STATE OF NEW JERSEY 1 2 DEPARTMENT OF COMMUNITY AFFAIRS 3 -----x 4 IN RE: : Local Finance Board : 5 6 ----x 7 8 9 10 Location: Department of Community Affairs 11 101 South Broad Street 12 Trenton, New Jersey 08625 13 Wednesday, November 10, 2021 Date: 14 Commencing at: 11:12 a.m. 15 (Taken Remotely Via Teams.) 16 17 18 19 20 RENZI LEGAL RESOURCES 21 Court Reporting, Videography & Legal Services 22 2277 STATE HIGHWAY #33, SUITE 410 23 HAMILTON SQUARE, NEW JERSEY 08690 TEL: (609) 989-9199 TOLL FREE: (800) 368-7652 24 25 www.RLResources.com No. 335697

1 HELD BEFORE: (ALL MEMBERS APPEARING VIA VTC) 2 3 JACQUELYN SUAREZ, Chairwoman 4 FRANCIS BLEE 5 DOMINICK DIROCCO 6 IDIDA RODRIGUEZ 7 TED LIGHT 8 ADRIAN MAPP 9 WILLIAM CLOSE 10 11 ALSO PRESENT: 12 13 NICK BENNETT, Executive Secretary 14 15 16 17 18 19 20 21 22 23 24 25

1	INDEX	
2	ITEM	PAGE
3	Ethics Matters	4
4	Cape May City	8
5	Camden County Improvement Authority	22
6	Camden County Improvement Authority	29
7	Middlesex County Improvement Authority	34
8	Monmouth County Improvement Authority	15
9	Ho-Ho-Kus Borough	34
10	Division of Local Government Services	41
11	Adjournment	44
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

MS. SUAREZ: Nick, do we have 1 2 everybody back? 3 MR. BENNETT: Miss Suarez? 4 MS. SUAREZ: Present. 5 MR. BENNETT: Mr. Mapp? 6 MR. MAPP: Here. 7 MR. BENNETT: Mr. DiRocco? 8 MR. DIROCCO: Here. 9 MR. BENNETT: Mr. Close? 10 MR. CLOSE: Here. 11 MR. BENNETT: Mr. Avery is absent. 12 Miss Rodriguez? 13 MS. RODRIGUEZ: Here. 14 MR. BENNETT: Mr. Blee? 15 MR. BLEE: Here. 16 MR. BENNETT: And Mr. Light. I did 17 hear Ted earlier. 18 MR. LIGHT: Hello. 19 MR. BENNETT: Yes, Mr. Light. We 20 have seven individuals, so we have a quorum 21 again. 22 MS. SUAREZ: Okay. Great. We have 23 three ethics matters I believe left to vote on. 24 The first is a revote of C18-27 with a 25 recommendation to authorize an investigation into

the allegations. Do we have a motion? 1 2 MR. BLEE: Motion. 3 MR. LIGHT: I'll second it. 4 MR. BENNETT: Miss Suarez? 5 MS. SUAREZ: Yes. 6 MR. BENNETT: Mr. Mapp, you said you 7 were going to abstain? 8 MR. MAPP: I will recuse myself. 9 MR. BENNETT: Mr. DiRocco, I believe you are abstaining? 10 11 MR. DIROCCO: Correct, abstain. 12 MR. BENNETT: Mr. Close? 13 MR. CLOSE: Yes. 14 MR. BENNETT: Miss Rodriguez? 15 MS. RODRIGUEZ: Yes. 16 MR. BENNETT: Mr. Blee? 17 MR. BLEE: Yes. 18 MR. BENNETT: And Mr. Light? 19 MR. LIGHT: Yes. 20 MS. SUAREZ: The next is case number C21-19 with a recommendation to authorize an 21 22 investigation into the allegations of an elected 23 official threatened to terminate the fire 24 official for issuing his family's business 25 violations. Do we have a motion?

MR. MAPP: Motion. 1 2 MR. CLOSE: Second. 3 MR. BENNETT: Miss Suarez? 4 MS. SUAREZ: Yes. 5 MR. BENNETT: Mr. Mapp? 6 MR. MAPP: Yes. 7 MR. BENNETT: Mr. DiRocco? MR. DIROCCO: Yes. 8 9 MR. BENNETT: Mr. Close? 10 MR. CLOSE: Yes. 11 MR. BENNETT: Mr. Avery is absent. 12 Miss Rodriguez? 13 MS. RODRIGUEZ: Yes. 14 MR. BENNETT: Mr. Blee? Yes. 15 MR. BLEE: 16 MR. BENNETT: And Mr. Light? 17 MR. LIGHT: Yes. 18 MS. SUAREZ: And then the last 19 ethics matter before us today is case number 20 19-23 with a recommendation for a notice of 21 dismissal with a suggested course of action to keep within the spirit of transparency of the 22 23 financial disclosure requirements. Do I have a 24 motion? 25 MS. RODRIGUEZ: So moved.

MR. LIGHT: I'll second it. 1 2 Miss Suarez? MR. BENNETT: 3 MS. SUAREZ: Yes. 4 MR. BENNETT: Mr. Mapp? 5 MR. MAPP: Yes. MR. BENNETT: Mr. DiRocco? 6 7 MR. DIROCCO: Yes. 8 MR. BENNETT: Mr. Close? 9 MR. CLOSE: Abstain. 10 MR. BENNETT: Mr. Avery is absent. 11 Miss Rodriguez? 12 MS. RODRIGUEZ: Yes. 13 MR. BENNETT: Mr. Blee? 14 MR. BLEE: Yes. 15 MR. BENNETT: And Mr. Light? 16 MR. LIGHT: Yes. 17 MS. SUAREZ: Okay. So that 18 concludes the ethics portion of the Board's 19 agenda today. We can proceed to the applications 20 portion. Just before we begin, some 21 housekeeping. I'll remind everybody to please 22 remain muted unless they are presenting to 23 eliminate any unnecessary background noise. 24 Anybody who is appearing before 25 phone, you can press star six to both mute and

unmute yourself. As each applicant appears to 1 2 testify, please turn your camera on and speak up 3 so that way we can see you in order for you to be sworn in. The first applicant appearing before 4 5 us today is the City of Cape May. 6 MR. CANTALUPO: Cantalupo is here as 7 well. 8 MS. SUAREZ: Hi, Mr. Cantalupo. 9 Will you be presenting today? 10 MR. CANTALUPO: Yes, Director. How 11 are you today? 12 MS. SUAREZ: Doing okay. We're 13 trying to catch up a little bit. 14 MR. CANTALUPO: I can be fast. Ι will try at least. 15 16 MS. SUAREZ: Thank you. 17 MR. CANTALUPO: No problem. John 18 Cantalupo from Archer and Greiner, bond counsel 19 to the City of Cape May. Also, on the line I 20 believe we have Neil Young, the chief financial 21 officer; Leon Costello, who is the auditor from 22 Ford Scott; Sherry Tracey from Phoenix Advisors, 23 the municipal advisor to the city, and I believe 24 (inaudible) is on as well? 25 MS. TRACEY: Yes, Brian is here,

1 too. 2 MR. CANTALUPO: So those are the 3 four folks that are here for the City of Cape May, and they can be sworn in, Director. 4 5 (At which time those wishing to testify were sworn in.) 6 7 MR. CANTALUPO: Go ahead and proceed 8 with the presentation. 9 MS. SUAREZ: Yes, please. Thank 10 you. 11 MR. CANTALUPO: Thank you. The City 12 of Cape May is seeking approval to issue not to 13 exceed 6.5 million dollars in general obligation 14 refunding bonds. These refunding bonds will be 15 issued to refinance five prior series of bonds 16 that were issued to the Farmers Home Administration or the United States Department of 17 18 Agriculture. 19 Those bonds were issued in 1998, 20 2007, 2011 and 2014. The bonds currently, as 21 they exist, in the aggregate, mature in 2054 and 22 the proposed refunding issue would seek to 23 shorten the final maturity by seven years to 24 2047. The primary reason for this refinancing is 25 to shorten the maturity of the bonds.

The city seeks the ability to 1 include any series of votes by a prior series of 2 3 bonds in this issue to be refunded provided that they achieve three percent debt service savings. 4 5 Under the current market conditions, we achieve a 1.3 or 1.4, nearly 1.4 in savings or 21.7 percent 6 7 of refunded bonds in comparison to three percent required by the Local Finance Board. 8 9 On a budgetary basis, it's nearly

10 two million dollars of savings. We also seek 11 approval, I know it's highly unusual in this day 12 and age to come down to the Local Finance Board 13 for refunding issues because most of them qualify 14 under your administrative code.

But in this instance, we do not have achieve positive savings every year and level savings every year. But overall, we have a 21.7 percent savings for the issue. So we're seeking seeking to sell those bonds as well to sell them on a negotiated basis.

Lastly, we seek approval under the local bond law to issue these bonds and to endorse your consent upon the refunding bond ordinance. At this time, I would like to turn it bover to you all for questions for any of the city

representatives that are here today as well as 1 2 Thank you, Director. me. 3 MS. SUAREZ: Thank you, Mr. Cantalupo. I do have just one guestion because I 4 think the amount of savings is quite significant 5 We're talking a little over a fifth 6 here. 7 overall and thank you for highlighting that not every single year we'll see positive savings. 8 9 There will be a couple negative savings. Do we 10 have any idea how many years that would be? 11 MS. TRACEY: Actually, it's very 12 likely we will have positive savings overall in 13 every year. Because there's five series and 14 because we're shortening at seven years, we 15 looked at the maximum amount of time we could 16 shorten it and still have savings in every single 17 year because of the \$5,000 bond denominations, a 18 few of the series, as we're back and forth, were 19 maybe negative by a thousand or negative by 20 2,000, but when you aggregate it across all five 21 of them for the year, they'll still be positive 22 every year. So it could be very minor and really 23 just having to do with the rounding of the \$5,000 24 denominations.

25

MR. CANTALUPO: I think it was more

1 of a market condition situation. I think that's
2 really the primary thing. Once we get to the
3 market we may hit very small instances where we
4 would have a negative savings, but nothing too
5 extreme.

MS. TRACEY: And currently, you know, as it stands right now, we're roughly between 15 to 40,000 in every single year in the early part. And then for the last seven years where we've shortened it again because there's a five series and there are different maturities, different final maturities.

That's where we're seeing the larger 14 200,000, 80,000 in savings for those. But still 15 currently, we do have, between 15 to 40,000 in 16 all of the other years. But as John mentioned, 17 we'd like to just seek approval for the fact 18 knowing that as we go to the market with the 19 conditions, they may change.

20 We may see some of that move series 21 to series with negatives maybe in one of the 22 issues, but not all of them.

MS. SUAREZ: Okay. Thank you. I'd like to quickly commend you guys for thinking so far ahead and evaluating your debt service now

while the market is so advantageous. I think 1 2 this is something we've been seeing many 3 municipalities and local governments across the state doing, and it's something we would 4 5 encourage. 6 I know I've been doing that with 7 some of the transitional aid municipalities in particular to make sure they're evaluating where 8 9 ever they might be able to save money in today's market, so kudos to you for doing that. 10 11 MS. TRACEY: Thank you. 12 MS. SUAREZ: I don't have any other questions. 13 Do any of the board members or 14 members of the public? Hearing none, do we have 15 a motion? 16 MR. BENNETT: Mr. Mapp, I think you 17 were on mute. Were you saying something? 18 MR. MAPP: I'm good, Nick. 19 MS. SUAREZ: So do we have a motion? 20 MR. DIROCCO: I'll make a motion to 21 approve. 22 MR. CLOSE: Second. 23 MR. BENNETT: Miss Suarez? 24 MS. SUAREZ: Yes. 25 MR. BENNETT: Mr. Mapp?

