IN THE MATTER OF INDUS AMERICAN BANK)	STATE OF NEW JERSEY
)	DEPARTMENT OF
EDISON, NEW JERSEY)	BANKING AND INSURANCE

CONSENT ORDER

TO: INDUS AMERICAN BANK 1630 Oak Tree Road Edison, New Jersey 08820

BOARD OF DIRECTORS INDUS AMERICAN BANK

Acknowledged: Indus American Bank, Edison, New Jersey

By:

James Atieh, Director

Anil Bansal, Director

Raghuvir Gupta, Director

Meenahshi Khanna, Director

Wilson Mitchell, Director

Hemant Patel, Director

Richard Roberto, Director

WHEREAS, the Commissioner of Banking and Insurance of the State of New Jersey ("Commissioner") is charged with the responsibility of administering and enforcing the New Jersey Banking Act of 1948, N.J.S.A. 17:9A-1 et seq. ("Act"); and

WHEREAS, Indus American Bank ("Bank") is a financial institution chartered by the Commissioner pursuant to the Act; and

WHEREAS, pursuant to N.J.S.A. 17:9A-267 the Commissioner may order a state chartered financial institution to cease and desist any unsafe and unsound banking practices; and

WHEREAS, the Commissioner and the Bank having agreed to enter into this Consent Order ("ORDER") pursuant to N.J.S.A. 17:9A-267, and the Bank, without admitting or denying any charges of unsafe and sound banking practices or violations of law or regulation, hereby consents to the following provisions;

NOW THEREFORE, it is on this 12th day of April, 2016, ORDERED AND AGREED that:

BOARD PARTICIPATION

- 1. (a) The Board shall increase its participation in the affairs of the Bank, assuming full responsibility for the approval of sound policies and objectives and for the supervision of all of the Bank's activities, consistent with the role and expertise commonly expected for directors of banks of comparable size.
- (b) This participation shall include meetings to be held no less frequently than monthly at which, at a minimum, the following areas shall be reviewed and approved: reports of income and expenses; new, overdue, renewal, insider, charged off, and recovered loans; investment activity; liquidity levels and funds management; adoption or modification of operating policies; individual committee reports; audit reports; internal control reviews including managements' responses; reconciliation of general ledger accounts; and compliance with this ORDER. Board minutes shall document these reviews and approvals, including the names of any dissenting directors.
- (c) The Bank shall notify the Commissioner of the New Jersey Department of Banking and Insurance ("Commissioner") and the Regional Director of the FDIC's New York Regional Office ("Regional Director") in writing of any resignations or terminations of any members of its Board or any of its "senior executive officers" (as that term is defined in section

WHEREAS, the Commissioner and the Bank having agreed to enter into this Consent Order ("ORDER") pursuant to N.J.S.A. 17:9A-267, and the Bank, without admitting or denying any charges of unsafe and sound banking practices or violations of law or regulation, hereby consents to the following provisions;

NOW THEREFORE, it is on this 15 day of Apric, 2016, ORDERED AND AGREED that:

BOARD PARTICIPATION

- 1. (a) The Board shall increase its participation in the affairs of the Bank, assuming full responsibility for the approval of sound policies and objectives and for the supervision of all of the Bank's activities, consistent with the role and expertise commonly expected for directors of banks of comparable size.
- (b) This participation shall include meetings to be held no less frequently than monthly at which, at a minimum, the following areas shall be reviewed and approved: reports of income and expenses; new, overdue, renewal, insider, charged off, and recovered loans; investment activity; liquidity levels and funds management; adoption or modification of operating policies; individual committee reports; audit reports; internal control reviews including managements' responses; reconciliation of general ledger accounts; and compliance with this ORDER. Board minutes shall document these reviews and approvals, including the names of any dissenting directors.
- (c) The Bank shall notify the Commissioner of the New Jersey Department of Banking and Insurance ("Commissioner") and the Regional Director of the FDIC's New York Regional Office ("Regional Director") in writing of any resignations or terminations of any members of its Board or any of its "senior executive officers" (as that term is defined in section

