

**Transitional Aid Application for Calendar Year 2022**  
**Division of Local Government Services**  
**Department of Community Affairs**

**General Instructions:** This application must be submitted in its entirety by April 1, 2022, for funding consideration under this program. Information contained in the application is subject to independent verification by the Division. Refer to Local Finance Notice 2022-3 when preparing this application for specific instructions and definitions and review the Submission Checklist on Page 20 of this application and listed on Page 7 of the Local Finance Notice.

<b>Name of Municipality:</b> Paterson		<b>County:</b> Passaic	
<b>Contact Person:</b> Kathleen M. Long		<b>Title:</b> Business Administrator	
<b>Phone:</b> (973) 321-2370	<b>Fax:</b>	<b>E-mail:</b> klong@patersonnj.gov	

**I. Aid History**

List amount of Transitional Aid received for the last three years, if any:

CY 2021	CY 2020	FY 2019
\$20,952,500	\$24,650,000	\$33,000,000

**II. Aid Request for Application Year:** (All municipalities currently operating under a Transitional Aid MOU are advised that a decrease from prior year funding should be anticipated.)

<b>Amount of aid requested for the Application Year:</b>	<b>\$17,809,625</b>
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*If not seeking a decrease, a letter from the Mayor is required. See Local Finance Notice 2022-3*

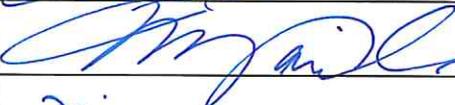
**III. Submission Requirements**

The following items must be submitted with, or prior to, submission of this application. Indicate date of submission of each.

Item	Date Submitted to DLGS
2022 Annual Financial Statement	3/31/2022
2021 Annual Audit	Estimated June 2022
2021 Corrective Action Plan	Estimated June 2022
Application Year Introduced Budget	Estimated May 24, 2022
Budget Documentation Submitted to Governing Body	Estimated May 17, 2022

#### IV.A Application Certification

The undersigned herewith certify that they have reviewed this application and, individually, believes the contents to be true and accurately portray the circumstances regarding the municipality's fiscal practices and need for financial assistance. By submitting the application, the municipality acknowledges that the law provides that the decision of the Director regarding aid awards is final and not subject to appeal.

Official	Signature	Date
Mayor/Chief Executive Officer		3/31/22
Governing Body Presiding Officer		3-31-22
Chief Financial Officer	ji	3/31/22
Chief Administrative Officer	Kathleen M. Young	3/31/22

#### IV.B CY2021 Transitional Aid Recipients Applying in 2022

CY2021 Municipalities operating under a Memorandum of Understanding ("MOU") must certify that they are in substantial compliance with all conditions and requirements of the MOU.

Official	Signature	Date
Mayor/Chief Executive Officer		3/31/22
Governing Body Presiding Officer		3-31-22
Chief Financial Officer	ji	3/31/22
Chief Administrative Officer	Kathleen M. Young	3/31/22

## V-A. Explanation of Need for Transitional Aid

Explain the circumstances that warrant Transitional Aid in narrative form. Include factors that result in a constrained ability to raise sufficient revenues to meet budgetary requirements, and if such revenues were raised, how it would jeopardize the fiscal integrity of the municipality.

Since the start of his Administration almost four years ago, Mayor Andre Sayegh has prioritized using his political capital to make long overdue yet difficult decisions to build a stronger fiscal future for the City of Paterson. The City Council has served as a partner in this process, all with the ultimate goal of “graduating” Paterson from the transitional aid program.

This tough work began in FY2019, when the Administration and City Council worked together to 1) switch from a self-insured health plan to the State Health Benefits Plan (SHBP) for employees, and 2) create a self-liquidating sewer utility.

- Had the City not accomplished the health insurance conversion, its operating budget would have increased by at least \$8.5M in FY19 (mid-year implementation), close to \$18M in FY20, and scores of millions in total since its January 2019 implementation. While the City was immediately challenged by police and fire unions through litigation, the City maintains that we are providing substantially similar medical and prescription benefits under the new plan at a much reduced rate for taxpayers, and the City won numerous appeals with these arguments. The City is currently working with a mediator to conclude this litigation with the police and fire unions, focusing on the prescription plan portion of the SHBP conversion. Additionally, with this change to SHBP, the City performed an audit of Chapter 78 contributions to ensure full collection, as well as an audit of health benefits to eliminate ineligible employees, spouses, and dependents in the new SHBP plan.
- Creating a sewer utility removed approximately \$5 million of sewer expense from the annual operating budget. Notwithstanding the adjustments made by the City Council in 2021 as to how the expenses are allocated to ratepayers, the utility remains in effect and is self-liquidating. It also captures the full cost of sewer operations.

Difficult decision-making continued in FY20 as the COVID-19 pandemic crisis crippled revenue in the last third of the year. The Administration froze spending and hiring, planned for a potential reduction in force, and in collaboration with the Division of Local Government Services and the City Council, instituted a reversion to a calendar year budget year with a July-December 2020 transition year. The reversion allowed the City to transition to regular tax lien sales instead of needing to rely on accelerated tax sales in the same fiscal year.

There has been an silver lining to these tough decisions during turbulent times. Because Paterson 1) continued its conservative spending in TY20 and CY21, 2) utilized CARES funding to cancel salary and wage appropriations, and 3) completed the calendar year reversion, the City was able to maximize once-in-a-generation surplus creation. In fact, Paterson is anticipating \$20M in surplus in CY22. Additionally, due to American Rescue Plan federal funding to support lost revenue from the pandemic, the City is able to continue its policy of only utilizing budget surplus for operating needs that the City can expect to regenerate from year to year. The excess from CY22 will be diverted to establishing and strengthening reserve accounts in the following areas: accumulated absences (which we first began in FY20 in order to stop bonding \$5M annually for public safety payouts), insurance, storm reserve, unemployment reserve, and reserve for tax appeals. In the future, the City will cancel leftover appropriation to add to these reserves annually. These reserves are critical for long-term stability as well as for credit rating agency analysis, although they do not solve our annual operating fund gap that is supported by transitional aid.

### HISTORICAL LEGACY

While the City of Paterson has a storied history as the first industrial city in the United States, it has fallen victim over the last 60 years to the same decline in manufacturing and industry that has devastated countless cities across the country. In particular, the loss of its once significant corporate base has led to a sharp decline in rateables for city government. Simultaneously, the closed factories and shuttered businesses have led to loss of income for many

families. The U.S. Census Bureau estimates the median household income in Paterson is just over \$41,000, with over a quarter of the population living in poverty. These 2019 figures are pre-COVID-19 and suggest current statistics may be more dire.

This has contributed to an increased need for the very city services that are perennially cut in tough financial times -- social services and housing programs to support the unemployed, underemployed and their families; inexpensive yet high-quality health care; police officers and recreation programs to combat crime; emergency services and anti-overdose medicine for those struggling with addiction, to name a few. These social programs support, complement, or mitigate the required services for any municipality - public works, engineering/roads/sewer, police and fire, library, municipal court, licensing and inspections, etc.

The city further struggles with the abundance of tax exempt property owned by local schools as well as county, state, and federal governments, accounting for approximately 28% of city property. Through this combination of factors, expenses annually and significantly outpace revenue, even when the city operates, as is does now and since the pandemic, in a limited capacity.

#### IMPROVED, BUT LIMITED REVENUE; ECONOMIC DEVELOPMENT OPPORTUNITIES

Each year, we review and appropriately increase fees across departments for licenses, inspections, and permits. We have begun this process again for CY22, even though some revenues remain low after large decreases due to the COVID-19 pandemic, especially Municipal Court fees. To address this shortfall, our CFO is meeting regularly with police and municipal court officials to brainstorm ways to return collections to pre-pandemic levels.

From sewer connection fees to an escrow ordinance, the Administration and City Council have also taken initial steps over the past few years to create additional streams of revenue allowable by law to offset costs related to development projects. A goal for the Sayegh Administration in CY22 is to work with City Council to increase these fees where appropriate to capture the full amount allowable by law.

Paterson first welcomed the cannabis industry in FY20 when the city provided letters of support to applicants for medical cannabis licenses, and in TY20, the City instituted an ordinance to collect revenue from these entities as allowable by state law. In CY21, Paterson began actively supporting applicants for recreational cannabis licenses, especially in the areas of cultivation, manufacturing, and dispensing/retail. In CY22, we will amend our previous ordinance to include revenue from these new recreational cannabis businesses as state regulations are promulgated. This is truly the most positive recent development in revenue generation for the City of Paterson.

While the above progress is important, the City of Paterson needs more development to increase revenue through taxation, and due to numerous historical incentive programs, the City will not fully capitalize on most private investments for years to come. Thankfully, there is some hope for this future. Paterson is witnessing historic growth in residential, commercial, and mixed-use development, with over \$700M in projects appearing before the Planning Board and Zoning Board of Adjustment since the start of the Sayegh Administration, as well as \$130 million in projects resulting from the NJ Economic Development Authority Economic Redevelopment and Growth (ERG) tax credits.

Transitional aid supports the City while the Sayegh Administration continues to reinvent the City's corporate base.

#### OBLIGATORY EXPENSES

Properly managing the City's obligatory expenses has been a priority of the Sayegh Administration, especially after inheriting a structural deficit and no reserves. Since 2018, the Administration has limited non-contractual salary increases and expenses, limited hiring to the most important within department/divisions as evaluated by Directors and the Business Administrator, and began work cleaning up its CAMPS civil service system to lay the

groundwork for a formal reduction-in-force (RIF) if necessary. The City was ready to implement a RIF if necessary during COVID in TY20, but enough revenue was collected and expenses cut to postpone this drastic action.

But obligatory expenses remain – including salary/wage expenses (salary, pension, and insurance) that account for 73% of the operating budget – as well as statutory expenditures, debt service, and reserve for uncollected taxes. Importantly, the City aggressively manages the creation of new positions, requiring detailed analysis from department directors justifying the request to grow their budgets and limiting hires to gaps in essential services, revenue generating positions, or those supported by grants.

#### SUMMARY

The important yet tough decisions to utilize political capital and make sound fiscal policies – especially implementing the calendar year reversion – were essential to Paterson surviving the pandemic without layoffs or a deficit. Nevertheless, they address only a few of the numerous challenges facing Paterson in a “normal year,” including our historical legacy, limited/delayed revenue, and obligatory expenses.