MR. MAPP: Yes. 1 2 MR. BENNETT: Mr. DiRocco? 3 MR. DIROCCO: Yes. 4 MR. BENNETT: Mr. Close? 5 MR. CLOSE: Yes. 6 BENNETT: Mr. Avery is absent. MR. 7 Miss Rodriquez? 8 MS. RODRIGUEZ: Yes. 9 MR. BENNETT: Mr. Blee? 10 MR. BLEE: Yes. MR. BENNETT: And Mr. Light? 11 12 MR. LIGHT: Yes. 13 MR. BENNETT: Motion approved. 14 MS. TRACEY: Thank you very much. 15 MS. SUAREZ: The second applicant 16 appearing before us today is the Camden County 17 Improvement Authority on a KIPP application. I do see Mr. Davis here. 18 19 MR. DAVIS: Thank you, Director. 20 This is Bernard Davis from Chiesa, Shahiniant and 21 Giantomasi. We're serving as bond counsel for this matter. On the line with us is Jim Lex who 22 23 is the acting executive director of the 24 authority. Susie Chu, KIPP School, Steve Small, 25 KIPP Schools, Dwight Berg, their financial

advisor, Jeff Winitsky of Parker McCay. I think 1 2 that covers everybody. 3 MS. SUAREZ: If we can have them all speak up, make sure their cameras are on and 4 5 we'll get them sworn in. (Discussion held off the record.) 6 7 MR. WINITSKY: Jeff, in the interest 8 of time, do you want to skip to the next 9 Improvement Authority application unless Susie 10 can get in quickly. 11 MS. SUAREZ: I would appreciate that 12 actually. That way we could make sure we have a 13 quorum. 14 MR. BENNETT: I think we have the 15 folks from Monmouth County. We can jump ahead to 16 them given that there may be a quorum issue on 17 that one later on. 18 MS. SUAREZ: Everybody is here from 19 Monmouth County? 20 MR. BACHER: This is Douq. I'm 21 pretty sure I see everybody as much as I can see 22 on my screen. 23 MS. SUAREZ: Everybody who is here 24 from Monmouth County, if you could make sure your 25 cameras are on and we can get you all sworn in.

1 MR. DIROCCO: For the record, I'll 2 be recusing on this matter. 3 MS. SUAREZ: Thanks, Nick. 4 (At which time those wishing to 5 testify were sworn in.) 6 MR. DRAIKIWICZ: Thank you. John 7 Draikiwicz, bond counsel to the Monmouth County 8 Improvement Authority. Hello to everybody and I think I'd like to first turn this over to Doug 9 10 Bacher to introduce the participants who are here 11 today. 12 MR. BACHER: I do have a list of 13 those who said they would be participating. And 14 I think, although I can't be sure from my end, 15 but I think I saw everybody come on. The local 16 participants in this pool include Allenhurst and 17 Wayne Sibilia is here. Asbury Park, (inaudible) 18 is here and Jenn Edwards is also here as their 19 financial advisor. 20 Avon-by-the-Sea, John Antonides is 21 here. Keyport, Tom Fallon is here, I saw Tom. 22 Long Branch, Mike Martin is here. Township of 23 Ocean Sewage Authority, Bill Schmeling and Bill 24 Fearon are here. Oceanport, Katie LaPorta and 25 Jenn Edwards on their behalf as well.

1 Sea Girt, Amy Spira. Spring Lake 2 Borough, Robbin Kirk. Roosevelt is George Lang. 3 And Union Beach, Andy Savaglia, if I'm saying that right. I apologize if it's wrong. 4 5 MR. DRAIKIWICZ: Thank you, Doug. I'll proceed now with the short presentation. 6 7 The Monmouth County Improvement Authority 8 proposed to issue bonds in an amount not to exceed 45,491,727 to the public. 9 10 The proceeds of which were used to 11 acquire the authority's 45,491,727 revenue bonds. 12 The proceeds of which will be utilized to acquire 13 11 series of its bonds to permanently finance 14 various improvements for a certain of the local government units as well as to refund the bond of 15 16 certain of the governmental units. 17 The 10 municipalities will be 18 participating in the program, the ones that Doug 19 Bacher just called in. And there will be one 20 authority participating which is the Township of 21 Ocean Sewage Authority. 22 That particular authority is also 23 submitting its application in connection with 24 positive findings for the program. Each of the 25 refundings that I just described will have at

least three percent present value savings. 1 2 And the term of the refunding bonds 3 will not extend passed the term of the refunded The authority's bonds will also be 4 bonds. 5 secured by individual Monmouth County guarantees 6 for each of the participants participating in the 7 transaction. 8 We are hereby seeking positive 9 findings on the authority's project financing as 10 well as the county guarantees as well as positive 11 findings in connection with the Township of Ocean 12 Sewage Authority project financing. 13 With that being stated, I open it up 14 to the director and others to any questions that 15 they may be asking. 16 MS. SUAREZ: Thank you so much, Mr. Draikiwicz. 17 18 MR. BACHER: Director, let me just 19 comment that this is the 28th year that the 20 Monmouth County Improvement Authority has offered 21 this financing in December. And probably, we 22 assisted almost every municipality in the county. 23 A lot of the school boards and authorities as 24 well, so this is our 28th time with this same 25 structure.

1 MS. SUAREZ: Congratulations. 2 Hopefully I'll be around for the 30th 3 anniversary. So I do have couple of quick questions. So one, I did see some of like the 4 5 broad generalities as to what these projects will look like. If you could just give me, Mr. 6 7 Bacher, a sampling of what some of these funds will bee utilized for. 8 9 MR. BACHER: Yeah. It's a variety 10 of things, and again, the local participants are 11 here and can answer more directly if you need, 12 but there is some refundings here. They are 13 smaller and the refundings probably wouldn't get 14 done if they weren't part of a pool like this. 15 It is refunding or permanently 16 financing of some outstanding notes and then it's 17 a combination of unfunded capital ordinances 18 that, again, the towns would be doing on their 19 own, if not through this pool. 20 MS. SUAREZ: And I did notice that 21 some of the towns are looking to borrow much more 22 significant amounts like Long Branch and Keyport, 23 Sea Girt and Oceanport. Did those municipalities look at other financing options? 24 I quess what 25 was so advantageous about them going through

1 Monmouth County directly?

2 MR. BACHER: I'll let Long Branch 3 speak for themselves, but the advantage of coming 4 through the Improvement Authority is that county 5 guarantee because Monmouth is such strong AAA 6 credit.

7 When we do those projects, do these 8 pooled financings, we send around modeling early 9 on that shows the benefits and the cost savings 10 associated with coming through the Improvement 11 Authority and then the locals make a decision on 12 their own and some talk to their financial 13 advisors and the professional team before making 14 a final decision, but I'll pass off any 15 particulars to Long Branch and Mike Martin. 16 Yeah, Doug, you pretty MR. MARTIN: much hit it on the head. We analyzed how much it 17 18 would cost us to directly finance the AAA rating 19 compared to the AAA rating of the county and it 20 was just more advantageous with the county. 21 MS. SUAREZ: I appreciate that. 22 MR. DRAIKIWICZ: One thing to note 23 too I quess in terms of the advantages. There 24 were a couple of towns that participated that 25 were relatively small dollar amounts, but, you

1 know, even though they weren't significant 2 savings, they elected to participate to bring 3 some either minor tax relief to their towns and I 4 think one of them was Union Beach who was doing 5 the transaction literally just for a million 6 dollars.

7 Roosevelt Borough, a million 150 and 8 even the larger ones are things we're really more 9 proud of, even more proud to some degree, 10 Director, the ability to pick up these small 11 towns, not small towns, but small dollar amounts 12 for these towns to even provide savings.

It may not be significant, but are still saving nonetheless, so kudos to those two towns in particular for participating since they're really (inaudible). Was that a whistle on my behalf?

MS. SUAREZ: Yes, it was a whistle and an amazement of how much they'll be saving there. Okay. Thank you guys so much. I do not have any additional questions, but I will open it up to members of the public and the board to see if they have any. Hearing none, do we have a anotion?

MR. MAPP: Motion.

25

MR. CLOSE: Second. 1 2 MR. BENNETT: Miss Suarez? 3 MS. SUAREZ: Yes. 4 MR. BENNETT: Mr. Mapp? 5 MR. MAPP: Yes. 6 MR. BENNETT: Mr. DiRocco is 7 recusing. Mr. Close? 8 MR. CLOSE: Yes. 9 MR. BENNETT: Miss Rodriguez? 10 MS. RODRIGUEZ: Yes. 11 MR. BENNETT: Mr. Blee? Frank, can 12 you hear me? Mr. Blee, would you like to cast 13 your vote? 14 MR. BLEE: Yes. 15 MR. BENNETT: Mr. Light? We do 16 currently have five votes, Director, so motion 17 approved. 18 MS. SUAREZ: Okay. And now I think 19 we can backtrack. Well, good luck to Monmouth 20 County. 21 MR. BACHER: Thank you. 22 MS. SUAREZ: We can backtrack to 23 Camden County and the KIPP application. 24 MR. DAVIS: Thank you, Director. Ι 25 believe Susie Chu is on the line for KIPP and

they'll both be giving testimony, as well as Mr. 1 2 Lex. 3 MS. SUAREZ: If we can get them sworn in then. 4 5 (At which time those wishing to testify were sworn in.) 6 7 MR. DAVIS: Thank you, Director. 8 Again, Bernard Davis, bond counsel on this 9 transaction. Camden County Improvement Authority 10 is seeking board approval pursuant to 11 40A:37A-54(1) and positive findings pursuant to 12 40A:5A-6 for a conduit bond financing by the 13 authority consisting of up to 85 million dollars 14 of school revenue bonds for the benefit of the 15 KIPP Cooper Newark Cross Academy, which is a public renaissance school under the Urban Hope 16 17 Act. 18 Proceeds of the bonds will be lent 19 to an entity by the name of KCNA Project, LLC 20 which, in turn, will lend the proceeds to the 21 academy. Proceeds will be used to refinance some 22 loans incurred by the academy for the KIPP Sumner School. KIPP Whittier School and the KIPP 23 24 Landing Square School. 25 Proceeds will also be used to

1 construct an addition to the Whittier facility. 2 Additions approximately 53,000 square feet. 3 Proceeds will also be used to finance a purchase 4 from the Camden School District of the existing 5 Patch High School which is a 90,000 square foot 6 facility that will be completely rehabbed for use 7 by the academy.

8 We're also funding capitalized 9 interest, debt service reserve fund and cost of 10 issuance. The reserve fund will secure the bonds 11 together with payments, loan repayments by the 12 academy to KCNA Project, LLC.

