW Financial.
- 3 To my right-next-to-me left is Terrence
- 4 Malloy, the CFO.
- 5 And to my right is Joe Nichols -- I'm
- 6 sorry, Tim Boyle, the director.
- 7 (Dan Marinello, Terrence Malloy and Tim
- 8 Boyle, having been first duly sworn by the
- 9 Certified Court Reporter.)
- 10 MR. CUNNINGHAM: Okay. Gentlemen,
- 11 please proceed.
- 12 MR. CANTALUPO: Okay. Today we're here
- 13 to -- for the City of Bayonne to dissolve the Bayonne
- 14 MUA which they originally created years back.
- 15 They've gone through a study to satisfy the statutory
- 16 requirements of dissolving the Bayonne MUA. One is
- for the payment of all creditors and obligees; they
- 18 have to make sure that they take over payment for all
- 19 of them, they assume all of the services, and that
- 20 it's for the health, welfare, and benefit of the
- 21 residents of the City of Bayonne.
- 22 Additionally, the city is seeking a
- 23 waiver of down payment for when it assumes the debt,
- 24 which is authority debt. Authority debt doesn't
- 25 require a down payment, so when they assume this

debt, they wouldn't have to make a down payment on

- 2 it.
- 3 This was originally part of the plan
- from the city when they entered into the 40-year
- 5 concession agreement with United Water and KKR to
- 6 operate the city's water and waste water systems.
- 7 The concession agreement provided for the defeasance
- 8 of all the Bayonne MUA debt with the exception of
- 9 these outstanding \$234,000 in capital appreciation
- 10 bonds. Both series of bonds have already been
- 11 secured by a sufficiency agreement that the city has
- 12 with the MUA so the city wouldn't actually have to
- pay for it once it was dissolved anyway, but we're
- 14 providing for it in the bond ordinance.
- 15 Currently because the MUA is being
- 16 dissolved, there's only five employees that basically
- manage the concession agreement and day-to-day
- 18 operations. All of those employees would be moved
- 19 into the city. Four of those employees would be
- 20 moved into the city.
- 21 So we're here today seeking approval.
- 22 We've sent down the study that was done by Donohue,
- 23 Gironda, Doria & Tomkins, regarding the taking over
- 24 of the facility -- I mean, taking over the MUA and
- 25 also merging all the services and what's outstanding.

1 We've submitted all the certificates and we feel that

- 2 we've satisfied the statutory requirements to
- dissolve the MUA, and we'd ask that you approve the
- 4 dissolution of the ordinance and the waiver of down
- 5 payment for the bond ordinance.
- 6 MR. CUNNINGHAM: Couples questions.
- 7 So there's yearly saving of about
- 8 \$275,000, and that's coming through the no longer
- 9 needing to have duplicative contracts with
- 10 professionals, that's where the savings is coming
- 11 from?
- MR. BOYLE: That's correct.
- MR. CUNNINGHAM: And then the city would
- inherent the terms of the existing concession
- 15 agreement? So it would just be the successor entity
- 16 to that agreement?
- 17 MR. CANTALUPO: That's correct.
- MR. MALLOY: Correct.
- 19 MR. CANTALUPO: Basically the city would
- 20 just step into the shoes with respect to everything
- 21 that the MUA has in terms of any agreements,
- 22 obligations, or anything. The MUA would just
- 23 disappear and the city would be on the hook for
- everything or have the benefits of everything.
- MR. CUNNINGHAM: So let's talk about

- 1 that, the benefits of everything, because there's
- 2 still an unrestricted net position, so there's a fund
- 3 balance of about \$3 million. And my question is what
- 4 would that \$3 million, when it comes into the city,
- 5 how was that used? Is it being held in reserve for
- 6 issues associated with the utility or is it coming
- 7 into general fund balance of the municipality to be
- 8 used for general budget?
- 9 MR. MALLOY: It would roll into the
- 10 general fund balance. I think what's important to
- 11 note here is that the city will be receiving, through
- 12 the concession agreement, \$500,000 annually as a
- 13 revenue source. The expenses we're inheriting are
- 14 greater that than five hundred. So within the budget
- there will be that constant drawn-down of that
- 16 difference. Over the course of time we certainly
- open that difference is going to shrink. And further
- over the certainly of time we also believe this will
- 19 be a positive revenue generator as new water
- 20 customers come on stream.
- MR. CUNNINGHAM: Not being familiar with
- 22 the concession agreement, I just don't know the terms
- 23 or the concepts of it. Is the MUA currently or the
- 24 city as successor entity be responsible for general
- 25 maintenance and upkeep of the plant?

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- 2 agreement, the KKR, United Water, they're responsible
- 3 for the maintenance, upkeep, and long-term capital
- 4 improvements to the system.
- 5 There is x amount of dollars dedicated
- 6 to that annually within the agreement. If it was
- 7 going to be in excess of that or they determined
- 8 there was a more emergent need to step up that
- 9 program, they would then meet with currently MUA, now
- 10 would be the city, regarding the use of either, A, an
- 11 additional rate increase to fund that, or B,
- deferring some capital improvements in order to
- 13 undertake on the more emergent ones; but that is part
- of the concession agreement.
- MR. CUNNINGHAM: So there's no fear,
- 16 then, that the \$3 million of unrestricted money
- 17 coming over, none of it would need to be potentially
- dedicated or put into reserve for exigent operations
- 19 or exigent repairs of the facility or facilities?
- 20 MR. MALLOY: Yeah, I would think down
- 21 the road if that became the case, we would then just
- 22 do a general capital improvement issue. We would
- certainly be looking up the next year's budget to
- 24 move more monies into our capital improvement fund as
- 25 just part of the budget process in order -- not