Consequently, the City of Paterson still requires substantial Transitional Aid from the State of New Jersey to provide continued stability to the city’s operations and services while the Administration and Council again work together to grow revenues, limit expenses, and make government more efficient. Importantly, we also believe the City is doing its part and working hard each year to meet the requirements of the TA program by requesting only 85% of the previous year’s award.

**V-B. Demonstration of Revenue Loss/Substantial Cost Increase**

Show: (1) specific, extraordinary revenue losses, but not as the aggregate of many revenues line items; and (2) specific, extraordinary increases in appropriations, but not as the aggregate of many appropriation line items. Describe the item in the cell below each entry. If applicable, indicate in the description of the extraordinary increase in expenditure if the increase was the result of a policy decision made by the municipality (i.e. a back-loaded debt service schedule, deferred payment, costs associated with additional hires, etc.)

Revenue or Appropriation	2020 Value	2021 Value	Amount of Loss/Increase
Municipal Court	\$5,000,000	\$2,500,000	-\$2,500,000
<b>Description:</b> Decreased revenue due to COVID-19 pandemic.			
<b>Description:</b>			

**V-C. Actions to Reduce Future Need for Aid**

Detail the steps the municipality is taking to reduce the need for future aid. Include details about shared services and consolidation, long-term cost cutting and enhanced revenue plans, impact of new development, potential for grants to offset costs, and estimated short and long-term annual savings.

These steps should demonstrate initiatives taken to bring structural balance to the Municipality’s finances and shall include, but are not limited to the following:

*Use additional pages if necessary*

- Efforts to bring economic development to the Municipality; and
- A plan to constrain or reduce staffing costs through collective negotiation, attrition, consolidation, restructuring, or other personnel actions; and
- A plan to eliminate, reduce or constrain the costs of non-essential services and activities; and
- A plan to maximize recurring revenues, including, as appropriate: updating fees, fines and penalties; maximizing enforcement of delinquencies; and selling surplus land and property; and
- A plan to address findings contained in various audits, investigations, and reports with respect to the Municipality, including municipal audits, applicable State Comptroller and State Auditor reports and audits, federal program audits, and other audits as identified by the Director.

**ACTIONS TO REDUCE FUTURE NEED FOR AID**

**CUTTING COSTS**

- **Unfilled vacancies, department restructuring, overtime approvals**

It has been standard policy of the Sayegh Administration to scrutinize every new hire, as well as stagger new hiring from vacancies in each budget year to cut overall costs. This scrutiny also extends to reviewing the necessity of continuing positions after employee retirements. Department Directors understand this review should take place with each and every retirement, and numerous departments have reconfigured their tables of organization when attrition allows, consolidating positions and distributing work more evenly. Most recently, within the Finance Department, restructuring and elimination of positions upon retirement saved \$300,000 beginning in CY21.

Since 2018, the Administration has also attempted different methods of managing overtime. Before the pandemic, the Office of the Business Administrator instituted a policy requiring pre-approval of all overtime, including public works and public safety, which continues to this day. Beginning in CY21 and continuing in CY22, the CFO and Business Administrator have been meeting regularly with heavy-users of overtime, including police and public works, to brainstorm ways to reach service goals while also limiting overtime spending. These meetings with the Police Division, for example, have led to them properly managing their overtime usage and not exceeding their budgetary target for Q1 22.

- **Collective Bargaining Agreements (CBAs)**

All 17 labor contracts expired at the end of June 2019, and the Administration is aggressively negotiating new contracts with city employee bargaining units that are fair to employees but limit excessive impacts to taxpayers. The City’s Finance Department has become a key player in these negotiations, unlike in previous sessions prior to the pandemic. Their involvement and expertise allow the City to emphasize affordability in

comparison to long-term revenue and expense projections, as well as help place our financial offers in comparison to the contracts of other like communities. This has been especially important during our fire and police negotiations, as the conversation with the first of these groups, the Firefighter Association, has now advanced to formal mediation and possible arbitration. As a distressed city, we have the numbers on our side and need to do everything we can to reduce our legacy expenses.

The first three CBAs have been finalized, most notably the contract with Public Works Blue Collar workers, which increases minimum base salaries to \$35,000 and limits increases to salaries above \$35,000 to 2%. This is a model for the remaining outstanding CBAs.

- **Local Government Energy Audit/Electric Vehicles**

The City of Paterson received grant-funded technical support from Sustainable Jersey to work with a firm through New Jersey's Clean Energy Program to create a Local Government Energy Audit (LGEA) for all city facilities. This roadmap to long-term financial savings through energy upgrades was completed in March 2021 and also includes potential government funding opportunities to mitigate the cost of improvements. Now that those audits were finalized, the Administration will go out to bid for an Energy Services Company (ESCO) in April 2022 to create an Energy Savings Plan (ESP) and Energy Savings Implementation Program (ESIP) to implement many of these findings; this is where the cost savings will begin.

Additionally, Paterson is using bond funding, supplemental Transitional Aid from CY21, and revenue from Uniform Construction Code to replace 30 gas vehicles with electric ones, utilizing Board of Public Utilities, DEP, and other funding credits to purchase additional vehicles and create charging station infrastructure for these vehicles. This project will ultimately lead to decreased gas and maintenance costs both in the short and long-term.

- **Operational Assessment – Public Works, Tax Assessor, Purchasing, Personnel**

In March 2022, Paterson, with the financial support of the Division of Local Government Services, has launched a RFP for consultant services to review the operations of the above departments/divisions, with the goal to find ways to both improve services to residents and decrease costs to the taxpayer.

This review will focus on the Department of Public Works and the Divisions of Tax Assessment, Purchasing, and Personnel. The scope of work includes a "best practices" comparison with at least three peer municipalities; exploring potential shared services outside of the city and with other government entities; consolidation of fleet management between DPW and Fire Departments; potential privatizing of services, such as recycling, snowplowing, park maintenance/landscaping.

## **INCREASING REVENUE**

- **Updated/new fees**

As noted earlier, city departments must regularly examine and increase existing fees for licenses, inspections, permits, and other services as appropriate. As part of CY22 review, the City hopes there is an opportunity to increase fees across various departments.

The City is also now anticipating including \$1.3M in the CY22 sewer utility budget from sewer connection fees (an increase of about 100% compared to FY20). The City also looks to collect at least \$100,000 in CY22 from annual escrow fees for development as operating fund revenue, with potential for both to increase as the

Administration looks to partner with the City Council to increase these amounts to the maximum allowable by state statute.

- **Cannabis**

Paterson first welcomed the cannabis industry in FY20 when the city provided letters of support to applicants for medical cannabis licenses, and in TY20, the City instituted an ordinance to collect revenue from these entities as allowable by state law. In CY21, Paterson began actively supporting applicants for recreational cannabis licenses, especially in the areas of cultivation, manufacturing, and dispensing/retail. In CY22, we will amend our previous ordinance to include revenue from these new recreational cannabis businesses as state regulations are promulgated. This is truly the most positive recent development in revenue generation for the City of Paterson.

### **SHARED SERVICES AND CONSOLIDATION**

- **Fire Restructuring; Police Civilianization**

The Public Safety Fire Division, under the leadership of Chief Brian McDermott, has continued to think creatively about streamlining expenses without reducing services, reducing their overall table of organization to more appropriate levels - supporting 366 positions for firefighters, down from 385 in 2020.

The Fire Division in TY20/CY21 fully implemented its plan to manage the majority of the City's fleet, ranging from the Health Department, Community Improvements, UCC, and Community Development, providing tremendous savings and efficient service. Finally, the Fire Division is also consulting with the Department of Public Works to identify inefficiencies in their processes and create a more cost effective and service oriented environment.

In CY21, the Police Division began civilianizing numerous clerical positions to save on officer overtime and return police officers to police functions. The Division delayed hiring replacement officers after a round of retirements to help offset the new civilian positions in this first year's budget. These positions include one for budgeting/account management, two in property and evidence, one in training, and one in the near future for body-worn camera compliance. In CY22, after the completion of an audit of the Police Division by Police Executive Research Forum (PERF), the City looks to dig deeper on the staffing component, performing a more detailed staffing study to further analyze opportunities to civilianize as well as shift other resources to help the Division run more efficiently.

- **Shared Services Agreements**

The Sayegh Administration began examining numerous shared services agreements with partner entities to increase services while minimizing expenses. Some have already contributed to budgetary savings and led to increased revenue, while many were put on hold in FY20/TY20/CY21 due to the pandemic. The Administration is restarting these conversations to explore new revenue opportunities.

- Paterson Parking Authority - From FY19 through CY22, PPA shared the services of a grant writer with the City of Paterson, leading to over \$11 million in grants in 2020, an increase of \$6.5 million over 2019. In CY21, this number grew to \$14.4M. The City will look to negotiate an updated agreement with PPA in CY22 that increases reimbursements for numerous city services, including public safety and solid waste. Projections pre-pandemic suggested factual support to increase annual reimbursement to over \$1M, instead of \$400,000.

- County of Passaic – In TY20, the City Council asked the Administration to explore a potential agreement with Passaic County to add one or both of the City’s flagship parks, Eastside and Westside, to the County Parks System, thus reducing the expense to the City budget. While these negotiations stalled in CY21, the City hopes to reignite them in CY22. *In FY20, the City began work with a consultant hired by the County to explore a consolidation of City and County Public Health services; the pandemic obviously put this project on hold for the foreseeable future.*
- Paterson Public Schools – An updated agreement in CY22 will look to provide an equitable exchange for the City, covering shared use of fields, school buildings, landscaping and snow plowing equipment, and the cost-sharing of salary and wages for the Recreation Division Director.
- Housing Authority – An updated agreement in CY22 will look to increase reimbursement for numerous city services, including public safety, solid waste, and recycling collection at housing complexes. Early projections suggest factual support to increase annual reimbursement to over \$500,000, instead of \$227,448.
- Neighboring municipalities – Paterson Fire Department currently provides ambulance service to the residents of Haledon, North Haledon, Little Falls, and Prospect Park at no cost to the towns, recouping money only by billing patients. While these agreements cover the expenses related to the service, including the City’s personnel, the City looks to negotiate expiring and future agreements in CY22 to be even more beneficial to taxpayers by including fees paid by the neighboring municipality to support capital expenses of the service provided.
- Municipal Court – During a recent visit by Director Suarez and her team from DCA Local Government Services, Paterson was encouraged to explore possible shared Municipal Court services with surrounding towns. Before this can be explored, the City must catch-up on the backlog of Paterson tickets/fines from throughout the pandemic. Our Chief Judge has already created a plan to address this backlog, so the City hopes to explore the possibility of shared services in the second half of 2022.