13 The Executive Summary contains a 14 summary of the additional security for the 15 operating payment of the bonds primary of which 16 will be a sublease on the mortgage on the 17 Whittier facility and a paid mortgage on the 18 Hatch facility as well as liens on some other 19 facilities. We're seeking your approval for 85 million dollars of bonds. Thank you. 20 21 MS. SUAREZ: Okay. So I think as

22 Nick kind of mentioned before, we did meet with 23 this group and I wanted to mention that I 24 appreciate everyone here on behalf of both the 25 Improvement Authority and KIPP taking the time to

meet with Nick and I in advance of this meeting. 1 2 It truly did allow me wrap my head 3 around the complicated security structure, which I know to the professionals on this call may not 4 5 have been that complicated, but to somebody who doesn't deal in the realm of this was a little 6 7 bit. 8 And also, it just helps me to 9 understand that this closely aligns with a lot of 10 the national trends and what's going on with 11 charter schools and their structuring of finances across the country, so thank you for that. 12 Ι 13 just think our board would also benefit from this 14 information. 15 So I know some layman's terms were 16 utilized during our meeting to kind of discuss 17 that complicated structure, and I think everybody here might benefit from that as well as maybe 18 19 just a brief overview as to what it does look 20 like on the national level so we can see how that 21 trend is working. 22 MR. DAVIS: I'll turn that over to 23 Leah Sandbank who is representing the school. 24 MS. SANDBANK: Sure. Hi. Thank 25 you, Director. So the school has financed all of

1 its prior facilities, the Whittier facility, the 2 Landing Square facility and the Sumner facility 3 by taking advantage of tax credit bonds or tax 4 advantage to bonds both qualified school 5 construction bonds and qualified zone academy 6 bonds.

7 And because we were able to take 8 advantage of the subsidy for the treasury that 9 comes along with those bonds, we used another non 10 profit who was formed for purposes of assisting 11 the academy in these financings and to be owner and lessor of the properties and developer, and 12 13 that was Cooper Landing Square Facilities Corp, 14 or we just call them Facilities Corp.

The QSCB and QZAB and tax credit bonds are no longer available which is why the rschool is now switching to more of a conventional conduit tax exempt bond financing, but we have to work around the fact that there are these existing financings out there.

And as a renaissance school, we're not able and don't want to directly pledge the public tuition revenues that go to the school, so each building is essentially secured by its own mortgage set on the building and its own revenue

stream that relates to either, you know, mortgage 1 2 payments, specifically for that facility. 3 So the security here is going to be a combination of the direct mortgages on the new 4 5 facilities that are being built as well as Facilities Corp is going to pledge its interest 6 7 in the prior facilities that it helped finance 8 once its debt obligations are retired. 9 And that's strictly a matter of 10 because those different projects had to be, not 11 had to be financed, but were financed with 12 Qualified School Construction Bonds and Qualified 13 Zone Academy Bonds and need to sort of wrap 14 around what we're doing with the tax exempt bonds 15 which will be longer than the maturities of the prior debts that we financed, if that helps. 16 17 MS. SUAREZ: It does. Thank you. 18 And I think too what may have been mentioned in 19 our premeeting, but not necessarily here, that 20 this is expected to be the final part of the 21 project, correct? 22 MS. SANDBANK: Yes, the final 23 schools, the full build out of the schools, that 24 KCNA had the authority to build, will be built 25 with this financing.

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1	MS. SUAREZ: Okay. I do not have
2	any additional questions, but I will open the
3	floor up to the board members and public if
4	anyone else has any other questions. Hearing
5	none, do we have a motion?
6	MR. MAPP: Motion to approve.
7	MS. RODRIGUEZ: I second.
8	MR. BENNETT: Miss Suarez?
9	MS. SUAREZ: Yes.
10	MR. BENNETT: Mr. Mapp?
11	MR. MAPP: Yes.
12	MR. BENNETT: Mr. DiRocco?
13	MR. DIROCCO: Yes.
14	MR. BENNETT: Mr. Close?
15	MR. CLOSE: Yes.
16	MR. BENNETT: Miss Rodriguez?
17	MS. RODRIGUEZ: Yes.
18	MR. BENNETT: Mr. Blee?
19	MR. BLEE: Yes.
20	MR. BENNETT: Mr. Light?
21	MR. LIGHT: Yes.
22	MR. BENNETT: Motion approved.
23	
	MR. DAVIS: Thank you very much.
24	MS. SUAREZ: Good luck with the
25	project. The Camden County Improvement Authority

folks can stay right here, and we will move on to 1 2 the county capital program application. 3 MR. WINITSKY: Jeff Winitsky from Parker McCay. We're bond counsel to the Camden 4 5 County Improvement Authority. Jim Lex remains on from the last application. He's the acting 6 7 executive director of the Improvement Authority. 8 I see Josh Nyikita on the line. He 9 is financial advisor to the authority, and I 10 believe Dave McPeak was on. Dave, are you still 11 there? He is the CFO treasurer of Camden County. 12 MR. MCPEAK: I am here. 13 And I think that's it MR. WINITSKY: 14 from our group. I don't believe Jackie Shames, 15 who is bond counsel to the county will be joining today, so I think that's everybody. 16 17 (At which time those wishing to 18 testify were sworn in.) 19 MR. WINITSKY: So the authority is 20 here today seeking positive findings pursuant to N.J.S.A. 40A:5A-6 to issue not to exceed 21 22 \$19,500,000 of county guaranteed loan revenue 23 bonds for the county's county capital program. 24 We're also seeking approval pursuant to N.J.S.A. 25 40:37A-80 for the final adoption by the county

1 with a guaranteed ordinance which would guarantee
2 the payment of the principal and interest on said
3 bonds.

The bonds are being issued by the authority on behalf of Camden County to finance the cost of the county's ongoing capital equipment and improvement programs. Specifically, the items to be financed were part of the county's 2019 capital budget.

Those improvements include a whole Those improvements include a whole host of things including for various departments, building and operations, parks, corrections, IT, the sheriff's office, public works. And included he in the application is Exhibit A is a full list of all the improvements to be financed.

I won't bother everybody by going through every one line by line and Dave Mcpeak is on to answer any specific questions you might have. Nevertheless, that's the full compliment of improvements to be done and equipment to be acquired.

The county has worked with the Improvement Authority on a capital program like this for a very long time. In fact, since 1992, this is how the county goes out and does these

This is just a continuation of that things. 1 2 partnership. The structure is largely the same 3 as it has been in past years. 4 In particular, the Improvement 5 Authority issues the bonds, lends the proceeds to the county pursuant to a loan agreement. 6 The 7 county then repays those loan payments to mirror the debt service on the bonds. 8 9 On top of that, there is a county 10 quarantee which essentially wraps the entire It seems counterintuitive to have both 11 issuance. 12 a county loan payment and a county guarantee. 13 Nevertheless, the municipal marketplace and 14 investors like to see them. 15 They like to see county guaranteed 16 notwithstanding that the security is largely the 17 That's why we're seeking specifically same. 18 approval for the county ordinance itself. The 19 bonds are going to be structured with a 15 year 20 amortization with approximately level debt 21 service, notwithstanding that we're asking for 22 19,500,000 to be approved or authorized. 23 We're probably looking, and Josh can 24 speak to this, because market conditions change 25 seemingly every second, probably while we've been

speaking, but I think we're looking at a par size 1 2 around fifteen and-a-half million, 16 million. 3 We expect some premium on the bonds 4 to help offset those costs, which is a good 5 thing. So that's the crux of why we're here 6 today. If you have any questions about the 7 structure, about the projects to be financed, 8 you've got the team here to answer. 9 MS. SUAREZ: Thank you very much. 10 Don't have any questions about the structure or 11 the projects themselves. I did take a look at 12 that, and thank you for giving us a broad stroke 13 of what those projects look like, Mr. Winitsky. 14 I do have one question. 15 I typically ask this, but what, as 16 far as Camden County Improvement Authority's 17 debt, what is attributed to the county capital 18 program itself? Do you have that percentage? 19 MR. WINITSKY: Josh, do you happen 20 to know? It's a lot. Yeah, it's a big --21 It's a lot. As Jeff MR. NYIKITA: 22 had said, since '92 they've been issuing through 23 the authority. The county has been issuing 24 through the authority in amounts ranging from as low 10 million up to 25 million, more like in 25

this range, 15 to 20 million has been the typical 1 2 size of the program. 3 We can follow up with you with that exact percentage of the county's debt as a 4 5 percentage of the overall authority debt. I can follow up with that today. 6 7 MS. SUAREZ: Okay. Thank you. That 8 was the only question I had on your application, 9 so I will open it up to the board and members of 10 the public. Hearing no questions, do we have a 11 motion? I'll make a motion. 12 MS. RODRIGUEZ: 13 I'll second it. MR. LIGHT: 14 MR. BENNETT: Miss Suarez? 15 MS. SUAREZ: Yes. 16 BENNETT: MR. Mr. Mapp? 17 MR. MAPP: Yes. 18 MR. BENNETT: Mr. DiRocco? 19 MR. DIROCCO: Yes. 20 BENNETT: Mr. Close? MR. 21 MR. CLOSE: Yes. 22 MR. BENNETT: Miss Rodriguez? 23 MS. RODRIGUEZ: Yes. 24 MR. BENNETT: Mr. Blee? 25 MR. BLEE: Yes.

1 MR. BENNETT: And Mr. Light? 2 MR. LIGHT: Yes. 3 BENNETT: Motion passes. MR. 4 MR. WINITSKY: Thank you very much. 5 Appreciate it. 6 MS. SUAREZ: Thank you. Good luck 7 with the project. Next on the agenda is the 8 Middlesex County Improvement Authority. I did 9 defer this application yesterday, so we are going 10 to move along to the Ho-Ho-Kus application. 11 MR. WISS: Good afternoon. This is 12 Tim Wiss. I'm the borough attorney for the Borough of Ho-Ho-Kus, and I believe on the call 13 14 with me is the borough administrator, William 15 Jones. MR. JONES: I'm here. 16 17 (At which time those wishing to 18 testify were sworn in.) 19 MR. WISS: Thank you. This is an 20 application under the New Jersey Water Supply 21 Public Private Contracting Act, which is N.J.S.A. 22 58:26-19, et seq. Essentially, just to give you 23 a little background. This involves two water 24 tanks. 25 I'm sure like a lot of

1 municipalities in the State of New Jersey,

2 Ho-Ho-Kus is taking a hard look at providing cost 3 effective water services to its residents. We do 4 have two aging tanks. One of them is a 250,000 5 gallon tank.

6 One of them is 500,000 gallon tank, 7 and the goal here is to partner with Suez advance 8 Solutions, the Utility Service Company, Inc., in 9 terms of maintenance of those tanks. Ho-Ho-Kus 10 does own and operate its own water system. That 11 will continue to be the case. We're not 12 relinguishing control over that.

13 What we're trying to get into place 14 under the act is maintenance services, painting, 15 scraping, those type of things under both the 16 250,000 gallon tank and the 500,000 gallon tank, 17 and I believe the application has already been 18 We have conditional approval from one submitted. 19 off the other boards that's required. 20 That's the Board of Public

21 Utilities, subject to rate council, we don't 22 anticipate they're going to have any comments 23 because we're continuing to own and operate the 24 system, but we're allowing rate council to chime 25 in if they want with that conditional approval, 1 so we're in front of you seeking your approval as
2 well for our project.

3 MS. SUAREZ: Thank you. Okay. So 4 it's my basic understanding not just reading the 5 application but what you've said here, so Suez is 6 going to be contracted to do, I guess like 7 maintenance and almost like rehabbing work on the 8 actual tanks themselves. Is that accurate? 9 MR. WISS: That's correct, Director.