303.101(b) of the FDIC's Rules and Regulations, 12 C.F.R. § 303.101(b)) within 10 days of the event. Any notification required by this subparagraph shall include a description of the background(s) and experience of any proposed replacement personnel and must be received at least 30 days prior to the individual(s) assuming the new position(s). The Bank shall also establish procedures to ensure compliance with section 32 of the Act, 12 U.S.C. § 1831i, and Subpart F of Part 303 of the FDIC's Rules and Regulations, 12 C.F.R. Part 303.

<u>MANAGEMENT</u>

- 2. (a) The Bank shall have and retain qualified management. At a minimum, such management shall include: a chief executive officer with proven ability in managing a bank of comparable size and complexity and experience in upgrading a low quality loan portfolio; a senior lending officer with an appropriate level of lending, collection, and loan supervision experience for the type and quality of the Bank's loan portfolio; and a chief financial officer with demonstrated ability in all financial areas including, but not limited to, accounting, regulatory reporting, budgeting and planning, and management of the investment function. The Board shall provide the necessary written authority to management to implement the provisions of this ORDER.
 - (b) The qualifications of management shall be assessed on their ability to:
 - (i) comply with the requirements of this ORDER;
 - (ii) operate the Bank in a safe and sound manner;
 - (iii) comply with applicable laws, rules, and regulations; and
- (iv) restore all aspects of the Bank to a safe and sound condition, including capital adequacy, asset quality, management effectiveness, and earnings.

- (c) Within 45 days from the effective date of this ORDER, the Bank shall retain a bank consultant who is acceptable to the Commissioner and the Regional Director and who will develop a written analysis and assessment of the Bank's Board and management needs ("Management Report") for the purpose of ensuring appropriate Board oversight and providing qualified management for the Bank.
- (d) Within 30 days from the effective date of this ORDER, the Bank shall provide the Commissioner and the Regional Director with a copy of the proposed engagement letter or contract with the third party for non-objection or comment before it is executed.
 - (e) The contract or engagement letter shall include, at a minimum:
 - (i) a description of the work to be performed under the contract or engagement letter, the fees for each significant element of the engagement, and the aggregate fee;
 - (ii) the responsibilities of the firm or individual;
 - (iii) identification of the professional standards covering the work to be performed;
 - (iv) identification of the specific procedures to be used when carrying out the work to be performed;
 - (v) the qualifications of the employee(s) who are to perform the work;
 - (vi) the time frame for completion of the work:
 - (vii) any restrictions on the use of the reported findings;
 - (viii) a provision for unrestricted examiner access to work papers; and
 - (ix) a certification that the firm or individual is not affiliated in any manner with the Bank.

- (f) The Management Report shall be developed within 60 days from the date the Commissioner and the Regional Director issue a letter of non-objection to the engagement of the bank consultant and shall include, at a minimum:
- (i) identification of both the type and number of Board and officer positions needed to properly oversee the Bank's management and supervise the affairs of the Bank, respectively;
- (ii) identification and establishment of such Board and management committees as are needed to provide guidance and oversight to the Bank's management;
- (iii) evaluation of all Board members and "senior executive officers" (as that term is defined in section 303.101(b) of the FDIC's Rules and Regulations, 12 C.F.R. § 303.101(b)) to determine whether these individuals possess the ability, experience and other qualifications required to perform present and anticipated duties, including adherence to the Bank's established policies and practices, and restoration and maintenance of the Bank in a safe and sound condition;
- (iv) evaluation of the compensation of all of the officers and directors of the Bank, including salaries, director fees, and other benefits; and
- (v) a plan to recruit and hire any additional or replacement personnel with the requisite ability, experience and other qualifications to fill any director or officer positions identified in the Management Report.