### **IMPACT OF NEW BUSINESS AND DEVELOPMENT**

It is difficult to estimate potential revenue from increased economic development, but Paterson is actively engaged in this area.

- *Building permits/smaller projects:* Over the last few years, the City’s construction department has seen increased investments in building permits, ranging from new construction permits to home repairs in electric, gas, water, general alterations. Data show that permits for total alterations were \$9.7M in 2018, \$20M in 2019, \$15.5M during the COVID year of 2020, but increased to \$72M in 2021. This kind of investment ultimately leads to increased property values and NVT for the City.
- *Planning/Zoning Board of Adjustment projects:* Paterson is witnessing historic growth in residential, commercial, and mixed-use development, with over \$750M in projects appearing before the Planning Board and Zoning Board of Adjustment since the start of the Sayegh Administration. This includes some recent successful efforts at corporate recruitment. In February 2022, GroMex, the largest distributor of food products from Mexico in the Northeast, received Planning Board approval for a \$10 million food distribution facility. In March 2022, Thor Equities received Planning Board and City Council approval for a \$35M warehouse at a derelict 17-acre site in South Paterson. Upon completion, this building will likely house an “Amazon-like” company with potential for 200-300 jobs.

- The Sayegh Administration, working alongside the Paterson Parking Authority, continues to make progress in CY22 on numerous development projects approved by NJEDA to utilize \$130M in ERG tax credits. These include restoration of historic Hinchliffe Stadium, valued at \$90M, which will lead to additional development opportunities in that neighborhood just north of the Paterson Great Falls National Historical Park (PGFNHP), and a Visitor's Center at the PGFNHP. The City continues to work to encourage restaurant and retail establishments in the neighborhoods around the Falls to spur tax revenue increases and growth.

**V-D. Discussion of Health Benefits**

Skip this section if using SHBP. If not using SHBP, explain why the municipality's current health benefits plan is cheaper, or what other reasons exist to reject this alternative. Additionally, list all brokers (primary broker or risk manager, all co-brokers, and sub-brokers) together with their compensation for the current and prior two fiscal years. Compensation must be disclosed in this section whether provided directly by the municipality or as a commission from the insurance provider. It is the municipality's right, and obligation, to determine whether the broker is compensated with commission in order to fully complete this section. If commissions are being earned, provide both how the commission is calculated (percentage of premium or self-insurance) and the actual \$ value of the commission received in each year.

<b>Application Year: CY2022</b>	<b>Municipality: Paterson</b>	<b>County: Passaic</b>
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## VI. Historical Fiscal Statistics

Item	FY2020	CY2021	Introduced Application Year
<b>1. Property Tax/Budget Information</b>			
Municipal tax rate	\$2.548	\$2.618	\$2.703
Municipal Purposes tax levy	\$159,941,450	\$160,270,486	\$164,520,300
Municipal Open Space tax levy	\$ 0	\$ 0	\$ 0
Total general appropriations	\$263,737,141	\$268,343,690	\$252,843,668
<b>2. Cash Status Information</b>			
% Of current taxes collected	97.28%	94.82%	%
% Used in computation of reserve	97.28%	96.00%	95.30%
Reserve for uncollected taxes	\$11,055,809	\$10,710,781	\$12,700,000
Total year end cash surplus	\$1,232,039	\$ 0	
Total non-cash surplus	\$ 108,902	\$ 0	
Year-end deferred charges	\$ 1,592,584	\$ 0	
<b>3. Assessment Data</b>			
Assessed value (as of 1/10)	\$6,375,550,328	\$6,121,731,879	\$6,078,150,782
Average Residential Assessment	\$197,502	\$197,089	\$196,134
Number of tax appeals granted	852	1,130	
Amount budgeted for tax appeals	\$1,000,000	\$1,000,000	\$ 1,000,000
Refunding bonds for tax appeals	\$ 0	\$ 0	\$ 0
<b>4. Staffing Levels</b>			
Total Number of Sworn Police -	419*	419*	419*
Total S&W Expenditures	\$44,345,043	\$42,000,000	\$42,000,000
Class 2 and Class 3 Officers			
Total S&W Expenditures			
Uniformed Fire - Staff Number	385	365	366
Total S&W Expenditures	\$40,563,121	\$40,500,000	\$39,500,000
Number of Other Full-time Employees	689	689	689
Total S&W Expenditures	\$27,500,000	\$27,500,000	\$27,500,000
Number of Other Part-time Employees	540	540	540
Total S&W Expenditures	\$2,500,000	\$2,500,000	\$2,600,000
*authorized for 419 officers; expenditures vary due to vacancies			
<b>5. Impact of Proposed Tax Levy</b>			<b>Amount</b>
Current Year Taxable Value			6,078,150,782
Introduced Tax Levy			164,306,300
Proposed Municipal Tax Rate	2.703	Average Res. Value (#4 above)	196,134
Current Year Taxes on Average Residential Value (#4 above)			5,301.50
Prior Year Taxes on Average Residential Value			5,281.99
Proposed Increase in average residential taxes			19.52

**VII. Application Year Budget Information**

A. Year of latest revaluation/reassessment	2014
A1. Most current equalized ratio	67.98

B. Proposed Budget – Appropriation Cap Information

	Yes	No
<b>Item</b>		
1. Was an appropriation cap index rate ordinance adopted last year? If YES: % that was used		X
%		
2. Amount of appropriation cap bank available going into this year		
\$		
3. Is the Application Year budget at (appropriation) cap? If NO, amount of remaining balance		X
\$		
4. Does the Application Year anticipate use of a waiver to exceed the appropriation cap? If YES, amount:		X
\$		

C. List the five largest item appropriation increases:

Appropriation	Prior Year Actual	Application Year Proposed	\$ Amount of Increase
Insurance	\$33,000,000	39,000,000	\$6,000,000
Solid Waste	\$12,000,000	\$13,000,000	\$1,000,000
Pension	\$28,313,303	\$29,077,080	\$763,777
Liability	\$4,000,000	\$4,500,000	\$500,000

D. List all new property tax funded full-time positions planned in the Application Year:

Department/Agency	Position	Number	Dollar Amount

<b>Application Year: CY2022</b>	Municipality: Paterson	County: Passaic
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E. Display projected tax levies, local revenues (not grants), anticipated (gradually reduced) Transitional Aid, total salary and wages, and total other expenses projected for the three post-application years:

	<b>Tax Levy</b>	<b>Local Revenues</b>	<b>Transitional Aid</b>	<b>Total S&amp;W</b>	<b>Total OE</b>
<b>First year</b>	\$164,306,300	\$12,135,000	\$17,809,625	\$112,489,514	\$111,692,350
<b>Second year</b>	\$168,061,736	\$12,135,000	\$15,138,181	\$115,401,752	\$113,926,197
<b>Third year</b>	\$171,529,175	\$12,135,000	\$12,867,454	\$117,709,787	\$116,204,721

**VIII. Financial Practices**

A. Expenditure controls and practices:

<b>Question</b>	<b>Yes</b>	<b>No</b>
1. Is an encumbrance system used for the current fund?	x	
2. Is an encumbrance system used for other funds?	x	
3. Is a general ledger maintained for the current fund?	x	
4. Is a general ledger maintained for other funds?	x	
5. Are financial activities largely automated? If so, please identify system being used.	x	
6. Does the municipality operate the general public assistance program?		x
7. Are expenditures controlled centrally (Yes) or de-centrally by dept. (No)?	x	
8. At any point during the year are expenditures routinely frozen?		x
9. Has the municipality adopted a cash management plan?	x	
10. Have all negative findings in the prior year's audit report been corrected? If not, be prepared to discuss why not in your application meeting.	x	

B. Risk Management: Indicate ("x") how each type of risk is insured.

<b>Coverage</b>	<b>JIF/HIF</b>	<b>Self</b>	<b>Commercial</b>
General liability		x	
Vehicle/Fleet liability		x	
Workers Compensation		x	
Property Coverage			x
Public Official Liability			x
Employment Practices Liability			x
Environmental			x
Health	<b>SHBP</b>		
	X		

C. 1) Salary and Employee Contract Information (when more than one bargaining unit for each category, use average):

<b>Question</b>	<b>Police</b>	<b>Fire</b>	<b>Other Contract</b>	<b>Non-Contract</b>
Year of last salary increase	CY21	CY21	FY19-CY22	FY19-CY22
Average total cost percentage increase	4-5%	4-5%	2%	2%
Last contract settlement date	4/21/17	8/4/16	various	
Contract expiration date	7/31/19	7/31/19	various	

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2) Explain, if any, actions that have been taken or are under consideration for the Application Year:

<b>Action</b>	<b>Police</b>	<b>Fire</b>	<b>Other Contract</b>	<b>Non-Contract</b>
Furloughs (describe below)				
Wage Freezes (describe below)				
Layoffs (describe below)				

D. Tax Enforcement Practices:

<b>Question</b>	<b>Yes</b>	<b>No</b>
1. Did the municipality complete its accelerated tax sale by December 31, if included in 2022 budget? If not, please include a letter from the tax collector explaining why he/she failed to complete the sale in a timely manner and what the impacts were on cash flow and lost investment earnings.		X
2. When was the last foreclosure action taken or tax assignment sale held: <span style="float: right;">Date:</span>	11/29/18	
3. On what dates were tax delinquency notices sent out in 2021: <span style="float: right;">Date:</span>	10/1/2021	
4. Date of last tax sale: <span style="float: right;">Date:</span>	12/10/2021	

E. Specialized Service Delivery:

If the answer to either question is "Yes," provide (as an appendix) a cost justification of maintaining the service without changes.

<b>Service</b>	<b>Yes</b>	<b>No</b>
Sworn police or firefighters are used to handle emergency service call-taking and dispatch (in lieu of civilians)		X
The municipality provides rear-yard solid waste collection through the budget		X

F. Other Financial Practices

1. Amount of interest on investment earned in:

2020	\$262,511.89	2021	\$84,297	Anticipated Application Year:	\$84,000
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2. List the instruments in which idle funds are invested:

Cash Management Fund	
Money Market Accounts	

3. What was the average return on investments during 2021?

.37%
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4. Left Blank Intentionally

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5. The name and firm of the municipality's auditor?