10 And part of the goal here when we're looking at 11 either replacing these tanks at substantial, 12 substantial costs or providing rehab work, this 13 is the most cost effective way to do it with 14 folks that know what they're doing essentially. 15 And that's why, you know, the partner with Suez 16 makes sense to us, or partnership rather.

17 MS. SUAREZ: So who in the borough 18 is actually, I quess individually charged with 19 making sure Suez completes and performs the work? 20 MR. WISS: That would be the borough 21 administrator and the head of, Bill, correct me 22 if I'm wrong, it would probably be the head of 23 Department of Public Works as well in making sure 24 that they interface with our water department. 25 MR. JONES: Correct, yes, and our

1 licensed operator and DPW super.

2 And then I do MS. SUAREZ: Okay. 3 believe that I saw an amendment come through to the agreement with the contractor to include any 4 5 type of default language. Is that accurate? 6 MR. WISS: Correct. The goal was 7 always that the parties were left with their 8 remedies, just so you know as far as how this is structured. It's front loaded just because Suez 9 will be doing a lot of work up front and then 10 11 we'll continue into more of, I'll say, a 12 maintenance program after they do a lot of 13 initial work. 14 The anticipated term is not to 15 exceed 20 years. There is an escape clause where either party can get out on certain notice just 16 17 making sure that we pay for whatever work has 18 been done to date. But that's correct, there was 19 an amendment allowing -- just really clarifying 20 more than anything that the parties will be left 21 with the remedies at law in a breach of contract situation. 22 23 MS. SUAREZ: Okay. And has the 24 borough, I guess, have you dealt with Suez in 25 this capacity before, or is this the first time

you guys are doing this with the water tanks? 1 2 This will be the first MR. WISS: 3 time that we've done something like this. We put 4 it out as part of the procedure. They were the 5 only bidder, but Suez is known entity 6 particularly up here in North Jersey, so Bergen 7 is pretty comfortable engaging with them. 8 MS. SUAREZ: Okay. I appreciate 9 that. And I know sometimes with the public 10 private partnerships we don't always let you guys 11 know to appear before the board, so apologies for 12 last agenda, but thank you for both appearing before us today. 13 14 MR. WISS: We apologize as well. 15 We're sorry abut that. 16 MS. SUAREZ: Bond counsel are 17 dealing with these things quite frequently, and I 18 understand how you don't know you have to come 19 before the board. So I do not have any 20 additional questions. Do any board members or 21 members of the public have additional questions? 22 MR. CLOSE: Director, I was just 23 curious, was this consistent of the amount of the 24 contract with the engineer or professional 25 staff's evaluation of what to expect when you

went out? 1

2 MR. WISS: Bill, you want to take 3 that?

4 MR. JONES: Yeah, guite honestly, it 5 came in even better. And you know, we did a 6 system wide assessment a couple years ago, and 7 the one tank is in really bad shape, so we're 8 getting better savings and having, with this 9 partnership, not having to bring in three more outside contractors to do various components of 10 11 it. They're sort of a one stop shop.

12 They can do the scraping, the 13 sealing, the painting and the maintenance, where 14 we, in the past, the borough has in tougher 15 financial times, let some of those things slide a 16 little too long maybe because we didn't have a 17 proactive plan which in the last few years since 18 I've got here, we've tried to be far more proactive than reactive, and that's where we're 19 at with this. 20 21 MR. CLOSE: Okay. So it's a greater 22 savings than was initially anticipated? 23 MR. JONES: Absolutely. 24

MR. CLOSE: Okay. That's all,

25 Director.

MS. SUAREZ: It's my understanding 1 2 that previously what the board typically requires 3 with approval, almost like a condition, would be to get, I guess, an annual report from the 4 5 municipality just on how things are progressing. Is that something that you would be amenable to? 6 7 MR. JONES: Absolutely. 8 MR. WISS: Certainly on my end, 9 absolutely. 10 MS. SUAREZ: Okay. Great. Hearing 11 no other questions, do I have a motion to approve 12 with the condition that Ho-Ho-Kus provides 13 reports on the progress of work with the board 14 annually. MR. CLOSE: 15 So moved. 16 MR. DIROCCO: Second. 17 MR. BENNETT: Miss Suarez? 18 MS. SUAREZ: Yes. 19 MR. BENNETT: Mr. Mapp? 20 MR. MAPP: Yes. 21 MR. BENNETT: Mr. DiRocco? 22 MR. DIROCCO: Yes. 23 MR. BENNETT: Mr. Close? 24 MR. CLOSE: Yes. 25 MR. BENNETT: Miss Rodriguez?

1 MS. RODRIGUEZ: Yes. 2 MR. BENNETT: Mr. Blee? 3 MR. BLEE: Yes. 4 MR. BENNETT: And Mr. Light? 5 MR. LIGHT: Yes. MR. BENNETT: Motion approved. 6 7 MS. SUAREZ: Thank you, gentlemen. 8 MR. WISS: Thank you so much for the 9 time. Be safe everyone. 10 MS. SUAREZ: Good luck with the 11 The last matter before the board today project. 12 is the proposed extension budget calendar for 2022 under 40A:4-5.1. As we've seen in years 13 14 prior, we do have concerns regarding the capacity 15 of municipalities to meet existing budget 16 deadlines while simultaneously dealing with many of the COVID related events, programs and 17 financial ramifications. 18 19 We have historically extended budget 20 deadlines, at least for a brief period. And for 21 calendar year 2022, we propose the following 22 budget deadline extensions. We'd like to extend 23 the Mayor-Council Faulkner Act Executive Budget 24 Transition to the governing body statutory 25 deadline of January 15th to February 25th.

Extend the submission of the county municipal annual financial statement budgets from January 26th to February 10th respectively to a combined date of March 4th. And then the municipal introduction and approval of the budget from February 10th to March 31st.

7 The county introduction and approval 8 of the budget from January 26th to March 31st. 9 And the dates for municipal adoption from March 10 20th to April 29th and for county adoption from 11 February 28th to April 29th.

12 As in previous years, each of these 13 dates is subject to the proviso that the revised 14 date is the deadline or the next regularly 15 scheduled meeting of the governing body so that 16 if the regularly scheduled meeting should fall in 17 the next week or two, people did not have to call 18 an emergency meeting for those dates. Do I have 19 a motion to adopt?

20 MR. CLOSE: So moved. 21 MS. RODRIGUEZ: Second. 22 MR. BENNETT: Miss Suarez? 23 MS. SUAREZ: Yes. 24 MR. BENNETT: Mr. Mapp? 25 MR. MAPP: Yes.

MR. BENNETT: Mr. DiRocco? 1 2 MR. DIROCCO: Yes. 3 MR. BENNETT: Mr. Close? 4 MR. CLOSE: Yes. 5 MR. BENNETT: Miss Rodriguez? 6 MS. RODRIGUEZ: Yes. 7 MR. BENNETT: Mr. Blee? 8 MR. BLEE: Yes. 9 MR. BENNETT: Mr. Light? 10 MR. LIGHT: Yes. 11 MR. BENNETT: Motion approved. 12 MS. SUAREZ: Thank you all. So that 13 concluded the last agenda item. Do we have a 14 motion to adjourn? 15 MR. MAPP: Director, do you have to 16 go back to the minutes that needed one additional 17 vote, I believe. 18 MR. BENNETT: We will hold the 19 minutes until December to give all members an 20 opportunity to review. 21 MR. MAPP: Okay. 22 MR. BENNETT: Thank you, Mr. Mapp. 23 Motion to adjourn. MR. MAPP: 24 MR. DIROCCO: I'll second that 25 motion.

1	MR. BENNETT: Miss Suarez?
2	MS. SUAREZ: Yes.
3	MR. BENNETT: Mr. Mapp?
4	MR. MAPP: Yes.
5	MR. BENNETT: Mr. DiRocco?
6	MR. DIROCCO: Yes.
7	MR. BENNETT: Mr. Close?
8	MR. CLOSE: Yes.
9	MR. BENNETT: Miss Rodriguez?
10	MS. RODRIGUEZ: Yes.
11	MR. BENNETT: Mr. Blee?
12	MR. BLEE: Yes.
13	MR. BENNETT: And Mr. Light?
14	MR. LIGHT: Yes.
15	MR. BENNETT: Meeting adjourned.
16	(Hearing Concluded at 12:02 p.m.)
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1	CERTIFICATE
2	
3	I, LAUREN ETIER, a Certified Court
4	Reporter, License No. XI 02211, and Notary Public
5	of the State of New Jersey, that the foregoing is
6	a true and accurate transcript of the testimony
7	as taken stenographically by and before me at the
8	time, place and on the date hereinbefore set
9	forth.
10	I DO FURTHER CERTIFY that I am neither a
11	relative nor employee nor attorney nor council of
12	any of the parties to this action, and that I am
13	neither a relative nor employee of such attorney
14	or council, and that I am not financially
15	interested in the action.
16	
17	
18	
19	
20	UTCA
21	Lauren M. Etion O
22	Autor M. autor
23	Notary Public of the State of New Jersey
24	My Commission Expires June 30, 2022
25	Dated: November 29, 2021

	I	I	
A	Adjournment	5:1,22	<pre>applicant 8:1</pre>
<b>a.m</b> 1:14	3:11	Allenhurst	8:4 14:15
<b>AAA</b> 20:5,18,19	Administra	16:16	application
ability 10:1	9:17	<b>allow</b> 25:2	14:17 15:9
21:10	administra	allowing 35:24	17:23 22:23
<b>able</b> 13:9 26:7	10:14	37:19	29:2,6 30:14
26:22	administrator	amazement	33:8 34:9,10
absent 4:11	34:14 36:21	21:19	34:20 35:17
	adopt 42:19	amenable 40:6	36:5
6:11 7:10	adoption 29:25	amendment 37:3	applications
14:6	42:9,10	37:19	7:19
absolutely	<b>ADRIAN</b> 2:8	amortization	appreciate
39:23 40:7,9	advance 25:1	31:20	15:11 20:21
<b>abstain</b> 5:7,11	35:7	amount 11:5,15	24:24 34:5
7:9	advantage 20:3	17:8 38:23	38:8
abstaining	26:3,4,8	<b>amounts</b> 19:22	<b>approval</b> 9:12
5:10	advantageous	20:25 21:11	10:11,21
abut 38:15	13:1 19:25	32:24	12:17 23:10
academy 23:15	20:20	Amy 17:1	24:19 29:24
23:21,22	advantages	analyzed 20:17	31:18 35:18
24:7,12 26:5	20:23	and-a-half	35:25 36:1
26:11 27:13	advisor 8:23	32:2	40:3 42:5,7
accurate 36:8	15:1 16:19	Andy 17:3	approve 13:21
37:5 45:6	29:9	anniversary	28:6 40:11
<b>achieve</b> 10:4,5	advisors 8:22	19:3	approved 14:13
10:16	20:13	<b>annual</b> 40:4	22:17 28:22
<b>acquire</b> 17:11	<b>Affairs</b> 1:2,10	42:2	31:22 41:6
17:12	afternoon	<b>annually</b> 40:14	43:11
<b>acquired</b> 30:21 <b>act</b> 23:17	34:11	answer 19:11	approximately
34:21 35:14	age 10:12	30:18 32:8	24:2 31:20
41:23	agenda 7:19	anticipate	April 42:10,11
	34:7 38:12	35:22	Archer 8:18
acting14:23 29:6	43:13	anticipated	<b>Asbury</b> 16:17
action 6:21	aggregate 9:21	37:14 39:22	<b>asking</b> 18:15
45:12,15	11:20	Antonides	31:21
<b>actual</b> 36:8	<b>aging</b> 35:4	16:20	assessment
addition 24:1	<b>ago</b> 39:6	<b>Anybody</b> 7:24	39:6
additional	agreement 31:6	apologies	assisted18:22
21:21 24:14	37:4	38:11	assisting
28:2 38:20	Agriculture	apologize17:4	26:10
38:21 43:16	9:18	38:14	associated
Additions 24:2	<b>ahead</b> 9:7	<b>appear</b> 38:11	20:10
adjourn 43:14	12:25 15:15	<pre>appearing 2:1</pre>	<b>attorney</b> 34:12
43:23	<b>aid</b> 13:7	7:24 8:4	45:11,13
adjourned	<b>aligns</b> 25:9	14:16 38:12	attributed
44:15	allegations	appears 8:1	32:17