- (g) Within 30 days from receipt of the Management Report, the Bank shall formulate a written plan ("Management Plan") that incorporates the findings of the Management Report, a plan of action in response to each recommendation contained in the Management Report, and a time frame for completing each action.
 - (h) At a minimum, the Management Plan shall:
- (i) contain a recitation of the recommendations included in the Management Report, a plan of action to respond to each recommendation, and a time frame for completing each action;
- (ii) include provisions to implement necessary training and development for the Bank's management;
- (iii) establish procedures to periodically review and update the Management Plan, as well as periodically review and assess the performance of each senior officer; and
 - (iv) contain a current management succession plan.
- (i) The Management Plan shall be submitted to the Commissioner and the Regional Director for non-objection or comment. Within 30 days from receipt of non-objection or any comments from the Commissioner and Regional Director, and after incorporation and adoption of all comments, the Board shall approve the Management Plan, which approval shall be recorded in the minutes of the Board meeting. Thereafter, the Bank shall implement and fully comply with the Management Plan.

PROFIT AND BUDGET PLAN

- 3. (a) Within 90 days from the effective date of this ORDER, and within the first 30 days of each calendar year thereafter, the Bank shall formulate and submit for review as described in subparagraph (c), a written profit and budget plan ("Profit Plan") consisting of goals and strategies, consistent with sound banking practices, and taking into account the Bank's other written plans, policies, or other actions as required by this ORDER.
 - (b) The Profit Plan shall include, at a minimum:
- (i) a description of the operating assumptions that form the basis for, and adequately support, material projected revenue and expense components;
- (ii) specific goals to maintain appropriate provisions to the allowance for loan and lease losses ("ALLL");
- (iii) realistic and comprehensive budgets for all categories of income and expense;
- (iv) an executive compensation plan, addressing any and all salaries, bonuses and other benefits of every kind or nature whatsoever, both current and deferred, whether paid directly or indirectly, which plan incorporates qualitative as well as profitability performance standards for the Bank's senior executive officers;
- (v) a budget review process to monitor the revenue and expenses of the Bank whereby actual performance is compared against budgetary projections not less than quarterly; and
- (vi) recording the results of the budget review and any actions taken by the Bank as a result of the budget review in the Board minutes.

- (c) The Profit Plan shall be submitted to the Commissioner and the Regional Director for non-objection or comment. Within 30 days from receipt of non-objection or any comments from the Commissioner and the Regional Director, and after incorporation and adoption of all comments, the Board shall approve the Profit Plan, which approval shall be recorded in the minutes of the Board meeting. Thereafter, the Bank shall implement and fully comply with the Profit Plan.
- (d) Within 30 days following the end of each calendar quarter following completion of the Profit Plan required by this paragraph, the Board shall evaluate the Bank's actual performance in relation to the Profit Plan, record the results of the evaluation, and note any actions taken by the Bank in the minutes of the Board meeting at which such evaluation is undertaken. The evaluation results, including any action taken, shall be submitted to the Regional Director and the Commissioner with the progress reports described in paragraph 17 of this ORDER.

CAPITAL

4. (a) Within 90 days from the effective date of this ORDER, the Bank shall develop a written plan ("Capital Plan"), subject to review and approval of the Commissioner and the Regional Director, that details the manner in which the Bank will meet and maintain a leverage ratio at least equal to 8% and a total capital ratio at least equal to 12% (as such terms are defined in Part 324 of the FDIC's Rules and Regulations, 12 C.F.R. Part 324). At a minimum, the Capital Plan shall include specific benchmark leverage ratios and total capital ratios to be met at each calendar quarter end until the required capital levels are achieved.