Wielkotz & Company, LLC
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6. When was the last time the municipality changed auditors?

2019

G. Status of Collective Negotiation (Labor) Agreements: List each labor agreement by employee group, contract expiration date, and the status of negotiations of expired contracts.

Employee Group	Expiration Date	Status of Negotiations of Expired Agreement
DPW Blue	December 31, 2022	
Police Motor Pool	June 30, 2023	
Crossing Guards	June 30, 2024	
Dispatcher/Telecommunications	June 30, 2019	Pending – in negotiations
DPW Supervisors	June 30, 2019	Pending Council approval
Firefighters	June 30, 2019	Pending – in mediation
Fire Battalion Chiefs	June 30, 2019	Pending – in negotiations
Fire Captains	June 30, 2019	Pending – in negotiations
Fire Deputy Chiefs	June 30, 2019	Pending – in negotiations
Health	June 30, 2019	Pending Council approval
Law	June 30, 2019	Pending – in negotiations
Library	June 30, 2019	Pending Council approval
Library Supervisors	June 30, 2019	Pending Council approval
Police PBA	June 30, 2019	Pending – in negotiations
Police SOA	June 30, 2019	Pending – in negotiations
White Collar	June 30, 2019	Pending – in negotiations
White Collar Supervisors	June 30, 2019	Pending Council approval

H. Tax Abatements. Please provide a detailed discussion of any short-term or long-term tax abatements that are currently in place or are currently being negotiated including the following information:

Project Name/Property	Type of Project	2021 PILOT Billing	2021 Assessed Value	2021 Taxes If Billed in Full at 2020 Total Tax Rate	Term of Tax Abatement
Aspen Hamilton	PILOT	\$91,257.00	\$3,737,800.00	\$154,520.65	40 Years
Brooks Sloate	PILOT	\$174,304.00	\$11,760,000.00	\$486,158.40	15 Years
Colt Arms	PILOT	\$418,430.00	\$13,570,000.00	\$560,983.80	50 Years
Congdon Mills	PILOT	\$88,609.00	\$3,736,200.00	\$154,454.51	25 Years
Seniors Tower Paterson	PILOT	\$100,000.00	\$6,632,000.00	\$274,166.88	30 Years

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Governor Paterson Tower I,II, III	PILOT	\$641,234.00	\$19,415,500.00	\$802,636.77	50 Years
INCCA-Triangle Village	PILOT	\$175,230.00	\$14,561,600.00	\$601,976.54	50 Years
Jackson Slater/Martin Deporres	PILOT	\$215,424.00	\$4,160,000.00	\$171,974.40	50 Years
Madison Ave Apts	PILOT	\$168,285.00	\$6,926,200.00	\$286,329.11	50 Years
Paterson Housing Authority	PILOT	\$49,082.00	\$123,984,200.00	\$5,125,506.83	Var. Abate
Great Falls	PILOT	\$241,258.00	\$7,928,200.00	\$327,751.79	20 Years
446-460 E 19 <sup>th</sup> St	PILOT	\$25,402.00	\$2,985,900.00	\$123,437.11	30 Years
Belmont/McBride Towers	PILOT	\$39,179.00	\$4,605,300.00	\$190,383.10	30 Years
Hope '98 N Main St Scattered	PILOT	\$68,409.00	\$8,762,700.00	\$362,250.02	30 Years
Hope '98 Beech St	PILOT	\$34,102.00	\$2,304,800.00	\$95,280.43	30 Years
Hope '98 Van Houten St	PILOT	\$32,166.00	\$4,030,200.00	\$166,608.47	30 Years
Rising Dove Senior Apts	PILOT	\$30,812.00	\$5,076,100.00	\$209,845.97	40 Years
Belmont 2007 H.A.	PILOT	\$19,322.00	\$4,954,300.00	\$204,810.76	30 Years
Christopher Hope '99	PILOT	\$112,814.00	\$1,721,000.00	\$71,146.14	30 Years

H (cont'd) Tax Abatements - **20 YEAR EOA ABATEMENT**

<b>Project Name/Property</b>	<b>2021 Assessed Value</b>	<b><u>2021 Taxes If Billed in Full at 2020 Total Tax Rate</u></b>
JCM 15-27 ARLINGTON LLC	\$51,300.00	\$51,300.00
JCM 14-20 ARLINGTON LLC	\$84,100.00	\$84,100.00
22-28 ARLINGTON CV20 LLC	\$69,000.00	\$229,000.00
JCM INVESTORS 1012, LLC	\$20,500.00	\$20,500.00
251 5TH AVENUE	\$57,600.00	\$57,600.00
HAUS MANAGEMENT GROUP LLC	\$85,400.00	\$229,800.00
HAUS MANAGEMENT GROUP LLC	\$45,900.00	\$46,900.00
HAUS MANAGEMENT GROUP LLC	\$495,000.00	\$991,800.00
326-332 E 16TH STREET, LLC	\$105,600.00	\$138,700.00
289 E 17 <sup>TH</sup> STREET, LLC	\$11,900.00	\$11,900.00
289 E 17 <sup>TH</sup> STREET, LLC	\$58,000.00	\$116,100.00
JCM INVESTORS 1012, LLC	\$232,200.00	\$232,200.00
JCM INVESTORS 1012, LLC	\$21,900.00	\$216,900.00
198-200 HARRISON GFSE20, LLC	\$21,900.00	\$216,900.00
425-431 11 <sup>TH</sup> AVE GFSE20, LLC	\$112,700.00	\$112,700.00
SC AUCTION HOLDINGS, LLC	\$174,400.00	\$284,400.00
210-220 GOVERNOR, LLC	\$47,600.00	\$47,600.00
210-220 GOVERNOR, LLC	\$18,700.00	\$18,700.00
210-220 GOVERNOR, LLC	\$29,000.00	\$29,000.00
210-220 GOVERNOR, LLC	\$28,700.00	\$28,700.00
JCM 196 ROSA GRAHAM, LLC	\$24,500.00	\$24,500.00
JCM INVESTORS 1012, LLC	\$21,600.00	\$25,400.00
JCM INVESTORS 1012, LLC	\$35,800.00	\$44,100.00
FLORIO ENTERPIRSES, LLC	\$243,600.00	\$243,600.00
FLORIO ENTERPIRSES, LLC	\$74,700.00	\$74,700.00
SILK CITY DEVELOPMENT, LLC	\$17,300.00	\$17,300.00
359-367 HAMILTON CV 2019, LLC	\$150,000.00	\$200,000.00
FLORIO ENTERPIRSES, LLC	\$22,700.00	\$22,700.00
FLORIO ENTERPIRSES, LLC	\$22,700.00	\$22,700.00
FLORIO ENTERPIRSES, LLC	\$22,700.00	\$22,700.00
40 12 <sup>th</sup> AVENUE HOLDINGS, LLC	\$33,500.00	\$33,500.00
JCM 47-49 GODWIN, LLC	\$27,800.00	\$27,800.00
100 CARROLL STREET CV BRIDGE, LLC	\$23,400.00	\$23,400.00
146-152 HAMILTON, LLC	\$21,600.00	\$21,600.00

146-152 HAMILTON, LLC	\$21,600.00	\$21,600.00
146-152 HAMILTON, LLC	\$21,600.00	\$21,600.00
146-152 HAMILTON, LLC	\$21,600.00	\$21,600.00
144-155 FAIR STREET DEV, LLC	\$99,600.00	\$99,600.00
JCM 116-118 FAIR STREET, LLC	\$70,500.00	\$89,900.00
JCM 118 HAMILTON, LLC	\$23,700.00	\$23,700.00
SAFI, LLC	\$134,600.00	\$134,600.00
370 BROADWAY, LLC	\$314,000.00	\$1,064,000.00
370 BROADWAY, LLC	\$213,200.00	\$213,200.00
370 BROADWAY, LLC	\$155,300.00	\$155,300.00
370 BROADWAY, LLC	\$179,400.00	\$204,600.00
FLORIO ENTERPRISES	\$129,500.00	\$129,500.00
39-43 16TH LLC	\$54,700.00	\$71,100.00
JCM INVESTORS 1012, LLC	\$4,700.00	\$4,700.00
JCM INVESTORS 1012, LLC	\$13,700.00	\$45,700.00
JCM INVESTORS 1012, LLC	\$6,800.00	\$6,800.00
PARK AVENUE RENTALS, LLC	\$41,000.00	\$46,500.00
PARK AVENUE RENTALS, LLC	\$40,600.00	\$46,500.00
PARK AVENUE RENTALS, LLC	\$121,800.00	\$46,100.00
94-96 16 <sup>TH</sup> AVENUE GFSE20, LLC	\$16,400.00	\$16,400.00
94-96 16 <sup>TH</sup> AVENUE GFSE20, LLC	\$17,500.00	\$17,500.00
77-91 PARK AVENUE BRIDGE, LLC	\$41,600.00	\$41,600.00
77-91 PARK AVENUE BRIDGE, LLC	\$76,900.00	\$41,600.00
77-91 PARK AVENUE BRIDGE, LLC	\$76,900.00	\$76,900.00
FABIAN-ALEXANDRIA, LLC	\$1,241,200.00	\$3,637,700.00
111 WASHINGTON STREET REALTY, LLC	\$148,000.00	\$172,000.00
114-118 ELLISON ST. PROJECT, LLC	\$467,200.00	\$1,260,000.00
162 MAIN, LLC	\$196,900.00	\$1,325,000.00
75-81 ELLISON STREET	\$406,900.00	\$3,414,500.00
165-169 BARCLAY STREET, LLC	\$132,000.00	\$142,000.00
STILL OWNED BY ST. JOE'S, TRANSFERRING	\$62,500.00	\$62,500.00
BARCLAY URBAN RENEWAL, LLC	\$25,000.00	\$25,000.00
/JCAL DEVELOPMENT GROUP	\$24,200.00	\$24,200.00
BARCLAY URBAN RENEWAL, LLC	\$99,200.00	\$99,200.00
BARCLAY URBAN RENEWAL, LLC	\$134,700.00	\$134,700.00
BARCLAY URBAN RENEWAL, LLC	\$125,000.00	\$125,000.00
BARCLAY URBAN RENEWAL, LLC	\$62,500.00	\$62,500.00