			Iage 47
1		-	
auditor 8:21	<b>basis</b> 10:9,20	Bernard14:20	24:10,15,20
authorities	Beach 17:3	23:8	26:3,4,5,6,9
18:23	21:4	<b>better</b> 39:5,8	26:16 27:12
<pre>authority 3:5</pre>	<b>bee</b> 19:8	<b>bidder</b> 38:5	27:13,14
3:6,7,8	<b>behalf</b> 16:25	<b>big</b> 32:20	29:23 30:3,4
14:17,24	21:17 24:24	Bill16:23,23	31:5,8,19
15:9 16:8,23	30:5	36:21 39:2	32:3
17:7,20,21	<b>believe</b> 4:23	<b>bit</b> 8:13 25:7	borough 3:9
17:22 18:12	5:9 8:20,23	<b>Blee</b> 2:4 4:14	17:2 21:7
18:20 20:4	22:25 29:10	4:15 5:2,16	34:12,13,14
20:11 23:9	29:14 34:13	5:17 6:14,15	36:17,20
23:13 24:25	35:17 37:3	7:13,14 14:9	37:24 39:14
27:24 28:25	43:17	14:10 22:11	borrow19:21
29:5,7,9,19	<b>benefit</b> 23:14	22:12,14	<b>bother</b> 30:16
30:5,23 31:5	25:13,18	28:18,19	Branch 16:22
32:23,24	<b>benefits</b> 20:9	33:24,25	19:22 20:2
	BENNETT 2:13	-	20:15
33:5 34:8		41:2,3 43:7	
authority's	4:3,5,7,9,11	43:8 44:11	breach 37:21
17:11 18:4,9	4:14,16,19	44:12	Brian 8:25
32:16	5:4,6,9,12	board1:5 10:8	<b>brief</b> 25:19
authorize 4:25	5:14,16,18	10:12 13:13	41:20
5:21	6:3,5,7,9,11	21:22 23:10	<b>bring</b> 21:2
authorized	6:14,16 7:2	25:13 28:3	39:9
31:22	7:4,6,8,10	33:9 35:20	<b>broad</b> 1:11
available	7:13,15	38:11,19,20	19:5 32:12
26:16	13:16,23,25	40:2,13	<b>budget</b> 30:9
<b>Avery</b> 4:11	14:2,4,6,9	41:11	41:12,15,19
6:11 7:10	14:11,13	<b>Board's</b> 7:18	41:22,23
14:6	15:14 22:2,4	<b>boards</b> 18:23	42:5,8
Avon-by-th	22:6,9,11,15	35:19	<pre>budgetary 10:9</pre>
16:20	28:8,10,12	<b>body</b> 41:24	budgets 42:2
	28:14,16,18	42:15	<b>build</b> 27:23,24
B	28:20,22	<b>bond</b> 8:18	building 26:24
Bacher 15:20	33:14,16,18	10:22,23	26:25 30:12
16:10,12	33:20,22,24	11:17 14:21	built 27:5,24
17:19 18:18	34:1,3 40:17	16:7 17:15	business 5:24
19:7,9 20:2	40:19,21,23	23:8,12	
22:21	40:25 41:2,4	26:18 29:4	С
back 4:2 11:18	41:6 42:22	29:15 38:16	<b>C</b> 45:1,1
43:16	42:24 43:1,3	<b>bonds</b> 9:14,14	<b>C18-27</b> 4:24
background		9:15,19,20	<b>C21-19</b> 5:21
7:23 34:23	43:5,7,9,11	9:15,19,20	<b>calendar</b> 41:12
backtrack	43:18,22		41:21
22:19,22	44:1,3,5,7,9	10:19,22	<b>call</b> 25:4
<b>bad</b> 39:7	44:11,13,15	17:8,11,13	26:14 34:13
	Berg 14:25	18:2,4,4	
<b>basic</b> 36:4	<b>Bergen</b> 38:6	23:14,18	42:17
	I	I	I

	0.10.02.0.2		
called 17:19	8:19,23 9:3	<b>complicated</b> 25:3,5,17	contractors
<b>Camden</b> 3:5,6	9:11 10:1,25	, ,	39:10
14:16 22:23	clarifying 37:19	<pre>compliment    30:19</pre>	control 35:12
23:9 24:4	<b>clause</b> 37:15		conventional
28:25 29:4		components	26:17
29:11 30:5	<b>Close</b> 2:9 4:9	39:10	<b>Cooper</b> 23:15
32:16	4:10 5:12,13	concerns 41:14	26:13
camera 8:2	6:2,9,10 7:8 7:9 13:22	concluded	<b>Corp</b> 26:13,14 27:6
<b>cameras</b> 15:4 15:25		43:13 44:16	correct 5:11
	14:4,5 22:1	concludes 7:18	27:21 36:9
<b>Cantalupo</b> 8:6	22:7,8 28:14	<b>condition</b> 12:1	
8:6,8,10,14 8:17,18 9:2	28:15 33:20 33:21 38:22	40:3,12	36:21,25
		conditional	37:6,18
9:7,11 11:4	39:21,24	35:18,25	corrections 30:12
11:25	40:15,23,24 42:20 43:3,4	conditions 10:5 12:19	<b>cost</b> 20:9,18
<b>capacity</b> 37:25 41:14	44:7,8	31:24	24:9 30:6
<b>Cape</b> 3:4 8:5	<b>closely</b> 25:9	<b>conduit</b> 23:12	35:2 36:13
8:19 9:3,12	code 10:14	26:18	<b>Costello</b> 8:21
capital 19:17	combination	Congratula	<b>costs</b> 32:4
29:2,23 30:6	19:17 27:4	19:1	36:12
30:9,23	combined 42:4	connection	council 35:21
32:17	come 10:12	17:23 18:11	35:24 45:11
capitalized	16:15 37:3	<b>consent</b> 10:23	45:14
24:8	38:18	consistent	<b>counsel</b> 8:18
<b>case</b> 5:20 6:19	comes 26:9	38:23	14:21 16:7
35:11	comfortable	consisting	23:8 29:4,15
<b>cast</b> 22:12	38:7	23:13	38:16
<b>catch</b> 8:13	<b>coming</b> 20:3,10	construct 24:1	counterint
<b>certain</b> 17:14	Commencing	construction	31:11
17:16 37:16	1:14	26:5 27:12	<b>country</b> 25:12
<b>Certainly</b> 40:8	commend 12:24	<b>contains</b> 24:13	<b>county</b> 3:5,6,7
<b>Certified</b> 45:3	<b>comment</b> 18:19	continuation	3:8 14:16
<b>CERTIFY</b> 45:10	comments 35:22	31:1	15:15,19,24
<b>CFO</b> 29:11	Commission	<b>continue</b> 35:11	16:7 17:7
Chairwoman 2:3	45:24	37:11	18:5,10,20
<b>change</b> 12:19	Community 1:2	continuing	18:22 20:1,4
31:24	1:10	35:23	20:19,20
charged 36:18	<b>Company</b> 35:8	<b>contract</b> 37:21	22:20,23
<b>charter</b> 25:11	compared 20:19	38:24	23:9 28:25
<b>chief</b> 8:20	comparison	contracted	29:2,5,11,15
<b>Chiesa</b> 14:20	10:7	36:6	29:22,23,25
<b>chime</b> 35:24	completely	Contracting	30:5,22,25
<b>Chu</b> 14:24	24:6	34:21	31:6,7,9,12
22:25	completes	contractor	31:12,15,18
<b>city</b> 3:4 8:5	36:19	37:4	32:16,17,23
	l		

34:8 42:1,7	12:25 24:9	43:1,2,24	emergency
42:10	27:8 31:8,20	44:5,6	42 <b>:</b> 18
county's 29:23	32:17 33:4,5	disclosure	<b>employee</b> 45:11
30:6,9 33:4	<b>debts</b> 27:16	6:23	45:13
<b>couple</b> 11:9	<b>December</b> 18:21	<b>discuss</b> 25:16	encourage 13:5
19:3 20:24	43:19	Discussion	<b>endorse</b> 10 <b>:</b> 23
39:6	decision 20:11	15:6	<pre>engaging 38:7</pre>
<b>course</b> 6:21	20:14	dismissal 6:21	<b>engineer</b> 38:24
<b>Court</b> 1:21	default 37:5	District 24:4	<b>entire</b> 31:10
45:3	<b>defer</b> 34:9	Division 3:10	<b>entity</b> 23:19
<b>covers</b> 15:2	<b>degree</b> 21:9	<b>doing</b> 8:12	38 <b>:</b> 5
<b>COVID</b> 41:17	denominations	13:4,6,10	<pre>equipment 30:7</pre>
<b>credit</b> 20:6	11:17,24	19:18 21:4	30:20
26:3,15	<pre>department1:2</pre>	27:14 36:14	<b>escape</b> 37:15
<b>Cross</b> 23:15	1:10 9:17	37:10 38:1	essentially
<b>crux</b> 32:5	36:23,24	dollar20:25	26:24 31:10
curious 38:23	departments	21:11	34:22 36:14
<b>current</b> 10:5	30:11	<b>dollars</b> 9:13	<b>et</b> 34:22
currently 9:20	described	10:10 21:6	ethics 3:3
12:6,15	17:25	23:13 24:20	4:23 6:19
22:16	developer	<b>DOMINICK</b> 2:5	7:18
	26:12	<b>Doug</b> 15:20	<b>ETIER</b> 45:3
D	different	16:9 17:5,18	evaluating
<b>D</b> 3:1	12:11,12	20:16	12:25 13:8
<b>date</b> 1:13	27:10	<b>DPW</b> 37:1	evaluation
37:18 42:4	direct27:4	Draikiwicz	38:25
42:14 45:8	directly19:11	16:6,7 17:5	<b>events</b> 41:17
<b>Dated</b> 45:25	20:1,18	18:17 20:22	everybody 4:2
<b>dates</b> 42:9,13	26:22	<b>Dwight</b> 14:25	7:21 15:2,18
42:18	director 8:10		15:21,23
Dave 29:10,10	9:4 11:2	E	16:8,15
30:17	14:19,23	<b>E</b> 2:11,11 3:1	25:17 29:16
Davis 14:18,19	18:14,18	45 <b>:</b> 1,1	30:16
14:20 22:24	21:10 22:16	<b>earlier</b> 4 <b>:</b> 17	<b>exact</b> 33:4
23:7,8 25:22	22:24 23:7	<b>early</b> 12:9	<b>exceed</b> 9:13
28:23	25:25 29:7	20:8	17:9 29:21
<b>day</b> 10:11	36:9 38:22	<b>Edwards</b> 16:18	37:15
deadline 41:22	39:25 43:15	16:25	executive 2:13
41:25 42:14	DiRocco2:5	<pre>effective 35:3</pre>	14:23 24:13
deadlines	4:7,8 5:9,11	36:13	29:7 41:23
41:16,20	6:7,8 7:6,7	<b>either</b> 21:3	<b>exempt</b> 26:18
<b>deal</b> 25:6	13:20 14:2,3	27:1 36:11	27:14
<b>dealing</b> 38:17	16:1 22:6	37:16	<b>Exhibit</b> 30:14
41:16	28:12,13	elected 5:22	<b>exist</b> 9:21
<b>dealt</b> 37:24	33:18,19	21:2	existing 24:4
<b>debt</b> 10:4	40:16,21,22	<pre>eliminate 7:23</pre>	26:20 41:15
	l ·		

