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Executive Director

NJ INFRASTRUCTURE BANK

Resources for Water and Wastewater Resilience

January 18, 2018
New Jersey H2LOans Financing Program

LENDERS / ADMINISTRATORS

NJDEP 75%

NJIB 25%

(Below Market Rate Loans) 25% of AAA-rate

$ (Loan Repayments)

BORROWER
SAIL LOAN PROGRAM

NJIB provides **Upfront funding** for Rebuild and Resiliency Water Projects in advance of FEMA Disaster Relief reimbursements

NJIB & DEP provide **Long-term funding** for non-reimbursed, eligible costs

NJIB provides **Compliance Oversight and Documentation Management** to mitigate chances of OIG audit de-obligations
SAIL LOAN PROGRAM

Requirements

• **Borrower Eligibility:** Declared County by Gov.

• **Project Eligibility:** Cert by DEP Comm. as Disaster Rebuild/Resiliency
SAIL LOAN PROGRAM

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• SRF Application / Loan
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SAIL LOAN PROGRAM

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• Project Eligibility: Cert by DEP Comm. as Disaster Rebuild/Resiliency
• SRF Application / Loan
• Approved FEMA Project WS
• MOA w/ NJIB: EMGrants; RFRs, Repayment, Coordinate/partnership
1. **Upfront Cash**

- **MOA dictates EIT submits RFRs to FEMA** (ensures complete packets)
  - Borrowers submit invoices + backups to NJIB
  - Complete packet to rec’v NJIB funds (avg = 23 biz days)
  - NJIB submits packet to FEMA for Reimburse (avg = 35 biz days!)… 94 submitted RFRs
  - Expenses: P&D + Legal expenses, Admin, Construction costs
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     Pay cost of Engineering Review (avg <2%)
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   - **LT Takeout:** SAIL Loan converted to LT loan for local match + FEMA ineligible, SRF qualified costs
SAIL LOAN PROGRAM

2. Compliance Oversight / Documentation Management

- FEMA Stafford Act / EPA SRF Regulations:
  
  NJIB / DEP act as Compliance Consultants – mitigate risk of rejections
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- **Project Reviews:** Completed by outside Engineering Firm (w/DEP oversight)
  Ample resources for faster review
  Borrower responsible for review costs (avg. < DEP 2% fee)
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- **NJIB manages all documentation** - in standardized format
  
  Provides PDF zip-file at closeout to Borrower, OEM, and GORR
NJIB / DEP Water Infrastructure Bank

Base Program - Insurance
SAIL Program - Disaster Relief

All Your Water Financing Needs

(609) 219-8600