- (b) In the event any required capital ratio falls below the minimum required by the approved Capital Plan, the Bank shall immediately notify the Commissioner and the Regional Director and;
- (i) within 45 days shall increase capital in an amount sufficient to comply with the capital ratios as set forth in the approved Capital Plan; or
- (ii) within 45 days submit to the Commissioner and the Regional Director a contingency plan for the sale, merger, or liquidation for the Bank in the event the capital ratios are not met as set forth in the approved Capital Plan.
- (c) The Capital Plan shall be submitted to the Commissioner and the Regional Director for non-objection or comment. Within 30 days from receipt of non-objection or any comments from the Commissioner and the Regional Director, and after incorporation and adoption of all comments, the Board shall approve the Capital Plan, which approval shall be recorded in the minutes of the Board meeting. Thereafter, the Bank shall implement and fully comply with the Capital Plan.
- (d) The Board shall review the Bank's adherence to the Capital Plan, at minimum, on a monthly basis. Copies of the reviews and updates shall be submitted to the Commissioner and the Regional Director as part of the progress reports required by this ORDER, and any material changes to the Capital Plan shall be submitted to the Commissioner and the Regional Director no later than 10 days after completion.

ALLOWANCE FOR LOAN AND LEASE LOSSES

- 5. (a) Within 30 days from the effective date of this ORDER, the Bank shall develop and submit for review as described in subparagraph (d), a comprehensive policy and methodology for determining the ALLL ("ALLL Policy"). The ALLL Policy shall provide for a review of the ALLL at least once each calendar quarter. Said review should be completed not later than 15 days subsequent to the end of each calendar quarter in order that the results of the review conducted by the Board may be properly reported in the quarterly Consolidated Reports of Condition and Income. Such reviews shall, at a minimum, be made in accordance with:
- (i) Financial Accounting Standards Board ("FASB") ASC 310-40 and FASB ASC 310-10-35;
 - (ii) the FFIEC's Instructions for the Call Report;
- (iii) the Interagency Statement of Policy on the Allowance for Loan and Lease Losses (FIL-105-206, issued December 13, 2006);
- (iv) other applicable regulatory guidance that addresses the appropriateness of the Bank's ALLL; and
- (v) any analysis of the Bank's ALLL provided by the FDIC and the Commissioner.
 - (b) Such reviews shall include, at a minimum:
 - (i) the Bank's loan loss experience;
 - (ii) an estimate of the potential loss exposure in the portfolio; and
- (iii) trends of delinquent and nonaccrual loans and prevailing and prospective economic conditions.

- (c) The minutes of the Board meetings at which such reviews are undertaken shall include complete details of the reviews and the resulting recommended adjustment in the ALLL. The Board shall document in the minutes the basis for any determination not to require provisions for loan losses in accordance with subparagraphs (a) and (b).
- (d) The ALLL Policy shall be submitted to the Commissioner and the Regional Director for non-objection or comment. Within 30 days from receipt of non-objection or any comments from the Commissioner and the Regional Director, and after incorporation and adoption of all comments, the Board shall approve the ALLL Policy, which approval shall be recorded in the minutes of the Board meeting. Thereafter, the Bank shall implement and fully comply with the ALLL Policy.
- (e) A deficiency in the ALLL shall be remedied in the calendar quarter in which it is discovered by a charge to current operating earnings prior to any Capital determinations required by this ORDER and prior to the Bank's submission of its Call Report. The Bank shall thereafter maintain an appropriate ALLL.
- (f) The analysis supporting the determination of the adequacy of the ALLL shall be submitted to the Commissioner and the Regional Director. These submissions shall be made at such times as the Bank files the progress reports required by this ORDER or sooner upon the written request of the Commissioner and the Regional Director. In the event that the Commissioner or the Regional Director determines that the Bank's ALLL is inadequate, the Bank shall increase its ALLL and amend its Call Reports accordingly.

