

From: [Tony Tiniakos](#)
To: [DEP NJairrulesmobile](#)
Subject: [EXTERNAL] Drayage Trucks
Date: Wednesday, October 7, 2020 8:46:55 AM

Dear NJ DEP,

I am a member of the New Jersey drayage community. Please consider the following when making your decisions on any legislation regarding electric tractor trailers and the state of New Jersey, specifically port drayage.

- Well drafted laws affect everyone equally, please do not target port trucks as they are only a small fraction of all trucks (and vehicles) in New Jersey
- Please do not make a law because California is making a law. Their laws are disastrous (take AB5 as an example). Pass a law that people in New Jersey want.
- Take into consideration that as of now, there are no options to purchase an electric tractor that is capable of port trucking. Only Tesla has an available electric truck and it requires the use of their specific trailer. It will be useless for port use.
- Also note that tractors do not enjoy the same federal and state tax incentives that passenger vehicles enjoy.
- Choosing to mandate all port trucks be electric also unfairly discriminates against minorities as we make up most of the port driver community.
- I ask that you include ALL trucking companies in a public forum before you go any further with your decisions. Invite truck manufacturers as well.

We are all for clean air and understand the reasoning behind the mandate but these mandates must also provide the ability for businesses to adapt. It is inappropriate to pass laws without providing the proper tools to abide by them, whether it be adequate availability, low cost, easy adaptability, whatever. Please be thorough in your research before you make any new rules.

Best Regards,

Anthony Tiniakos
Vice President Sales & Marketing

BBT Logistics, Inc.
329 Doremus Avenue
Newark, New Jersey 07105
Tel: 973-578-4415
Fax: 973-578-8238
a.tiniakos@bbtlogistics.com
www.BBTLOGISTICS.com

NEWARK TERMINAL ACCESSORIAL CHARGES: If applicable a chassis charge of \$35.00 per day from date out to date in will be added to your invoice.

If origin or destination is GCT-NY / NYCT / Howland Hook Staten Island, NY, an additional charge of \$185.00 will be added to your invoice. Yard storage \$25.00 per container If applicable, additional chassis charge of \$35.00 per day will added to your invoice.

Pre pulls at customers request from \$150.00. ELD: for every increment of 250 one-way miles, a distance charge of \$250.00 will be added to the invoice. Gross weight not to exceed 80,000lbs: If applicable, gross weight or axel weight violations including all related costs will be added to your Invoice.

If applicable, the individual over weight state permit charges will be added to your invoice. Hazardous cargo charge of \$250.00

Detention Charges: Upon truck arrival, 1 hour free time for a live load / unload then \$95.00 thereafter. Reefer Charge, an additional charge of \$200.00 will be added to your invoice.

We require all new customers to pay for the first 5 moves in advance. Also, please fill out the [credit app.](#) and return to Stacy at s.trefsgger@bbtlogistics.com. Please call our dispatch office for truck availability at 973-578-4415.

Additional quote terms:

All rates are good for 30 days. Our quote includes cargo limited liability coverage of up to \$250,000. If cargo should exceed the \$250,000 limit, additional coverage can be provided upon request.

This e-mail (including all attachments) is intended for the exclusive use of the individual to whom it is addressed. This e-mail may be proprietary, confidential, privileged and exempt from disclosure under applicable law. If the reader of this e-mail is not the intended recipient or agent responsible for delivering the message to the intended recipient, the reader is hereby put on notice that any use, dissemination, distribution or copying of this communication or any of its contents is strictly prohibited. If you have received this communication in error, please immediately notify the sender by telephone or e-mail and delete the original e-mail and all copies of it from your computer system.

Thank you.