1 necessarily dedicated to the -- what would now be the

- former utility, but just in general so we would have
- 3 cash on hand for any sort of capital -- emergent
- 4 capital needs.
- 5 MR. CUNNINGHAM: While I think about
- 6 that one, one other question.
- 7 Staff asked a question which I think is
- 8 a good one: Would it be better to have the
- 9 dissolution date December 31 of '16 so it
- 10 corresponded with the natural end of the year
- 11 matching the city's year end.
- MR. MALLOY: We would be fine with that.
- MR. CUNNINGHAM: Members have any
- thoughts on the application?
- MR. LIGHT: I have a couple of questions
- 16 when you have a chance.
- 17 MR. CUNNINGHAM: So Pat just points out
- 18 that included in this application, I don't know if
- 19 this was really addressed but it should certainly be
- addressed for the record is that the \$1,404,600 coded
- 21 assumption of services would have to be -- what's the
- 22 appropriate terminology? It would have to be cap
- 23 base adjustment.
- MR. MALLOY: Yes.
- MR. CUNNINGHAM: Mr. Light, you said you

- 1 have some questions on the application?
- 2 MR. LIGHT: I do. I do.
- 3 There's two separate systems, one is you
- 4 have a water system and you have a sewage system.
- 5 The water system was handled before by United Water
- and now that's going to be handled by SUEZ?
- 7 MR. CANTALUPO: No, it's the same;
- 8 United Water and SUEZ are the same company.
- 9 MR. LIGHT: So that stays the same,
- 10 then, but under a different name where they have
- 11 water for United Water, it's the same company.
- MR. CANTALUPO: Yeah. I think SUEZ
- 13 purchased United Water and now they handle water and
- 14 waste water for the city.
- MR. LIGHT: Okay. Where does the water
- 16 come from, is it mostly wells or does it come from
- 17 the --
- 18 MR. MALLOY: North Jersey Water
- 19 District.
- MR. LIGHT: Pardon me?
- 21 MR. MALLOY: North Jersey Water
- 22 District.
- MR. LIGHT: Okay. And the sewage system
- is just a collection system or is it also treatment?
- MR. MALLOY: It's a combined sewer

- 1 system.
- 2 MR. LIGHT: So you have a treatment
- 3 plant.
- 4 MR. MALLOY: Yes. Well, no; we pump our
- 5 sewage out to Passaic Valley.
- 6 MR. LIGHT: Passaic Valley. All right.
- 7 So it's a collection system to Passaic Valley.
- 8 MR. CANTALUPO: It's a combined sewage
- 9 system meaning it's waste water and storm water.
- MR. MALLOY: Correct.
- MR. LIGHT: Waste water and what?
- 12 MR. CANTALUPO: Storm water because they
- 13 have an older system.
- 14 MR. LIGHT: All right. So you're
- sending to the Passaic Valley a lot of storm water.
- MR. MALLOY: During --
- 17 MR. LIGHT: Is that the -- do you have
- any plans to separate that in the future or you're
- 19 paying to treat storm water.
- MR. MALLOY: Yeah, unfortunately
- 21 combined system, it's -- our director --
- MR. BOYLE: There is a -- in the new
- 23 permit from the Department of Environmental
- 24 Protection is called the long-term control plan
- 25 permit and it is addressing all of those issues. So

1 we will, over the next 20 years, be making steps to

- 2 reduce the CSO overflows to the receiving waters down
- 3 to -- from every single time it rains to no more than
- 4 four times annually. Every system in New Jersey that
- 5 has CSOs is going to be required to do that. So as a
- 6 state we are collectively addressing CSO issues right
- 7 now and storm water issues as well with the new --
- 8 it's called MS4 permit that is dealing with storm
- 9 water.
- 10 MR. LIGHT: I'm not necessarily
- 11 concerned with the environmental because it's fresh
- 12 water that's going in or storm water going in and
- treated as though it was sewage, so it's an
- 14 additional cost to the residents.
- What is going to happen with all of this
- 16 change, what's going to happen to the cost that's
- going to be to the residents, up or down or have you
- 18 had an assessment of that.
- 19 MR. BOYLE: I think that, you know, the
- 20 types of changes that is going to be required to
- 21 satisfy the long-term control plan could be -- it's
- 22 really not been assessed yet because we don't know
- exactly, we're in the middle of an engineering
- 24 period, but it could be in the neighborhood of \$300
- 25 million for the community for our part of it. All

1 the other CSO communities are facing equally large

- 2 adjustments to their systems. So there will
- 3 certainly be --
- 4 MR. LIGHT: An increase.
- 5 MR. BOYLE: -- pass along to the rate
- 6 payer over an extended period of time which --
- 7 MR. LIGHT: You don't have an assessment
- 8 for what that would mean to the increase to the
- 9 individual rate payer other than the fact that --
- MR. BOYLE: No. We don't even have an
- idea of what it's going to be to the municipality as
- 12 a whole.
- MS. RODRIGUEZ: Yeah. Those figures are
- so high, you're right, there's places that one or two
- 15 million dollars, I know that.
- You done? I just have one.
- MR. LIGHT: Yeah.
- MS. RODRIGUEZ: So basically what SUEZ
- is doing now is performing your operations. Right?
- MR. BOYLE: Yes.
- 21 MR. CANTALUPO: And maintenance as well,
- 22 yeah.
- MS. RODRIGUEZ: Maintenance. Operations
- 24 and maintenance.
- 25 So the city is moving away from that and

- there's already been an agreement. Right?
- 2 MR. CANTALUPO: Um-hmm. At this point
- 3 the city is -- basically the MUA is down to five
- 4 employees --
- 5 MS. RODRIGUEZ: Right.
- 6 MR. CANTALUPO: -- that just manage the
- 7 agreement and making sure that everything is being
- 8 undertaken. They don't do the day to day; the day to
- 9 day now is all handled by SUEZ --
- 10 MS. RODRIGUEZ: Right.
- 11 MR. CANTALUPO: -- for both water and
- 12 waste water.
- MS. RODRIGUEZ: And so these five
- 14 employees are now --
- MR. CANTALUPO: Four of the five.
- MS. RODRIGUEZ: -- they'll now come
- 17 under the city to do --
- MR. CANTALUPO: The same functions that
- 19 they currently do, four of the five.
- 20 MR. LIGHT: But you don't have an
- 21 assessment of what the individual rate increase is
- going to be to the residents, to the average
- 23 resident --
- MS. RODRIGUEZ: Yeah. It's --
- 25 MR. LIGHT: -- under these. I suspect

