New Jersey Reconstruction, Rehabilitation, Elevation, and Mitigation (RREM) Program

Pre-Bid Conference
Agenda

• Welcome and Introductions
  – Rehabilitation, Reconstruction, Elevation, and Mitigation (RREM) Program Managers
• RREM Program Description
  – Counties Affected
  – Contractor’s Role
• General Contractor Prequalification Pool Development
• Program Implementation
RREM Program Description

• HUD Grant and NJ Allocation to RREM
  – Initial allocation for RREM Program is $600,000,000 and an estimated 4,000 homes to be served
  – RREM Program Includes:
    • Single-Family, Owner-Occupied properties
    • Maximum Program benefit is $150,000 per applicant
    • Program allows for homeowners to add their own funds and/or insurance proceeds to supplement the $150,000
RREM Program Description

- Counties Affected
  - Bergen
  - Essex
  - Hudson
  - Union
  - Middlesex
  - Monmouth
  - Ocean
  - Atlantic
  - Cape May
RREEM Program Description

General Contractor’s Role in RREM

• Primary goal is to assist with the recovery of New Jersey residents negatively impacted by Superstorm Sandy
  – Accomplished through:
    » Customer service with applicants
    » Quality construction performance
    » Efficient and timely construction timeframes

• Coordinate with RREEM Program Managers on scope of work (SOW) development
  – General Contractors are not to take direction from homeowners on SOW questions/changes
  – Change orders only through written approval from RREEM Program Managers
  – Once SOW signed off by RREEM Program Managers, no add ons permitted
Primary Goal

Before

After
General Contractor Prequalification Pool Development

• Updates to this solicitation can be found at:
  – New Jersey Department of Community Affairs website at http://njba.org/sandy/
  – New Jersey Builders Associate website at http://www.state.nj.us/dca/announcements/approved/20130617_rfq.html
General Contractor Prequalification Pool Development

• General Contractor Prequalification Requirements
  – All required registrations in place to conduct residential construction/repairs in New Jersey
  – Minimum bonding capacity of $1,000,000
  – Financially solvent and adequately capitalized
  – Minimum of 5 years experience as a General Contractor building residential homes
  – Demonstrated ability to properly address LBP and ACM in residential construction
  – Demonstrated ability to complete homes in 90 days or less
  – Compliance with HUD Section 3 Requirements
  – Management Processes and Procedures in place to ensure General Contractor’s success in Program
  – Demonstrated ability in similar programs
  – General Contractors must clearly indicate their interest in rehabilitation and/or reconstruction projects
  – General Contractors must clearly indicate in which of the nine impacted counties they would like to participate (any or all)
General Contractor Prequalification Pool Development

<table>
<thead>
<tr>
<th>EVENT</th>
<th>DATE/TIME</th>
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<tbody>
<tr>
<td>Posting of Request for Qualifications</td>
<td>June 17, 2013</td>
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<td>Mandatory Conferences (must attend one)</td>
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<td>Atlantic County (Stockton Seaview Hotel 401 South New York Blvd.</td>
<td>June 18, 2013/10:00 a.m.</td>
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<td>Galloway, New Jersey)</td>
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<td>Monmouth County (Jumping Brook Country Club, 210 Jumping Brook Rd.</td>
<td>June 18, 2013/3:00 p.m.</td>
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<td>Neptune New Jersey)</td>
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<td>Hudson County (Sheraton Lincoln Harbor Hotel 500 Harbor Blvd.</td>
<td>June 19, 2013/10:00 a.m.</td>
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<td>Weehawken, New Jersey)</td>
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<td>Deadline for written questions for First Qualified Contractor Pool</td>
<td>June 21, 2013 3:00 p.m.</td>
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<td>Answered June 24, 2013</td>
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<tr>
<td>Deadline for submission of Request for Qualifications to be</td>
<td><strong>June 28, 2013/3:00 p.m. (EDT)</strong></td>
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<td>considered in First Pool</td>
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<td>Evaluation Period/First Qualified Contractor Pool Announced</td>
<td>June 28, 2013, through July 8, 2013</td>
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<td>Second Deadline for Request for Qualifications for Second Pool of</td>
<td>July 17, 2013</td>
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<td>Qualified Contractors</td>
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<tr>
<td>Third Deadline for Request for Qualifications for Third Pool of</td>
<td>August 17, 2013</td>
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<tr>
<td>Qualified Contractors</td>
<td></td>
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<tr>
<td>Final Planned Deadline for Request for Qualifications for Fourth Pool</td>
<td>September 17, 2013</td>
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<tr>
<td>of Qualified Contractors</td>
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NOTE: These dates represent a tentative schedule of events. The RREM reserves the right to modify these dates at any time upon notice posted in the same location they Request for Qualifications was released.
Prequalification Response

- Responses required to be 25 pages or less (not including appendices or attachments)
- Technical/narrative proposal to be a separate volume from cost volume – 2 distinct parts to be delivered
- Questions/clarifications sought due no later than June 21, 2013
- General contractors and all subcontractors must not be listed on the Excluded Parties Listing Service (Federal debarment list) or on the State of New Jersey debarment list
General Contractor Prequalification Pool Development

• Pricing Exercise in Solicitation
  – *Pricing conducted to determine contractor’s cost estimating capabilities only*
  – Pricing is not performed on a floor plan that will be constructed in the New Jersey RREM Program
General Contractor Prequalification Pool Development

• HUD Section 3
  – What is Section 3?
  • “Under Section 3 of the HUD Act of 1968, wherever HUD financial assistance is expended for housing or community development, to the greatest extent feasible, economic opportunities will be given to Section 3 residents and businesses in that area.”
  – The State of New Jersey will publish their Section 3 plan and requirements at a later date, but contractors will be expected to comply with the State’s policy.
  – Includes Section 3 new hires and Section 3 businesses
General Contractor Prequalification Pool Development

• Additional Selection Intervals for more GCs
  – If General Contractors are not able to respond to this solicitation in the timeframe allotted, additional opportunities will be available. Tentatively, the solicitation will be re-opened on the following dates:
    • July 17, 2013
    • August 17, 2013
    • September 17, 2013
  – Contractor workshops will be conducted following each additional selection interval.
General Contractor Prequalification Pool Development

• Solicitation Responses shall be consistently evaluated and scored in accordance with the following criteria:
  – Cost (20 percent);
  – Qualifications and Experience (55 percent);
  – Submission of Existing Plans for General Use by the QCP (10 percent)
  – References (10 percent); and
  – Overall clarity and completeness of Solicitation Response (5 percent).

• TO BE CONSIDERED FOR THE QUALIFIED CONTRACTOR POOL A RESPONDENT MUST SCORE AT LEAST A 65% ON PUBLISHED CRITERIA.
Program Implementation

• Schedule for awards
  – Anticipate first NTP in late Summer/early Fall 2013

• Performance and payment bonds required for each property assigned. Original bonds required prior to issuance of any NTP to General Contractors.

• 90 day completion deadlines
  – Substantial progress deadlines along the way to ensure contractors are making satisfactory progress on homes prior to 90 day deadline.
  – Passed 33% inspection within first 30 days of NTP
  – Passed 66% inspection within first 60 days of NTP
  – Passed Final inspection within 90 days of NTP
Program Implementation

- Contractor Workshop to be conducted following identification of Prequalified Contractor Pool
  - Additional Program requirements regarding implementation to be presented to contractors during this workshop.