CLASSIFIED ASSETS REDUCTION

- 6. (a) Within 90 days from the effective date of this ORDER, the Bank shall formulate and submit for review as described in subparagraph (c), a written plan ("Classified Asset Plan") to reduce the Bank's risk position in each loan asset or loan relationship (loan assets attributable to related borrowers), and outstanding loan assets attributable to related interest of such borrowers, in excess of \$250,000 which is classified "Substandard" or "Doubtful" in the Report of Examination dated October 26, 2015. For purposes of this provision, "reduce" means to collect, charge off, or improve the quality of an asset so as to warrant its removal from adverse classification by the Commissioner and the Regional Director.
 - (b) The Classified Asset Plan shall include, at a minimum, the following:
- (i) an action plan to review, analyze and document the current financial alternative repayment sources, as well as the value and accessibility of any pledged or assigned collateral, and any possible actions to improve the Bank's collateral position;
- (ii) a schedule for reducing the outstanding dollar amount of each adversely classified asset, including timeframes for achieving the reduced dollar amounts (at a minimum, the schedule for each adversely classified asset must show its dollar balance on a quarterly basis);
- (iii) a schedule showing, on a quarterly basis, the expected consolidated balance of all adversely classified assets, and the ratio of the consolidated balance to the Bank's projected Tier 1 Capital plus the ALLL;
- (iv) specific action plans intended to reduce the Bank's risk exposure in each classified asset;
 - (v) delineate areas of responsibility for loan officers; and

- (vi) provide for the submission of monthly written progress reports to the Board for review and notation in minutes of the Board meetings.
- (c) The Classified Asset Plan shall be submitted to the Commissioner and the Regional Director for non-objection or comment. Within 30 days from receipt of non-objection or any comments from the Commissioner and the Regional Director, and after incorporation and adoption of all comments, the Board shall approve the Classified Asset Plan, which approval shall be recorded in the minutes of the Board meeting. Thereafter, the Bank shall implement and fully comply with the Classified Asset Plan.
- (d) The Bank shall not extend, directly or indirectly, any additional credit to, or for the benefit of, any borrower who is already obligated in any manner to the Bank on any extensions of credit (including any portion thereof) that has been charged off the books of the Bank or classified "loss" in the Report of Examination dated October 26, 2015 or any future Report of Examination, so long as such credit remains uncollected.
- (e) The Bank shall not extend, directly or indirectly, any additional credit to, or for the benefit of, any borrower whose loan or other credit has been classified "Substandard", "Doubtful", or is listed for "Special Mention" in the Report of Examination dated October 26, 2015 or any future Report of Examination, and is uncollected, unless the Board or a designated committee thereof provides in writing, a detailed explanation of why the extension is in the best interest of the Bank. Prior to extending additional credit pursuant to this subparagraph, whether in the form of a renewal, extension, or further advance of funds, such additional credit shall be approved by the Board, who shall determine that:

- (i) the failure of the Bank to extend such credit would be detrimental to the best interests of the Bank, with a written explanation of why the failure to extend such credit would be detrimental;
- (ii) the extension of such credit would improve the Bank's position, with a written explanatory statement of how and why the Bank's position would improve; and
- (iii) an appropriate workout plan has been developed and will be implemented in conjunction with the additional credit to be extended.
- (f) The Board's determinations and approval shall be recorded in the minutes of the Board meeting and copies shall be submitted to the Commissioner and the Regional Director at such times as the Bank submits the progress reports required by this ORDER or sooner upon the written request of the Commissioner or the Regional Director.

LOSS CHARGE-OFF

7. The Bank shall eliminate from its books, by charge-off or collection, all assets or portions of assets classified "Loss" by the FDIC and the Commissioner in the Report of Examination dated October 26, 2015 that have not been previously collected or charged off. Elimination or reduction of such assets with the proceeds of other Bank extensions of credit shall not be considered "collection" for purposes of this paragraph. Thereafter, within 30 days after the receipt of any Report of Examination of the Bank from the Commissioner or the FDIC, the Bank shall eliminate from its books, by charge-off or collection, all assets or portions of assets classified "Loss" in any future Report of Examination that have not been previously collected or charged off.