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BARCLAY URBAN RENEWAL, LLC	\$97,700.00	\$97,700.00
BARCLAY URBAN RENEWAL, LLC	\$13,300.00	\$13,300.00
BARCLAY URBAN RENEWAL, LLC	\$51,800.00	\$51,800.00
BARCLAY URBAN RENEWAL, LLC	\$24,100.00	\$24,100.00
ABBY 2012, LLC	\$32,000.00	\$32,000.00
ABBY 2012, LLC	\$77,400.00	\$77,400.00
LARAMA HOMES REALTY, LLC	\$48,300.00	\$48,300.00
LARAMA HOMES REALTY, LLC	\$50,500.00	\$50,500.00
859 MAIN STREET, LLLC	\$35,200.00	\$35,200.00
859 MAIN STREET, LLC	\$158,800.00	\$158,800.00
859 MAIN STREET, LLC	\$79,400.00	\$79,400.00
ABUROUMI, MAHMOND	\$158,800.00	\$158,800.00
ABUROUMI, MAHMOND	\$79,400.00	\$79,400.00
859 MAIN STREET, LLLC	\$32,100.00	\$32,100.00
STRAIGHT STREET PROPERTIES, LLC	\$69,400.00	\$79,400.00
STRAIGHT STREET PROPERTIES, LLC	\$74,100.00	\$84,100.00
STRAIGHT STREET PROPERTIES, LLC	\$337,100.00	\$347,100.00
STRAIGHT STREET PROPERTIES, LLC	\$62,500.00	\$72,500.00
STRAIGHT STREET PROPERTIES, LLC	\$62,500.00	\$72,500.00
STRAIGHT STREET PROPERTIES, LLC	\$62,500.00	\$72,500.00
PATERSON MEDICAL PLAZA	\$342,700.00	\$367,700.00
PATERSON MEDICAL PLAZA	\$171,050.00	\$171,050.00
STRAIGHT STREET PROPERTIES, LLC	\$101,800.00	\$101,800.00
STRAIGHT STREET PROPERTIES, LLC	\$62,200.00	\$62,200.00
216-224 SPRING STREET HOLDINGS, LLC	\$34,000.00	\$41,300.00
216-224 SPRING STREET HOLDINGS, LLC	\$45,000.00	\$62,200.00
216-224 SPRING STREET HOLDINGS, LLC	\$36,800.00	\$134,300.00
216-224 SPRING STREET HOLDINGS, LLC	\$45,300.00	\$53,800.00
188-200 21 <sup>ST</sup> STREET, LLC	\$211,100.00	\$755,600.00
188-200 21 <sup>ST</sup> STREET, LLC	\$243,100.00	\$690,600.00
RAMADY REALTY, LLC	\$506,600.00	\$729,000.00
941 MAIN STREET, LLC	\$157,200.00	\$157,200.00
941 MAIN STREET, LLC	\$78,600.00	\$78,600.00
941 MAIN STREET, LLC	\$58,000.00	\$71,400.00
BUFFALO & MAIN, LLC	\$738,300.00	\$738,300.00
BUFFALO & MAIN, LLC	\$79,400.00	\$79,400.00
BUFFALO & MAIN, LLC	\$152,400.00	\$152,400.00

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1010 SOUTH PATERSON PLAZA, LLC	\$50,200.00	\$442,700.00
1010 SOUTH PATERSON PLAZA, LLC	\$118,700.00	\$145,200.00
1010 SOUTH PATERSON PLAZA, LLC	\$58,800.00	\$72,100.00
1010 SOUTH PATERSON PLAZA, LLC	\$58,400.00	\$72,100.00
1010 SOUTH PATERSON PLAZA, LLC	\$158,800.00	\$722,400.00
1010 SOUTH PATERSON PLAZA, LLC	\$158,800.00	\$882,900.00
GAETA CLASS RECYCLING CENTER, LLC	\$45,900.00	\$48,100.00
GAETA CLASS RECYCLING CENTER, LLC	\$33,900.00	\$33,900.00
GAETA CLASS RECYCLING CENTER, LLC	\$34,200.00	\$34,200.00
GAETA CLASS RECYCLING CENTER, LLC	\$153,400.00	\$242,000.00
BEDKAS REALTY, LLC	\$600,000.00	\$2,311,300.00
SEVAN ASSOCIATES	\$77,300.00	\$77,300.00
SEVAN ASSOCIATES	\$41,400.00	\$41,400.00

H (cont'd) Tax Abatements - **5 YEAR EOA ABATEMENT**

<b>Project Name/Property</b>	<b>2021 Assessed Value</b>	<b><u>2021 Taxes If Billed in Full at 2020 Total Tax Rate</u></b>
SILK CITY DEVELOPMENT, LLC	\$28,200.00	\$91,900.00
SILK CITY DEVELOPMENT, LLC	\$35,400.00	\$101,200.00
SILK CITY DEVELOPMENT, LLC	\$9,900.00	\$43,600.00
JCM PROPERTIES, LLC	\$6,300.00	\$79,800.00
JCM PROPERTIES, LLC	\$7,300.00	\$92,300.00
JCM PROPERTIES, LLC	\$7,300.00	\$92,300.00
JCM INVESTORS 1012, LLC	\$18,300.00	\$18,300.00
SILK CITY DEVELOPMENT	\$14,400.00	\$68,900.00
SILK CITY CV IV, LLC	\$13,900.00	\$140,000.00
SILK CITY DEVELOPMENT	\$16,200.00	\$60,000.00
JCM PROPERTIES XIV, LLC	\$16,200.00	\$25,300.00
JCM PROPERTIES, LLC	\$25,300.00	\$81,300.00
SCDH II DCV 2019, LLC	\$17,000.00	\$136,100.00
SILK CITY CV III	\$17,100.00	\$150,100.00
JCM PROPERTIES XIX	\$16,300.00	\$70,700.00
SILK CITY DEVELOPMENT, LLC	\$22,900.00	\$113,000.00
SILK CITY DEVELOPMENT, LLC	\$29,300.00	\$149,700.00
JCM INVESTORS 1012, LLC	\$45,900.00	\$58,200.00

JCM PROPERTIES XIV, LLC	\$25,500.00	\$106,000.00
PARAGON NJ PROPERTIES, LLC	\$22,400.00	\$22,400.00
TORIBIO, ILVIN, & TORRES, JIMENEZ	\$20,500.00	\$20,500.00
JCM 2019N CV1	\$12,500.00	\$12,500.00
PARAGON NJ PROPERTIES	\$8,200.00	\$8,200.00
SILK CITY DEVELOPMENT, LLC	\$20,800.00	\$94,900.00
SILK CITY DEVELOPMENT, LLC	\$20,100.00	\$20,100.00
SILK CITY DEVELOPMENT, LLC	\$20,800.00	\$146,700.00
JCM PROPERTIES XIV, LLC	\$15,200.00	\$102,200.00
SILK CITY DEVELOPMENT, LLC	\$14,600.00	\$26,600.00
SILK CITY DEVELOPMENT, LLC	\$19,500.00	\$59,400.00
ASHLEY & NICHOLAS VERTEUIL	\$43,800.00	\$303,000.00
TOCAS-CHAVEZ, OMAR	\$33,500.00	\$168,200.00
BREA KIRZZARYS A & BURGOS DIOGENES	\$31,900.00	\$31,900.00
VRAPI, SKENDER & VRAPI, ALBANA	\$53,000.00	\$189,200.00
JCM INVESTORS 1012, LLC	\$36,600.00	\$208,200.00
JCM PROPERTIES VIII, LLC	\$36,600.00	\$198,700.00
AZ PROMISE, LLC	\$43,300.00	\$154,900.00
MICHAEL BUENO	\$46,100.00	\$196,500.00
JCM PROPERTIES XV11	\$39,100.00	\$118,300.00
OXFORD HOMES, LLC	\$33,300.00	\$33,300.00
OXFORD HOMES	\$112,600.00	\$145,900.00
SCDH II CV II 2019, LLC	\$29,800.00	\$139,300.00
PENA NUNEZ, CARLOS	\$56,300.00	\$201,700.00
COMMUNITY ASSET PREVENTION CORP	\$34,800.00	\$151,500.00
MOHAMMED T. ISLAM	\$42,200.00	\$52,600.00
JCM PROPERTIES XIV, LLC	\$42,400.00	\$159,800.00
GOSWAMI, KRISHNA & GANESH CHANDRA	\$42,200.00	\$88,900.00
DISCOVER REALTY CORP	\$41,100.00	\$153,100.00
LANTIGUA, ANA & FANA, ANTONIO	\$52,300.00	\$52,300.00
ABUROUMI, MAHMOUD	\$75,000.00	\$418,600.00
WAYNE AVE REALTY, LLC	\$55,800.00	\$362,600.00
REDWOOD PROPERTY, LLC	\$42,200.00	\$112,200.00
ARAFAT, KAZI EASIR	\$35,400.00	\$35,400.00
NEW JERSEY HOLDING VI, LLC	\$35,400.00	\$35,400.00
72 LAAUWE AVE, LLC	\$19,000.00	\$19,900.00
SILK CITY DEVELOPMENT	\$58,700.00	\$188,700.00