- 1 it's going to be substantial.
- 2 MS. RODRIGUEZ: It will be.
- 3 MR. MALLOY: It will be.
- 4 MR. CANTALUPO: I believe that was all
- 5 handled on the financial.
- 6 MR. MARINELLO: Yeah, I was just going
- 7 to say, the application that we have in front of you
- 8 today doesn't have an effect on the rate payers.
- 9 Right? So when we originally did the concession
- 10 agreement with SUEZ, a long-term concession, 40-year
- 11 plan, it included at that time rate projections for
- 12 the future based on what we knew of the system and
- 13 the system's needs at the time. SUEZ did an analysis
- of the system from an engineer's standpoint, Bayonne
- MUA did an analysis as well, and all of that rate
- increases were included in that concession agreement.
- 17 So the only rate increases in the future that we're
- not yet aware of are if there are any, you know,
- 19 significant emergency, repairs that need to get done
- that were not included in that initial assessment
- 21 with the SUEZ, or as the director mentioned, if
- 22 there's this long-term requirement that we have to
- 23 do.
- MS. RODRIGUEZ: You're going to get
- 25 ahead of it because you're going to do a capital plan

- 1 you're saying, a projected --
- MR. MARINELLO: Well, there again, in
- 3 fact, there already has been --
- 4 MS. RODRIGUEZ: Right.
- 5 MR. MARINELLO: -- a capital plan set by
- 6 SUEZ that the Bayonne MUA and the city has already
- 7 agreed to.
- 8 MS. RODRIGUEZ: Right. Right.
- 9 MR. CANTALUPO: And I believe there
- is -- the concession agreement that included all the
- information was reviewed and approved by the board
- 12 when what was it? last year or the year before,
- 13 several years ago.
- MR. MALLOY: Four years ago.
- MS. RODRIGUEZ: Say right now, and I
- 16 agree it's hard to determine what the rates -- rate
- increases would be because everything fluctuates
- 18 from -- you know, those are variable costs, nothing
- 19 is fixed, you know, depending on the climate, you
- 20 know, the economy and whatever.
- 21 MR. LIGHT: It's too late now, but my
- 22 question would be why are you doing this if it's
- going to be an increase to the residents and you
- don't even know what that increase is going to be?
- MR. MALLOY: Well, whether we kept it as

- 1 a stand-alone MUA or the city, it would still have
- 2 the same impact on the rate structure. It would have
- 3 to be passed along to the user of the system, water
- 4 system.
- 5 MS. RODRIGUEZ: Yeah. And in
- 6 retrospect, in a city like Bayonne sometimes it pays
- 7 to bring in, you know -- no -- no offense, to
- 8 bring in professionals like SUEZ to -- to shepherd,
- 9 you know, this transition along. I've known in other
- 10 places where it works. But of course always the rate
- 11 payers are charged which are same thing as taxpayers
- 12 are of major concern to this board.
- MR. MALLOY: And just to put it into
- 14 perspective, the \$300 million figure exceeds our
- 15 total amount outstanding debt right now with the city
- 16 MUA.
- MS. RODRIGUEZ: Oh, yeah. And EPA has
- 18 their standards but nothing comes attached to it. I
- 19 get it.
- 20 MR. CUNNINGHAM: Other questions?
- MR. LIGHT: No. Thank you.
- 22 MR. CUNNINGHAM: Bayonne's municipal
- 23 budget always walks a very tenuous line with the
- 24 division in terms of not a lack of compliance but
- 25 just a lack -- a financial position that lacks

- 1 comfort and somehow we keep limping by. And, you
- 2 know, this is one of those applications where
- 3 probably helps short term but I do have worries about
- 4 the long-term effects because I have a feeling
- 5 Bayonne is going to be back here for a capital
- 6 ordinance at some point when, had money been set
- 7 aside it probably could have been prevented. But I
- 8 think what the division will have to -- wearing my
- 9 other hat, the division will have to tell the board
- 10 is that we'll continue to meet with Bayonne on a
- 11 routine basis to go over their budgets to try to work
- 12 collectively towards seeking long-term solutions
- instead of a series of one-year solutions. I'll let
- 14 that editorial speak for itself.
- 15 And I'll ask if there's a motion on the
- 16 table.
- MS. RODRIGUEZ: I make a motion.
- MR. BLEE: Second.
- MR. CUNNINGHAM: Mr. Blee seconds.
- 20 Roll call.
- MS. McNAMARA: Mr. Cunningham.
- MR. CUNNINGHAM: Yes.
- MS. McNAMARA: Ms. Rodriguez.
- MS. RODRIGUEZ: Yes.
- MS. McNAMARA: Mr. Blee.

- 1 MR. BLEE: Yes.
- MS. McNAMARA: Mr. Light.
- 3 MR. LIGHT: Just a question of advice
- 4 from the chair or the attorney: If I vote no, does
- 5 this fail then because the average --
- 6 MR. CUNNINGHAM: You can -- yeah, we
- 7 have -- we currently have enough votes.
- 8 MR. LIGHT: All right. I'll abstain.
- 9 MR. CUNNINGHAM: All right. So the
- 10 motion carries.
- MR. MARINELLO: Thank you.
- MR. MALLOY: Thank you.
- MR. CANTALUPO: Thank you.
- MR. CUNNINGHAM: We'll return to the
- 15 City of Trenton.
- Good morning again.
- MR. JOHNSON: Good morning.
- 18 MR. CUNNINGHAM: Would you kindly
- 19 introduce yourself and those that aren't counsel be
- 20 sworn in?
- 21 MR. JOHNSON: My name is Everett
- Johnson, partner with the firm of Wilentz, Goldman &
- 23 Spitzer, bond counsel to the City of Trenton.
- MS. SCHOENHAAR: Janet Schoenhaar, CFO,
- 25 City of Trenton.