LOAN REVIEW PROGRAM

- 8. (a) Within 90 days from the effective date of this ORDER, the Board shall establish a program of independent loan review that will provide for a periodic review of the Bank's loan portfolio and the identification and categorization of problem credits ("Loan Review Program").
 - (b) At a minimum, the Loan Review Program shall provide for:
- (i) prompt identification of loans with credit weaknesses that warrant the special attention of management, including the name of the borrower, amount of the loan, reason why the loan warrants special attention; and assessment of the degree of risk that the loan will not be fully repaid according to its terms;
- (ii) prompt identification of all outstanding balances and commitments attributable to each borrower identified under the requirements of subparagraph (i), including outstanding balances and commitments attributable to related interests of such borrowers, including the borrower of record, relationship to the primary borrower identified under subparagraph (i), and an assessment of the risk exposure from the aggregate relationship;
- (iii) identification of trends affecting the quality of the loan portfolio and potential problem areas;
 - (iv) assessment of the overall quality of the loan portfolio;
 - (v) identification of credit and collateral documentation exceptions;
- (vi) identification and status of violations of laws, rules, or regulations with respect to the lending function;
- (vii) identification of loans that are not in conformance with the Bank's Loan Policy;

- (viii) identification of loans to directors, officers, principal shareholders, and their related interests; and
- (ix) a mechanism for reporting periodically, but in no event less than quarterly, the information developed in (i) through (viii) above to the Board.
- (c) The Loan Review Program shall be submitted to the Commissioner and the Regional Director for non-objection or comment. Within 30 days from receipt of non-objection or any comments from the Commissioner and the Regional Director, and after incorporation and adoption of all comments, the Board shall approve the Loan Review Program, which approval shall be recorded in the minutes of the Board meeting. Thereafter, the Bank shall implement and fully comply with the Loan Review Program.

LOAN POLICY

- 9. (a) Within 90 days from the effective date of this ORDER, the Bank shall conduct a review of the Bank's loan policies and procedures for adequacy and, based upon such review, shall make all appropriate revisions to the loan policies and procedures ("Loan Policy") necessary to address the lending deficiencies identified in the Report of Examination dated October 26, 2015. The revised Loan Policy shall be submitted for review as described in subparagraph (c). The Board shall also establish review and monitoring procedures to ensure that all lending personnel adhere to the Loan Policy, and that the Board receives timely and fully documented reports on loan activity, including reports that identify deviations from the Loan Policy.
 - (b) The Loan Policy shall, at minimum:
- (i) require that all extensions of credit originated or renewed by the Bank, including loans purchased from a third party (loan participations):

- 1.1.1.2.1. have a clearly defined and stated purpose;
- 1.1.1.2.2. have a predetermined and realistic repayment source and schedule, including secondary source of repayment;
- 1.1.1.2.3. are supported by complete loan documentation, including lien searches, perfected security interests, and collateral valuations; and
- 1.1.1.2.4. are supported by current financial information, profit and loss statements or copies of tax returns, and cash flow projections, which shall be maintained throughout the term of the loan; and are otherwise in conformance with the Loan Policy;
- (ii) incorporate limitations on the amount that can be loaned in relation to established collateral values, require the source of collateral valuations to be identified, require that collateral valuations be completed prior to the commitment to lend funds, and require that collateral valuations be performed on a periodic basis over the term of the loan;
- (iii) require that extensions of credit to any of the Bank's executive officers, trustees, or principal shareholders, or to any related interest of such person, be reviewed for compliance with Regulation O of the Board of Governors of the Federal Reserve System, 12 C.F.R. Part 215, section 337.3 of the FDIC's Rules and Regulations, 12 C.F.R. § 337.3, and applicable State law or regulation on insider transactions;
- (iv) require accurate reporting of past due loans to the Board or the Bank's loan committee at least monthly;
- (v) require the individual reporting of loans granted as exception to the LoanPolicy and aggregation of such loans in the portfolio;

