Date: September 1, 2022

To: All Bidders

Re: Bid Evaluation & Award
Higbee Beach Restoration Project
Township of Lower, Cape May County, NJ
Office of Coastal Engineering Project No. 4299-20

Dear Bidders:

The NJDEP Office of Coastal Engineering (OCE) has concluded its evaluation of bids received for the above referenced project, as advertised on May 13, 2022. Bids were received from the following contractors on June 28, 2022:

1. A.P. Construction, Inc.  Total Bid: $37,503,858.00
2. Mount Construction, Inc.  Total Bid: $29,352,731.00
3. Abbonizio Construction, Inc.  Total Bid: $28,717,058.00
4. JPC Group, Inc.  Total Bid: $29,962,365.00

The bids were given to an evaluation committee composed of seven (7) DEP employees with relevant procurement, coastal engineering, construction oversight experience, berm construction expertise, vegetation planting expertise, and site remediation knowledge to review and score the bid packages. The following criteria was reviewed, verified and/or scored as part of the evaluation described in Section 1:08 – Bid Evaluation and Contract Award of the Project Specifications: Prequalification Documentation, Bid Package Documentation, Cost Proposal, Contractor Experience, Subcontractor Experience, Representative Experience, Sequencing Plans, and overall presentation of the experience documentation.

Five of the seven evaluators granted A.P. Construction Inc. (AP) the highest overall score for the evaluation based on the criteria set forth. While their cost proposal was the costliest of those evaluated, AP’s contractor representative and contractor experience regarding earthen berm construction, wetlands and planting, dewatering, and site remediation consistently outranked all other bid submissions. AP provided detailed experience documentation in a concise manner consistent with the requirements detailed in Section 1:08. Thus, the evaluators recommend AP’s
bid as the “most advantageous to the State, price and other factors considered” in accordance with N.J.A.C. 17:12-2.7.

Furthermore, the three other bid proposals were not concise bid packages demonstrating sufficient quality of experience that was specifically outlined within the bid specification which was essential for the evaluation process. To this, proposal packages lacked detailed information, such as previous project experience for Contractors or Subcontractors, or sequencing plans and affidavits. These issues were reflected in the Committee Evaluations scoring for experience and qualifications.

Having reviewed the contents of each of the bid packages, as well as the committee members’ evaluations and recommendations, I concur that their analysis and ranking of the four bids is appropriate, and therefore, concur with their recommendation. Based on the comprehensive review of the bid packages under a “most advantageous to the State, price and other factors” award standard, OCE’s decision is to award the above-referenced project to A.P. Construction, Inc. in the amount of $37,503,858.00.

Sincerely,

[Signature]

Dennis Reinknecht, CPM
Director
Division of Resilience Engineering and Construction
New Jersey Department of Environmental Protection