1 M	MR. GROSSMAN:	Neil Grossman	, financial
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- 2 advisor for the city.
- 3 (Janet Schoenhaar and Neil Grossman,
- 4 having been first duly sworn by the Certified
- 5 Court Reporter.)
- 6 MR. JOHNSON: Good morning. This
- 7 morning we are here in relation to a bond ordinance
- 8 that was initially submitted to this board last
- 9 month, but has been discussed and amended and been
- 10 presented to this board this morning for adoption
- 11 pursuant to the Qualified Bond Act. We are also
- 12 requesting a waiver of down payment and suspension of
- 13 credit with this bond ordinance. The initial
- ordinance was in the amount of \$19,743 -- sorry.
- 15 \$19,743,714, and the current ordinance is for
- \$18,243,514 for various capital improvements
- 17 throughout the city primarily related to the
- 18 acquisition of vehicles for various departments,
- 19 acquisition of software for many departments, facade
- 20 improvements to various city-owned buildings, that
- 21 would be the furniture and telephone equipment for
- the courthouse, and other related improvements.
- The city has not, in the recent years,
- 24 adopted many bond ordinances for various
- 25 improvements. As a result, there's equipment and

1 outdated cars and vehicles that need to be replaced.

- 2 There's development going on which requires
- 3 demolition of various buildings throughout the
- 4 municipality. So we are behind the eight ball with
- 5 it, and this ordinance will help the city facilitate,
- 6 you know, making sure that this equipment is up to
- 7 date, and that they are moving forward with regards
- 8 to various projects that are contemplated in the near
- 9 future.
- 10 And so we request the Local Finance
- 11 Board's support of this ordinance.
- 12 MR. CUNNINGHAM: To the members of the
- 13 board, this application was and still somewhat
- 14 remains concerning to the division and the division
- 15 staff. We met with the mayor and his team; had a
- 16 very productive meeting with Local Finance Board
- 17 staff. And just to reiterate some of the points that
- 18 the bond counsel brought up is that the mayor, true
- 19 to his word, decreased the amount that was going to
- 20 be bonded for various capital projects. The city has
- 21 not had the wherewithal to access the capital markets
- 22 for general upkeep of the city's assets, which has
- caused certain challenges both in terms of where
- 24 employees are housed and the equipment they use and
- 25 the vehicles they drive in. So we do feel that the

1 mayor is being responsible in terms of -- I often use

- 2 the tried expression, you know, spending some money
- 3 to save money, increasing safety, preventing
- 4 accidents.
- 5 And the biggest issues, and these were
- 6 discussed in detail, were two fold: Number one, the
- 7 extension of credit. The city right now is
- 8 significantly over the three-and-a-half-percent debt
- 9 cap. They're at 6.8 percent now, and this
- application would take them up to 7.6, which does
- 11 concern me.
- 12 I asked for and received from the city
- 13 administrator a plan for how the city would reduce
- 14 their aggregate debt portfolio. The plan that was
- 15 received talks about undertaking the prudent course
- of action that we would expect to see, cancelling old
- 17 capital ordinances and doing those types of things,
- and that was received to my satisfaction.
- 19 The second matter that the city is here
- 20 in front of the board for is the waiver of the down
- 21 pavement; this one also concerned me. I -- I -- I
- don't want to say disagreed but I think I would have
- 23 liked to have seen some money down, and I think I've
- 24 communicated clearly to the city that for future
- 25 applications the board would expect to see some down

- 1 payment, even if they had to come for a waiver
- because it wasn't the full down payment. But the
- 3 mayor expressed, you know, given the city's current
- 4 financial position, the time of the year, the need to
- 5 undertake some of these repairs and acquisitions, we
- 6 agreed that this application could proceed without a
- 7 down payment.
- 8 So I just want the members of the board
- 9 to know that we walked through those concerns, as
- 10 well as all of the components that are listed in the
- 11 application and the staff report in front of you
- 12 explaining what the -- what the projects were, why
- 13 they were needed, and the benefits that they would --
- or the ancillary benefits that they would provide to
- 15 the city through things as I mentioned before,
- 16 increased public safety, preventing lawsuits, more
- 17 efficiencies, and even, in some cases, morale for not
- 18 having certain individuals such as the police
- 19 department, you know, on North Clinton Avenue being
- 20 -- working in far below standard conditions.
- So we met with the city extensively on
- 22 this application before it came in front of the board
- 23 today. And with that background, I would ask if any
- 24 of the members have any particular questions at this
- 25 time.

1 MR. LIGHT: I have just one crazy little

- 2 -- I looked over this and it hit my eye, and it says
- 3 replacing of 20 vehicles for \$900,000 round figure
- 4 over a five-year period. That would be \$45,000 a
- 5 vehicle. Are they that high those police vehicles
- 6 now or whatever they are?
- 7 MR. JOHNSON: Those are police vehicles.
- 8 We submitted -- yeah. I mean, we
- 9 actually submitted to the board specific costs of
- 10 each of the vehicles that were being acquired, and so
- 11 as part of the support that was submitted to the
- board to actually have the cost of the vehicles in
- 13 there. These weren't just numbers that were, you
- 14 know, arbitrarily placed in the application. They
- 15 were actually placed -- the calls were made and
- 16 contacts were made with the actual vehicle
- manufacturers and these were numbers that were
- 18 received in line with the vehicles they were going to
- 19 be purchasing.
- 20 MR. CUNNINGHAM: I think Mr. Light is
- 21 asking whether it was a good deal or not or --
- MR. JOHNSON: Well, I mean, I can't
- 23 speak to --
- 24 MR. CUNNINGHAM: So, Mr. Light, what I
- 25 would tender to you is this: The debt or the bond

1 law is going to be SUVs. They are going to be

- 2 spec'ed out to the police grade --
- 3 MR. LIGHT: I realize that's expensive.
- 4 MR. CUNNINGHAM: -- you know, specs.
- 5 But what I think is different or what's
- 6 not broken up separately, and I know this from my
- 7 time with county government, when you purchase the
- 8 vehicle, the cost of the vehicle is x, but the
- 9 badging, the lighting, and the radio systems are
- 10 several thousand dollars, so that's what brings
- 11 the -- this would be the total amount of the fully
- 12 equipped. And I would ask the city to correct me.
- MS. SCHOENHAAR: This is also on a state
- 14 contract. It was -- these vehicles are --
- MR. LIGHT: So your estimates came
- 16 from --
- MS. SCHOENHAAR: State contracts.
- MR. LIGHT: Okay.
- 19 MR. CUNNINGHAM: But it's not just for
- 20 the -- for the chassis of the vehicle, it's the full
- 21 fit-out. And I know from experience that, you know,
- 22 that can be substantial given the technology that's
- in these vehicles now.
- MR. LIGHT: Thank you.
- MS. RODRIGUEZ: I have a comment.

