

**From:** [Philip Gigante, Esq.](#)  
**To:** [DEP NJairrulesmobile](#)  
**Subject:** [EXTERNAL] Drayage Trucks  
**Date:** Tuesday, October 6, 2020 4:48:25 PM

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Dear NJ DEP,

I am a member of the New Jersey drayage community. Please consider the following when making your decisions on any legislation regarding electric tractor trailers and the state of New Jersey, specifically port drayage.

- Well drafted laws affect everyone equally, please do not target port trucks as they are only a small fraction of all trucks (and vehicles) in New Jersey
- Please do not make a law because California is making a law. Their laws are disastrous (take AB5 as an example). Pass a law that people in New Jersey want.
- Take into consideration that as of now, there are no options to purchase an electric tractor that is capable of port trucking. Only Tesla has an available electric truck and it requires the use of their specific trailer. It will be useless for port use.
- Also note that tractors do not enjoy the same federal and state tax incentives that passenger vehicles enjoy.
- Choosing to mandate all port trucks be electric also unfairly discriminates against minorities as we make up most of the port driver community.
- I ask that you include ALL trucking companies in a public forum before you go any further with your decisions. Invite truck manufacturers as well.

We are all for clean air and understand the reasoning behind the mandate but these mandates must also provide the ability for businesses to adapt. It is inappropriate to pass laws without providing the proper tools to abide by them, whether it be adequate availability, low cost, easy adaptability, whatever. Please be thorough in your research before you make any new rules.

Best Regards,

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All quotes are origin/destination New Jersey piers unless noted. Our quote includes cargo **limited liability of up to \$250,000**. If cargo should exceed the \$250,000 limit, additional coverage can be provided upon request. All storage is outdoors on a secured/gated 4.5 acre facility. Pier Heavy Lift/Swing charges are NOT included in my rate. Additional **\$185.00 for GCT-NY** if applicable. **Chassis charge is \$35.00** per day. **Yard storage is \$25.00** per container per day. **Pre-pulls are \$150.00**. ELD: for every increment of 250 one-way miles, a **distance charge of \$250.00** will be added to the invoice. **Hazardous** cargo charge of **\$250.00**. Detention Charges: Upon truck arrival, **1 hour free** time for a live load / unload then **\$95.00/hr** thereafter. **Reefer Charge**, an additional charge of **\$200.00** will be added to your invoice. We require all new customers to pay for the first 5 moves in advance. Also, please fill out the [credit app](#). and return to Stacy at [s.trefsger@bbtlogistics.com](mailto:s.trefsger@bbtlogistics.com). Please call our dispatch office for truck availability at 973-578-4415.