			.
<b>expect</b> 32:3	17:13 20:18	FRANCIS 2:4	governing
38:25	24:3 27:7	<b>Frank</b> 22:11	41:24 42:15
<b>expected</b> 27:20	30:5	<b>FREE</b> 1:24	government
<b>Expires</b> 45:24	<pre>financed 25:25</pre>	frequently	3:10 17:15
<b>extend</b> 18:3	27:11,11,16	38:17	governmental
41:22 42:1	30:8,15 32:7	<b>front</b> 36:1	17:16
<b>extended</b> 41:19	finances 25:11	37:9,10	governments
extension	financial 6:23	full 27:23	13:3
41:12	8:20 14:25	30:14,19	<b>Great</b> 4:22
extensions	16:19 20:12	<b>fund</b> 24:9,10	40:10
41:22	29:9 39:15	<pre>funding24:8</pre>	greater 39:21
<b>extreme</b> 12:5	41:18 42:2	<b>funds</b> 19:7	Greiner 8:18
	financially	<b>FURTHER</b> 45:10	group 24:23
F	45:14		29:14
<b>F</b> 45:1	<pre>financing18:9</pre>	G	guarantee 20:5
facilities	18:12,21	gallon35:5,6	30:1 31:10
24:19 26:1	19:16,24	35:16,16	31:12
26:13,14	23:12 26:18	<b>general</b> 9:13	guaranteed
27:5,6,7	27:25	generalities	29:22 30:1
<pre>facility 24:1</pre>	financings	19:5	31:15
24:6,17,18	20:8 26:11	gentlemen 41:7	guarantees
26:1,2,2	26:20	<b>George</b> 17:2	18:5,10
27:2	findings 17:24	getting 39:8	guess 19:24
<b>fact</b> 12:17	18:9,11	Giantomasi	20:23 36:6
26:19 30:24	23:11 29:20	14:21	36:18 37:24
<b>fall</b> 42:16	<b>fire</b> 5:23	<b>Girt</b> 17:1	40:4
Fallon 16:21	first4:24 8:4	19:23	guys 12:24
<b>family's</b> 5:24	16:9 37:25	<b>give</b> 19:6	21:20 38:1
<b>far</b> 12:25	38:2	34:22 43:19	38:10
32:16 37:8	<b>five</b> 9:15	<b>given</b> 15:16	
39:18	11:13,20	<b>giving</b> 23:1	H
Farmers 9:16	12:11 22:16	32:12	<b>HAMILTON</b> 1:23
<b>fast</b> 8:14	<b>floor</b> 28:3	<b>go</b> 9:7 12:18	happen 32:19
Faulkner 41:23	folks9:3	26:23 43:16	hard 35:2
<b>Fearon</b> 16:24	15:15 29:1	<b>goal</b> 35:7	<b>Hatch</b> 24:18
<b>February</b> 41:25	36:14	36:10 37:6	head 20:17
42:3,6,11	<b>follow</b> 33:3,6	goes 30:25	25:2 36:21
<b>feet</b> 24:2	following	<b>going</b> 5:7	36:22
fifteen 32:2	41:21	19:25 25:10	<b>hear</b> 4 <b>:</b> 17
<b>fifth</b> 11:6	<b>foot</b> 24:5	27:3,6 30:16	22:12
<b>final</b> 9:23	Ford 8:22	31:19 34:9	Hearing13:14
12:12 20:14	<pre>foregoing 45:5</pre>	35:22 36:6	21:23 28:4
27:20,22	formed 26:10	good13:18	33:10 40:10
29:25	<b>forth</b> 11:18	22:19 28:24	44:16
finance1:5	45:9	32:4 34:6,11	held2:1 15:6
10:8,12	<b>four</b> 9:3	41:10	<b>Hello</b> 4:18
	l	l	l

		-	_
16:8	include 10:2	issuing 5:24	12:7 13:6
help 32:4	16:16 30:10	32:22,23	21:1 25:4,15
helped 27:7	37:4	item 3:2 43:13	27:1 32:20
helps 25:8	<pre>included 30:13</pre>	items 30:8	36:14,15
27:16	including		37:8 38:9,11
hereinbefore	30:11	J	38:18 39:5
45:8	<pre>incurred 23:22</pre>	<b>Jackie</b> 29:14	knowing 12:18
Hi 8:8 25:24	individual	JACQUELYN 2:3	<b>known</b> 38:5
High 24:5	18:5	<b>January</b> 41:25	<b>kudos</b> 13:10
highlighting	individually	42:3,8	21:14
11:7	36:18	<b>Jeff</b> 15:1,7	
highly 10:11	individuals	29:3 32:21	L
HIGHWAY 1:22	4:20	<b>Jenn</b> 16:18,25	<b>L</b> 2:11
historically	information	<b>Jersey</b> 1:1,12	<b>Lake</b> 17:1
41:19	25:14	1:23 34:20	Landing 23:24
hit12:3 20:17	initial 37:13	35:1 38:6	26:2,13
<b>Ho-Ho-Kus</b> 3:9	initially	45:5,23	<b>Lang</b> 17:2
34:10,13	39:22	<b>Jim</b> 14:22 29:5	language 37:5
35:2,9 40:12	<b>instance</b> 10:15	<b>John</b> 8:17	<b>LaPorta</b> 16:24
hold 43:18	<pre>instances 12:3</pre>	12:16 16:6	<pre>largely 31:2</pre>
<b>Home</b> 9:16	<pre>interest15:7</pre>	16:20	31:16
<pre>honestly 39:4</pre>	24:9 27:6	<b>joining</b> 29:15	<b>larger</b> 12:13
<b>Hope</b> 23:16	30:2	<b>Jones</b> 34:15,16	21:8
Hopefully 19:2	interested	36:25 39:4	<b>Lastly</b> 10:21
host 30:11	45 <b>:</b> 15	39:23 40:7	<b>LAUREN</b> 45:3
housekeeping	interface	<b>Josh</b> 29:8	<b>law</b> 10:22
7:21	36:24	31:23 32:19	37:21
	introduce	jump 15:15	<b>layman's</b> 25:15
	16:10	<b>June</b> 45:24	Leah 25:23
<b>idea</b> 11:10	introduction	K	<b>left</b> 4:23 37:7
<b>IDIDA</b> 2:6	42:5,7		37:20
improvement	investigation	Katie 16:24	Legal 1:20,21
3:5,6,7,8	4:25 5:22	<b>KCNA</b> 23:19 24:12 27:24	lend 23:20
14:17 15:9	investors	<b>keep</b> 6:22	<b>lends</b> 31:5
16:8 17:7	31:14	Keep 0:22 Keyport 16:21	<b>lent</b> 23:18
18:20 20:4	involves 34:23	19:22	<b>Leon</b> 8:21
20:10 23:9	issuance 24:10	kind 24:22	<b>lessor</b> 26:12
24:25 28:25	31:11	25:16	level 10:16
29:5,7 30:7	<b>issue</b> 9:12,22	<b>KIPP</b> 14:17,24	25:20 31:20
30:23 31:4	10:3,18,22	14:25 22:23	Lex 14:22 23:2
32:16 34:8	15:16 17:8	22:25 23:15	29:5
improvements	29:21	23:22,23,23	License 45:4
17:14 30:10	<b>issued</b> 9:15,16	24:25	licensed 37:1
30:15,20	9:19 30:4	Z4:25 Kirk 17:2	<b>liens</b> 24:18
<b>inaudible</b> 8:24	<b>issues</b> 10:13	<b>know</b> 10:11	Light 2:7 4:16
16:17 21:16	12:22 31:5	THOM TO TT	4:18,19 5:3
	I	l	l

		I	
5:18,19 6:16	32:20,21	<pre>maturity 9:23</pre>	24:17 26:25
6:17 7:1,15	34:25 37:10	9:25	27:1
7:16 14:11	37:12	<b>maximum</b> 11:15	mortgages 27:4
14:12 22:15	<b>low</b> 32:25	Mayor-Council	motion 5:1,2
28:20,21	<b>luck</b> 22:19	41:23	5:25 6:1,24
33:13 34:1,2	28:24 34:6	<b>McCay</b> 15:1	13:15,19,20
41:4,5 43:9	41:10	29:4	14:13 21:24
43:10 44:13		<b>McPeak</b> 29:10	21:25 22:16
44:14	M	29:12 30:17	28:5,6,22
line 8:19	maintenance	meet 24:22	33:11,12
14:22 22:25	35:9,14 36:7	25:1 41:15	34:3 40:11
29:8 30:17	37:12 39:13	meeting 25:1	41:6 42:19
30:17	making 20:13	25:16 42:15	43:11,14,23
<b>list</b> 16:12	36:19,23	42:16,18	43:25
30:14	37:17	44:15	move 12:20
literally 21:5	Mapp 2:8 4:5,6	members 2:1	29:1 34:10
<b>little</b> 8:13	5:6,8 6:1,5	13:13,14	moved 6:25
11:6 25:6	6:6 7:4,5	21:22 28:3	40:15 42:20
34:23 39:16	13:16,18,25	33:9 38:20	municipal 8:23
<b>LLC</b> 23:19	14:1 21:25	38:21 43:19	31:13 42:2,5
24:12	22:4,5 28:6	mention 24:23	42:9
<b>loaded</b> 37:9	28:10,11	mentioned	municipali
loan 24:11	33:16,17	12:16 24:22	13:3,7 17:17
29:22 31:6,7	40:19,20	27:18	19:23 35:1
31:12	42:24,25	Middlesex 3:7	41:15
loans 23:22	43:15,21,22	34:8	municipality
<b>local</b> 1:5 3:10	43:23 44:3,4	Mike 16:22	18:22 40:5
10:8,12,22	March 42:4,6,8	20:15	mute 7:25
13:3 16:15	42:9	million 9:13	13:17
17:14 19:10	<b>market</b> 10:5	10:10 21:5,7	muted 7:22
locals 20:11	12:1,3,18	23:13 24:20	
Location 1:10	13:1,10	32:2,2,25,25	N
long 16:22	31:24	33:1	N2:11 3:1
19:22 20:2	marketplace	minor 11:22	N.J.S.A29:21
20:15 30:24	31:13	21:3	29:24 34:21
39:16	Martin 16:22	<b>minutes</b> 43:16	<b>name</b> 23:19
<b>longer</b> 26:16	20:15,16	43:19	<b>national</b> 25:10
27:15	<b>matter</b> 6:19	<b>mirror</b> 31:7	25:20
<b>look</b> 19:6,24	14:22 16:2	modeling 20:8	<b>nearly</b> 10:6,9
25:19 32:11	27:9 41:11	<b>money</b> 13:9	necessarily
32:13 35:2	<pre>matters 3:3</pre>	Monmouth 3:8	27:19
looked 11:15	4:23	15:15,19,24	<b>need</b> 19:11
<b>looking</b> 19:21	<b>mature</b> 9:21	16:7 17:7	27:13
31:23 32:1	maturities	18:5,20 20:1	<b>needed</b> 43:16
36:10	12:11,12	20:5 22:19	<pre>negative 11:9</pre>
<b>lot</b> 18:23 25:9	27:15	<b>mortgage</b> 24:16	11:19,19
	l		l