- 1 MR. CUNNINGHAM: Yes.
- 2 MS. RODRIGUEZ: I think that the mayor,
- 3 when I saw this I thought it was pretty, you know,
- 4 aggressive. But I think that the mayor, and I
- 5 remember when he first came into office the following
- 6 day walking here to meet with the commissioner, has
- been very proactive and, you know, moving this city
- 8 forward, which is, you know, the capital of this
- 9 state, so I commend him and his staff for what he's
- 10 doing. And I think he plans to be around for a long
- 11 time with this kind of proposal. So if we're ready
- 12 I'll make a motion.
- 13 MR. CUNNINGHAM: Okay. Ms. Rodriguez
- 14 makes a motion.
- MR. BLEE: Second.
- MR. CUNNINGHAM: Mr. Blee seconds.
- 17 Roll call, please, Pat.
- MS. McNAMARA: Mr. Cunningham.
- MR. CUNNINGHAM: Yes.
- MS. McNAMARA: Ms. Rodriguez.
- MS. RODRIGUEZ: Yes.
- MS. McNAMARA: Mr. Blee.
- MR. BLEE: Yes.
- MS. McNAMARA: Mr. Light.
- MR. LIGHT: Yes.

1	MR.	CUNNINGHAM:	Okav.

- 2 MR. JOHNSON: Okay. Thank you.
- 3 MS. SCHOENHAAR: Thank you.
- 4 MR. CUNNINGHAM: The Fort Lee Housing
- 5 Authority was deferred to a future agenda. And, Dan,
- 6 we can have a conversation about that at a later
- 7 time. So we'll move to the Brick Township Housing
- 8 Authority.
- 9 Dan, would you and your team please
- 10 identify yourself and those that aren't counsel be
- 11 sworn.
- MR. MARINELLO: Dan Marinello,
- 13 NW Financial, financial advisor to Brick Housing
- 14 Authority.
- MS. WATSON: Alesia Watson, executive
- 16 director for Brick Housing Authority.
- 17 MS. PETROSKY: Lisa Petrosky, financial
- 18 advisor, NW Financial Group.
- 19 (Dan Marinello, Alesia Watson, Lisa
- 20 Petrosky, having been first duly sworn by the
- 21 Certified Court Reporter.)
- MR. CUNNINGHAM: Dan, good morning.
- MR. MARINELLO: Good morning.
- 24 MR. CUNNINGHAM: You were here in front
- of the board last month and you explained to the

- 1 board the RAD program.
- 2 MR. MARINELLO: Right.
- 3 MR. CUNNINGHAM: And then we had each of
- 4 the applicants discuss what particularly would be
- 5 done with the use of the proceeds as it relates to
- 6 the housing authority projects in this particular
- 7 town. Could you just once again familiarize the
- 8 board with the parameters of the RAD program --
- 9 MR. MARINELLO: Sure.
- 10 MR. CUNNINGHAM: -- and then maybe the
- 11 housing authority could just explain the particulars
- 12 of the projects.
- MR. MARINELLO: You got it.
- 14 Yeah. Thank you for having us again.
- 15 Brick Housing Authority has determined
- 16 to go through the RAD program just as the other
- 17 housing authorities have that we have been here in
- 18 front of you on.
- 19 The RAD program is an opportunity for
- 20 housing authorities to move from the traditional
- 21 Section 9 public housing program that HUD has and
- 22 continues to run, into the Section 8 multi-family
- 23 rental program. And that's important to housing
- 24 authorities because it provides them now for an
- 25 opportunity to secure those rental revenues and be

able to finance capital improvements that they

- 2 otherwise have no ability to do.
- This program was set up by HUD because
- 4 congress has, over the last number of years,
- 5 decreased the amount of funding for housing
- 6 authorities and the public housing program. They
- 7 typically get funded from two ways, the operation
- 8 subsidies, and then a capital subsidy. And each year
- 9 the housing authorities submit their capital needs
- and operations budgets to HUD, and HUD funds up to
- 11 certain levels, and each year those levels have
- 12 gotten less and less.
- 13 And especially when you have bigger
- 14 projects that need to get done, the capital fund
- 15 monies that have been provided to housing authorities
- 16 are just not enough to do the real work that has to
- 17 get done.
- 18 So this was the federal government's way
- 19 of solving their problems on their side and then
- 20 solving the housing authorities' problems with
- 21 regards to how they can secure financing for real
- 22 work that has to get done.
- 23 So now the ownership of the building
- 24 stays and will remain with Brick Housing Authority.
- 25 The housing authority and the operations and how it

operates and the people that are in the units does

- 2 not change, it just provides them a new way of being
- 3 subsidized by HUD, and this allows them to do that.
- 4 Brick has gone through the program.
- 5 Lisa and I have helped the director here through and
- 6 channel through the HUD programs and requirements.
- 7 They went out for bid for engineers. Engineers came
- 8 in. And as HUD requires with the tools that they
- 9 require, came up with a plan and needs for not only
- 10 today but over the next 20 years.
- 11 From that plan we then went out for bid
- 12 for banks, lenders, investors to determine, you know,
- who could provide us with the best rates. As we've
- done with the others, there are all smaller banks
- that are interested in this. These are not really
- 16 big loans, but Brick does intend to issue tax exempt
- 17 bonds and issue them privately placed directly with
- 18 Lakeland Bank. Lakeland Bank was the low bidder.
- 19 And the rate at which we were getting, it's actually
- 20 the stage is it's a 20-year loan, the first 10 years
- 21 are at what is today's rate would be approximately
- 22 3.125. At the end of the 10 years starting in year
- 23 11 to 20, that rate gets determined at that time
- 24 based on the Federal Home Loan Bank rates in year 11.
- 25 We -- the HUD program actually requires