NAZIRI, TILA AND HAJI	\$40,700.00	\$150,300.00
RAPAIC, MILAN	\$82,100.00	\$183,600.00
ABRANTES, ROBERTO C. & JENNY	\$81,300.00	\$162,300.00
RAMIREZ, JACINTO	\$79,600.00	\$196,500.00
ESPINAL, HECTOR & LOZADA, MAIRNE	\$77,900.00	\$221,000.00
SANCHEZ-VENEGAS, MERCELINO E	\$75,400.00	\$178,000.00
RODRIGUEZ, JERRY	\$94,000.00	\$218,800.00
CUELLAR, DENNIS	\$83,800.00	\$284,300.00
SILK CITY DEVELOPMENT & RESTORATION	\$162,600.00	\$162,600.00
HIRSCH, CHARLES E & NORMA B DBA WAITE STREET ASSOCIATES, LLC	\$3,146,300.00	\$5,455,900.00
RODRIGUEZ, ALESST & NUNENEZ A.A. JR.	\$57,600.00	\$181,200.00
NESSA BUILDERS	\$59,000.00	\$59,000.00
BENZAN AYBAR, JAVIER	\$52,200.00	\$165,300.00
PENA, MARIE A.	\$62,100.00	\$242,900.00
VERA CRUZ	\$46,100.00	\$59,600.00
SILVA, GLADYS & PAULO	\$47,300.00	\$165,000.00
ENSUNCHO, WINSTON	\$46,100.00	\$111,700.00
POMPEY, TERRANCE	\$29,000.00	\$132,000.00
LLANOS MESTANZA, IVAN	\$56,900.00	\$196,400.00
111 E 22 <sup>ND</sup> ST, LLC	\$51,800.00	\$51,800.00
BRITO, MIGUEL A & ANTHONY SOTO	\$55,600.00	\$189,300.00
HAYDEE ESTEVEZ	\$58,700.00	\$167,300.00
LOPEZ, RUDY	\$47,700.00	\$227,200.00
337 9 <sup>TH</sup> AVENUE LLC	\$50,000.00	\$50,000.00
337 9 <sup>TH</sup> AVENUE LLC	\$50,000.00	\$50,000.00
337 9 <sup>TH</sup> AVENUE LLC	\$50,000.00	\$50,000.00
221-223 EASAT 15 <sup>TH</sup> STREET, LLC	\$60,000.00	\$60,000.00
239 17 <sup>TH</sup> , LLC	\$80,600.00	\$80,600.00
SILK CITY DEVELOPMENT, LLC	\$27,200.00	\$64,600.00
JCM PROPERTIES XIV, LLC	\$38,100.00	\$169,300.00
406 12 <sup>TH</sup> AVENUE, LLC	\$26,100.00	\$261,100.00
PLACERES, EDWIN & LAURIE	\$21,500.00	\$85,200.00
JCM INVESTORS 1012 LLC	\$23,600.00	\$117,400.00
HADJIYSKI, RAMIZ	\$21,600.00	\$268,100.00
JCM INVESTORS 1012, LLC	\$18,999.00	\$121,797.00
VAN BLARCOM ST, LLC	\$30,000.00	\$30,000.00

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JCM PROPERTIES XIV, LLC	\$23,600.00	\$23,600.00
3KASBOYS, LLC	\$23,600.00	\$23,600.00
JCM INVESTORS 1012, LLC	\$17,600.00	\$17,600.00
SILK CITY DEVELOPMENT I, LLC	\$23,600.00	\$23,600.00
JCM PROPERTIES XIX	\$16,300.00	\$70,700.00
SILK CITY DEVELOPMENT II LLC	\$15,100.00	\$15,100.00
PATERSON FALLS REALTY GROUP, LLC	\$21,400.00	\$21,400.00
PAT 2020 I, LLC	\$21,900.00	\$21,900.00
3 KASBOYS, LLC	\$17,500.00	\$17,500.00
FVM HOLDINGS, LLC	\$46,600.00	\$46,600.00
150 LAWRENCE HOLDING, LLC	\$101,400.00	\$101,400.00
SILK CITY CVIII	\$21,500.00	\$21,500.00
UNITED ASSETS M CV LLC	\$23,000.00	\$161,900.00
JCM XXI CARROLL GROUP CV20, LLC	\$21,900.00	\$182,600.00
SILK CITY DEVELOPMENT, LLC	\$17,100.00	\$30,900.00
460 EAST 24 <sup>TH</sup> STREET, LLC	\$36,500.00	\$36,500.00
WILLIAMS, TENECIA	\$59,000.00	\$146,400.00
MORIAMA SOTO	\$52,300.00	\$124,000.00
MICHAEL PEREZ	\$52,300.00	\$124,000.00
TOMCZYK, PAWEL	\$41,900.00	\$200,000.00
PATERSON FALLS REALTY GROUP, LLC	\$33,000.00	\$33,000.00
478-480 11 <sup>TH</sup> AVENUE, LLC	\$51,400.00	\$203,400.00
DEDIOS ALMONTE, JUAN	\$44,100.00	\$231,100.00
UNITED ASSETS MANAGEMENT CV, LLC	\$55,600.00	\$127,300.00
SILK CITY CVV 2019, LLC	\$41,100.00	\$124,200.00
SILK CITY SV II, LLC	\$35,300.00	\$120,800.00
UNITED ASSETS MANAGEMENT, LLC	\$42,200.00	\$42,200.00
NORTHEAST REALTY & MNGT, LLC	\$54,400.00	\$122,700.00
PRFG FORTE 79 CV20, LLC	\$47,400.00	\$60,400.00
JCM PROPERTIES, LLC	\$27,800.00	\$27,800.00
JCM XXI CARROLL GROUP CV20 LLC	\$26,300.00	\$173,200.00
JCM PROPERTIES XVII, LLC	\$31,600.00	\$31,600.00
JCM PROPERTIES XVII, LLC	\$21,600.00	\$31,700.00
PARAGON NJ PROPERTIES LLC	\$10,600.00	\$10,600.00
SILK CITY CV IV	\$17,000.00	\$18,100.00
SILK CITY DEVELOPMENT, LLC	\$17,000.00	\$83,900.00
SILK CITY CVV 2019, LLC	\$53,800.00	\$53,800.00

SILK CITY DEVELOPMENT, LLC	\$17,200.00	\$83,400.00
JCM PROPERTIES XVII	\$19,400.00	\$88,400.00
SILK CITY DEVELOPMENT LLC	\$17,200.00	\$17,200.00
JCM INVESTORS 1012, LLC	\$155,300.00	\$1,179,200.00
JCM XXI CARROLL GROUP CV20 LLC	\$20,800.00	\$68,000.00
JCM XXI CARROLL GROUP CV20 LLC	\$20,800.00	\$68,000.00
JCM XXI CARROLL GROUP CV20 LLC	\$20,800.00	\$68,000.00
JCM INVESTORS 1012, LLC	\$81,600.00	\$172,000.00
SILK CITY DEVELOPMENT	\$20,700.00	\$20,700.00
JCM CONDO GROUP CV 2019, LLC	\$22,700.00	\$22,700.00
SILK CITY CV IV, LLC	\$21,900.00	\$21,900.00
SILK CITY DEVELOPMENT, LLC	\$21,200.00	\$141,100.00
SILK CITY DEVELOPMENT II, LLC	\$42,600.00	\$51,000.00
SILK CITY DEVELOPMENT, LLC	\$21,300.00	\$79,800.00
JCM PROPERTIES XIV, LLC	\$21,300.00	\$59,700.00
PARAGON NJ PROPERTIES, LLC	\$22,700.00	\$22,700.00
CORE PARTNERS 1012, LLC	\$21,900.00	\$21,900.00
JCM INVESTORS 1012, LLC	\$21,600.00	\$147,900.00
JCM INVESTORS 1012, LLC	\$22,000.00	\$22,000.00
SILK CITY DEVELOPMENT, LLC	\$22,300.00	\$104,600.00
SILK CITY DEVELOPMENT I, LLC	\$21,400.00	\$94,700.00
JCM PROPERTIES XVI, LLC	\$19,300.00	\$91,600.00
SILK CITY DEVELOPMENT, LLC	\$20,500.00	\$102,100.00
JCM INVESTORS 1012, LLC	\$17,600.00	\$59,300.00
JCM INVESTORS 1012, LLC	\$14,700.00	\$30,300.00
SILK CITY DEVELOPMENT, LLC	\$16,500.00	\$124,900.00
BKS REALTY, LLC	\$144,400.00	\$590,000.00
JCM INVESTORS 1012, LLC	\$43,000.00	\$43,000.00
BASCOM CORP	\$21,600.00	\$21,600.00
JCM CONDO GROUP CV 2019 LLC	\$24,700.00	\$24,700.00
84-86 AUBURN STREET, LLC	\$27,600.00	\$116,600.00
SILK CITY CV III	\$21,600.00	\$21,600.00
SILK CITY DEVELOPMENT, LLC	\$39,200.00	\$39,800.00
22 PATERSON, LLC	\$57,600.00	\$72,200.00
LB PROPERTIES HOLDINGS, LLC	\$54,800.00	\$226,400.00
SILK CITY DEVELOPMENT & RESTO, LLC	\$50,000.00	\$50,000.00
COURTNEY PARKS	\$50,000.00	\$147,600.00

GABO INVESTMENTS, LLC	\$51,700.00	\$208,100.00
JCM PROPERTIES XVII	\$38,300.00	\$120,700.00
736 EAST 28 <sup>TH</sup> STREET, LLC	\$65,000.00	\$65,000.00
JCM INVESTORS 1012, LLC	\$20,300.00	\$20,300.00
VALDEZ, ESTEFANI	\$53,000.00	\$274,300.00
ABL ONE PATERSON E VENTURES, LLC	\$52,900.00	\$247,100.00
JC FAMILY GROUP, LLC	\$59,600.00	\$59,600.00
GUTIERREZ, CHRISTINE	\$15,800.00	\$170,100.00
JCM CONDO GROUP CV 2019, LLC	\$17,300.00	\$17,300.00
PIMIENTA, YAMIL F.	\$16,800.00	\$118,500.00
LOPEZ JR., JOSE R.	\$25,300.00	\$42,100.00
JCM INVESTORS 1012, LLC	\$18,200.00	\$81,100.00
HOLMES, TYSEME J.	\$20,800.00	\$167,600.00
BASCOM CORP	\$23,000.00	\$23,000.00
SILK CITY CV II, LLC	\$26,200.00	\$138,600.00
JCM PROPERTIES XV111	\$24,000.00	\$172,100.00
SILK CITY CVV 2019, LLC	\$21,600.00	\$21,600.00
SILK CITY CV II, LLC	\$21,500.00	\$91,900.00
SCDHII CV III 2019, LLC	\$21,600.00	\$93,100.00
TETRAD INVESTMENTS, LLC	\$22,100.00	\$22,100.00
PARAGON NJ PROPERTIES, LLC	\$15,300.00	\$15,300.00
JCM 2019 CVI, LLC	\$19,400.00	\$138,000.00
JCM 2019 CVI, LLC	\$20,900.00	\$20,900.00
JCM INVESTORS FK5, LLC	\$567,000.00	\$768,800.00
SILK CITY DEVELOPMENT, LLC	\$21,600.00	\$74,800.00
JCM INVESTOR FK5, LLC	\$79,900.00	\$561,300.00
GABO INVESTMENTS, LLC	\$17,500.00	\$153,400.00
SHALATI, FADI	\$76,100.00	\$146,600.00
5 COLT STREET, LLC	\$377,000.00	\$3,012,900.00
218 REALTY, LLC	\$181,200.00	\$400,000.00
42 BROADWAY, LLC	\$242,300.00	\$1,250,700.00
302-308 MAIN STREET, LLC	\$336,000.00	\$997,200.00
VIERA, GIOVANE P.	\$15,500.00	\$173,200.00
28 MARSHALL STREET, LLC	\$42,000.00	\$450,000.00
35 HOXEY STREET, LLC	\$42,600.00	\$42,600.00
EYAD, ASDELAZIZ	\$64,500.00	\$347,700.00
BIJELONIC, NEDELJKO	\$59,300.00	\$161,200.00