- (vi) prohibit the capitalization of interest or loan-related expenses unless the Board or the Bank's loan committee provides, in writing, a detailed explanation of why such action is in the best interest of the Bank; and
- (vii) establish review and monitoring procedures for compliance with the FDIC's appraisal regulation, 12 C.F.R. Part 323, and the *Interagency Appraisal and Evaluation Guidelines* (FIL-28-2010, issued December 10, 2010).
- (c) The Loan Policy shall be submitted to the Commissioner and the Regional Director for non-objection or comment. Within 30 days from receipt of non-objection or comments from the Commissioner and the Regional Director, and after incorporation and adoption of all comments, the Board shall approve the Loan Policy, which approval shall be recorded in the minutes of the Board meeting. Thereafter, the Bank shall implement and fully comply with the Loan Policy.

INTERNAL ROUTINE AND CONTROLS

- 10. (a) Within 90 days from the effective date of this ORDER, the Bank shall revise and submit for review as described in subparagraph (b), the Bank's internal routine and controls policy ("IRC Policy") for the operation of the Bank in such a manner as to provide adequate internal routines and controls consistent with safe and sound banking practices.
- (b) The IRC Policy shall be submitted to the Commissioner and the Regional Director for non-objection or comment. Within 30 days from receipt of non-objection or any comments from the Commissioner and the Regional Director, and after incorporation and adoption of all comments, the Board shall approve the IRC Policy, which approval shall be recorded in the minutes of the Board meeting. Thereafter, the Bank shall implement and fully comply with the IRC Policy.

AUDIT PROGRAM

- 11. Within 90 days from the effective date of this ORDER, the Bank shall develop internal and external audit programs ("Audit Programs") that establish procedures to protect the integrity of the Bank's operational and accounting systems. At a minimum the Audit Programs shall:
- (a) comply with the Interagency Policy Statement on External Auditing Programs of Banks and Savings Associations and the Interagency Policy Statement on the Internal Audit Function and its Outsourcing;
- (b) provide procedures to test the validity and reliability of operating systems, procedural controls, and resulting records; and
- (c) provide for monthly reports of audit findings from the auditors directly to the Board. The minutes of the Board shall reflect consideration of these reports and describe any discussion or action taken as a result thereof.

INSIDER TRANSACTIONS

12. No new loans or other extensions of credit shall be granted to or for the benefit of Bank directors, executive officers, principal shareholders, or their "related interests" (as such terms are defined in section 215.2 of Regulation O of the Board of Governors of the Federal Reserve System, 12 C.F.R. § 215.2), referred to collectively as "insiders", without first providing the Commissioner and the Regional Director with 30 days prior written notice of the anticipated action and unless the extension of credit is in full compliance with the Bank's loan, ethics, and other applicable policies; underwriting and documentation requirements; and this ORDER.

BROKERED DEPOSITS

- 13. (a) The Bank shall not accept, renew, or rollover any brokered deposit, as defined by section 337.6(a)(2) of the FDIC's Rules and Regulations, 12 C.F.R. § 337.6(a)(2), unless it is in compliance with the requirements of 12 C.F.R. § 337.6(b), governing solicitation and acceptance of brokered deposits by insured depository institutions.
- (b) The Bank shall comply with the restrictions on the effective yields on deposits described in section 337.6 of the FDIC's Rules and Regulations, 12 C.F.R. § 337.6.