- 1 it to be a fixed rate loan, however, we were able to
- 2 negotiate a cap on that, what that tenth, eleventh
- 3 year rate can get to, so that satisfied HUD's
- 4 requirements to be sure of what we knew what the
- 5 rates are going to be. And it can't get any higher
- 6 than three and a half percent above our first 10-year
- 7 rate.
- 8 The cash flows that we provided to HUD
- 9 and to the bank show an ability for us to be able to
- 10 even pay down that loan early if we so choose to.
- 11 We've negotiated a good prepayment requirements from
- 12 the bank, so if we do -- if the opportunity arises,
- they will have an opportunity to lower that principle
- 14 amount once that rate change comes, so that will
- 15 further protect us at that time.
- Ms. Watson, if you'd like to add a
- 17 little bit or talk about the work that needs to get
- 18 done.
- MS. WATSON: Yes. Good morning.
- 20 Brick currently has 266 units and it's
- 21 comprised of seniors, all seniors in a private campus
- 22 project. The buildings were built 1978-1980, so us
- 23 moving into this new RAD process will allow us to do
- some critical repairs on the building, and really
- 25 ultimately provide a better quality of life for our

1 seniors. So we're very excited about this new

- 2 process.
- I think with HUD, you know, Section 8
- 4 has been a program that's been in existence since the
- 5 beginning of HUD and I think that's the only program
- 6 that's actually been successful. So I think going
- 7 into this new RAD will allow us to become not just
- 8 successful but actually ultimately provide a better
- 9 quality housing for our seniors.
- 10 MR. CUNNINGHAM: What are -- just
- 11 general categories, what are the types of repairs
- that would be done through these proceeds?
- MS. WATSON: Well, one example would be
- 14 at our Forge Pond building, the masonry work needs to
- be repaired. The building needs to be water sealed.
- 16 Windows need to be replaced. Probably new electrical
- 17 systems put in inside the units. Just some regular
- wear and tear of the apartments inside the units; the
- 19 carpets and the windows. A lot of masonry work.
- 20 MR. CUNNINGHAM: Any questions for the
- 21 applicants?
- 22 I think the explanation of the RAD
- 23 program, again, very, very helpful. I don't see a
- 24 reason why the board wouldn't treat Brick in the same
- 25 way that we treated the other applicants. It's a

1 worthwhile program which gets a lot of necessary

- 2 repairs to facilities. So unless there's any
- 3 questions or concerns, I would ask for a motion and a
- 4 second.
- 5 MR. BLEE: Motion.
- 6 MR. CUNNINGHAM: Mr. Blee motions.
- 7 MR. LIGHT: Second.
- 8 MR. CUNNINGHAM: Mr. Light seconds.
- 9 Roll call, please.
- MS. McNAMARA: Mr. Cunningham.
- MR. CUNNINGHAM: Yes.
- MS. McNAMARA: Ms. Rodriguez.
- MS. RODRIGUEZ: Yes.
- MS. McNAMARA: Mr. Blee.
- MR. BLEE: Yes.
- MS. McNAMARA: Mr. Light.
- 17 MR. LIGHT: Yes.
- MS. WATSON: Thank you.
- 19 MR. CUNNINGHAM: Thank you. Wish you
- 20 good luck.
- The Newark City Housing Authority.
- 22 (There is a discussion held off the
- 23 record.)
- MR. CUNNINGHAM: Good morning.
- 25 (Group responds.)

1 MR. CUNNINGHAM: Would those of you that

- 2 haven't appeared in front of the board introduce --
- 3 maybe reintroduce and those that aren't counsel be
- 4 sworn in.
- 5 MR. JOHNSON: I am Everett Johnson,
- 6 special counsel to the Newark Housing Authority, from
- 7 the firm of Wilentz, Goldman & Spitzer.
- 8 To my left is Michael Moore, the chief
- 9 financial officer of the Newark Housing Authority.
- To my right is Marcie Porter, financial
- 11 advisor for PFM, the housing authority.
- 12 And to my far right is Sani Williams,
- who is Squire Patton Boggs, who is bond counsel to
- 14 the Newark Housing Authority.
- 15 (Michael Moore, Marci Porter, Sani
- Williams, having been first duly sworn by the
- 17 Certified Court Reporter.)
- MR. JOHNSON: So the housing authority
- 19 is here this morning to seek the positive findings of
- 20 the Local Finance Board related to the sale of not to
- 21 exceed \$13 million of capital fund program revenue
- 22 bonds on a negotiated basis to fund various --
- 23 actually specifically a capital fund project referred
- to as the Montgomery Phase 2 Redevelopment Project.
- 25 And that project is a larger capital project which

- 1 consists of 154 units; 59 one-bedroom, 70
- 2 two-bedroom, 25 three-bedroom units. And it's a
- 3 five-story building. Four floors will be above a
- 4 commercial retail space -- ground space. I shouldn't
- 5 say retail. Commercial ground space. 132
- 6 residential units. The other 22 units would be built
- 7 in the townhouse style units. And the ground floor
- 8 will consist of 3,900 square feet of community space,
- 9 7,000 square feet of commercial space, and
- 10 800-square-foot management office.
- 11 Out of all the units, specifically these
- bonds would be financing 51 units through the HUD
- annual contributions contract that they have with the
- 14 housing authority, whereas the authority receives
- 15 annually capital funds from HUD. Under federal
- 16 statutes, the housing authority is allowed to
- 17 leverage those funds and pledge up to a third of
- 18 those funds to pay debt service on bonds issued to
- 19 finance housing projects, of which these bonds will
- 20 be funded through such contributions from HUD. And
- 21 so they will enter into an agreement with HUD and the
- trustee where HUD will make certain payments over to
- a trustee for the benefit of bondholders to pay debt
- 24 service or principle interest on these particular
- 25 bonds to finance, like I said, 51 units.