Application Year: CY2022	Municipality: Paterson	County: Passaic
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JAVIER & BANESA GARCIA	\$50,600.00	\$50,600.00
60-62 CARLISLE AVENUE, LLC	\$62,000.00	\$62,000.00
NASSIRY, MOHAMHAD & IZADMEHR, BAHMAN	\$171,400.00	\$171,400.00
S.A. BELKYS HOMES, LLC	\$35,500.00	\$35,500.00
AMU, ABDUL	\$43,800.00	\$43,800.00
5RG REALTY, LLC	\$176,500.00	\$226,600.00
KENNEDY, JASMINE	\$31,400.00	\$117,300.00
258-262 ATLANTIC STREET, LLC	\$77,600.00	\$459,900.00
161 BLOOMFIELD AVENUE, LLC	\$63,800.00	\$63,800.00
5RG REALTY, LLC	\$364,600.00	\$2,978,700.00
311-313 MARSHALL STREET	\$130,600.00	\$243,900.00
WALGREENS PAT RX DEV	\$1,103,100.00	\$1,103,100.00
ABUROUMI, MAHMOUD	\$71,200.00	\$489,400.00
ABUROUMI, MAHMOUD	\$69,200.00	\$69,200.00
JAHAD EMAN	\$24,900.00	\$24,900.00
348-358 STRAIGHT ST, LLC	\$708,800.00	\$708,800.00
HUTCHINSON, JOSHUA	\$17,300.00	\$119,100.00
44 BEECH STREET, LLC	\$1,634,200.00	\$9,210,900.00
NJ PREMIER PROPERTY, LLC	\$17,500.00	\$135,100.00
JCM INVESTORS XVIII, LLC	\$41,000.00	\$48,800.00
JCM INVESTORS XIX, LLC	\$21,600.00	\$21,600.00
JCM INVESTORS 1012, LLC	\$21,400.00	\$55,500.00
ACEKS PROPERTY MANAGEMENT, LLC	\$628,000.00	\$1,560,400.00
SOLENNY AVINODER VARGS	\$21,900.00	\$171,100.00
LIAQUAT, SHUWAIB & CHOWDURY, NISHAT	\$38,200.00	\$207,800.00
374 PAXTON, LLC	\$62,600.00	\$62,600.00
GARCIA, CARLOS & VERONICA, KARLA	\$57,100.00	\$57,100.00
YASSEN, LLC	\$88,500.00	\$692,500.00
ABUROUMI, MAHMOUD & ISMAT	\$55,800.00	\$55,800.00
ABUROUMI, MAHMOUD & ISMAT	\$257,600.00	\$257,600.00
ABUROUMI, MAHMOUD & ISMAT	\$77,600.00	\$77,600.00
AMMAR, BASEM	\$62,100.00	\$181,200.00
17 MICHIGAN REALTY, LLC	\$124,400.00	\$245,000.00
62 GOULD AVENUE, LLC	\$50,200.00	\$60,200.00
Z & S DEVELOPERS	\$56,250.00	\$56,250.00
Z & S DEVELOPERS	\$56,250.00	\$56,250.00
33-35 LLC	\$61,800.00	\$191,800.00

Application Year: CY2022	Municipality: Paterson	County: Passaic
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GADALLA HISHAM	\$51,900.00	\$219,800.00
ABOROUMI, MAHMOUD	\$45,600.00	\$176,000.00
GAETA	\$537,900.00	\$1,865,700.00
ABDERABBO, ABDALLAH, REBHI, NPORA, INC	\$152,400.00	\$580,200.00
GARBER, MUSTAFA	\$170,000.00	\$220,000.00
205 PENNSYLVANIA PROPERTY MGT	\$286,800.00	\$286,800.00
DINGMANS PATERSON REALTY, LLC	\$89,300.00	\$89,300.00
OLIVERA, ARIEL	\$95,500.00	\$190,100.00
Z & S, LLC	\$83,500.00	\$83,500.00
SOLANO, JAVIER	\$83,800.00	\$83,800.00
6130 WASHINGTON STREET REALTY CORP	\$511,400.00	\$895,400.00
PARAGON NJ PROPERTIES, LLC	\$51,600.00	\$51,600.00
BEM PROPERTIES	\$49,900.00	\$164,700.00
ABREU, FRANCISCO	\$56,600.00	\$56,600.00
C & D CONSTRUCTION	\$54,900.00	\$54,900.00
NA QWAN, DONALD AND KENNISA	\$45,700.00	\$45,700.00
HICIANO, A & HENRIQUEZ, BRADY & JEAN c	\$69,200.00	\$226,000.00
KHALAF, ADEL	\$30,100.00	\$30,100.00
ROSARIO, LYDIA	\$37,900.00	\$37,900.00
CHEATOM, LASHAWN	\$37,900.00	\$37,900.00
FERMIN, WILTON & TAMARA	\$30,100.00	\$30,100.00
MCCOY, BRANDY	\$35,400.00	\$35,400.00
ABDULAZEEZ, SAMEH	\$49,600.00	\$49,600.00
MONSTASER, ABDELGHANI	\$46,050.00	\$239,750.00
FAWZI, ABDELGANI	\$46,050.00	\$46,050.00
LANDRON, ROBERTO	\$76,500.00	\$268,600.00
ALMUKHTAR, NASSIR	\$43,500.00	\$43,500.00
RIJO, MARIO C.	\$67,500.00	\$168,200.00
NEW K REALTY	\$41,200.00	\$41,200.00
CARRASCO, DARIS	\$86,800.00	\$208,700.00
RAMIREZ, CARLOS	\$87,800.00	\$249,800.00
EC PROPERTIES HOLDINGS, LLC	\$23,100.00	\$23,100.00
EC PROPERTIES HOLDINGS, LLC	\$23,100.00	\$23,100.00
CEDRO PROPERTIES	\$117,600.00	\$268,100.00
ALIALUDI, ABDALLAH A	\$102,600.00	\$298,200.00
BEM PROPERTIES	\$65,000.00	\$65,000.00
GABO INVESTMENTS, LLC	\$35,000.00	\$35,000.00

<b>Application Year: CY2022</b>	<b>Municipality: Paterson</b>	<b>County: Passaic</b>
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BROWN, TAMIKA & COOPER, SHARLYN	\$120,300.00	\$349,500.00
UNITED ASSET MANAGEMENT, LLC	\$58,500.00	\$259,300.00
709 14 <sup>TH</sup> AVENUE, LLC	\$52,600.00	\$52,600.00
205 EAST 32 <sup>ND</sup> STREET ASSOCIATION, LLC	\$125,000.00	\$125,000.00
BETAR REALTY INC	\$65,000.00	\$65,000.00
SILK CITY DEVELOPMENT & RESTO, LLC	\$49,500.00	\$49,500.00
GABO INVESTMENTS	\$45,900.00	\$104,500.00
RESTREPO, IVAN H.	\$63,000.00	\$217,600.00
NK MADISON PROPERTY, LLC	\$76,000.00	\$443,000.00
GARDEN STATE PROPERTIES, LLC	\$50,100.00	\$305,600.00
KHALIFEH GROUP, LLC	\$15,500.00	\$130,800.00
GINAT, RONI	\$427,500.00	\$1,039,500.00
914 EAST 22 <sup>ND</sup> STREET, LLC	\$49,300.00	\$51,800.00

**IX-A. List actions that limited Salary and Wage costs: i.e., layoffs, furloughs, freezes, contract concessions, etc.  
(See item C-3 in Local Finance Notice for details)**

S&W Line Item	Prior Year Actual	Application Year Proposed	Explanation of Change
All Departments & Statutory Agencies			Most nonessential vacant positions were removed from the CY22 spending plan. Any pre-approved waivers have been apportioned for the remaining nine months of CY22.
All Departments & Statutory Agencies			Preapproval of overtime by the Office of the Business Administrator.
All Departments & Statutory Agencies			Contract negotiations continue, but the City position is that increases are capped at 2% inclusive of all economic benefits.



**IX-C. Evaluate existing local revenues, as to whether the rates or collections can be increased or imposed, and if so, how changes will be implemented.**

Local Revenues and services provided though the General/Current Fund	Check if services are provided	Are fees charged to cover the costs of the program?	If fees do not cover costs, what is the amount of subsidy?	If there is a subsidy, explain why fees cannot be increased to reduce or eliminate subsidy.
Recreation programs	<input checked="" type="checkbox"/>	No	The net program services are covered by municipal budget.	The city's socioeconomic profile is below poverty. Thus, many of the residents who need recreation programs the most would be unable to participate if a fee were charged.
Sewer Fees	<input checked="" type="checkbox"/>	Yes		
Water Fees	<input type="checkbox"/>			
Swimming Pool	<input checked="" type="checkbox"/>	No	The net program services are covered by municipal budget.	The city's socioeconomic profile is below poverty. Thus, many of the residents who have little to no access to private swimming pools would be unable to utilize city pools if a fee were charged.
Uniform Construction Code	<input checked="" type="checkbox"/>	Yes		Statutory
Uniform Fire Code	<input checked="" type="checkbox"/>	Yes		Statutory
Land Use Fees	<input type="checkbox"/>			
Parking Fees	<input type="checkbox"/>			
Beach Fees	<input type="checkbox"/>			
Insert other local fees below:	<input type="checkbox"/>			
Land Use Escrow fees for in-house staff	<input checked="" type="checkbox"/>	Yes		Improving process to utilize escrow payments to fully cover expenses, as money is available but hours by planning professionals have to be properly tracked.
Land Use Escrow fees for independent contractors	<input checked="" type="checkbox"/>	Yes		Improving process to utilize escrow payments to fully cover expenses, as money is available but hours by planning professionals have to be properly tracked.