STRATEGIC PLAN

- 13. (a) Within 90 days from the effective date of this ORDER, the Bank shall develop and submit for review as required by subparagraph (c), a written strategic plan ("Strategic Plan") supported by an operating budget and consisting of goals and strategies, consistent with sound banking practices, and taking into account the Bank's other written plans, policies, or other actions as required by this ORDER. The Strategic Plan shall contain an assessment of the Bank's current financial condition and market area, and a description of the operating assumptions that form the basis for major projected income and expense components.
 - (b) The Strategic Plan shall include, at a minimum:
- (i) identification of the major areas in and means by which the Bank will seek to improve operating performance;
- (ii) specific goals to improve the net interest margin, increase interest income, reduce discretionary expenses,
- (iii) financial goals, including pro forma statements for asset growth, capital adequacy, and earnings; and

- (iv) coordination of the Bank's loan, investment, funds management, and operating policies, profit and budget plan, and ALLL methodology with the Strategic Plan.
- (c) The Strategic Plan shall be submitted to the Commissioner and the Regional Director for non-objection or comment. Within 30 days from receipt of non-objection or any comments from the Commissioner and the Regional Director, and after incorporation and adoption of all comments, the Board shall approve the Strategic Plan, which approval shall be recorded in the minutes of the Board meeting. Thereafter, the Bank shall implement and fully comply with the Strategic Plan.
- (d) The Strategic Plan required by this ORDER shall be revised 30 days prior to the end of each calendar year, and approved by the Board, which approval shall be recorded in the minutes of the Board meeting. Thereafter, the Bank shall implement and adhere to the revised Strategic Plan.

CORRECTION OF VIOLATIONS

14. The Bank shall take all steps necessary, consistent with other provisions of this ORDER and safe and sound banking practices, to eliminate or correct and prevent unsafe or unsound banking practices, violations of law or regulation, and all contraventions of regulatory policies or guidelines cited in the Report of Examination dated October 26, 2015.

COMPLIANCE COMMITTEE

15. (a) Within 30 days from the effective date of this ORDER, the Board shall establish a compliance committee ("Compliance Committee"), a majority of which members who are not now, and have never been, involved in the daily operations of the Bank, with the responsibility of ensuring compliance with the provisions of this ORDER and shall submit the names of the

Compliance Committee members to the Commissioner and Regional Director for non-objection or comment.

(b) The Compliance Committee shall monitor compliance with this ORDER and submit a written report monthly to the entire Board, and a copy of the report and any discussion related to the report or this ORDER shall be part of the minutes of the Board meeting. Copies of the monthly report shall be submitted to the Commissioner and the Regional Director as part of the progress reports required by this ORDER. Nothing contained herein shall diminish the responsibility of the entire Board to ensure compliance with the provisions of this ORDER.

PROGRESS REPORTS

16. Within 45 days from the end of each calendar quarter following the effective date of this ORDER, the Bank shall furnish to the Commissioner and the Regional Director written progress reports detailing the form, manner, and results of any actions taken to secure compliance with this ORDER. All progress reports and other written responses to this ORDER shall be reviewed by the Board and made a part of the Board minutes.

SHAREHOLDER DISCLOSURE

17. Within 30 days from the effective date of this ORDER, the Bank shall send a copy of this ORDER, or otherwise furnish a description of this ORDER, to its parent holding company. The description shall fully describe the ORDER in all material respects.

DIVIDEND RESTRICTION

18. The Bank shall not declare or pay any dividend without the prior written consent of the Commissioner and the Regional Director.

MISCELLANEOUS

The provisions of this ORDER shall not bar, estop, or otherwise prevent the Commissioner, the FDIC or any other federal or state agency or department from taking any other action against the Bank or any of the Bank's current or former institution-affiliated parties.

This ORDER shall be effective on the date of issuance.

The provisions of this ORDER shall be binding upon the Bank, its institution-affiliated parties, and any successors and assigns thereof.

The provisions of this ORDER shall remain effective and enforceable except to the extent that and until such time as any provision has been modified, terminated, suspended, or set aside by the Commissioner.

This ORDER is entered into under the Commissioner's authority under the New Jersey Banking Act of 1948 and shall have the full force of the law as provided by N.J.S.A. 17:9A-267 and 268.

Richard J. Badolato, Acting Commissioner Department of Banking and Insurance