I can go into more detail, I guess, but

- 2 I think you guys get the flavor of what these bonds
- 3 are being used for. If you have any questions, I
- 4 open the floor up now for questions.
- 5 MR. CUNNINGHAM: Just wanted to talk a
- 6 little bit about the capital stack.
- 7 MR. JOHNSON: Sure.
- 8 MR. CUNNINGHAM: So I know that there's
- 9 low-income housing tax credits.
- MR. JOHNSON: Yes.
- 11 MR. CUNNINGHAM: There's the grant from
- 12 HUD which is significant. But then there's also --
- 13 well, forgetting about the deferred development free
- 14 and mortgage, funding from the City of Newark. So
- 15 the city is putting in a little over a million
- 16 dollars into this project.
- 17 MR. JOHNSON: That is our understanding,
- 18 yes.
- 19 MR. CUNNINGHAM: Do you know or, I mean,
- I can find out, I should have done this before
- 21 today's meeting, I apologize: Do we know the source
- 22 that the city is using for that contribution?
- MR. JOHNSON: I don't personally know
- the source from the city. Do you guys happen to
- 25 know?

- I do not know.
- 2 MR. CUNNINGHAM: Okay. I won't make it
- 3 a condition of the application, but I will just say
- 4 on the record that after this meeting we will talk to
- 5 the City of Newark to make sure it's consistent with
- 6 our understanding of their sources. They have a
- 7 couple different options and sometimes, not out of
- 8 malice, just out of just confusion, the source is not
- 9 the one or they've committed too many projects to one
- 10 potential source and we want to prevent that issue
- 11 from arising.
- MR. JOHNSON: Understood.
- 13 MR. CUNNINGHAM: So I will just make
- 14 sure of that on my end, but I wouldn't think it would
- 15 affect this particular application from my
- 16 perspective.
- 17 MR. JOHNSON: Thank you.
- 18 MR. CUNNINGHAM: I didn't have any other
- 19 questions on this.
- 20 Did any of the other members have
- 21 questions?
- MR. LIGHT: No.
- MR. CUNNINGHAM: Okay. Then I would ask
- 24 for a motion and a second.
- MR. BLEE: Motion.

- 1 MS. RODRIGUEZ: Second.
- 2 MR. CUNNINGHAM: Mr. Blee. Ms.
- 3 Rodriguez.
- 4 Roll call, please.
- 5 MS. McNAMARA: Mr. Cunningham.
- 6 MR. CUNNINGHAM: Yes.
- 7 MS. McNAMARA: Ms. Rodriguez.
- 8 MS. RODRIGUEZ: Yes.
- 9 MS. McNAMARA: Mr. Blee.
- MR. BLEE: Yes.
- MS. McNAMARA: Mr. Light.
- MR. LIGHT: Yes.
- MR. CUNNINGHAM: And then the Newark
- 14 City Housing Authority is staying before us to talk
- 15 about refunding pension bonds.
- MR. WILLIAMS: Yes, sir. That's
- 17 correct.
- 18 MR. CUNNINGHAM: So considering everyone
- is already identified and has been sworn to testify,
- 20 we can transition to that matter.
- 21 MR. WILLIAMS: Good morning again.
- 22 We are here as well for the seeking
- 23 positive findings from the board for the authority's
- 24 proposed issuance of a 2016 pension re-funding bond
- in an amount not to exceed \$4.3 million.

- 2 single bond for the purpose of currently refunding
- 3 all of the outstanding 2004 bonds which are two-term
- 4 bonds, 2018 and 2021, as well as paying cost of
- 5 issuance on the 2016 bond.
- The authority is also prepared to fund a
- 7 debt service reserve fund if required by purchaser
- 8 bank.
- 9 The authority is pursuing a private sale
- in order to limit cost of issuance and to -- in an
- 11 attempt to maximize savings for the authority.
- 12 As of the date of this hearing, the
- authority is currently engaged in ongoing
- 14 negotiations with interested parties, interested
- 15 banks, I should say, who have -- who have responded
- 16 to the RFP that the authority had sent out
- 17 previously.
- 18 We also have Morris -- Mr. Morris Warner
- 19 from the Newark Housing Authority joining us.
- MR. WARNER: Good morning.
- 21 MR. WILLIAMS: By the way of brief
- 22 background, the 2004 bonds -- I'm not sure, does Mr.
- 23 Warner need to be sworn?
- 24 (Morris Warner, having been first duly
- 25 sworn by the Certified Court Reporter.)

1	MR.	WILLIAMS:	Βv	wav	of	brief

- 2 background, the 2004 bonds were originally issued in
- 3 2004 to address and retire unfunded liability that
- 4 accrued on the state's Public Employees Retirement
- 5 System. Those bonds went out, they had -- and as I
- 6 had said earlier, there are two remaining maturities
- 7 left, the 2018 term and 2021 term.
- 8 The security for the bonds are expressly
- 9 limited to rental income that's derived from payments
- on properties that the authority has control over,
- and currently I believe it is over 7,800 rental units
- 12 that the authority does control.
- 13 Those -- those rental payments or rental
- income are what we call pledge revenues under the
- proposed bond resolution that you all have received.
- During the term of this 2016 bond, as
- long as that bond is outstanding, the authority is
- 18 covenanted in its bond resolution that it will not --
- 19 it will not pledge any of the rental income in any
- amounts that will impair its ability to pay the
- 21 principle and interest on this 2016 bond.
- 22 I think it's important to understand,
- 23 the three main objectives of this refunding. One is
- to eliminate a balloon payment that the authority
- will be facing in 2021 on the final maturity. The

other objective of the refunding is to eliminate what

- 2 is currently an upfront funding requirement of the
- 3 2004 trust indenture on these outstanding pension
- 4 bonds where they have to fund the annual debt service
- 5 on the 2004 bonds at the beginning of each fiscal
- 6 year for the authority. And, of course, the third
- 7 main objective is to substantially level out the debt
- 8 service on the 2016 bond. So that all in all, the
- 9 three objectives, if we can get them done, will
- 10 result in better budgeting for the authority and it
- 11 will eliminate the strain on the use of the rental
- 12 income as well as --
- MR. CUNNINGHAM: That net present value
- 14 savings are pretty significant.
- MR. WILLIAMS: I'm sorry?
- MR. CUNNINGHAM: There's a net present
- 17 value savings on the refunding that's pretty significant.
- MR. WILLIAMS: Yes.
- 19 MR. CUNNINGHAM: It's almost a 7 percent
- 20 savings that is almost \$300,000.
- 21 MR. WILLIAMS: Yes. That's a main
- 22 consideration as well.
- 23 MR. CUNNINGHAM: Understood. Right,
- 24 right, right. Well, that's why the net, the net is
- 25 significant.