**X. Service Delivery**

List all services that the municipality contracts to another organization: i.e., shared services with another government agency, including formal and informal shared services, memberships in cooperative purchasing program, private (commercial), or non-profit organization.

Type of Service	Name of Contracted Entity	Estimated Amount of Contract	Estimated Savings <i>*see note on next page</i>	Year Last Negotiated (as applicable)
PURCHASE / DELIVERY / INSTALLATION OF (5) POLES – LED LIGHTING AT PUTNAM OVAL	SOURCEWELL CONTRACT #071619-MSL	\$287,900.00	\$21,030.00	07/21/2021
PURCHASE / DELIVERY / INSTALLATION OF SYNTHETIC TURF FIELD AT PUTNAM OVAL	SOURCEWELL CONTRACT #060518-SII	\$872,095.00	\$53,485.00	07/21/2021
PISTOL RANGE FOR THE 2021 FISCAL YEAR	BOROUGH OF PARAMUS POLICE DEPARTMENT	\$58,000.00	SHARED SERVICES	08/17/2021
PURCHASE / DELIVERY OF (1) 2021 FORD POLICE INTERCEPTOR SUV ALL WHEEL DRIVE	CRANFORD CONTRACT NO. 47CPCPS, ITEM #1	\$33,197.27	\$13,000.00	08/17/2021
PURCHASE / INSTALLATION OF (1) NEW HOPPER SPREADER	NEW JERSEY CO-OP 65MCESCCPS BID #ESCNJ 20/21-55	\$30,561.79	12-15 %	08/17/2021
PREVENTIVE MAINTENANCE/REPAIR OF THE COMMUNICATIONS EQUIPMENT	MORRIS COUNTY COOPERATIVE PRICING	\$46,000.00	N/A	09/14/2021
ANNUAL SOFTWARE SERVICES RELATED TO THE SEECICFIX REQUEST MANAGEMENT SYSTEM AND MOBILE APP	OMNI PARTNERS CONTRACT #2018011-02	\$23,342.38	N/A	09/14/2021
PURCHASE / DELIVERY OF (2) NEW 900-ECO 12 YARD TRUCK MOUNTED COMBINATION SEWER TRUCK	SOURCEWELL CONTRACT #122017-SCA	\$996,719.46	\$11,649.27	10/12/2021
PURCHASE OF VARIOUS TOOLS, ATC LOCKER AND ADMINISTRATION SOFTWARE	COUNTY OF BERGEN NEW JERSEY COOPERATIVE PURCHASING ALLIANCE CO-OP #18-42	\$112,886.90	0-54%	10/26/2021
PURCHASE / DELIVERY OF ROCK SALT	PASSAIC COUNTY COOPERATIVE PRICING SYSTEM #38-PCCP	\$300,000.00	\$84.98 PER TON	12/14/2021
MAINTENANCE SERVICES AT VARIOUS CITY PARKS	EDUCATIONAL SERVICES COMMISSION CO-OP #65MCESCCPS BID #ESCNJ 20/21-49	\$29,800.00	N/A	01/18/2022
PURCHASE /INSTALLATION OF SNOWPLOW AND ELECTRIC HOPPER SPREADERS	ESC CO-OP AGREEMENT #65MCESCCPS ESCNJ 18/19-25	\$42,866.28	20-45%	01/18/2022
MAINTENANCE OF THE HVAC AT THE COMPLEX	H-GAC CONTRACT #030817-JHN	\$86,640.00	10% PARTS 10% LABOR	01/18/2022

**SPECIAL NOTATION - OTHER SAVINGS DUE TO USE OF COOPERATIVE CONTRACTS AGREEMENTS:**

1. SAVINGS OF TIME AND ADMINISTRATIVE COST OF NOT HAVING TO CREATE A SEPARATE PROCUREMENT.
2. SAVINGS IN COST IN NOT HAVING TO HIRE AN ARCHITECT TO PREPARE BID PACKAGE.
3. SAVINGS OF COST AND TIME IN NOT HAVING TO ADVERTISE PROJECT FOR BID.
4. SAVINGS OF COST NEEDED FOR A BID BOND (AVERAGE OF 1 ½ % OF TOTAL PROJECT VALUE).

**Section XI – Impact of Limited or No Aid Award**

Describe in detail the impact if aid is not granted for the current fiscal year. Essential services needs should be given priority. List the appropriate category of impact if the aid is not received. Rank each item from both lists as to the order in which elimination will take place. If across the board cuts will be made, indicate under service. **For rank order purposes, consider the two sections as one list. The cuts outlined here are one that the municipality will make absent a grant of aid.**

Rank Order	Department	# Of Layoffs	Effective Date	2021 Full Time Staffing	2022 Full Time Staffing	\$ Amount to be Saved
1	City Wide Furlough (Except for all Public Safety department employees, uniformed and non-uniformed)	689 furloughed	7/1/2022- 12/31/2022	689	689	Furlough 2 day per pay period:  Avg salary pp \$40,000 means 5% reduction for 6 mo, or \$1,000 pp  \$1,600,000 total savings
2	General Layoff	28 (\$30,000) 18 (\$50,000) 7 (\$80,000) 3 (\$100,000)	8/1/2022	1585	1585	Per 56 employees laid off, over a 5 month period, and after paying self-insured SUI  \$649,800 total savings, or avg \$4,834 pp

If services will be reduced, describe the service, impact and cost savings associated with it.

<b>Rank Order</b>	<b>Service</b>	<b>Cost Savings</b>	<b>Impact on Services</b>
1	Furlough referenced above		The general government services, which cover the day-to-day operations in the City Clerk, City Council, Mayor’s Office, Business Administration, Health & Human Services, Finance, DPW, Law, Economic Development, Municipal Court, Library, Museum would be reduced dramatically. The “quality of life” services that provide garbage and recycling pickup, pick-up downed trees, repair broken street lights, provide health services for the indigent and elderly, etc. would all be reduced to 95% of efficiencies.
2	General Layoff		Our median salary of \$40,000 would necessitate the layoff of 107 employees on a 5 month basis, for each \$1,000,000 in savings.

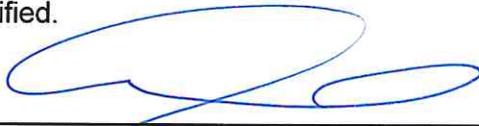
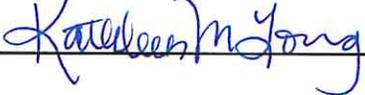
**XII. Agreement to Improve Financial Position of Municipality**

If aid is granted, the municipality will be required to submit to certain reporting conditions and oversight as authorized by law and a new Memorandum of Understanding will need to be signed. Please mark each box below indicating that the applicant understands and agrees to comply with these broad reporting and oversight provisions.

	Yes	No
1. Allow the Director of Local Government Services to assign management, financial, and operational specialists to assess your municipal operations.	X	
2. Implement actions directed by the Director to address the findings of Division staff.	X	
3. Enter into a new Memorandum of Understanding and comply with all its provisions, without exception.	X	

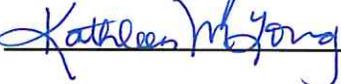
**XIII. Certification of Past Compliance for Municipalities Currently Operating Under a Transitional Aid MOU:**

The undersigned certify that the municipality is in substantial compliance with the conditions and requirements of the 2021 MOU and is operating in good faith to correct those area of noncompliance that have been identified.

Mayor:  Date: 3/31/22  
 Chief Financial Officer:  Date: 3/31/22  
 Chief Administrative Officer:  Date: 3/31/22

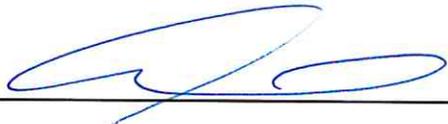
**XIV. CAMPS Certification (County and Municipal Personnel System - Civil Service municipalities only)**

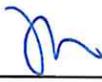
For Civil Service municipalities, the undersigned, being knowledgeable thereof, hereby certify that the municipality has placed the names of all current civil service employees in NJ "CAMPS."

Human Resources or Personnel Director:  Date: 3/31/2022  
 Chief Administrative Officer:  Date: 3/31/22

**XV. CERTIFICATION OF APPLICATION FOR TRANSITIONAL AID**

The undersigned acknowledges the municipality must comply with the foregoing requirements to receive Transitional Aid. In addition, included with this application is a copy (printed or electronic) of the budget documentation supporting the budget calculation that was provided to the governing body.

Mayor:  Date: 3/31/22

Chief Financial Officer:  Date: 3/31/22

Chief Administrative Officer: Kathleen M. Long Date: 3/31/22

## APPENDIX A

### Submission Checklist:

- Signed and certified application
- Copy of introduced budget, Annual Financial Statement and budget documentation
- Organization charts
- Copies of current labor contracts
- Copies of salary ordinance/resolutions and any contracts of non-union affiliated individuals
- Debt service schedules for all municipal obligations, including municipally operated utilities; all listed by payment date
- For prior recipients requesting level or increased funding, a letter from the mayor explaining why they failed to reduce their need for funding
- For new applicants, a governing body resolution authorizing application and agreeing to State supervision immediately upon filing of the application.
- A list of all motor vehicles owned or leased by the municipality (excluding construction equipment and fire apparatus); the agency assigned to its use; if the vehicle is assigned to an individual, the name of the individual; and if the vehicle is used by the individual outside of the regular workday or taken home by the individual
- A certification that copies of all active collective negotiation's agreements and the cost-out of each have been delivered to PERC. Support documentation regarding the method of cost out must also be provided
- List of all existing shared service agreements
- List of documented efforts to share municipal services, including public safety dispatch, code enforcement, public health services, and other services offered by neighboring municipalities, area boards of education, local authorities, or the county, if those costs are less than the current full cost of providing equivalent service

### Submission Instructions:

- E-mail electronic forms to [dlgs@dca.nj.gov](mailto:dlgs@dca.nj.gov), with "<name of municipality> Transitional Aid Application" in the subject line.
- Submit one copy of the signed application form and any printed documents to:  
Transitional Aid Program  
Division of Local Government Services  
101 South Broad Street  
PO Box 803  
Trenton, NJ 08625-0803