12:4	officer8:21	<b>PAGE</b> 3:2	<b>payment</b> 24:15
negatives	official 5:23	paid 24:17	30:2 31:12
12:21	5:24	painting 35:14	payments 24:11
negotiated	offset 32:4	39:13	27:2 31:7
10:20	okay 4:22 7:17	<b>par</b> 32:1	<b>people</b> 42:17
Neil 8:20	8:12 12:23	<b>Park</b> 16:17	<b>percent</b> 10:4,6
<b>neither</b> 45:10	21:20 22:18	<b>Parker</b> 15:1	10:7,18 18:1
45:13	24:21 28:1	29:4	percentage
Nevertheless	33:7 36:3	<b>parks</b> 30:12	32:18 33:4,5
30:19 31:13	37:2,23 38:8	part 12:9	performs 36:19
<b>new</b> 1:1,12,23	39:21,24	19:14 27:20	<b>period</b> 41:20
27:4 34:20	40:10 43:21	30:8 36:10	-
			<b>permanently</b> 17:13 19:15
35:1 45:5,23	once 12:2 27:8	38:4	
Newark 23:15	ones 17:18	participants	Phoenix 8:22
Nick 2:13 4:1	21:8	16:10,16	<b>phone</b> 7:25
13:18 16:3	<b>ongoing</b> 30:6	18:6 19:10	<b>pick</b> 21:10
24:22 25:1	<b>open</b> 18:13	participate	<b>place</b> 35:13
noise7:23	21:21 28:2	21:2	45:8
<b>non</b> 26:9	33:9	participated	<b>plan</b> 39:17
North 38:6	<b>operate</b> 35:10	20:24	please 7:21
<b>Notary</b> 45:4,23	35:23	participating	8:2 9:9
<b>note</b> 20:22	operating	16:13 17:18	<b>pledge</b> 26:22
<b>notes</b> 19:16	24:15	17:20 18:6	27:6
notice 6:20	operations	21:15	<b>pool</b> 16:16
19:20 37:16	30:12	particular	19:14,19
notwithsta	operator 37:1	13:8 17:22	pooled 20:8
31:16,21	opportunity	21:15 31:4	portion 7:18
November 1:13	43:20	particularly	7:20
45:25	options 19:24	38:6	<pre>positive 10:16</pre>
number 5:20	order 8:3	particulars	11:8,12,21
6:19	ordinance	20:15	17:24 18:8
Nyikita 29:8	10:24 30:1	<pre>parties 37:7</pre>	18:10 23:11
32:21	31:18	37:20 45:12	29:20
0	ordinances	<b>partner</b> 35:7	premeeting
	19:17	36:15	27:19
<b>0</b> 2:11	<b>outside</b> 39:10	partnership	<pre>premium 32:3</pre>
obligation	outstanding	31:2 36:16	present 4:4
9:13	19:16	39:9	18:1
obligations	overall 10:17	partnerships	presentation
27:8	11:7,12 33:5	38:10	9:8 17:6
<b>Ocean</b> 16:23	<b>overview</b> 25:19	<b>party</b> 37 <b>:</b> 16	presenting
17:21 18:11	<b>owner</b> 26:11	<b>pass</b> 20:14	7:22 8:9
Oceanport		<b>passed</b> 18:3	<b>press</b> 7:25
16:24 19:23	<u>P</u>	<b>passes</b> 34 <b>:</b> 3	<b>pretty</b> 15:21
offered18:20	<b>P</b> 2:11	<b>Patch</b> 24:5	20:16 38:7
<b>office</b> 30:13	<b>p.m</b> 44:16	<b>pay</b> 37 <b>:</b> 17	<b>previous</b> 42:12
	l		

previously	32:7,11,13	15:10	41:14
40:2	properties	<b>quite</b> 11:5	regularly
primary 9:24	26:12	38:17 39:4	42:14,16
12:2 24:15	<b>propose</b> 41:21	<b>quorum</b> 4:20	rehab 36:12
principal 30:2	proposed 9:22	15:13,16	rehabbed 24:6
<b>prior</b> 9:15	17:8 41:12	<b>QZAB</b> 26:15	<pre>rehabbing 36:7</pre>
10:2 26:1	<b>proud</b> 21:9,9	R	<b>related</b> 41:17
27:7,16	<b>provide</b> 21:12		relates 27:1
41:14	<pre>provided10:3</pre>	R2:11 45:1	<b>relative</b> 45:11
<b>private</b> 34:21	provides 40:12	ramifications	45:13
38:10	<pre>providing 35:2</pre>	41:18	relatively
proactive	36:12	range 33:1	20:25
39:17,19	<b>proviso</b> 42:13	<pre>ranging 32:24</pre>	<b>relief</b> 21:3
<b>probably</b> 18:21	<b>public</b> 13:14	<b>rate</b> 35:21,24	relinquishing
19:13 31:23	17:9 21:22	<b>rating</b> 20:18	35:12
31:25 36:22	23:16 26:23	20:19	<b>remain</b> 7:22
<b>problem</b> 8:17	28:3 30:13	<b>reactive</b> 39:19	remains 29:5
<b>procedure</b> 38:4	33:10 34:21	<pre>reading 36:4</pre>	remedies 37:8
<b>proceed</b> 7:19	35:20 36:23	<b>really</b> 11:22	37:21
9:7 17:6	38:9,21 45:4	12:2 21:8,16	<b>remind</b> 7:21
<b>proceeds</b> 17:10	45:23	37:19 39:7	Remotely 1:15
17:12 23:18	purchase 24:3	<b>realm</b> 25:6	renaissance
23:20,21,25	purposes 26:10	reason9:24	23:16 26:21
24:3 31:5	<pre>pursuant 23:10</pre>	recommenda	<b>RENZI</b> 1:20
professional	23:11 29:20	4:25 5:21	repayments
20:13 38:24	29:24 31:6	6:20	24:11
professionals	<b>put</b> 38:3	<b>record</b> 15:6	<b>repays</b> 31 <b>:</b> 7
25:4		16:1	replacing
<pre>profit 26:10</pre>	Q	recuse 5:8	36:11
<b>program</b> 17:18	<b>QSCB</b> 26:15	recusing16:2	<b>report</b> 40:4
17:24 29:2	<pre>qualified 26:4</pre>	22:7	<b>Reporter</b> 45:4
29:23 30:23	26:5 27:12	<pre>refinance 9:15</pre>	Reporting 1:21
32:18 33:2	27:12	23:21	<b>reports</b> 40:13
37:12	<b>qualify</b> 10:13	refinancing	representa
<pre>programs 30:7</pre>	question 11:4	9:24	11:1
41:17	32:14 33:8	<b>refund</b> 17:15	representing
<b>progress</b> 40:13	questions	<pre>refunded10:3</pre>	25:23
progressing	10:25 13:13	10:7 18:3	<pre>required10:8</pre>
40:5	18:14 19:4	<pre>refunding 9:14</pre>	35:19
<pre>project18:9</pre>	21:21 28:2,4	9:14,22	requirements
18:12 23:19	30:18 32:6	10:13,23	6:23
24:12 27:21	32:10 33:10	18:2 19:15	<pre>requires 40:2</pre>
28:25 34:7	38:20,21	refundings	<b>reserve</b> 24:9
36:2 41:11	40:11	17:25 19:12	24:10
<pre>projects 19:5</pre>	quick 19:3	19:13	<pre>residents 35:3</pre>
20:7 27:10	quickly 12:24	regarding	<b>RESOURCES</b> 1:20
	l	l	l

r			Fage 55
respectively	<b>saw</b> 16:15,21	10:10,21	11:14
42:3	37:3	12:17	<b>shows</b> 20:9
retired 27:8			<b>Sibilia</b> 16:17
	<b>saying</b> 13:17 17:3	<b>seeking</b> 9:12	
<b>revenue</b> 17:11		10:18 18:8	significant
23:14 26:25	scheduled	23:10 24:19	11:5 19:22
29:22	42:15,16	29:20,24	21:1,13
revenues 26:23	Schmeling	31:17 36:1	simultaneo
<b>review</b> 43:20	16:23	<b>seeks</b> 10:1	41:16
revised 42:13	<b>school</b> 14:24	seemingly	<b>single</b> 11:8,16
<b>revote</b> 4:24	18:23 23:14	31:25	12:8
<b>right</b> 12:7	23:16,23,23	<b>seen</b> 41:13	<pre>situation 12:1</pre>
17:4 29:1	23:24 24:4,5	<b>sell</b> 10:19,19	37:22
<b>Robbin</b> 17:2	25:23,25	<b>send</b> 20:8	<b>six</b> 7:25
Rodriguez 2:6	26:4,17,21	<b>sense</b> 36:16	<b>size</b> 32:1 33:2
4:12,13 5:14	26:23 27:12	<b>seq</b> 34:22	<b>skip</b> 15:8
5:15 6:12,13	<b>schools</b> 14:25	<b>series</b> 9:15	<b>slide</b> 39:15
6:25 7:11,12	25:11 27:23	10:2,2 11:13	<b>small</b> 12:3
14:7,8 22:9	27:23	11:18 12:11	14:24 20:25
22:10 28:7	Scott 8:22	12:20,21	21:10,11,11
28:16,17	scraping 35:15	17:13	<b>smaller</b> 19:13
33:12,22,23	39:12	service 10:4	Solutions 35:8
40:25 41:1	screen 15:22	12:25 24:9	somebody 25:5
42:21 43:5,6	Sea 17:1 19:23	31:8,21 35:8	sorry 38:15
44:9,10	sealing 39:13	services 1:21	sort 27:13
Roosevelt 17:2	second 5:3 6:2	3:10 35:3,14	39:11
21:7	7:1 13:22	serving14:21	<b>South</b> 1:11
	14:15 22:1	set 26:25 45:8	speak 8:2 15:4
roughly 12:7	28:7 31:25	seven 4:20	20:3 31:24
rounding 11:23			
S	33:13 40:16	9:23 11:14	<pre>speaking 32:1</pre>
	42:21 43:24	12:9	<pre>specific 30:18</pre>
S2:11,11	Secretary 2:13	Sewage 16:23	specifically
<b>safe</b> 41:9	<b>secure</b> 24:10	17:21 18:12	27:2 30:8
sampling 19:7	secured 18:5	Shahiniant	31:17
<b>Sandbank</b> 25:23	26:24	14:20	<b>Spira</b> 17:1
25:24 27:22	security 24:14	Shames 29:14	<pre>spirit 6:22</pre>
Savaglia 17:3	25:3 27:3	<b>shape</b> 39:7	Spring $17:1$
<b>save</b> 13:9	31:16	sheriff's	<b>square</b> 1:23
<b>saving</b> 21:14	see 8:3 11:8	30:13	23:24 24:2,5
21:19	12:20 14:18	<b>Sherry</b> 8:22	26:2,13
<b>savings</b> 10:4,6	15:21,21	<b>shop</b> 39:11	<b>staff's</b> 38:25
10:10,16,17	19:4 21:22	<b>short</b> 17:6	<b>stands</b> 12 <b>:</b> 7
10:18 11:5,8	25:20 29:8	<pre>shorten 9:23</pre>	<b>star</b> 7:25
11:9,12,16	31:14,15	9:25 11:16	<b>state</b> 1:1,22
12:4,14 18:1	seeing12:13	shortened	13:4 35:1
20:9 21:2,12	13:2	12:10	45:5,23
39:8,22	<b>seek</b> 9:22	shortening	<b>stated</b> 18:13