1	MD	WILLIAMS:	Voc	aarraat
_	Mr.	MITTIAMS:	ies,	correct.

- 2 MR. CUNNINGHAM: Correct.
- 3 MR. WILLIAMS: Correct. And also we
- 4 believe that it would also lessen the need for the
- 5 authority to use its operating subsidy from HUD,
- 6 which has always been traditionally used to help pay
- 7 off bonds.
- 8 So those are the three main areas, and
- 9 actually four, because you brought up the savings
- 10 which are significant.
- 11 So the authority, all in all, believes
- 12 that this refunding, if approved, will benefit the
- 13 Newark inhabitants and it will not create any undue
- 14 financial burden on the authority or the inhabitants
- of the city.
- So based on that, we're respectfully
- 17 asking for positive findings. And because the
- authority is trying to consummate a transaction
- 19 before the end of August, we would -- we would
- 20 respectfully ask if we could receive the findings on
- 21 an expedited manner.
- 22 And open up for any questions that you
- 23 might have.
- MR. CUNNINGHAM: Any questions?
- MR. WILLIAMS: And, again, thank you for

- 1 your time.
- 2 MR. CUNNINGHAM: I think the application
- 3 on its face is a solid application and I think what
- 4 was presented to the board today was very, very
- 5 clear.
- I didn't have any additional questions.
- 7 You know, I tick off as you go through on all the
- 8 points that I want to have on the record, I think
- 9 you've certainly covered.
- 10 MR. WILLIAMS: Thank you.
- MR. CUNNINGHAM: So if there's no
- 12 questions, I would ask for a motion and a second.
- MS. RODRIGUEZ: Make a motion.
- 14 MR. CUNNINGHAM: Ms. Rodriguez makes a
- 15 motion.
- MR. LIGHT: I'll second it.
- 17 MR. CUNNINGHAM: Mr. Light seconds.
- 18 Roll call, please.
- MS. McNAMARA: Mr. Cunningham.
- MR. CUNNINGHAM: Yes.
- MS. McNAMARA: Ms. Rodriguez.
- MS. RODRIGUEZ: Yes.
- MS. McNAMARA: Mr. Blee.
- MR. BLEE: Yes.
- MS. McNAMARA: Mr. Light.

- 1 MR. LIGHT: Yes.
- 2 MR. CUNNINGHAM: All right. So the
- 3 motion carries.
- 4 You'd be looking for a resolution from
- 5 us by when?
- 6 MR. WILLIAMS: As soon as convenient for
- 7 the board.
- 8 MS. McNAMARA: All right.
- 9 MR. WILLIAMS: We don't want to --
- MR. CUNNINGHAM: December 15?
- MR. WILLIAMS: December 1 maybe.
- MR. CUNNINGHAM: We'll do our best to
- 13 accommodate.
- MR. WILLIAMS: Appreciate.
- MR. CUNNINGHAM: Just limited staff and
- 16 a lot of --
- 17 MR. WILLIAMS: Understood.
- 18 MR. CUNNINGHAM: We'll do our best and we
- 19 do understand that the -- we want the authority to be
- 20 able to take advantage of the terms of the refinancing
- 21 at the rates that are currently available.
- 22 MR. WILLIAMS: Exactly. Thank you.
- MR. CUNNINGHAM: Okay. Thank you for
- 24 your appearance today.
- 25 (There is a discussion held off the record.)

1 MR. CUNNINGHAM: We're going to take a

- 2 five-minute recess and then return and hear the last
- 3 two matters.
- 4 (There is a brief recess taken.)
- 5 MR. CUNNINGHAM: Okay. So we're
- 6 reconvening and we'll hear from the Passaic Valley
- 7 Sewerage Commission.
- Nobody is here on behalf of Passaic
- 9 Valley Sewage Commission?
- 10 Okay. The only other matter, then,
- 11 before the board was a rule matter. Were there any
- 12 other members of the public that came to speak in
- favor of an application?
- 14 Hearing none, okay.
- Then we will move to the Division of
- 16 Local Government Services proposed repeal of NJAC
- 17 5:33-1.9.
- 18 Members of the board, there have been
- 19 regulations on point -- I'm sorry, there have been
- 20 regulations on the books that the division would
- 21 conduct an annual survey as it relates to tax
- 22 collections. That is a function that hasn't been
- done for some number of years. I also think it's
- 24 obviated by other new sources of information, things
- 25 like user friendly budgets and whatnot, so it was the

1 staff's recommendation to repeal that regulation as

- 2 being obsolete and no longer in effect. And we
- 3 would, therefore, ask for the board's support.
- 4 So I'm looking for a motion to repeal
- 5 NJAC 5:33-1.9 and amend 5:33-1.7 and 1.8.
- 6 MR. BLEE: Motion.
- 7 MR. CUNNINGHAM: Mr. Blee motions.
- 8 MR. LIGHT: Second.
- 9 MR. CUNNINGHAM: Mr. Light seconds.
- 10 Roll call, please.
- MS. McNAMARA: Mr. Cunningham.
- MR. CUNNINGHAM: Yes.
- MS. McNAMARA: Ms. Rodriguez.
- MS. RODRIGUEZ: Yes.
- MS. McNAMARA: Mr. Blee.
- MR. BLEE: Yes.
- MS. McNAMARA: Mr. Light.
- MR. LIGHT: Yes.
- 19 MR. CUNNINGHAM: The only other matter
- 20 before the board, then, would be a motion to adjourn.
- MS. RODRIGUEZ: So moved.
- MS. McNAMARA: All ayes?
- MR. CUNNINGHAM: All ayes.
- 24 (Upon unanimous affirmative response,
- 25 the matter stands adjourned at 11:30 a.m.)

1	CERTIFICATE OF OFFICER
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3	I CERTIFY that the foregoing is a true
4	and accurate transcript of the proceedings as
5	reported stenographically by me at the time, place
6	and on the date as hereinbefore set forth.
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13	BETH VITTOR, C.C.R.
14	Certificate Number 30XI00146300 Notary Public of the
15	State of New Jersey
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17	DATED: July 21, 2016
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