	40.00.00		10 10
statement 42:2	42:22,23	45:7	<b>things</b> 19:10
States 9:17	43:12 44:1,2	talk 20:12	21:8 30:11 31:1 35:15
statutory 41:24	<b>subject</b> 35:21 42:13	<pre>talking11:6 tank35:5,6,16</pre>	38:17 39:15
stay 29:1	<b>sublease</b> 24:16	35:16 39:7	40:5
-	submission	tanks 34:24	<b>think</b> 11:5,25
stenograph 45:7	42:1	35:4,9 36:8	12:1 13:1,16
<b>Steve</b> 14:24	submitted	36:11 38:1	15:1,14 16:9
stop 39:11	35:18	tax 21:3 26:3	16:14,15
stream 27:1	submitting	26:3,15,18	21:4 22:18
Street 1:11	17:23	27:14	24:21 25:13
strictly 27:9	subsidy 26:8	<b>team</b> 20:13	25:17 27:18
<b>stroke</b> 32:12	substantial	32:8	29:13,16
strong 20:5	36:11,12	<b>Teams</b> 1:15	32:1
structure	<b>Suez</b> 35:7 36:5	<b>Ted</b> 2:7 4:17	thinking 12:24
18:25 25:3	36:15,19	<b>TEL</b> 1:24	thousand 11:19
25:17 31:2	37:9,24 38:5	term18:2,3	threatened
32:7,10	<pre>suggested 6:21</pre>	37:14	5:23
structured	<b>SUITE</b> 1:22	<pre>terminate 5:23</pre>	<b>three</b> 4:23
31:19 37:9	<b>summary</b> 24:13	terms 20:23	10:4,7 18:1
structuring	24:14	25:15 35:9	39:9
25:11	Sumner 23:22	<pre>testify 8:2</pre>	<b>Tim</b> 34:12
Suarez 2:3 4:1	26:2	9:6 16:5	time 9:5 10:24
4:3,4,22 5:4	<pre>super 37:1</pre>	23:6 29:18	11:15 15:8
5:5,20 6:3,4	Supply 34:20	34:18	16:4 18:24
6:18 7:2,3	sure 13:8 15:4	testimony 23:1	23:5 24:25
7:17 8:8,12 8:16 9:9	15:12,21,24 16:14 25:24	45:6 <b>thank</b> 8:16 9:9	29:17 30:24 34:17 37:25
11:3 12:23	34:25 36:19	9:11 11:2,3	38:3 41:9
13:12,19,23	36:23 37:17	11:7 12:23	45:8
13:24 14:15	Susie 14:24	13:11 14:14	times 39:15
15:3,11,18	15:9 22:25	14:19 16:6	today 6:19
15:23 16:3	switching	17:5 18:16	7:19 8:5,9
18:16 19:1	26:17	21:20 22:21	8:11 11:1
19:20 20:21	<b>sworn</b> 8:4 9:4	22:24 23:7	14:16 16:11
21:18 22:2,3	9:6 15:5,25	24:20 25:12	29:16,20
22:18,22	16:5 23:4,6	25:24 27:17	32:6 33:6
23:3 24:21	29:18 34:18	28:23 32:9	38:13 41:11
27:17 28:1,8	<b>system</b> 35:10	32:12 33:7	<b>today's</b> 13:9
28:9,24 32:9	35:24 39:6	34:4,6,19	<b>TOLL</b> 1:24
33:7,14,15		36:3 38:12	<b>Tom</b> 16:21,21
34:6 36:3,17	<b>T</b>	41:7,8 43:12	<b>top</b> 31:9
37:2,23 38:8	<b>T</b> 2:11 45:1,1	43:22	tougher 39:14
38:16 40:1	<b>take</b> 26:7	Thanks 16:3	towns19:18,21
40:10,17,18	32:11 39:2	<b>thing</b> 12:2	20:24 21:3
41:7,10	<b>taken</b> 1:15	20:22 32:5	21:11,11,12
	1		l

	I		
21:15	36:4 40:1	we're8:12	40:13
Township 16:22	<b>unfunded</b> 19:17	10:18 11:6	worked 30:22
17:20 18:11	<b>Union</b> 17:3	11:14,18	working 25:21
<b>Tracey</b> 8:22,25	21:4	12:7,13	works 30:13
11:11 12:6	<b>United</b> 9:17	14:21 21:8	36:23
13:11 14:14	<b>units</b> 17:15,16	24:8,19	wouldn't19:13
transaction	unmute 8:1	26:21 27:14	wrap 25:2
18:7 21:5	unnecessary	29:4,24	27:13
23:9	7:23	31:17,21,23	wraps 31:10
transcript	<b>unusual</b> 10:11	32:1,5 35:11	wrong 17:4
45:6	<b>Urban</b> 23:16	35:13,23,24	36:22
Transition	<b>use</b> 24:6	36:1,10	www.RLReso
41:24	Utilities	38:15 39:7	1:25
transitional	35:21	39:19	1.20
13:7	<b>Utility</b> 35:8	we've12:10	X
transparency	utilized17:12	13:2 31:25	x1:3,6 3:1
6:22			<b>XI</b> 45:4
•••==	19:8 25:16	38:3 39:18 41:13	<b>XI</b> 10.1
treasurer 29:11	v		Y
	<b>value</b> 18:1	Wednesday 1:13	<b>Yeah</b> 19:9
treasury 26:8		week 42:17	20:16 32:20
trend 25:21	<b>variety</b> 19:9	went 39:1	39:4
<b>trends</b> 25:10	<b>various</b> 17:14	weren't19:14	<b>year</b> 10:16,17
Trenton 1:12	30:11 39:10	21:1	11:8,13,17
tried 39:18	Videography	whistle 21:16	
<b>true</b> 45:6	1:21	21:18	11:21,22 12:8 18:19
truly 25:2	violations	Whittier 23:23	
<b>try</b> 8:15	5:25	24:1,17 26:1	31:19 41:21
trying 8:13	<b>vote</b> 4:23	<b>wide</b> 39:6	<b>years</b> 9:23
35:13	22:13 43:17	William2:9	11:10,14
<b>tuition</b> 26:23	<b>votes</b> 10:2	34:14	12:9,16 31:3
turn 8:2 10:24	22 <b>:</b> 16	Winitsky $15:1$	37:15 39:6
16:9 23:20	<b>VTC</b> 2:1	15:7 29:3,3	39:17 41:13
25:22		29:13,19	42:12
<b>two</b> 10:10	W	32:13,19	<pre>yesterday 34:9</pre>
21:14 34:23	<b>want</b> 15:8	34:4	<b>Young</b> 8:20
35:4 42:17	26:22 35:25	wishing 9:5	
<b>type</b> 35:15	39:2	16:4 23:5	
37:5	<b>wanted</b> 24:23	29:17 34:17	<b>zone</b> 26:5
typical 33:1	water 34:20,23	Wiss 34:11,12	27:13
typically	35:3 <b>,</b> 10	34:19 36:9	<u> </u>
32:15 40:2	36:24 38:1	36:20 37:6	
	way8:3 15:12	38:2,14 39:2	<b>02211</b> 45:4
U	36:13	40:8 41:8	<b>08625</b> 1:12
understand	Wayne 16:17	work 26:19	<b>08690</b> 1:23
25:9 38:18	we'll 11:8	36:7,12,19	1
understanding	15:5 37:11	37:10,13,17	<b>L</b>
		····/··/··	

<b>1.3</b> 10:6	<b>29th</b> 42:10,11	9	
<b>1.4</b> 10:6,6			
<b>10</b> 1:13 17:17	3	90,00024:5	
32:25	<b>30</b> 45:24	<b>92</b> 32:22 <b>989-9199</b> 1:24	
<b>101</b> 1:11	<b>30th</b> 19:2	<b>909-9199</b> 1.24	
<b>10th</b> 42:3,6	<b>31st</b> 42:6,8		
<b>11</b> 17:13	<b>33</b> 1:22		
<b>11:12</b> 1:14	<b>335697</b> 1:25		
<b>12:02</b> 44:16	<b>34</b> 3:7,9		
<b>15</b> 3:8 12:8,15	<b>368-7652</b> 1:24		
31:19 33:1			
<b>150</b> 21:7	4		
<b>15th</b> 41:25	43:3		
<b>16</b> 32:2	40,00012:8,15		
<b>19-23</b> 6:20	40:37A-80		
19,500,000	29:25		
29:22 31:22	40A:37A-54(1)		
<b>1992</b> 30:24	23:11		
<b>1998</b> 9:19	40A:4-5.1		
2	41:13 <b>40A:5A-6</b> 23:12		
	29:21		
<b>2,000</b> 11:20	<b>41</b> 3:10		
<b>20</b> 33:1 37:15	<b>410</b> 1:22		
200,00012:14	<b>44</b> 3:11		
<b>2007</b> 9:20 <b>2011</b> 9:20	45,491,727		
<b>2011</b> 9:20 <b>2014</b> 9:20	17:9,11		
<b>2019</b> 30:9	<b>4th</b> 42:4		
<b>2019</b> 30.9 <b>2021</b> 1:13			
45:25	5		
<b>2022</b> 41:13,21	<b>5,000</b> 11:17,23		
45:24	<b>500,000</b> 35:6		
<b>2047</b> 9:24	35:16		
<b>2054</b> 9:21	<b>53,000</b> 24:2		
<b>20th</b> 42:10	<b>58:26-19</b> 34:22		
<b>21.7</b> 10:6,17			
<b>22</b> 3 <b>:</b> 5	$\left  \frac{6}{6} \right $		
<b>2277</b> 1:22	6.59:13		
<b>25</b> 32:25	<b>609</b> 1:24		
<b>250,000</b> 35:4	7		
35:16	· · · · · · · · · · · · · · · · · · ·		
<b>25th</b> 41:25	8		
<b>26th</b> 42:3,8	83:4		
<b>28th</b> 18:19,24	80,00012:14		
42:11	<b>800</b> 1:24		
<b>29</b> 3:6 45:25	<b>85</b> 23:13 24:19		
	l	l	